

# **Supplemental Information First Quarter 2016**

This information is preliminary and based on company data available at the time of the earnings presentation. It speaks only as of the particular date or dates included in the accompanying pages. Bank of America does not undertake an obligation to, and disclaims any duty to, update any of the information provided. Any forward-looking statements in this information are subject to the forward-looking language contained in Bank of America's reports filed with the SEC pursuant to the Securities Exchange Act of 1934, which are available at the SEC's website (www.sec.gov) or at Bank of America's website (www.bankofamerica.com). Bank of America's future financial performance is subject to risks and uncertainties as described in its SEC filings.

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# Bank of America Corporation and Subsidiaries Consolidated Financial Highlights

Remote statement         Quality	(Dollars in millions, except per share information; shares in thousands)		First	Fourth	Third		Second			First
Net interest income         9,471         9,756         9,471         10,481         11,603         11,603         11,503         11,503         11,503         11,503         11,503         11,503         10,503         10,503         10,503         10,503         20,514         10,503         20,514         20,504         20,504         20,504         20,504         20,504         20,504         20,504         20,504         20,504         20,504         20,504         20,503         20,504         20,504         20,504         20,503         20,504         20,503         20,504         20,502         20,503         <		Q	uarter	Quarter	Q	uarter	Qua	arter	Q	uarter
Nominterest income         10,41         9,91         11,02         11,49         11,00           Total revenue, net of interest expense         19,512         19,66         20,513         21,956         20,914           Provision for credit losses         1997         1,810         30.00         13,98         768           Nominter stepnse         1,416         1,410         13,90         13,98         15,827           Income tax expense         1,019         1,511         1,46         2,04         2,02           Net income         2,680         3,33         4,32         5,13         3,08           Preferred tock dividends         4,57         3,00         3,88         4,80         2,715           Preferred tock dividends         4,21         3,00         3,88         4,80         2,715           Diluted carrings per common shareholders         2,22         3,00         3,88         4,80         2,05         3,04         3,02           Average diluted common shareholders         1,100,00         1,51,70         1,17,70         1,25,00         3,05         3,05         3,05         3,05         3,05         3,05         3,05         3,05         3,05         3,05         3,05         3,05         <	Income statement									
Total revenue, net of interest expense         19,512         19,67         20,513         20,96         70,90           Provision for credit losses         997         14,16         14,00         30,40         15,05         70,60           Noninters expense         1,00         1,511         1,44         2,084         12,225           Net income         2,68         3,33         4,41         330         382           Net income         2,68         3,33         4,41         330         382           Net income applicable to common sharcholders         2,22         3,00         4,41         330         382           Net income applicable to common sharcholders         2,21         0,28         0,53         4,01         3,02           Dividends paid per common sharcholders         2,11         0,28         0,53         0,03         12,02         1,02	Net interest income	\$	9,171	\$ 9,756	\$	9,471	\$ 1	0,461	\$	9,411
Provision for credit losses         97         810         80         780         765           Nomiteret expense         14,816         14,010         13,040         13,958         15,827           Income tax expense         11,010         13,111         13,46         20,40         22,82           Net income         26,80         3,33         4,431         5,134         3,00           Preferred stock dividends         457         3,30         441         330         382           Net income applicable to common sharefolders         2,223         3,00         3,80         4,90         2,715           Dituted earnings per common share         0,01         1,153,10         11,97,20         12,38,00         12,85,00         2,05 <t< td=""><td>Noninterest income</td><td></td><td>10,341</td><td>9,911</td><td></td><td>11,042</td><td>1</td><td>1,495</td><td></td><td>11,503</td></t<>	Noninterest income		10,341	9,911		11,042	1	1,495		11,503
Nominterest expense         14,816         14,010         13,940         13,958         15,827           Income tax expense         1,019         1,511         1,466         2,084         1,225           Net income         2,680         3,336         4,21         5,134         3,007           Preferred stock dividends         4,75         330         441         330         382           Net income applicable to common shareholders         2,223         3,006         3,880         4,804         2,715           Dibuted earnings per common share         0,21         0,28         0,35         0,43         0,25           Average diluted common shares issued and outstanding         11,100,067         11,51,69         11,97,20         11,28,60         1,26,61           Dividends paid per common share         8,05         0,05 <td< td=""><td>Total revenue, net of interest expense</td><td></td><td>19,512</td><td>19,667</td><td></td><td>20,513</td><td>2</td><td>21,956</td><td></td><td>20,914</td></td<>	Total revenue, net of interest expense		19,512	19,667		20,513	2	21,956		20,914
Note that expense   1,019	Provision for credit losses		997	810		806		780		765
Net income         2,680         3,336         4,321         5,134         3,097           Prefered stock dividends         457         330         441         330         382           Net income applicable to common shareholders         2,223         3,006         3,880         4,804         2,715           Diluted earnings per common share         0,21         0,22         0,35         1,126,651         11,266,511           Dividends paid per common shares issued and outstanding         11,100,067         1,153,169         1,197,203         12,38,000         1,266,511           Dividends paid per common share         8,05         0,05         0,005 <t< td=""><td>Noninterest expense</td><td></td><td>14,816</td><td>14,010</td><td></td><td>13,940</td><td>1</td><td>3,958</td><td></td><td>15,827</td></t<>	Noninterest expense		14,816	14,010		13,940	1	3,958		15,827
Preferred stock dividends         457         330         441         330         382           Net income applicable to common shareholders         2,223         3,006         3,880         4,804         2,715           Dilute dearnings per common share         0,21         0,28         0,35         0,43         0,25           Average diluted common shares issued and outstanding         11,100,067         11,153,169         11,197,03         11,28,060         1,266,51           Dividends paid per common share         8,05         0,018         1,072         1,008         1,008         1,009         0,008         3,008         3,008         1,009         1,009         1,008         1,009         1,009         1,009         1,009         1,009         1,009	Income tax expense		1,019	1,511		1,446		2,084		1,225
Net income applicable to common shareholders         2,223         3,006         3,801         4,804         2,715           Diluted earnings per common share         0.21         0.28         0.35         0.43         0.25           Average diluted common shares issued and outstanding         11,100,007         11,153,169         11,197,203         11,238,000         11,266,511           Dividends paid per common share         8.05         0.05<	Net income		2,680	3,336		4,321		5,134		3,097
Diluted earnings per common share   Diluted earnings per common	Preferred stock dividends		457	330		441		330		382
New Targe diluted common shares issued and outstanding   11,100,067   11,153,169   11,197,203   11,238,060   11,266,511	Net income applicable to common shareholders		2,223	3,006		3,880		4,804		2,715
Performance ratios   Perform	Diluted earnings per common share		0.21	0.28		0.35		0.43		0.25
Return on average assets   0.50%   0.61%   0.79%   0.96%   0.59%     Return on average common shareholders' equity   3.77   5.08   6.65   8.42   4.88     Return on average tangible common shareholders' equity   5.41   7.32   9.65   12.31   7.19     Return on average tangible shareholders' equity   7.24   7.24   7.25   7.15   9.43   11.51   7.24     Return on average tangible shareholders' equity   7.24   7.24   7.25   7.25   7.25   7.25   7.25   7.25   7.25   7.25   7.25     Book value per share of common stock   7.24   7.24   7.24   7.25	Average diluted common shares issued and outstanding	11,	100,067	11,153,169	11,1	97,203	11,23	88,060	11,2	266,511
Return on average assets         0.50%         0.61%         0.79%         0.50%           Return on average common shareholders' equity         3.77         5.08         6.65         8.42         4.88           Return on average tangible common shareholders' equity (1)         5.41         7.32         9.65         12.31         7.19           Return on average tangible shareholders' equity (1)         5.72         7.15         9.43         11.51         7.24           At period end           Book value per share of common stock         \$ 23.12         \$ 22.54         \$ 22.41         \$ 21.91         \$ 21.66           Tangible book value per share of common stock (1)         16.17         15.62         15.50         15.02         14.79           Market price per share of common stock:         \$ 13.52         \$ 16.83         \$ 15.58         \$ 17.02         \$ 15.39           High closing price for the period         16.43         17.95         18.45         17.67         17.90           Low closing price for the period         11.16         15.38         15.26         15.41         15.15           Market capitalization         139,427         174,700         162,457         178,231         161,909           Number of financial centers - U.S.         4,689 </td <td>Dividends paid per common share</td> <td>\$</td> <td>0.05</td> <td>\$ 0.05</td> <td>\$</td> <td>0.05</td> <td>\$</td> <td>0.05</td> <td>\$</td> <td>0.05</td>	Dividends paid per common share	\$	0.05	\$ 0.05	\$	0.05	\$	0.05	\$	0.05
Return on average common shareholders' equity         3.77         5.08         6.65         8.42         4.88           Return on average tangible common shareholders' equity (1)         5.41         7.32         9.65         12.31         7.19           Return on average tangible shareholders' equity (1)         5.72         7.15         9.43         11.51         7.24           At period end           Book value per share of common stock         \$ 23.12         \$ 22.54         \$ 22.41         \$ 21.91         \$ 21.66           Tangible book value per share of common stock (1)         16.17         15.62         15.50         15.02         14.79           Market price per share of common stock:         \$ 13.52         \$ 16.83         \$ 15.58         \$ 17.02         \$ 15.39           High closing price for the period         16.43         17.95         18.45         17.67         17.90           Low closing price for the period         11.16         15.38         15.26         15.41         15.15           Market capitalization         139.42         174,700         162,457         178,231         161,909           Number of financial centers - U.S.         4,689         4,726         4,741         4,789         4,835           Number of branded ATMs - U.	Performance ratios									
Return on average tangible common shareholders' equity (1)         5.41         7.32         9.65         12.31         7.19           Return on average tangible shareholders' equity (1)         5.72         7.15         9.43         11.51         7.24           At period end           Book value per share of common stock         \$ 23.12         \$ 22.54         \$ 22.41         \$ 21.91         \$ 21.66           Tangible book value per share of common stock (1)         16.17         15.62         15.50         15.02         14.79           Market price per share of common stock:         \$ 13.52         \$ 16.83         \$ 15.58         \$ 17.02         \$ 15.39           High closing price for the period         16.43         17.95         18.45         17.67         17.90           Low closing price for the period         11.16         15.38         15.26         15.41         15.15           Market capitalization         139,427         174,700         162,457         178,231         161,909           Number of financial centers - U.S.         4,689         4,726         4,741         4,789         4,835           Number of branded ATMs - U.S.         16,003         16,003         16,002         15,992         15,903	Return on average assets		0.50%	0.61%		0.79%		0.96%		0.59%
Return on average tangible shareholders' equity (1)   5.72   7.15   9.43   11.51   7.24	Return on average common shareholders' equity		3.77	5.08		6.65		8.42		4.88
At period end  Book value per share of common stock \$23.12 \$22.54 \$22.41 \$21.91 \$21.66 Tangible book value per share of common stock 15.02 14.79 Market price per share of common stock:  Closing price \$13.52 \$16.83 \$15.58 \$17.02 \$15.39 High closing price for the period 16.43 17.95 18.45 17.67 17.90 Low closing price for the period 11.16 15.38 15.26 15.41 15.15 Market capitalization 139,427 174,700 162,457 178,231 161,909  Number of financial centers - U.S. 4,689 4,726 4,741 4,789 4,835 Number of branded ATMs - U.S. 16,003 16,003 16,003 16,003 16,002 15,992 15,903	Return on average tangible common shareholders' equity (1)		5.41	7.32		9.65		12.31		7.19
Book value per share of common stock         \$ 23.12         \$ 22.54         \$ 22.41         \$ 21.91         \$ 21.66           Tangible book value per share of common stock (1)         16.17         15.62         15.50         15.02         14.79           Market price per share of common stock:         Use of common stock:           Closing price         \$ 13.52         \$ 16.83         \$ 15.58         \$ 17.02         \$ 17.90           High closing price for the period         16.43         17.95         18.45         17.67         17.90           Low closing price for the period         11.16         15.38         15.26         15.41         15.15           Market capitalization         139,427         174,700         162,457         178,231         161,909           Number of financial centers - U.S.         4,689         4,726         4,741         4,789         4,835           Number of branded ATMs - U.S.         16,003         16,003         16,062         15,992         15,903	Return on average tangible shareholders' equity (1)		5.72	7.15		9.43		11.51		7.24
Book value per share of common stock         \$ 23.12         \$ 22.54         \$ 22.41         \$ 21.91         \$ 21.66           Tangible book value per share of common stock (1)         16.17         15.62         15.50         15.02         14.79           Market price per share of common stock:         Use of common stock:           Closing price         \$ 13.52         \$ 16.83         \$ 15.58         \$ 17.02         \$ 17.90           High closing price for the period         16.43         17.95         18.45         17.67         17.90           Low closing price for the period         11.16         15.38         15.26         15.41         15.15           Market capitalization         139,427         174,700         162,457         178,231         161,909           Number of financial centers - U.S.         4,689         4,726         4,741         4,789         4,835           Number of branded ATMs - U.S.         16,003         16,003         16,062         15,992         15,903	At period end		-							
Tangible book value per share of common stock (1)         16.17         15.62         15.50         15.02         14.79           Market price per share of common stock:         Closing price         \$ 16.83         \$ 15.58         \$ 17.02         \$ 15.39           High closing price for the period         16.43         17.95         18.45         17.67         17.90           Low closing price for the period         11.16         15.38         15.26         15.41         15.15           Market capitalization         139,427         174,700         162,457         178,231         161,909           Number of financial centers - U.S.         4,689         4,726         4,741         4,789         4,835           Number of branded ATMs - U.S.         16,003         16,003         16,003         16,062         15,992         15,903	•	s	23.12	\$ 22.54	\$	22.41	\$	21.91	\$	21.66
Market price per share of common stock:           Closing price         \$ 13.52         \$ 16.83         \$ 15.58         \$ 17.02         \$ 15.39           High closing price for the period         16.43         17.95         18.45         17.67         17.90           Low closing price for the period         11.16         15.38         15.26         15.41         15.15           Market capitalization         139,427         174,700         162,457         178,231         161,099           Number of financial centers - U.S.         4,689         4,726         4,741         4,789         4,835           Number of branded ATMs - U.S.         16,003         16,003         16,062         15,992         15,903	•									
Closing price         \$ 13.52         \$ 16.83         \$ 15.58         \$ 17.02         \$ 15.39           High closing price for the period         16.43         17.95         18.45         17.67         17.90           Low closing price for the period         11.16         15.38         15.26         15.41         15.15           Market capitalization         139,427         174,700         162,457         178,231         161,909           Number of financial centers - U.S.         4,689         4,726         4,741         4,789         4,835           Number of branded ATMs - U.S.         16,003         16,003         16,062         15,992         15,903										
High closing price for the period         16.43         17.95         18.45         17.67         17.90           Low closing price for the period         11.16         15.38         15.26         15.41         15.15           Market capitalization         139,427         174,700         162,457         178,231         161,009           Number of financial centers - U.S.         4,689         4,726         4,741         4,789         4,835           Number of branded ATMs - U.S.         16,003         16,003         16,062         15,992         15,903		\$	13.52	\$ 16.83	\$	15.58	\$	17.02	\$	15.39
Low closing price for the period         11.16         15.38         15.26         15.41         15.15           Market capitalization         139,427         174,700         162,457         178,231         161,909           Number of financial centers - U.S.         4,689         4,726         4,741         4,789         4,835           Number of branded ATMs - U.S.         16,003         16,003         16,062         15,992         15,903			16.43							
Market capitalization         139,427         174,700         162,457         178,231         161,909           Number of financial centers - U.S.         4,689         4,726         4,741         4,789         4,835           Number of branded ATMs - U.S.         16,003         16,038         16,062         15,992         15,903			11.16							
Number of branded ATMs - U.S. 16,003 16,038 16,062 15,992 15,903			139,427		1					
Number of branded ATMs - U.S. 16,003 16,038 16,062 15,992 15,903	Number of financial centers - U.S.		4,689	4.726		4,741		4,789		4,835
				The state of the s						
	Full-time equivalent employees	,		213,280					,	

<sup>(1)</sup> Tangible equity ratios and tangible book value per share of common stock are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. (See Exhibit A: Non-GAAP Reconciliations to GAAP Financial Measures on pages 40-43.)

# Bank of America Corporation and Subsidiaries Supplemental Financial Data

(Dollars in millions)

 $\underline{\textbf{Fully taxable-equivalent (FTE) basis data}}^{(1)}$ 

	(	First Quarter 2016		Fourth Quarter 2015	Third Quarter 2015		Second Quarter 2015	First Quarter 2015
Net interest income	\$	9,386	\$	9,982	\$ 9,697	\$	10,684	\$ 9,626
Total revenue, net of interest expense		19,727		19,893	20,739		22,179	21,129
Net interest yield		2.05%		2.15%	2.10%		2.37%	2.16%
Efficiency ratio		75.11		70.43	67.22		62.93	74.91

<sup>(1)</sup> FTE basis is a non-GAAP financial measure. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 40-43.)

# **Bank of America Corporation and Subsidiaries Consolidated Statement of Income**

(Dollars in millions, except per share information; shares in thousands)					
	First Quarter 2016	Fourth Quarter 2015	Third Quarter 2015	Second Quarter 2015	First Quarter 2015
Interest income					
Loans and leases	\$ 8,260	\$ 8,006	\$ 7,965	\$ 7,951	\$ 7,990
Debt securities	1,204	2,523	1,839	3,070	1,88
Federal funds sold and securities borrowed or purchased under agreements to resell	276	214	275	268	23
Trading account assets	1,179	1,106	1,134	1,074	1,08
Other interest income	776	804	754	742	72
Total interest income	11,695	12,653	11,967	13,105	11,92
Interest expense					
Deposits	225	211	214	216	22
Short-term borrowings	614	519	597	686	58
Trading account liabilities	292	272	342	335	39
Long-term debt	1,393	1,895	1,343	1,407	1,31
Total interest expense	2,524	2,897	2,496	2,644	2,51
Net interest income	9,171	9,756	9,471	10,461	9,41
Noninterest income					
Card income	1,430	1,578	1,510	1,477	1,39
Service charges	1,837	1,862	1,898	1,857	1,76
Investment and brokerage services	3,182	3,236	3,336	3,387	3,37
Investment banking income	1,153	1,272	1,287	1,526	1,48
Equity investment income (loss)	43	177	(31)	88	2
Trading account profits	1,662	963	1,616	1,647	2,24
Mortgage banking income	433	262	407	1,001	69
Gains on sales of debt securities	226	270	385	168	26
Other income	375	291	634	344	24
Total noninterest income	10,341	9,911	11,042	11,495	11,50
Total revenue, net of interest expense	19,512	19,667	20,513	21,956	20,91
Provision for credit losses	997	810	806	780	76
Noninterest expense					
Personnel	8,852	7,535	7,829	7,890	9,61
Occupancy	1,028	1,011	1,028	1,027	1,02
Equipment	463	528	499	500	51
Marketing	419	481	445	445	44
Professional fees	425	676	673	494	42
Amortization of intangibles	187	202	207	212	21
Data processing	838	817	731	715	85
Telecommunications	173	240	210	202	17
Other general operating	2,431	2,520	2,318	2,473	2,57
Total noninterest expense	14,816	14,010	13,940	13,958	15,82
Income before income taxes	3,699	4,847	5,767	7,218	4,32
Income tax expense	1,019	1,511	1,446	2,084	1,22
Net income	\$ 2,680	\$ 3,336	\$ 4,321	\$ 5,134	\$ 3,09
Preferred stock dividends	457	330	441	330	38
Net income applicable to common shareholders	\$ 2,223	\$ 3,006	\$ 3,880	\$ 4,804	\$ 2,71
Per common share information					
· ····	\$ 0.21	\$ 0.29	\$ 0.37	\$ 0.46	\$ 0.2
Earnings	y 0.21	U.27			0.2
Earnings Diluted earnings	0.21	0.28	0.35	0.43	
Diluted earnings	0.21 0.05	0.28	0.35	0.43	
•	0.21 0.05 10,339,731	0.28 0.05 10,399,422	0.35	0.43	0.0:

# **Bank of America Corporation and Subsidiaries Consolidated Statement of Comprehensive Income**

(Dollars in millions)										
	Q	First Quarter 2016		Fourth Quarter 2015		Third Quarter 2015	ter Quarter		Q	First Quarter 2015
Net income	\$	2,680	\$	3,336	\$	4,321	\$	5,134	\$	3,097
Other comprehensive income (loss), net-of-tax:										
Net change in available-for-sale debt and marketable equity securities		2,891		(1,815)		1,418		(2,537)		1,336
Net change in debit valuation adjustments		127		(18)		187		186		260
Net change in derivatives		24		168		127		246		43
Employee benefit plan adjustments		10		317		27		25		25
Net change in foreign currency translation adjustments		12		(39)		(76)		43		(51)
Other comprehensive income (loss)		3,064		(1,387)		1,683		(2,037)		1,613
Comprehensive income	\$	5,744	\$	1,949	\$	6,004	\$	3,097	\$	4,710

# **Bank of America Corporation and Subsidiaries Consolidated Balance Sheet**

(Dollars in millions)					
	_	March 31 2016	I	December 31 2015	 March 31 2015
Assets	_				
Cash and due from banks	\$	27,781	\$	31,265	\$ 30,106
Interest-bearing deposits with the Federal Reserve, non-U.S. central banks and other banks		151,829		128,088	132,437
Cash and cash equivalents		179,610		159,353	162,543
Time deposits placed and other short-term investments		5,891		7,744	7,418
Federal funds sold and securities borrowed or purchased under agreements to resell		221,129		192,482	206,708
Trading account assets		178,987		176,527	186,860
Derivative assets		52,255		49,990	61,331
Debt securities:					
Carried at fair value		302,333		322,380	324,174
Held-to-maturity, at cost		97,978		84,625	59,815
Total debt securities		400,311		407,005	383,989
Loans and leases		901,113		896,983	872,750
Allowance for loan and lease losses		(12,069)		(12,234)	(13,676)
Loans and leases, net of allowance		889,044		884,749	859,074
Premises and equipment, net		9,358		9,485	9,833
Mortgage servicing rights		2,631		3,087	3,394
Goodwill		69,761		69,761	69,776
Intangible assets		3,578		3,768	4,391
Loans held-for-sale		6,192		7,453	9,732
Customer and other receivables		56,838		58,312	63,716
Other assets		109,913		114,600	114,780
Total assets	\$	2,185,498	\$	2,144,316	\$ 2,143,545
Assets of consolidated variable interest entities included in total assets above (isolated to settle the liab					
Trading account assets	\$	5,876	\$	6,344	\$ 5,182
Loans and leases		62,045		72,946	89,771
Allowance for loan and lease losses		(1,152)		(1,320)	(1,869
Loans and leases, net of allowance		60,893		71,626	87,902
Loans held-for-sale		278		284	1,226
All other assets		1,523		1,530	2,953
Total assets of consolidated variable interest entities	\$	68,570	\$	79,784	\$ 97,263

# **Bank of America Corporation and Subsidiaries Consolidated Balance Sheet (continued)**

(Dollars in millions)					N. 1.01
	March 31 2016		December 31 2015		March 31 2015
Liabilities		_		_	
Deposits in U.S. offices:					
Noninterest-bearing	\$ 424,319	\$	422,237	\$	412,902
Interest-bearing	718,579		703,761		673,431
Deposits in non-U.S. offices:					
Noninterest-bearing	11,230		9,916		8,473
Interest-bearing	63,133		61,345		58,362
Total deposits	1,217,261		1,197,259		1,153,168
Federal funds purchased and securities loaned or sold under agreements to repurchase	188,960		174,291		203,758
Trading account liabilities	74,003		66,963		74,791
Derivative liabilities	41,063		38,450		52,234
Short-term borrowings	30,881		28,098		33,270
Accrued expenses and other liabilities (includes \$627, \$646 and \$537 of reserve for unfunded lending commitments)	137,705		146,286		138,278
Long-term debt	232,849		236,764		237,858
Total liabilities	1,922,722		1,888,111		1,893,357
Shareholders' equity					
Preferred stock, $\$0.01$ par value; authorized $-$ <b>100,000,000</b> shares; issued and outstanding $-$ <b>3,851,790</b> , 3,767,790 and 3,767,790 shares	24,342		22,273		22,273
Common stock and additional paid-in capital, \$0.01 par value; authorized – <b>12,800,000,000</b> shares; issued and outstanding – <b>10,312,660,252</b> , 10,380,265,063 and 10,520,400,507 shares	150,774		151,042		153,410
Retained earnings	90,270		88,564		78,438
Accumulated other comprehensive income (loss)	(2,610)		(5,674)		(3,933)
Total shareholders' equity	262,776		256,205		250,188
Total liabilities and shareholders' equity	\$ 2,185,498	\$	2,144,316	\$	2,143,545
Liabilities of consolidated variable interest entities included in total liabilities above					
Short-term borrowings	\$ 665	\$	681	\$	630
Long-term debt	10,857		14,073		13,942
All other liabilities	17		21		123
Total liabilities of consolidated variable interest entities	\$ 11,539	\$	14,775	\$	14,695

# **Capital Management**

(Dollars in millions)										
		Basel 3 Transition								
	I	March 31 2016	D	ecember 31 2015	September 30 2015			June 30 2015		March 31 2015
Risk-based capital metrics (1):										
Standardized Approach										
Common equity tier 1 capital	\$	162,732	\$	163,026	\$	161,649	\$	158,326	\$	155,438
Tier 1 capital		182,550		180,778		178,830		176,247		173,155
Total capital		223,021		220,676		219,901		217,538		214,481
Risk-weighted assets		1,405,655		1,403,293		1,391,672		1,407,891		1,405,267
Common equity tier 1 capital ratio		11.6%		11.6%		11.6%		11.2%		11.1%
Tier 1 capital ratio		13.0		12.9		12.9		12.5		12.3
Total capital ratio		15.9		15.7		15.8		15.5		15.3
Advanced Approaches (2)										
Common equity tier 1 capital	\$	162,732	\$	163,026		n/a		n/a		n/a
Tier 1 capital		182,550		180,778		n/a		n/a		n/a
Total capital		213,435		210,912		n/a		n/a		n/a
Risk-weighted assets		1,586,870		1,602,373		n/a		n/a		n/a
Common equity tier 1 capital ratio		10.3%		10.2%		n/a		n/a		n/a
Tier 1 capital ratio		11.5		11.3		n/a		n/a		n/a
Total capital ratio		13.5		13.2		n/a		n/a		n/a
Leverage-based metrics (3)										
Adjusted average assets	\$	2,094,727	\$	2,103,183	\$	2,091,628	\$	2,073,526	\$	2,059,646
Tier 1 leverage ratio		8.7%		8.6%		8.5%		8.5%		8.4%
Supplementary leverage ratio leverage exposure	\$	2,686,668	\$	2,728,423	\$	2,740,854	\$	2,731,449	\$	2,707,984
Supplementary leverage ratio		6.8%		6.6%		6.5%		6.5%		6.4%
Tangible equity ratio <sup>(4)</sup>		9.0		8.9		8.8		8.6		8.6
Tangible common equity ratio (4)		7.9		7.8		7.8		7.6		7.5

<sup>(1)</sup> Regulatory capital ratios are preliminary and reflect the transition provisions of Basel 3.

n/a = not applicable

Bank of America received approval to begin using the Advanced approaches capital framework to determine risk-based capital requirements in the fourth quarter of 2015. With the approval to exit parallel run, Bank of America is required to report regulatory capital risk-weighted assets and ratios under both the Standardized and Advanced approaches. The approach that yields the lower ratio is to be used to assess capital adequacy, and was the Advanced approaches at March 31, 2016 and December 31, 2015. Prior to exiting parallel run, we were required to report regulatory capital under the Standardized approach only.

<sup>(3)</sup> The numerator of the supplementary leverage ratio and Tier 1 leverage ratio is quarter-end Basel 3 Tier 1 capital reflective of Basel 3 numerator transition provisions. The denominator of supplementary leverage exposure is total leverage exposure based on the daily average of the sum of on-balance sheet exposures less permitted Tier 1 deductions, as well as the simple average of certain off-balance sheet exposures, as of the end of each month in a quarter. Off-balance sheet exposures primarily include undrawn lending commitments, letters of credit, potential future derivative exposures and repo-style transactions.

<sup>(4)</sup> Tangible equity ratio equals period-end tangible shareholders' equity divided by period-end tangible assets. Tangible common equity ratio equals period-end tangible common shareholders' equity divided by period-end tangible assets. Tangible shareholders' equity and tangible assets are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliation to GAAP Financial Measures on pages 40-43.)

# **Bank of America Corporation and Subsidiaries Regulatory Capital Reconciliations** (1, 2, 3)

(Dollars in millions)	Ma	arch 31	De	ecember 31	S	September 30		June 30	March 31
		2016		2015		2015		2015	2015
Regulatory capital - Basel 3 transition to fully phased-in									
Common equity tier 1 capital (transition)	\$	162,732	\$	163,026	\$	161,649	\$	158,326	\$ 155,438
Deferred tax assets arising from net operating loss and tax credit carryforwards phased in during transition		(3,764)		(5,151)		(5,554)		(5,706)	(6,031)
Accumulated OCI phased in during transition		(117)		(1,917)		(1,018)		(1,884)	(378)
Intangibles phased in during transition		(983)		(1,559)		(1,654)		(1,751)	(1,821)
Defined benefit pension fund assets phased in during transition		(381)		(568)		(470)		(476)	(459)
DVA related to liabilities and derivatives phased in during transition		76		307		228		384	498
Other adjustments and deductions phased in during transition		(54)		(54)		(92)		(587)	(48)
Common equity tier 1 capital (fully phased-in)	\$	157,509	\$	154,084	\$	153,089	\$	148,306	\$ 147,199
Risk-weighted assets – As reported to Basel 3 (fully phased-in)									
Basel 3 Standardized approach risk-weighted assets as reported	\$ 1,	,405,655	\$	1,403,293	\$	1,391,672	\$	1,407,891	\$ 1,405,267
Changes in risk-weighted assets from reported to fully phased-in		20,103		24,089		22,989		25,460	25,394
Basel 3 Standardized approach risk-weighted assets (fully phased-in)	\$ 1,	,425,758	\$	1,427,382	\$	1,414,661	\$	1,433,351	\$ 1,430,661
Basel 3 Advanced approaches risk-weighted assets as reported	\$ 1,	,586,870	\$	1,602,373		n/a		n/a	n/a
Changes in risk-weighted assets from reported to fully phased-in		(29,709)		(27,690)		n/a		n/a	n/a
Basel 3 Advanced approaches risk-weighted assets (fully phased-in) (4)	\$ 1,	,557,161	\$	1,574,683	\$	1,397,504	\$	1,427,388	\$ 1,461,190
Regulatory capital ratios									
Basel 3 Standardized approach common equity tier 1 (transition)		11.6%		11.6%		11.6%		11.2%	11.1%
Basel 3 Advanced approaches common equity tier 1 (transition)		10.3		10.2		n/a		n/a	n/a
Basel 3 Standardized approach common equity tier 1 (fully phased-in)		11.0		10.8		10.8		10.3	10.3
Basel 3 Advanced approaches common equity tier 1 (fully phased-in) (4)		10.1		9.8		11.0		10.4	10.1

<sup>(1)</sup> Regulatory capital ratios are preliminary.

n/a = not applicable

<sup>&</sup>lt;sup>(2)</sup> Bank of America received approval to begin using the Advanced approaches capital framework to determine risk-based capital requirements in the fourth quarter of 2015. With the approval to exit parallel run, Bank of America is required to report regulatory capital risk-weighted assets and ratios under both the Standardized and Advanced approaches. The approach that yields the lower ratio is to be used to assess capital adequacy, and was the Advanced approaches at March 31, 2016 and December 31, 2015. Prior to exiting parallel run, we were required to report regulatory capital under the Standardized approach only.

(3) Fully phased-in estimates are non-GAAP financial measures. For reconciliations to GAAP financial measures, see above.

<sup>(4)</sup> Basel 3 fully phased-in Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology (IMM). As of March 31, 2016, the Corporation did not have regulatory approval for the IMM model.

# **Net Interest Income Excluding Trading-related Net Interest Income**

(Dollars in millions)												
	First Quarter 2016		Fourth Quarter 2015		(	Third Quarter 2015		Second Quarter 2015	Ç	First Quarter 2015		
Net interest income (FTE basis)												
As reported	\$	9,386	\$	9,982	\$	9,697	\$	10,684	\$	9,626		
Impact of trading-related net interest income		(1,059)		(1,017)		(996)		(882)		(883)		
Net interest income excluding trading-related net interest income (FTE basis) (1)	\$	8,327	\$	8,965	\$	8,701	\$	9,802	\$	8,743		
Average earning assets												
As reported	\$1,	844,650	\$1,	847,253	\$1,	841,984	\$ 1.	,810,655	\$1,	799,175		
Impact of trading-related earning assets	(	(397,732)		(397,732)		400,912)	(	418,588)	(416,414		(	415,193)
Average earning assets excluding trading-related earning assets (1)	\$1,	446,918	\$1,	446,341	\$ 1,	423,396	\$ 1,	,394,241	\$1,	383,982		
Net interest yield contribution (FTE basis) (2)												
As reported		2.05%		2.15%		2.10%		2.37%		2.16%		
Impact of trading-related activities		0.27		0.32		0.33		0.45		0.40		
Net interest yield on earning assets excluding trading-related activities (FTE basis) (1)	<b>2.32%</b> 2.47		2.47 %	2.43%		2.82%			2.56%			

<sup>(1)</sup> Represents a non-GAAP financial measure. (2) Calculated on an annualized basis.

# Quarterly Average Balances and Interest Rates – Fully Taxable-equivalent Basis

(Dollars in millions)														
	Firs	t Quarter 2016		Four	th Quarter 2015		First Quarter 2015							
	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate					
Earning assets														
Interest-bearing deposits with the Federal Reserve, non-U.S. central banks and other banks	\$ 138,574	<b>\$</b> 155	0.45%	\$ 148,102	\$ 108	0.29%	\$ 126,189	\$ 84	0.27%					
Time deposits placed and other short-term investments	9,156	32	1.41	10,120	41	1.61	8,379	33	1.61					
Federal funds sold and securities borrowed or purchased under agreements to resell	209,183	276	0.53	207,585	214	0.41	213,931	231	0.44					
Trading account assets	136,306	1,212	3.57	134,797	1,141	3.37	138,946	1,122	3.26					
Debt securities (1)	399,809	1,224	1.23	399,423	2,541	2.55	383,120	1,898	2.01					
Loans and leases (2):														
Residential mortgage	186,980	1,629	3.49	189,650	1,644	3.47	215,030	1,851	3.45					
Home equity	75,328	711	3.79	77,109	715	3.69	84,915	770	3.66					
U.S. credit card	87,163	2,021	9.32	88,623	2,045	9.15	88,695	2,027	9.27					
Non-U.S. credit card	9,822	253	10.36	10,155	258	10.07	10,002	262	10.64					
Direct/Indirect consumer	89,342	550	2.48	87,858	530	2.40	80,713	491	2.47					
Other consumer	2,138	16	3.03	2,039	11	2.09	1,847	15	3.29					
Total consumer	450,773	5,180	4.61	455,434	5,203	4.55	481,202	5,416	4.54					
U.S. commercial	270,511	1,936	2.88	261,727	1,790	2.72	234,907	1,645	2.84					
Commercial real estate	57,271	434	3.05	56,126	408	2.89	48,234	347	2.92					
Commercial lease financing	21,077	182	3.46	20,422	155	3.03	19,271	171	3.55					
Non-U.S. commercial	93,352	585	2.52	92,447	530	2.27	83,555	485	2.35					
Total commercial	442,211	3,137	2.85	430,722	2,883	2.66	385,967	2,648	2.78					
Total loans and leases (3)	892,984	8,317	3.74	886,156	8,086	3.63	867,169	8,064	3.76					
Other earning assets	58,638	694	4.76	61,070	748	4.87	61,441	706	4.66					
Total earning assets (4)	1,844,650	11,910	2.59	1,847,253	12,879	2.77	1,799,175	12,138	2.72					
Cash and due from banks	28,844			29,503			27,695							
Other assets, less allowance for loan and lease losses	300,124			303,716			311,704							
Total assets	\$ 2,173,618			\$ 2,180,472			\$ 2,138,574							

<sup>(1)</sup> Yields on debt securities excluding the impact of market-related adjustments were 2.45 percent, 2.47 percent and 2.54 percent for the three months ended March 31, 2016, December 31, 2015 and March 31, 2015, respectively. Yields on debt securities excluding the impact of market-related adjustments are a non-GAAP financial measure. The Corporation believes the use of this non-GAAP financial measure provides additional clarity in assessing its results.

<sup>(4)</sup> The impact of interest rate risk management derivatives on interest income is presented below. Interest income includes the impact of interest rate risk management contracts, which increased (decreased) interest income on:

	First Quarter 20	16		Fourth Quarter 2	First Quart	5				
Federal funds sold and securities borrowed or purchased under agreements to resell	\$	13	,	\$	7	,		\$	12	
Debt securities		(34)			(22)				(8)	
U.S. commercial loans and leases		(14)			(17)				(15)	
Net hedge expense on assets	\$	(35)		\$	(32)			\$	(11)	

<sup>(2)</sup> Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is generally recognized on a cost recovery basis. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest income over the remaining life of the loan.

<sup>(3)</sup> Beginning in the first quarter of 2016, the Corporation classifies operating leases in other assets on the Consolidated Balance Sheet. For the three months ended December 31, 2015 and March 31, 2015, \$5.7 billion and \$5.2 billion of operating leases were reclassified from loans and leases to other assets to conform to this presentation. Additionally, amounts related to these leases were reclassified from net interest income to other income and other general operating expenses on the Consolidated Statement of Income.

# Quarterly Average Balances and Interest Rates – Fully Taxable-equivalent Basis (continued)

(Dollars in millions)																
		Firs	t Qua	rter 2016		 Four	th Q	uarter 2015		First Quarter 2015						
		verage alance	In	terest come/ cpense	Yield/ Rate	Average Incom		Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense		Yield/ Rate			
Interest-bearing liabilities																
U.S. interest-bearing deposits:																
Savings	\$	47,845	\$	1	0.01%	\$ 46,094	\$	1	0.01%	\$ 46,224	\$	2	0.02%			
NOW and money market deposit accounts		577,779		71	0.05	558,441		68	0.05	531,827		67	0.05			
Consumer CDs and IRAs		49,617		35	0.28	51,107		37	0.29	58,704		45	0.31			
Negotiable CDs, public funds and other deposits		31,739		29	0.37	30,546		25	0.32	28,796		22	0.31			
Total U.S. interest-bearing deposits		706,980		136	0.08	686,188		131	0.08	665,551		136	0.08			
Non-U.S. interest-bearing deposits:																
Banks located in non-U.S. countries		4,123		9	0.84	3,997		7	0.69	4,544		8	0.74			
Governments and official institutions		1,472		2	0.53	1,687		2	0.37	1,382		1	0.21			
Time, savings and other		56,943		78	0.55	55,965		71	0.51	54,276		75	0.55			
Total non-U.S. interest-bearing deposits		62,538		89	0.57	61,649		80	0.52	60,202		84	0.56			
Total interest-bearing deposits		769,518		225	0.12	747,837		211	0.11	725,753		220	0.12			
Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings		221,990		614	1.11	231,650		519	0.89	244,134		585	0.97			
Trading account liabilities		72,299		292	1.63	73,139		272	1.48	78,787		394	2.03			
Long-term debt (1)		233,654		1,393	2.39	237,384		1,895	3.18	240,127		1,313	2.20			
Total interest-bearing liabilities (2)	1,	,297,461		2,524	0.78	1,290,010		2,897	0.89	1,288,801		2,512	0.79			
Noninterest-bearing sources:				_												
Noninterest-bearing deposits		428,937				438,214				404,973						
Other liabilities		186,903				195,123				199,056						
Shareholders' equity		260,317				257,125				245,744						
Total liabilities and shareholders' equity	\$ 2,	,173,618				\$ 2,180,472				\$ 2,138,574						
Net interest spread					1.81%				1.88%				1.93%			
Impact of noninterest-bearing sources					0.24				0.27				0.23			
Net interest income/yield on earning assets			\$	9,386	2.05%		\$	9,982	2.15%		\$	9,626	2.16%			

<sup>(1)</sup> The yield on long-term debt excluding the adjustment on certain trust preferred securities was 2.15 percent for the three months ended December 31, 2015. The yield on long-term debt excluding the adjustment is a non-GAAP financial measure. The Corporation believes the use of this non-GAAP financial measure provides additional clarity in assessing its results.

<sup>(2)</sup> The impact of interest rate risk management derivatives on interest expense is presented below. Interest expense includes the impact of interest rate risk management contracts, which increased (decreased) interest expense on:

	First Quarter 2016	Fourth Quarter 2015	First Quarter 2015
Consumer CDs and IRAs	\$ 6	\$ 6	\$ 6
Negotiable CDs, public funds and other deposits	3	3	3
Banks located in non-U.S. countries	Í	1	Ĩ
Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings	162	178	249
Long-term debt	(737)	(869)	(841)
Net hedge income on liabilities	\$ (565)	\$ (681)	\$ (582)

# Debt Securities and Available-for-Sale Marketable Equity Securities

(Dollars in millions)

	March 31, 2016								
	A	mortized Cost	Un	Gross realized Gains	Gross Unrealized Losses			Fair Value	
Available-for-sale debt securities									
Mortgage-backed securities:									
Agency	\$		\$	3,257	\$	(78)	\$	207,736	
Agency-collateralized mortgage obligations		10,294		277		(13)		10,558	
Commercial		9,989		245		(1)		10,233	
Non-agency residential		2,104		202		(77)		2,229	
Total mortgage-backed securities		226,944		3,981		(169)		230,756	
U.S. Treasury and agency securities		21,732		484		_		22,216	
Non-U.S. securities		6,059		26		(5)		6,080	
Corporate/Agency bonds		242		8		(1)		249	
Other taxable securities, substantially all asset-backed securities		10,284		45		(98)		10,231	
Total taxable securities		265,261		4,544		(273)		269,532	
Tax-exempt securities		14,551		72		(35)		14,588	
Total available-for-sale debt securities		279,812		4,616		(308)		284,120	
Other debt securities carried at fair value		18,378		87		(252)		18,213	
Total debt securities carried at fair value		298,190		4,703		(560)		302,333	
Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities		97,978		1,244		(147)	_	99,075	
Total debt securities	\$	396,168	\$	5,947	\$	(707)	\$	401,408	
Available-for-sale marketable equity securities (1)	\$	326	\$	56	\$	(11)	\$	371	
Available-for-sale debt securities				December	r 31, 20	015			
Mortgage-backed securities:									
Agency	\$	229,847	\$	788	\$	(1,688)	\$	228,947	
Agency-collateralized mortgage obligations		10,930		126		(71)		10,985	
Commercial		7,176		50		(61)		7,165	
Non-agency residential		3,031		218		(70)		3,179	
Total mortgage-backed securities		250,984		1,182		(1,890)		250,276	
U.S. Treasury and agency securities		25,075		211		(9)		25,277	
Non-U.S. securities		5,743		27		(3)		5,767	
Corporate/Agency bonds		243		3		(3)		243	
Other taxable securities, substantially all asset-backed securities		10,238		50		(86)		10,202	
Total taxable securities		292,283		1,473		(1,991)		291,765	
Tax-exempt securities		13,978		63		(33)		14,008	
Total available-for-sale debt securities		306,261		1,536		(2,024)	_	305,773	
	_			103		(174)		16,607	
Other debt securities carried at fair value		16.678						,007	
		16,678 322,939		1 639		(2.198)		322.380	
Total debt securities carried at fair value		322,939		1,639		(2,198)			
	\$		\$	1,639 271 1,910	\$	(2,198) (850) (3,048)	\$	322,380 84,046 406,426	

<sup>(1)</sup> Classified in other assets on the Consolidated Balance Sheet.

# Other Debt Securities Carried at Fair Value

Dollars in millions)		ch 31 )16	December 31 2015		
Mortgage-backed securities:					
Agency-collateralized mortgage obligations	\$	6	\$	7	
Non-agency residential		3,323		3,490	
Total mortgage-backed securities		3,329		3,497	
Non-U.S. securities (1)		14,628		12,843	
Other taxable securities, substantially all asset-backed securities		256		267	
Total	\$	18,213	\$	16,607	

<sup>(1)</sup> These securities are primarily used to satisfy certain international regulatory liquidity requirements.

# Quarterly Results by Business Segment and All Other (Dollars in millions)

(Dollars in millions)											
				Fi	irst Q	uarter 2016	5				
	Co	Total orporation	onsumer Banking	GWIM		Global Sanking		Global Aarkets	A	Legacy ssets & ervicing	 All Other
Net interest income (FTE basis)	\$	9,386	\$ 5,185	\$ 1,489	\$	2,489	\$	1,189	\$	314	\$ (1,280)
Card income		1,430	1,211	48		117		10		_	44
Service charges		1,837	997	19		745		72		_	4
Investment and brokerage services		3,182	69	2,536		16		568		_	(7)
Investment banking income (loss)		1,153	1	73		636		494		_	(51)
Equity investment income		43	_	_		_		13		_	30
Trading account profits (losses)		1,662	_	36		(2)		1,592		(8)	44
Mortgage banking income (loss)		433	122	_		_		_		372	(61)
Gains on sales of debt securities		226	_	_		_		_		_	226
Other income (loss)		375	 63	244		397		13		1	(343)
Total noninterest income		10,341	2,463	2,956		1,909		2,762		365	(114)
Total revenue, net of interest expense (FTE basis)		19,727	7,648	4,445		4,398		3,951		679	(1,394)
Provision for credit losses		997	560	25		553		9		(118)	(32)
Noninterest expense		14,816	 4,266	3,250		2,159		2,432		860	1,849
Income (loss) before income taxes (FTE basis)		3,914	2,822	1,170		1,686		1,510		(63)	(3,211)
Income tax expense (benefit) (FTE basis)		1,234	 1,037	430		620		526		(23)	(1,356)
Net income (loss)	\$	2,680	\$ 1,785	\$ 740	\$	1,066	\$	984	\$	(40)	\$ (1,855)
Average											
Total loans and leases	\$	892,984	\$ 214,821	\$ 137,868	\$	324,552	\$	69,283	\$	25,878	\$ 120,582
Total assets (1)		2,173,618	636,995	295,576		387,661		582,226		41,821	229,339
Total deposits		1,198,455	572,660	260,482		297,134		36,173		n/m	23,964
Period end											
Total loans and leases	\$	901,113	\$ 217,620	\$ 138,418	\$	329,543	\$	73,446	\$	25,115	\$ 116,971
Total assets (1)		2,185,498	656,615	296,062		390,643		582,048		38,928	221,202
Total deposits		1,217,261	592,118	260,565		298,072		34,486		n/m	23,885

	Fourth Quarter 2015													
	C	Total orporation		onsumer Banking		GWIM		Global Banking		Global Markets	A	Legacy ssets & ervicing		All Other
Net interest income (FTE basis)	\$	9,982	\$	5,058	\$	1,412	\$	2,386	\$	1,131	\$	348	\$	(353)
Card income		1,578		1,313		46		139		19		_		61
Service charges		1,862		1,045		18		730		64		_		5
Investment and brokerage services		3,236		66		2,639		20		518		_		(7)
Investment banking income (loss)		1,272		1		50		729		532		_		(40)
Equity investment income (loss)		177		39		_		(5)		109		_		34
Trading account profits (losses)		963		_		44		34		795		(5)		95
Mortgage banking income (loss)		262		133		1		_		1		249		(122)
Gains on sales of debt securities		270		_		_		1		_		_		269
Other income (loss)		291		105		234		457		(56)		(4)		(445)
Total noninterest income		9,911		2,702		3,032		2,105		1,982		240		(150)
Total revenue, net of interest expense (FTE basis)		19,893		7,760		4,444		4,491		3,113		588		(503)
Provision for credit losses		810		682		15		233		30		(10)		(140)
Noninterest expense		14,010		4,325		3,475		2,075		2,752		1,146		237
Income (loss) before income taxes (FTE basis)		5,073		2,753		954		2,183		331		(548)		(600)
Income tax expense (benefit) (FTE basis)		1,737		979		338		805		153		(198)		(340)
Net income (loss)	\$	3,336	\$	1,774	\$	616	\$	1,378	\$	178	\$	(350)	\$	(260)
Average														
Total loans and leases	\$	886,156	\$	211,126	\$	135,839	\$	314,585	\$	68,835	\$	27,223	\$	128,548
Total assets (1)		2,180,472		620,659		285,214		381,887		587,880		48,995		255,837
Total deposits		1,186,051		557,318		251,306		307,806		37,423		n/m		22,948
Period end														
Total loans and leases	\$	896,983	\$	214,405	\$	137,847	\$	319,658	\$	73,208	\$	26,521	\$	125,344
Total assets (1)		2,144,316		636,279		296,139		382,053		549,952		47,292		232,601
Total deposits		1,197,259		572,738		260,893		296,162		37,256		n/m		22,919

<sup>(1)</sup> Total assets include asset allocations to match liabilities (i.e., deposits).

n/m = not meaningful

### Quarterly Results by Business Segment and All Other (continued)

(Dollars in millions) First Quarter 2015 Legacy Global Assets & Total Consumer Global All Servicing Banking GWIM Banking Corporation Markets Other Net interest income (FTE basis) 9,626 4,872 1,351 \$ 2,215 981 428 \$ (221) 9 Card income 1,394 1,168 49 100 68 1,764 966 18 710 65 5 Service charges Investment and brokerage services 3,378 65 2,723 18 573 (1) Investment banking income (loss) 1,487 72 852 630 (67)Equity investment income (loss) 27 (1) 9 18 1 2,247 55 2,131 2 Trading account profits (losses) 64 (5) (56) Mortgage banking income (loss) 694 288 1 461 Gains on sales of debt securities 268 3 263 1 Other income (loss) 244 47 247 434 (219)23 (288)11,503 2,534 486 3,166 2,187 3,210 (80) Total noninterest income 21,129 7,406 4,517 4,402 4,191 914 (301) Total revenue, net of interest expense (FTE basis) Provision for credit losses 765 716 23 96 21 91 (182)Noninterest expense 15,827 4,367 3,458 2,132 3,140 1,200 1,530 Income (loss) before income taxes (FTE basis) 4,537 2,323 1,036 2,174 1,030 (377)(1,649)Income tax expense (benefit) (FTE basis) 1,440 862 384 807 353 (140)(826)Net income (loss) 3,097 1,461 652 1,367 677 (237) (823) Average Total loans and leases 867,169 199,581 126,129 284,298 56,601 32,411 168,149 Total assets (1) 2,138,574 594,580 275,130 361,771 596,806 52,713 257,574 Total deposits 1,130,726 531,365 243,561 286,434 39,587 n/m 19,518 Period end Total loans and leases 200,153 127,556 290,446 160,278 872,750 62,627 31,690 Total assets (1) 2,143,545 612,939 272,777 365,024 585,187 53,620 253,998 Total deposits 1,153,168 549,494 244,080 290,422 38,587 n/m 19,543

n/m = not meaningful

<sup>(1)</sup> Total assets include asset allocations to match liabilities (i.e., deposits).

# **Bank of America Corporation and Subsidiaries Consumer Banking Segment Results**

(Dollars in millions)									
		First Quarter 2016	Qu	urth arter )15	•	Third Quarter 2015	Second Quarter 2015	(	First Quarter 2015
Net interest income (FTE basis)	\$	5,185	\$	5,058	\$	5,005	\$ 4,911	\$	4,872
Noninterest income:									
Card income		1,211		1,313		1,249	1,207		1,168
Service charges		997		1,045		1,057	1,033		966
Mortgage banking income		122		133		206	256		288
All other income		133		211		295	118		112
Total noninterest income		2,463		2,702		2,807	2,614		2,534
Total revenue, net of interest expense (FTE basis)		7,648		7,760		7,812	7,525		7,406
Provision for credit losses		560		682		648	506		716
Noninterest expense		4,266		4,325		4,408	4,299		4,367
Income before income taxes (FTE basis)	_	2,822		2,753	_	2,756	2,720		2,323
Income tax expense (FTE basis)		1,037		979		993	1,014		862
Net income	<u>s</u>	1,785	\$	1,774	\$	1,763	\$ 1,706	\$	1,461
Net interest yield (FTE basis)		3.47%		3.43%		3.45%	3.44%		3.54%
Return on average allocated capital (1)		24		24		24	24		20
Efficiency ratio (FTE basis)		55.78		55.73		56.42	57.13		58.97
Balance Sheet									
Average									
Total loans and leases	\$	214,821	\$ 21	1,126	\$	206,337	\$ 201,703	\$	199,581
Total earning assets (2)		601,048	58	4,649		576,147	572,281		558,713
Total assets (2)		636,995	62	0,659		612,174	608,767		594,580
Total deposits		572,660	55	7,318		548,896	545,454		531,365
Allocated capital (1)		30,000	2	9,000		29,000	29,000		29,000
Period end									
Total loans and leases	\$	217,620	\$ 21	4,405	\$	208,981	\$ 204,380	\$	200,153
Total earning assets (2)		620,286	59	9,491		578,600	575,137		576,754
Total assets (2)		656,615	63	6,279		615,019	610,968		612,939
Total deposits		592,118	57	2,738		551,540	547,346		549,494

<sup>(1)</sup> Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital.

Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 40.43.)

pages 40-43.)

(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

# **Bank of America Corporation and Subsidiaries Consumer Banking Quarterly Results**

(Dollars in millions)						
			First	Quarter 2016		
	To	tal Consumer Banking		Deposits		onsumer Lending
Net interest income (FTE basis)	\$	5,185	\$	2,659	\$	2,526
Noninterest income:						
Card income		1,211		3		1,208
Service charges		997		997		_
Mortgage banking income		122		_		122
All other income		133		116		17
Total noninterest income		2,463		1,116		1,347
Total revenue, net of interest expense (FTE basis)		7,648		3,775		3,873
Provision for credit losses		560		48		512
Noninterest expense		4,266		2,440		1,826
Income before income taxes (FTE basis)		2,822		1,287	-	1,535
Income tax expense (FTE basis)		1,037	İ	473		564
Net income	\$	1,785	\$	814	\$	971
Net interest yield (FTE basis)		3.47%		1.85%		4.84%
Return on average allocated capital (1)		24		27		22
Efficiency ratio (FTE basis)		55.78		64.63		47.16
Balance Sheet						
Average						
Total loans and leases	\$	214,821	\$	5,963	\$	208,858
Total earning assets (2)		601,048		576,770		210,044
Total assets (2)		636,995		603,565		219,196
Total deposits		572,660		571,461		n/m
Allocated capital (1)		30,000		12,000		18,000
Period end						
Total loans and leases	\$	217,620	\$	6,010	\$	211,610
Total earning assets (2)		620,286		596,196		212,718
Total assets (2)		656,615		622,922		222,321
Total deposits		592,118	l	590,829		n/m

			Fourth	Quarter 2015	
	Т	otal Consumer Banking	1	Deposits	Consumer Lending
Net interest income (FTE basis)	\$	5,058	\$	2,497	\$ 2,561
Noninterest income:					
Card income		1,313		2	1,311
Service charges		1,045		1,045	_
Mortgage banking income		133		_	133
All other income		211		129	 82
Total noninterest income		2,702		1,176	1,526
Total revenue, net of interest expense (FTE basis)		7,760		3,673	4,087
Provision for credit losses		682		54	628
Noninterest expense		4,325		2,488	1,837
Income before income taxes (FTE basis)		2,753		1,131	1,622
Income tax expense (FTE basis)		979		403	576
Net income	\$	1,774	\$	728	\$ 1,046
Net interest yield (FTE basis)		3.43 %		1.77%	4.92 %
Return on average allocated capital (1)		24		24	24
Efficiency ratio (FTE basis)		55.73		67.73	44.94
Balance Sheet					
Average					
Total loans and leases	\$	211,126	\$	5,835	\$ 205,291
Total earning assets (2)		584,649		561,267	206,689
Total assets (2)		620,659		588,097	215,869
Total deposits		557,318		556,063	n/m
Allocated capital (1)		29,000		12,000	17,000
Period end					
Total loans and leases	\$	214,405	\$	5,927	\$ 208,478
Total earning assets (2)		599,491		576,241	209,858
Total assets (2)		636,279		603,580	219,307
Total deposits		572,738		571,467	n/m

For footnotes see page 18.

# **Consumer Banking Quarterly Results (continued)**

(Dollars in millions)			Firet (	Quarter 2015		
	т.	otal Consumer	riist (	Quarter 2015	C	onsumer
	10	Banking	1	Deposits		ending
Net interest income (FTE basis)	\$	4,872	\$	2,297	\$	2,575
Noninterest income:						
Card income		1,168		3		1,165
Service charges		966		966		_
Mortgage banking income		288		_		288
All other income		112		102		10
Total noninterest income		2,534		1,071		1,463
Total revenue, net of interest expense (FTE basis)		7,406		3,368		4,038
Provision for credit losses		716		63		653
Noninterest expense		4,367		2,452		1,915
Income before income taxes (FTE basis)		2,323		853		1,470
Income tax expense (FTE basis)		862		317		545
Net income	\$	1,461	\$	536	\$	925
Net interest yield (FTE basis)		3.54%		1.74%		5.34%
Return on average allocated capital (1)		20		18		22
Efficiency ratio (FTE basis)		58.97		72.80		47.43
Balance Sheet						
Average						
Total loans and leases	\$	199,581	\$	5,879	\$	193,702
Total earning assets (2)		558,713		535,412		195,548
Total assets (2)		594,580		562,195		204,632
Total deposits		531,365		530,291		n/m
Allocated capital (1)		29,000		12,000		17,000
Period end						
Total loans and leases	\$	200,153	\$	5,824	\$	194,329
Total earning assets (2)		576,754		553,451		197,264
Total assets (2)		612,939		580,237		206,663
Total deposits		549,494		548,308		n/m

<sup>(1)</sup> Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 40-43.)

n/m = not meaningful

pages 40-43.)

For presentation purposes, in segments or businesses where the total of liabilities and equity exceeds assets, the Corporation allocates assets from *All Other* to match the segments' and businesses' liabilities and allocated shareholders' equity. As a result, total earning assets and total assets of the businesses may not equal total *Consumer Banking*.

# **Bank of America Corporation and Subsidiaries Consumer Banking Key Indicators**

(Dollars in millions)								
	Fir Quar 201	ter	Fourth Quarter 2015	Q	Third uarter 2015	Second Quarter 2015	Ç	First Quarter 2015
Average deposit balances								
Checking	\$ 276,	611	\$ 267,474	\$ 2	61,468	\$ 259,006	\$ 2	250,247
Savings	46,	221	44,518		44,721	45,748		44,525
MMS	201,	616	195,756	1	91,358	186,750		180,078
CDs and IRAs	45,	451	46,791		48,644	51,178		53,820
Non-U.S. and other	2,	761	2,779		2,705	2,772		2,695
Total average deposit balances	\$ 572,	660	\$ 557,318	\$ 5	48,896	\$ 545,454	\$ 5	531,365
Deposit spreads (excludes noninterest costs)								
Checking	2	2.01%	2.02%		2.03%	2.04%		2.03%
Savings	2	2.28	2.29		2.29	2.29		2.31
MMS	1	1.24	1.24		1.23	1.22		1.23
CDs and IRAs	(	).81	0.69		0.62	0.58		0.54
Non-U.S. and other	(	).67	0.54		0.48	0.44		0.42
Total deposit spreads	1	1.66	1.65		1.64	1.63		1.62
Client brokerage assets	\$ 126,	921	\$ 122,721	\$ 1	17,210	\$ 121,961	\$ :	118,492
Online banking active accounts (units in thousands)	32,	647	31,674		31,627	31,365		31,523
Mobile banking active users (units in thousands)	19,		18,705		18,398	17,626		17,092
Financial centers	4,	689	4,726		4,741	4,789		4,835
ATMs	16,	003	16,038		16,062	15,992		15,903
Total U.S. credit card (1)								
Loans								
Average credit card outstandings	\$ 87,	163	\$ 88,623	\$	88,201	\$ 87,460	\$	88,695
Ending credit card outstandings	86,	403	89,602		88,339	88,403		87,288
Credit quality								
Net charge-offs	\$	587	\$ 563	\$	546	\$ 584	\$	621
	2	2.71%	2.52%		2.46%	2.68%		2.84%
30+ delinquency	\$ 1,	448	\$ 1,575	\$	1,514	\$ 1,486	\$	1,581
	1	1.68%	1.76%		1.71%	1.68%		1.81%
90+ delinquency	\$	743	\$ 789	\$	721	\$ 742	\$	795
	(	).86%	0.88%		0.82%	0.84%		0.91%
Other Total U.S. credit card indicators (1)								
Gross interest yield	9	0.32%	9.15%		9.15%	9.08%		9.27%
Risk-adjusted margin	9	0.05	9.79		9.51	8.89		9.02
New accounts (in thousands)	1,	208	1,260		1,257	1,295		1,161
Purchase volumes	\$ 51,	154	\$ 58,752	\$	56,472	\$ 55,976	\$	50,178
Debit card data								
				\$	69,288	\$		66,898

For footnotes see page 20.

# **Consumer Banking Key Indicators (continued)**

(Dollars in millions)										
	•	First Quarter 2016		Fourth Quarter 2015		Third Quarter 2015	(	Second Quarter 2015		First Quarter 2015
Loan production (2):	_				_					
Total <sup>(3)</sup> :										
First mortgage	\$	12,623	\$	13,543	\$	13,712	\$	15,962	\$	13,713
Home equity		3,805		3,495		3,140		3,209		3,217
Consumer Banking:										
First mortgage	\$	9,078	\$	9,732	\$	10,026	\$	11,265	\$	9,854
Home equity		3,515		3,191		2,840		2,939		3,017
Mortgage banking income										
Consumer Lending:										
Core production revenue	\$	137	\$	148	\$	221	\$	273	\$	300
Representations and warranties provision		2		2		2		1		6
Other consumer mortgage banking income (4)		(17)		(17)		(17)		(18)		(18)
Total Consumer Lending mortgage banking income	_	122		133		206		256		288
Legacy Assets & Servicing mortgage banking income (5)		372		249		265		682		461
Eliminations (6)		(61)		(120)		(64)		63		(55)
Total consolidated mortgage banking income	\$	433	\$	262	\$	407	\$	1,001	\$	694

<sup>(1)</sup> In addition to the U.S. credit card portfolio in Consumer Banking, the remaining U.S. credit card portfolio is in GWIM.

The above loan production amounts represent the unpaid principal balance of loans and in the case of home equity, the principal amount of the total line of credit.

<sup>(3)</sup> In addition to loan production in *Consumer Banking*, there is also first mortgage and home equity loan production in *GWIM*.

<sup>(4)</sup> Primarily intercompany charge for loan servicing activities provided by *Legacy Assets & Servicing*.

<sup>(5)</sup> Amounts for Legacy Assets & Servicing are included in this Consumer Banking table to show the components of consolidated mortgage banking income.
(6) Includes the effect of transfers of mortgage loans from Consumer Banking to the ALM portfolio included in All Other, intercompany charges for loan servicing and net gains or losses on intercompany trades related to mortgage servicing rights risk management.

# Global Wealth & Investment Management Segment Results

(Dollars in millions)						
		First Quarter 2016	Fourth Quarter 2015	Third Quarter 2015	Second Quarter 2015	First Quarter 2015
Net interest income (FTE basis)	\$	1,489	\$ 1,412	\$ 1,377	\$ 1,359	\$ 1,351
Noninterest income:						
Investment and brokerage services		2,536	2,639	2,682	2,749	2,723
All other income		420	393	409	465	443
Total noninterest income		2,956	3,032	3,091	3,214	3,166
Total revenue, net of interest expense (FTE basis)	_	4,445	4,444	4,468	4,573	4,517
Provision for credit losses		25	15	(2)	15	23
Noninterest expense		3,250	3,475	3,444	3,459	3,458
Income before income taxes (FTE basis)		1,170	954	1,026	1,099	1,036
Income tax expense (FTE basis)		430	338	369	410	384
Net income	\$	740	\$ 616	\$ 657	\$ 689	\$ 652
Net interest yield (FTE basis)		2.14%	2.08%	2.12%	2.17%	2.13%
Return on average allocated capital (1)		23	20	22	23	22
Efficiency ratio (FTE basis)		73.12	78.19	77.08	75.62	76.56
Balance Sheet						
Average						
Total loans and leases	\$	137,868	\$ 135,839	\$ 133,168	\$ 130,270	\$ 126,129
Total earning assets (2)		279,471	269,135	257,344	251,528	257,625
Total assets (2)		295,576	285,214	274,192	268,835	275,130
Total deposits		260,482	251,306	243,980	239,974	243,561
Allocated capital (1)		13,000	12,000	12,000	12,000	12,000
Period end						
Total loans and leases	\$	138,418	\$ 137,847	\$ 134,630	\$ 132,377	\$ 127,556
Total earning assets (2)		279,980	279,465	262,870	250,720	255,840
Total assets (2)		296,062	296,139	279,155	267,021	272,777
Total deposits		260,565	260,893	246,172	237,624	244,080

Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 40.43.)

pages 40-43.)

(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

# Global Wealth & Investment Management Key Indicators

(Dollars in millions, except as noted)										
		First Quarter 2016		Fourth Quarter 2015		Third Quarter 2015		Second Quarter 2015	(	First Quarter 2015
Revenue by Business	_						_			
Merrill Lynch Global Wealth Management	\$	3,647	\$	3,665	\$	3,694	\$	3,792	\$	3,74
U.S. Trust		773		756		756		764		75
Other (1)		25		23		18		17		1
Total revenue, net of interest expense (FTE basis)	\$	4,445	\$	4,444	\$	4,468	\$	4,573	\$	4,51
Client Balances by Business, at period end										
Merrill Lynch Global Wealth Management	\$	1,996,872	\$	1,985,310	\$	1,942,623	\$	2,051,514	\$ 2	2,043,44
U.S. Trust		390,262		388,604		375,751		388,829		391,10
Other (1)		77,751		82,929		78,110		81,318		75,2
Total client balances	\$	2,464,885	\$	2,456,843	\$	2,396,484	\$	2,521,661	\$ 2	2,509,8
Client Balances by Type, at period end										
Long-term assets under management (2)	\$	812,916	\$	817,938	\$	798,887	\$	849,046	\$	841,9
Liquidity assets under management (3)		77,747		82,925		78,106		81,314		75,2
Assets under management	_	890,663	_	900,863	_	876,993	_	930,360		917,2
Brokerage assets		1,056,752		1,040,938		1,026,355		1,079,084		1,076,2
Assets in custody		115,537		113,239		109,196		138,774		141,2
Deposits		260,565		260,893		246,172		237,624		244,0
Loans and leases (4)		141,368		140,910		137,768		135,819		130,9
Total client balances	\$	2,464,885	\$	2,456,843	\$	2,396,484	\$	2,521,661	\$ 2	2,509,8
Assets Under Management Rollforward										
Assets under management, beginning balance	\$	900,863	\$	876,993	\$	930,360	\$	917,257	\$	902,8
Net long-term client flows		(599)		6,746		4,448		8,593		14,6
Net liquidity client flows		(3,820)		4,813		(3,210)		6,023		(1,4
Market valuation/other		(5,781)		12,311		(54,605)		(1,513)		1,2
Total assets under management, ending balance	\$	890,663	\$	900,863	\$	876,993	\$	930,360	\$	917,2
Associates, at period end <sup>(5)</sup>										
Number of financial advisors		16,672		16,686		16,522		16,314		16,1
Total wealth advisors		18,111		18,130		17,967		17,735		17,5
Total client-facing professionals		20,569		20,600		20,442		20,228		20,1
Merrill Lynch Global Wealth Management Metric										
Financial advisor productivity <sup>(6)</sup> (in thousands)	\$	983	\$	995	\$	1,006	\$	1,049	\$	1,0
U.S. Trust Metric, at period end										
Client-facing professionals (FTE basis)										

<sup>[1]</sup> Includes the results of BofA Global Capital Management, the cash management division of Bank of America, and certain administrative items.

Defined as assets under advisory and discretion of *GWIM* in which the duration of the investment strategy is longer than one year.

<sup>(3)</sup> Defined as assets under advisory and discretion of *GWIM* in which the investment strategy seeks current income, while maintaining liquidity and capital preservation. The duration of these strategies is primarily less than one year.

<sup>(4)</sup> Includes margin receivables which are classified in customer and other receivables on the Consolidated Balance Sheet.

<sup>(5)</sup> Includes financial advisors in the Consumer Banking segment of 2,259, 2,187, 2,050, 2,048 and 1,978 at March 31, 2016, December 31, 2015, September 30, 2015, June 30, 2015 and March 31, 2015, respectively.

<sup>(6)</sup> Financial advisor productivity is defined as annualized Merrill Lynch Global Wealth Management revenue, excluding the allocation of certain ALM activities, divided by the total number of financial advisors (excluding financial advisors in the Consumer Banking segment).

# **Bank of America Corporation and Subsidiaries Global Banking Segment Results**

(Dollars in millions)								
	(	First Quarter 2016	Q	ourth uarter 2015		Third Quarter 2015	Second Quarter 2015	First Quarter 2015
Net interest income (FTE basis)	\$	2,489	\$	2,386	\$	2,301	\$ 2,181	\$ 2,215
Noninterest income:								
Service charges		745		730		746	728	710
Investment banking fees		636		729		752	777	852
All other income		528		646		523	561	625
Total noninterest income		1,909		2,105	_	2,021	2,066	2,187
Total revenue, net of interest expense (FTE basis)		4,398		4,491		4,322	4,247	4,402
Provision for credit losses		553		233		179	177	96
Noninterest expense		2,159		2,075		2,150	2,073	2,132
Income before income taxes (FTE basis)		1,686		2,183		1,993	1,997	2,174
Income tax expense (FTE basis)		620		805		716	746	807
Net income	<u>s</u>	1,066	\$	1,378	\$	1,277	\$ 1,251	\$ 1,367
Net interest yield (FTE basis)		2.97%		2.85%		2.85%	2.81%	2.88%
Return on average allocated capital (1)		12		16		14	14	16
Efficiency ratio (FTE basis)		49.09		46.18		49.75	48.81	48.45
Balance Sheet								
Average								
Total loans and leases	\$	324,552	\$ 3	314,585	\$	304,631	\$ 295,395	\$ 284,298
Total earnings assets (2)		337,296	3	332,055		320,328	311,675	311,724
Total assets (2)		387,661	3	381,887		370,246	361,867	361,771
Total deposits		297,134	3	307,806		296,321	288,117	286,434
Allocated capital (1)		37,000		35,000		35,000	35,000	35,000
Period end								
Total loans and leases	\$	329,543	\$ 3	319,658	\$	309,612	\$ 301,831	\$ 290,446
Total earnings assets (2)		341,294	3	330,737		321,700	317,724	313,569
Total assets (2)		390,643	3	382,053		372,363	367,052	365,024
Total deposits		298,072	2	296,162		297,644	292,261	290,422

<sup>(1)</sup> Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 40-43.)

(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

# **Global Banking Key Indicators**

<u> </u>										
(Dollars in millions)		First Quarter		Fourth Quarter		Third Quarter		Second Quarter		First Quarter
	_	2016		2015	_	2015	_	2015	_	2015
Investment Banking fees (1)										
Advisory (2)	\$		\$		\$	365	\$	247	\$	387
Debt issuance		265		265		325		371		335
Equity issuance	_	66		109		62	_	159		130
Total Investment Banking fees (3)	<u> </u>	636	\$	729	\$	752	\$	777	\$	852
Business Lending										
Corporate	\$	1,013	\$	1,017	\$	947	\$	849	\$	1,021
Commercial		1,005		1,071		982		1,002		910
Business Banking		97		82		91		89		89
Total Business Lending revenue	<u> </u>	2,115	\$	2,170	\$	2,020	\$	1,940	\$	2,020
Global Transaction Services										
Corporate	\$	713	\$	720	\$	712	\$	704	\$	656
Commercial		695		682		676		638		647
Business Banking	_	185		184		181		170		165
Total Global Transaction Services revenue	9	1,593	\$	1,586	\$	1,569	\$	1,512	\$	1,468
Average deposit balances										
Interest-bearing	\$	65,719	\$	66,227	\$	64,960	\$	65,504	\$	65,982
Noninterest-bearing	_	231,415		241,579		231,361		222,613		220,452
Total average deposits	\$	297,134	\$	307,806	\$	296,321	\$	288,117	\$	286,434
Loan spread		1.65%	6	1.60%		1.61%		1.61%		1.68
Provision for credit losses	S	553	\$	233	\$	179	\$	177	\$	96
Credit quality <sup>(4, 5)</sup>										
Reservable utilized criticized exposure	\$	16,923	\$	14,397	\$	11,243	\$	11,031	\$	10,069
		4.78%	6	4.18%		3.36%		3.38%		3.20
Nonperforming loans, leases and foreclosed properties	8	1,316	\$	935	\$	898	\$	1,179	\$	979
		0.40%	6	0.29%		0.29%		0.39%		0.34
Average loans and leases by product										
U.S. commercial	\$	182,544	\$	175,111	\$	167,692	\$	162,580	\$	156,137
Commercial real estate		48,908		48,521		46,904		44,066		42,163
Commercial lease financing		22,074		21,467		21,074		20,491		20,217
Non-U.S. commercial		71,014		69,471		68,947		68,242		65,764
Other		12		15		14		16		17
Total average loans and leases	<u> </u>	324,552	\$	314,585	\$	304,631	\$	295,395	\$	284,298
Total Corporation Investment Banking fees										
Advisory (2)	\$	346	\$	408	\$	391	\$	276	\$	428
Debt issuance		669		617		748		887		781
Equity issuance		188		286		188		417		345
Total investment banking fees including self-led deals		1,203		1,311		1,327		1,580		1,554
										(67
Self-led deals		(50)		(39)		(40)		(54)		(67

<sup>(1)</sup> Investment banking fees represent total investment banking fees for *Global Banking* inclusive of self-led deals and fees included within Business Lending.
(2) Advisory includes fees on debt and equity advisory and mergers and acquisitions.

Investment banking fees represent only the fee component in Global Banking and do not include certain less significant items shared with the Investment Banking Group under internal revenue

<sup>(4)</sup> Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure is on an end-of-period basis and is also shown as a percentage of total commercial utilized reservable criticized exposure, including loans and leases, standby letters of credit, financial guarantees, commercial letters of credit and bankers' acceptances.

<sup>(5)</sup> Nonperforming loans, leases and foreclosed properties are on an end-of-period basis. The nonperforming ratio is nonperforming assets divided by loans, leases and foreclosed properties.

# **Investment Banking Product Rankings**

		Three Months Ended	March 31, 2016	
	Globs	al	U.S.	
	Product Ranking	Market Share	Product Ranking	Market Share
Net investment banking revenue	4	6.3%	3	9.4%
Announced mergers and acquisitions	5	13.0	4	18.1
Equity capital markets	4	5.1	3	12.7
Debt capital markets	3	6.0	2	10.0
High-yield corporate debt	3	7.7	3	9.1
Leveraged loans	1	11.2	1	14.2
Mortgage-backed securities	1	13.8	1	15.6
Asset-backed securities	1	11.0	1	14.5
Convertible debt	7	4.8	3	13.2
Common stock underwriting	3	5.2	3	12.6
Investment-grade corporate debt	2	6.1	2	11.0
Syndicated loans	1	10.3	1	14.3

Source: Dealogic data as of April 1, 2016. Figures above include self-led transactions.

- Rankings based on deal volumes except net investment banking revenue rankings which reflect fees.
- Debt capital markets excludes loans but includes agencies.
- Mergers and acquisitions fees included in investment banking revenues reflect 10 percent fee credit at announcement and 90 percent fee credit at completion as per Dealogic.
- Mergers and acquisitions volume rankings are for announced transactions and provide credit to all investment banks advising either side of the transaction. Each advisor receives full credit for the deal amount unless advising a minor stakeholder.

#### **Highlights**

#### Global top 3 rankings in:

High-yield corporate debt	Common stock underwriting
Leveraged loans	Investment-grade corporate debt
Mortgage-backed securities	Syndicated loans
Asset-backed securities	Debt capital markets

#### U.S. ton 3 rankings in:

C.s. top 3 rankings in.	
High-yield corporate debt	Common stock underwriting
Leveraged loans	Investment-grade corporate debt
Mortgage-backed securities	Syndicated loans
Asset-backed securities	Equity capital markets
Convertible debt	Debt capital markets

#### Top 3 rankings excluding self-led deals:

Global: High-yield corporate debt, Leveraged loans, Mortgage-backed securities, Asset-backed securities, Common stock underwriting, Investment-grade corporate debt, Syndicated loans, Debt capital markets

U.S.: High-yield corporate debt, Leveraged loans, Mortgage-backed securities, Asset-backed securities, Convertible debt, Common stock underwriting, Investment-grade corporate debt, Syndicated loans, Equity capital markets, Debt capital markets

# **Bank of America Corporation and Subsidiaries Global Markets Segment Results**

(Dollars in millions)					
	First Quarter 2016	Fourth Quarter 2015	Third Quarter 2015	Second Quarter 2015	First Quarter 2015
Net interest income (FTE basis)	\$ 1,189	\$ 1,131	\$ 1,103	\$ 996	\$ 981
Noninterest income:					
Investment and brokerage services	568	518	574	556	573
Investment banking fees	494	532	521	718	630
Trading account profits	1,592	795	1,468	1,700	2,131
All other income (loss)	108	137	89	(16)	(124)
Total noninterest income	2,762	1,982	2,652	2,958	3,210
Total revenue, net of interest expense (FTE basis) (1)	3,951	3,113	3,755	3,954	4,191
Provision for credit losses	9	30	42	6	21
Noninterest expense	2,432	2,752	2,681	2,731	3,140
Income before income taxes (FTE basis)	1,510	331	1,032	1,217	1,030
Income tax expense (FTE basis)	526	153	219	418	353
Net income	\$ 984	\$ 178	\$ 813	\$ 799	\$ 677
Return on average allocated capital (2)	11%	2%	9%	9%	8%
Efficiency ratio (FTE basis)	61.56	88.38	71.41	69.05	74.92
Balance Sheet					
Average					
Total trading-related assets (3)	\$ 407,752	\$ 415,956	\$ 431,246	\$ 442,463	\$ 443,930
Total loans and leases	69,283	68,835	66,349	61,819	56,601
Total earning assets (3)	419,144	421,211	438,033	434,519	433,061
Total assets	582,226	587,880	595,408	601,289	596,806
Total deposits	36,173	37,423	36,968	39,604	39,587
Allocated capital (2)	37,000	35,000	35,000	35,000	35,000
Period end  Total trading-related assets (3)	\$ 408,309	\$ 373,950	\$ 407,210	\$ 406,378	\$ 424,996
Total loans and leases	73,446	73,208	70,159	65,962	62,627
Total earning assets (3)	423,118	385,157	419,889	407,156	419,714
Total assets	582,048	549,952	577,880	579,370	585,187
Total deposits	34,486	37,256	35,943	39,245	38,587
Trading-related assets (average)					
Trading account securities	\$ 187,930	\$ 195,275	\$ 196,685	\$ 197,116	\$ 193,491
Reverse repurchases	85,501	86,652	103,389	109,581	115,309
Securities borrowed	80,807	82,385	75,786	81,091	78,713
Derivative assets	53,514	51,644	55,386	54,675	56,417
Total trading-related assets (3)	\$ 407,752	\$ 415,956	\$ 431,246	\$ 442,463	\$ 443,930

<sup>(1)</sup> Substantially all of Global Markets total revenue is sales and trading revenue and investment banking fees, with a small portion related to certain revenue sharing agreements with other business

segments. For additional sales and trading revenue information, see page 27.

(2) Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 40-43.)
Trading-related assets include derivative assets, which are considered non-earning assets.

# **Bank of America Corporation and Subsidiaries Global Markets Key Indicators**

(Dollars in millions)										
	•	First Quarter 2016	(	Fourth Quarter 2015	Qι	Third uarter 2015	Ç	Second Quarter 2015	Ç	First Quarter 2015
Sales and trading revenue (1)										
Fixed income, currency and commodities	\$	2,404	\$	1,560	\$	2,012	\$	1,945	\$	2,352
Equities		1,037		874		1,148		1,176		1,137
Total sales and trading revenue	\$	3,441	\$	2,434	\$	3,160	\$	3,121	\$	3,489
Sales and trading revenue, excluding net debit valuation adjustment (2)  Fixed income, currency and commodities  Equities	\$	2,264 1,023	\$	1,750 882	\$	1,994 1,154	\$	2,144 1,176	\$	2,744 1,146
Total sales and trading revenue, excluding net debit valuation adjustment	<u>s</u>	3,287	\$	2,632	\$	3,148	\$	3,320	\$	3,890
Sales and trading revenue breakdown  Net interest income	0	1.073	ø	1.027	e	1.006	ø	001	ø	902
	\$	1,072 559	\$	1,027 510	\$	1,006 568	\$	891 550	\$	893
Commissions				803						567
Trading Other		1,581 229		94		1,468 118		1,683		2,128
			•		•		· ·	(3)	•	(99)
Total sales and trading revenue	3	3,441	\$	2,434	\$	3,160	4	3,121	3	3,489

<sup>(1)</sup> Includes Global Banking sales and trading revenue of \$160 million for the first quarter of 2016, and \$128 million, \$86 million, \$133 million and \$75 million for the fourth, third, second and first quarters of 2015, respectively.

<sup>(2)</sup> For this presentation, sales and trading revenue excludes net debit valuation adjustment (DVA) gains (losses) which include net DVA on derivatives, as well as amortization of own credit portion of purchase discount and realized DVA on structured liabilities for all periods. Sales and trading revenue excluding net DVA gains (losses) represents a non-GAAP financial measure.

# **Legacy Assets & Servicing Segment Results**

(Dollars in millions, except as noted)									
		First Quarter 2016		Fourth Quarter 2015	(	Third Quarter 2015		Second Quarter 2015	First Quarter 2015
Net interest income (FTE basis)	\$	3	314	\$ 348	\$	382	\$	416	\$ 428
Noninterest income:									
Mortgage banking income		3	372	249		265		682	461
All other income (loss)	_		(7)	(9)		193		(10)	25
Total noninterest income		3	365	240		458		672	486
Total revenue, net of interest expense (FTE basis)	_	(	579	588		840		1,088	914
Provision for credit losses		(1	18)	(10)		6		57	91
Noninterest expense		8	860	1,146		1,141		957	1,200
Income (loss) before income taxes (FTE basis)		(	(63)	(548)		(307)		74	(377)
Income tax expense (benefit) (FTE basis)		(	(23)	(198)		(112)		27	(140)
Net income (loss)	\$	(	(40)	\$ (350)	\$	(195)	\$	47	\$ (237)
Net interest yield (FTE basis)		3.	.82%	3.48%		3.68%		3.94%	4.19%
Return on average allocated capital (1)			n/m	n/m		n/m		1	n/m
Efficiency ratio (FTE basis)			n/m	n/m		n/m		88.03	n/m
Balance Sheet									
Average									
Total loans and leases	\$	25,8	878	\$ 27,223	\$	29,074	\$	30,897	\$ 32,411
Total earning assets (2)		33,0	080	39,686		41,168		42,337	41,468
Total assets (2)		41,8	321	48,995		50,708		52,518	52,713
Allocated capital (1)		23,0	000	24,000		24,000		24,000	24,000
Period end									
Total loans and leases	\$	25,1	15	\$ 26,521	\$	27,982	\$	30,024	\$ 31,690
Total earning assets (2)		30,5	60	37,783		40,171		40,874	42,672
Total assets (2)		38,9	28	47,292		49,064		50,928	53,620
Period end (in billions)									
Mortgage serviced portfolio (3)	\$	55	1.0	\$ 565.0	\$	580.0	\$	610.0	\$ 669.0

Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 40.43.)

(3) Includes servicing of residential mortgage loans, home equity lines of credit and home equity loans.

pages 40-43.)

(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity

# **Bank of America Corporation and Subsidiaries Legacy Assets & Servicing Key Indicators**

(Dollars in millions, except as noted)					
	First Quarter 2016	Fourth Quarter 2015	Third Quarter 2015	Second Quarter 2015	First Quarter 2015
Mortgage servicing rights at fair value rollforward:					
Balance, beginning of period	\$ 2,680	\$ 2,699	\$ 3,201	\$ 3,108	\$ 3,271
Net additions	57	49	53	(174)	105
Amortization of expected cash flows (1)	(171)	(174)	(179)	(187)	(198)
Other changes in mortgage servicing rights fair value (2)	(414)	106	(376)	454	(70)
Balance, end of period <sup>(3)</sup>	\$ 2,152	\$ 2,680	\$ 2,699	\$ 3,201	\$ 3,108
Capitalized mortgage servicing rights (% of loans serviced for investors)	58	<b>bps</b> 71 l	bps 69 b	pps 78 bps	68 bps
Mortgage loans serviced for investors (in billions)	\$ 368	\$ 378	\$ 391	\$ 409	\$ 459
Mortgage banking income					
Servicing income:					
Servicing fees	\$ 330	\$ 352	\$ 345	\$ 392	\$ 430
Amortization of expected cash flows (1)	(171)	(174)	(179)	(187)	(198)
Fair value changes of mortgage servicing rights, net of risk management activities used to hedge certain market risks <sup>(4)</sup>	126	(9)	82	193	250
Total net servicing income	285	169	248	398	482
Representations and warranties provision	(44)	(9)	(77)	204	(90)
Other mortgage banking income (5)	131	89	94	80	69
Total Legacy Assets & Servicing mortgage banking income	\$ 372	\$ 249	\$ 265	\$ 682	\$ 461

<sup>(1)</sup> Represents the net change in fair value of the mortgage servicing rights asset due to the recognition of modeled cash flows.

These amounts reflect the changes in modeled mortgage servicing rights fair value primarily due to observed changes in interest rates, volatility, spreads and the shape of the forward swap curve and periodic adjustments to valuation based on third-party price discovery. In addition, these amounts reflect periodic adjustments to the valuation model to reflect changes in the modeled relationship between inputs and their impact on projected cash flows, changes in certain cash flow assumptions such as cost to service and ancillary income per loan and the impact of periodic recalibrations of the model to reflect changes in the relationship between market interest rate spreads and projected cash flows.

(3) Does not include certain non-U.S. residential mortgage MSR balances, which are recorded in *Global Markets*.

<sup>(4)</sup> Includes gains and losses on sales of mortgage servicing rights.

<sup>(5)</sup> Consists primarily of revenue from sales of repurchased loans that had returned to performing status.

# All Other Results (1)

(Dollars in millions)								
	(	First Quarter 2016	Fourth Quarter 2015	Third Quarter 2015	(	Second Quarter 2015	(	First Quarter 2015
Net interest income (FTE basis)	\$	(1,280)	\$ (353)	\$ (471)	\$	821	\$	(221)
Noninterest income:								
Card income		44	61	67		65		68
Equity investment income (loss)		30	34	(46)		11		1
Gains on sales of debt securities		226	269	385		162		263
All other loss		(414)	(514)	(393)		(267)		(412)
Total noninterest income		(114)	(150)	13		(29)		(80)
Total revenue, net of interest expense (FTE basis)		(1,394)	(503)	(458)		792		(301)
Provision for credit losses		(32)	(140)	(67)		19		(182)
Noninterest expense		1,849	237	116		439		1,530
Income (loss) before income taxes (FTE basis)		(3,211)	(600)	(507)		334		(1,649)
Income tax benefit (FTE basis)		(1,356)	(340)	(513)		(308)		(826)
Net income (loss)	\$	(1,855)	\$ (260)	\$ 6	\$	642	\$	(823)
Balance Sheet								
Average								
Total loans and leases	\$	120,582	\$ 128,548	\$ 137,870	\$	156,094	\$	168,149
Total assets (2)		229,339	255,837	266,265		258,690		257,574
Total deposits		23,964	22,948	22,686		22,596		19,518
Period end								
Total loans and leases	\$	116,971	\$ 125,344	\$ 130,712	\$	146,622	\$	160,278
Total equity investments		4,205	4,297	4,364		4,655		4,701
Total assets (3)		221,202	232,601	259,525		273,695		253,998
Total deposits		23,885	22,919	21,846		23,042		19,543

<sup>(1)</sup> All Other consists of ALM activities, equity investments, the international consumer card business, liquidating businesses, residual expense allocations and other. ALM activities encompass certain residential mortgages, debt securities, interest rate and foreign currency risk management activities, the impact of certain allocation methodologies and accounting hedge ineffectiveness. Certain residential mortgage loans that are managed by Legacy Assets & Servicing are held in All Other. The results of certain ALM activities are allocated to our business segments. Equity investments include our merchant services joint venture as well as Global Principal Investments which is comprised of a portfolio of equity, real estate and other alternative investments.

<sup>(2)</sup> Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity of \$517.9 billion, \$508.9 billion, \$494.7 billion, \$493.5 billion and \$502.2 billion for the first quarter of 2016, and the fourth, third, second and first quarters of 2015, respectively.

<sup>(3)</sup> Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity of \$531.6 billion, \$519.1 billion, \$494.0 billion, \$488.9 billion and \$512.9 billion at March 31, 2016, December 31, 2015, September 30, 2015, June 30, 2015 and March 31, 2015, respectively.

### **Outstanding Loans and Leases**

(Dollars in millions)			
	March 31 2016	December 31 2015	March 31 2015
Consumer			
Residential mortgage (1)	\$ 184,440	\$ 187,911	\$ 207,925
Home equity	73,771	75,948	83,571
U.S. credit card	86,403	89,602	87,288
Non-U.S. credit card	9,977	9,975	9,660
Direct/Indirect consumer (2)	90,609	88,795	82,141
Other consumer (3)	2,176	2,067	1,842
Total consumer loans excluding loans accounted for under the fair value option	447,376	454,298	472,427
Consumer loans accounted for under the fair value option (4)	1,946	1,871	2,055
Total consumer	449,322	456,169	474,482
Commercial			
U.S. commercial (5)	273,636	265,647	238,307
Commercial real estate (6)	58,060	57,199	49,446
Commercial lease financing	20,957	21,352	19,262
Non-U.S. commercial	92,872	91,549	84,842
Total commercial loans excluding loans accounted for under the fair value option	445,525	435,747	391,857
Commercial loans accounted for under the fair value option (4)	6,266	5,067	6,411
Total commercial	451,791	440,814	398,268
Total loans and leases <sup>(7)</sup>	\$ 901,113	\$ 896,983	\$ 872,750

<sup>(1)</sup> Includes pay option loans of \$2.2 billion, \$2.3 billion and \$2.9 billion at March 31, 2016, December 31, 2015 and March 31, 2015, respectively. The Corporation no longer originates pay option loans.

<sup>(2)</sup> Includes auto and specialty lending loans of \$45.4 billion, \$42.6 billion and \$38.9 billion, unsecured consumer lending loans of \$774 million, \$886 million and \$1.3 billion, U.S. securities-based lending loans of \$39.2 billion, \$39.8 billion and \$36.6 billion, non-U.S. consumer loans of \$3.7 billion, \$3.9 billion and \$4.0 billion, student loans of \$547 million, \$564 million and \$611 million and other consumer loans of \$1.0 billion, \$1.0 billion and \$743 million at March 31, 2016, December 31, 2015 and March 31, 2015, respectively.

<sup>(3)</sup> Includes consumer finance loans of \$538 million, \$564 million and \$646 million, consumer leases of \$1.5 billion, \$1.4 billion and \$1.1 billion and consumer overdrafts of \$154 million, \$146 million and \$120 million at March 31, 2016, December 31, 2015 and March 31, 2015, respectively.

<sup>(4)</sup> Consumer loans accounted for under the fair value option were residential mortgage loans of \$1.6 billion, \$1.6 billion and \$1.9 billion and home equity loans of \$348 million, \$250 million and \$205 million at March 31, 2016, December 31, 2015 and March 31, 2015, respectively. Commercial loans accounted for under the fair value option were U.S. commercial loans of \$2.6 billion, \$2.3 billion and \$2.0 billion and non-U.S. commercial loans of \$3.7 billion, \$2.8 billion and \$4.5 billion at March 31, 2016, December 31, 2015 and March 31, 2015, respectively.

<sup>(5)</sup> Includes U.S. small business commercial loans, including card-related products, of \$12.9 billion, \$12.9 billion at March 31, 2016, December 31, 2015 and March 31, 2015, respectively.

<sup>(6)</sup> Includes U.S. commercial real estate loans of \$54.5 billion, \$53.6 billion and \$46.7 billion and non-U.S. commercial real estate loans of \$3.5 billion, \$3.5 billion and \$2.8 billion at March 31, 2016, December 31, 2015 and March 31, 2015, respectively.

Beginning in the first quarter of 2016, the Corporation classifies operating leases in other assets on the Consolidated Balance Sheet. For December 31, 2015 and March 31, 2015, \$6.0 billion and \$5.2 billion of operating leases were reclassified from loans and leases to other assets to conform to this presentation. Additionally, amounts related to these leases were reclassified from net interest income to other noninterest income and other general operating expense on the Consolidated Statement of Income.

(Dollars in millions)

# Quarterly Average Loans and Leases by Business Segment and All Other

(Dollars in millions)			1	First Quarter 201	6									
	Total Corporation	Consumer Banking	GWIM	Global Banking	Global Markets	Legacy Assets & Servicing	All Other							
Consumer														
Residential mortgage	\$ 186,980	\$ 24,939	\$ 56,852	\$ 4	s —	\$ 790	\$ 104,395							
Home equity	75,328	42,616	5,319	4	303	25,080	2,006							
U.S. credit card	87,163	84,207	2,956	_	_	_	_							
Non-U.S. credit card	9,822	_	_	_	_	_	9,822							
Direct/Indirect consumer	89,342	44,676	44,102	4	_	_	560							
Other consumer	2,138	1,577	5	_	_	(1)	557							
Total consumer	450,773	198,015	109,234	12	303	25,869	117,340							
Commercial														
U.S. commercial	270,511	16,783	26,227	182,544	40,503	9	4,445							
Commercial real estate	57,271	22	2,342	48,908	5,889	_	110							
Commercial lease financing	21,077	_	3	22,074	336	_	(1,336							
Non-U.S. commercial	93,352	1	62		22,252	_	23							
Total commercial	442,211	16,806	28,634	324,540	68,980	9	3,242							
Total loans and leases	\$ 892,984	\$ 214,821	\$ 137,868		\$ 69,283	\$ 25,878	\$ 120,582							
1 otal loans and leases	<u> </u>	<u> </u>	<u> </u>	<del> </del>	- 07,200	<u> </u>	<u> </u>							
		Fourth Quarter 2015 Legacy												
	Total Corporation	Consumer Banking	GWIM	Global Banking	Global Markets	Assets & Servicing	All Other							
Consumer	<u> </u>													
Residential mortgage	\$ 189,650	\$ 21,156	\$ 55,604	\$ 5	s —	\$ 831	\$ 112,054							
Home equity	77,109	43,035	5,500	4	235	26,380	1,955							
U.S. credit card	88,623	85,602	3,020				1							
Non-U.S. credit card	10,155	05,002	3,020	<u>_</u>	<u>_</u>	<u></u>	10,155							
Direct/Indirect consumer	87,858	43,129	44,147	4		_	578							
Other consumer	2,039	1,453	6			(1)	579							
Total consumer	455,434	194,375	108,277	15	235	27,210	125,322							
Commercial														
U.S. commercial	261,727	16 720	25 114	175 111	40.226	12	1 125							
Commercial real estate	·	16,729 23	25,114	175,111	40,326		4,435							
	56,126		2,222	48,521	5,228	_	132							
Commercial lease financing	20,422	- (1)	3		297	_	(1,345)							
Non-U.S. commercial	92,447	(1)	223	69,471	22,749	1	4							
Total commercial Total loans and leases	\$ 886,156	\$ 211,126	\$ 135,839	\$ 314,570 \$ 314,585	\$ 68,835	\$ 27,223	3,226 \$ 128,548							
				Fi										
				First Quarter 2015	)	Legacy								
	Total Corporation	Consumer Banking	GWIM	Global Banking	Global Markets	Assets & Servicing	All Other							
Consumer				-										
Residential mortgage	\$ 215,030	\$ 11,151	\$ 51,647	\$ 7	\$ —	\$ 920	\$ 151,305							
Home equity	84,915	45,331	6,112	4	197	31,467	1,804							
U.S. credit card	88,695	85,577	3,117		_	_	1							
Non-U.S. credit card	10,002			_	_	_	10,002							
Direct/Indirect consumer	80,713	39,293	40,619		_	_	797							
Other consumer	1,847	1,166	17		1	_	661							
Total consumer	481,202	182,518	101,512		198	32,387	164,570							
Commercial														
U.S. commercial	234,907	17,035	22,572	156,137	34,747	24	4,392							
Commercial real estate	48,234	17,033	1,908		3,951		184							
	·													
Commercial lease financing	19,271	_	122		450	_	(1,400							
Non-U.S. commercial	83,555	17.062	133		17,255		403							
Total commercial	385,967 \$ 867,169	17,063	24,617	284,281	56,403	24	3,579							
Total loans and leases		\$ 199,581	\$ 126,129	\$ 284,298	\$ 56,601	\$ 32,411	\$ 168,149							

# Bank of America Corporation and Subsidiaries Commercial Credit Exposure by Industry (1, 2, 3)

(Dollars in millions)						T . 1	~	6	•	
	M	Iarch 31 2016	ercial Utiliz cember 31 2015	 March 31 2015	N	Total ( Iarch 31 2016		cember 31 2015	March 31 2015	
Diversified financials	\$	77,650	\$ 79,496	\$ 65,579	\$	124,704	\$	128,436	\$	111,306
Real estate (4)		62,867	61,759	57,930		87,438		87,650		78,357
Retailing		39,392	37,675	34,612		63,687		63,975		58,701
Capital goods		33,571	30,790	29,254		63,036		58,583		54,171
Healthcare equipment and services		37,555	35,134	31,636		62,650		57,901		49,022
Government and public education		46,030	44,835	42,894		54,303		53,133		51,066
Banking		44,939	45,952	46,539		51,163		53,825		51,732
Materials		23,511	24,012	24,586		45,321		46,013		46,503
Energy		21,849	21,257	22,174		43,494		43,811		45,416
Food, beverage and tobacco		19,561	18,316	17,100		39,535		43,164		35,083
Consumer services		25,381	24,084	21,987		39,232		37,058		34,094
Commercial services and supplies		21,643	19,552	18,473		33,761		32,045		30,623
Utilities		12,372	11,396	10,559		28,864		27,849		25,679
Transportation		19,753	19,369	18,050		27,355		27,371		25,655
Media		12,852	12,833	11,615		25,759		24,194		21,596
Technology hardware and equipment		6,362	6,337	5,158		23,777		24,734		14,125
Individuals and trusts		16,152	17,992	16,723		21,134		23,176		21,568
Pharmaceuticals and biotechnology		6,067	6,302	5,956		17,607		16,472		16,800
Software and services		8,256	6,617	5,542		16,882		18,362		15,052
Automobiles and components		4,952	4,804	5,203		11,317		11,329		10,479
Telecommunication services		5,038	4,717	3,991		11,290		10,645		10,407
Consumer durables and apparel		6,289	6,053	6,457		11,033		11,165		10,827
Insurance, including monolines		4,941	5,095	4,758		10,592		10,728		10,402
Food and staples retailing		4,504	4,351	3,812		9,330		9,439		7,482
Religious and social organizations		4,440	4,526	4,692		6,073		5,929		6,215
Other		5,820	6,309	7,249		10,971		15,510		12,704
Total commercial credit exposure by industry	\$	571,747	\$ 559,563	\$ 522,529	\$	940,308	\$	942,497	\$	855,065
Net credit default protection purchased on total commitments (5)					\$	(7,078)	\$	(6,677)	\$	(6,720)

<sup>(1)</sup> Includes loans and leases, standby letters of credit and financial guarantees, derivative assets, assets held-for-sale, commercial letters of credit, bankers' acceptances, securitized assets, foreclosed properties and other collateral acquired. Derivative assets are carried at fair value, reflect the effects of legally enforceable master netting agreements and have been reduced by cash collateral of \$42.4 billion, \$41.9 billion and \$52.7 billion at March 31, 2016, December 31, 2015 and March 31, 2015, respectively. Not reflected in utilized and committed exposure is additional non-cash derivative collateral held of \$22.3 billion, \$23.3 billion and \$21.8 billion which consists primarily of other marketable securities at March 31, 2016, December 31, 2015 and March 31, 2015, respectively.

Total utilized and total committed exposure includes loans and letters of credit accounted for under the fair value option and are comprised of loans outstanding of \$6.3 billion, \$5.1 billion and \$6.4 billion and issued letters of credit at notional value of \$303 million, \$290 million and \$469 million at March 31, 2016, December 31, 2015 and March 31, 2015, respectively. In addition, total committed exposure includes unfunded loan commitments at notional value of \$9.3 billion, \$10.6 billion and \$8.4 billion at March 31, 2016, December 31, 2015 and March 31, 2015, respectively.

<sup>(3)</sup> Includes U.S. small business commercial exposure.

<sup>(4)</sup> Industries are viewed from a variety of perspectives to best isolate the perceived risks. For purposes of this table, the real estate industry is defined based on the borrowers' or counterparties' primary business activity using operating cash flows and primary source of repayment as key factors.

<sup>(5)</sup> Represents net notional credit protection purchased.

# Net Credit Default Protection by Maturity Profile (1)

	March 31 2016	December 31 2015
Less than or equal to one year	40%	39%
Greater than one year and less than or equal to five years	58	59
Greater than five years	2	2
Total net credit default protection	100%	100%

<sup>(1)</sup> To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of maturities for net credit default protection purchased is shown in this table.

# Net Credit Default Protection by Credit Exposure Debt Rating (1)

(Dollars in millions)							
		March 31	December 31, 2015				
Ratings (2, 3)	Net 1	Notional <sup>(4)</sup>	Percent of Total	Net Notional (4)	Percent of Total		
A	\$	(810)	11.4%	\$ (752)	11.3%		
BBB		(3,272)	46.2	(3,030)	45.4		
BB		(1,863)	26.3	(2,090)	31.3		
В		(1,052)	14.9	(634)	9.5		
CCC and below		(45)	0.6	(139)	2.1		
NR <sup>(5)</sup>		(36)	0.6	(32)	0.4		
Total net credit default protection	\$	(7,078)	100.0%	\$ (6,677)	100.0%		

<sup>(1)</sup> To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of debt rating for net notional credit default protection purchased is shown as a negative and the net notional credit protection sold is shown as a positive amount.

(2) Ratings are refreshed on a quarterly basis.

(3) Particle Cappaigners and the net notional credit protection sold is shown as a positive amount.

<sup>(3)</sup> Ratings of BBB- or higher are considered to meet the definition of investment grade.

<sup>(4)</sup> Represents net credit default protection (purchased) sold.

<sup>(5)</sup> NR is comprised of index positions held and any names that have not been rated.

# Bank of America Corporation and Subsidiaries Top 20 Non-U.S. Countries Exposure

(Dollars in millions)

	a	ded Loans nd Loan ivalents (1)	Unfur Los Commi	an	Cou Exp	Net interparty posure (2)	ecurities/ Other estments (3)	Country Exposure at March 31 2016		ledges and ledit Default ledicorection (4)	Net Cour Exposur March 2016	e at 31	(Dec fr Decer	rease crease) com mber 31
United Kingdom	\$	30,687	\$	14,715	\$	7,171	\$ 4,020	\$ 56,593	\$	(5,126)	\$ 5	1,467	\$	(1,779)
Canada		5,917		6,720		2,159	3,054	17,850		(1,126)	10	6,724		1,992
Brazil		9,669		404		1,003	4,349	15,425		(213)	1:	5,212		(438)
Japan		14,259		570		1,842	1,175	17,846		(3,207)	14	4,639		275
Germany		9,252		5,344		2,597	2,760	19,953		(5,769)	14	4,184		780
France		3,171		4,536		2,106	5,807	15,620		(4,869)	10	0,751		2,065
India		6,688		245		471	3,588	10,992		(253)	10	0,739		385
Australia		5,216		2,184		1,020	2,096	10,516		(309)	10	0,207		662
China		7,906		616		1,049	1,093	10,664		(627)	10	0,037		(437)
Hong Kong		5,828		255		871	577	7,531		(21)	,	7,510		(79)
South Korea		4,281		757		939	1,837	7,814		(628)	,	7,186		328
Netherlands		3,403		2,797		789	1,423	8,412		(1,697)	(	6,715		(919)
Switzerland		3,293		2,969		412	705	7,379		(1,425)	:	5,954		(309)
Mexico		3,283		1,102		246	1,061	5,692		(258)	4	5,434		380
Italy		3,470		967		875	976	6,288		(1,231)	:	5,057		(251)
Singapore		1,955		216		632	1,726	4,529		(36)	4	4,493		(236)
Turkey		3,297		117		83	31	3,528		(260)	:	3,268		128
United Arab Emirates		2,001		204		1,039	43	3,287		(64)	:	3,223		197
Israel		172		2,499		91	237	2,999		_	:	2,999		249
Spain		1,589		532		275	1,091	3,487		(766)	2	2,721		(342)
Total top 20 non-U.S. countries exposure	\$	125,337	\$	47,749	\$	25,670	\$ 37,649	\$ 236,405	\$	(27,885)	\$ 208	8,520	\$	2,651

<sup>(1)</sup> Includes loans, leases, and other extensions of credit and funds, including letters of credit and due from placements, which have not been reduced by collateral, hedges or credit default protection. Funded loans and loan equivalents are reported net of charge-offs but prior to any allowance for loan and lease losses.

<sup>(2)</sup> Net counterparty exposure includes the fair value of derivatives, including the counterparty risk associated with credit default swaps, and secured financing transactions. Derivative exposures are presented net of \$31.3 billion in collateral, which is predominantly cash, pledged under legally enforceable master netting agreements. Secured financing transaction exposures are presented net of eligible cash or securities pledged as collateral. The notional amount of reverse repurchase transactions was \$84.1 billion. Counterparty exposure is not presented net of hedges or credit default protection.

<sup>(3)</sup> Long securities exposures are netted on a single-name basis to, but not below, zero by short exposures and net credit default swaps purchased, consisting of single-name and net indexed and tranched credit default swaps.

<sup>(4)</sup> Represents credit default protection purchased, net of credit default protection sold, which is used to mitigate the Corporation's risk to country exposures as listed, consisting of net single-name and net indexed and tranched credit default swaps. Amounts are calculated based on the credit default swaps notional amount assuming a zero recovery rate less any fair value receivable or payable.

<sup>(5)</sup> Represents country exposure less hedges and credit default protection purchased, net of credit default protection sold.

#### Nonperforming Loans, Leases and Foreclosed Properties

(Dollars in millions)									
	M	Iarch 31 2016	Dec	2015	Sep	tember 30 2015	June 30 2015	M	larch 31 2015
Residential mortgage	\$	3,976	\$	4,803	\$	5,242	\$ 5,985	\$	6,421
Home equity		3,244		3,337		3,429	3,563		3,759
Direct/Indirect consumer		26		24		25	26		28
Other consumer		1		1		1	1		1
Total consumer		7,247		8,165		8,697	9,575		10,209
U.S. commercial	-	1,236		867		836	869		680
Commercial real estate		91		93		108	126		132
Commercial lease financing		29		12		17	19		16
Non-U.S. commercial		165		158		56	80		79
		1,521		1,130		1,017	 1,094		907
U.S. small business commercial		82		82		85	78		89
Total commercial		1,603		1,212		1,102	1,172		996
Total nonperforming loans and leases		8,850		9,377		9,799	10,747		11,205
Foreclosed properties (1)		431		459		537	818		896
Total nonperforming loans, leases and foreclosed properties (2, 3, 4)	\$	9,281	\$	9,836	\$	10,336	\$ 11,565	\$	12,101
Fully-insured home loans past due 30 days or more and still accruing	\$	8,207	\$	9,855	\$	10,467	\$ 11,871	\$	12,743
Consumer credit card past due 30 days or more and still accruing		1,590		1,721		1,662	1,650		1,749
Other loans past due 30 days or more and still accruing		3,219		3,603		3,415	3,423		3,513
Total loans past due 30 days or more and still accruing (3, 5, 6)	\$	13,016	\$	15,179	\$	15,544	\$ 16,944	\$	18,005
Fully-insured home loans past due 90 days or more and still accruing	\$	6,334	\$	7,150	\$	7,616	\$ 8,917	\$	9,912
Consumer credit card past due 90 days or more and still accruing		820		865		799	828		883
Other loans past due 90 days or more and still accruing		193		235		203	195		173
Total loans past due 90 days or more and still accruing (3,5,6)	\$	7,347	\$	8,250	\$	8,618	\$ 9,940	\$	10,968
Nonperforming loans, leases and foreclosed properties/Total assets (7)		0.43%		0.46%		0.48%	0.54%		0.57%
Nonperforming loans, leases and foreclosed properties/Total loans, leases and foreclosed properties (7)		1.04		1.10		1.18	1.32		1.40
Nonperforming loans and leases/Total loans and leases (7)		0.99		1.05		1.12	1.23		1.30
Commercial utilized reservable criticized exposure (8)	\$	18,577	\$	15,896	\$	13,028	\$ 12,932	\$	11,901
Commercial utilized reservable criticized exposure/Commercial utilized reservable exposure (8)		3.87%		3.38%		2.85%	2.92%		2.79%
Total commercial utilized criticized exposure/Commercial utilized exposure (8)		3.82		3.28		2.93	3.08		2.99

Foreclosed property balances do not include properties insured by certain government-guaranteed loans, principally FHA-insured loans, that entered foreclosure of \$1.4 billion, \$1.4 billion, \$1.3 billion, \$1.3 billion and \$1.2 billion at March 31, 2016, December 31, 2015, September 30, 2015, June 30, 2015 and March 31, 2015, respectively.

<sup>(3)</sup> Balances do not include purchased credit-impaired loans even though the customer may be contractually past due. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest income over the remaining life of the loan.

(4) Balances do not include the following:	March 201		ember 31 2015	ember 30 2015	June 30 2015	arch 31 2015
Nonperforming loans held-for-sale	\$	265	\$ 227	\$ 274	\$ 298	\$ 344
Nonperforming loans accounted for under the fair value option		312	306	321	339	380
Nonaccruing troubled debt restructured loans removed from the purchased credit-impaired portfolio prior to January 1, 2010		36	38	49	72	86

<sup>(5)</sup> Balances do not include loans held-for-sale past due 30 days or more and still accruing of \$3 million, \$24 million, \$73 million, \$42 million and \$125 million at March 31, 2016, December 31, 2015, September 30, 2015, June 30, 2015 and March 31, 2015, respectively, and loans held-for-sale past due 90 days or more and still accruing of \$0, \$0, \$0, \$0 and \$44 million at March 31, 2016, December 31, 2015, September 30, 2015, June 30, 2015 and March 31, 2015, respectively, At March 31, 2016, December 31, 2015, September 30, 2015, June 30, 2015 and March 31, 2015, there were \$120 million, \$127 million, \$142 million, \$141 million and \$132 million, respectively, of loans accounted for under the fair value option past due 30 days or more and still accruing interest.

<sup>(2)</sup> Balances do not include past due consumer credit card, consumer loans secured by real estate where repayments are insured by the Federal Housing Administration and individually insured long-term stand-by agreements (fully-insured home loans), and in general, other consumer and commercial loans not secured by real estate.

<sup>(6)</sup> These balances are excluded from total nonperforming loans, leases and foreclosed properties.

<sup>7)</sup> Total assets and total loans and leases do not include loans accounted for under the fair value option of \$8.2 billion, \$6.9 billion, \$7.2 billion, \$7.6 billion and \$8.5 billion at March 31, 2016, December 31, 2015, September 30, 2015, June 30, 2015 and March 31, 2015, respectively.

<sup>(8)</sup> Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure excludes loans held-for-sale, exposure accounted for under the fair value option and other nonreservable exposure.

# Nonperforming Loans, Leases and Foreclosed Properties Activity (1)

(Dollars in millions)										
	Q	First Quarter 2016	Fou Qua 20		Q	Γhird uarter 2015		Second Quarter 2015	Q	First Quarter 2015
Nonperforming Consumer Loans and Leases:										
Balance, beginning of period	\$	8,165	\$	8,697	\$	9,575	\$	10,209	\$	10,819
Additions to nonperforming loans and leases:										
New nonperforming loans and leases		951		1,027		1,029		1,424		1,469
Reductions to nonperforming loans and leases:										
Paydowns and payoffs		(133)		(214)		(262)		(289)		(253)
Sales		(823)		(314)		(447)		(542)		(371)
Returns to performing status (2)		(441)		(490)		(722)		(631)		(867)
Charge-offs (3)		(395)		(450)		(375)		(484)		(460)
Transfers to foreclosed properties		(77)		(91)		(101)		(112)		(128)
Total net reductions to nonperforming loans and leases		(918)		(532)		(878)		(634)		(610)
Total nonperforming consumer loans and leases, end of period		7,247		8,165		8,697		9,575		10,209
Foreclosed properties		421		444		479		553		632
Nonperforming consumer loans, leases and foreclosed properties, end of period	\$	7,668	\$	8,609	\$	9,176	\$	10,128	\$	10,841
Nonperforming Commercial Loans and Leases <sup>(4)</sup> : Balance, beginning of period	\$	1,212	\$	1,102	\$	1,172	\$	996	\$	1,113
Additions to nonperforming loans and leases:										
New nonperforming loans and leases		697		456		205		419		287
Advances		9		8		11		15		2
Reductions to nonperforming loans and leases:		(100)		(100)		(1.45)		(102)		(110)
Paydowns		(120)		(133)		(145)		(103)		(110)
Sales		(6)		(27)		(47)		(65)		(16)
Return to performing status (5)		(47)		(32)		(47)		(27)		(24)
Charge-offs		(142)		(162)		(93)		(56)		(51)
Transfers to foreclosed properties						(1)		(7)	_	(205)
Total net additions (reductions) to nonperforming loans and leases		391		110		(70)		176		(117)
Total nonperforming commercial loans and leases, end of period		1,603		1,212		1,102		1,172		996
Foreclosed properties	_	10	_	15	_	58	_	265	_	264
Nonperforming commercial loans, leases and foreclosed properties, end of period	\$	1,613	\$	1,227	\$	1,160	\$	1,437	\$	1,260

<sup>(1)</sup> For amounts excluded from nonperforming loans, leases and foreclosed properties, see footnotes to Nonperforming Loans, Leases and Foreclosed Properties table on page 36.

<sup>(2)</sup> Consumer loans and leases may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Certain troubled debt restructurings are classified as nonperforming at the time of restructuring and may only be returned to performing status after considering the borrower's sustained repayment performance for a reasonable period, generally six months.

<sup>(3)</sup> Our policy is not to classify consumer credit card and non-bankruptcy related consumer loans not secured by real estate as nonperforming; therefore, the charge-offs on these loans have no impact on nonperforming activity and, accordingly, are excluded from this table.

<sup>(4)</sup> Includes U.S. small business commercial activity. Small business card loans are excluded as they are not classified as nonperforming.

<sup>(5)</sup> Commercial loans and leases may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Troubled debt restructurings are generally classified as performing after a sustained period of demonstrated payment performance.

# Quarterly Net Charge-offs and Net Charge-off Ratios (1,2)

(Dollars in millions)														
		Fir			ourth		Thi			Sec			Firs	
		Quar 201			arter		Qua			Quarter 2015			ter	
Net Charge-offs	Δr	nount	Percent	Amount	015 Percent	Amou	201	Percent	Amo		Percent	Amo	201	Percent
Residential mortgage (3)	\$	91	0.20%		0.15%		26	0.05%	\$	177	0.35%	\$	197	0.37%
Home equity	Ψ	112	0.60	193	0.99	Ψ	120	0.60	Ψ	151	0.73	Ψ	172	0.82
U.S. credit card		587	2.71	563	2.52		546	2.46		584	2.68		621	2.84
Non-U.S. credit card		45	1.85	46	1.78		47	1.83		51	2.03		44	1.80
Direct/Indirect consumer		34	0.15	29	0.13		25	0.12		24	0.11		34	0.17
Other consumer		48	9.07	54	10.63		57	11.21		33	7.00		49	10.88
Total consumer		917	0.82	958	0.84		821	0.71		,020	0.87	1	,117	0.95
U.S. commercial (4)		65	0.10	81	0.13		52	0.09		(1)	_		7	0.01
Commercial real estate		(6)	(0.04)	4	0.03		(10)	(0.08)		(4)	(0.03)		5	0.04
Commercial lease financing		(2)	(0.05)	1	0.02		3	0.07		_	_		5	0.11
Non-U.S. commercial		42	0.19	45	0.20		9	0.04		2	0.01		(2)	(0.01)
		99	0.09	131	0.13		54	0.05		(3)	_		15	0.02
U.S. small business commercial		52	1.64	55	1.68		57	1.72		51	1.56		62	1.90
Total commercial		151	0.14	186	0.17		111	0.11		48	0.05		77	0.08
Total net charge-offs	\$	1,068	0.48	\$ 1,144	0.52	\$	932	0.43	\$	,068	0.49	\$ 1	,194	0.56
By Business Segment and All Other					-									
Consumer Banking	\$	753	1.41%	\$ 753	1.41%	\$	715	1.37%	\$	726	1.44%	\$	806	1.64%
Global Wealth & Investment Management		5	0.01	20	0.06		17	0.05		17	0.05		18	0.06
Global Banking		104	0.13	137	0.17		53	0.07		(2)	_		6	0.01
Legacy Assets & Servicing		67	1.07	122	1.82		74	1.05		99	1.32		122	1.56
All Other		139	0.47	112	0.35		73	0.21		228	0.59		242	0.59
Total net charge-offs	\$	1,068	0.48	\$ 1,144	0.52	\$	932	0.43	\$	,068	0.49	\$ 1	,194	0.56

<sup>(1)</sup> Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category. Excluding the purchased credit-impaired loan portfolio, total annualized net charge-offs as a percentage of total average loans and leases outstanding were 0.49, 0.53, 0.43, 0.50 and 0.58 for the three months ended March 31, 2016, December 31, 2015, September 30, 2015, June 30, 2015 and March 31, 2015, respectively.

<sup>(2)</sup> Excludes write-offs of purchased credit-impaired loans of \$105 million, \$148 million, \$290 million and \$288 million for the three months ended March 31, 2016, December 31, 2015, September 30, 2015, June 30, 2015 and March 31, 2015, respectively. Including the write-offs of purchased credit-impaired loans, total annualized net charge-offs and purchased credit-impaired write-offs as a percentage of total average loans and leases outstanding were 0.53, 0.55, 0.49, 0.63 and 0.70 for the three months ended March 31, 2016, December 31, 2015, September 30, 2015, June 30, 2015 and March 31, 2015, respectively.

<sup>(3)</sup> Includes charge-offs on nonperforming loan sales of \$42 million for the three months ended March 31, 2016, and nonperforming loan sales recoveries and other recoveries of \$8 million, \$57 million, \$22 million and \$40 million for the three months ended December 31, 2015, September 30, 2015, June 30, 2015 and March 31, 2015, respectively.

<sup>(4)</sup> Excludes U.S. small business commercial loans.

#### Allocation of the Allowance for Credit Losses by Product Type

(Dollars in millions)

		March 31,	2016		December 31	, 2015	March 31, 2015				
Allowance for loan and lease losses	Amount	Percent of Total	Percent of Loans and Leases Outstanding (1, 2)	Amount	Percent of Total	Percent of Loans and Leases Outstanding (1, 2)	Amount	Percent of Total	Percent of Loans and Leases Outstanding (1, 2)		
Residential mortgage	\$ 1,312	10.87%	0.71%	\$ 1,500	12.26%	0.80%	\$ 2,426	17.74%	1.17%		
Home equity	2,144	17.76	2.91	2,414	19.73	3.18	2,824	20.65	3.38		
U.S. credit card	2,800	23.20	3.24	2,927	23.93	3.27	3,252	23.78	3.73		
Non-U.S. credit card	253	2.10	2.54	274	2.24	2.75	343	2.51	3.55		
Direct/Indirect consumer	200	1.66	0.22	223	1.82	0.25	282	2.06	0.34		
Other consumer	49	0.40	2.24	47	0.38	2.27	52	0.38	2.79		
Total consumer	6,758	55.99	1.51	7,385	60.36	1.63	9,179	67.12	1.94		
U.S. commercial (3)	3,423	28.36	1.25	2,964	24.23	1.12	2,633	19.25	1.11		
Commercial real estate	924	7.66	1.59	967	7.90	1.69	1,031	7.54	2.09		
Commercial lease financing	133	1.10	0.63	164	1.34	0.60	150	1.10	0.61		
Non-U.S. commercial	831	6.89	0.89	754	6.17	0.82	683	4.99	0.80		
Total commercial (4)	5,311	44.01	1.19	4,849	39.64	1.11	4,497	32.88	1.15		
Allowance for loan and lease losses	12,069	100.00%	1.35	12,234	100.00%	1.37	13,676	100.00%	1.58		
Reserve for unfunded lending commitments	627			646			537				
Allowance for credit losses	\$ 12,696			\$ 12,880			\$ 14,213				

#### **Asset Quality Indicators**

Allowance for loan and lease losses/Total loans and leases (2)	1.35%	1.37%	1.58%
Allowance for loan and lease losses (excluding the valuation allowance for purchased credit-impaired loans)/Total loans and leases (excluding purchased credit-impaired loans) (2,5)	1.31	1.31	1.46
	-10-1	1.01	1.10
Allowance for loan and lease losses/Total nonperforming loans and leases <sup>(6)</sup>	136	130	122
Allowance for loan and lease losses (excluding the valuation allowance for purchased credit- impaired loans)/Total nonperforming loans and leases <sup>(5)</sup>	129	122	110
Ratio of the allowance for loan and lease losses/ Annualized net charge-offs <sup>(7)</sup>	2.81	2.70	2.82
Ratio of the allowance for loan and lease losses (excluding the valuation allowance for purchased credit-impaired loans)/Annualized net charge-offs (5, 7)	2.67	2.52	2.55
Ratio of the allowance for loan and lease losses/ Annualized net charge-offs and purchased credit-impaired write-offs	2.56	2.52	2.28

<sup>(1)</sup> Ratios are calculated as allowance for loan and lease losses as a percentage of loans and leases outstanding excluding loans accounted for under the fair value option. Consumer loans accounted for under the fair value option included residential mortgage loans of \$1.6 billion, \$1.6 billion and \$1.9 billion and home equity loans of \$348 million, \$250 million and \$205 million at March 31, 2016, December 31, 2015 and March 31, 2015, respectively. Commercial loans accounted for under the fair value option included U.S. commercial loans of \$2.6 billion, \$2.3 billion and \$2.0 billion and non-U.S. commercial loans of \$3.7 billion, \$2.8 billion and \$4.5 billion at March 31, 2016, December 31, 2015 and March 31, 2015, respectively.

<sup>(2)</sup> Total loans and leases do not include loans accounted for under the fair value option of \$8.2 billion, \$6.9 billion and \$8.5 billion at March 31, 2016, December 31, 2015 and March 31, 2015, respectively.

<sup>(3)</sup> Includes allowance for loan and lease losses for U.S. small business commercial loans of \$480 million, \$507 million and \$533 million at March 31, 2016, December 31, 2015 and March 31, 2015, respectively.

<sup>(4)</sup> Includes allowance for loan and lease losses for impaired commercial loans of \$285 million, \$217 million and \$155 million at March 31, 2016, December 31, 2015 and March 31, 2015, respectively.

<sup>(5)</sup> Excludes valuation allowance on purchased credit-impaired loans of \$622 million, \$804 million and \$1.3 billion at March 31, 2016, December 31, 2015 and March 31, 2015, respectively.

<sup>(6)</sup> Allowance for loan and lease losses includes \$4.1 billion, \$4.5 billion and \$5.5 billion allocated to products (primarily the Consumer Lending portfolios within *Consumer Banking* and purchased credit-impaired loans) that are excluded from nonperforming loans and leases at March 31, 2016, December 31, 2015 and March 31, 2015, respectively. Excluding these amounts, allowance for loan and lease losses as a percentage of total nonperforming loans and leases was 90 percent, 82 percent and 73 percent at March 31, 2016, December 31, 2015 and March 31, 2015, respectively.

<sup>(7)</sup> Net charge-offs exclude \$105 million, \$82 million and \$288 million of write-offs in the purchased credit-impaired loan portfolio at March 31, 2016, December 31, 2015 and March 31, 2015, respectively.

# **Exhibit A: Non-GAAP Reconciliations**

# Bank of America Corporation and Subsidiaries

#### **Reconciliations to GAAP Financial Measures**

(Dollars in millions)

The Corporation evaluates its business based on a fully taxable-equivalent basis, a non-GAAP financial measure. The Corporation believes managing the business with net interest income on a fully taxable-equivalent basis provides a more accurate picture of the interest margin for comparative purposes. Total revenue, net of interest expense, includes net interest income on a fully taxable-equivalent basis and noninterest income. The Corporation views related ratios and analyses (i.e., efficiency ratios and net interest yield) on a fully taxable-equivalent basis. To derive the fully taxable-equivalent basis, net interest income is adjusted to reflect tax-exempt income on an equivalent before-tax basis with a corresponding increase in income tax expense. For purposes of this calculation, the Corporation uses the federal statutory tax rate of 35 percent. This measure ensures comparability of net interest income arising from taxable and tax-exempt sources. The efficiency ratio measures the costs expended to generate a dollar of revenue, and net interest yield measures the basis points the Corporation earns over the cost of funds.

The Corporation also evaluates its business based on the following ratios that utilize tangible equity, a non-GAAP financial measure. Tangible equity represents an adjusted shareholders' equity or common shareholders' equity amount which has been reduced by goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible common shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average common shareholders' equity. The tangible common equity ratio represents adjusted ending common shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average total shareholders' equity. The tangible equity ratio represents adjusted ending shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share represents adjusted ending common shareholders' equity divided by ending common shares outstanding. These measures are used to evaluate the Corporation's use of equity. In addition, profitability, relationship and investment models all use return on average tangible shareholders' equity as key measures to support our overall growth goals.

In addition, the Corporation periodically reviews capital allocated to its businesses and allocates capital annually during the strategic and capital planning processes. We utilize a methodology that considers the effect of regulatory capital requirements in addition to internal risk-based capital models. The Corporation's internal risk-based capital models use a risk-adjusted methodology incorporating each segment's credit, market, interest rate, business and operational risk components. Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return both represent non-GAAP financial measures. Allocated capital is reviewed periodically and refinements are made based on multiple considerations that include, but are not limited to, risk-weighted assets measured under Basel 3 Standardized and Advanced approaches, business segment exposures and risk profile, and strategic plans. As part of this process, in 2016, the Corporation adjusted the amount of capital being allocated to its business segments.

See the tables below and on pages 41-43 for reconciliations of these non-GAAP financial measures to financial measures defined by GAAP for the three months ended March 31, 2016, December 31, 2015, September 30, 2015, June 30, 2015 and March 31, 2015. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate supplemental financial data differently.

	First Quarter 2016		Fourth Quarter 2015		Third Quarter 2015		Second Quarter 2015		First Quarter 2015	
Reconciliation of net interest income to net interest income on a fully taxable-equivalent basis										
Net interest income	\$	9,171	\$	9,756	\$	9,471	\$	10,461	\$	9,411
Fully taxable-equivalent adjustment		215		226		226		223		215
Net interest income on a fully taxable-equivalent basis	\$	9,386	\$	9,982	\$	9,697	\$	10,684	\$	9,626
Reconciliation of total revenue, net of interest expense to total revenue, net of interest expense on a fully taxable-equivalent basis										
Total revenue, net of interest expense	\$	19,512	\$	19,667	\$	20,513	\$	21,956	\$	20,914
Fully taxable-equivalent adjustment		215		226		226		223		215
Total revenue, net of interest expense on a fully taxable-equivalent basis	\$	19,727	\$	19,893	\$	20,739	\$	22,179	\$	21,129
Reconciliation of income tax expense to income tax expense on a fully taxable-equivalent basis										
Income tax expense	\$	1,019	\$	1,511	\$	1,446	\$	2,084	\$	1,225
Fully taxable-equivalent adjustment		215		226		226		223		215
Income tax expense on a fully taxable-equivalent basis	\$	1,234	\$	1,737	\$	1,672	\$	2,307	\$	1,440
Reconciliation of average common shareholders' equity to average tangible common shareholders' equity										
Common shareholders' equity	\$	237,123	\$	234,851	\$	231,620	\$	228,780	\$	225,357
Goodwill		(69,761)		(69,761)		(69,774)		(69,775)		(69,776)
Intangible assets (excluding mortgage servicing rights)		(3,687)		(3,888)		(4,099)		(4,307)		(4,518)
Related deferred tax liabilities		1,707		1,753		1,811		1,885		1,959
Tangible common shareholders' equity	\$	165,382	\$	162,955	\$	159,558	\$	156,583	\$	153,022
Reconciliation of average shareholders' equity to average tangible shareholders' equity										
Shareholders' equity	\$	260,317	\$	257,125	\$	253,893	\$	251,054	\$	245,744
Goodwill		(69,761)		(69,761)		(69,774)		(69,775)		(69,776)
Intangible assets (excluding mortgage servicing rights)		(3,687)		(3,888)		(4,099)		(4,307)		(4,518)
Related deferred tax liabilities		1,707		1,753		1,811		1,885		1,959
Tangible shareholders' equity	\$	188,576	\$	185,229	\$	181,831	\$	178,857	\$	173,409

#### **Exhibit A: Non-GAAP Reconciliations (continued)**

# **Bank of America Corporation and Subsidiaries**

# **Reconciliations to GAAP Financial Measures**

(Dollars in millions)						
	First Fourth Quarter Quarter 2016 2015		Third Quarter 2015	Second Quarter 2015	First Quarter 2015	
Reconciliation of period-end common shareholders' equity to period-end tangible common shareholders' equity						
Common shareholders' equity	\$ 238,4	134	\$ 233,932	\$ 233,632	\$ 229,386	\$ 227,915
Goodwill	(69,7	761)	(69,761)	(69,761)	(69,775)	(69,776)
Intangible assets (excluding mortgage servicing rights)	(3,5	578)	(3,768)	(3,973)	(4,188)	(4,391)
Related deferred tax liabilities	1,6	667	1,716	1,762	1,813	1,900
Tangible common shareholders' equity	\$ 166,7	762	\$ 162,119	\$ 161,660	\$ 157,236	\$ 155,648
Reconciliation of period-end shareholders' equity to period-end tangible shareholders' equity						
Shareholders' equity	\$ 262,7	776	\$ 256,205	\$ 255,905	\$ 251,659	\$ 250,188
Goodwill	(69,7	761)	(69,761)	(69,761)	(69,775)	(69,776)
Intangible assets (excluding mortgage servicing rights)	(3,5	578)	(3,768)	(3,973)	(4,188)	(4,391)
Related deferred tax liabilities	1,6	667	1,716	1,762	1,813	1,900
Tangible shareholders' equity	\$ 191,1	104 5	\$ 184,392	\$ 183,933	\$ 179,509	\$ 177,921
Reconciliation of period-end assets to period-end tangible assets						
Assets	\$2,185,4	198	\$2,144,316	\$2,153,006	\$2,149,034	\$2,143,545
Goodwill	(69,7	761)	(69,761)	(69,761)	(69,775)	(69,776)
Intangible assets (excluding mortgage servicing rights)	(3,5	578)	(3,768)	(3,973)	(4,188)	(4,391)
Related deferred tax liabilities	1,6	667	1,716	1,762	1,813	1,900
Tangible assets	\$2,113,8	326	\$2,072,503	\$2,081,034	\$2,076,884	\$2,071,278

#### **Exhibit A: Non-GAAP Reconciliations (continued)**

# **Bank of America Corporation and Subsidiaries**

# **Reconciliations to GAAP Financial Measures**

(Dollars in millions)								
	Quart	First Quarter 2016		Third Quarter 2015	Second Quarter 2015		Q	First Juarter 2015
$\underline{\textbf{Reconciliation of return on average allocated capital}}^{(1)}$								
Consumer Banking								
Reported net income	\$ 1,	1,785 \$	1,774	\$ 1,763	\$	1,706	\$	1,461
Adjustment related to intangibles (2)		1	1	1		1		1
Adjusted net income	\$ 1,	1,786 \$	1,775	\$ 1,764	\$	1,707	\$	1,462
Average allocated equity (3)	\$ 60,	0,261 \$	59,234	\$ 59,231	\$	59,285	\$	59,295
Adjustment related to goodwill and a percentage of intangibles	(30,	0,261)	(30,234)	(30,231)	(	(30,285)		(30,295)
Average allocated capital	\$ 30,	,000 \$	29,000	\$ 29,000	\$	29,000	\$	29,000
Global Wealth & Investment Management								
Reported net income	\$	740 \$	616	\$ 657	\$	689	\$	652
Adjustment related to intangibles (2)		3	3	3		3		3
Adjusted net income	\$	743 \$	619	\$ 660	\$	692	\$	655
Average allocated equity (3)	\$ 23,	3,098 \$	22,115	\$ 22,132	\$	22,106	\$	22,168
Adjustment related to goodwill and a percentage of intangibles	(10,	0,098)	(10,115)	(10,132)	(	10,106)		(10,168)
Average allocated capital	\$ 13,	3,000 \$	12,000	\$ 12,000	\$	12,000	\$	12,000
Global Banking								
Reported net income	\$ 1,	1,066 \$	1,378	\$ 1,277	\$	1,251	\$	1,367
Adjustment related to intangibles (2)		_	_	_		_		_
Adjusted net income	\$ 1,	1,066 \$	1,378	\$ 1,277	\$	1,251	\$	1,367
Average allocated equity (3)	\$ 60,	),937 \$	58,938	\$ 58,947	\$	58,978	\$	58,877
Adjustment related to goodwill and a percentage of intangibles	(23,	3,937)	(23,938)	(23,947)	(	(23,978)		(23,877)
Average allocated capital	\$ 37,	7,000 \$	35,000	\$ 35,000	\$	35,000	\$	35,000
Global Markets								
Reported net income	\$	984 \$	178	\$ 813	\$	799	\$	677
Adjustment related to intangibles (2)		2	2	4		2		2
Adjusted net income	\$	986 \$	180	\$ 817	\$	801	\$	679
Average allocated equity (3)	\$ 42,	2,332 \$	40,338	\$ 40,351	\$	40,379	\$	40,416
Adjustment related to goodwill and a percentage of intangibles	(5,	5,332)	(5,338)	(5,351)		(5,379)		(5,416)
Average allocated capital	\$ 37,	7,000 \$	35,000	\$ 35,000	\$	35,000	\$	35,000
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For footnotes see page 43.

#### **Exhibit A: Non-GAAP Reconciliations (continued)**

# **Bank of America Corporation and Subsidiaries**

#### **Reconciliations to GAAP Financial Measures**

(Dollars in millions)	·	
	First Quarter 2016	Fourth First Quarter Quarter 2015 2015
Consumer Banking		
<u>Deposits</u>		
Reported net income	\$ 814	\$ 728 \$ 536
Adjustment related to intangibles (2)	<u>-</u> _	
Adjusted net income	\$ 814	\$ 728 \$ 536
Average allocated equity (3)	\$ 30,417	\$ 30,420 \$ 30,424
Adjustment related to goodwill and a percentage of intangibles	(18,417)	(18,420) (18,424)
Average allocated capital	\$ 12,000	\$ 12,000 \$ 12,000
Consumer Lending		
Reported net income	\$ 971	\$ 1,046 \$ 925
Adjustment related to intangibles (2)	1	1 1
Adjusted net income	\$ 972	\$ 1,047 \$ 926
Average allocated equity (3)	\$ 29,844	\$ 28,814 \$ 28,870
Adjustment related to goodwill and a percentage of intangibles	(11,844)	(11,814) (11,870)
Average allocated capital	\$ 18,000	\$ 17,000 \$ 17,000

<sup>(1)</sup> There are no adjustments to reported net income (loss) or average allocated equity for Legacy Assets & Servicing.

<sup>(2)</sup> Represents cost of funds, earnings credits and certain expenses related to intangibles.
(3) Average allocated equity is comprised of average allocated capital plus capital for the portion of goodwill and intangibles specifically assigned to the business segment.