

Every quarter post results and ahead of the quarterly results announcement, Technip will collect financial estimates from the sell-side equity analysts currently covering the company. The consensus is calculated as a simple arithmetic average of forecasts made by these financial analysts, which is subject to change (please see [Analyst Coverage](#)).

€ million	Third Quarter			Full Year	
	2015	2016		2016	
	Actual	Consensus	# of Estimates	Consensus	# of Estimates
GROUP					
Revenue	3,109	2,689	20	10,848	20
OIFRA after Income / (Loss) from Equity Affiliates	292	222	20	907	20
<i>% Operating Margin</i>	9.4%	8.2%	20	8.4%	20
BY SEGMENTS					
Subsea					
Revenue	1,547	1,229	20	5,066	20
EBITDA	302	232	16	934	16
<i>% EBITDA Margin</i>	19.5%	18.7%	16	18.4%	16
OIFRA after Income / (Loss) from Equity Affiliates	232	170	20	692	20
<i>% Operating Margin</i>	15.0%	13.8%	20	13.7%	20
Onshore/Offshore					
Revenue	1,562	1,461	20	5,781	20
OIFRA after Income / (Loss) from Equity Affiliates	76	69	20	282	20
<i>% Operating Margin</i>	4.8%	4.7%	20	4.9%	20

As of June 30, 2016 number of shares outstanding: 118,877,404; diluted number of shares: 124,498,527

This is a simplified analysts consensus summary. For more details, please contact our Investor Relations team at Investor-Relations@technip.com.

Forward looking statements:

The information above is a non-exhaustive summary of estimates made by sell-side analysts who cover Technip and contribute to the quarterly consensus. These estimations were compiled by Technip and are provided for information purposes only. Technip cannot guarantee that these estimates are the analyst's latest estimates. The presence of this consensus on Technip's website does not constitute validation or approval of the estimates presented, or of any element thereof, by Technip. This information is not and cannot be construed as an invitation or a recommendation to buy or sell securities or to conclude any transaction of any kind. Consensus on Technip's financials results is also available from other sources, such as Bloomberg and Thomson Reuters I/B/E/S.