# **DTE Energy**®



2Q 2012

Supplemental Financial Information

#### DTE ENERGY COMPANY

### CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (UNAUDITED)

		June 30 2012		mber 31 2011
(in Millions)				
ASSETS				
Current Assets				
Cash and cash equivalents	\$	185	\$	68
Restricted cash, principally Securitization		110		147
Accounts receivable (less allowance for doubtful accounts of \$153 and \$162, respectively)				
Customer		1,239		1,317
Other		164		90
Inventories				
Fuel and gas		487		572
Materials and supplies		223		219
Deferred income taxes		65		51
Derivative assets		221		222
Regulatory assets		194		314
Other		162		196
		3,050		3,196
Investments				
Nuclear decommissioning trust funds		985		937
Other	<u></u>	533		525
		1,518		1,462
Property				
Property, plant and equipment		23,081		22,541
Less accumulated depreciation, depletion and amortization		(8,929)		(8,795)
		14,152		13,746
Other Assets				
Goodwill		2,020		2,020
Regulatory assets		4,390		4,539
Securitized regulatory assets		497		577
Intangible assets		67		73
Notes receivable		117		123
Derivative assets		75		74
Other	-	189		199
		7,355		7,605
Total Assets	\$	26,075	\$	26,009

#### DTE ENERGY COMPANY

## $\textbf{CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (UNAUDITED) } \\ \textbf{— (Continued)}$

	•	June 30 2012	Dec	ember 31 2011
(in Millions, except shares)				
LIABILITIES AND EQUITY				
Current Liabilities				
Accounts payable	\$	728	\$	782
Accrued interest		94		95
Dividends payable		207		99
Short-term borrowings		39		419
Current portion long-term debt, including capital leases		848		526
Derivative liabilities		211		158
Other		508		549
		2,635		2,628
Long-Term Debt (net of current portion)				
Mortgage bonds, notes and other		6,528		6,405
Securitization bonds		391		479
Junior subordinated debentures		280		280
Capital lease obligations		13		23
		7,212		7,187
Other Liabilities				
Deferred income taxes		3,263		3,116
Regulatory liabilities		1,007		1,019
Asset retirement obligations		1,641		1,591
Unamortized investment tax credit		60		65
Derivative liabilities		62		89
Accrued pension liability		1,224		1,298
Accrued postretirement liability		1,341		1,484
Nuclear decommissioning		149		148
Other		297		331
		9,044		9,141
Commitments and Contingencies				
Equity				
Common stock, without par value, 400,000,000 shares authorized, 171,754,812 and 169,247,282 shares issued and outstanding, respectively		3,549		3,417
Retained earnings		3,744		3,750
Accumulated other comprehensive loss		(151)		(158)
Total DTE Energy Company Equity		7,142		7,009
Noncontrolling interests		42		44
Total Equity		7,184		7,053
Total Liabilities and Equity	\$	26,075	\$	26,009

#### DTE ENERGY COMPANY

### CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

#### Six Months Ended

	201	2012		
		(In mi	llions)	
Operating Activities				
Net income	\$	305	\$	378
Adjustments to reconcile net income to net cash from operating activities:				
Depreciation, depletion and amortization		482		493
Deferred income taxes		81		14
Asset (gains) and losses, reserves and impairments, net		(7)		8
Changes in assets and liabilities, exclusive of changes shown separately (Note 14)		300	·	266
Net cash from operating activities		1,161	·	1,159
Investing Activities				
Plant and equipment expenditures — utility		(708)		(684)
Plant and equipment expenditures — non-utility		(131)		(35)
Proceeds from sale of assets		15		9
Restricted cash for debt redemption, principally Securitization		15		2
Proceeds from sale of nuclear decommissioning trust fund assets		36		59
Investment in nuclear decommissioning trust funds		(44)		(76)
Other		(15)	·	(42)
Net cash used for investing activities		(832)	·	(767)
Financing Activities				
Issuance of long-term debt		496		547
Redemption of long-term debt		(140)		(721)
Short-term borrowings, net		(380)		1
Issuance of common stock		20		_
Repurchase of common stock		_		(18)
Dividends on common stock		(199)		(190)
Other		(9)		(15)
Net cash used for financing activities		(212)		(396)
Net Increase (Decrease) in Cash and Cash Equivalents		117		(4)
Cash and Cash Equivalents at Beginning of Period		68		65
Cash and Cash Equivalents at End of Period	\$	185	\$	61

#### THE DETROIT EDISON COMPANY

### CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

	Three Mo	Six Months Ended June 30				
(in Millions)	 2012	2011	2012	2011		
Operating Revenues	\$ 1,289					
Operating Expenses						
Fuel and purchased power	428	417	805	795		
Operation and maintenance	334	331	689	660		
Depreciation and amortization	203	202	388	404		
Taxes other than income	60	60	128	119		
Asset (gains) and losses, net	 (1)	(5)	(1)	14		
	 1,024	1,005	2,009	1,992		
Operating Income	 265	235	478	440		
Other (Income) and Deductions						
Interest expense	65	73	134	144		
Other income	(11)	(11)	(27)	(21)		
Other expenses	 9	6	15	12		
	 63	68	122	135		
Income Before Income Taxes	202	167	356	305		
Income Tax Expense	 75	63	132	116		
Net Income	\$ 127	\$ 104	\$ 224	\$ 189		

### MICHIGAN CONSOLIDATED GAS COMPANY

### CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

	Three Mo	Six Months Ended				
	Ju	June 30				
(in Millions)	2012	2011	2012	2011		
Operating Revenues	\$ 209	\$ 238	\$ 710	\$ 918		
Operating Expenses						
Cost of gas	59	92	330	491		
Operation and maintenance	95	102	194	203		
Depreciation and amortization	23	22	46	44		
Taxes other than income	13	14	31	31		
	190	230	601	769		
Operating Income	19	8	109	149		
Other (Income) and Deductions						
Interest expense	14	15	29	31		
Interest income	(1	(2)	(3)	(4)		
Other income	(3	(1)	(5)	(3)		
Other expenses	1		2	1_		
	11	12	23	25		
Income (Loss) Before Income Taxes	8	(4)	86	124		
Income Tax Expense (Benefit)	3	(1)	30	45		
Net Income (Loss)	\$ 5	\$ (3)	\$ 56	\$ 79		



## DTE Energy Debt/Equity Calculation

As of June 30, 2012 (\$ millions)

Short-term borrowings	\$	39
Current portion of long-term debt, including capital leases		848
Mortgage bonds, notes and other		6,528
Securitization bonds, excluding current portion		391
Capital lease obligations		13
Other adjustments		258
less Securitization bonds, including current portion		(559)
50% Junior Subordinated Debentures		140
Total debt		7,658
50% Junior Subordinated Debentures		140
Total preferred/ other		140
Equity		7,142
Total capitalization	\$	14,940
	·	
Debt		51%
Junior Subordinated Debentures		1%
Common shareholders' equity		48%
Total		100%



## Sales Analysis - Q2 2012

#### Electric Sales - Detroit Edison Service Area (GWh)

#### Electric Billings - Detroit Edison Service Area (000s)

	Q2 2012	Q2 2011	% Change		 Q2 2012	Q2 2011	% Change
Residential	3,587	3,607	-1%	Residential	\$ 523,858	\$ 494,467	6%
Commercial	4,247	3,998	6%	Commercial	481,778	409,267	18%
Industrial	2,563	2,405	7%	Industrial	202,742	169,387	20%
Other <sup>1</sup>	221	239	-8%	Other <sup>2</sup>	 26,338	49,452	-47%
	10,618	10,249	4%		\$ 1,234,716	\$ 1,122,573	10%
Choice	1,312	1,409	-7%	Choice	 23,155	25,476	-9%
TOTAL SALES	11,930	11,658	2%	TOTAL	\$ 1,257,871	\$ 1,148,049	10%

<sup>&</sup>lt;sup>1</sup> 2011 Excludes 524 GWh related to a wholesale contract terminated Dec 2011

#### Gas Sales - MichCon Service Area (MMcf)

#### Q2 2011 % Change Residential 11,269 14,131 -20% Commercial 3,169 2,394 -24% Industrial 393 204 93% 14,056 17,504 -20% **End User** Transportation\* 33,804 27,343 24%

47,860

44,847

**TOTAL SALES** 

#### Gas Billings - MichCon Service Area (000s)

	(	Q2 2012	Q2 2011	% Change
Residential	\$	118,469	\$ 148,485	-20%
Commercial		23,214	31,449	-26%
Industrial		3,155	1,706	85%
	\$	144,838	\$ 181,640	-20%
End User Transportation*		39,587	43,183	-8%
TOTAL	\$	184,425	\$ 224,823	-18%

<sup>\*</sup> Includes choice customers

## Weather

7%

#### **Cooling Degree Days**

Detroit Edison service territory

Heating	Degree	Days
---------	--------	------

MichCon service territory

_	Q2 2012	Q2 2011	% Change	_	Q2 2012	Q2 2011	% Change
Actuals	331	242	37%	Actuals	653	823	-21%
Normal	193	193	_	Normal	781	803	_
Deviation from normal	71%	25%		Deviation from normal	-16%	2%	

#### **Earnings Impact of Weather**

Variance from normal weather (millions, after-tax)

	Q2 2012	Q2 2011
Detroit Edison*	\$ 21 \$	-
MichCon	\$ (2) \$	1

<sup>\*</sup> Pre 2012 Detroit Edison earnings not affected by weather due to RDM mechanism

<sup>&</sup>lt;sup>2</sup> 2011 includes \$23,219k related to a wholesale contract terminated Dec 2011

<sup>\*</sup> Includes choice customers



## Sales Analysis - YTD June 30, 2012

#### Electric Sales - Detroit Edison Service Area (GWh)

#### Electric Billings - Detroit Edison Service Area (000s)

	YTD 2012	YTD 2011	% Change		,	YTD 2012	YTD 2011	% Change
Residential	7,287	7,495	-3%	Residential	\$	1,087,273	\$ 1,013,905	7%
Commercial	8,132	7,991	2%	Commercial		920,445	804,973	14%
Industrial	4,938	4,747	4%	Industrial		390,408	333,688	17%
Other <sup>1</sup>	479	517	-7%	Other <sup>2</sup>		52,803	98,164	-46%
	20,836	20,750	0%		\$	2,450,929	\$ 2,250,730	9%
Choice	2,567	2,711	-5%	Choice		44,625	51,511	-13%
TOTAL SALES	23,403	23,461	0%	TOTAL	\$	2,495,554	\$ 2,302,241	8%

<sup>&</sup>lt;sup>1</sup> 2011 Excludes 1,043 GWh related to a wholesale contract terminated Dec 2011

#### Gas Sales - MichCon Service Area (MMcf)

#### YTD 2011 % Change Residential 48,062 61,790 -22% Commercial 11,046 15,673 -30% Industrial 628 503 25% 59,736 77,966 -23% **End User** Transportation\* 81,818 3% 79,066 **TOTAL SALES** 141,554 157,032 -10%

#### Gas Billings - MichCon Service Area (000s)

	 YTD 2012		YTD 2011	% Change
Residential	\$ 440,114	\$	591,759	-26%
Commercial	96,209		144,820	-34%
Industrial	 4,960		4,218	18%
	\$ 541,283	\$	740,797	-27%
End User Transportation*	 112,763		124,415	-9%
TOTAL	\$ 654,046	\$	865,212	-24%

<sup>\*</sup> Includes choice customers

## Weather

#### Cooling Degree Days

Detroit Edison service territory

Heating Degree Days
MichCon service territory

_	YTD 2012	YTD 2011	% Change	_	YTD 2012	YTD 2011	% Change
Actuals	347	242	43%	Actuals	3,178	4,274	-26%
Normal	193	193	_	Normal	4,006	4,016	_
Deviation from normal	80%	25%		Deviation from normal	-21%	6%	

#### **Earnings Impact of Weather**

Variance from normal weather (millions, after-tax)

	YTD 2012		YTD 2011	
Detroit Edison*	\$	10	\$	-
MichCon	\$	(25)	\$	9

<sup>\*</sup> Pre 2012 Detroit Edison earnings not affected by weather due to RDM mechanism

<sup>&</sup>lt;sup>2</sup> 2011 includes \$45,942k related to a wholesale contract terminated Dec 2011

<sup>\*</sup> Includes choice customers



# Detroit Edison Temperature Normal Sales Analysis - June 30, 2012

#### Temperature Normal Electric Sales - Detroit Edison Service Area (GWh)

_	YTD 2012	YTD 2011	% Change
Residential	7,218	7,301	-1%
Commercial	7,974	7,947	0%
Industrial	4,920	4,743	4%
Other <sup>1</sup>	479	517	-7%
	20,591	20,508	0%
Choice	2,532	2,701	-6%
TOTAL SALES	23,123	23,209	0%

<sup>&</sup>lt;sup>1</sup> 2011 Excludes 1,043 GWh related to a wholesale contract terminated Dec 2011

#### Temperature Normal Electric Sales - Detroit Edison Service Area (Includes Electric Choice) (GWh)

	YTD 2012	YTD 2011	% Change
Residential	7,219	7,302	-1%
Commercial	9,465	9,551	-1%
Industrial	5,960	5,839	2%
Other <sup>1</sup>	479	517	-7%
TOTAL SALES	23,123	23,209	0%

<sup>&</sup>lt;sup>1</sup> 2011 Excludes 1,043 GWh related to a wholesale contract terminated Dec 2011