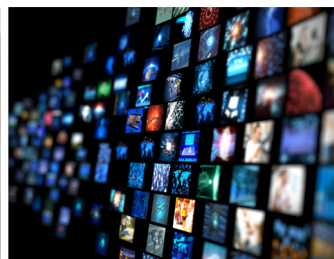


Investor Fact Sheet

As of June 30, 2017*



OVERVIEW & INVESTOR HIGHLIGHTS

- Intelsat is a leading provider of fixed satellite services ("FSS") with a diversified, premier customer base.
- Our Globalized Network includes a global fleet of approximately 50 in-service satellites, 8 teleports and the IntelsatOne® terrestrial network.
- Our satellite communications network covers 99% of the world's populated regions, including market access in approximately 200 countries and territories.
- Intelsat introduced its next generation, high-throughput satellite ("HTS") platform, Intelsat Epic^{NG}, in 2016. On July 5, 2017, Intelsat successfully launched its fourth Intelsat Epic^{NG} satellite, Intelsat 35e, which is expected to enter into service in the third quarter of 2017.
- Intelsat's revenue is diversified by geographic region and service application.
- On July 27, 2017, Intelsat affirmed its full-year 2017 guidance as amended in June, 2017:
 - Revenue: \$2.150B - \$2.180B.
 - Adjusted EBITDA*: \$1.640B - \$1.670B.
 - Capital Expenditure: \$500M - \$550M.

Operational Highlights

- Intelsat distributes over 5,300 video channels, including approximately 1,000 high definition channels.
- Intelsat plans to launch Intelsat 37e in 3Q17. The company expects to launch two non-capital expenditure satellites in 2018: Intelsat 38 and Horizons 3e.
- System utilization: 78% on total available capacity of approximately 2,100 station-kept units (36 MHz). This station-kept transponder count does not include Intelsat Epic^{NG} capacity.
- As of July 27, Intelsat Epic^{NG} HTS unit count is approximately 675 incremental station-kept transponders (36 MHz).
- Contracted backlog: \$8.2 billion as of June 30, 2017.

Recent News

Intelsat provided an interim update reflecting building momentum of orders for its next generation HTS platform, Intelsat Epic^{NG} and Globalized Network:

- **Etisalat UAE**, a leading telecommunications services provider, signed a new, multi-year commitment on Intelsat 33e where the company will utilize Intelsat Epic^{NG} services to expand the reach of its fast broadband services to its customers in the Middle East, Africa, Europe and central Asia.
- Leading Brazilian technology provider, **Zieltec Telecom Innovations**, became the first IntelsatOne® Flex Enterprise customer in Latin America, with a multi-year commitment for Intelsat 29e and IntelsatOne® Flex Enterprise managed services. Zieltec intends to extend its network territory and deploy corporate internet services and new applications throughout Brazil.

- **General Communication, Inc. ("GCI")**, the largest telecommunications company in Alaska, signed a new, multi-year agreement for C- and Ku-band services as well as in-orbit protection. GCI also renewed services on our Horizons-1 and Galaxy 18 satellites, using Intelsat's satellites to provide telephony, high speed Internet and video services to customers across Alaska.
- **Gilat Satcom** signed a multi-year renewal on Intelsat 17, Intelsat 25 and Intelsat 906, with a planned migration to Intelsat 33e for satellite services to support the expansion of Vodacom's 3G wireless network in the Democratic Republic of the Congo.
- **Pac-12 Enterprises**, the content and multi-platform media company for the Pac-12 Conference, a leader in collegiate athletics, renewed a multi-year contract for C-band satellite services and in-orbit protection on Galaxy 18. Pac-12 uses Galaxy 18 to broadcast its leading and coveted sports content to millions of homes located throughout the continental United States, Alaska, Hawaii and Puerto Rico.
- **Sony Pictures Networks India Private Limited** renewed and extended satellite and managed services on Intelsat 20, one of the leading distribution video neighborhoods in India, reaching more than an estimated 90 million Pay-TV subscribers, to support the expansion of the company's content distribution across India and the surrounding region.
- **Intelsat General Corporation** signed two new Intelsat Epic^{NG} contracts.

Corporate Headquarters

Intelsat S.A.
4, rue Albert Borschette
L-1246 Luxembourg

U.S. Operations Headquarters

Intelsat Corporation
7900 Tysons One Place
McLean, VA 22102-5972

Sales Headquarters

Intelsat Global Sales & Marketing Ltd.
Building 5 Chiswick Park, 566 Chiswick High Road
London W4 5YA, United Kingdom

Publication Date: July 27, 2017

* Information in this Investor Fact Sheet is not updated after the publication date.



INTELSAT

Envision. Connect. Transform.

Financial Highlights

(\$ in millions)

	Three Months Ended June 30,	
	2016	2017
Intelsat S.A.		
Total Revenue	\$ 542	\$ 533
Operating Expenses	\$ 315	\$ 304
Net Income (loss) attributable to Intelsat S.A.	\$ 116	\$ (24)
EPS		
Basic	\$ 1.02	\$ (0.20)
Diluted	\$ 0.98	\$ (0.20)
EBITDA*	\$ 404	\$ 407
Adjusted EBITDA*	\$ 411	\$ 418
Capital Expenditures	\$ (190)	\$ (127)
Free Cash Flow from (used in) Operations*	\$ (202)	\$ (76)

* Reconciliation of non-U.S. GAAP measures to comparable U.S. GAAP measures available via EDGAR and through Intelsat's website at www.intelsat.com/investors.

Debt Schedule Pro Forma for July Refinancing of Intelsat Jackson's 2019 Notes¹

June 30, 2017

(\$ in millions)

Intelsat (Luxembourg) S.A. Debt:

6¾% Senior Notes due 2018	\$ 97
7¾% Senior Notes due 2021 ³	1,021
8½% Senior Notes due 2023 ⁴	888
12½% Senior Notes due 2024 ⁵	1
Total	\$ 2,007

Intelsat Connect Finance S.A. Debt:

12½% Senior Notes due 2022	\$ 732
Total	\$ 732

Intelsat Jackson Holdings S.A. Debt²:

7¼% Senior Notes due 2020	2,200
7½% Senior Notes due 2021	1,150
5½% Senior Notes due 2023	2,000
7¼% Senior Notes due 2025	1,500

Total Unsecured \$ 6,850

9½% Senior Secured Notes due 2022	490
8% Senior Secured Notes due 2024	1,350
Sr. Secured Credit Facilities due (L+275) 2019	3,095

Total Secured \$ 4,935

Total Intelsat Jackson Holdings S.A. \$ 11,785

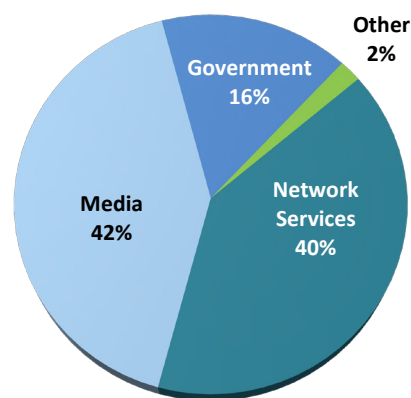
Total Consolidated^{1,3,4,5} \$ 14,524

- 1) Gives pro forma effect to the July 5, 2017 issuance by Intelsat Jackson of \$1.5 billion aggregate principal amount of 9.75% Senior Notes due 2025 and the satisfaction and discharge of \$1.5 billion aggregate principal amount of Intelsat Jackson's Senior Notes due 2019.
- 2) All listed debt of Intelsat Jackson is guaranteed by Intelsat Jackson's guarantor subsidiaries.
- 3) Excludes \$979M of Intelsat Luxembourg's 7¾% Sr. Notes due 2021 held by Intelsat Connect Finance S.A. ("ICF").
- 4) Excludes \$112M of Intelsat Luxembourg's 8½% Sr. Notes due 2023 held by ICF.
- 5) Excludes \$403M of Intelsat Luxembourg's 12½% Sr. Notes due 2024 held by ICF.

Company Snapshot

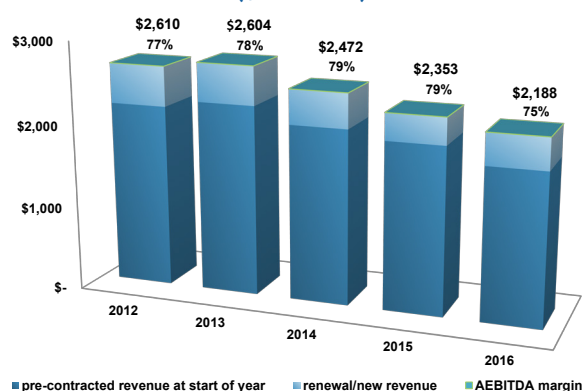
- Exchange: NYSE: I
- Date Listed: April 23, 2013
- Fiscal Year End: December 31
- Weighted Average Shares Diluted: ~118.861 M (as of 6/30/17)

Q2 '17 Revenue by Customer Set



Revenue & AEBITDA Margin Trends

(\$ in millions)



Executive Officers

Stephen Spengler
Director & CEO

Jacques Kerrest
EVP & CFO

Kurt Riegelman
SVP, Sales & Marketing

David McGlade
Executive Chairman

Michelle Bryan
EVP, General Counsel & CAO

Michael DeMarco
SVP, Operations

Please review detailed information about Intelsat, including our SEC filings, available through our website at www.intelsat.com before making any investment decision.



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