

STAPLES, INC. AND SUBSIDIARIES
Reconciliation of GAAP to Non-GAAP Sales Growth
(Dollar amounts in Millions)
(Unaudited)

Staples Business Advantage Sales Growth

	<u>Second quarter of fiscal 2016</u>
GAAP sales growth	\$ 13
GAAP sales growth	0.7%
Impact of divestiture and changes in foreign exchange rates	\$ 31
Non-GAAP sales growth	\$ 44
Non-GAAP sales growth	2.5%

	<u>13 Weeks Ended July 30, 2016</u>		
	<u>Sales Growth GAAP</u>	<u>Impact of Local Currency</u>	<u>Sales Growth on a Local Currency Basis</u>
Sales:			
North American Commercial	(0.2)%	(0.2)%	— %
North American Stores & Online	(5.7)%	(0.8)%	(4.9)%
International Operations	(7.5)%	(3.6)%	(3.9)%
Total sales	(3.7)%	(1.0)%	(2.7)%

This presentation refers to growth rates in local currency so that business results can be viewed without the impact of fluctuations in foreign currency exchange rates, thereby facilitating period-to-period comparisons of Staples' business performance. To present this information, current period results for entities reporting in currencies other than U.S. dollars are converted into U.S. dollars at the prior year average monthly exchange rates.

	<u>13 Weeks Ended July 30, 2016</u>
GAAP sales growth	(3.7)%
Impact of change in exchange rates	(1.0)%
Impact of store closures	(0.6)%
Impact of divestitures	(0.5)%
Non-GAAP sales growth	<u>(1.6)%</u>