



FMC Corporation
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OUTLOOK STATEMENT FOR 2017⁽¹⁾

ISSUED: November 6, 2017

Earnings Outlook

- Full-year 2017 adjusted earnings of \$2.59 to \$2.69 per diluted share.
- Fourth quarter adjusted earnings of \$0.98 to \$1.08 per diluted share.

Agricultural Solutions

- Full-year 2017 segment revenue of approximately \$2.5 to \$2.6 billion.
- Full-year segment earnings of \$465 to \$485 million.
- Fourth quarter segment earnings of \$168 to \$188 million.

Lithium

- Full-year 2017 segment revenue of approximately \$340 to \$360 million.
- Full-year segment earnings of \$124 to \$128 million.
- Fourth quarter segment earnings of \$41 to \$45 million.

Corporate and Other Financial Items

	<u>Full-Year 2017</u>	
• Corporate and other	\$95 – \$100	million
• Interest expense	\$75 – \$80	million
• Adjusted Tax Rate	14 – 16	percent
• Non-controlling interest	~\$3	million
• Full-Year Weighted Average Diluted Shares outstanding	~136.0	million
• Depreciation & Amortization	\$100 – \$115	million
• Capital additions and other investing activities	\$90 – \$100	million

Although we provide forecasts for adjusted earnings per share and adjusted cash from operations (both of which are non-GAAP financial measures), we are not able to forecast the most directly comparable measures calculated and presented in accordance with GAAP. Certain elements of the composition of the GAAP amounts are not predictable, making it impractical for us to forecast. Such elements include, but are not limited to restructuring, acquisition charges, and discontinued operations and related cash activity. As a result, no GAAP outlook is provided.

Safe Harbor Statement under the Private Securities Act of 1995: Statements in this Outlook Statement that are forward-looking statements are subject to various risks and uncertainties concerning specific factors described in FMC Corporation's 2016 Form 10-K and other SEC filings. Such information contained herein represents management's best judgment as of the date hereof based on information currently available. This outlook represented the views of the company on the date of its original issuance and does not necessarily represent the views of the company as of any subsequent date. FMC Corporation does not undertake any duty to update this information more than once a quarter and disclaims any legal obligation to the contrary. Historical information is not necessarily indicative of future performance.

1. 2017 Outlook includes two months of contribution from the acquisition of DuPont Crop Protection business that FMC completed on November 1, 2017.