

Wyndham Worldwide Corporation
Earnings Release Schedules
Quarter One - March 31, 2017
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Table 1

Wyndham Worldwide Corporation
CONSOLIDATED STATEMENTS OF INCOME
(In millions, except per share data)
(Unaudited)

	Three Months Ended	
	March 31,	
	2017	2016
Net revenues		
Service and membership fees	\$ 636	\$ 634
Vacation ownership interest sales	351	342
Franchise fees	141	138
Consumer financing	111	107
Other	80	82
Net revenues	<u>1,319</u>	<u>1,303</u>
Expenses		
Operating	601	613
Cost of vacation ownership interests	36	37
Consumer financing interest	18	18
Marketing and reservation	195	192
General and administrative	193	186
Asset impairments	5	-
Restructuring	7	-
Depreciation and amortization	63	62
Total expenses	<u>1,118</u>	<u>1,108</u>
Operating income	201	195
Other (income)/expense, net	(2)	(10)
Interest expense	33	33
Early extinguishment of debt	-	11
Interest income	(2)	(2)
Income before income taxes	172	163
Provision for income taxes	31	67
Net income	<u>\$ 141</u>	<u>\$ 96</u>
Earnings per share		
Basic	\$ 1.34	\$ 0.85
Diluted	1.33	0.84
Weighted average shares outstanding		
Basic	105	113
Diluted	106	114

Wyndham Worldwide Corporation
OPERATING RESULTS OF REPORTABLE SEGMENTS
(In millions)

In addition to other measures, management evaluates the operating results of each of its reportable segments based upon net revenues and “EBITDA”, which is defined as net income before depreciation and amortization, interest expense (excluding consumer financing interest), early extinguishment of debt, interest income (excluding consumer financing revenues) and income taxes, each of which is presented on the Company’s Consolidated Statements of Income. The Company also uses adjusted EBITDA as a financial measure of its operating performance. The Company believes that EBITDA and adjusted EBITDA are useful measures of assessing performance of the Company and for the Company’s segments which, when considered with GAAP measures, give a more complete understanding of its operating performance and assist our investors in evaluating our ongoing operating performance for the current reporting period and, where provided, over different reporting periods, by adjusting for certain items which may be recurring or nonrecurring and which in our view do not necessarily reflect ongoing operating performance. We also internally use these measures to assess our operating performance, both in absolute terms and in comparison to other companies, and in evaluating or making selected compensation decisions. These supplemental disclosures are in addition to GAAP reported measures. The Company’s presentation of EBITDA and adjusted EBITDA may not be comparable to similarly-titled measures used by other companies.

The following tables summarize net revenues and EBITDA for the Company’s reportable segments, as well as reconcile net income to EBITDA for the three months ended March 31, 2017 and 2016:

	Three Months Ended March 31,			
	2017		2016	
	Net Revenues	EBITDA	Net Revenues	EBITDA
Hotel Group	\$ 298	\$ 85	\$ 295	\$ 84
Destination Network	391	102	385	81
Vacation Ownership	648	118	641	136
Total Reportable Segments	1,337	305	1,321	301
Corporate and Other (a)	(18)	(39)	(18)	(34)
Total Company	<u>\$ 1,319</u>	<u>\$ 266</u>	<u>\$ 1,303</u>	<u>\$ 267</u>

Reconciliation of net income to EBITDA

	Three Months Ended March 31,	
	2017	2016
Net income	\$ 141	\$ 96
Provision for income taxes	31	67
Depreciation and amortization	63	62
Interest expense	33	33
Early extinguishment of debt	-	11
Interest income	(2)	(2)
EBITDA	<u>\$ 266</u>	<u>\$ 267</u>

(a) Includes the elimination of transactions between segments.

The following tables summarize net revenues and adjusted EBITDA for the Company’s reportable segments for the three months ended March 31, 2017 and 2016 (for a description of adjustments and reconciliation by segment, see Table 8):

	Three Months Ended March 31,			
	2017		2016	
	Net Revenues	Adjusted EBITDA	Net Revenues	Adjusted EBITDA
Hotel Group	\$ 298	\$ 85	\$ 295	\$ 84
Destination Network	391	102	385	105
Vacation Ownership	648	124	641	136
Total Reportable Segments	1,337	311	1,321	325
Corporate and Other (a)	(18)	(33)	(18)	(34)
Total Company	<u>\$ 1,319</u>	<u>\$ 278</u>	<u>\$ 1,303</u>	<u>\$ 291</u>

Wyndham Worldwide Corporation
OPERATING STATISTICS

The following operating statistics are the drivers of our revenues and therefore provide an enhanced understanding of our businesses:

	Year	Q1	Q2	Q3	Q4	Full Year
Hotel Group (a)						
Number of Rooms	2017	699,800	N/A	N/A	N/A	N/A
	2016	679,100	683,300	689,800	697,600	N/A
	2015	667,400	668,500	671,900	678,000	N/A
	2014	646,900	650,200	655,300	660,800	N/A
RevPAR	2017	\$ 31.73	\$ N/A	\$ N/A	\$ N/A	\$ N/A
	2016	\$ 31.59	\$ 39.10	\$ 43.04	\$ 32.92	\$ 36.67
	2015	\$ 32.84	\$ 39.82	\$ 43.34	\$ 32.98	\$ 37.26
	2014	\$ 32.30	\$ 40.11	\$ 43.71	\$ 34.06	\$ 37.57
Destination Network						
Average Number of Members (in 000s)	2017	3,817	N/A	N/A	N/A	N/A
	2016	3,841	3,857	3,868	3,843	3,852
	2015	3,822	3,831	3,835	3,836	3,831
	2014	3,727	3,748	3,777	3,808	3,765
Exchange Revenue Per Member	2017	\$ 192.01	\$ N/A	\$ N/A	\$ N/A	\$ N/A
	2016	\$ 189.78	\$ 164.61	\$ 164.39	\$ 151.19	\$ 167.48
	2015	\$ 194.06	\$ 167.81	\$ 163.38	\$ 152.00	\$ 169.29
	2014	\$ 200.78	\$ 179.17	\$ 171.77	\$ 157.24	\$ 177.12
Vacation Rental Transactions (in 000s) (a) (b)	2017	538	N/A	N/A	N/A	N/A
	2016	500	409	508	350	1,767
	2015	459	390	462	319	1,630
	2014	429	376	455	293	1,552
Average Net Price Per Vacation Rental (a) (b)	2017	\$ 343.07	\$ N/A	\$ N/A	\$ N/A	\$ N/A
	2016	\$ 366.08	\$ 492.83	\$ 599.59	\$ 430.14	\$ 475.24
	2015	\$ 361.20	\$ 513.14	\$ 642.00	\$ 452.19	\$ 494.92
	2014	\$ 410.04	\$ 577.13	\$ 727.40	\$ 492.25	\$ 558.95
Vacation Ownership (a)						
Gross Vacation Ownership Interest (VOI) Sales (in 000s) (c)	2017	\$ 439,000	\$ N/A	\$ N/A	\$ N/A	\$ N/A
	2016	\$ 428,000	\$ 518,000	\$ 564,000	\$ 502,000	\$ 2,012,000
	2015	\$ 390,000	\$ 502,000	\$ 565,000	\$ 507,000	\$ 1,965,000
	2014	\$ 410,000	\$ 496,000	\$ 513,000	\$ 470,000	\$ 1,889,000
Tours (in 000s)	2017	176	N/A	N/A	N/A	N/A
	2016	179	213	230	197	819
	2015	168	206	227	200	801
	2014	170	208	225	191	794
Volume Per Guest (VPG)	2017	\$ 2,354	\$ N/A	\$ N/A	\$ N/A	\$ N/A
	2016	\$ 2,244	\$ 2,328	\$ 2,320	\$ 2,399	\$ 2,324
	2015	\$ 2,177	\$ 2,353	\$ 2,354	\$ 2,390	\$ 2,326
	2014	\$ 2,272	\$ 2,280	\$ 2,158	\$ 2,336	\$ 2,257

Note: Full year amounts may not add across due to rounding.

- (a) Includes the impact of acquisitions/dispositions from the acquisition/disposition dates forward. Therefore, the operating statistics are not presented on a comparable basis.
(b) The destination network operating statistics excluding our U.K.-based camping business sold in Q4 2014 are as follows:

	Year	Q1	Q2	Q3	Q4	Full Year
Vacation Rental Transactions (in 000s)	2014	429	367	431	292	1,518
Average Net Price Per Vacation Rental	2014	\$ 410.02	\$ 578.02	\$ 700.56	\$ 492.64	\$ 548.93

- (c) Includes Gross VOI sales under the Company's Wyndham Asset Affiliate Model (WAAM) Just-in-Time. (See Table 9 for a reconciliation of Gross VOI sales to vacation ownership interest sales).

ADDITIONAL DATA

	Year	Q1	Q2	Q3	Q4	Full Year
Hotel Group						
Number of Properties	2017	8,080	N/A	N/A	N/A	N/A
	2016	7,830	7,880	7,930	8,040	N/A
	2015	7,670	7,700	7,760	7,810	N/A
	2014	7,500	7,540	7,590	7,650	N/A
Vacation Ownership						
Provision for Loan Losses (in 000s) (*)	2017	\$ 85,000	\$ N/A	\$ N/A	\$ N/A	\$ N/A
	2016	\$ 63,000	\$ 90,000	\$ 104,000	\$ 86,000	\$ 342,000
	2015	\$ 46,000	\$ 60,000	\$ 78,000	\$ 64,000	\$ 248,000
	2014	\$ 60,000	\$ 70,000	\$ 70,000	\$ 60,000	\$ 260,000

Note: Full year amounts may not add across due to rounding.

- (*) Represents provision for estimated losses on vacation ownership contract receivables originated during the period, which is recorded as a contra revenue to vacation ownership interest sales on the Consolidated Statements of Income.

Wyndham Worldwide Corporation
OPERATING STATISTICS

GLOSSARY OF TERMS

Hotel Group

Number of Rooms: Represents the number of rooms at hotel group properties at the end of the period which are either (i) under franchise and/or management agreements, or company owned and (ii) properties under affiliation agreements for which the Company receives a fee for reservation and/or other services provided.

Average Occupancy Rate: Represents the percentage of available rooms occupied during the period.

Average Daily Rate (ADR): Represents the average rate charged for renting a lodging room for one day.

RevPAR: Represents revenue per available room and is calculated by multiplying average occupancy rate by ADR. Comparable RevPAR represents RevPAR of hotels which are included in both periods.

Destination Network

Average Number of Members: Represents members in our vacation exchange programs who paid annual membership dues as of the end of the period or who are within the allowed grace period. For additional fees, such participants are entitled to exchange intervals for intervals at other properties affiliated with the Company's vacation exchange business. In addition, certain participants may exchange intervals for other leisure-related services and products.

Exchange Revenue Per Member: Represents total annualized revenues generated from fees associated with memberships, exchange transactions, member-related rentals and other servicing for the period divided by the average number of vacation exchange members during the period.

Vacation Rental Transactions: Represents the number of transactions that are generated in connection with customers booking their vacation rental stays through one of our vacation brands. One rental transaction is recorded for each standard one-week rental.

Average Net Price Per Vacation Rental: Represents the net rental price generated from renting vacation properties to customers and other related rental servicing fees divided by the number of vacation rental transactions.

Vacation Ownership

Gross Vacation Ownership Interest Sales: Represents sales of vacation ownership interest (VOIs), including WAAM sales, before the net effect of percentage-of-completion accounting and loan loss provisions. We believe gross VOI sales provide an enhanced understanding of the performance of our vacation ownership business because it directly measures the sales volume of this business during a given reporting period. See Table 9 for a reconciliation of Gross VOI sales to vacation ownership interest sales.

Tours: Represents the number of tours taken by guests in our efforts to sell VOIs.

Volume per Guest (VPG): Represents Gross VOI sales (excluding tele-sales upgrades, which are non-tour upgrade sales) divided by the number of tours. The Company has excluded non-tour upgrade sales in the calculation of VPG because non-tour upgrade sales are generated by a different marketing channel. See Table 9 for a detail of tele-sales upgrades for 2014-2017.

General

Constant Currency: Represents a comparison eliminating the effects of foreign exchange rate fluctuations between periods (foreign currency translation).

Currency-Neutral: Represents a comparison eliminating the effects of foreign exchange rate fluctuations between periods (foreign currency translation) and the impact caused by any foreign exchange related activities (i.e., hedges, balance sheet remeasurements and/or adjustments).

Wyndham Worldwide Corporation
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS AND RECONCILIATION OF FREE CASH FLOWS
(In millions)
(Unaudited)

Condensed Consolidated Statements of Cash Flows:

	Three Months Ended March 31,	
	2017	2016
Net cash provided by operating activities	\$ 238	\$ 261
Net cash used in investing activities	(79)	(90)
Net cash used in financing activities	(124)	(27)
Effect of changes in exchange rates on cash and cash equivalents	2	3
Net increase in cash and cash equivalents	<u>\$ 37</u>	<u>\$ 147</u>

Free Cash Flow:

We define free cash flow to be net cash provided by operating activities less property and equipment additions which we also refer to as capital expenditures.

We believe free cash flow to be a useful operating performance measure to evaluate the ability of our operations to generate cash for uses other than capital expenditures and, after debt service and other obligations, our ability to grow our business through acquisitions, development advances and equity investments, as well as our ability to return cash to shareholders through dividends and share repurchases. A limitation of using free cash flow versus the GAAP measures of net cash provided by operating activities, net cash used in investing activities and net cash used in financing activities as a means for evaluating Wyndham Worldwide is that free cash flow does not represent the total cash movement for the period as detailed in the consolidated statement of cash flows.

The following table provides more details on the GAAP financial measure that is most directly comparable to the non-GAAP financial measure and the related reconciliation between these financial measures:

	Three Months Ended March 31,	
	2017	2016
Net cash provided by operating activities	\$ 238	\$ 261
Less: Property and equipment additions	(35)	(43)
Free cash flow	<u>\$ 203</u>	<u>\$ 218</u>

Wyndham Worldwide Corporation
REVENUE DETAIL BY REPORTABLE SEGMENT
(In millions)

	2017					2016				
	Q1	Q2	Q3	Q4	Year	Q1	Q2	Q3	Q4	Year
Hotel Group										
Royalties and Franchise Fees	\$ 79	N/A	N/A	N/A	N/A	\$ 74	\$ 94	\$ 105	\$ 94	\$ 367
Marketing, Reservation and Wyndham Rewards Revenues (a)	83	N/A	N/A	N/A	N/A	83	103	125	92	405
Hotel Management Reimbursable Revenues (b)	66	N/A	N/A	N/A	N/A	67	71	67	65	271
Intersegment Trademark Fees	13	N/A	N/A	N/A	N/A	13	15	16	14	56
Owned Hotel Revenues	23	N/A	N/A	N/A	N/A	27	19	17	17	81
Ancillary Revenues (c)	34	N/A	N/A	N/A	N/A	31	32	34	34	129
Total Hotel Group	298	N/A	N/A	N/A	N/A	295	334	364	316	1,309
Destination Network										
Exchange Revenues	183	N/A	N/A	N/A	N/A	182	159	159	145	645
Rental Revenues	184	N/A	N/A	N/A	N/A	183	202	304	151	840
Ancillary Revenues (d)	24	N/A	N/A	N/A	N/A	20	23	23	21	86
Total Destination Network	391	N/A	N/A	N/A	N/A	385	384	486	317	1,571
Vacation Ownership										
Vacation Ownership Interest Sales	351	N/A	N/A	N/A	N/A	342	409	441	415	1,606
Consumer Financing	111	N/A	N/A	N/A	N/A	107	108	112	113	440
Property Management Fees and Reimbursable Revenues	175	N/A	N/A	N/A	N/A	164	161	168	168	660
WAAM Fee-for-Service Commissions	2	N/A	N/A	N/A	N/A	17	16	13	-	46
Ancillary Revenues (e)	9	N/A	N/A	N/A	N/A	11	11	10	9	42
Total Vacation Ownership	648	N/A	N/A	N/A	N/A	641	705	744	705	2,794
Total Reportable Segments	\$ 1,337	N/A	N/A	N/A	N/A	\$ 1,321	\$ 1,423	\$ 1,594	\$ 1,338	\$ 5,674
	2015					2014				
	Q1	Q2	Q3	Q4	Year	Q1	Q2	Q3	Q4	Year
Hotel Group										
Royalties and Franchise Fees	\$ 74	\$ 96	\$ 103	\$ 87	\$ 361	\$ 68	\$ 88	\$ 100	\$ 83	\$ 339
Marketing, Reservation and Wyndham Rewards Revenues (a)	96	108	112	92	407	76	101	117	91	385
Hotel Management Reimbursable Revenues (b)	61	71	73	68	273	37	39	39	39	154
Intersegment Trademark Fees	12	15	16	15	57	9	11	11	10	41
Owned Hotel Revenues	25	20	16	19	79	24	20	18	20	81
Ancillary Revenues (c)	24	24	37	33	120	23	24	30	24	101
Total Hotel Group	292	334	357	314	1,297	237	283	315	267	1,101
Destination Network										
Exchange Revenues	185	161	157	146	649	187	168	162	150	667
Rental Revenues	166	200	296	144	807	176	217	331	144	868
Ancillary Revenues (d)	18	22	23	20	82	16	17	19	17	69
Total Destination Network	369	383	476	310	1,538	379	402	512	311	1,604
Vacation Ownership										
Vacation Ownership Interest Sales	336	417	448	403	1,604	303	382	415	385	1,485
Consumer Financing	104	105	108	109	427	105	106	108	108	427
Property Management Fees and Reimbursable Revenues	153	149	159	155	615	143	145	150	142	581
WAAM Fee-for-Service Commissions	12	19	23	28	83	33	30	18	16	98
Ancillary Revenues (e)	12	9	12	11	43	9	10	13	17	47
Total Vacation Ownership	617	699	750	706	2,772	593	673	704	668	2,638
Total Reportable Segments	\$ 1,278	\$ 1,416	\$ 1,583	\$ 1,330	\$ 5,607	\$ 1,209	\$ 1,358	\$ 1,531	\$ 1,246	\$ 5,343

Note: Full year amounts may not add across due to rounding.

- (a) Marketing and reservation revenues represent fees the Company receives from franchised and managed hotels that are to be expended for a centralized, brand-specific reservation system. These fees are typically based on a percentage of the gross room revenues of each hotel. Wyndham Rewards revenues represent fees the Company receives relating to its loyalty program.
- (b) Primarily represents payroll costs in the hotel management business that the Company pays on behalf of property owners and for which it is reimbursed by the property owners. During 2014, reimbursable revenues of \$2 million in each of Q1, Q2 and Q3 and \$1 million in Q4 were charged to the Company's vacation ownership business and were eliminated in consolidation.
- (c) Primarily includes additional services provided to franchisees and managed properties and fees related to our co-branded credit card program.
- (d) Primarily includes fees generated from programs with affiliated resorts and homeowners.
- (e) Primarily includes revenues associated with bonus points/credits that are provided as purchase incentives on VOI sales and fees generated from other non-core operations.

Wyndham Worldwide Corporation
BRAND SYSTEM DETAILS

As of and For the Three Months Ended March 31, 2017

Brand	Number of Properties	Number of Rooms	Average Occupancy Rate	Average Daily Rate (ADR)	Average Revenue Per Available Room (RevPAR)
Hotel Group					
Super 8	2,839	179,268	52.7%	\$44.35	\$23.39
Days Inn	1,786	142,872	45.2%	\$65.14	\$29.44
Ramada	862	120,647	50.0%	\$69.58	\$34.82
Wyndham Hotels and Resorts	254	55,694	53.1%	\$101.23	\$53.75
Howard Johnson	367	42,318	45.8%	\$57.08	\$26.12
Baymont	437	34,519	46.1%	\$66.85	\$30.79
Travelodge	406	29,725	43.4%	\$66.41	\$28.85
Microtel Inns & Suites by Wyndham	336	24,226	52.1%	\$65.65	\$34.21
Knights Inn	370	22,589	41.5%	\$48.78	\$20.25
TRYP by Wyndham	115	16,223	58.0%	\$73.59	\$42.67
Wingate by Wyndham	153	14,073	57.1%	\$85.49	\$48.79
Hawthorn Suites by Wyndham	108	10,633	61.6%	\$82.74	\$50.98
Dolce	21	4,747	46.8%	\$154.48	\$72.36
Dazzler	12	1,525	63.4%	\$91.84	\$58.25
Esplendor	10	698	66.1%	\$92.14	\$60.90
Total Hotel Group	8,076	699,757	49.5%	\$64.04	\$31.73
Vacation Ownership					
Wyndham Vacation Ownership resorts	221	24,859	N/A	N/A	N/A
Total Wyndham Worldwide	8,297	724,616			

As of and For the Three Months Ended March 31, 2016

Brand	Number of Properties	Number of Rooms	Average Occupancy Rate	Average Daily Rate (ADR)	Average Revenue Per Available Room (RevPAR)
Hotel Group					
Super 8	2,665	170,454	51.5%	\$45.73	\$23.54
Days Inn	1,791	143,212	44.3%	\$63.81	\$28.28
Ramada	837	117,409	49.0%	\$73.76	\$36.12
Wyndham Hotels and Resorts	228	49,952	54.7%	\$103.78	\$56.73
Howard Johnson	381	41,555	44.1%	\$59.74	\$26.33
Baymont	416	33,070	44.9%	\$66.07	\$29.66
Travelodge	406	29,760	45.3%	\$63.18	\$28.63
Microtel Inns & Suites by Wyndham	333	24,045	51.1%	\$63.64	\$32.52
Knights Inn	381	23,258	41.5%	\$48.76	\$20.22
TRYP by Wyndham	120	17,274	54.8%	\$72.93	\$39.97
Wingate by Wyndham	149	13,610	56.3%	\$86.52	\$48.70
Hawthorn Suites by Wyndham	105	10,466	62.3%	\$82.76	\$51.57
Dolce	22	5,080	45.5%	\$152.13	\$69.17
Total Hotel Group	7,834	679,145	48.6%	\$64.93	\$31.59
Vacation Ownership					
Wyndham Vacation Ownership resorts	216	24,442	N/A	N/A	N/A
Total Wyndham Worldwide	8,050	703,587			

Note: A glossary of terms is included in Table 3 (2 of 2); RevPAR may not recalculate by multiplying average occupancy rate by ADR due to rounding.

Table 7

Wyndham Worldwide Corporation
NON-GAAP RECONCILIATION OF ADJUSTED NET INCOME AND EPS
(In millions, except per share data)

	<u>Location on Consolidated Statements of Income</u>	<u>Three Months Ended March 31,</u>	
		<u>2017</u>	<u>2016</u>
Diluted weighted average shares outstanding		106	114
Diluted EPS		\$ 1.33	\$ 0.84
Net income		\$ 141	\$ 96
Adjustments:			
Restructuring costs (a)	Restructuring	7	-
Asset impairments (b)	Asset impairments	5	-
Venezuela currency devaluation (c)	Operating	-	24
Early extinguishment of debt (d)	Early extinguishment of debt	-	11
Total adjustments before tax		<u>12</u>	<u>35</u>
Income tax (benefit)/expense (e) (f)	Provision for income taxes	<u>(33)</u>	<u>(4)</u>
Total adjustments after tax		(21)	31
Adjustments - EPS impact		\$ (0.19)	\$ 0.27
Adjusted Net income		<u>\$ 120</u>	<u>\$ 127</u>
Adjusted diluted EPS		<u>\$ 1.14</u>	<u>\$ 1.12</u>

Note: Amounts may not add due to rounding.

- (a) Relates to expenses associated with restructuring initiatives at the Company's corporate operations which focused on rationalizing its sourcing function and outsourcing certain information technology functions as well at its Hotel Group segment which primarily focused on realigning its brand operations.
- (b) Represents a non-cash impairment charge related to the write-down of assets resulting from the decision to abandon a new product initiative at the Company's vacation ownership business.
- (c) Represents the impact from the devaluation of the exchange rate of Venezuela at the Company's destination network business.
- (d) Represents costs incurred in connection with the Company's early repurchase of its 6.0% senior unsecured notes.
- (e) The amount for 2017 relates to (i) the tax effect of the adjustments and (ii) a tax benefit on foreign currency losses recognized from an internal restructuring.
- (f) The amount for 2016 relates to the tax effect of the adjustments. There was no tax benefit associated with the \$24 million Venezuela currency devaluation adjustment.

The above tables reconcile certain non-GAAP financial measures. The presentation of these adjustments is intended to permit the comparison of particular adjustments as they appear in the income statement in order to assist investors' understanding of the overall impact of such adjustments. In addition to GAAP financial measures, the Company provides adjusted net income and adjusted EPS financial measures to assist our investors in evaluating our ongoing operating performance for the current reporting period and, where provided, over different reporting periods, by adjusting for certain items which may be recurring or non-recurring and which in our view do not necessarily reflect ongoing performance. We also internally use these measures to assess our operating performance, both absolutely and in comparison to other companies, and in evaluating or making selected compensation decisions. These supplemental disclosures are in addition to GAAP reported measures. This non-GAAP reconciliation table should not be considered a substitute for, nor superior to, financial results and measures determined or calculated in accordance with GAAP.

Wyndham Worldwide Corporation
NON-GAAP RECONCILIATION OF ADJUSTED EBITDA BY REPORTABLE SEGMENT
(In millions)

	EBITDA	Restructuring Costs (b)	Asset Impairments (c)	Adjusted EBITDA
Three months ended March 31, 2017				
Hotel Group	\$ 85	\$ 1	\$ -	\$ 85
Destination Network	102	-	-	102
Vacation Ownership	118	-	5	124
Total Reportable Segments	305	1	5	311
Corporate and Other (a)	(39)	6	-	(33)
Total Company	\$ 266	\$ 7	\$ 5	\$ 278

Note: Amounts may not add across due to rounding.

- (a) Includes the elimination of transactions between segments.
- (b) Relates to expenses associated with restructuring initiatives at the Company's corporate operations which focused on rationalizing its sourcing function and outsourcing certain information technology functions as well at its Hotel Group segment which primarily focused on realigning its brand operations.
- (c) Represents a non-cash impairment charge related to the write-down of assets resulting from the decision to abandon a new product initiative.

Wyndham Worldwide Corporation
NON-GAAP RECONCILIATION OF ADJUSTED EBITDA BY REPORTABLE SEGMENT
(In millions)

	EBITDA	Venezuela Currency Devaluation (b)	Acquisition Costs (c)	Legacy Costs (d)	Restructuring Costs (e)	Contract Termination (f)	Executive Departure Costs (g)	Bargain Purchase Gain (h)	Adjusted EBITDA
Three months ended March 31, 2016									
Hotel Group	\$ 84	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 84
Destination Network	81	24	-	-	-	-	-	-	105
Vacation Ownership	136	-	-	-	-	-	-	-	136
Total Reportable Segments	301	24	-	-	-	-	-	-	325
Corporate and Other (a)	(34)	-	-	-	-	-	-	-	(34)
Total Company	\$ 267	\$ 24	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 291
Three months ended June 30, 2016									
Hotel Group	\$ 101	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 101
Destination Network	85	-	1	-	-	-	-	-	85
Vacation Ownership	187	-	-	-	-	-	-	-	187
Total Reportable Segments	373	-	1	-	-	-	-	-	373
Corporate and Other (a)	(33)	-	-	-	-	-	-	-	(33)
Total Company	\$ 340	\$ -	\$ 1	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 340
Three months ended September 30, 2016									
Hotel Group	\$ 107	\$ -	\$ -	\$ -	\$ 3	\$ 7	\$ -	\$ -	\$ 117
Destination Network	138	-	-	-	4	-	-	-	142
Vacation Ownership	189	-	-	-	6	-	-	-	195
Total Reportable Segments	434	-	-	-	13	7	-	-	454
Corporate and Other (a)	(32)	-	-	(1)	1	-	-	-	(31)
Total Company	\$ 402	\$ -	\$ -	\$ (1)	\$ 14	\$ 7	\$ -	\$ -	\$ 423
Three months ended December 31, 2016									
Hotel Group	\$ 99	\$ -	\$ 1	\$ -	\$ (1)	\$ -	\$ -	\$ -	\$ 99
Destination Network	53	-	1	-	-	-	-	(2)	52
Vacation Ownership	182	-	-	-	2	-	6	-	191
Total Reportable Segments	334	-	2	-	1	-	6	(2)	342
Corporate and Other (a)	(12)	-	-	(11)	-	-	-	-	(24)
Total Company	\$ 322	\$ -	\$ 2	\$ (11)	\$ 1	\$ -	\$ 6	\$ (2)	\$ 318
Twelve months ended December 31, 2016									
Hotel Group	\$ 391	\$ -	\$ 1	\$ -	\$ 2	\$ 7	\$ -	\$ -	\$ 401
Destination Network	356	24	1	-	5	-	-	(2)	385
Vacation Ownership	694	-	-	-	8	-	6	-	708
Total Reportable Segments	1,441	24	2	-	15	7	6	(2)	1,494
Corporate and Other (a)	(110)	-	-	(11)	-	-	-	-	(121)
Total Company	\$ 1,331	\$ 24	\$ 2	\$ (11)	\$ 15	\$ 7	\$ 6	\$ (2)	\$ 1,373

Note: Amounts may not add across due to rounding. The sum of the quarters may not add down due to rounding.

- (a) Includes the elimination of transactions between segments.
- (b) Represents the impact from the devaluation of the exchange rate of Venezuela.
- (c) Represents costs related to acquisitions.
- (d) Relates to a benefit from adjustments to certain contingent liabilities from the Company's separation from Cendant.
- (e) Relates to costs incurred due to enhancing organizational efficiency and rationalizing existing facilities across the Company.
- (f) Relates to additional costs associated with the termination of a management contract.
- (g) Represents costs associated with the departure of the chief executive officer at the Company's vacation ownership business.
- (h) Represents a gain from a bargain purchase on an acquisition of a vacation rentals business.

Wyndham Worldwide Corporation
NON-GAAP RECONCILIATION OF ADJUSTED EBITDA BY REPORTABLE SEGMENT
SHARED-BASED COMPENSATION EXPENSE
(In millions)

The following tables provide detail regarding share-based compensation expense which is included within adjusted EBITDA:

	2017				
	Q1	Q2	Q3	Q4	Full Year
Adjusted EBITDA	\$ 278	N/A	N/A	N/A	N/A
Share-based compensation expense (*)	14	N/A	N/A	N/A	N/A
Adjusted EBITDA excluding share-based compensation expense	<u>\$ 292</u>	<u>N/A</u>	<u>N/A</u>	<u>N/A</u>	<u>N/A</u>

	2016				
	Q1	Q2	Q3	Q4	Full Year
Adjusted EBITDA	\$ 291	\$ 340	\$ 423	\$ 318	\$ 1,373
Share-based compensation expense (*)	13	20	14	13	61
Adjusted EBITDA excluding share-based compensation expense	<u>\$ 304</u>	<u>\$ 360</u>	<u>\$ 437</u>	<u>\$ 331</u>	<u>\$ 1,434</u>

Note: Full year amounts may not add across due to rounding.

(*) Excludes share-based compensation expenses for which there was no impact on adjusted EBITDA. Such costs amounted to \$1 million during Q1 2017. During 2016, such costs amounted to \$1 million during Q1, Q2 and Q3, and \$4 million during Q4 and \$7 million for the full year. The Company believes providing adjusted EBITDA with the additional exclusion of share-based compensation expense assists our investors and management by providing an additional financial measure to evaluate ongoing operations by excluding the variations among companies in timing, amount and reporting of share-based compensation expense, which may differ significantly among companies.

Table 9

Wyndham Worldwide Corporation
NON-GAAP RECONCILIATION OF GROSS VOI SALES
(In millions)

GROSS VOI SALES

We believe gross vacation ownership sales provide an enhanced understanding of the performance of our vacation ownership business because it directly measures the sales volume of this business during a given reporting period.

The following table provides a reconciliation of Gross VOI sales (see Table 3) to vacation ownership interest sales (see Table 5):

<u>Year</u>	<u>Q1</u>		<u>Q2</u>		<u>Q3</u>		<u>Q4</u>		<u>Full Year</u>	
2017										
Gross VOI sales	\$	439	\$	N/A	\$	N/A	\$	N/A	\$	N/A
Less: Sales under WAAM Fee-for-Service		(3)		N/A		N/A		N/A		N/A
Gross VOI sales, net of WAAM Fee-for-Service sales		436		N/A		N/A		N/A		N/A
Less: Loan loss provision		(85)		N/A		N/A		N/A		N/A
Vacation ownership interest sales	\$	351	\$	N/A	\$	N/A	\$	N/A	\$	N/A
2016										
Gross VOI sales	\$	428	\$	518	\$	564	\$	502	\$	2,012
Less: Sales under WAAM Fee-for-Service		(23)		(20)		(20)		(1)		(64)
Gross VOI sales, net of WAAM Fee-for-Service sales		405		498		544		501		1,948
Less: Loan loss provision		(63)		(90)		(104)		(86)		(342)
Vacation ownership interest sales	\$	342	\$	409	\$	441	\$	415	\$	1,606
2015										
Gross VOI sales	\$	390	\$	502	\$	565	\$	507	\$	1,965
Less: Sales under WAAM Fee-for-Service		(21)		(26)		(37)		(42)		(126)
Gross VOI sales, net of WAAM Fee-for-Service sales		369		477		528		464		1,838
Less: Loan loss provision		(46)		(60)		(78)		(64)		(248)
Less: Impact of percentage-of-completion accounting		13		-		(2)		2		13
Vacation ownership interest sales	\$	336	\$	417	\$	448	\$	403	\$	1,604
2014										
Gross VOI sales	\$	410	\$	496	\$	513	\$	470	\$	1,889
Less: Sales under WAAM Fee-for-Service		(44)		(40)		(27)		(21)		(132)
Gross VOI sales, net of WAAM Fee-for-Service sales		366		456		486		449		1,757
Less: Loan loss provision		(60)		(70)		(70)		(60)		(260)
Less: Impact of percentage-of-completion accounting		(3)		(4)		(1)		(4)		(12)
Vacation ownership interest sales	\$	303	\$	382	\$	415	\$	385	\$	1,485

Note: Amounts may not add due to rounding.

The following includes primarily tele-sales upgrades and other non-tour revenues, which are excluded from Gross VOI sales in the Company's VPG calculation (see Table 3):

	<u>Q1</u>		<u>Q2</u>		<u>Q3</u>		<u>Q4</u>		<u>Full Year</u>	
2017	\$	25	\$	N/A	\$	N/A	\$	N/A	\$	N/A
2016	\$	25	\$	22	\$	31	\$	30	\$	108
2015	\$	24	\$	17	\$	32	\$	27	\$	100
2014	\$	25	\$	21	\$	27	\$	24	\$	97

Table 10

Wyndham Worldwide Corporation
2017 OUTLOOK - NON-GAAP
(In millions, except per share data)

	Outlook (a)	Outlook (a)
	As Adjusted (Non-GAAP)	As Adjusted (Non-GAAP)
	Low	High
Net revenues	\$ 5,800	\$ 5,950
Adjusted EBITDA	\$ 1,410	\$ 1,440
Depreciation and amortization	(268)	(263)
Interest expense, net	(146)	(142)
Adjusted income before taxes	995	1,028
Income taxes	(364)	(376)
Adjusted net income	<u>\$ 631</u>	<u>\$ 652</u>
Adjusted diluted earnings per share	\$ 5.98	\$ 6.18
Diluted shares	105.5	105.5

In determining adjusted EBITDA, adjusted Net Income and adjusted EPS, the Company excludes certain items which are otherwise included in determining the comparable GAAP financial measures. A description of the adjustments which have been applicable in determining adjusted EBITDA, adjusted Net Income and adjusted EPS is included in Tables 7 and 8. The Company is providing outlook on a non-GAAP basis because the Company is unable to predict with reasonable certainty the totality or ultimate outcome or occurrence of potential adjustments for the forward-looking period, which can be dependent on future events that may not be reliably predicted, such as acquisitions, legacy expenses, restructuring events, asset impairments, contract terminations, currency devaluations, or early extinguishment of debt instruments. Based on past reported results, where one or more of these items have been applicable, such excluded special items could be material, individually or in the aggregate, to the reported results. See Tables 7 and 8 for historical adjustments.

- (a) Outlook represents Company's approximate projection of performance for the outlook period. Projections may not total because the Company does not expect the actual results of all items to be at the precise amount simultaneously.

Table 11

Wyndham Worldwide Corporation
NON-GAAP RECONCILIATION - CONSTANT CURRENCY, CURRENCY NEUTRAL AND ACQUISITIONS
(In millions, except per share data)

The Company reports certain current year period financial measures on a constant currency and currency-neutral basis and excluding the impact of acquisitions. The Company believes providing certain financial measures on a constant currency and currency-neutral basis as well as excluding the impact of acquisitions assists management and investors in better understanding underlying results and trends by excluding the impact of period over period changes in foreign exchange rates and changes resulting from acquisitions.

Constant currency results assume foreign results are translated from foreign currencies to the U.S. dollar at exchange rates consistent with those in the comparable period.

Currency Neutral results (i) assume foreign results are translated from foreign currencies to the U.S. dollar at exchange rates consistent with those in the comparable period and (ii) eliminating foreign exchange related activities such as foreign exchange hedges, balance sheet remeasurements, currency devaluations and/or other adjustments.

Acquisition results are defined as the incremental period over period changes in the Company's results directly attributable to acquisitions.

Revenues in Constant Currency and Excluding Acquisitions:

	Three Months Ended March 31,		
	2017	2016	% Change
Destination Network revenue as reported	\$ 391	\$ 385	2%
Adjustments:			
Foreign currency - constant currency	9	-	*
Incremental revenues from acquisitions	(13)	-	*
Total Destination Network revenues in constant currency and excluding acquisitions	<u>\$ 387</u>	<u>\$ 385</u>	<u>1%</u>
Rental revenue as reported	\$ 184	\$ 183	1%
Adjustments:			
Foreign currency - constant currency	9	-	*
Incremental revenues from acquisitions	(9)	-	*
Total Rental revenues in constant currency and excluding acquisitions	<u>\$ 184</u>	<u>\$ 183</u>	<u>1%</u>

Currency-neutral Adjusted EBITDA:

	Three months ended March 31,		
	2017	2016	% Change
Hotel Group EBITDA (a)	\$ 85	\$ 84	1%
Adjustments:			
Foreign currency - currency-neutral	1	-	*
Hotel Group currency-neutral EBITDA	<u>\$ 86</u>	<u>\$ 84</u>	<u>2%</u>
Destination Network Adjusted EBITDA (a)	\$ 102	\$ 105	-3%
Adjustments:			
Incremental EBITDA from acquisitions	(2)	-	*
Destination Network Adjusted EBITDA excluding acquisitions	<u>\$ 100</u>	<u>\$ 105</u>	<u>-5%</u>

* Not meaningful.

(a) See Table 8 for a reconciliation of EBITDA to adjusted EBITDA and Table 2 for a reconciliation of Net Income to EBITDA

Wyndham Worldwide Corporation
SCHEDULE OF DEBT
(In millions)

	<u>March 31,</u> <u>2017</u>	<u>December 31,</u> <u>2016</u>	<u>March 31,</u> <u>2016</u>
Securitized vacation ownership debt: (a)			
Term notes	\$ 1,902	\$ 1,857	\$ 2,005
Bank conduit facility (b)	236	284	121
Total securitized vacation ownership debt (c)	<u>2,138</u>	<u>2,141</u>	<u>2,126</u>
Less: Current portion of securitized vacation ownership debt	191	195	207
Long-term securitized vacation ownership debt	<u>\$ 1,947</u>	<u>\$ 1,946</u>	<u>\$ 1,919</u>
Debt:			
Revolving credit facility (due July 2020) (d)	\$ 8	\$ 14	\$ 10
Commercial paper (e)	221	427	343
Term loan (due March 2021)	324	323	323
\$300 million 2.95% senior unsecured notes (due March 2017) (f)	-	300	299
\$14 million 5.75% senior unsecured notes (due February 2018) (g)	14	14	14
\$450 million 2.50% senior unsecured notes (due March 2018) (g)	449	449	448
\$40 million 7.375% senior unsecured notes (due March 2020)	40	40	40
\$250 million 5.625% senior unsecured notes (due March 2021)	248	248	247
\$650 million 4.25% senior unsecured notes (due March 2022)	648	648	648
\$400 million 3.90% senior unsecured notes (due March 2023)	406	407	408
\$300 million 4.15% senior unsecured notes (due April 2024)	297	-	-
\$350 million 5.10% senior unsecured notes (due October 2025)	339	338	337
\$400 million 4.50% senior unsecured notes (due April 2027)	396	-	-
Capital leases	141	143	158
Other	44	20	31
Total long-term debt	<u>3,575</u>	<u>3,371</u>	<u>3,306</u>
Less: Current portion of long-term debt	40	34	45
Long-term debt	<u>\$ 3,535</u>	<u>\$ 3,337</u>	<u>\$ 3,261</u>

(a) The Company's vacation ownership contract receivables are securitized through bankruptcy-remote special purpose entities ("SPEs") that are consolidated within our financial statements. These bankruptcy-remote SPEs are legally separate from the Company. The receivables held by the bankruptcy-remote SPEs are not available to the Company's creditors and legally are not the Company's assets. Additionally, the non-recourse debt that is securitized through the SPEs is legally not a liability of the Company and thus, the creditors of these SPEs have no recourse to the Company for principal and interest.

(b) Represents a non-recourse vacation ownership bank conduit facility with a term through August 2018 and borrowing capacity of \$650 million. As of March 31, 2017, this facility had a remaining borrowing capacity of \$414 million.

(c) This debt is collateralized by \$2,582 million, \$2,601 million and \$2,548 million, of underlying vacation ownership contract receivables and related assets as of March 31, 2017, December 31, 2016, and March 31, 2016, respectively.

(d) Represents a \$1.5 billion revolving credit facility that expires in July 2020. As of March 31, 2017, the Company had \$1 million of outstanding letters of credit. After considering outstanding commercial paper borrowings of \$221 million, the remaining borrowing capacity was \$1.3 billion as of March 31, 2017.

(e) Represents commercial paper programs of \$1.25 billion with a remaining borrowing capacity of \$1.0 billion as of March 31, 2017.

(f) Classified as long-term as of December 31, 2016 and March 31, 2016 as the Company had the intent to refinance such debt on a long-term basis and the ability to do so with its revolving credit facility.

(g) Classified as long-term as of March 31, 2017 as the Company has the intent to refinance such debt on a long-term basis and the ability to do so with its revolving credit facility.