



# Meet Ingredion.

**INGR**  
**LISTED**  
**NYSE**

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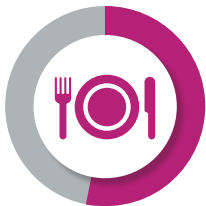
We are a **FORTUNE 500** global ingredient solutions company with 2017 net sales of **\$5.8 billion**.

Ingredion is a leading global ingredient solutions provider. We turn **grains, fruits, vegetables** and **other plant materials** into ingredients that enhance our customers' products. Our ingredients make yogurts creamy, candy sweet, crackers crispy, paper stronger and add fiber to nutrition bars. Headquartered outside Chicago, Illinois, we **serve more than 60 diverse sectors** in the food, beverage, paper and corrugating, brewing and other industries.



## INGREDIENTS

We provide ingredient solutions to help our customers meet rapidly evolving consumer demands worldwide. Our **starches, sweeteners, gums, biomaterials** and **specialty ingredients** address key consumer trends in health and nutrition, clean and simple labels, texture and sensory appeal, convenience and performance, and affordability.



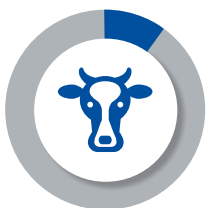
**53% FOOD**



**12% BEVERAGE**



**10% PAPER & CORRUGATING**



**10% ANIMAL NUTRITION**



**7% BREWING**



**8% ADDITIONAL APPLICATIONS**

Based on 2017 net sales

## INNOVATION

In 2017, we **invested** approximately **3% of specialty revenues in R&D** and employed more than **350 scientists worldwide**. With **27 Ingredion Idea Labs® innovation centers** located around the world, we collaborate closely with our customers to develop solutions to challenges such as providing improved nutrition, using simple ingredients, adding fiber and making gluten-free products taste delicious.

## COMPANY AWARDS



**World's Most Admired Companies**  
*FORTUNE* magazine 2007, 2008, 2010-2018

**World's Most Ethical Companies**  
*The Ethisphere Institute* 2014-2018

**America's Best Midsize Employers**  
*Forbes* magazine and *Statista* 2016, 2017

**Listed on Bloomberg Gender-Equality Index**  
2018

Approximately **11,000 employees** provide ingredient solutions to customers in **more than 120 countries**.

**11,000**  
employees

customers in over  
**120**  
countries

# GEOGRAPHIC DIVERSITY

★ Company Headquarters  
 ★ Production Facility  
 ★ Ingression Idea Labs® Headquarters  
 ● Ingression Idea Labs® Innovation Center  
 ● Sales/Representative Office

**NORTH AMERICA**

**\$3.5B**  
2017 NET SALES

**61%**  
OF NET SALES

**\$661MM**  
OPERATING INCOME

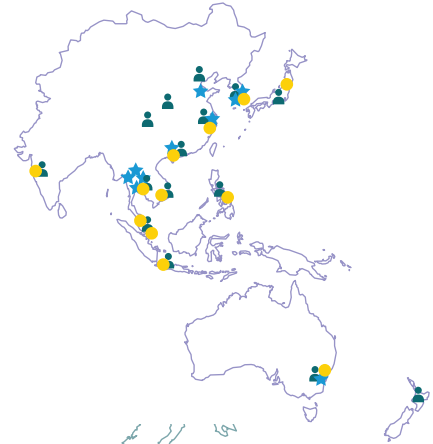


**ASIA PACIFIC**

**\$740MM**  
2017 NET SALES

**12%**  
OF NET SALES

**\$112MM**  
OPERATING INCOME



**SOUTH AMERICA**

**\$1.0B**  
2017 NET SALES

**17%**  
OF NET SALES

**\$80MM**  
OPERATING INCOME



**EUROPE, MIDDLE EAST, AFRICA**

**\$556MM**  
2017 NET SALES

**10%**  
OF NET SALES

**\$113MM**  
OPERATING INCOME



**+12%** 10-year diluted adjusted earnings per share compound annual growth rate\*

**+12%** 10-year cash from operations compound annual growth rate

\*See page 74 of Ingression 2017 Annual Report for reconciliation of this metric to diluted earnings per share in accordance with generally accepted accounting principles.

## Ingression Company of Choice for a Sustainable Tomorrow



## SAFETY & CORPORATE RESPONSIBILITY

At Ingression, nothing is more important than safety. We incorporate our safety strategy into everything we do and maintain a world-class safety record, as we relentlessly strive for zero accidents.

We incorporate sustainable practices and maintain high moral and ethical standards wherever we do business. We aspire to become the **Employer, Supplier, Customer, Neighbor, Investment and Company of Choice** by adhering to our core values.



### QUALITY

**83%** of production volume comes from ISO 9001 certified facilities,\*\* and **100%** of facilities have achieved Global Food Safety Initiative (GFSI) certification. We foster a culture of continuous improvement at every level of the business; 85% of all employees have been trained in Lean Six Sigma by the end of 2017.

\*\*Exclusive of TIC Gums locations.

**83%**  
ISO 9001 Certified\*\*

**100%**  
Global Food Safety Initiative (GFSI) Certified