

## **Non-GAAP Financial Measures**

In addition to reporting financial results in accordance with U.S. generally accepted accounting principles (GAAP), the Company uses Non-GAAP measures of financial performance. These Non-GAAP financial measures are not intended to be considered in isolation from, as a substitute for, or superior to, the corresponding GAAP financial measures, and may be different from similarly titled measures used by other companies. Management believes that the presentation of these Non-GAAP financial measures facilitates comparison of the Company's operating performance between periods and helps investors to better understand the operating results of Take-Two by excluding certain items that may not be indicative of the Company's core business, operating results or future outlook, such as stock-based compensation and non-cash amortization of discount on convertible notes; charges relating to business reorganizations; and gains on strategic non-core business investments. Internally, management makes Non-GAAP adjustments to the Company's financial measures as set forth below to assess the company's operating results and in planning and forecasting. The Non-GAAP adjustments to the Company's financial measures are as follows:

- *Stock-based compensation* – stock-based compensation is a non-cash expense that is subject to stock price volatility. The Company does not consider stock-based compensation charges when evaluating business performance and management does not contemplate stock-based compensation expense in its short- and long-term operating plans. In addition, when considering the impact of equity award grants, the Company places a greater emphasis on overall shareholder dilution rather than the accounting charges associated with such grants. As a result, the Company has excluded such expenses from its Non-GAAP financial measures.
- *Business reorganization* – although the Company has incurred business reorganization expenses in the past, each charge relates to a discrete event based on a unique set of business objectives and circumstances. Management does not believe these charges reflect the Company's primary business, ongoing operating results or future outlook. As such, the Company believes it is appropriate to exclude these expenses and related charges from its Non-GAAP financial measures.
- *Non-cash amortization of discount on convertible notes* – the Company records non-cash amortization of discount on convertible notes as interest expense in addition to the interest expense already recorded for coupon payments. The Company excludes the non-cash portion of the interest expense from its Non-GAAP financial measures because these amounts are unrelated to its ongoing business operations.
- *Gain on long-term investment, net* – from time to time, the Company makes strategic non-core business investments. Because the Company does not exercise significant control over these investments, it excludes the impact of any gains and losses on such investments from its Non-GAAP financial measures.
- *Income tax adjustment* – the Company calculates a provision/benefit for income taxes on a standalone, Non-GAAP basis inclusive of the adjustments noted above. The income tax adjustment reflects the difference between our GAAP and Non-GAAP provision/benefit for income taxes.

In the future, Take-Two may also consider whether other items should also be excluded in calculating the Non-GAAP financial measures used by the Company.

The financial results discussed herein are presented on a preliminary basis; final data will be included in Take-Two's Quarterly Report on Form 10-Q for the period ended June 30, 2016.

TAKE-TWO INTERACTIVE SOFTWARE, INC. and SUBSIDIARIES  
RECONCILIATION OF GAAP TO Non-GAAP MEASURES (Unaudited)  
(in thousands, except per share amounts)

		<u>Three months ended June 30,</u>	
		<u>2016</u>	<u>2015</u>
<b>Gross Profit</b>			
	<b>GAAP Gross Profit</b>	\$ 120,172	\$ 72,682
	Stock-based compensation	4,386	4,694
	<b>Non-GAAP Gross Profit</b>	<u>124,558</u>	<u>\$ 77,376</u>
<b>Income (Loss) from Operations</b>			
	<b>GAAP Loss from Operations</b>	\$ (38,983)	\$ (62,637)
	Stock-based compensation	15,100	19,086
	Business reorganization, restructuring and related expenses	-	1,228
	<b>Non-GAAP Loss from Operations</b>	<u>\$ (23,883)</u>	<u>\$ (42,323)</u>
<b>Net Income (Loss)</b>			
	<b>GAAP Net Loss</b>	\$ (38,567)	\$ (67,023)
	Stock-based compensation	15,100	19,086
	Business reorganization, restructuring and related expenses	-	1,228
	Non-cash amortization of discount on Convertible Notes	6,099	5,727
	Gain on long-term investment	(1,350)	-
	Income tax adjustment	1,133	7,810
	<b>Non-GAAP Net Loss</b>	<u>\$ (17,585)</u>	<u>\$ (33,172)</u>
<b>Diluted Loss Per Share</b>			
	GAAP loss per share	\$ (0.46)	\$ (0.81)
	Non-GAAP earnings loss per share	\$ (0.21)	\$ (0.40)
	Number of diluted shares used in computation		
	GAAP	84,588	82,833
	Non-GAAP	84,588	82,833
<b>Computation of Diluted GAAP EPS:</b>			
	Net loss for diluted EPS calculation	\$ (38,567)	\$ (67,023)
	Weighted average common shares outstanding - diluted	84,588	82,833
	Diluted loss per share	<u>\$ (0.46)</u>	<u>\$ (0.81)</u>
<b>Computation of Diluted Non-GAAP EPS:</b>			
	Net loss for diluted earnings per share calculation	\$ (17,585)	\$ (33,172)
	Weighted average common shares outstanding - diluted	84,588	82,833
	Diluted loss per share	<u>\$ (0.21)</u>	<u>\$ (0.40)</u>

**TAKE-TWO INTERACTIVE SOFTWARE, INC. and SUBSIDIARIES**  
**RECONCILIATION OF Non-GAAP TO Non-GAAP AS PREVIOUSLY DEFINED MEASURES (Unaudited)**  
(in thousands)

	Three Months Ended June 30,	
	2016	2015
<b>GAAP Net Revenues</b>	\$ 311,552	\$ 275,297
Change in deferred net revenues	(38,996)	91,095
<b>Non-GAAP (As Previously Defined) Net Revenues</b>	<u>272,556</u>	<u>366,392</u>
<b>GAAP Digital Online Revenues</b>	\$ 172,078	\$ 153,985
Net effect from deferral in digital online revenues	19,086	99,978
<b>Non-GAAP (As Previously Defined) Digital Online Revenues</b>	<u>\$ 191,164</u>	<u>\$ 253,963</u>
<b>Non- GAAP Gross Profit</b>	\$ 124,558	\$ 77,376
Change in deferred net revenues	(38,996)	91,095
Change in deferred cost of goods sold	24,623	(130)
<b>Non-GAAP (As Previously Defined) Gross Profit</b>	<u>\$ 110,185</u>	<u>\$ 168,341</u>
<b>Non-GAAP Loss from Operations</b>	\$ (23,883)	\$ (42,323)
Change in deferred net revenues	(38,996)	91,095
Change in deferred cost of goods sold	24,623	(130)
<b>Non-GAAP (As Previously Defined) (Loss) Income from Operations</b>	<u>\$ (38,256)</u>	<u>\$ 48,642</u>
<b>Non-GAAP Net Loss</b>	\$ (17,585)	\$ (33,172)
Net effect from deferral of net revenue and related cost of goods sold, net of taxes <sup>(1)</sup>	(11,310)	67,380
<b>Non-GAAP (As Previously Defined) Net (Loss) Income</b>	<u>\$ (28,895)</u>	<u>\$ 34,208</u>
1) Includes a tax benefit of \$3,063 and tax expense of \$23,585 for June 30, 2016 and June 30, 2015, respectively		
<b>Diluted Loss Per Share</b>		
Non-GAAP diluted loss per share	\$ (0.21)	\$ (0.40)
Non-GAAP, as previously defined diluted (loss) earnings per share	\$ (0.34)	\$ 0.31
Number of diluted shares used in computation		
Non-GAAP	84,588	82,833
Non-GAAP, as previously defined	84,588	114,442
<b>Computation of Diluted Non-GAAP EPS:</b>		
Net loss for diluted EPS calculation	\$ (17,585)	\$ (33,172)
Weighted average shares outstanding - basic and diluted	84,588	82,833
Diluted loss per share	<u>\$ (0.21)</u>	<u>\$ (0.40)</u>
<b>Computation of Diluted Non-GAAP, as previously defined EPS:</b>		
Non-GAAP net (loss) income	\$ (28,895)	\$ 34,208
Less: net income (loss) allocated to participating securities	-	(1,541)
Add: interest expense, net of tax, on Convertible Notes	-	1,372
Net (loss) income for diluted earnings per share calculation	<u>\$ (28,895)</u>	<u>\$ 34,039</u>
Weighted average shares outstanding - basic and diluted	84,588	82,833
Add: dilutive effect of common stock equivalents	-	31,609
Total weighted average shares outstanding - diluted	<u>84,588</u>	<u>114,442</u>
Less: weighted average participating shares outstanding	-	(5,154)
Weighted average common shares outstanding - diluted	<u>84,588</u>	<u>109,288</u>
Diluted (loss) earnings per share	<u>\$ (0.34)</u>	<u>\$ 0.31</u>

**TAKE-TWO INTERACTIVE SOFTWARE, INC. and SUBSIDIARIES**  
**Net Revenue by Geographic Region, Distribution Channel, and Platform Mix**  
(in thousands)

	<b>Three Months Ended June 30, 2016</b>		<b>Three Months Ended June 30, 2015</b>	
	<b>Amount</b>	<b>% of Total</b>	<b>Amount</b>	<b>% of Total</b>
<b>Net Revenues by Geographic Region</b>				
United States	\$ 193,101	62%	\$ 143,438	52%
International	118,451	38%	131,859	48%
Total net revenues	<u>311,552</u>	<u>100%</u>	<u>275,297</u>	<u>100%</u>
<b>Change in Deferred Net Revenues</b>				
United States	\$ (49,861)		\$ 7,457	
International	10,865		83,638	
Total changes in deferred net revenues	<u>(38,996)</u>		<u>91,095</u>	
	<b>Three Months Ended June 30, 2016</b>		<b>Three Months Ended June 30, 2015</b>	
	<b>Amount</b>	<b>% of Total</b>	<b>Amount</b>	<b>% of Total</b>
<b>Net Revenues by Distribution Channel</b>				
Digital online	\$ 172,078	55%	\$ 153,985	56%
Physical retail and other	139,474	45%	121,312	44%
Total net revenues	<u>311,552</u>	<u>100%</u>	<u>275,297</u>	<u>100%</u>
<b>Change in Deferred Net Revenues</b>				
Digital online	\$ 19,086		\$ 99,978	
Physical retail and other	(58,082)		(8,883)	
Total changes in deferred net revenues	<u>(38,996)</u>		<u>91,095</u>	
	<b>Three Months Ended June 30, 2016</b>		<b>Three Months Ended June 30, 2015</b>	
	<b>Amount</b>	<b>% of Total</b>	<b>Amount</b>	<b>% of Total</b>
<b>Net Revenues by Platform Mix</b>				
Console	\$ 254,026	82%	\$ 222,574	81%
PC and other	57,526	18%	52,723	19%
Total net revenues	<u>311,552</u>	<u>100%</u>	<u>275,297</u>	<u>100%</u>
<b>Change in Deferred Net Revenues</b>				
Console	\$ (40,181)		\$ (37,211)	
PC and other	1,185		128,306	
Total changes in deferred net revenues	<u>(38,996)</u>		<u>91,095</u>	

**TAKE-TWO INTERACTIVE SOFTWARE, INC. and SUBSIDIARIES**  
**ADDITIONAL RECONCILIATION OF GAAP TO Non-GAAP MEASURES (Unaudited)**  
(in thousands)

<b>Three Months Ended June 30, 2016</b>	<b>Net Revenues</b>	<b>Cost of Goods Sold- Software Development Costs and Royalties</b>	<b>Cost of Goods Sold- Internal Royalties</b>	<b>Cost of Goods Sold- Product Costs</b>	<b>Cost of Goods Sold- Licenses</b>	<b>Gross Profit</b>			
<b>GAAP Measurement</b>	\$ 311,552	\$ 63,659	\$ 59,673	\$ 44,979	\$ 23,069	\$ 120,172			
Stock-based compensation		(4,386)				4,386			
<b>Non-GAAP Measurement</b>	<b>\$ 311,552</b>	<b>\$ 59,273</b>	<b>\$ 59,673</b>	<b>\$ 44,979</b>	<b>\$ 23,069</b>	<b>\$ 124,558</b>			

  

<b>Three Months Ended June 30, 2016</b>	<b>Selling and Marketing</b>	<b>General and Administrative</b>	<b>Research and Development</b>	<b>Depreciation and Amortization</b>	<b>Income (Loss) from Operations</b>	<b>Interest and Other, net</b>	<b>Income Tax (Benefit) Expense</b>	<b>Net Income (Loss)</b>
<b>GAAP Measurement</b>	\$ 71,134	\$ 46,743	\$ 33,900	\$ 7,378	\$ (38,983)	\$ (4,506)	\$ (3,572)	\$ (38,567)
Stock-based compensation	(2,549)	(6,705)	(1,460)		15,100			15,100
Non-cash amortization of discount on Convertible Notes						6,099		6,099
Gain on long-term investment								(1,350)
Income tax adjustment							(1,133)	1,133
<b>Non-GAAP Measurement</b>	<b>\$ 68,585</b>	<b>\$ 40,038</b>	<b>\$ 32,440</b>	<b>\$ 7,378</b>	<b>\$ (23,883)</b>	<b>\$ 1,593</b>	<b>\$ (4,705)</b>	<b>\$ (17,585)</b>

  

<b>Three Months Ended June 30, 2015</b>	<b>Net Revenues</b>	<b>Cost of Goods Sold- Software Development Costs and Royalties</b>	<b>Cost of Goods Sold- Internal Royalties</b>	<b>Cost of Goods Sold- Product Costs</b>	<b>Cost of Goods Sold- Licenses</b>	<b>Gross Profit</b>			
<b>GAAP Measurement</b>	\$ 275,297	\$ 50,493	\$ 105,829	\$ 39,941	\$ 6,352	\$ 72,682			
Stock-based compensation		(4,694)				4,694			
<b>Non-GAAP Measurement</b>	<b>\$ 275,297</b>	<b>\$ 45,799</b>	<b>\$ 105,829</b>	<b>\$ 39,941</b>	<b>\$ 6,352</b>	<b>\$ 77,376</b>			

  

<b>Three Months Ended June 30, 2015</b>	<b>Selling and Marketing</b>	<b>General and Administrative</b>	<b>Research and Development</b>	<b>Depreciation and Amortization</b>	<b>Income (Loss) from Operations</b>	<b>Interest and Other, net</b>	<b>Income Tax (Benefit) Expense</b>	<b>Net Income (Loss)</b>
<b>GAAP Measurement</b>	\$ 45,567	\$ 49,035	\$ 34,142	\$ 6,575	\$ (62,637)	\$ (7,534)	\$ (3,148)	\$ (67,023)
Stock-based compensation	(2,383)	(10,494)	(1,515)		19,086			19,086
Business reorganization		(1,228)			1,228			1,228
Non-cash amortization of discount on Convertible Notes						\$ 5,727		5,727
Income tax adjustment							(7,810)	7,810
<b>Non-GAAP Measurement</b>	<b>\$ 43,184</b>	<b>\$ 37,313</b>	<b>\$ 32,627</b>	<b>\$ 6,575</b>	<b>\$ (42,323)</b>	<b>(\$ 1,807)</b>	<b>\$ (10,958)</b>	<b>\$ (33,172)</b>

TAKE-TWO INTERACTIVE SOFTWARE, INC. and SUBSIDIARIES  
FINANCIAL OUTLOOK INFORMATION

	Second Quarter Ending 9/30/2016 <sup>(1)</sup>	Fiscal Year Ending 3/31/2017 <sup>(1)</sup>
<b>Net revenue</b>	<b>\$375 to \$425 million</b>	<b>\$1.75 to \$1.85 billion</b>
<b>Cost of goods sold</b>	<b>\$163 to \$182 million</b>	<b>\$850 to \$880 million</b>
<i>Stock-based compensation expense <sup>(2)</sup></i>	\$1 million	\$8 million
<b>Non-GAAP costs of goods sold</b>	<b>\$162 to \$181 million</b>	<b>\$842 to \$868 million</b>
<b>Operating expenses</b>	<b>\$170 to \$185 million</b>	<b>\$648 to \$678 million</b>
<i>Stock-based compensation expense <sup>(2)</sup></i>	\$10 million	\$42 million
<b>Non-GAAP operating expenses</b>	<b>\$160 to \$175 million</b>	<b>\$606 to \$636 million</b>
Interest and other, net	\$8 million	\$21 million
<i>Gain on long-term investment, net</i>	-	\$1 million
<i>Non-cash amortization of discount on convertible notes</i>	\$6 million	\$19 million
Non-GAAP interest and other, net	\$2 million	\$1 million
Effective tax rate	10%	10%
Non-GAAP effective tax rate	24%	24%
<b>Net income (loss)</b>	<b>\$31 to \$45 million</b>	<b>\$208 to \$244 million</b>
<i>Stock-based compensation expense <sup>(2)</sup></i>	\$11 million	\$50 million
<i>Non-cash amortization of discount on convertible notes</i>	\$6 million	\$19 million
<i>Gain on long-term investment, net</i>	-	\$1 million
<i>Income tax adjustment</i>	(\$9) to (\$11) million	(\$49) to (\$56) million
<b>Non-GAAP net income (loss)</b>	<b>\$39 to \$51 million</b>	<b>\$229 to \$258 million</b>
<b>Net income (loss) per diluted share <sup>(3)</sup></b>	<b>\$0.32 to \$0.44</b>	<b>\$1.98 to \$2.29</b>
<b>Non-GAAP net income (loss) per diluted share <sup>(4)</sup></b>	<b>\$0.35 to \$0.45</b>	<b>\$2.00 to \$2.25</b>
<b><u>Other Metrics <sup>(4)</sup></u></b>		
<b>Change in deferred net revenue</b>	<b>(\$8) million</b>	<b>(\$200) million</b>
<b>Change in deferred cost of goods sold</b>	<b>\$15 million</b>	<b>(\$45.0) million</b>
<b>Net effect from deferral of net revenue and related cost of goods sold</b>	<b>(\$17) million <sup>(5)</sup></b>	<b>(\$118) million <sup>(6)</sup></b>
<b><u>Operational Metric</u></b>		
<b>Bookings</b>	<b>\$350 to \$400 million</b>	<b>\$1.5 to \$1.6 billion</b>

1) The individual components of the financial outlook may not foot to the totals as we do not expect actual results for every component to be at the low end or high end of the outlook range simultaneously.

2) The Company's stock-based compensation expense for the periods above includes the cost of approximately 0.9 million restricted stock units previously granted to ZelnickMedia that are subject to variable accounting. Actual expense to be recorded in connection with these shares is dependent upon several factors, including future changes in Take-Two's stock price.

3) For the fiscal second quarter ending September 30, 2017 and fiscal year ending March 31, 2017, our GAAP net income per diluted share outlook is calculated using the "if-converted" method as a result of the issuances of our 1.75% Convertible Notes in November 2011 and 1.00% Convertible Notes in June 2013, and GAAP diluted net income for the fiscal second quarter and fiscal year is adjusted by adding-back \$6.7 million and \$22.2 million, respectively, related to coupon interest and debt issuance costs, net of tax. Shares used to calculate our GAAP net income per diluted share outlook are as follows:

Weighted average basic shares	88.5 million	103.0 million
Add: Weighted average participating shares	1.5 million	0.5 million
Add: Potential dilution from convertible notes	26.5 million	13.5 million
Total weighted average diluted shares	116.5 million	117.0 million

4) For the fiscal second quarter ending September 30, 2016 and fiscal year ending March 31, 2017, our Non-GAAP net income per diluted share outlook is calculated using the "if-converted" method as a result of the issuances of our 1.75% Convertible Notes in November 2011 and 1.00% Convertible Notes in June 2013, and Non-GAAP diluted net income for the fiscal second quarter and fiscal year is adjusted by adding-back \$1.4 million and \$4.4 million, respectively, related to coupon interest and debt issuance costs, net of tax. Shares used to calculate our Non-GAAP net income per diluted share outlook are as follows:

Weighted average basic shares	88.5 million	103.0 million
Add: Weighted average participating shares	1.5 million	0.5 million
Add: Potential dilution from convertible notes	26.5 million	13.5 million
Total weighted average diluted shares	116.5 million	117.0 million

5) Includes tax impact of \$6 million

6) Includes tax impact of \$37 million