

Safe Harbor Statement

Safe Harbor Statement under the Private Securities Act of 1995: Statements in this news release that are forward-looking statements are subject to various risks and uncertainties concerning specific factors described in FMC Corporation's 2015 Form 10-K and other SEC filings. Such information contained herein represents management's best judgment as of the date hereof based on information currently available. FMC Corporation does not intend to update this information and disclaims any legal obligation to the contrary. Historical information is not necessarily indicative of future performance.

Non-GAAP Financial Terms

These slides contain certain "non-GAAP financial terms" which are defined on our website www.fmc.com. In addition, we have also provided on our website at www.fmc.com reconciliations of non-GAAP terms to the most directly comparable GAAP term. Amounts in this presentation focus on Adjusted Earnings for all EBIT and EPS references.

Although we do provide forecasts for adjusted EPS and adjusted cash from operations (both of which are non-GAAP financial measures), we are not able to forecast the most directly comparable measures calculated and presented in accordance with GAAP. Certain elements of the composition of the GAAP amounts are not predictable, making it impractical for us to forecast. Such elements include, but are not limited to restructuring, acquisition charges, and discontinued operations and related cash activity. As a result, no GAAP outlook is provided.



FMC Reported Financial Results

	3Q 2016	3Q 2015	16 vs. 15
Revenue	\$808	\$831	-2.8%
Adj. Oper. Profit ⁽¹⁾ % Revenue	\$134 16.6%	\$95 11.4%	42.0%
Adjusted EPS (1)	\$0.67	\$0.42	59.5%
GAAP Net Income	\$80	\$0	
% Revenue	9.9%	0.0%	
GAAP EPS	\$0.59	(\$0.02)	



3Q 2016 Agricultural Solutions Reported Results

Segment Results

3Q 2016 3Q 2015

Revenue	\$559	\$578

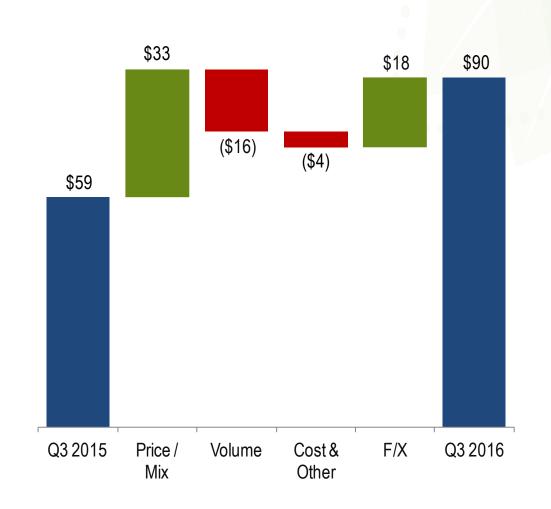
Earnings	\$90	\$59

% Revenue 16.1% 10.3%

Revenue Impact

Volume: -12% F/X: 1% Price/Mix: 8%

Segment Earnings Bridge





Ag Solutions 3Q 2016 Regional Performance

North America

- 3Q '16 Revenue: \$73 million (+46% vs. PY)
- YTD '16 Revenue: \$409 million (-11% vs. PY*)
- Early fall herbicide applications
- Increased volume from new product launches

Latin America

- 3Q '16 Revenue: \$265 million (-18% vs. PY)
- YTD '16 Revenue: \$459 million (-26% vs. PY*)
- Significant increase in U.S. dollar pricing and A/R collections
- Increasing demand for selective herbicides in Argentina

Europe

- 3Q '16 Revenue: \$90 million (+6% vs. PY)
- YTD '16 Revenue: \$458 million (-11% vs. PY*)
- Direct market access in Eastern Europe
- Strong herbicide sales in U.K.

Asia

- 3Q '16 Revenue: \$130 million (+9% vs. PY)
- YTD '16 Revenue: \$331 million (-10% vs. PY*)
- Good weather extends rice acres and growing season in Indonesia
- Increased fungicide sales in Australia

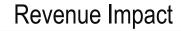


3Q 2016 Health and Nutrition Reported Results

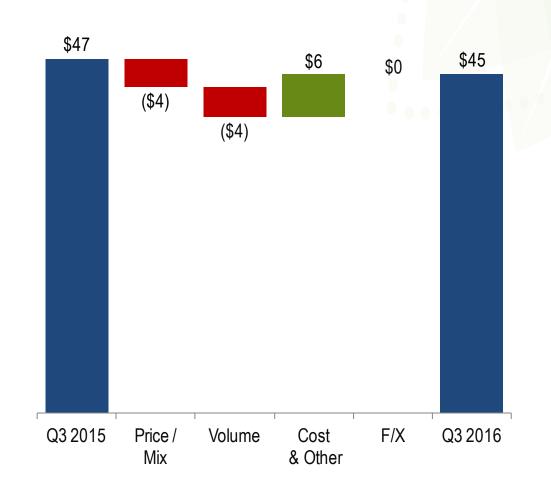
Segment Results

Segment Earnings Bridge

	3Q 2016	3Q 2015
Revenue	\$179	\$196
Earnings	\$45	\$47
% Revenue	25.2%	24.0%

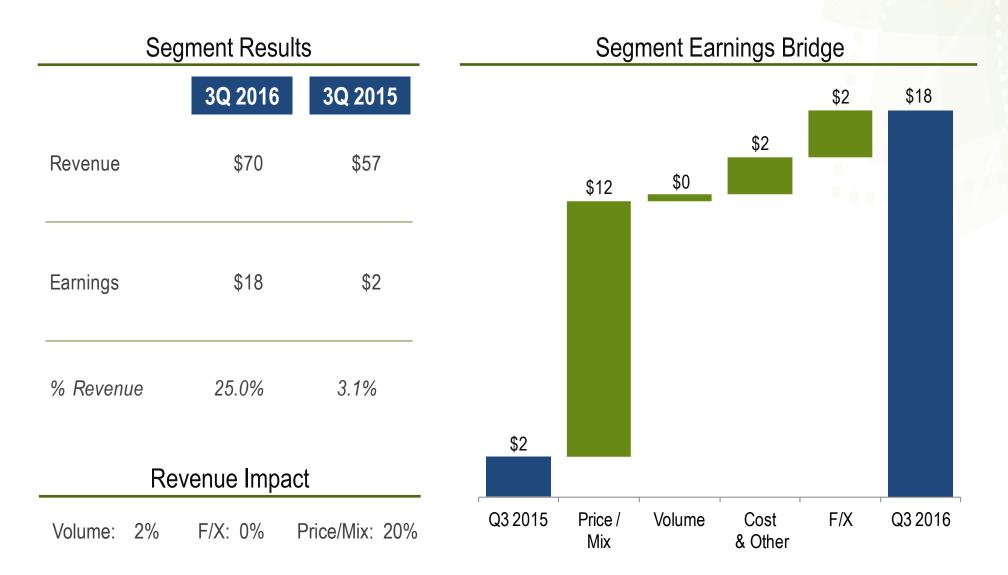


Volume: -7% F/X: 0% Price/Mix: -2%





3Q 2016 Lithium Reported Results





2016 Earnings Outlook

FY 2016 Q4 2016 **\$117** to \$137 million **\$390 to \$410 million** AGS **-** ~17% - 18% **19% - 20%** Segment Earnings ■ \$53 to \$57 million ■ \$190 to \$194 million H&N & **25%** - 26% **29%** - 30% Earnings Margin ■ \$65 to \$69 million ■ \$16 to \$20 million Lithium **~**25% **23%** - 24% FMC **\$2.76** to \$2.86 **\$0.82** to \$0.92 Adjusted EPS (1) ■ ~14% YOY growth ■ ~13% YOY growth



2016 Cash Flow

	YTD (September 30)			Full Year	
(\$ in millions)	2016	2015	16 vs. 15	Outlook 2016	2015A
Cash From Operations (GAAP)	411	(247)	658	-	(277)
Adjusted Cash from Operations ¹	428	311	117	550 - 600	365
Of Which:					
Operating Cash Flow 1,2	620	518	102	775 - 850	610
Pensions, Tax, Interest	(156)	(165)	9	(180) - (200)	(177)
All Other Operating Cash Flow ^{1,3}	(36)	(42)	6	(40) - (60)	(68)
Capital Expenditures	(103)	(103)	-	(130) - (140)	(123)



⁽¹⁾ Denotes non-GAAP financial term. Refer to definitions at the beginning of this presentation.

⁽²⁾ Operating Cash Flow reflects EBITDA plus / minus changes in working capital.

⁽³⁾ Restructuring expenses and environmental remediation of continuing operations.

First Look at 2017 Earnings Drivers

	Select Earnings Drivers	2017 Impact
AGS	 Flat overall CPC Market Incremental Cheminova Synergies (sales & cost) New product introductions 	High-Single Digit % Earnings Growth
H&N	 Return to historical growth patterns Omega 3 headwinds abate Lower operating costs 	Low- to Mid-Single Digit % Earnings Growth
Lithium	 Increase in Lithium Hydroxide pricing Improved mix Hydroxide expansion to add ~4,000 MT production 	Approximately 40% Earnings Growth
Corporate & Other	 Lower Tax Rate Lower Interest Expense Reduce leverage to ~2.5x Debt / EBITDA 	Adj. EPS Growth > Adj. Operating Profit Growth

