

Use of Non-GAAP Financial Information



Diebold has included non-GAAP financial measures in this presentation to supplement Diebold's consolidated condensed financial measures and reconciliations of these non-GAAP financial measures and reconciliations of these non-GAAP financial measures to the most directly comparable GAAP financial measures are included elsewhere in this presentation.

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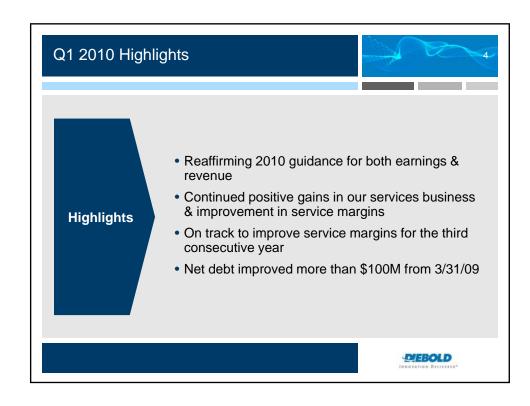
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In this release, statements that are not reported financial results or other historical information are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements give current expectations or forecasts of future events and are not guarantees of future performance. These forward-looking statements relate to, among other things, the company's future operating performance, the company's share of new and existing mankets, the company's short- and fong-term revenue and earnings growth rates, and the company is implementation of cost-reduction initiatives and so the company share of the company share of new and existing mankets, the company share of new and earnings growth rates, and the company is implementation of cost-reduction initiatives and so the company share of the state these forward-looking statements that be the manket and may in the future be made by or on behalf of the company, these forward-looking statements are based upon reasonable and may in the future be made by or on behalf of the company, these forward-looking statements are based upon reasonable and may in the future be made by or on behalf of the economy, its knowledge of its business, and on key performance indicators that impact the company, these forward-looking statements. The company is not obligated to update forward-looking statements, whether as a result of new information, future events or otherwise. Readers are cautioned not to place undue reliance on these forward-looking statements. The company is not obligated relations that could cause actual results to differ materially from those expressed in or implied by the forward-looking statements include, but are not limited for company is relationships with customers, suppliers, starting attements, which speak only as of the date hereof. Some of the risks, uncertainties and other factors that acould cause actual results to differ materially from those expressed in or implied by the forward-looking statements inclu

DIEBOLD



Financial Self-Service North America





- Revenue declined double digits, in line with our expectations for the quarter
- Orders are down 9% due to major national banks completing their deposit automation (DA) deployment
- Encouraged with regional bank orders and expect DA activity to build over time
- Service revenue, outside of installation, grew in Q1
- Ranked 15th on the International Association of Outsourcing Professionals'® list of top 100 global outsourcing companies
- Continue to grow Diebold Integrated Services®

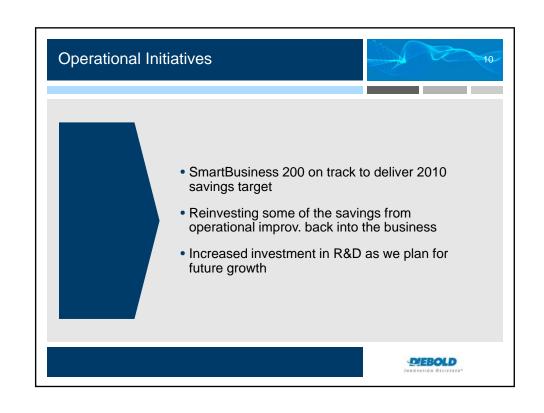


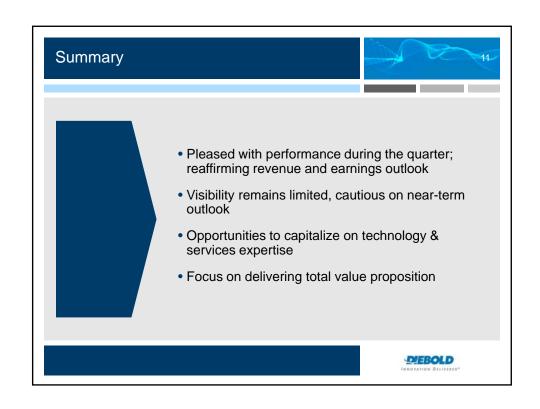
Security Financial Market (Banks & Credit Unions) 13,000 Banks & • Q1 revenue off 8% **Credit Unions** Business outlook & market environment largely unchanged **Government Market (Federal/Agencies)** Federal Agencies, Fin. security remains depressed **Department of Defense** w/ continued weakness in new bank branch construction **Enterprise Market (High End/Complex)** · Enterprise security, mainly in Critical Infrastructure, Ports, Government & Commercial, **Nationals** provides potential for growth Continued rollout at U.S. Postal Retail Market (Stores & Chains) Service Retailers with 1,000+ Locations DIEBOLD

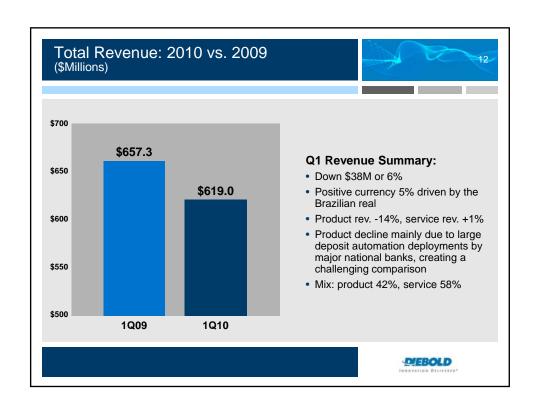
Financial Self-Service Asia Pacific Anticipate returning to more historical seasonality – rev. more back-end loaded Orders in line with expectations Still expect moderate growth in 2010 even after solid 2009 performance Healthy gains in service with a strong contribution from managed services Total service revenue in India grew more than 35% in Q1 AP remains one of our key growth markets

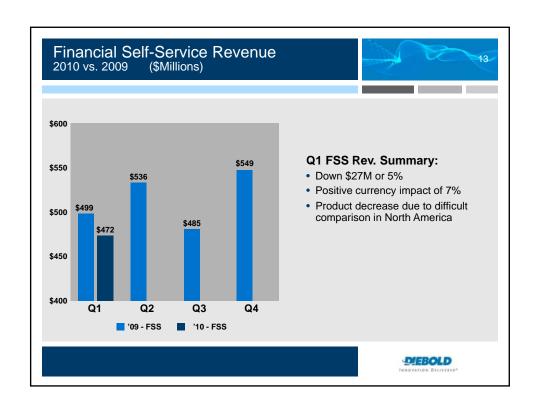


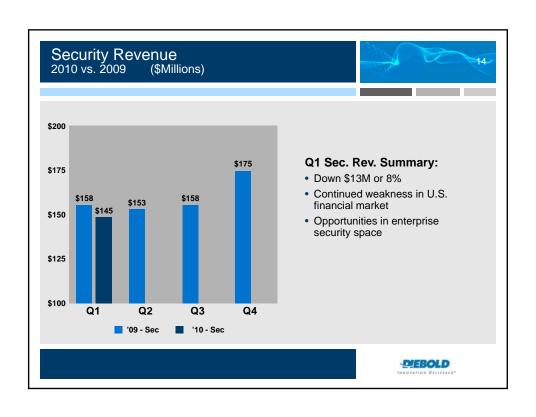


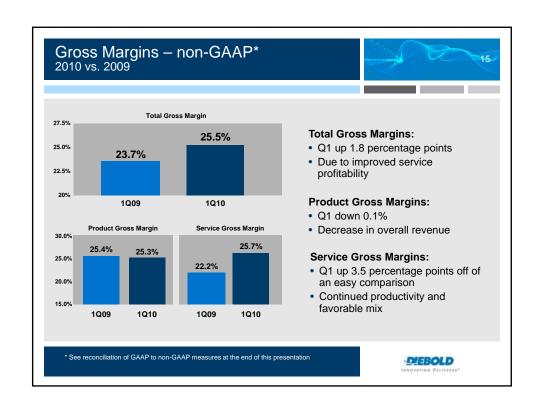


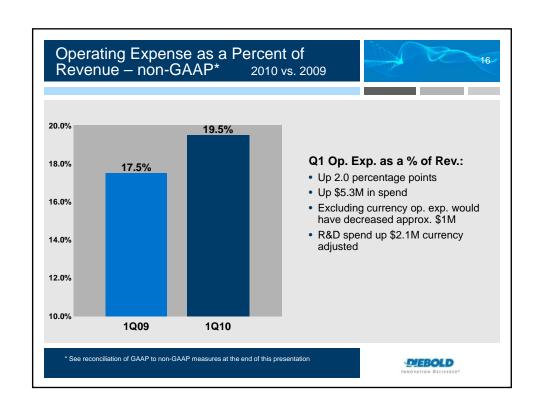


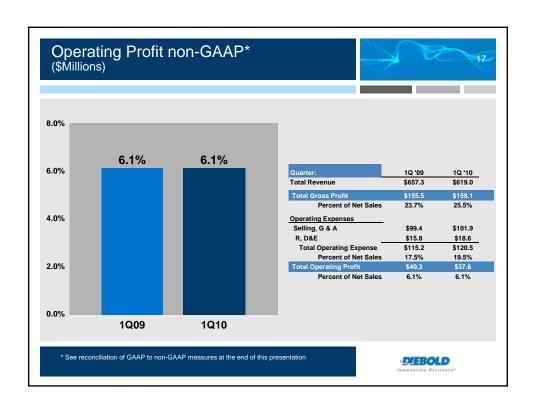


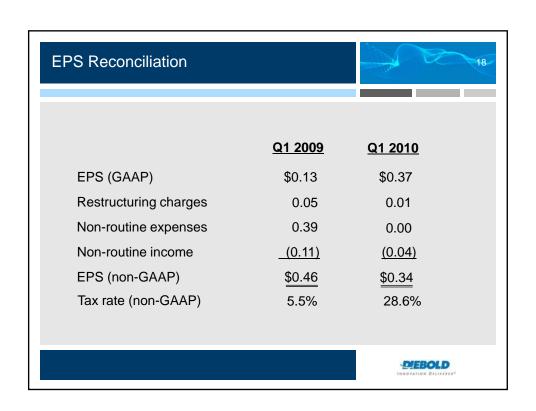


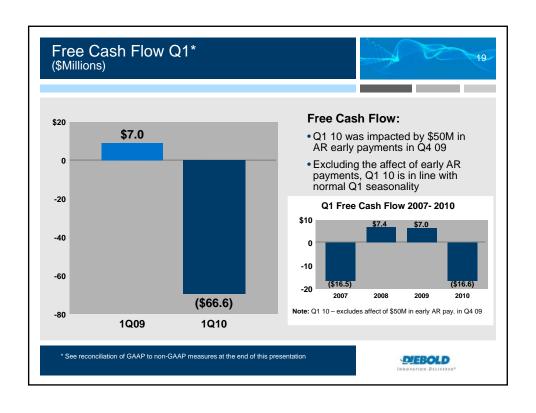


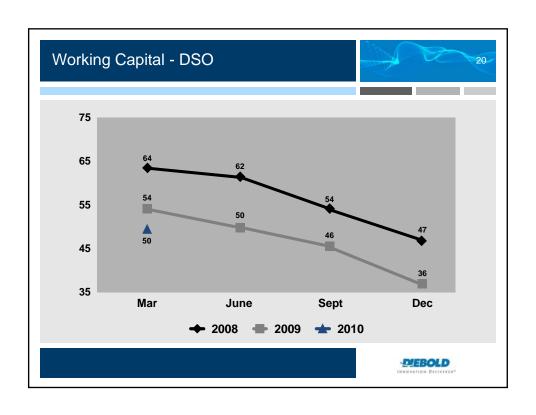


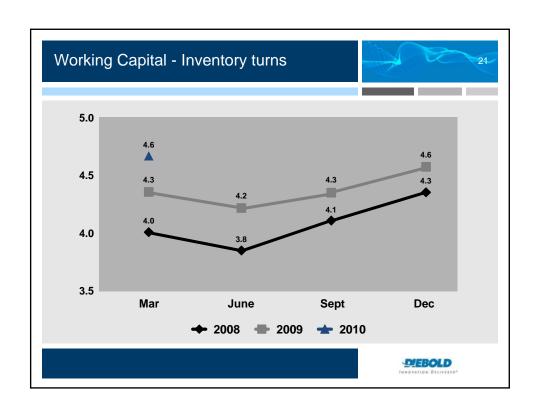


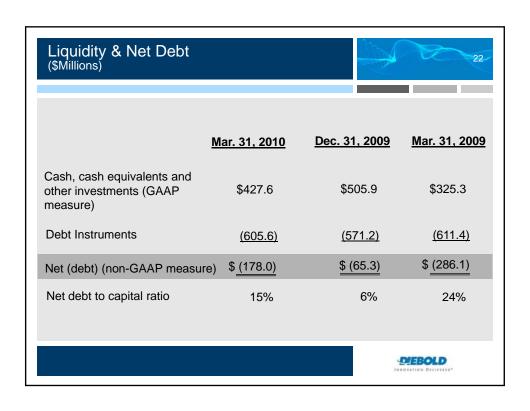


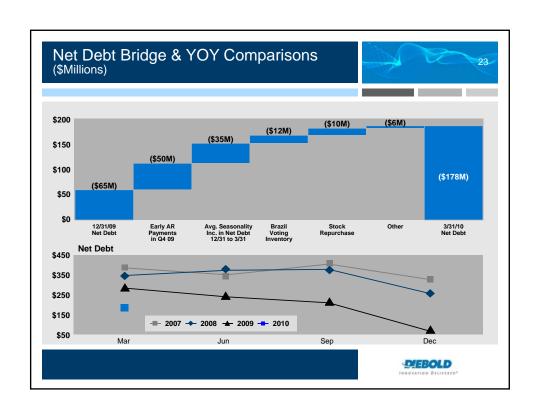


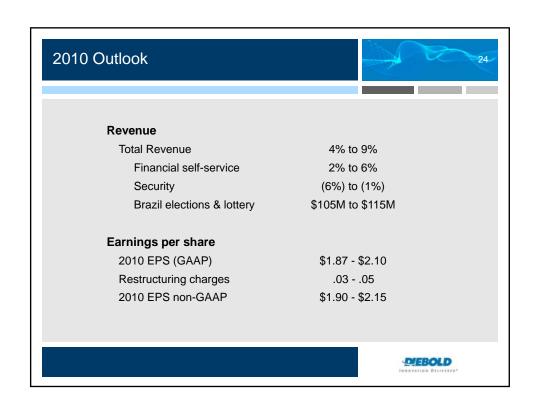


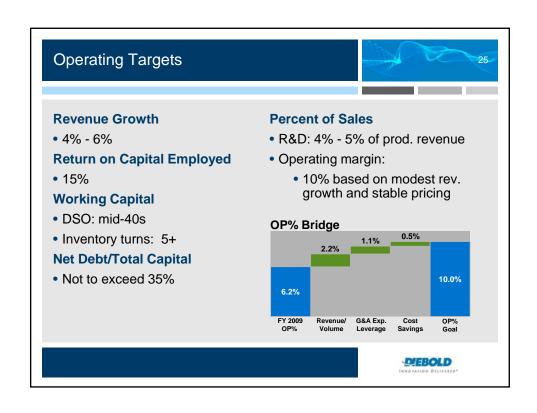


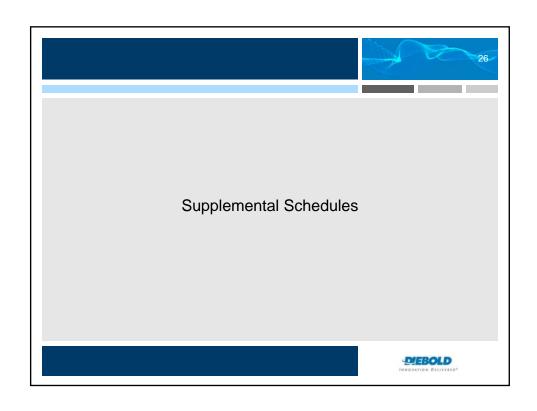












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Q1 2010 Profit & Loss Statement Reconciliation GAAP to non-GAAP (\$Millions)



	2010		Non-routine	Non-routine	2010
_	(GAAP)	Restructuring	Expenses	Income	(non-GAAP)
Total Revenue	\$619.0	-	•	-	\$619.0
Total Gross Profit	\$158.0	\$0.1	-	-	\$158.1
Percent of Net Sales	25.5%	0.0%	0.0%	0.0%	25.5%
Operating Expenses					
Selling, G & A	\$99.0	(\$1.2)	(\$0.0)	\$4.1	\$101.9
R,D&E	\$18.4	\$0.1	-	-	\$18.6
Total Operating Expense	\$117.4	(\$1.0)	(\$0.0)	\$4.1	\$120.5
Percent of Net Sales	19.0%				19.5%
Total Operating Profit	\$40.6	\$1.1	\$0.0	(\$4.1)	\$37.6
Percent of Net Sales	6.6%				6.1%
Other income/(expense)	(\$5.5)	-	-	-	(\$5.5)
Inc from Cont Ops before Tax	\$35.1	\$1.1	\$0.0	(\$4.1)	\$32.1
	5.7%				5.2%
Income Taxes	(\$9.9)	(\$0.2)	(\$0.0)	\$0.8	(\$9.3)
Income from Cont Ops	\$25.2	\$0.9	\$0.0	(\$3.2)	\$22.8
Percent of Net Sales	4.1%				3.7%
Noncontrol Interest - Net Tax	(\$0.3)	-	-	-	(\$0.3)
Inc from Cont Ops - Net Tax	\$24.9	\$0.9	\$0.0	(\$3.2)	\$22.5
Loss from Disc Ops Net Tax	(\$1.0)	-	-	-	(\$1.0)
Net Income	\$23.9	\$0.9	\$0.0	(\$3.2)	\$21.6
Percent of Net Sales	3.9%				3.5%

1 2009 Profit & Lo			۵)		W.
conciliation GAAP to	non-GA	AP (\$IVIIIIION	s)		
	2009		Non-routine	Non-routine	2009
	(GAAP)	Restructuring	Expenses	Income	(non-GAAP)
Total Revenue	\$657.3	\$0.0	\$0.0	\$0.0	\$657.3
Total Gross Profit	\$152.3	\$3.1	\$0.0	\$0.0	\$155.5
Percent of Net Sales	23.2%				23.7%
Operating Expenses					
Selling, G & A	\$92.0	(\$1.3)	(\$1.3)	\$10.0	\$99.4
R,D&E	\$15.8	\$0.0		-	\$15.8
Total Operating Expense	\$107.9	(\$1.3)	(\$1.3)	\$10.0	\$115.2
Percent of Net Sales	16.4%				17.5%
Total Operating Profit	\$44.5	\$4.5	\$1.3	(\$10.0)	\$40.3
Percent of Net Sales	6.8%				6.1%
Other income/(expense)	(\$29.8)	\$0.0	\$25.0	\$0.0	(\$4.8)
Inc from Cont Ops before Tax	\$14.7	\$4.5	\$26.3	(\$10.0)	\$35.4
·	2.2%			· ,	5.4%
Income Taxes	(\$3.8)	(\$1.2)	(\$0.4)	\$2.8	(\$2.6)
Income from Cont Ops	\$10.8	\$3.2	\$26.0	(\$7.2)	\$32.8
Percent of Net Sales	1.6%				5.0%
Noncontrol Interest - Net Tax	(\$2.1)	\$0.0	\$0.0	\$0.0	(\$2.1)
Inc from Cont Ops - Net Tax	\$8.7	\$3.2	\$26.0	(\$7.2)	\$30.7
Loss from Disc Ops - Net Tax	(\$7.1)			-	(\$7.1)
Net Income	\$1.6	\$3.2	\$26.0	(\$7.2)	\$23.6
Percent of Net Sales	0.3%			. ,	3.6%

