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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

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**FORM 10-Q**

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**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2016

Commission File Number: 001-33401

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**CINEMARK HOLDINGS, INC.**

(Exact name of registrant as specified in its charter)

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Delaware  
(State or other jurisdiction  
of incorporation or organization)

20-5490327  
(I.R.S. Employer  
Identification No.)

3900 Dallas Parkway  
Suite 500  
Plano, Texas  
(Address of principal executive offices)

75093  
(Zip Code)

Registrant's telephone number, including area code: (972) 665-1000

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input checked="" type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/> (Do not check if a smaller reporting company)	Smaller reporting company	<input type="checkbox"/>

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of October 31, 2016, 116,197,798 shares of common stock were issued and outstanding.

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**Cautionary Statement Regarding Forward-Looking Statements**

Certain matters within this Quarterly Report on Form 10Q include “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The “forward-looking statements” may include our current expectations, assumptions, estimates and projections about our business and our industry. They may include statements relating to future revenues, expenses and profitability, the future development and expected growth of our business, projected capital expenditures, attendance at movies generally or in any of the markets in which we operate, the number or diversity of popular movies released and our ability to successfully license and exhibit popular films, national and international growth in our industry, competition from other exhibitors and alternative forms of entertainment and determinations in lawsuits in which we are defendants. Forward-looking statements can be identified by the use of words such as “may,” “should,” “could,” “estimates,” “predicts,” “potential,” “continue,” “anticipates,” “believes,” “plans,” “expects,” “future” and “intends” and similar expressions. Forward-looking statements may involve known and unknown risks, uncertainties and other factors that may cause the actual results or performance to differ from those projected in the forward-looking statements. These statements are not guarantees of future performance and are subject to risks, uncertainties and other factors, some of which are beyond our control and difficult to predict and could cause actual results to differ materially from those expressed or forecasted in the forward-looking statements. For a description of the risk factors, please review the “Risk Factors” section or other sections in the Company’s Annual Report on Form 10-K filed February 24, 2016 and quarterly reports on Form 10-Q, filed with the Securities and Exchange Commission. All forward-looking statements are expressly qualified in their entirety by such risk factors. We undertake no obligation, other than as required by law, to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

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**PART I - FINANCIAL INFORMATION**

**Item 1. Financial Statements**

**CINEMARK HOLDINGS, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
(in thousands, except share and per share data, unaudited)

	September 30, 2016	December 31, 2015
<b>Assets</b>		
Current assets		
Cash and cash equivalents	\$ 527,111	\$ 588,539
Inventories	15,482	15,954
Accounts receivable	62,480	74,287
Current income tax receivable	3,800	22,877
Prepaid expenses and other	18,047	13,494
Total current assets	626,920	715,151
Theatre properties and equipment	2,935,199	2,687,391
Less accumulated depreciation and amortization	1,322,090	1,182,322
Theatre properties and equipment, net	1,613,109	1,505,069
Other assets		
Goodwill	1,262,445	1,247,548
Intangible assets - net	336,207	339,644
Investment in NCM	192,866	183,755
Investments in and advances to affiliates	100,621	94,973
Long-term deferred tax asset	2,127	2,114
Deferred charges and other assets - net	42,324	38,243
Total other assets	1,936,590	1,906,277
<b>Total assets</b>	<b>\$ 4,176,619</b>	<b>\$ 4,126,497</b>
<b>Liabilities and equity</b>		
Current liabilities		
Current portion of long-term debt	\$ 4,244	\$ 8,405
Current portion of capital lease obligations	19,562	18,780
Current income tax payable	9,244	7,332
Current liability for uncertain tax positions	10,064	9,155
Accounts payable and accrued expenses	304,095	396,121
Total current liabilities	347,209	439,793
Long-term liabilities		
Long-term debt, less current portion	1,786,549	1,772,930
Capital lease obligations, less current portion	209,020	208,952
Long-term deferred tax liability	156,941	139,905
Long-term liability for uncertain tax positions	7,825	7,853
Deferred lease expenses	42,579	43,333
Deferred revenue - NCM	346,292	342,134
Other long-term liabilities	46,588	60,784
Total long-term liabilities	2,595,794	2,575,891
Commitments and contingencies (see Note 16)		
Equity		
Cinemark Holdings, Inc.'s stockholders' equity:		
Common stock, \$0.001 par value: 300,000,000 shares authorized, 120,644,247 shares issued and 116,200,031 shares outstanding at September 30, 2016 and 120,107,563 shares issued and 115,924,059 shares outstanding at December 31, 2015	121	120
Additional paid-in-capital	1,125,263	1,113,219
Treasury stock, 4,444,216 and 4,183,504 shares, at cost, at September 30, 2016 and December 31, 2015, respectively	(73,405)	(66,577)
Retained earnings	408,241	324,632
Accumulated other comprehensive loss	(238,672)	(271,686)
Total Cinemark Holdings, Inc.'s stockholders' equity	1,221,548	1,099,708
Noncontrolling interests	12,068	11,105
Total equity	1,233,616	1,110,813
<b>Total liabilities and equity</b>	<b>\$ 4,176,619</b>	<b>\$ 4,126,497</b>

The accompanying notes are an integral part of the condensed consolidated financial statements.

**CINEMARK HOLDINGS, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF INCOME**  
(in thousands, except per share data, unaudited)

	Three months ended September 30,		Nine months ended September 30,	
	2016	2015	2016	2015
<b>Revenues</b>				
Admissions	\$ 472,842	\$ 432,136	\$ 1,364,737	\$ 1,335,761
Concession	261,391	230,233	752,798	704,190
Other	34,341	37,687	100,312	105,435
Total revenues	768,574	700,056	2,217,847	2,145,386
<b>Cost of operations</b>				
Film rentals and advertising	249,766	227,571	733,101	713,306
Concession supplies	41,888	36,039	116,999	109,445
Salaries and wages	84,460	76,510	243,833	222,261
Facility lease expense	82,848	80,604	241,904	242,612
Utilities and other	94,999	93,430	265,506	269,152
General and administrative expenses	35,290	39,099	109,143	116,301
Depreciation and amortization	54,187	47,543	155,874	139,444
Impairment of long-lived assets	406	633	2,323	4,955
(Gain) loss on sale of assets and other	6,940	(500)	10,985	3,852
Total cost of operations	650,784	600,929	1,879,668	1,821,328
<b>Operating income</b>	117,790	99,127	338,179	324,058
<b>Other income (expense)</b>				
Interest expense	(26,659)	(28,419)	(81,980)	(84,930)
Loss on debt amendments and refinancing	—	—	(13,284)	(925)
Interest income	1,665	2,389	5,030	6,783
Foreign currency exchange gain (loss)	485	(11,935)	2,883	(18,702)
Distributions from NCM	1,381	4,601	10,117	13,100
Equity in income of affiliates	12,390	11,047	24,597	20,372
Total other expense	(10,738)	(22,317)	(52,637)	(64,302)
<b>Income before income taxes</b>	107,052	76,810	285,542	259,756
Income taxes	40,926	30,109	106,002	99,263
<b>Net income</b>	\$ 66,126	\$ 46,701	\$ 179,540	\$ 160,493
Less: Net income attributable to noncontrolling interests	471	362	1,454	1,375
<b>Net income attributable to Cinemark Holdings, Inc.</b>	<u>\$ 65,655</u>	<u>\$ 46,339</u>	<u>\$ 178,086</u>	<u>\$ 159,118</u>
<b>Weighted average shares outstanding</b>				
Basic	115,601	115,164	115,475	115,051
Diluted	115,793	115,356	115,706	115,279
<b>Earnings per share attributable to Cinemark Holdings, Inc.'s common stockholders</b>				
Basic	\$ 0.56	\$ 0.40	\$ 1.53	\$ 1.37
Diluted	\$ 0.56	\$ 0.40	\$ 1.53	\$ 1.37
Dividends declared per common share	\$ 0.27	\$ 0.25	\$ 0.81	\$ 0.75

The accompanying notes are an integral part of the condensed consolidated financial statements.

**CINEMARK HOLDINGS, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)**  
(In thousands, unaudited)

	Three months ended September 30,		Nine months ended September 30,	
	2016	2015	2016	2015
<b>Net income</b>	\$ 66,126	\$ 46,701	\$ 179,540	\$ 160,493
<b>Other comprehensive income (loss), net of tax</b>				
Unrealized gain due to fair value adjustments on interest rate swap agreements, net of settlements, net of taxes of \$0, \$454, \$138 and \$1,412	—	767	234	2,379
Unrealized loss due to fair value adjustments on available-for-sale securities, net of taxes of \$0, \$1,234, \$0 and \$998	—	(2,092)	—	(1,680)
Other comprehensive loss in equity method investments	(7)	(72)	(183)	(3,010)
Foreign currency translation adjustments	(3,669)	(59,181)	34,998	(105,228)
<b>Total other comprehensive income (loss), net of tax</b>	<u>(3,676)</u>	<u>(60,578)</u>	<u>35,049</u>	<u>(107,539)</u>
<b>Total comprehensive income (loss), net of tax</b>	62,450	(13,877)	214,589	52,954
Comprehensive income attributable to noncontrolling interests	(475)	(327)	(1,478)	(1,340)
<b>Comprehensive income (loss) attributable to Cinemark Holdings, Inc.</b>	<u>\$ 61,975</u>	<u>\$ (14,204)</u>	<u>\$ 213,111</u>	<u>\$ 51,614</u>

The accompanying notes are an integral part of the condensed consolidated financial statements.

**CINEMARK HOLDINGS, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(in thousands, unaudited)

	Nine months ended September 30,	
	2016	2015
<b>Operating activities</b>		
Net income	\$ 179,540	\$ 160,493
Adjustments to reconcile net income to cash provided by operating activities:		
Depreciation	154,308	137,683
Amortization of intangible and other assets and favorable/unfavorable leases	1,566	1,761
Amortization of long-term prepaid rents	1,357	1,901
Amortization of debt issue costs	4,068	3,876
Amortization of deferred revenues, deferred lease incentives and other	(13,017)	(11,959)
Impairment of long-lived assets	2,323	4,955
Share based awards compensation expense	10,247	9,850
Loss on sale of assets and other	10,985	3,852
Write-off of unamortized debt issue costs associated with early retirement of debt	2,369	—
Deferred lease expenses	(809)	(1,809)
Equity in income of affiliates	(24,597)	(20,372)
Deferred income tax expenses	16,382	(9,570)
Distributions from equity investees	9,660	12,679
Changes in assets and liabilities and other	(76,102)	(67,003)
Net cash provided by operating activities	278,280	226,337
<b>Investing activities</b>		
Additions to theatre properties and equipment and other	(230,346)	(232,351)
Acquisition of theatre in Brazil	—	(2,651)
Acquisition of theatres in the U.S.	(15,300)	—
Proceeds from sale of theatre properties and equipment and other	3,398	6,283
Proceeds from sale of marketable securities	13,451	—
Investment in joint ventures and other	(1,703)	(3,180)
Net cash used for investing activities	(230,500)	(231,899)
<b>Financing activities</b>		
Dividends paid to stockholders	(94,117)	(86,882)
Payroll taxes paid as a result of restricted stock withholdings	(6,828)	(4,770)
Proceeds from issuance of Senior Notes, net of discount	222,750	—
Retirement of Senior Subordinated Notes	(200,000)	—
Repayments of long-term debt	(15,217)	(5,274)
Payment of debt issue costs	(4,504)	(6,957)
Payments on capital leases	(14,655)	(12,201)
Other	1,282	2,123
Net cash used for financing activities	(111,289)	(113,961)
<b>Effect of exchange rate changes on cash and cash equivalents</b>	2,081	(16,432)
<b>Decrease in cash and cash equivalents</b>	(61,428)	(135,955)
<b>Cash and cash equivalents:</b>		
Beginning of period	588,539	638,869
End of period	<u>\$ 527,111</u>	<u>\$ 502,914</u>

Supplemental information (see Note 13)

The accompanying notes are an integral part of the condensed consolidated financial statements.

CINEMARK HOLDINGS, INC. AND SUBSIDIARIES  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
In thousands, except share and per share data

**1. The Company and Basis of Presentation**

Cinemark Holdings, Inc. and subsidiaries (the “Company”) operates in the motion picture exhibition industry, with theatres in the United States (“U.S.”), Brazil, Argentina, Chile, Colombia, Peru, Ecuador, Honduras, El Salvador, Nicaragua, Costa Rica, Panama, Guatemala, Bolivia, Curacao and Paraguay.

The accompanying condensed consolidated balance sheet as of December 31, 2015, which was derived from audited financial statements, and the unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (“U.S. GAAP”) for interim financial information and in accordance with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by U.S. GAAP for complete consolidated financial statements. In the opinion of management, all adjustments, consisting of normal recurring adjustments, considered necessary for a fair presentation have been included. The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and the accompanying notes. Actual results could differ from these estimates. Majority-owned subsidiaries that the Company has control of are consolidated while those affiliates of which the Company owns between 20% and 50% and does not control are accounted for under the equity method. Those affiliates of which the Company owns less than 20% are generally accounted for under the cost method, unless the Company is deemed to have the ability to exercise significant influence over the affiliate, in which case the Company would account for its investment under the equity method. The results of these subsidiaries and affiliates are included in the condensed consolidated financial statements effective with their formation or from their dates of acquisition. Intercompany balances and transactions are eliminated in consolidation.

These condensed consolidated financial statements should be read in conjunction with the audited annual consolidated financial statements and the notes thereto for the year ended December 31, 2015, included in the Annual Report on Form 10-K filed February 24, 2016 by the Company under the Securities Exchange Act of 1934, as amended (the “Exchange Act”). Operating results for the three and nine months ended September 30, 2016 are not necessarily indicative of the results to be achieved for the full year.

*Accounting Reclassifications*

The Company has reclassified \$8,844 and \$24,071 in expenses from film rentals and advertising costs to utilities and other costs on the condensed consolidated statement of income for the three and nine months ended September 30, 2015, respectively, to be consistent with the presentation for the three and nine months ended September 30, 2016. During the nine months ended September 30, 2016, the Company determined that reclassifying the expenses, which are related to the maintenance and monitoring of projection and sound equipment, results in a more clear presentation of film rentals and advertising costs.

**2. New Accounting Pronouncements**

In February 2015, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update 2015-02, *Consolidation (Topic 810): Amendments to the Consolidation Analysis*, (“ASU 2015-02”). ASU 2015-02 affects reporting entities that are required to evaluate whether they should consolidate certain legal entities. Specifically, ASU 2015-02 modifies the evaluation of whether limited partnerships and similar legal entities are variable interest entities (VIEs) or voting interest entities, eliminates the presumption that a general partner should consolidate a limited partnership and affects the consolidation analysis of reporting entities that are involved with certain VIEs. ASU 2015-02 also provides a scope exception from consolidation guidance for reporting entities with interests in legal entities that are required to comply with or operate in accordance with requirements that are similar to those in Rule 2a-7 of the Investment Company Act of 1940 for registered money market funds. ASU 2015-02 is effective for fiscal years beginning after December 15, 2015. Effective January 1, 2016, the Company adopted ASU 2015-02, which had no impact on its condensed consolidated financial statements.

In February 2016, the FASB issued Accounting Standards Update 2016-02, *Leases (Topic 842)*, (“ASU 2016-02”). The purpose of ASU 2016-02 is to provide financial statement users a better understanding of the amount, timing, and uncertainty of cash flows arising from leases. The adoption of ASU 2016-02 will result in the recognition of a right-of-use asset and a lease liability for most operating leases. New disclosure requirements include qualitative and quantitative information about the amounts recorded in the financial statements. ASU 2016-02 is effective for



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CINEMARK HOLDINGS, INC. AND SUBSIDIARIES  
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In thousands, except share and per share data

fiscal years beginning after December 15, 2018. ASU 2016-02 requires a modified retrospective transition by means of a cumulative-effect adjustment to retained earnings as of the beginning of the fiscal year in which the guidance is effective with the option to elect certain practical expedients. Early adoption is permitted. The Company is currently evaluating the impact of ASU 2016-02 on its condensed consolidated financial statements.

In March 2016, the FASB issued Accounting Standards Update 2016-04, *Liabilities – Extinguishment of Liabilities (Subtopic 405-20)*, (“ASU 2016-04”). The purpose of ASU 2016-04 is to provide a narrow scope exception to the guidance in Accounting Standards Codification (“ASC”) Subtopic 405-20 to require that breakage of liabilities associated with prepaid stored-value products be accounted for consistent with the breakage guidance in ASC Topic 606. ASU 2016-04 is effective for fiscal years beginning after December 15, 2017. The amendments in ASU 2016-04 may be applied either using a modified retrospective transition method by means of a cumulative-effect adjustment to retained earnings as of the beginning of the fiscal year in which the guidance is effective or retrospectively to each period presented. Early adoption is permitted. The Company is currently evaluating the impact of ASU 2016-04 on its condensed consolidated financial statements.

In March 2016, the FASB issued Accounting Standards Update 2016-07, *Investments – Equity Method and Joint Ventures (Topic 323)*, (“ASU 2016-07”). The purpose of ASU 2016-07 is to eliminate the requirement that when an investment qualifies for use of the equity method as a result of an increase in the level of ownership interest or degree of influence, an investor must adjust the investment, results of operations, and retained earnings retroactively on a step-by-step basis as if the equity method had been in effect during all previous periods that the investment was held. ASU 2016-07 is effective for fiscal years beginning after December 15, 2016. The amendments in ASU 2016-07 should be applied prospectively. Early adoption is permitted. The Company does not expect ASU 2016-07 to have an impact on its condensed consolidated financial statements.

In March 2016, the FASB issued Accounting Standards Update 2016-08, *Revenue from Contracts with Customers (Topic 606): Principal versus Agent Considerations (Reporting Revenues Gross versus Net)*, (“ASU 2016-08”). The purpose of ASU 2016-08 is to clarify the implementation of revenue recognition guidance related to principal versus agent considerations. ASU 2016-08 is effective for fiscal years beginning after December 15, 2017, including interim periods within that year, concurrent with Accounting Standards Update 2014-09, *Revenue from Contracts with Customers (Topic 606)*. The amendments in ASU 2016-08 may be applied either using a modified retrospective transition method by means of a cumulative-effect adjustment to retained earnings as of the beginning of the fiscal year in which the guidance is effective or retrospectively to each period presented. Early adoption is permitted. The Company is currently evaluating the impact of ASU 2016-08 on its condensed consolidated financial statements.

In March 2016, the FASB issued Accounting Standards Update 2016-09, *Compensation – Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting*, (“ASU 2016-09”). The purpose of ASU 2016-09 is to simplify the accounting for share-based payment transactions, including the income tax consequences, classification of awards as either equity or liabilities, and classification of such activity on the statement of cash flows. ASU 2016-09 is effective for fiscal years beginning after December 15, 2016, including interim periods within that year. Prospective, retrospective, or modified retrospective application may be used dependent on the specific requirements of the amendments within ASU 2016-09. Early adoption is permitted. The Company is currently evaluating the impact of ASU 2016-09 on its condensed consolidated financial statements.

In May 2016, the FASB issued Accounting Standards Update 2016-12, *Revenue from Contracts with Customers (Topic 606): Narrow-Scope Improvements and Practical Expedients*, (“ASU 2016-12”). The purpose of ASU 2016-12 is to address certain narrow aspects of ASC Topic 606 including assessing collectability, presentation of sales and other similar taxes, noncash considerations, contract modifications and completed contracts at transition. ASU 2016-12 is effective for fiscal years beginning after December 15, 2017, including interim periods within that year, concurrent with Accounting Standards Update 2014-09, *Revenue from Contracts with Customers (Topic 606)*. The amendments in ASU 2016-12 may be applied either using a modified retrospective transition method by means of a cumulative-effect adjustment to retained earnings as of the beginning of the fiscal year in which the guidance is effective or retrospectively to each period presented. Early adoption is permitted. The Company is currently evaluating the impact of ASU 2016-12 on its condensed consolidated financial statements.

In August 2016, the FASB issued Accounting Standards Update 2016-15, *Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments – a consensus of the FASB Emerging Issues Task Force*,

CINEMARK HOLDINGS, INC. AND SUBSIDIARIES  
 NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
 In thousands, except share and per share data

(“ASU 2016-15”). The purpose of ASU 2016-15 is to reduce the diversity in practice regarding how certain cash receipts and cash payments are presented and classified in the statement of cash flows. ASU 2016-15 is effective for fiscal years beginning after December 15, 2017, including interim periods within that year. A retrospective transition method should be used in the application of the amendments within ASU 2016-15. If retrospective application is considered impracticable, retrospective application may be used as of the earliest date practicable. Early adoption is permitted. The Company is currently evaluating the impact of ASU 2016-15 on its condensed consolidated financial statements.

In October 2016, the FASB issued Accounting Standards Update 2016-16, *Income Taxes (Topic 740): Intra-Entity Transfers of Assets Other Than Inventory*, (“ASU 2016-16”). The purpose of ASU 2016-16 is to improve the accounting for the income tax consequences of intra-entity transfers of assets other than inventory. ASU 2016-16 is effective for fiscal years beginning after December 15, 2017, including interim periods within that year. A modified retrospective transition method should be used in the application of the amendments within ASU 2016-16 with a cumulative-effect adjustment to retained earnings as of the beginning of the period of adoption. Early adoption is permitted. The Company is currently evaluating the impact of ASU 2016-16 on its condensed consolidated financial statements.

**3. Earnings Per Share**

The Company considers its unvested restricted stock awards, which contain non-forfeitable rights to dividends, participating securities, and includes such participating securities in its computation of earnings per share pursuant to the two-class method. Basic earnings per share for the two classes of stock (common stock and unvested restricted stock) is calculated by dividing net income by the weighted average number of shares of common stock and unvested restricted stock outstanding during the reporting period. Diluted earnings per share is calculated using the weighted average number of shares of common stock plus the potentially dilutive effect of common equivalent shares outstanding determined under both the two class method and the treasury stock method.

The following table presents computations of basic and diluted earnings per share under the two-class method:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2016	2015	2016	2015
<b>Numerator:</b>				
Net income attributable to Cinemark Holdings, Inc.	\$ 65,655	\$ 46,339	\$178,086	\$159,118
Earnings allocated to participating share-based awards (1)	(336)	(304)	(805)	(938)
Net income attributable to common stockholders	<u>\$ 65,319</u>	<u>\$ 46,035</u>	<u>\$177,281</u>	<u>\$158,180</u>
<b>Denominator</b> (shares in thousands):				
Basic weighted average common stock outstanding	115,601	115,164	115,475	115,051
Common equivalent shares for restricted stock units	192	192	231	228
Diluted	<u>115,793</u>	<u>115,356</u>	<u>115,706</u>	<u>115,279</u>
Basic earnings per share attributable to common stockholders	<u>\$ 0.56</u>	<u>\$ 0.40</u>	<u>\$ 1.53</u>	<u>\$ 1.37</u>
Diluted earnings per share attributable to common stockholders	<u>\$ 0.56</u>	<u>\$ 0.40</u>	<u>\$ 1.53</u>	<u>\$ 1.37</u>

(1) For the three months ended September 30, 2016 and 2015, a weighted average of approximately 596 and 762 shares of unvested restricted stock, respectively, were considered participating securities. For the nine months ended September 30, 2016 and 2015, a weighted average of approximately 526 and 684 shares of unvested restricted stock, respectively, were considered participating securities.

CINEMARK HOLDINGS, INC. AND SUBSIDIARIES  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
In thousands, except share and per share data

**4. Long Term Debt Activity**

*Senior Secured Credit Facility*

On May 16, 2016, Cinemark USA, Inc. made a pre-payment of \$13,451 on its term loan using the net proceeds received from the sale of shares of RealD (see Note 7). In accordance with the terms of the senior secured credit facility agreement, the pre-payment was applied first to the next four principal installments, and second, to the remaining installments pro-rata based on the remaining outstanding principal amount of such installments. Therefore, quarterly payments in the amount of \$1,427 are due on the term loan beginning June 30, 2017 through March 31, 2022, with the remaining principal of \$635,250 due on May 8, 2022. The Company did not incur any fees as a result of the pre-payment.

On June 13, 2016, Cinemark USA, Inc., our wholly-owned subsidiary, amended its senior secured credit facility to reduce the rate at which the term loan bears interest by 0.25%. The Company incurred debt issue costs of approximately \$802 in connection with the amendment, which are reflected as a reduction of long term debt on the condensed consolidated balance sheet as of September 30, 2016. In addition, the Company incurred approximately \$249 in legal and other fees that are reflected as loss on debt amendments and refinancing on the condensed consolidated statements of income for the nine months ended September 30, 2016.

*Issuance of Additional 4.875% Senior Notes*

On March 21, 2016, Cinemark USA, Inc. issued an additional \$225,000 aggregate principal amount of 4.875% senior notes due 2023 (the "4.875% Senior Notes"), at 99.0% of the principal amount plus accrued and unpaid interest from December 1, 2015. Proceeds, after payment of fees, were used to finance the redemption of Cinemark, USA, Inc.'s \$200,000 7.375% senior subordinated notes due 2021 (the "7.375% Senior Subordinated Notes"), as discussed below. These additional notes have identical terms, other than the issue date, the issue price and the first interest payment date, and constitute part of the same series as Cinemark USA, Inc.'s existing 4.875% Senior Notes. The aggregate principal amount of \$755,000 of 4.875% Senior Notes mature on June 1, 2023. The Company incurred debt issue costs of approximately \$3,702 in connection with the issuance of the additional notes, which, along with the discount of \$2,250, are reflected as a reduction of long term debt, net of accumulated amortization, as of September 30, 2016.

On April 5, 2016, Cinemark USA, Inc. and its guarantor subsidiaries filed a registration statement with the Securities and Exchange Commission (the "Commission"), pursuant to which Cinemark USA, Inc. offered to exchange the additional 4.875% Senior Notes for substantially identical notes registered under the Securities Act of 1933, as amended, that do not contain terms restricting the transfer thereof or providing for registration rights. The registration statement was declared effective April 18, 2016, and the notes were exchanged on May 17, 2016.

*Redemption of 7.375% Senior Subordinated Notes*

On March 21, 2016, Cinemark USA, Inc. redeemed its \$200,000 7.375% Senior Subordinated Notes at a make-whole premium of approximately 104% plus accrued and unpaid interest, utilizing the proceeds from the issuance of the additional \$225,000 Cinemark USA, Inc. 4.875% Senior Notes discussed above. As a result of the redemption, the Company wrote-off approximately \$2,369 in unamortized debt issue costs, paid the make-whole premium of \$9,444 and paid other fees of \$1,222, all of which are reflected in loss on debt amendments and refinancing during the nine months ended September 30, 2016.

*Fair Value of Long-Term Debt*

The Company estimates the fair value of its long-term debt using the market approach, which utilizes quoted market prices that fall under Level 2 of the U.S. GAAP fair value hierarchy as defined by FASB ASC Topic 820-10-35, *Fair Value Measurement*. The carrying value of the Company's long-term debt was \$1,824,355 and \$1,814,572 as of September 30, 2016 and December 31, 2015, respectively, excluding unamortized debt discounts and debt issue costs. The fair value of the Company's long-term debt was \$1,839,380 and \$1,806,276 as of September 30, 2016 and December 31, 2015, respectively.

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**5. Equity**

Below is a summary of changes in stockholders' equity attributable to Cinemark Holdings, Inc., noncontrolling interests and total equity for the nine months ended September 30, 2016 and 2015:

	Cinemark Holdings, Inc. Stockholders' Equity	Noncontrolling Interests	Total Equity
Balance at January 1, 2016	\$ 1,099,708	\$ 11,105	\$1,110,813
Share based awards compensation expense	10,247	—	10,247
Stock withholdings related to share based awards that vested during the nine months ended September 30, 2016	(6,828)	—	(6,828)
Issuance of common stock related to restricted stock units that vested during the nine months ended September 30, 2016	1	—	1
Tax benefit related to share based awards vesting	1,797	—	1,797
Dividends paid to stockholders (1)	(94,117)	—	(94,117)
Dividends accrued on unvested restricted stock unit awards (1)	(360)	—	(360)
Dividends paid to noncontrolling interests	—	(515)	(515)
Net income	178,086	1,454	179,540
Fair value adjustments on interest rate swap agreements designated as hedges, net of settlements, net of taxes of \$138	234	—	234
Gain realized on available-for-sale securities, net of taxes of \$1,180	(2,011)	—	(2,011)
Other comprehensive loss in equity method investees	(183)	—	(183)
Foreign currency translation adjustments	34,974	24	34,998
Balance at September 30, 2016	<u>\$ 1,221,548</u>	<u>\$ 12,068</u>	<u>\$1,233,616</u>

(1) Below is a summary of dividends paid to stockholders and accrued on unvested restricted stock unit awards during the nine months ended September 30, 2016:

Declaration Date	Record Date	Date Paid	Amount per Share of Common Stock	Total
02/24/16	03/07/16	03/18/16	\$ 0.27	\$31,367
05/26/16	06/08/16	06/22/16	\$ 0.27	31,373
08/18/16	08/31/16	09/13/16	\$ 0.27	31,737
Total			<u>\$ 0.81</u>	<u>\$94,477</u>

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	Cinemark Holdings, Inc. Stockholders' Equity	Noncontrolling Interests	Total Equity
Balance at January 1, 2015	\$ 1,112,800	\$ 10,329	\$1,123,129
Share based awards compensation expense	9,850	—	9,850
Stock withholdings related to share based awards that vested during the nine months ended September 30, 2015	(4,770)	—	(4,770)
Tax benefit related to share based awards vesting and dividends paid on unvested stock	2,417	—	2,417
Dividends paid to stockholders (1)	(86,882)	—	(86,882)
Dividends accrued on unvested restricted stock unit awards (1)	(298)	—	(298)
Dividends paid to noncontrolling interests	—	(294)	(294)
Net income	159,118	1,375	160,493
Fair value adjustments on interest rate swap agreements designated as hedges, net of settlements, net of taxes of \$1,412	2,379	—	2,379
Fair value adjustments on available-for-sale securities, net of taxes of \$998	(1,680)	—	(1,680)
Other comprehensive loss in equity method investees	(3,010)	—	(3,010)
Foreign currency translation adjustments	(105,193)	(35)	(105,228)
Balance at September 30, 2015	<u>\$ 1,084,731</u>	<u>\$ 11,375</u>	<u>\$1,096,106</u>

(2) Below is a summary of dividends paid to stockholders and accrued on unvested restricted stock unit awards during the nine months ended September 30, 2015:

Declaration Date	Record Date	Date Paid	Amount per Share of Common Stock	Total
02/17/15	03/04/15	03/19/15	\$ 0.25	\$29,024
05/18/15	06/05/15	06/19/15	\$ 0.25	29,076
08/20/15	08/31/15	09/11/15	\$ 0.25	29,080
Total			<u>\$ 0.75</u>	<u>\$87,180</u>

**6. Investment in National CineMedia**

The Company has an investment in National CineMedia, LLC (“NCM”). NCM operates a digital in-theatre network in the U.S. for providing cinema advertising. Upon joining NCM, the Company entered into an Exhibitor Services Agreement with NCM (“ESA”), pursuant to which NCM provides advertising, promotion and event services to our theatres. As described further in Note 6 to the Company’s financial statements as included in its 2015 Annual Report on Form 10-K, on February 13, 2007, National CineMedia, Inc. (“NCM, Inc.”), an entity that serves as the sole manager of NCM, completed an initial public offering (“IPO”) of its common stock. In connection with the NCM Inc. initial public offering, the Company amended its operating agreement and the ESA. Following the NCM, Inc. IPO, the Company does not recognize undistributed equity in the earnings on its original NCM membership units (referred to herein as the Company’s Tranche 1 Investment) until NCM’s future net earnings, less distributions received, surpass the amount of the excess distribution. The Company recognizes equity in earnings on its Tranche 1 Investment only to the extent it receives cash distributions from NCM. The Company recognizes cash distributions it receives from NCM on its Tranche 1 Investment as a component of earnings as Distributions from NCM. The Company believes that the accounting model provided by ASC 323-10-35-22 for recognition of equity investee losses in excess of an investor’s basis is analogous to the accounting for equity income subsequent to recognizing an excess distribution.

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Below is a summary of activity with NCM included in the Company's condensed consolidated financial statements:

	Investment in NCM	Deferred Revenue	Distributions from NCM	Equity in Income	Other Revenue	Cash Received
Balance as of January 1, 2016	\$ 183,755	\$(342,134)				
Receipt of common units due to annual common unit adjustment	11,111	(11,111)	\$ —	\$ —	\$ —	\$ —
Revenues earned under ESA <sup>(1)</sup>	—	—	—	—	(8,345)	8,345
Receipt of excess cash distributions	(6,895)	—	(7,176)	—	—	14,071
Receipt under tax receivable agreement	(2,765)	—	(2,941)	—	—	5,706
Equity in earnings	7,660	—	—	(7,660)	—	—
Amortization of deferred revenue	—	6,953	—	—	(6,953)	—
Balance as of and for the nine month period ended September 30, 2016	<u>\$ 192,866</u>	<u>\$(346,292)</u>	<u>\$ (10,117)</u>	<u>\$(7,660)</u>	<u>\$(15,298)</u>	<u>\$28,122</u>

- (1) Amount includes the per patron and per digital screen theatre access fees due to the Company, net of amounts due to NCM for on-screen advertising time provided to the Company's beverage concessionaire of approximately \$8,002.

During the three months ended September 30, 2016 and 2015, the Company recorded equity in earnings of approximately \$5,815 and \$6,263, respectively. During the nine months ended September 30, 2016 and 2015, the Company recorded equity in earnings of approximately \$7,660 and \$6,672, respectively.

The Company made payments to NCM of approximately \$41 and \$39 during the nine months ended September 30, 2016 and 2015, respectively, related to installation of certain equipment used for digital advertising, which is included in theatre properties and equipment on the condensed consolidated balance sheets.

On March 16, 2015, NCM, Inc. announced that it had agreed with Screenvision, LLC ("Screenvision") to terminate a merger agreement under which it would have acquired Screenvision. The termination of the merger agreement resulted in a \$26.8 million termination payment to Screenvision by NCM, Inc. NCM indemnified NCM, Inc. for the termination fee. The impact of the termination payment and related merger costs resulted in NCM paying reduced excess cash distributions to its shareholders for the first quarter of 2015 and the second quarter of 2016, as required by NCM's Amended and Restated Operating Agreement.

Pursuant to a Common Unit Adjustment Agreement dated as of February 13, 2007 between NCM, Inc. and the Company, AMC Entertainment, Inc. ("AMC") and Regal Entertainment Group ("Regal"), annual adjustments to the common membership units are made primarily based on increases or decreases in the number of theatre screens operated and theatre attendance generated by each Founding Member. As further discussed in Note 6 to the Company's financial statements as included in its 2015 Annual Report on Form 10-K, the common units received are recorded at fair value as an increase in the Company's investment in NCM with an offset to deferred revenue. The deferred revenue is amortized over the remaining term of the ESA. During March 2016, NCM performed its annual common unit adjustment calculation under the Common Unit Adjustment Agreement. As a result of the calculation, the Company received an additional 753,598 common units of NCM, each of which is convertible into one share of NCM, Inc. common stock. The Company recorded the additional common units received at fair value with a corresponding adjustment to deferred revenue of approximately \$11,111. The deferred revenue will be recognized over the remaining term of the ESA, which is approximately 20 years.

As of September 30, 2016, the Company owned a total of 26,384,644 common units of NCM, representing an ownership interest of approximately 19%. The estimated fair value of the Company's investment in NCM was approximately \$388,382 as of September 30, 2016, using NCMI's stock price as of September 30, 2016 of \$14.72 per share.

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Below is summary financial information for NCM for the three and six months ended June 30, 2016 (the financial information for the three and nine months ended September 29, 2016 is not yet available) and the three and nine months ended October 1, 2015:

	Three Months Ended June 30, 2016	Six Months Ended June 30, 2016	Three Months Ended October 1, 2015	Nine Months Ended October 1, 2015
Gross revenues	\$ 115,383	\$ 191,625	\$ 111,662	\$ 310,061
Operating income	\$ 46,679	\$ 52,430	\$ 47,685	\$ 78,961
Net earnings (loss)	\$ 33,220	\$ 25,710	\$ 34,844	\$ 38,519

**7. Other Investments**

The Company had the following other investments at September 30, 2016:

Digital Cinema Implementation Partners (“DCIP”), equity method investment	\$ 88,108
AC JV, LLC, equity method investment	7,389
Digital Cinema Distribution Coalition (“DCDC”), equity method investment	3,373
Other	1,751
<b>Total</b>	<b><u>\$100,621</u></b>

Below is a summary of activity for each of the investments for the nine months ended September 30, 2016:

	DCIP	RealD	AC JV, LLC	DCDC	Other	Total
Balance at January 1, 2016	\$71,579	\$ 12,900	\$7,269	\$2,562	\$ 663	\$ 94,973
Cash contributions	706	—	—	—	1,000	1,706
Equity in income	16,006	—	120	811	—	16,937
Equity in comprehensive loss	(183)	—	—	—	—	(183)
Sale of investment (1)	—	(12,900)	—	—	—	(12,900)
Other	—	—	—	—	88	88
<b>Balance at September 30, 2016</b>	<b><u>\$88,108</u></b>	<b><u>\$ —</u></b>	<b><u>\$7,389</u></b>	<b><u>\$3,373</u></b>	<b><u>\$1,751</u></b>	<b><u>\$100,621</u></b>

(1) See further discussion of the sale of the investment held by the Company under RealD, Inc. below.

*Digital Cinema Implementation Partners LLC*

On February 12, 2007, the Company, AMC and Regal entered into a joint venture known as DCIP to facilitate the implementation of digital cinema in the Company’s theatres and to establish agreements with major motion picture studios for the financing of digital cinema. On March 10, 2010, the Company signed a master equipment lease agreement and other related agreements (collectively the “Agreements”) with Kasima LLC (“Kasima”), which is an indirect subsidiary of DCIP and a related party to the Company. Upon signing the Agreements, the Company contributed the majority of its U.S. digital projection systems to DCIP, which DCIP then contributed to Kasima. The Company has a variable interest in Kasima through the terms of its master equipment lease agreement; however, the Company has determined that it is not the primary beneficiary of Kasima, as the Company does not have the ability to direct the activities of Kasima that most significantly impact Kasima’s economic performance. As of September 30, 2016, the Company had a 33% voting interest in DCIP and a 24.3% economic interest in DCIP. The Company accounts for its investment in DCIP and its subsidiaries under the equity method of accounting.

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Below is summary financial information for DCIP for the three and nine months ended September 30, 2016 and 2015.

	Three Months Ended		Nine Months Ended	
	September 30, 2016	September 30, 2015	September 30, 2016	September 30, 2015
Revenues	\$ 48,274	\$ 43,129	\$ 133,675	\$ 123,731
Operating income	\$ 31,180	\$ 26,178	\$ 82,369	\$ 72,945
Net income	\$ 26,949	\$ 20,189	\$ 67,728	\$ 54,153

As of September 30, 2016, the Company had 3,788 digital projection systems being leased under the master equipment lease agreement with Kasima. The Company had the following transactions, recorded in utilities and other on the condensed consolidated statements of income, with DCIP during the three and nine months ended September 30, 2016 and 2015:

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2016	2015	2016	2015
Equipment lease payments	\$ 1,333	\$ 1,084	\$ 3,864	\$ 3,133
Warranty reimbursements from DCIP	\$(1,608)	\$(1,137)	\$(4,367)	\$(3,124)
Management services fees	\$ 207	\$ 205	\$ 619	\$ 619

#### *RealD, Inc.*

The Company licenses 3-D systems from RealD. Under its license agreement with RealD, the Company earned options to purchase shares of RealD common stock as it installed a certain number of 3-D systems as outlined in the license agreement. During 2010 and 2011, the Company vested in a total of 1,222,780 RealD options. Upon vesting in these options, the Company recorded an investment in RealD and a deferred lease incentive liability using the estimated fair value of the RealD options at the time of vesting. During March 2011, the Company exercised all of its options to purchase shares of common stock in RealD for \$0.00667 per share.

On March 22, 2016, an affiliate of Rizvi Traverse Management, LLC acquired RealD for \$11.00 per share. As a result of the transaction, the Company sold its shares for approximately \$13,451 and recognized a gain of \$3,742, which included the recognition of a cumulative unrealized holding gain of \$3,191 previously recorded in accumulated other comprehensive loss. The gain is reflected as gain on sale of assets and other on the condensed consolidated statement of income for the nine months ended September 30, 2016. The Company used the proceeds to make a pre-payment on its term loan in accordance with the terms of its senior secured credit facility (see Note 4).

#### *AC JV, LLC*

During December 2013, the Company, Regal, AMC (the "AC Founding Members") and NCM entered into a series of agreements that resulted in the formation of AC JV, LLC ("AC"), a new joint venture that now owns "Fathom Events" (consisting of Fathom Events and Fathom Consumer Events) formerly operated by NCM. The Fathom Events business focuses on the marketing and distribution of live and pre-recorded entertainment programming to various theatre operators to provide additional programs to augment their feature film schedule. The Fathom Consumer Events business includes live and pre-recorded concerts featuring contemporary music, opera and symphony, DVD product releases and marketing events, theatrical premieres, Broadway plays, live sporting events and other special events. The Company paid event fees of \$7,808 and \$9,031 for the nine months ended September 30, 2016 and 2015, respectively, which are included in film rentals and advertising costs on the condensed consolidated statements of income.

AC was formed by the AC Founding Members and NCM. NCM, under a contribution agreement, contributed the assets associated with its Fathom Events division to AC in exchange for 97% ownership of the Class A Units of AC. Under a separate contribution agreement, the Founding Members each contributed cash of approximately \$268 to AC in exchange for 1% of the Class A Units of AC. Subsequently, NCM and the Founding Members entered into a



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Membership Interest Purchase Agreement, under which NCM sold each of the Founding Members 31% of its Class A Units in AC, the aggregate value of which was determined to be \$25,000, in exchange for a six-year Promissory Note. Each of the Founding Members' Promissory Notes were originally for \$8,333, bear interest at 5% per annum and require annual principal and interest payments, with the first of such payments made during December 2014. The remaining outstanding balance of the note payable from the Company to AC as of September 30, 2016 was \$5,555.

*Digital Cinema Distribution Coalition*

Digital Cinema Distribution Coalition ("DCDC") is a joint venture among the Company, Universal, Warner Bros., AMC and Regal. DCDC operates a satellite distribution network that distributes all digital content to U.S. theatres via satellite. The Company has an approximate 14.6% ownership in DCDC. The Company paid approximately \$707 and \$542 during the nine months ended September 30, 2016 and 2015, respectively, related to content delivery services provided by DCDC. These fees are included in film rentals and advertising costs on the condensed consolidated statements of income.

**8. Treasury Stock and Share Based Awards**

*Treasury Stock* — Treasury stock represents shares of common stock repurchased or withheld by the Company and not yet retired. The Company has applied the cost method in recording its treasury shares. Below is a summary of the Company's treasury stock activity for the nine months ended September 30, 2016:

	<b>Number of Treasury Shares</b>	<b>Cost</b>
Balance at January 1, 2016	4,183,504	\$66,577
Restricted stock withholdings (1)	206,502	6,828
Restricted stock forfeitures	54,210	—
Balance at September 30, 2016	<u>4,444,216</u>	<u>\$73,405</u>

(1) The Company withheld restricted shares as a result of the election by certain employees to satisfy their tax liabilities upon vesting in restricted stock and restricted stock units. The Company determined the number of shares to be withheld based upon market values ranging from \$29.17 to \$38.11 per share.

As of September 30, 2016, the Company had no plans to retire any shares of treasury stock.

*Restricted Stock* — During the nine months ended September 30, 2016, the Company granted 322,700 shares of restricted stock to employees and directors of the Company. The fair value of the restricted stock granted was determined based on the market value of the Company's common stock on the dates of grant, which ranged from \$29.83 to \$36.46 per share. The Company assumed forfeiture rates ranging from 0% to 10% for the restricted stock awards. Restricted stock granted to employees vests over service periods that range from approximately one month to four years. Restricted stock granted to the Company's directors vests over a one-year service period. The recipients of restricted stock are entitled to receive dividends and to vote their respective shares, however, the sale and transfer of the restricted shares is prohibited during the restriction period.

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Below is a summary of restricted stock activity for the nine months ended September 30, 2016:

	Shares of Restricted Stock	Weighted Average Grant Date Fair Value
Outstanding at January 1, 2016	757,775	\$ 30.73
Granted	322,700	\$ 30.68
Vested	(430,056)	\$ 26.60
Forfeited	(54,210)	\$ 33.83
Outstanding at September 30, 2016	<u>596,209</u>	<u>\$ 33.41</u>
Unvested restricted stock at September 30, 2016	<u>596,209</u>	<u>\$ 33.41</u>

  

	Nine Months Ended September 30,	
	2016	2015
Compensation expense recognized during the period	\$ 6,551	\$ 7,142
Fair value of restricted shares that vested during the period	\$ 14,662	\$ 10,291
Income tax deduction upon vesting of restricted stock awards	\$ 5,555	\$ 3,823

As of September 30, 2016, the estimated remaining unrecognized compensation expense related to restricted stock awards was \$13,648 and the weighted average period over which this remaining compensation expense will be recognized is approximately two years.

*Restricted Stock Units* – During the nine months ended September 30, 2016, the Company granted restricted stock units representing 253,661 hypothetical shares of common stock to employees. The restricted stock units vest based on a combination of financial performance factors and continued service. The financial performance factors are based on an implied equity value concept that determines an internal rate of return (“IRR”) during the two fiscal year periods ending December 31, 2017 based on a formula utilizing a multiple of Adjusted EBITDA subject to certain specified adjustments as specified by the Compensation Committee prior to the grant date. The financial performance factors for the restricted stock units have a threshold, target and maximum level of payment opportunity and vest on a pro-rata basis according to the IRR achieved by the Company during the performance period. If the IRR for the two-year period is at least 6.0%, which is the threshold, one-third of the maximum restricted stock units vest. If the IRR for the two-year period is at least 8.0%, which is the target, two-thirds of the maximum restricted stock units vest. If the IRR for the two-year period is at least 10.0%, which is the maximum, 100% of the maximum restricted stock units vest. Grantees are eligible to receive a ratable portion of the common stock issuable if the IRR is within the targets previously noted. Further, as an example, if the Company achieves an IRR equal to 9.0%, the number of restricted stock units that shall vest will be greater than the target but less than the maximum number that would have vested had the Company achieved the highest IRR. In accordance with their respective employment agreements, the awards granted to the Company’s former Chief Executive Officer and former President and Chief Operating Officer will vest upon the certification of the IRR for the 2016 award by the Compensation Committee. All other restricted stock units granted during 2016 will vest subject to an additional two-year service requirement and will be paid in the form of common stock if the participant continues to provide services through February 2020, which is the fourth anniversary of the grant date. Restricted stock unit award participants are eligible to receive dividend equivalent payments from the grant date if, and at the time that, the restricted stock unit awards vest.

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Below is a table summarizing the potential number of shares that could vest under restricted stock unit awards granted during the nine months ended September 30, 2016 at each of the three target levels of financial performance (excluding forfeiture assumptions):

	Number of Shares Vesting	Value at Grant
at IRR of at least 6.0%	84,554	\$ 2,522
at IRR of at least 8.0%	169,107	\$ 5,044
at IRR of at least 10.0%	253,661	\$ 7,568

Due to the fact that the IRR for the two-year performance period could not be determined at the time of the 2016 grant, the Company estimated that the most likely outcome is the achievement of the target IRR level. The fair value of the restricted stock unit awards was determined based on the closing price of the Company's common stock on the date of grant, which was \$29.83 per share. The Company assumed forfeiture rates ranging from 0% to 10% for the restricted stock unit awards. If during the service period, additional information becomes available to lead the Company to believe a different IRR level will be achieved for the two-year performance period, the Company will reassess the number of units that will vest for the grant and adjust its compensation expense accordingly on a prospective basis over the remaining service period.

	Nine Months Ended September 30,	
	2016	2015
Number of restricted stock unit awards that vested during the period	213,984	123,769
Fair value of restricted stock unit awards that vested during the period	\$ 7,260	\$ 5,483
Accumulated dividends paid upon vesting of restricted stock unit awards	\$ 662	\$ 442
Income tax benefit recognized upon vesting of restricted stock unit awards	\$ 3,049	\$ 2,303
Compensation expense recognized during the period	\$ 3,696	\$ 2,708

As of September 30, 2016, the estimated remaining unrecognized compensation expense related to the outstanding restricted stock unit awards was \$7,354. The weighted average period over which this remaining compensation expense will be recognized is approximately two years. As of September 30, 2016, the Company had restricted stock units outstanding that represented a total of 557,077 hypothetical shares of common stock, net of actual cumulative forfeitures of 30,598 units, assuming the maximum IRR level is achieved for all grants outstanding.

Effective March 4, 2016, the Company's former President and Chief Operating Officer resigned with good reason as defined within his employment agreement. As a result, certain of his restricted stock and restricted stock unit awards vested upon his resignation. The accelerated vesting of these awards were considered a modification of such awards, therefore the Company revalued the vested awards at their fair value upon modification. The revaluation of these awards resulted in incremental share based award compensation expense of approximately \$994, which is included in general and administrative expenses for the nine months ended September 30, 2016.

**9. Goodwill and Other Intangible Assets**

The Company's goodwill was as follows:

	U.S. Operating Segment	International Operating Segment	Total
Balance at January 1, 2016 <sup>(1)</sup>	\$1,156,556	\$ 90,992	\$1,247,548
Acquisition of U.S. theatres	7,607	—	7,607
Foreign currency translation adjustments	—	7,290	7,290
Balance at September 30, 2016 <sup>(1)</sup>	<u>\$1,164,163</u>	<u>\$ 98,282</u>	<u>\$1,262,445</u>

<sup>(1)</sup> Balances are presented net of accumulated impairment losses of \$214,031 for the U.S. operating segment and \$27,622 for the international operating segment.

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The Company evaluates goodwill for impairment annually during the fourth quarter or whenever events or changes in circumstances indicate the carrying value of the goodwill may not be fully recoverable. The Company evaluates goodwill for impairment at the reporting unit level and has allocated goodwill to the reporting unit based on an estimate of its relative fair value. Management considers the reporting unit to be each of its nineteen regions in the U.S. and seven countries internationally with Honduras, El Salvador, Nicaragua, Costa Rica, Panama and Guatemala being considered one reporting unit (the Company does not have goodwill recorded for all of its international locations).

For the year ended December 31, 2015, the Company performed a qualitative goodwill impairment assessment on all reporting units except one, in accordance with ASU 2011-08 *Testing Goodwill for Impairment* (“ASU 2011-08”). The qualitative assessment included consideration of historical and expected future industry performance, estimated future performance of the Company, current industry trading multiples and other economic factors. Based on the qualitative assessment performed, the Company determined that it was not more likely than not that the fair value of the reporting units were less than their carrying values. The Company performed a quantitative two-step approach on a new U.S. region that had not previously been assessed for goodwill impairment. The two-step approach requires the Company to compute the fair value of a reporting unit and compare it with its carrying value. If the carrying value of the reporting unit exceeds its estimated fair value, a second step is performed to measure the potential goodwill impairment. Significant judgment is involved in estimating cash flows and fair value. Management’s estimates, which fall under Level 3 of the U.S. GAAP fair value hierarchy as defined by FASB ASC Topic 820-10-35, are based on historical and projected operating performance, recent market transactions and current industry trading multiples. The fair value for the new reporting unit was determined based on a multiple of estimated cash flows, which was eight times, and exceeded its carrying value by more than 10%.

No events or changes in circumstances occurred during the nine months ended September 30, 2016 that indicated the carrying value of goodwill might exceed its estimated fair value.

Intangible assets consisted of the following:

	Balance at January 1, 2016	Additions (1)	Amortization	Other (2)	Balance at September 30, 2016
<i>Intangible assets with finite lives:</i>					
Gross carrying amount	\$ 99,968	\$ 503	\$ —	\$ (739)	\$ 99,732
Accumulated amortization	(59,706)	—	(4,086)	541	(63,251)
Total net intangible assets with finite lives	\$ 40,262	503	(4,086)	(198)	\$ 36,481
<i>Intangible assets with indefinite lives:</i>					
Tradenname	299,382	—	—	344	299,726
Total intangible assets — net	<u>\$ 339,644</u>	<u>\$ 503</u>	<u>\$ (4,086)</u>	<u>\$ 146</u>	<u>\$ 336,207</u>

- (1) Reflects addition of non-compete agreement and favorable lease associated with theatres acquired in the U.S. during the nine months ended September 30, 2016.  
 (2) Includes write-off of intangible assets for closed theatres and foreign currency translation adjustments.

Estimated aggregate future amortization expense for intangible assets is as follows:

For the three months ended December 31, 2016	\$ 1,220
For the twelve months ended December 31, 2017	4,987
For the twelve months ended December 31, 2018	4,912
For the twelve months ended December 31, 2019	4,007
For the twelve months ended December 31, 2020	4,282
Thereafter	17,073
Total	<u>\$36,481</u>

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**10. Impairment of Long-Lived Assets**

The Company reviews long-lived assets for impairment indicators on a quarterly basis or whenever events or changes in circumstances indicate the carrying amount of the assets may not be fully recoverable.

The Company considers actual theatre level cash flows, budgeted theatre level cash flows, theatre property and equipment carrying values, amortizing intangible asset carrying values, the age of a recently built theatre, competitive theatres in the marketplace, the impact of recent ticket price changes, available lease renewal options and other factors considered relevant in its assessment of impairment of individual theatre assets. Long-lived assets are evaluated for impairment on an individual theatre basis, which the Company believes is the lowest applicable level for which there are identifiable cash flows. The impairment evaluation is based on the estimated undiscounted cash flows from continuing use through the remainder of the theatre's useful life. The remainder of the theatre's useful life correlates with the available remaining lease period, which includes the probability of renewal periods, for leased properties and the lesser of twenty years or the building's remaining useful life for fee-owned properties. If the estimated undiscounted cash flows are not sufficient to recover a long-lived asset's carrying value, the Company then compares the carrying value of the asset group (theatre) with its estimated fair value. When estimated fair value is determined to be lower than the carrying value of the asset group (theatre), the asset group (theatre) is written down to its estimated fair value. Significant judgment is involved in estimating cash flows and fair value. Management's estimates, which fall under Level 3 of the U.S. GAAP fair value hierarchy as defined by FASB ASC Topic 820-10-35, are based on historical and projected operating performance, recent market transactions and current industry trading multiples. Fair value is determined based on a multiple of cash flows, which was six and a half times for the evaluations performed during the nine months ended September 30, 2016 and 2015. As of September 30, 2016, the estimated aggregate fair value of the long-lived assets impaired during the nine months ended September 30, 2016 was approximately \$294.

The long-lived asset impairment charges recorded during each of the periods presented are specific to theatres that were directly and individually impacted by increased competition, adverse changes in market demographics or adverse changes in the development or the conditions of the areas surrounding the theatre.

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2016	2015	2016	2015
U.S. theatre properties	\$ 406	\$ 633	\$1,500	\$3,963
U.S. intangible assets	—	—	—	992
International theatre properties	—	—	823	—
Impairment of long-lived assets	<u>\$ 406</u>	<u>\$ 633</u>	<u>\$2,323</u>	<u>\$4,955</u>

**11. Fair Value Measurements**

The Company determines fair value measurements in accordance with FASB ASC Topic 820, which establishes a fair value hierarchy under which an asset or liability is categorized based on the lowest level of input significant to its fair value measurement. The levels of input defined by FASB ASC Topic 820 are as follows:

- Level 1 – quoted market prices in active markets for identical assets or liabilities that are accessible at the measurement date;
- Level 2 – other than quoted market prices included in Level 1 that are observable for the asset or liability, either directly or indirectly; and
- Level 3 – unobservable and should be used to measure fair value to the extent that observable inputs are not available.

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There were no assets or liabilities measured at fair value on a recurring basis by the Company under FASB ASC Topic 820 as of September 30, 2016. Below is a summary of assets and liabilities measured at fair value on a recurring basis by the Company under FASB ASC Topic 820 as of December 31, 2015:

Description	Carrying Value	Fair Value		
		Level 1	Level 2	Level 3
Interest rate swap liabilities – current	\$ (373)	\$ —	\$ —	\$ (373)
Investment in RealD (see Note 7)	\$12,900	\$12,900	\$ —	\$ —

Below is a reconciliation of the beginning and ending balance for liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3):

	Liabilities	
	2016	2015
Beginning balances - January 1	\$ 373	\$ 4,572
Total loss included in accumulated other comprehensive loss	71	616
Settlements	(444)	(4,407)
Ending balances – September 30	\$ —	\$ 781

The Company uses the market approach for fair value measurements on a nonrecurring basis in the impairment evaluations of its long-lived assets (see Note 9 and Note 10). Additionally, the Company uses the market approach to estimate the fair value of its long-term debt (see Note 4). There were no changes in valuation techniques and there were no transfers in or out of Level 1, Level 2 or Level 3 during the nine months ended September 30, 2016.

**12. Foreign Currency Translation**

The accumulated other comprehensive loss account in stockholders' equity of \$238,672 and \$271,686 at September 30, 2016 and December 31, 2015, respectively, includes cumulative foreign currency adjustments of \$238,430 and \$273,404, respectively, from translating the financial statements of the Company's international subsidiaries, and also includes the change in fair values of the Company's interest rate swap agreements that are designated as hedges and the change in fair value of the Company's available-for-sale securities.

All foreign countries where the Company has operations are non-highly inflationary, and the local currency is the same as the functional currency in all of the locations. Thus, any fluctuation in the currency results in a cumulative foreign currency translation adjustment recorded to accumulated other comprehensive loss.

Below is a summary of the impact of translating the September 30, 2016 financial statements of the Company's international subsidiaries:

Country	Exchange Rate as of		Other Comprehensive Income (Loss) for The Nine Months Ended September 30, 2016
	September 30, 2016	December 31, 2015	
Brazil	3.26	3.96	\$ 40,331
Argentina	15.33	12.95	(10,452)
Colombia	2,879.95	3,149.47	2,544
Chile	664.91	709.16	2,958
All other			(407)
			\$ 34,974

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**13. Supplemental Cash Flow Information**

The following is provided as supplemental information to the condensed consolidated statements of cash flows:

	Nine Months Ended September 30,	
	2016	2015
Cash paid for interest	\$68,552	\$65,439
Cash paid for income taxes, net of refunds received	\$66,757	\$80,723
Noncash investing and financing activities:		
Change in accounts payable and accrued expenses for the acquisition of theatre properties and equipment (1)	\$ 132	\$(1,072)
Theatre properties acquired under capital lease	\$11,292	\$20,914
Investment in NCM – receipt of common units (see Note 6)	\$11,111	\$15,421
Dividends accrued on unvested restricted stock unit awards	\$ (360)	\$ (298)

(1) Additions to theatre properties and equipment included in accounts payable as of September 30, 2016 and December 31, 2015 were \$11,022 and \$11,154, respectively.

**14. Segments**

The Company manages its international market and its U.S. market as separate reportable operating segments, with the international segment consisting of operations in Brazil, Argentina, Chile, Colombia, Peru, Ecuador, Honduras, El Salvador, Nicaragua, Costa Rica, Panama, Guatemala, Bolivia, Curacao and Paraguay. Each segment's revenue is derived from admissions and concession sales and other ancillary revenues. The Company uses Adjusted EBITDA, as shown in the reconciliation table below, as the primary measure of segment profit and loss to evaluate performance and allocate its resources. The Company does not report asset information by segment because that information is not used to evaluate the performance of or allocate resources between segments.

Below is a breakdown of selected financial information by reportable operating segment:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2016	2015	2016	2015
<b>Revenues</b>				
U.S.	\$572,916	\$509,330	\$1,677,365	\$1,576,107
International	199,476	194,497	551,212	580,335
Eliminations	(3,818)	(3,771)	(10,730)	(11,056)
Total revenues	<u>\$768,574</u>	<u>\$700,056</u>	<u>\$2,217,847</u>	<u>\$2,145,386</u>
<b>Adjusted EBITDA<sup>(1)</sup></b>				
U.S.	\$137,540	\$113,059	\$ 409,018	\$ 372,079
International	47,351	46,088	128,915	135,951
Total Adjusted EBITDA	<u>\$184,891</u>	<u>\$159,147</u>	<u>\$ 537,933</u>	<u>\$ 508,030</u>
<b>Capital expenditures</b>				
U.S.	\$ 75,839	\$ 48,868	\$ 175,218	\$ 167,082
International	22,984	27,771	55,128	65,269
Total capital expenditures	<u>\$ 98,823</u>	<u>\$ 76,639</u>	<u>\$ 230,346</u>	<u>\$ 232,351</u>

(1) Distributions from NCM and other cash distributions from equity investees are reported entirely within the U.S. operating segment.

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The following table sets forth a reconciliation of net income to Adjusted EBITDA:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2016	2015	2016	2015
Net income	\$ 66,126	\$ 46,701	\$179,540	\$160,493
Add (deduct):				
Income taxes	40,926	30,109	106,002	99,263
Interest expense (1)	26,659	28,419	81,980	84,930
Other income (2)	(14,540)	(1,501)	(32,510)	(8,453)
Loss on debt amendments and refinancing	—	—	13,284	925
Other cash distributions from equity investees (3)	1,391	4,370	9,660	12,679
Depreciation and amortization	54,187	47,543	155,874	139,444
Impairment of long-lived assets	406	633	2,323	4,955
(Gain) loss on sale of assets and other	6,940	(500)	10,985	3,852
Deferred lease expenses	(162)	(521)	(809)	(1,809)
Amortization of long-term prepaid rents	371	519	1,357	1,901
Share based awards compensation expense	2,587	3,375	10,247	9,850
Adjusted EBITDA	<u>\$184,891</u>	<u>\$159,147</u>	<u>\$537,933</u>	<u>\$508,030</u>

(1) Includes amortization of debt issue costs.

(2) Includes interest income, foreign currency exchange (gain) loss and equity in income of affiliates and excludes distributions from NCM.

(3) Includes cash distributions received from equity investees that were recorded as a reduction of the respective investment balances. In an effort to more closely align our reported Adjusted EBITDA with our operating cash flow, which provides our chief operating decision maker with more comprehensive cash flow information, and for consistency with our peers, beginning with the three months ended March 31, 2016, Adjusted EBITDA now includes total cash distributions received from equity investees, including the cash distributions recorded as a reduction of the respective investment balance. Adjusted EBITDA for the three and nine months ended September 30, 2015 has been adjusted to reflect comparable presentations.

*Financial Information About Geographic Areas*

Below is a breakdown of selected financial information by geographic area:

Revenues	Three Months Ended September 30,		Nine Months Ended September 30,	
	2016	2015	2016	2015
U.S.	\$572,916	\$509,330	\$1,677,365	\$1,576,107
Brazil	85,051	68,340	231,556	230,953
Other international countries	114,425	126,157	319,656	349,382
Eliminations	(3,818)	(3,771)	(10,730)	(11,056)
Total	<u>\$768,574</u>	<u>\$700,056</u>	<u>\$2,217,847</u>	<u>\$2,145,386</u>

Theatre Properties and Equipment-net	September 30, 2016	December 31, 2015
U.S.	\$ 1,235,180	\$ 1,175,535
Brazil	195,447	163,505
Other international countries	182,482	166,029
Total	<u>\$ 1,613,109</u>	<u>\$ 1,505,069</u>

**15. Related Party Transactions**

The Company manages theatres for Laredo Theatre, Ltd. ("Laredo"). The Company is the sole general partner and owns 75% of the limited partnership interests of Laredo. Lone Star Theatres, Inc. owns the remaining 25% of the



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limited partnership interests in Laredo and is 100% owned by Mr. David Roberts, Lee Roy Mitchell's son-in-law. Lee Roy Mitchell is the Company's Chairman of the Board of Directors and directly and indirectly owns approximately 9% of the Company's common stock. Under the agreement, management fees are paid by Laredo to the Company at a rate of 5% of annual theatre revenues up to \$50,000 and 3% of annual theatre revenues in excess of \$50,000. The Company recorded \$410 and \$448 of management fee revenues during the nine months ended September 30, 2016 and 2015, respectively. All such amounts are included in the Company's condensed consolidated financial statements with the intercompany amounts eliminated in consolidation.

The Company has an Aircraft Time Sharing Agreement with Copper Beech Capital, LLC to use, on occasion, a private aircraft owned by Copper Beech Capital, LLC. Copper Beech Capital, LLC is owned by Mr. Mitchell and his wife, Tandy Mitchell. The private aircraft is used by Mr. Mitchell and other executives who accompany Mr. Mitchell to business meetings for the Company. The Company reimburses Copper Beech Capital, LLC for the actual costs of fuel usage and the expenses of the pilots, landing fees, storage fees and similar expenses incurred during the trip. For the nine months ended September 30, 2016 and 2015, the aggregate amounts paid to Copper Beech Capital, LLC for the use of the aircraft was \$94 and \$407, respectively.

The Company leases 15 theatres and one parking facility from Syufy Enterprises, LP ("Syufy") or affiliates of Syufy. Raymond Syufy is one of the Company's directors and is an officer of the general partner of Syufy. Of these 16 leases, 15 have fixed minimum annual rent. The one lease without minimum annual rent has rent based upon a specified percentage of gross sales as defined in the lease. For the nine months ended September 30, 2016 and 2015, the Company paid total rent of approximately \$17,806 and \$16,708, respectively, to Syufy. Additionally, the Company had a receivable from Syufy of approximately \$521 as of September 30, 2016, which was related to costs associated with the construction of a new theatre for which Syufy will be the landlord.

## 16. Commitments and Contingencies

Effective March 4, 2016, the Company's former President and Chief Operating Officer Robert Copple resigned with good reason as defined within his employment agreement. The Company paid Mr. Copple the payments and benefits pursuant to the terms set forth in his employment agreement. The Company's post-termination obligations, such as providing continued participation in the Company's welfare benefit plans and insurance programs, remain in effect for a limited period of time under the employment agreement. All expenses incurred by the Company in relation to the resignation are reflected in general and administrative expenses for the nine months ended September 30, 2016.

*Joseph Amey, et al. v. Cinemark USA, Inc., Case No. 3:13cv05669, In the United States District Court for the Northern District of California, San Francisco Division.* The case presents putative class action claims for damages and attorney's fees arising from employee wage and hour claims under California law for alleged meal period, rest break, reporting time pay, unpaid wages, pay upon termination, and wage statements violations. The claims are also asserted as a representative action under the California Private Attorney General Act ("PAGA"). The Company denies the claims, denies that class certification is appropriate and denies that a PAGA representative action is appropriate, and is vigorously defending against the claims. The Company denies any violation of law and plans to vigorously defend against all claims. The Court recently determined that class certification is not appropriate and determined that a PAGA representative action is not appropriate. The plaintiff has appealed these rulings. The Company is unable to predict the outcome of the litigation or the range of potential loss.

The Company received a Civil Investigative Demand ("CID") from the Antitrust Division of the United States Department of Justice. The CID relates to an investigation under Sections 1 and 2 of the Sherman Act. The Company also received CIDs from the Antitrust Section of the Office of the Attorney General of the State of Ohio and later from other states regarding similar inquiries under state antitrust laws. The CIDs request the Company to answer interrogatories, and produce documents, or both, related to the investigation of matters including film clearances, potential coordination and/or communication with other major theatre circuits and related joint ventures. The Company intends to fully cooperate with all federal and state government agencies. Although the Company does not believe that it has violated any federal or state antitrust or competition laws, it cannot predict the ultimate scope, duration or outcome of these investigations.

From time to time, the Company is involved in various other legal proceedings arising from the ordinary course of its business operations, such as personal injury claims, employment matters, landlord-tenant disputes, patent claims and contractual disputes, some of which are covered by insurance. The Company believes its potential liability with respect to proceedings currently pending is not material, individually or in the aggregate, to the Company's financial position, results of operations and cash flows.

## **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

The following discussion and analysis should be read in conjunction with our condensed consolidated financial statements and related notes and schedules included elsewhere in this report.

We are a leader in the motion picture exhibition industry, with theatres in the U.S., Brazil, Argentina, Chile, Colombia, Peru, Ecuador, Honduras, El Salvador, Nicaragua, Costa Rica, Panama, Guatemala, Bolivia, Curacao and Paraguay. As of September 30, 2016, we managed our business under two reportable operating segments – U.S. markets and international markets. See Note 14 to our condensed consolidated financial statements.

We generate revenues primarily from filmed entertainment box office receipts and concession sales with additional revenues from screen advertising sales and other revenue streams, such as vendor marketing promotions, meeting rentals and electronic video games located in some of our theatres. Our relationship with NCM has assisted us in expanding our offerings to domestic advertisers and broadening ancillary revenue sources. We also offer alternative entertainment, such as live and pre-recorded sports programs, concert events, the Metropolitan Opera, in-theatre gaming and other special events in our theatres through our joint venture, AC JV, LLC. Our Flix Media initiative has also allowed us to expand our screen advertising and alternative content within our international circuit and to other international exhibitors.

Films leading the box office during the nine months ended September 30, 2016 included the carryover of *Star Wars: The Force Awakens* and *The Revenant*; and new releases such as *Deadpool*, *Batman V Superman: Dawn Of Justice*, *Zootopia*, *Suicide Squad*, *The Jungle Book*, *Captain America: Civil War*, *Finding Dory*, *Jason Bourne*, *The Secret Life of Pets* and other films. Films scheduled for release during the remainder of 2016 include *Dr. Strange*, *Moana*, *Passengers*, *Sing*, and spin-off films *Rogue One: A Star Wars Story* and *Fantastic Beasts And Where To Find Them*, among other films.

Film rental costs are variable in nature and fluctuate with our admissions revenues. Film rental costs as a percentage of revenues are generally higher for periods in which more blockbuster films are released. Advertising costs, which are expensed as incurred, are primarily fixed at the theatre level.

Concession supplies expense is variable in nature and fluctuates with our concession revenues. We purchase concession supplies to replace units sold. We negotiate prices for concession supplies directly with concession vendors and manufacturers to obtain volume rates.

Although salaries and wages include a fixed cost component (i.e. the minimum staffing costs to operate a theatre facility during non-peak periods), salaries and wages move in relation to revenues as theatre staffing is adjusted to respond to changes in attendance. In some international locations, staffing levels are also subject to local regulations.

Facility lease expense is primarily a fixed cost at the theatre level as most of our facility leases require a fixed monthly minimum rent payment. Certain of our leases are subject to percentage rent only while others are subject to percentage rent in addition to their fixed monthly rent if a target annual revenue level is achieved. Facility lease expense as a percentage of revenues is also affected by the number of theatres under operating leases, the number of theatres under capital leases and the number of fee-owned theatres.

Utilities and other costs include both fixed and variable costs and primarily includes utilities, expenses for projection and sound equipment maintenance and monitoring, property taxes, janitorial costs, repairs and maintenance and security services.

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**Results of Operations**

The following table sets forth, for the periods indicated, certain operating data and the percentage of revenues represented by certain items reflected in our condensed consolidated statements of income.

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2016	2015	2016	2015
<b>Operating data (in millions):</b>				
Revenues				
Admissions	\$ 472.9	\$ 432.2	\$ 1,364.8	\$ 1,335.8
Concession	261.4	230.2	752.8	704.2
Other	34.3	37.7	100.3	105.4
Total revenues	<u>\$ 768.6</u>	<u>\$ 700.1</u>	<u>\$ 2,217.9</u>	<u>\$ 2,145.4</u>
Cost of operations				
Film rentals and advertising (1)	249.8	227.5	733.1	713.3
Concession supplies	41.9	36.0	117.0	109.4
Salaries and wages	84.4	76.6	243.8	222.3
Facility lease expense	82.8	80.6	241.9	242.6
Utilities and other (1)	95.0	93.5	265.5	269.2
General and administrative expenses	35.3	39.1	109.2	116.3
Depreciation and amortization	54.2	47.5	155.9	139.4
Impairment of long-lived assets	0.4	0.6	2.3	4.9
(Gain) loss on sale of assets and other	7.0	(0.5)	11.0	3.9
Total cost of operations	<u>650.8</u>	<u>600.9</u>	<u>1,879.7</u>	<u>1,821.3</u>
Operating income	<u>\$ 117.8</u>	<u>\$ 99.2</u>	<u>\$ 338.2</u>	<u>\$ 324.1</u>
<b>Operating data as a percentage of total revenues:</b>				
Revenues				
Admissions	61.5%	61.7%	61.5%	62.3%
Concession	34.0%	32.9%	33.9%	32.8%
Other	4.5%	5.4%	4.6%	4.9%
Total revenues	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>
Cost of operations (2)				
Film rentals and advertising (1)	52.8%	52.6%	53.7%	53.4%
Concession supplies	16.0%	15.6%	15.5%	15.5%
Salaries and wages	11.0%	10.9%	11.0%	10.4%
Facility lease expense	10.8%	11.5%	10.9%	11.3%
Utilities and other (1)	12.4%	13.4%	12.0%	12.5%
General and administrative expenses	4.6%	5.6%	4.9%	5.4%
Depreciation and amortization	7.1%	6.8%	7.0%	6.5%
Impairment of long-lived assets	0.1%	0.1%	0.1%	0.2%
(Gain) loss on sale of assets and other	0.9%	(0.1)%	0.5%	0.2%
Total cost of operations	<u>84.7%</u>	<u>85.8%</u>	<u>84.8%</u>	<u>84.9%</u>
Operating income	<u>15.3%</u>	<u>14.2%</u>	<u>15.2%</u>	<u>15.1%</u>
Average screen count (month end average)	<u>5,880</u>	<u>5,743</u>	<u>5,846</u>	<u>5,710</u>
Revenues per average screen (dollars)	<u>\$130,710</u>	<u>\$121,066</u>	<u>\$379,379</u>	<u>\$375,724</u>

(1) We have reclassified approximately \$8.9 million and \$24.1 million of expenses from film rentals and advertising to utilities and other for the three and nine months ended September 30, 2015, respectively, to be consistent with the presentation for the three and nine months ended September 30, 2016.

(2) All costs are expressed as a percentage of total revenues, except film rentals and advertising, which are expressed as a percentage of admissions revenues and concession supplies, which are expressed as a percentage of concession revenues.

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**Three months ended September 30, 2016 versus September 30, 2015**

*Revenues.* Total revenues increased \$68.5 million to \$768.6 million for the three months ended September 30, 2016 (“third quarter of 2016”) from \$700.1 million for the three months ended September 30, 2015 (“third quarter of 2015”), representing a 9.8% increase. The table below, presented by reportable operating segment, summarizes our revenue performance and certain key performance indicators that impact our revenues for the three months ended September 30, 2016 and 2015.

	U.S. Operating Segment			International Operating Segment					Consolidated		
	2016	2015	%	2016	2015	%	Constant Currency <sup>(3)</sup>		2016	2015	%
							2016	%			
Admissions revenues <sup>(1)</sup>	\$354.9	\$318.6	11.4%	\$118.0	\$113.6	3.9%	\$ 132.7	16.8%	\$472.9	\$432.2	9.4%
Concession revenues <sup>(1)</sup>	\$197.5	\$168.5	17.2%	\$ 63.9	\$ 61.7	3.6%	\$ 71.3	15.6%	\$261.4	\$230.2	13.6%
Other revenues <sup>(1)(2)</sup>	\$ 16.7	\$ 18.5	(9.7)%	\$ 17.6	\$ 19.2	(8.3)%	\$ 19.6	2.1%	\$ 34.3	\$ 37.7	(9.0)%
Total revenues <sup>(1)(2)</sup>	\$569.1	\$505.6	12.6%	\$199.5	\$194.5	2.6%	\$ 223.6	15.0%	\$768.6	\$700.1	9.8%
Attendance <sup>(1)</sup>	48.0	43.8	9.6%	28.2	27.2	3.7%			76.2	71.0	7.3%
Average ticket price <sup>(1)</sup>	\$ 7.39	\$ 7.27	1.7%	\$ 4.18	\$ 4.18	0.0%	\$ 4.71	12.7%	\$ 6.21	\$ 6.09	2.0%
Concession revenues per patron <sup>(1)</sup>	\$ 4.11	\$ 3.85	6.8%	\$ 2.27	\$ 2.27	0.0%	\$ 2.53	11.5%	\$ 3.43	\$ 3.24	5.9%

- (1) Revenue and attendance amounts in millions. Average ticket price is calculated as admissions revenues divided by attendance. Concession revenues per patron is calculated as concession revenues divided by attendance.
- (2) U.S. operating segment revenues include eliminations of intercompany transactions with the international operating segment. See Note 14 of our condensed consolidated financial statements.
- (3) Constant currency revenue amounts, which are non-GAAP measurements, were calculated using the average exchange rates for the corresponding months for 2015. We translate the results of our international operating segment from local currencies into U.S. dollars using currency rates in effect at different points in time. Significant changes in foreign exchange rates from one period to the next can result in meaningful variations in reported results. We are providing constant currency amounts for our international operating segment to present a period-to-period comparison of business performance without the impact of foreign currency fluctuations.
- U.S. Admissions revenues increased \$36.3 million due to a 9.6% increase in attendance and a 1.7% increase in average ticket price from \$7.27 for the third quarter of 2015 to \$7.39 for the third quarter of 2016. The increase in concession revenues of \$29.0 million was attributable to the 9.6% increase in attendance and a 6.8% increase in concession revenues per patron from \$3.85 for the third quarter of 2015 to \$4.11 for the third quarter of 2016. The increase in attendance was due to the solid slate of films during the third quarter of 2016 and new theatres. The increase in average ticket price was primarily due to price increases. The increase in concession revenues per patron was primarily due to incremental sales incidence and price increases.
  - International. Admissions revenues increased \$4.4 million as reported, and increased \$19.1 million in constant currency. The constant currency increase is a result of a 12.7% increase in constant currency average ticket price from \$4.18 for the third quarter of 2015 to \$4.71 for the third quarter of 2016 and a 3.7% increase in attendance. Concession revenues increased \$2.2 million as reported, and increased \$9.6 million in constant currency. The constant currency increase is a result of an 11.5% increase in constant currency concession revenues per patron from \$2.27 for the third quarter of 2015 to \$2.53 for the third quarter of 2016 and the 3.7% increase in attendance. The increase in attendance was primarily due to new theatres. Average ticket price and concession revenues per patron increased primarily driven by price increases, which was primarily due to local inflation.

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*Cost of Operations.* The table below summarizes our theatre operating costs (in millions) by reportable operating segment for the three months ended September 30, 2016 and 2015.

	<u>U.S. Operating Segment</u>		<u>International Operating Segment</u>		<u>Consolidated</u>		
	<u>2016</u>	<u>2015</u>	<u>2016</u>	<u>2015</u>	<u>Constant Currency 2016 (2)</u>	<u>2016</u>	<u>2015</u>
Film rentals and advertising (1)	\$ 193.6	\$ 172.9	\$ 56.2	\$ 54.6	\$ 63.5	\$249.8	\$227.5
Concession supplies	28.2	22.9	13.7	13.1	15.1	41.9	36.0
Salaries and wages	63.2	57.1	21.2	19.5	24.3	84.4	76.6
Facility lease expense	60.5	59.8	22.3	20.8	24.1	82.8	80.6
Utilities and other (1)	66.9	66.3	28.1	27.2	31.6	95.0	93.5

- (1) We made certain reclassifications from film rentals and advertising to utilities and other for the three months ended September 30, 2015 related to the maintenance and monitoring of projection and sound equipment, which results in a more clear presentation of film rental and advertising costs. Such expenses, which totaled \$7.2 million and \$1.7 million for the U.S. operating segment and the international operating segment, respectively, are now presented as utilities and other for all periods presented.
- (2) Constant currency expense amounts, which are non-GAAP measurements, were calculated using the average exchange rates for the corresponding months for 2015. We translate the results of our international operating segment from local currencies into U.S. dollars using currency rates in effect at different points in time. Significant changes in foreign exchange rates from one period to the next can result in meaningful variations in reported results. We are providing constant currency amounts for our international operating segment to present a period-to-period comparison of business performance without the impact of foreign currency fluctuations.

- U.S. Film rentals and advertising costs were \$193.6 million, or 54.6% of admissions revenues, for the third quarter of 2016 compared to \$172.9 million, or 54.3% of admissions revenues, for the third quarter of 2015. Concession supplies expense was \$28.2 million, or 14.3% of concession revenues, for the third quarter of 2016 compared to \$22.9 million, or 13.6% of concession revenues, for the third quarter of 2015. The increase in the concession supplies rate was primarily due to the impact of expanded concession offerings.

Salaries and wages increased to \$63.2 million for the third quarter of 2016 from \$57.1 million for the third quarter of 2015 primarily due to new theatres and increases in minimum wages. Facility lease expense increased to \$60.5 million for the third quarter of 2016 from \$59.8 million for the third quarter of 2015 primarily due to new theatres. Utilities and other costs increased to \$66.9 million for the third quarter of 2016 from \$66.3 million for the third quarter of 2015 due to increased repairs and maintenance expenses and security expense, partially offset by decreases in projection and sound equipment maintenance and monitoring expenses.

- International. Film rentals and advertising costs were \$56.2 million (\$63.5 million in constant currency), or 47.6% of admissions revenues, for the third quarter of 2016 compared to \$54.6 million, or 48.1% of admissions revenues, for the third quarter of 2015. The decrease in the film rentals and advertising rate was primarily due to the mix of films during the third quarter of 2016. Concession supplies expense was \$13.7 million (\$15.1 million in constant currency), or 21.4% of concession revenues, for the third quarter of 2016 compared to \$13.1 million, or 21.2% of concession revenues, for the third quarter of 2015.

Salaries and wages were \$21.2 million as reported, or \$24.3 million in constant currency, for the third quarter of 2016 compared to \$19.5 million for the third quarter of 2015. The increase was due to increased wage rates and new theatres, partially offset by the impact of changes in foreign currency exchange rates in certain countries in which we operate. Facility lease expense was \$22.3 million as reported, or \$24.1 million in constant currency, for the third quarter of 2016 compared to \$20.8 million for the third quarter of 2015. The increase was primarily due to new theatres, partially offset by the impact of changes in foreign currency exchange rates in certain countries in which we operate. Utilities and other costs were \$28.1 million as reported, or \$31.6 million in constant currency, for the third quarter of 2016 compared to \$27.2 million for the third quarter of 2015. The increase was primarily due to increased projection and sound equipment and monitoring expenses, partially offset by the impact of changes in foreign currency exchange rates in certain countries in which we operate.

*General and Administrative Expenses.* General and administrative expenses decreased to \$35.3 million for the third quarter of 2016 from \$39.1 million for the third quarter of 2015. The decrease was primarily due to decreases in net credit card fees and the impact of changes in foreign currency exchange rates in certain countries in which we operate, partially offset by increased salaries and incentive compensation expense.

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*Depreciation and Amortization.* Depreciation and amortization expense was \$54.2 million during the third quarter of 2016 compared to \$47.5 million during the third quarter of 2015. The increase was primarily due to new theatres and theatre remodels.

*Impairment of Long-Lived Assets.* We recorded asset impairment charges on assets held and used of \$0.4 million during the third quarter of 2016 compared to \$0.6 million during the third quarter of 2015. The long-lived asset impairment charges recorded during each of the periods presented were specific to theatres that were directly and individually impacted by increased competition, adverse changes in market demographics or adverse changes in the development or the conditions of the areas surrounding the theatre. Impairment charges for the third quarter of 2016 impacted four of our twenty-seven reporting units. See Note 10 to our condensed consolidated financial statements.

*(Gain) Loss on Sale of Assets and Other.* We recorded a loss on sale of assets and other of \$7.0 million during the third quarter of 2016 compared to a gain of \$0.5 million during the third quarter of 2015. The loss recorded during the third quarter of 2016 was primarily due to the retirement of assets due to theatre remodels partially offset by a gain on the sale of a land parcel. The gain recorded during the third quarter of 2015 was primarily due to a gain on the sale of an investment in a Taiwan joint venture and a gain on the sale of a land parcel in the U.S., partially offset by costs resulting from the replacement of certain theatre assets.

*Interest Expense.* Interest costs incurred, including amortization of debt issue costs, were \$26.7 million during the third quarter of 2016 compared to \$28.4 million during the third quarter of 2015. The decrease was due to the redemption of our previously outstanding \$200.0 million 7.375% senior subordinated notes (the "7.375% Senior Subordinated Notes") funded by a \$225.0 million add-on to our 4.875% senior notes (the "4.875% Senior Notes"), which occurred on March 21, 2016. See Note 4 to our condensed consolidated financial statements for discussions of changes in long-term debt.

*Foreign Currency Exchange Gain (Loss).* We recorded a foreign currency exchange gain of approximately \$0.5 million during the third quarter of 2016 compared to a foreign currency exchange loss of \$11.9 million during the third quarter of 2015. These amounts primarily represent the impact of changes in foreign currency exchange rates on intercompany transactions between our domestic subsidiaries and our international subsidiaries.

*Distributions from NCM.* We recorded a distribution from NCM of \$1.4 million during the third quarter of 2016 compared to a distribution of \$4.6 million during the third quarter of 2015, each of which was in excess of the carrying value of our Tranche 1 investment. See Note 6 to our condensed consolidated financial statements.

*Equity in Income of Affiliates.* We recorded equity in income of affiliates of \$12.4 million during the third quarter of 2016 compared to \$11.1 million during the third quarter of 2015. See Notes 6 and 7 to our condensed consolidated financial statements for information about our equity investments.

*Income Taxes.* Income tax expense of \$40.9 million was recorded for the third quarter of 2016 compared to \$30.1 million recorded for the third quarter of 2015. The effective tax rate was approximately 38.2% for the third quarter of 2016 compared to 39.2% for the third quarter of 2015. Income tax provisions for interim (quarterly) periods are based on estimated annual income tax rates and are adjusted for the effects of significant, infrequent or unusual items (i.e. discrete items) occurring during the interim period. As a result, the interim rate may vary significantly from the normalized annual rate.

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**Nine months ended September 30, 2016 versus September 30, 2015**

*Revenues.* Total revenues increased \$72.5 million to \$2,217.9 million for the nine months ended September 30, 2016 (“the 2016 period”) from \$2,145.4 million for the nine months ended September 30, 2015 (“the 2015 period”), representing a 3.4% increase. The table below, presented by reportable operating segment, summarizes our revenue performance and certain key performance indicators that impact our revenues for the nine months ended September 30, 2016 and 2015.

	U.S. Operating Segment			International Operating Segment					Consolidated		
	2016	2015	%	2016	2015	%	Constant Currency(3)		2016	2015	%
							2016	%			
Admissions revenues <sup>(1)</sup>	\$1,037.7	\$ 990.0	4.8%	\$327.1	\$345.8	(5.4)%	\$ 399.6	15.6%	\$1,364.8	\$1,335.8	2.2%
Concession revenues <sup>(1)</sup>	\$ 575.3	\$ 523.1	10.0%	\$177.5	\$181.1	(2.0)%	\$ 214.6	18.5%	\$ 752.8	\$ 704.2	6.9%
Other revenues <sup>(1)(2)</sup>	\$ 53.6	\$ 52.0	3.1%	\$ 46.7	\$ 53.4	(12.5)%	\$ 56.4	5.6%	\$ 100.3	\$ 105.4	(4.8)%
Total revenues <sup>(1)(2)</sup>	\$1,666.6	\$1,565.1	6.5%	\$551.3	\$580.3	(5.0)%	\$ 670.6	15.6%	\$2,217.9	\$2,145.4	3.4%
Attendance <sup>(1)</sup>	138.0	134.3	2.8%	83.7	78.9	6.1%			221.7	213.2	4.0%
Average ticket price <sup>(1)</sup>	\$ 7.52	\$ 7.37	2.0%	\$ 3.91	\$ 4.38	(10.7)%	\$ 4.77	8.9%	\$ 6.16	\$ 6.27	(1.8)%
Concession revenues per patron <sup>(1)</sup>	\$ 4.17	\$ 3.90	6.9%	\$ 2.12	\$ 2.30	(7.8)%	\$ 2.56	11.3%	\$ 3.40	\$ 3.30	3.0%

- (1) Revenue and attendance amounts in millions. Average ticket price is calculated as admissions revenues divided by attendance. Concession revenues per patron is calculated as concession revenues divided by attendance.
- (2) U.S. operating segment revenues include eliminations of intercompany transactions with the international operating segment. See Note 14 of our condensed consolidated financial statements.
- (3) Constant currency revenue amounts, which are non-GAAP measurements, were calculated using the average exchange rates for the corresponding months for 2015. We translate the results of our international operating segment from local currencies into U.S. dollars using currency rates in effect at different points in time. Significant changes in foreign exchange rates from one period to the next can result in meaningful variations in reported results. We are providing constant currency amounts for our international operating segment to present a period-to-period comparison of business performance without the impact of foreign currency fluctuations.
- U.S.* Admissions revenues increased \$47.7 million due to a 2.8% increase in attendance and a 2.0% increase in average ticket price from \$7.37 for the 2015 period to \$7.52 for the 2016 period. The increase in concession revenues of \$52.2 million was attributable to a 6.9% increase in concession revenues per patron from \$3.90 for the 2015 period to \$ 4.17 for the 2016 period and the 2.8% increase in attendance. The increase in average ticket price was primarily due to price increases. The increase in concession revenues per patron was primarily due to incremental sales incidence and price increases.
  - International.* Admissions revenues decreased \$18.7 million as reported, but increased \$53.8 million in constant currency. The constant currency increase is a result of a 6.1% increase in attendance and an 8.9% increase in constant currency average ticket price from \$4.38 for the 2015 period to \$4.77 for the 2016 period. Concession revenues decreased \$3.6 million as reported, but increased \$33.5 million in constant currency. The constant currency increase is a result of the 6.1% increase in attendance and an 11.3% increase in constant currency concession revenues per patron from \$2.30 for the 2015 period to \$2.56 for the 2016 period. The increase in attendance was due to new theatres and the success of the films released during the 2016 period. Average ticket price and concession revenues per patron increased primarily driven by price increases, which was primarily due to local inflation.

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*Cost of Operations.* The table below summarizes our theatre operating costs (in millions) by reportable operating segment for the nine months ended September 30, 2016 and 2015.

	<u>U.S. Operating Segment</u>		<u>International Operating Segment</u>			<u>Consolidated</u>	
	<u>2016</u>	<u>2015</u>	<u>2016</u>	<u>2015</u>	<u>Constant Currency 2016 (2)</u>	<u>2016</u>	<u>2015</u>
Film rentals and advertising (1)	\$ 578.2	\$ 548.9	\$ 154.9	\$ 164.4	\$ 189.4	\$733.1	\$713.3
Concession supplies	79.9	70.3	37.1	39.1	44.7	117.0	109.4
Salaries and wages	183.1	165.4	60.7	56.9	75.2	243.8	222.3
Facility lease expense	179.7	179.1	62.2	63.5	73.6	241.9	242.6
Utilities and other (1)	188.0	189.2	77.5	80.0	95.1	265.5	269.2

- (1) We made certain reclassifications from film rentals and advertising to utilities and other for the nine months ended September 30, 2015 related to the maintenance and monitoring of projection and sound equipment, which results in a more clear presentation of film rental and advertising costs. Such expenses, which totaled \$18.6 million and \$5.5 million for the U.S. operating segment and the international operating segment, respectively, are now presented as utilities and other for all periods presented.
- (2) Constant currency expense amounts, which are non-GAAP measurements, were calculated using the average exchange rates for the corresponding months for 2015. We translate the results of our international operating segment from local currencies into U.S. dollars using currency rates in effect at different points in time. Significant changes in foreign exchange rates from one period to the next can result in meaningful variations in reported results. We are providing constant currency amounts for our international operating segment to present a period-to-period comparison of business performance without the impact of foreign currency fluctuations.
- U.S. Film rentals and advertising costs were \$578.2 million, or 55.7% of admissions revenues for the 2016 period compared to \$548.9 million, or 55.4% of admissions revenues for the 2015 period. The increase in the film rentals and advertising rate was primarily due to the higher concentration of blockbuster films during the 2016 period. Concession supplies expense was \$79.9 million, or 13.9% of concession revenues, for the 2016 period compared to \$70.3 million, or 13.4% of concession revenues, for the 2015 period. The increase in the concession supplies rate was primarily due to the impact of our expanded concession offerings.  
  
Salaries and wages increased to \$183.1 million for the 2016 period from \$165.4 million for the 2015 period primarily due to new theatres and increases in minimum wages. Facility lease expense increased to \$179.7 million for the 2016 period from \$179.1 million for the 2015 period due to increased percentage rent expense partially offset by decreased common area maintenance expenses. Utilities and other costs decreased to \$188.0 million for the 2016 period from \$189.2 million for the 2015 period due to a decrease in projection and sound equipment maintenance and monitoring expenses, partially offset by increased security expense.
  - International. Film rentals and advertising costs were \$154.9 million (\$189.4 million in constant currency), or 47.4% of admissions revenues, for the 2016 period compared to \$164.4 million, or 47.5 % of admissions revenues, for the 2015 period. Concession supplies expense was \$37.1 million (\$44.7 million in constant currency), or 20.9% of concession revenues, for the 2016 period compared to \$39.1 million, or 21.6% of concession revenues, for the 2015 period. The decrease in the concession supplies rate was primarily due to price increases.  
  
Salaries and wages were \$60.7 million as reported, or \$75.2 million in constant currency, for the 2016 period compared to \$56.9 million for the 2015 period. The increase was due to incremental staffing to support the 6.1 % increase in attendance, increased wage rates, a payroll tax reserve recorded for an ongoing labor audit and new theatres, partially offset by the impact of changes in foreign currency exchange rates in certain countries in which we operate. Facility lease expense was \$62.2 million as reported, or \$73.6 million in constant currency, for the 2016 period compared to \$63.5 million for the 2015 period. The increase was due to increased percentage rent as a result of increased constant currency revenues and new theatres, partially offset by the impact of changes in foreign currency exchange rates in certain countries in which we operate. Utilities and other costs were \$77.5 million as reported, or \$95.1 million in constant currency, for the 2016 period compared to \$80.0 million for the 2015 period. The increase was primarily due to increased utilities costs, increased projection and sound equipment and monitoring expenses, increased repairs and maintenance expenses and increased janitorial services, partially offset by the impact of changes in foreign currency exchange rates in certain countries in which we operate.



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*General and Administrative Expenses.* General and administrative expenses decreased to \$109.2 million for the 2016 period from \$116.3 million for the 2015 period. The decrease was primarily due to the impact of changes in foreign currency exchange rates in certain countries in which we operate, partially offset by increased salaries and incentive compensation expense.

*Depreciation and Amortization.* Depreciation and amortization expense was \$155.9 million for the 2016 period compared to \$139.4 million for the 2015 period. The increase was primarily due to new theatres and theatre remodels.

*Impairment of Long-Lived Assets.* We recorded asset impairment charges on assets held and used of \$2.3 million for the 2016 period compared to \$5.0 million for the 2015 period. The long-lived asset impairment charges recorded during each of the periods presented were specific to theatres that were directly and individually impacted by increased competition, adverse changes in market demographics or adverse changes in the development or the conditions of the areas surrounding the theatre. Impairment charges for the 2016 period impacted six of our twenty-seven reporting units. See Note 10 to our condensed consolidated financial statements.

*Loss on Sale of Assets and Other.* We recorded a loss on sale of assets and other of \$11.0 million during the 2016 period compared to \$3.9 million during the 2015 period. The loss recorded during the 2016 period was primarily due to the retirement of assets due to theatre remodels and closures, partially offset by a gain on the sale of our investment in RealD stock (see Note 7) and a gain on the sale of a land parcel. The loss recorded during the 2015 period included lease termination costs, contract termination costs and the retirement of assets due to theatre remodels and closures, partially offset by gains related to lease amendments that resulted in a reduction of certain capital lease liabilities, the sale of an investment in a Taiwan joint venture, and the sale of a land parcel in the U.S.

*Interest Expense.* Interest costs incurred, including amortization of debt issue costs, were \$82.0 million for the 2016 period compared to \$84.9 million for the 2015 period. The decrease was due to the redemption of our previously outstanding \$200.0 million 7.375% senior subordinated notes (the "7.375% Senior Subordinated Notes") funded by a \$225.0 million add-on to our 4.875% senior notes (the "4.875% Senior Notes"), which occurred on March 21, 2016. See Note 4 to our condensed consolidated financial statements.

*Loss On Debt Amendments and Refinancing.* We recorded a loss of \$13.3 million during the 2016 period primarily related to the early redemption of our \$200.0 million 7.375% Senior Subordinated Notes (see Note 4 to our condensed consolidated financial statements). We recorded a loss of \$0.9 million during the 2015 period related to the amendment of our senior secured credit facility to extend the maturity of the \$700.0 million term loan from December 2019 to May 2022.

*Foreign Currency Exchange Gain (Loss).* We recorded a foreign currency exchange gain of approximately \$2.9 million during the 2016 period compared to a foreign currency exchange loss of \$18.7 million during the 2015 period. These amounts primarily represent the impact of changes in foreign currency exchange rates on intercompany transactions between our domestic subsidiaries and our international subsidiaries.

*Distributions from NCM.* We recorded distributions from NCM of \$10.1 million during the 2016 period and \$13.1 million during the 2015 period, each of which were in excess of the carrying value of our Tranche 1 investment. See Note 6 to our condensed consolidated financial statements.

*Equity in Income of Affiliates.* We recorded equity in income of affiliates of \$24.6 million during the 2016 period compared to \$20.4 million during the 2015 period. See notes 6 and 7 for information about the equity investments to our condensed consolidated financial statements.

*Income Taxes.* Income tax expense of \$106.0 million was recorded for the 2016 period compared to \$99.3 million recorded for the 2015 period. The effective tax rate was 37.1% for the 2016 period compared to 38.2% for the 2015 period. Income tax provisions for interim (quarterly) periods are based on estimated annual income tax rates and are adjusted for the effects of significant, infrequent or unusual items (i.e. discrete items) occurring during the interim period. As a result, the interim rate may vary significantly from the normalized annual rate.

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**Liquidity and Capital Resources**

*Operating Activities*

We primarily collect our revenues in cash, mainly through box office receipts and the sale of concessions. Nearly all of our theatres also provide the patron a choice of using a credit card, debit card or advanced-sale type certificates such as a gift card. Because our revenues are received in cash prior to the payment of related expenses, we have an operating “float” and historically have not required traditional working capital financing. Cash provided by operating activities was \$278.3 million for the nine months ended September 30, 2016 compared to \$226.3 million for the nine months ended September 30, 2015.

*Investing Activities*

Our investing activities have been principally related to the development, remodel and acquisition of theatres. New theatre openings and acquisitions historically have been financed with internally generated cash and by debt financing, including borrowings under our senior secured credit facility. Cash used for investing activities was \$230.5 million for the nine months ended September 30, 2016 compared to \$231.9 million for the nine months ended September 30, 2015.

Capital expenditures for the nine months ended September 30, 2016 and 2015 were as follows (in millions):

<u>Period</u>	<u>New Theatres</u>	<u>Existing Theatres</u>	<u>Total</u>
Nine Months Ended September 30, 2016	\$ 65.6	\$ 164.7	\$230.3
Nine Months Ended September 30, 2015	\$ 90.8	\$ 141.6 <sup>(a)</sup>	\$232.4

(a) Includes approximately \$26.3 million for the purchase of our corporate headquarters building in Plano, TX.

Capital expenditures for existing theatres in the table above includes the costs of remodeling certain of our existing properties to include Luxury Loungers and expanded concession offerings. During the nine months ended September 30, 2016 and 2015, we had an average of 75 and 28 of our domestic screens, respectively, temporarily closed for such remodels.

Our U.S. theatre circuit consisted of 339 theatres and 4,542 screens at September 30, 2016. During the nine months ended September 30, 2016, we built three new theatres with 33 screens, acquired four theatres with 52 screens and closed five theatres and 61 screens. At September 30, 2016, we had signed commitments to open three new theatres with 36 screens in domestic markets during the remainder of 2016 and open ten new theatres with 106 screens subsequent to 2016. We estimate the remaining capital expenditures for the development of these 142 domestic screens will be approximately \$87 million.

Our international theatre circuit consisted of 183 theatres and 1,323 screens at September 30, 2016. During the nine months ended September 30, 2016, we built eight new theatres with 54 screens and closed one theatre with nine screens. At September 30, 2016, we had signed commitments to open four new theatres with 24 screens in international markets during the remainder of 2016 and open six new theatres and 41 screens subsequent to 2016. We estimate the remaining capital expenditures for the development of these 65 international screens will be approximately \$31 million.

Actual expenditures for continued theatre development, remodels and acquisitions are subject to change based upon the availability of attractive opportunities. We plan to fund capital expenditures for our continued development with cash flow from operations, borrowings under our senior secured credit facility, and proceeds from debt issuances, sale leaseback transactions and/or sales of excess real estate.

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### Financing Activities

Cash used for financing activities was \$111.3 million for the nine months ended September 30, 2016 compared to \$114.0 million for the nine months ended September 30, 2015. Financing activities for the nine months ended September 30, 2016 included the redemption of Cinemark USA, Inc.'s \$200.0 million 7.375% Senior Subordinated Notes with proceeds from the issuance of a \$225.0 million add-on to Cinemark USA, Inc.'s existing 4.875% Senior Notes. See Note 4 to our condensed consolidated financial statements.

We, at the discretion of the board of directors and subject to applicable law, anticipate paying regular quarterly dividends on our common stock. The amount, if any, of the dividends to be paid in the future will depend upon our then available cash, anticipated cash needs, overall financial condition, loan agreement restrictions as discussed below, future prospects for earnings and cash flows, as well as other relevant factors.

We may from time to time, subject to compliance with our debt instruments, purchase our debt securities on the open market depending upon the availability and prices of such securities. Long-term debt consisted of the following as of September 30, 2016 (in millions):

Cinemark USA, Inc. term loan	\$ 663.8
Cinemark USA, Inc. 5.125% senior notes due 2022	400.0
Cinemark USA, Inc. 4.875% senior notes due 2023	755.0
Other	5.6
<b>Total long-term debt</b>	<b>\$1,824.4</b>
Less current portion	(4.2)
<b>Subtotal long-term debt, less current portion</b>	<b>\$1,820.2</b>
Less: Debt discounts and debt issuance costs	(33.6)
<b>Long-term debt, less current portion, net of debt issuance costs</b>	<b>\$1,786.6</b>

As of September 30, 2016, Cinemark USA, Inc. had \$100.0 million in available borrowing capacity on our revolving credit line.

### Contractual Obligations

Due to the redemption of the 7.375% Senior Subordinated Notes due 2021 and issuance of the additional \$225.0 million 4.875% Senior Notes as well as a prepayment to our term loan (see Note 4 to the condensed consolidated financial statements), which impacted the maturity of and the amount of outstanding long-term debt and related interest rates, we have included below our long-term debt and estimated scheduled interest payments as of September 30, 2016.

	Payments Due by Period (in millions)				
	Total	Less Than One Year	1 - 3 Years	3 - 5 Years	After 5 Years
Long-term debt (1)	\$1,824.4	\$ 4.2	\$ 14.2	\$ 12.8	\$1,793.2
Scheduled interest payments on long-term debt (2)	494.2	79.3	157.9	156.9	100.1

(1) Amounts are presented before adjusting for debt discounts and debt issuance costs.

(2) Amounts include scheduled interest payments on fixed rate and variable rate debt agreements. Estimates for the variable rate interest payments were based on interest rates currently in effect. The average interest rates currently in effect on our fixed rate and variable rate debt are 5.0% and 3.3%, respectively.

Other than the changes in our long term debt obligations discussed above, there have been no material changes in our contractual obligations previously disclosed in "Liquidity and Capital Resources" in our Annual Report on Form 10-K for the year ended December 31, 2015 filed February 24, 2016.

### Off-Balance Sheet Arrangements

Other than the operating leases and purchase commitments disclosed in our Annual Report on Form 10-K for the year ended December 31, 2015 filed February 24, 2016, we do not have any off-balance sheet arrangements.

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### *Senior Secured Credit Facility*

Cinemark USA, Inc. has a senior secured credit facility that includes a \$700.0 million term loan, with a maturity date of May 2022, and a \$100.0 million revolving credit line, with a maturity date of December 2017.

On May 16, 2016, Cinemark USA, Inc. made a principal pre-payment of \$13.5 million using the proceeds received from the sale of shares of RealD (see Note 7 to the condensed consolidated financial statements). In accordance with the terms of the senior secured credit facility agreement (the "Credit Agreement"), the pre-payment was applied first to the next four principal installments, and second, to the remaining installments pro-rata based on the remaining outstanding principal amount of such installments. Therefore, quarterly payments in the amount of \$1.4 million are due on the term loan beginning June 30, 2017 through March 31, 2022, with the remaining principal of \$635.3 million due on May 8, 2022. The Company did not incur any fees as a result of the pre-payment.

On June 13, 2016, Cinemark USA, Inc. amended its senior secured credit facility, to reduce the rate at which the term loan bears interest by 0.25%. The Company incurred debt issue costs of approximately \$0.8 million in connection with the amendment, which are reflected as a reduction of long term debt on the condensed consolidated balance sheet as of September 30, 2016. In addition, the Company incurred approximately \$0.3 million in legal and other fees that are reflected as loss on debt amendments and refinancing on the condensed consolidated statements of income for the nine months ended September 30, 2016.

Interest on the term loan accrues at Cinemark USA, Inc.'s option at: (A) the base rate equal to the greater of (1) the US "Prime Rate" as quoted in The Wall Street Journal or if no such rate is quoted therein, in a Federal Reserve Board statistical release, (2) the federal funds effective rate plus 0.50%, and (3) a one-month Eurodollar-based rate plus 1.0%, plus, in each case, a margin of 1.75% per annum, or (B) a Eurodollar-based rate for a period of 1, 2, 3, 6, 9 or 12 months plus a margin of 2.75% per annum. Interest on the revolving credit line accrues, at our option, at: (A) a base rate equal to the greater of (1) the US "Prime Rate" as quoted in The Wall Street Journal or if no such rate is quoted therein, in a Federal Reserve Board statistical release, (2) the federal funds effective rate plus 0.50%, and (3) a one-month Eurodollar-based rate plus 1.0%, plus, in each case, a margin that ranges from 1.00% to 1.75% per annum, or (B) a Eurodollar-based rate for a period of 1, 2, 3, 6, 9 or 12 months plus a margin that ranges from 2.00% to 2.75% per annum. The margin of the revolving credit line is determined by the consolidated net senior secured leverage ratio as defined in the credit agreement.

The Credit Agreement contains usual and customary negative covenants for agreements of this type, including, but not limited to, restrictions on Cinemark USA, Inc.'s ability, and in certain instances, its subsidiaries' and our ability, to consolidate or merge or liquidate, wind up or dissolve; substantially change the nature of its business; sell, transfer or dispose of assets; create or incur indebtedness; create liens; pay dividends or repurchase stock; and make capital expenditures and investments. If Cinemark USA, Inc. has borrowings outstanding on the revolving credit line, it is required to satisfy a consolidated net senior secured leverage ratio covenant as determined in accordance with the Credit Agreement.

The dividend restriction contained in the Credit Agreement prevents the Company and any of its subsidiaries from paying a dividend or otherwise distributing cash to its stockholders unless (1) the Company is not in default, and the distribution would not cause Cinemark USA, Inc. to be in default, under the Credit Agreement; and (2) the aggregate amount of certain dividends, distributions, investments, redemptions and capital expenditures made since December 18, 2012, including dividends declared by the board of directors, is less than the sum of (a) the aggregate amount of cash and cash equivalents received by Cinemark Holdings, Inc. or Cinemark USA, Inc. as common equity since December 18, 2012, (b) Cinemark USA, Inc.'s consolidated EBITDA minus 1.75 times its consolidated interest expense, each as defined in the Credit Agreement, and (c) certain other defined amounts. As of September 30, 2016, Cinemark USA, Inc. could have distributed up to approximately \$2,161.9 million to its parent company and sole stockholder, Cinemark Holdings, Inc., under the terms of the Credit Agreement, subject to its available cash and other borrowing restrictions outlined in the agreement.

At September 30, 2016, there was \$663.8 million outstanding under the term loan and no borrowings outstanding under the revolving credit line. Cinemark USA, Inc. had \$100.0 million in available borrowing capacity on the revolving credit line. The average interest rate on outstanding term loan borrowings under the Credit Agreement at September 30, 2016 was approximately 3.3% per annum.

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### *Cinemark USA, Inc. 5.125% Senior Notes*

On December 18, 2012, Cinemark USA, Inc. issued \$400.0 million aggregate principal amount of 5.125% senior notes due 2022, at par value (the “5.125% Senior Notes”). Interest on the 5.125% Senior Notes is payable on June 15 and December 15 of each year. The 5.125% Senior Notes mature on December 15, 2022.

The indenture to the 5.125% Senior Notes contains covenants including limitations on the amount of dividends that could be paid by Cinemark USA, Inc. As of September 30, 2016, Cinemark USA, Inc. could have distributed up to approximately \$2,186.1 million to its parent company and sole stockholder, Cinemark Holdings, Inc., under the terms of the indenture to the 5.125% Senior Notes, subject to its available cash and other borrowing restrictions outlined in the indenture. The indenture allows Cinemark USA, Inc. to incur additional indebtedness if it satisfies the coverage ratio specified in the indenture, after giving effect to the incurrence of the additional indebtedness, and in certain other circumstances. The required minimum coverage ratio is 2 to 1 and our actual ratio as of September 30, 2016 was approximately 8.4 to 1.

### *Cinemark USA, Inc. 4.875% Senior Notes*

On May 24, 2013, Cinemark USA, Inc. issued \$530.0 million aggregate principal amount of 4.875% Senior Notes due 2023, at par value. On March 21, 2016, Cinemark USA, Inc. issued an additional \$225.0 million aggregate principal amount of the 4.875% Senior Notes at 99.0% of the principal amount plus accrued and unpaid interest from December 1, 2015. Proceeds, after payment of fees, were used to finance the redemption of Cinemark, USA, Inc.’s \$200.0 million 7.375% Senior Subordinated Notes, as discussed below. These additional notes have identical terms, other than the issue date, the issue price and the first interest payment date, and constitute part of the same series as the Company’s existing 4.875% Senior Notes. Interest on the 4.875% Senior Notes is payable on June 1 and December 1 of each year. The 4.875% Senior Notes mature on June 1, 2023.

The indenture to the 4.875% Senior Notes contains covenants that include limitations on the amount of dividends that Cinemark USA, Inc. can pay. As of September 30, 2016, Cinemark USA, Inc. could have distributed up to approximately \$2,182.2 million to its parent company and sole stockholder, Cinemark Holdings, Inc., under the terms of the indenture to the 4.875% Senior Notes, subject to its available cash and other borrowing restrictions outlined in the indenture. The indenture allows Cinemark USA, Inc. to incur additional indebtedness if it satisfies the coverage ratio specified in the indenture, after giving effect to the incurrence of the additional indebtedness, and in certain other circumstances. The required minimum coverage ratio is 2 to 1 and our actual ratio as of September 30, 2016 was approximately 8.6 to 1.

On April 5, 2016, Cinemark USA, Inc. and its guarantor subsidiaries filed a registration statement with the Securities and Exchange Commission (the “Commission”), pursuant to which Cinemark USA, Inc. offered to exchange the additional 4.875% Senior Notes for substantially identical notes registered under the Securities Act of 1933, as amended, that do not contain terms restricting the transfer thereof or providing for registration rights. The registration statement was declared effective April 18, 2016, and the notes were exchanged on May 17, 2016.

### *Cinemark USA, Inc. 7.375% Senior Subordinated Notes*

On June 3, 2011, Cinemark USA, Inc. issued \$200.0 million aggregate principal amount of 7.375% Senior Subordinated Notes due 2021, at par value. Interest on the 7.375% Senior Subordinated Notes is payable on June 15 and December 15 of each year. The 7.375% Senior Subordinated Notes were scheduled to mature on June 15, 2021.

On March 21, 2016, Cinemark USA, Inc. redeemed the 7.375% Senior Subordinated Notes at a make-whole premium of approximately 104% plus accrued and unpaid interest, utilizing the proceeds from the issuance of the additional \$225.0 million 4.875% Senior Notes discussed above. As a result of the redemption, the Company wrote-off approximately \$2.4 million in unamortized debt issue costs, paid the make-whole premium of approximately \$9.4 million and paid other fees of \$1.2 million, all of which are reflected in loss on debt amendments and refinancing during the nine months ended September 30, 2016.

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### *Covenant Compliance*

As of September 30, 2016, we believe we were in full compliance with all agreements, including all related covenants, governing our outstanding debt.

### *Seasonality*

Our revenues have historically been seasonal, coinciding with the timing of releases of motion pictures by the major distributors. Generally, the most successful motion pictures have been released during the summer, extending from May to July, and during the holiday season, extending from early November through year-end. The unexpected emergence of a hit film during other periods can alter this seasonality trend. The timing of such film releases can have a significant effect on our results of operations, and the results of one quarter are not necessarily indicative of results for the next quarter or for the same period in the following year.

## **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

We have exposure to financial market risks, including changes in interest rates, foreign currency exchange rates and other relevant market prices.

### Interest Rate Risk

We are currently party to a variable rate debt facility. An increase or decrease in interest rates would affect our interest expense relating to our variable rate debt. At September 30, 2016, we had an aggregate of approximately \$663.8 million of variable rate debt outstanding. Based on the interest rates in effect on the variable rate debt outstanding at September 30, 2016, a 100 basis point increase in market interest rates would increase our annual interest expense by approximately \$6.6 million.

The table below provides information about our fixed rate and variable rate long-term debt agreements as of September 30, 2016:

	Expected Maturity for the Twelve-Month Periods Ending September 30, (in millions)							Average Interest Rate	
	2017	2018	2019	2020	2021	Thereafter	Total		
Fixed rate	\$1.4	\$1.4	\$1.4	\$1.4	\$—	\$ 1,155.0	\$1,160.6	\$ 1,168.9	5.0%
Variable rate	2.8	5.7	5.7	5.7	5.7	638.2	663.8	670.5	3.3%
Total debt	<u>\$4.2</u>	<u>\$7.1</u>	<u>\$7.1</u>	<u>\$7.1</u>	<u>\$5.7</u>	<u>\$ 1,793.2</u>	<u>\$1,824.4</u>	<u>\$ 1,839.4</u>	

### Foreign Currency Exchange Rate Risk

There have been no material changes in foreign currency exchange rate risk previously disclosed in “Quantitative and Qualitative Disclosures About Market Risk” in our Annual Report on Form 10-K for the year ended December 31, 2015 filed February 24, 2016.

## **Item 4. Controls and Procedures**

### Evaluation of the Effectiveness of Disclosure Controls and Procedures

As of September 30, 2016, we carried out an evaluation required by the Securities Exchange Act of 1934, as amended (the “Exchange Act”), under the supervision and with the participation of our principal executive officer and principal financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures, as defined in Rule 13a-15(e) of the Exchange Act. Based on this evaluation, our principal executive officer and principal financial officer concluded that, as of September 30, 2016, our disclosure controls and procedures were effective to provide reasonable assurance that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the SEC’s rules and forms and were effective to provide reasonable assurance that such information is accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosures.

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Changes in Internal Control Over Financial Reporting

There have been no changes in our internal control over financial reporting identified in connection with the evaluation required by paragraph (d) of Exchange Act Rules 13a-15 that occurred during the quarter ended September 30, 2016 that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**PART II - OTHER INFORMATION****Item 1. Legal Proceedings**

There have been no material changes from legal proceedings previously reported under “Business – Legal Proceedings” in our Annual Report on Form 10-K for the year ended December 31, 2015 filed February 24, 2016.

**Item 1A. Risk Factors**

There have been no material changes from risk factors previously disclosed in “Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2015 filed February 24, 2016.

**Item 5. Other Information***Reclassification of Certain Expenses*

As a result of certain financial statement reclassifications the Company made effective January 1, 2016 that are discussed in Note 1 to the condensed consolidated financial statements, the Company has presented below the impact of such reclassifications on the financial information for the year ended December 31, 2015.

	Year Ended December 31, 2015 <sup>(1)</sup>		
	As Reported	Reclassifications	As Adjusted
Film rentals and advertising	\$ 976,590	\$ (30,950)	\$ 945,640
Utilities and other	\$ 324,851	\$ 30,950	\$ 355,801

(1) Amounts unaudited.

*Calculation of Adjusted EBITDA*

The Company includes Adjusted EBITDA in its segment disclosure, which is included in Note 14 to the condensed consolidated financial statements. Adjusted EBITDA is a non-GAAP financial measure commonly used in the Company’s industry. The Company includes Adjusted EBITDA in its financial statement disclosures because the Company uses Adjusted EBITDA as the primary measure of segment profit and loss to evaluate performance and allocate its resources, and believes it provides management and investors with additional information to measure the Company’s performance and liquidity, estimate the Company’s value and evaluate its ability to service debt. In addition, the Company uses Adjusted EBITDA for incentive compensation purposes.

The Company receives cash distributions from certain of its equity investees that, under equity method accounting, are applied against the investment basis of such equity investees. The Company has determined that including these cash distributions in its calculation of Adjusted EBITDA provides investors with meaningful information regarding the Company’s performance and liquidity and does so in a manner comparable with industry peers. As noted in Note 14 to the condensed consolidated financial statements, the Company began including such cash distributions received from equity investees that were recorded as a reduction of the respective investment balances as part of its Adjusted EBITDA calculation. The change was made effective beginning with the three months ended March 31, 2016, with prior periods being recast to reflect the same presentation. The table below presents Adjusted EBITDA for the year ended December 31, 2015 on this recast basis.

	Year Ended December 31, 2015
Adjusted EBITDA - as reported	\$ 663,755
Cash distributions received from equity investees, recorded as a reduction of the respective investment balances	19,027
Adjusted EBITDA - as adjusted	\$ 682,782



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**Item 6. Exhibits**

- +\* 10.1 Second Amended and Restated Non-Employee Director Compensation Policy effective June 4, 2015.
- \* 31.1 Certification of Mark Zoradi, Chief Executive Officer, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- \* 31.2 Certification of Sean Gamble, Chief Financial Officer, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- \* 32.1 Certification of Mark Zoradi, Chief Executive Officer, pursuant to 18 U.S.C. Section 1350, as added by Section 906 of the Sarbanes-Oxley Act of 2002.
- \* 32.2 Certification of Sean Gamble, Chief Financial Officer, pursuant to 18 U.S.C. Section 1350, as added by Section 906 of the Sarbanes-Oxley Act of 2002.
- \* 101 Financial Statements from the quarterly report on Form 10-Q of Cinemark Holdings, Inc. for the quarter ended September 30, 2016, filed November 8, 2016, formatted in XBRL: (i) the Condensed Consolidated Balance Sheets, (ii) the Condensed Consolidated Statements of Income, (iii) the Condensed Consolidated Statements of Comprehensive Income (Loss), (iv) the Condensed Consolidated Statements of Cash Flows and (v) the Notes to Condensed Consolidated Financial Statements tagged as detailed text.

+ Any management contract, compensatory plan or arrangement.

\* filed herewith.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**CINEMARK HOLDINGS, INC.**

Registrant

**DATE:** November 8, 2016

/s/ Mark Zoradi

Mark Zoradi  
Chief Executive Officer

/s/ Sean Gamble

Sean Gamble  
Chief Financial Officer

**EXHIBIT INDEX**

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- + Any management contract, compensatory plan or arrangement.  
\* filed herewith.

## CINEMARK HOLDINGS, INC.

SECOND AMENDED AND RESTATED NON-EMPLOYEE DIRECTOR  
COMPENSATION POLICY

Effective as of June 4, 2015

**Introduction:**

In order to advance the interests of Cinemark Holdings, Inc. (the “*Company*”) and its stockholders by aligning the interests of the Company and its stockholders with Non-Employee Directors and enhancing the ability of the Company and its Subsidiaries to attract and retain qualified Non-Employee Directors, the Company has adopted this Non-Employee Director Compensation Policy (this “*Policy*”), by which Non-Employee Directors are compensated for their service to the Company.

**Eligibility:**

Only those members of the Company’s board of directors (the “*Board*”) who constitute Non-Employee Directors are eligible to receive compensation under this Policy. For purposes of this Policy, “*Non-Employee Director*” means any member of the Board of Directors of the Company (the “*Board*”) who (i) is not an employee of the Company or any of its Subsidiaries; and (ii) is not an employee of any the Company’s stockholders with contractual rights to nominate directors (a “*Significant Stockholder*”). Directors who are employees of the Company, any of its Subsidiaries, or any of its Significant Stockholders are not entitled to additional compensation on account of such director’s service on the Board. In addition, no additional compensation shall be paid to any member of the Board who serves as a director of any subsidiary of the Company.

**Cash Compensation:**

Each Non-Employee Director shall be entitled to receive the following annual compensation (as applicable to such Non-Employee Director) in connection with the service of such Non-Employee Director as a member of the Board:

- (a) A base director retainer of \$60,000;
- (b) An additional retainer of \$25,000 if such Non-Employee Director serves as the Lead Director;
- (c) An additional retainer of \$20,000 if such Non-Employee Director serves as the chairman of the Audit Committee of the Board (the “*Audit Committee*”);
- (d) An additional retainer of \$10,000 if such Non-Employee Director serves as a member of the Audit Committee, other than the chairman of the Audit Committee;

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- (e) An additional retainer of \$10,000 if such Non-Employee Director serves as the chairman of the Compensation Committee of the Board (the “**Compensation Committee**”);
  - (f) An additional retainer of \$5,000 if such Non-Employee Director serves as a member of the Compensation Committee, other than the chairman of the Compensation Committee;
  - (g) An additional retainer of \$10,000 if such Non-Employee Director serves as the chairman of the Nominating and Corporate Governance Committee of the Board (the “**Governance Committee**”);
  - (h) An additional retainer of \$5,000 if such Non-Employee Director serves as a member of the Governance Committee;
  - (i) An additional retainer of \$10,000 if such Non-Employee Director serves as the chairman of the Strategic Planning Committee of the Board;
  - (j) An additional retainer of \$5,000 if such Non-Employee Director serves as a member of the Strategic Planning Committee;
  - (k) An additional retainer of \$10,000 if such Non-Employee Director serves as the chairman of the New Ventures Committee of the Board; and
  - (l) An additional retainer of \$5,000 if such Non-Employee Director serves as a member of the New Ventures Committee.

**Cash Payment:**

Each Non-Employee Director shall be paid the amount of cash retainer applicable to such Non-Employee Director in four (4) equal quarterly payments to be made on the fifth (5<sup>th</sup>) business day following the end of each fiscal quarter of the Company during which such Non-Employee Director has continuously served as a member of the Board (or applicable committee of the Board), or as soon thereafter as is administratively possible. Notwithstanding anything in this Policy to the contrary, in the event a Non-Employee Director assumes or vacates a position on the Board or one of its committees during a quarter, such Non-Employee Director shall be entitled to a prorated portion of the cash compensation for such position for that quarter based on the percentage of days in that quarter during which such Non-Employee Director served in the position for which the cash retainer is payable under this Policy.

**Expense Reimbursement:**

All Non-Employee Directors shall be entitled to reimbursement from the Company for their reasonable travel (including airfare and ground transportation), lodging and meal expenses incident to attending meetings of the Board or committees thereof or in connection with other Board related business. The Company shall also reimburse directors for attendance at director continuing education programs that are relevant to their service on the Board and which attendance is pre-approved by the chairman of the Nominating and Corporate

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Governance Committee or chairman of the Board. The Company shall make reimbursement to a Non-Employee Director within a reasonable amount of time following submission by the Non-Employee Director of reasonable written substantiation for the expenses.

**Restricted Shares:**

Promptly following the initial election of a Non-Employee Director to the Board, or promptly following a Board member meeting the criteria of a Non-Employee Director, such Non-Employee Director shall receive a grant of Restricted Shares of the Company's Common Stock valued at \$110,000 (the "**Initial Award**") and thereafter, promptly following the anniversary of the date of election to the Board a continuing Non-Employee Director shall receive a grant of Restricted Shares of the Company's Common Stock valued at \$110,000 (the "**Annual Award**") on June 15 of every year. The valuation date of the Restricted Shares will be the date of grant of such Restricted Shares. The number of Restricted Shares to be issued will be determined by dividing \$110,000 by the Fair Market Value of a share of Common Stock on the valuation date. The Initial Award shall vest on a date determined by the Board and each Annual Award shall vest on the first anniversary of the date of the grant, subject to the Non-Employee Director's continued service to the Company through the vesting dates. All grants of Restricted Shares shall be made pursuant to the Company's Amended and Restated 2006 Long Term Incentive Plan (the "**Amended and Restated Plan**"). Under the Amended and Restated Plan, grants of Restricted Shares are governed by individual Restricted Share Award Agreements between the Company and a Participant. The descriptions of these grants set forth above are qualified in their entirety by reference to the Amended and Restated Plan and the applicable Restricted Share Award Agreement issued thereunder.

**Annual Review:**

This Policy shall be reviewed annually by the Compensation Committee and modified as necessary to ensure its terms remain consistent with the stated interests of the Company and its stockholders. The Compensation Committee shall have the power to construe this Policy to determine all questions arising thereunder, and to adopt and amend such rules and regulations for the administration of this Policy as it may deem desirable. The Compensation Committee shall determine the members of the Board who qualify as Non-Employee Directors and are eligible to receive compensation under the terms of this Policy. Any decisions of the Compensation Committee in the administration of this Policy shall be final and conclusive. The Compensation Committee may authorize one or more of its members or any officer of the Company to execute and deliver documents on its behalf. No member of the Compensation Committee shall be liable for anything done or omitted to be done by such member or by any other member of the Board or the Compensation Committee in connection

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with this Policy, except for such member's own willful misconduct or gross negligence (unless the Company's Certificate of Incorporation or Bylaws, or any indemnification agreement between the Company and such person, in each case in accordance with applicable law, provides otherwise). The Compensation Committee shall have the power to engage outside consultants, auditors or other professional help to assist in the fulfillment of the duties of the Compensation Committee under this Policy at the Company's expense.

**Capitalized Terms:**

Capitalized terms used not defined in this Policy have the meanings ascribed to them in the Amended and Restated Plan.

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**IN WITNESS WHEREOF**, upon authorization of the Compensation Committee of the Board, the undersigned has caused this Cinemark Holdings, Inc. Second Amended and Restated Non-Employee Director Compensation Policy, to be executed effective on the 4<sup>th</sup> day of June, 2015.

**CINEMARK HOLDINGS, INC.**

By: /s/ Michael D. Cavalier  
Name: Michael D. Cavalier  
Title: Executive VP-General Counsel and Secretary

*Signature Page to  
Cinemark Holdings, Inc. Non-Employee Director Compensation Policy*



**CERTIFICATION  
PURSUANT TO SECTION 302 OF THE  
SARBANES - OXLEY ACT OF 2002**

I, Mark Zoradi, certify that:

1. I have reviewed this report on Form 10-Q of Cinemark Holdings, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15 (e) and 15d-15 (e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15 (f) and 15d-15 (f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 8, 2016

By: /s/ Mark Zoradi

Mark Zoradi  
Chief Executive Officer

**CERTIFICATION  
PURSUANT TO SECTION 302 OF THE  
SARBANES – OXLEY ACT OF 2002**

I, Sean Gamble, certify that:

1. I have reviewed this report on Form 10-Q of Cinemark Holdings, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15 (e) and 15d-15 (e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15 (f) and 15d-15 (f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 8, 2016

By: /s/ Sean Gamble  
Sean Gamble  
Chief Financial Officer

**CERTIFICATION  
PURSUANT TO 18 U.S.C. SECTION 1350, AS ADDED BY SECTION 906 OF THE  
SARBANES - OXLEY ACT OF 2002**

This certification is provided pursuant to 18 U.S.C. Section 1350, as added by Section 906 of the Sarbanes-Oxley Act of 2002 and accompanies the quarterly report on Form 10-Q (the "Form 10-Q") for the quarter ended September 30, 2016 of Cinemark Holdings, Inc. (the "Issuer").

I, Mark Zoradi, the Chief Executive Officer of Issuer certify that to the best of my knowledge:

- (i) the Form 10-Q fully complies with the requirements of section 13(a) or section 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m(a) or 78o(d)); and
- (ii) the information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Issuer.

Dated: November 8, 2016

/s/ Mark Zoradi

Mark Zoradi  
Chief Executive Officer

Subscribed and sworn to before me this 8th day of November 2016.

/s/ Christi Reschman

Name: Christi Reschman  
Title: Notary Public

My commission expires: 9/26/2017

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

**CERTIFICATION  
PURSUANT TO 18 U.S.C. SECTION 1350, AS ADDED BY SECTION 906 OF THE  
SARBANES – OXLEY ACT OF 2002**

This certification is provided pursuant to 18 U.S.C. Section 1350, as added by Section 906 of the Sarbanes-Oxley Act of 2002 and accompanies the quarterly report on Form 10-Q (the “Form 10-Q”) for the quarter ended September 30, 2016 of Cinemark Holdings, Inc. (the “Issuer”).

I, Sean Gamble, the Chief Financial Officer of Issuer certify that to the best of my knowledge:

- (i) the Form 10-Q fully complies with the requirements of section 13(a) or section 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m(a) or 78o(d)); and
- (ii) the information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Issuer.

Dated: November 8, 2016

/s/ Sean Gamble

Sean Gamble  
Chief Financial Officer

Subscribed and sworn to before me this 8th day of November 2016.

/s/ Christi Reschman

Name: Christi Reschman  
Title: Notary Public

My commission expires: 9/26/2017

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

