

Broad-Based Demand Drives Capacity Additions

Announced Capacity Additions with Opening Dates after 31 December 2017⁽¹⁾

- Capacity additions in 1Q 2018:
 - FRA11: ~2,400 sqm
 - VIE2: ~400 sqm
 - BRU2: ~1,100 sqm
 - ZUR1: ~100 sqm
- New expansion announcements:
 - AMS10: ~6,800 sqm
 - FRA14: ~4,600 sqm
- Expansions totaling ~38,000 sqm scheduled to open across the next two years
 - Expands capacity by ~30%
 - Pre-sales provide revenue visibility

Market	Data Centre	Project	Project CapEx (€ millions)	Equipped Space (sqm)		Schedule
				Project	Opened ⁽¹⁾	
Amsterdam	AMS8	Phases 3-6	63	5,300	0	4Q18 – 1Q19
Amsterdam	AMS9	Phase 2	8	500	0	4Q18
Amsterdam	AMS10	Phases 1-2	128	6,800	0	3Q19 – 1Q20
Brussels	BRU2	New DC	3	1,100	1,100	1Q18
Copenhagen	CPH2	Phases 3 – 5	18	1,500	0	2Q18 – 1Q19
Dublin	DUB3	Phases 3-4	17	1,200	0	3Q18
Frankfurt	FRA11	Phases 1-4 New Build	95	4,800	4,800	4Q17 – 1Q18
Frankfurt	FRA13	Phases 1-2 New Build	90	4,900	0	4Q18-1Q19
Frankfurt	FRA14	Phases 1-2 New Build	76	4,600	0	3Q19-4Q19
London	LON3	New Build	35	1,800	0	3Q18 – 4Q18
Madrid	MAD3	New Build	44	2,500	0	2Q19
Marseille	MRS2	Phases 2 – 3	47	2,600	0	2Q18 – 2Q19
Paris	PAR7.2	Phase B (cont.)-C	47	2,500	0	2Q18 - 1Q19
Stockholm	STO5	Phases 2 – 3	19	1,200	100	1Q18 – 1Q19
Vienna	VIE2	Phases 7 - 9	94	3,600	600	4Q17 – 3Q19
Zurich	ZUR1.4	Phase 1.4 (cont.)	1	200	100	1Q18 – 2Q18

Note: Totals may not add due to rounding.

(1) As of 3 May 2018. Capex and Equipped Space are approximate and may change. Capex reflects the total spend for the listed project at full power and capacity and the amounts shown in the table above may be invested over the duration of more than one fiscal year.

Scheduled Equipped Space Additions

Space figures in square metres ⁽²⁾	2016				2017 ⁽¹⁾				2018E ⁽³⁾				2019E ⁽³⁾				2020E
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE	1QE	2QE	3QE	4QE	FYE
Big 4																	
France	–	–	800	500	1,600	1,500	100	–	–	1,200	–	–	2,000	1,900	–	–	–
Germany	1,200	1,800	2,400	–	–	–	1,100	2,400	2,400	–	–	2,300	2,600	–	2,400	2,200	–
Netherlands ⁽⁴⁾	(700)	–	–	1,500	1,300	–	–	–	–	–	–	3,100	2,600	–	2,700	–	4,100
UK	–	–	–	–	–	–	–	–	–	–	900	900	–	–	–	–	–
Subtotal	400	1,800	3,200	2,000	3,000	1,500	1,200	2,400	2,400	1,200	900	6,300	7,200	1,900	5,100	2,200	4,100
Rest of Europe																	
Austria	–	–	300	–	–	1,100	–	300	400	400	600	300	–	700	1,000	–	–
Belgium	–	–	–	–	–	–	–	–	1,100	–	–	–	–	–	–	–	–
Denmark	–	500	–	–	300	300	–	–	–	400	600	–	600	–	–	–	–
Ireland	–	–	–	1,200	–	–	–	–	–	–	1,200	–	–	–	–	–	–
Spain	–	–	–	–	–	–	–	–	–	–	–	–	–	2,500	–	–	–
Sweden	–	200	–	–	100	–	300	200	100	–	300	–	800	–	–	–	–
Switzerland	–	–	–	–	–	–	400	700	100	100	–	–	–	–	–	–	–
Subtotal	–	700	300	1,200	400	1,400	700	1,200	1,700	900	2,700	300	1,400	3,200	1,000	–	–
Total additional equipped space	400	2,600	3,600	3,000	3,300	2,900	1,900	3,600	4,000	2,100	3,600	6,600	8,600	5,100	6,100	2,200	4,100
	9,600 sqm in 2016				11,700 sqm in 2017				16,400 sqm in 2018E				22,000 sqm in 2019E				

(1) Excludes acquisition of Interxion Science Park, which added approximately 2,300 sqm in 1Q 2017.

(2) Figures rounded to nearest net 100 sqm for each country unless otherwise noted. Totals may not add due to rounding.

(3) Future expansion additions based on announced schedule, which is subject to change; additions scheduled for the first half of the year are noted in the second quarter and additions scheduled for the second half of the year are noted in the fourth quarter.

(4) AMS2 exited in 1Q 2016.

Space Analysis by Country

Space figures in square metres	Data Centres in Operation / under Construction	Maximum Equippable Space in Country ⁽¹⁾ <i>(incl DC's under construction)</i>	Equipped Space in Country	Equipped Space Under Construction in Country ⁽²⁾	Unequipped Space Available for Development
Big 4					
France	9	32,800	23,400	3,200	6,200
Germany	15	35,100	30,100	4,900	500
Netherlands	8	30,700	25,100	5,300	300
UK	3	8,700	6,900	1,800	0
Subtotal	35	107,300	84,500	15,200	7,000
Rest of Europe					
Austria	2	12,600	9,600	3,000	0
Belgium	2	6,200	6,200	0	0
Denmark	2	6,400	4,900	1,500	0
Ireland	3	5,800	4,600	1,200	0
Spain	3	8,200	5,700	2,500	0
Sweden	5	7,300	5,500	1,100	700
Switzerland	1	7,100	7,000	100	0
Subtotal	18	53,600	43,500	9,300	800
Total	53	160,900	128,900	24,500	7,900

Note: Figures rounded to nearest net 100 sqm for each country unless otherwise noted. Totals may not add due to rounding. As of 31 March 2018. Expansions announced after the end of the quarter are excluded.

(1) Maximum Equippable Space (incl DC's under construction) = Equipped Space + Under Construction Space + Unequipped Space.

(2) Future expansion additions based on announced schedules only, which is subject to change; excludes expansions announced after the end of the period.

Pan-European Data Centre Portfolio

	Location	Owned / Leased	Build Out Status ⁽¹⁾	Maximum Equippable Space (sqm) ⁽²⁾	Location	Owned / Leased	Build Out Status ⁽¹⁾	Maximum Equippable Space (sqm) ⁽²⁾	
Big 4	France				Netherlands				
	MRS1	Owned	Expanding	6,400	AMS1	Leased	Fully	600	
	MRS2	Leased	Expanding	4,400	AMS3	Owned	Fully	3,000	
	PAR1	Leased	Fully	1,400	AMS4	Leased	Fully	NM ⁽⁴⁾	
	PAR2	Leased	Fully	2,900	AMS5	Leased	Fully	4,300	
	PAR3	Owned	Fully	1,900	AMS6	Owned	Fully	4,400	
	PAR4	Leased	Fully	1,300	AMS7	Finance Lease ⁽³⁾	Fully	7,600	
	PAR5	Owned	Fully	4,000	AMS8	Finance Lease	Expanding	7,900	
					AMS9	Owned	Expanding	2,800	
		PAR6	Leased	Fully	1,300	UK			
		PAR7	Finance Lease ⁽³⁾	Expanding	9,200	LON1	Leased	Fully	5,400
					LON2	Leased	Fully	1,500	
					LON3	Leased	Under Construction	1,800	
ROE	Germany				Spain				
	DUS1	Leased	Fully	3,300	FRA6	Leased	Fully	2,200	
	DUS2	Leased	Fully	1,200	FRA7	Leased	Fully	1,500	
	FRA1	Leased	Fully	500	FRA8	Owned	Fully	3,700	
	FRA2	Leased	Fully	1,100	FRA9	Leased	Fully	800	
	FRA3	Leased	Fully	2,200	FRA10	Owned	Fully	4,800	
	FRA4	Leased	Fully	1,400	FRA11	Owned	Expanding	4,800	
	FRA5	Leased	Fully	1,700	FRA12	Leased	Expanding	1,100	
					FRA13	Owned	Under Construction	4,900	
		Austria				Sweden			
		VIE1	Owned	Fully	4,700	MAD1	Leased	Fully	4,000
		VIE2	Owned	Expanding	7,900	MAD2	Leased	Fully	1,700
					MAD3	Owned	Under Construction	2,500	
	Belgium				Switzerland				
	BRU1	Owned	Fully	5,100	ZUR1	Leased	Expanding	7,100	
	BRU2	Leased	Expanding	1,100					
	Denmark								
	CPH1	Leased	Fully	3,700					
	CPH2	Owned	Expanding	2,600					
	Ireland								
	DUB1	Leased	Fully	1,100					
	DUB2	Leased	Fully	2,300					
	DUB3	Owned	Expanding	2,300					
Total								160,900	

Note: Totals may not add due to rounding.

(1) Built Out Status as of 1 January 2017, consistent with slide 14.

(2) As of 31 March 2018.

(3) Purchase options have been exercised, though not yet closed.

(4) Maximum equippable space for AMS4 is included in the maximum equippable space of AMS1.

Totals:	#	sqm	%
Owned	16	66,000	41%
Finance Lease	3	24,800	15%
Operating Lease	34	70,100	44%
Total	53	160,900	100%