

A Note from Tom Silver

Anyone who's looking for a job, it seems, has an opinion about recruiters. They're not responsive, some say, or they can make it more difficult to meet with the hiring manager. So when 39 percent of Dice users said in a recent survey that recruiters weren't a good use of their time, we were surprised but not shocked.

While 39 percent is certainly a large proportion, it means 61 percent see at least some of the value recruiters bring to a job search: Twenty eight percent said they got a job through a recruiter, 23 percent have gone to interviews set up by a recruiter, and 10 percent have gotten a contract position through one.

Recruiters are an often forgotten, often undervalued resource that should be a part of any job search. They provide insights that can't be gleaned from a job description, like details of a company's culture, the hiring manager's background, or the needs that resulted in a job's opening to begin with. Retained recruiters especially have close relationships with employers, which allows them to provide insights that candidates can use to their advantage.

In fact, recruiters can be valuable resources throughout a technology professional's career. Because they work with a range of companies and candidates, they command an exceptional view of which skills are in demand or waning, what certifications hold real value, and which industry areas are in a position to grow or under pressure in ways that may not be readily apparent. For professionals who move into the manager's chair, a trusted recruiter is an important part of any strategy to find and retain talent.

Recruiters build their careers on relationships. That means they can be a source of intelligence and information for professionals who recognize their value, and make the effort to stay in touch.

Enjoy this edition of the Dice Report.

Tom Silver
Senior Vice President,
Chief Marketing Officer

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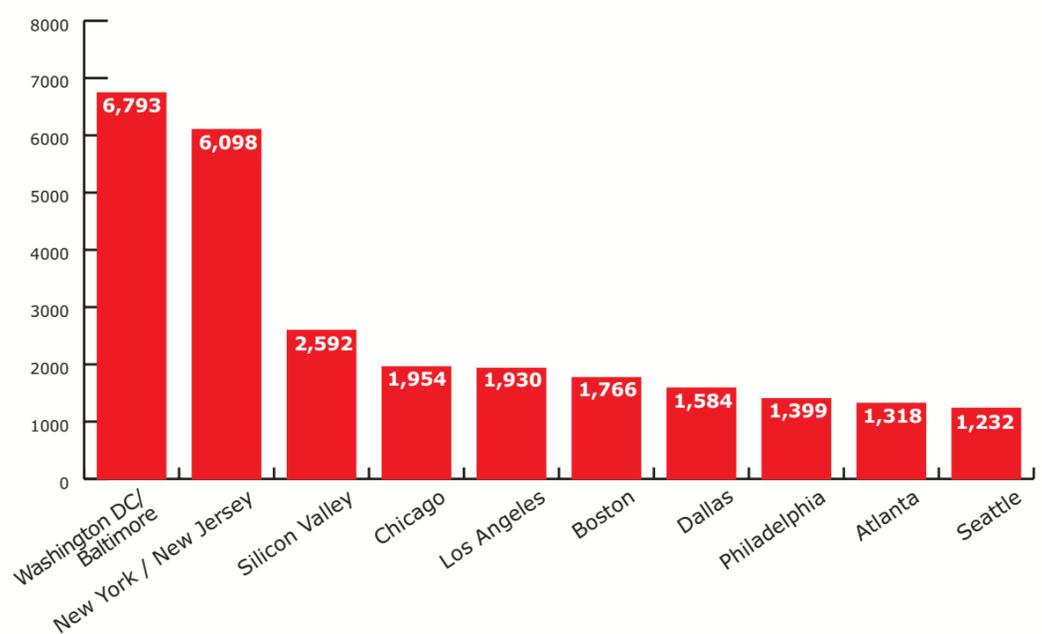
Dice by the Numbers

As of September 1, 2009*

Available Tech Jobs: 49,594
Full-time Positions: 28,746
Contract Positions: 23,830
Part-time Positions: 1,067

Top Tech Metro Areas

Based on number of jobs posted by zip code on Dice as of September 1, 2009*



Top Tech Skills

Based on number of jobs posted by tech skill on Dice as of September 1, 2009*

Operating Systems

1. Windows – 8,531
2. Unix – 7,200

Databases

1. Oracle – 9,346
2. SQL – 7,845

Programming Languages

1. C, C++, C# – 9,719
2. J2EE/Java – 9,427

Dice.com Tech Topic Poll

Have you had a good experience with a recruiter?

- 28%** Yes, I got a job through a recruiter
- 23%** I've gone on interviews set up by recruiters — but no job
- 10%** I've gotten some good contract jobs
- 39%** No, they're not a good use of my time

* A single job posting may reflect more than one skill, location or type of position; therefore, total figures for these attributes may be greater than total jobs posted.