

# **Investor Fact Sheet**

## First Quarter 2017

#### **Corporate Profile**

Huntington Ingalls Industries is America's largest military shipbuilding company and a provider of professional services to partners in government and industry. For more than a century, HII's Newport News and Ingalls shipbuilding divisions in Virginia and Mississippi have built more ships in more ship classes than any other U.S. naval shipbuilder. HII's Technical Solutions division provides a wide range of professional services through its Fleet Support, Integrated Missions Solutions, Nuclear and Environmental, and Oil and Gas operations. Headquartered in Newport News, Virginia, HII employs nearly 37,000 people operating both domestically and internationally. For more information, visit www.huntingtoningalls.com



Gerald R. Ford (CVN 78) Builder's Trials. Photo by Andrew Young/HII

### **Segment Strategy**

### **Newport News Shipbuilding**

- Continue solid performance in core Navy programs including CVN 79, CVN 80, VCS Blocks IV and V and CVN 73 RCOH
- Grow core and adjacent Navy business including Columbia-class and Nimitz-class inactivation

#### **Ingalls Shipbuilding**

- Leverage core product lines and capabilities and evaluate complementary product lines and markets
- Compete for future programs by investing to create a competitive advantage in a dynamic environment

#### **Technical Solutions**

- Grow organically and inorganically to increase market share and customer base
- Cross-sell capabilities across existing customer base and up-sell capabilities to new customers

#### **Cash Deployment Highlights**

- · Invested \$58 million in the business during the quarter
- Returned \$100 million to shareholders in the quarter

\* Includes \$4 million for share repurchases not settled in O1 2017.

o Repurchased 358 thousand shares at a cost of \$72 million\*

0	Paid \$0.60 per share or \$28 million in dividends

Key Figures			
\$ in millions, except EPS	Q1 2017	<u>2016</u>	<u>2015</u>
Operating Metric			
Adjusted Revenues (1)	\$1,724	\$7,068	\$7,033
Adjusted Operating Income (2)	\$164	\$858	\$735
Adjusted Operating Margin <sup>(2)</sup>	9.5%	12.1%	10.5%
Adjusted Diluted EPS (3)	\$1.87	\$10.15	\$7.33
Shares Outstanding	46.4 mn	47.2 mn	48.3 mn
Free Cash Flow <sup>(4)</sup>	\$40	\$537	\$673

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Capital Structure as of March 31,	<u>2017</u>		
Cash	\$608		
Revolving Credit Facility	\$0		
Senior Notes due 2021	600		
Senior Notes due 2021	600		
Other Debt	<u>105</u>		
Total Debt	\$1,305		

<sup>&</sup>lt;sup>II</sup>NOn-U.S. GAAP measure that excludes the impact of a \$13M unfavorable insurance litigation settlement in Q2 2015 <sup>II</sup>NOn-GAAP measures that exclude \$136M of favorable insurance litigation settlement, \$102M of non-cash goodwill and purchase intangible asset impairment charges in 2015.

<sup>(4)</sup>Non-U.S. GAAP measure. See below for the reconciliation:

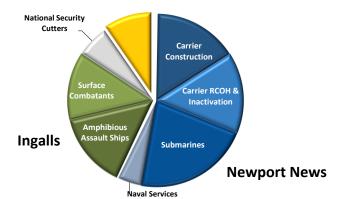
	Q1 2017	FY 2016	FY 2015
Net cash provided by (used in) operating activities	\$98	\$822	\$861
Less capital expenditures	(58)	(285)	(188)
Free cash flow from operations	\$40	\$537	\$673

#### **Credit Ratings**

	S&P	Moody's	<u>Fitch</u>
Corporate Credit Rating	BB+	Ba1	BB+
Senior Secured Rating	BBB	Baa2	BBB-
Senior Unsecured Rating	BB+	Ba2	BB+

Revenues by Segment – 2016 (\$7.07 billion)

#### **Technical Solutions**



<sup>&</sup>lt;sup>(B)</sup>Non-GAAP measure that excludes the tax-effected insurance litigation settlement in 2015; the tax-effected purchase intangible asset impairment charge in 2015; the net-effect of the non-cash goodwill impairment charges in 2015; the tax-effected expense for early extinguishment of debt in 2015 and the tax-effected FAS/CAS Adjustment.

#### **Recent Operational Highlights**

- Completed builder's trials on *Gerald R. Ford* (CVN 78)
- Completed builder's trials on Washington (SSN 787)
- Christened Indiana (SSN 789)
- Christened Kimball (NSC 7)
- Christened Paul Ignatius ((DDG 117)
- Launched Tripoli (LHA 7)
- Authenticated the keel for Frank E. Petersen, Jr. (DDG 121)
- Awarded \$29.7 million contract for procurement of long-lead material for the first two Block V boats of the Virginia Class submarine program
- Hosted visits by President Trump and Vice President Pence at Newport News Shipbuilding



Launch of Tripoli (LHA 7). U.S. Navy Photo.

#### Leadership

## Board of Directors Thomas B. Fargo

Mike Petters President, CEO and Director
Augustus Leon Collins Director
Kirkland H. Donald Director
Victoria D. Harker Director
Anastasia Kelly Director
Tom Schievelbein Director
John K. Welch Director

Chairman

Director

#### Management

Stephen R. Wilson

Mike Petters, Chief Executive Officer
Chris Kastner, Chief Financial Officer
Matt Mulherin, President, Newport News Shipbuilding
Brian Cuccias, President, Ingalls Shipbuilding
Andy Green, President, Technical Solutions

#### HII Shipbuilding Capabilities

2016 Force Structure Assessment (FSA)	HII % Participation	
Assessment (FSA)	Participation	
12	100%	
66	50%	
4 to 0	Capability	
12	~25%	
104	~50%	
52	Capability	
	100%	
38		
	Capability	
29	Capability	
34	Capability	
255		
	66 4 to 0 12 104 52 38	

Source: U.S. Navy FY 2016 30-year Force Structure Assessment (FSA) Plan.

#### The Spin-Off

**General Information:** The spin-off was a series of transactions by which HII separated from Northrop Grumman Corporation. To complete the spin-off, Northrop Grumman distributed to its stockholders all of the shares of HII common stock. Following the spin-off, HII is a separate company from Northrop Grumman, and Northrop Grumman does not retain any ownership interest in HII.

**The Mechanics:** The spin-off was completed by way of a pro rata distribution of HII common stock to Northrop Grumman stockholders of record as of 5:00 p.m., Eastern time, on March 30, 2011, the spin-off record date. Each Northrop Grumman stockholder received one share of HII common stock for every six shares of Northrop Grumman common stock held by such stockholder on the record date. No fractional shares of HII common stock were issued.

Transaction Date: March 31, 2011

Where to Find More Information: Find information related to the spin-

off at

http://investor.northropgrumman.com/phoenix.zhtml?c=112386&p=irol-HIISpin-off or contact Huntington Ingalls Investor Relations.

#### **HII Share Information**

Total diluted shares (weighted-average for Q1 2017): 46.4 million

Stock Performance (quarter ended 3/31/2017):

Close on 3/31/2017: \$202.45 High during Q1 2017: \$220.68 Low during Q1 2017: \$183.38

#### Contact Us

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