

OAKTREE CAPITAL GROUP, LLC



OAKTREE

First Quarter 2015

Forward-Looking Statements & Safe Harbor

This presentation contains forward-looking statements within the meaning of Section 27A of the U.S. Securities Act of 1933 (the “Securities Act”) and Section 21E of the U.S. Securities Exchange Act of 1934, each as amended, which reflect the current views of Oaktree Capital Group, LLC (the “Company” or “OCG”), with respect to, among other things, its future results of operations and financial performance. In some cases, you can identify forward-looking statements by words such as “anticipate,” “approximately,” “believe,” “continue,” “could,” “estimate,” “expect,” “intend,” “may,” “outlook,” “plan,” “potential,” “predict,” “seek,” “should,” “will” and “would” or the negative version of these words or other comparable or similar words. These statements identify prospective information. Important factors could cause actual results to differ, possibly materially, from those indicated in these statements. Forward-looking statements are based on the Company’s beliefs, assumptions and expectations of its future performance, taking into account all information currently available to the Company. Such forward-looking statements are subject to risks and uncertainties and assumptions relating to the Company’s operations, financial results, financial condition, business prospects, growth strategy and liquidity, including, but not limited to, changes in the Company’s anticipated revenue and income, which are inherently volatile; changes in the value of the Company’s investments; the pace of raising new funds; changes in assets under management; the timing and receipt of, and the impact of taxes on, carried interest; distributions from and liquidation of the Company’s existing funds; the amount and timing of distributions on our Class A units; changes in the Company’s operating or other expenses; the degree to which the Company encounters competition; and general economic and market conditions. The factors listed in the section captioned “Risk Factors” in the Company’s Annual Report on Form 10-K for the year ended December 31, 2014 filed with the U.S. Securities and Exchange Commission (“SEC”) on February 27, 2015, which is accessible on the SEC’s website at www.sec.gov, provide examples of risks, uncertainties and events that may cause the Company’s actual results to differ materially from the expectations described in its forward-looking statements. Forward-looking statements speak only as of the date the statements are made. Except as required by law, the Company does not undertake any obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise.

This presentation along with any other information provided with or in connection with this presentation are provided for informational purposes only and do not constitute, and should not be construed as, an offer to sell, or a solicitation of an offer to buy, any securities of the Company or its affiliates, or an offer, invitation or solicitation of any specific funds or the fund management services of the Company or its affiliates, or an offer or invitation to enter into any portfolio management mandate with the Company or its affiliates.

The Company discloses certain non-GAAP financial measures in this presentation, including adjusted net income (“ANI”), distributable earnings (“DE”), fee-related earnings (“FRE”) and economic net income (“ENI”). Reconciliations of these non-GAAP financial measures to the most directly comparable financial measures calculated and presented in accordance with GAAP are presented in the Appendix. Capitalized terms in the Appendix, including in the footnotes, that are not otherwise defined shall have the meanings ascribed to them in the Company’s Quarterly Report on Form 10-Q for the quarter ended March 31, 2015 filed with the SEC on May 7, 2015, which is accessible on the SEC’s website at www.sec.gov.

Unless otherwise indicated, all data in this presentation is on a segment basis for Oaktree Capital Group, LLC and is as of March 31, 2015.

Oaktree: A Leading Global Alternative Asset Manager

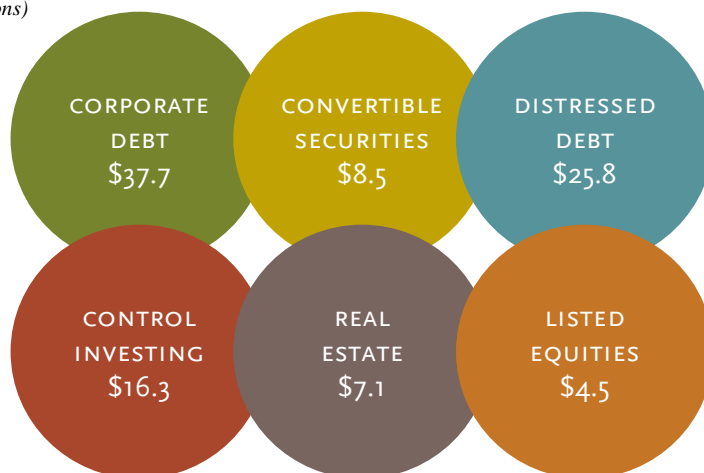
- A leader and pioneer in alternative asset management with \$100 billion of AUM
- Diversified mix of pro- and counter-cyclical strategies
- Strong, risk-adjusted investment performance
- A loyal, blue-chip institutional client base
- Attractive growth prospects for new and established strategies

GLOBAL FOOTPRINT¹



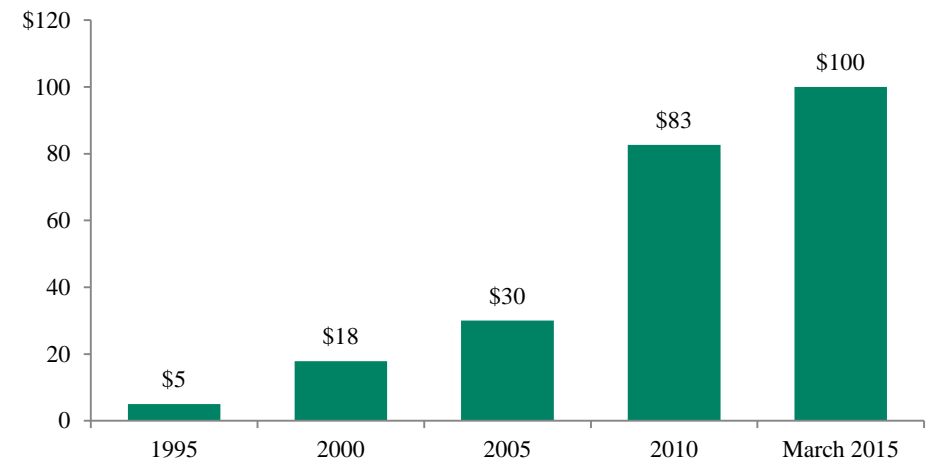
INVESTMENT AREAS

(\$ in billions)



HISTORICAL ASSETS UNDER MANAGEMENT

(\$ in billions)



As of March 31, 2015

¹ Includes offices of affiliates of Oaktree-managed funds. Oaktree headquarters is based in Los Angeles.

Foundation of Oaktree

INVESTMENT PHILOSOPHY

- Primacy of risk control
- Emphasis on consistency
- Importance of market inefficiency
- Benefits of specialization
- Macro-forecasting not critical to investing
- Disavowal of market timing

BUSINESS PRINCIPLES

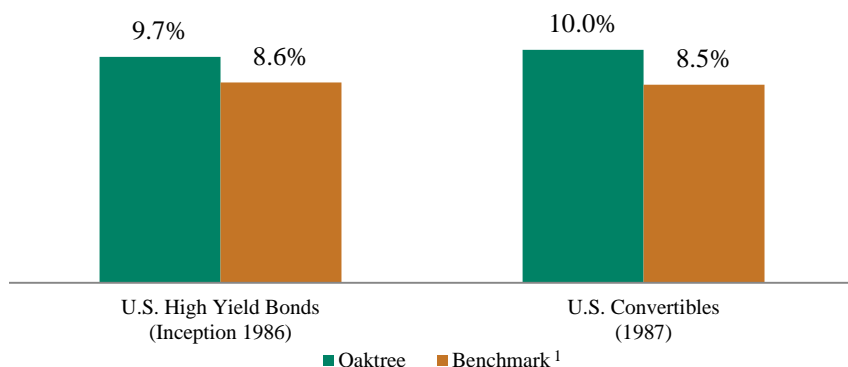
- Excellence in investing
- Proprietary, in-depth research
- Commonality of interests with clients
- Transparent client communications
- Fair, explicit management fee arrangements
- Harmonious, cooperative workplace
- New products are usually “step-outs”
- Profit should stem from performance

Oaktree’s mission is to deliver superior investment results with risk under control and to conduct our business with the highest integrity

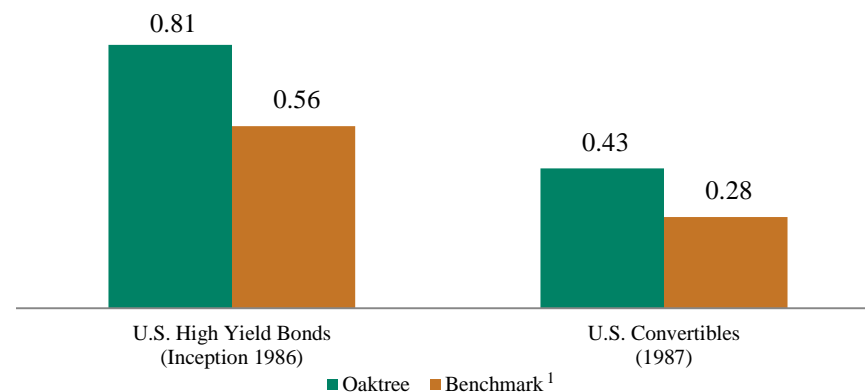
History of Exceptional Investment Performance

SUPERIOR RETURNS, BOTH GROSS AND RISK-ADJUSTED, IN OUR OPEN-END FUNDS

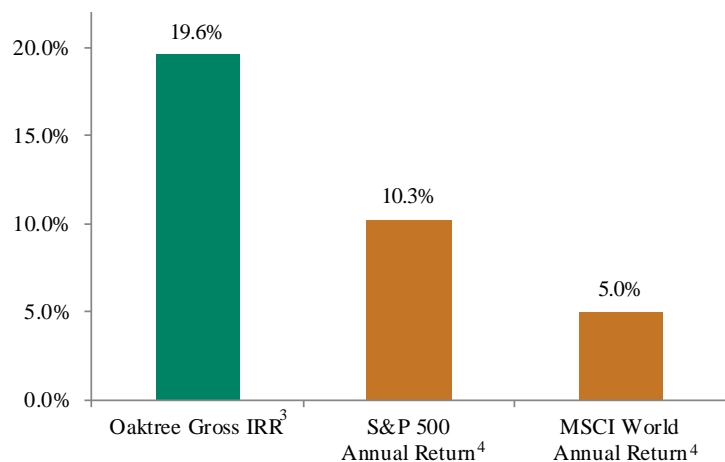
Annualized gross return since inception



Sharpe ratio since inception²



OUTSTANDING TRACK RECORD IN OUR CLOSED-END FUNDS



Aggregate gross IRR 20%³

Drawn capital \$69 billion³

% of funds more than 18 months old with positive gross and net IRRs 98%

% of incentive-creating AUM actively generating incentives 74%

¹ Detail on benchmarks is presented in the Appendix.

² The Sharpe Ratio is a metric used to calculate risk-adjusted return. It is the ratio of excess return to volatility, with excess return defined as the return above that of a riskless asset (three-month T-bill) divided by the standard deviation of such returns. The higher the Sharpe Ratio, the greater the return for a given level of risk compared to the risk-free rate.

³ Since oldest strategy inception in October 1988. Excludes Enhanced Income Funds and CLOs.

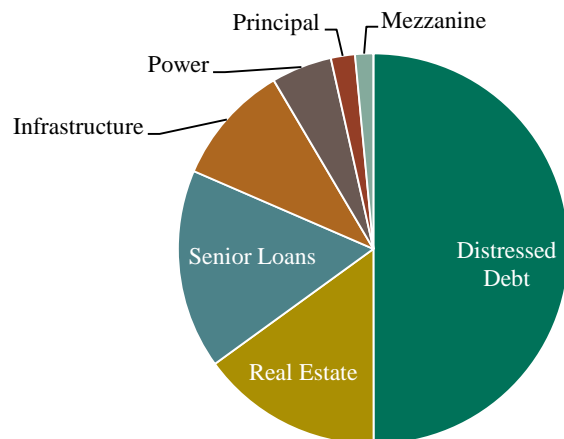
⁴ Represents annualized time-weighted return since October 1988.

Fundraising Across all Fund Categories

CLOSED-END FUNDRAISING

- **Largest ever closed-end fund marketing pipeline**
 - Targeting \$20 billion over 18 months, including distressed debt, real estate, power, infrastructure and senior loans
 - Raised \$9 billion through 1Q15, including \$7 billion for Opportunities Funds X/Xb and \$1 billion for Power Opportunities Fund IV

TARGET CLOSED-END FUNDRAISING - \$20 BILLION



¹ As of 3/31/15 JP Morgan, Credit Suisse.

² As of 12/31/14 Credit Suisse.

³ As of 02/15/15 J.P Morgan.

⁴ As of 3/31/15 BAML Convertible Research, DB and UBS.

OPEN-END AND EVERGREEN MARKET SIZE

- **Significant opportunity across our open-end and evergreen strategies**
 - Growing European high yield and emerging markets debt markets post-crisis
 - Expanding opportunities within the ~\$5 trillion emerging market equities investable universe

MARKET SIZING FOR SELECT OPEN-END AND EVERGREEN STRATEGIES

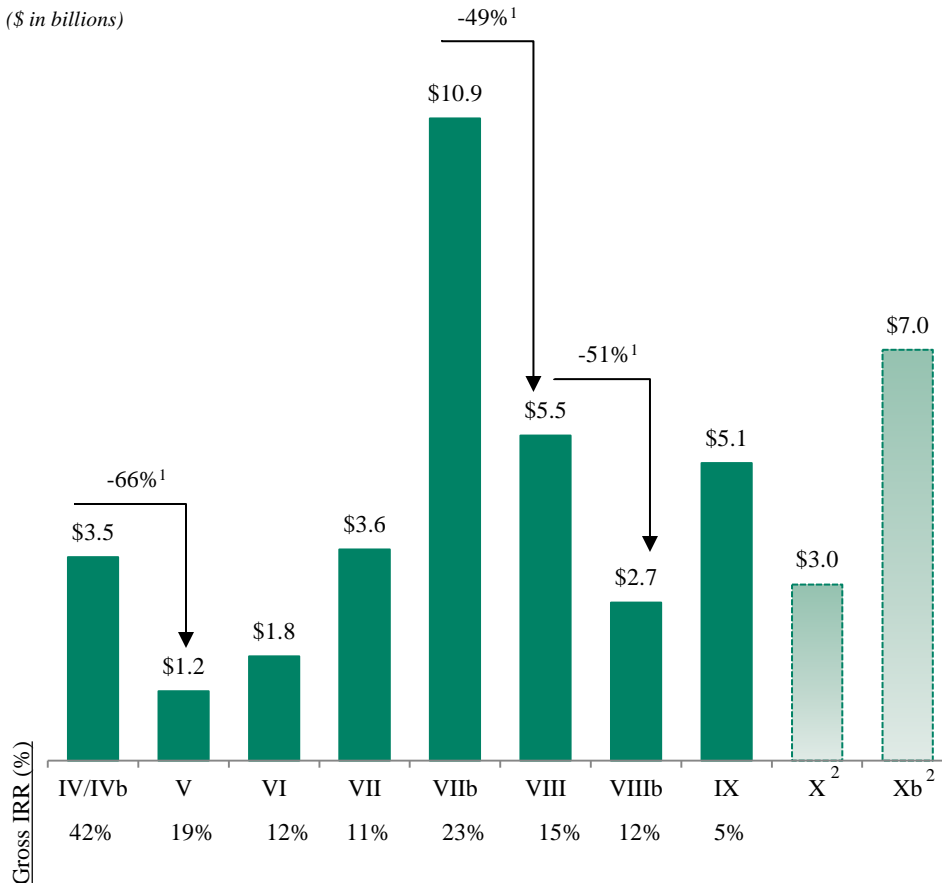
(\$ trillion)

Strategy	Markets	Market Size
Global High Yield Bonds ¹	U.S. High Yield Bonds + European High Yield Bonds	\$2.3
U.S. Senior Loans ²	U.S. Leveraged Loans	2.1
European Senior Loans ²	European Senior Loan Market	0.4
Emerging Markets Opportunities ³	EM Loans + Bonds	3.3
Global Convertibles ⁴	U.S. Convertibles + Non-U.S. Convertibles	0.4

Oaktree Hallmark: Funds Sized to Opportunity Set

OPPORTUNITIES FUNDS SIZING

(\$ in billions)



- Increase fund size ahead of potential market dislocation
- Scale back funds when opportunity set shrinks
- Dramatic downsizing of funds enables team to remain highly selective
- Largest funds are among our best performers

Opportunities Funds' structure allows us to access current distressed debt opportunities as well as take advantage of future market dislocations

¹ Percentage represents the decrease in capital commitment from predecessor fund.

² Projected fund size.

Growing Investor Base of Leading Institutions

BLUE-CHIP CLIENTELE

100 largest U.S. pension funds	75
States	39
Corporations	417
Universities, endowments and foundations	343
Sovereign wealth funds	14

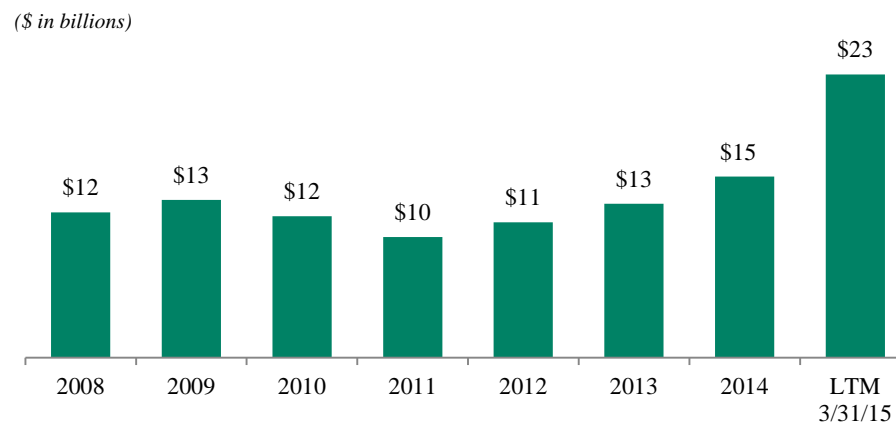
SUCCESS IN CROSS SELLING

	% AUM
Clients in 4 or more strategies	33%
Clients in 2–3 strategies	43%
Total in multiple strategies	76%

DIVERSIFYING AND GROWING OUR CLIENTELE

<i>(\$ in billions)</i>	12/31/06	3/31/15
% of AUM represented by:		
HNW and sub-advisory clients	4%	14%
Non-U.S. clients	17%	27%
Total AUM	\$35.6	\$99.9
Total Clients	1,096	2,098

GROSS CAPITAL RAISED



\$10 billion or more of gross capital raised for eight consecutive years

Recently Launched Products, A Natural Evolution

MORE THAN \$16 BILLION OF AUM IN ADJACENT PRODUCTS LAUNCHED SINCE 2011

ESTABLISHED STRATEGY	NEW STEP-OUT	AUM 3/31/14 <i>(\$ IN MILLIONS)</i>	AUM 3/31/15 <i>(\$ IN MILLIONS)</i>
DISTRESSED DEBT	EMERGING MARKETS OPPORTUNITIES ¹	\$ 875	\$ 907
	STRATEGIC CREDIT	2,167	2,977
	VALUE EQUITIES	22	337
SENIOR LOANS	ENHANCED INCOME	2,465	4,336
	CLOs	803	1,975
REAL ESTATE	REAL ESTATE DEBT	734	1,232
EMERGING MARKETS ABSOLUTE RETURN	EMERGING MARKETS EQUITIES	1,237	3,890
EUROPEAN PRINCIPAL	EUROPEAN PRIVATE DEBT	894	733
		\$9,197	\$16,387

¹ Includes Emerging Markets Total Return Fund.

Attractive Growth Opportunities

Product

Distribution

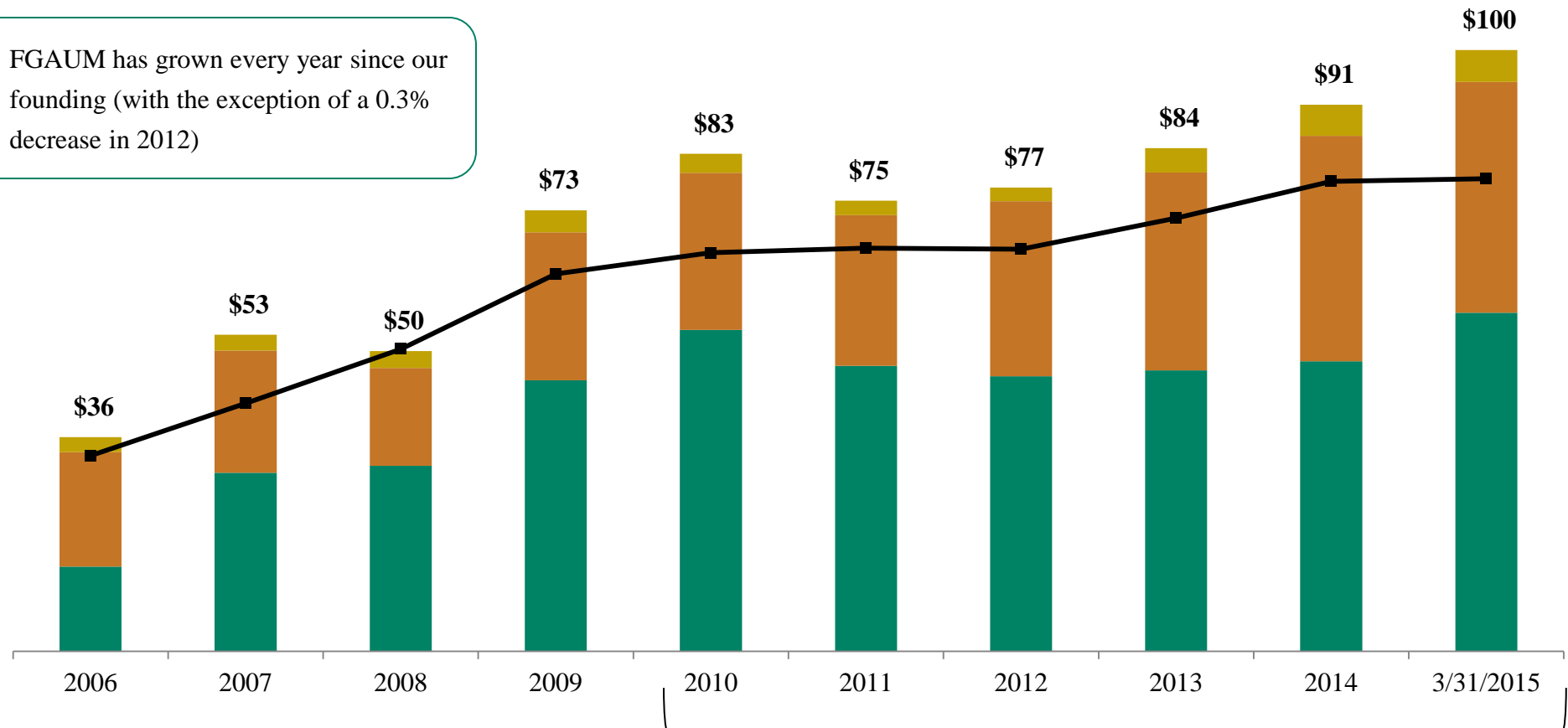
Opportunities	Description	Examples
Established Strategies	<ul style="list-style-type: none"> • Offering investors a diverse range of products across distressed debt, control investing, real estate and credit strategies • Executing our existing closed-end fundraising pipeline and deploying that capital judiciously 	<ul style="list-style-type: none"> • Opportunities Funds X/Xb • Real Estate VII • Power IV • Mezzanine IV • Open-end and Evergreen funds
Step-Out Products	<ul style="list-style-type: none"> • Addressing investors' demand for yield with risk under control in a low return world • Multi-strategy offerings combining our open-end and evergreen fund strategies 	<ul style="list-style-type: none"> • Strategic Credit • Enhanced Income Fund / CLOs • European Private Debt • Real Estate Debt • Infrastructure
Emerging Markets	<ul style="list-style-type: none"> • Fast growing, inefficient asset classes 	<ul style="list-style-type: none"> • EM Equities • EM Distressed Debt • EM Performing Debt
Existing Channels	<ul style="list-style-type: none"> • Substantial opportunities to penetrate existing channels by increasing cross-selling and enhancing geographic footprint 	<ul style="list-style-type: none"> • 76% of investors by AUM invested in 2 or more products and 33% in 4 or more products • 27% of our assets are managed for clients outside the U.S.
New Channels	<ul style="list-style-type: none"> • Accessing increasing retail demand for alternatives <ul style="list-style-type: none"> – High net worth – Mutual fund and sub-advisory relationships 	<ul style="list-style-type: none"> • Sub-advisory relationships with Russell, Barclays, Northern Trust and Vantagepoint • Launched two 40 Act funds in Global High Yield and Emerging Markets Equities

Disciplined Approach to Growth

ASSETS UNDER MANAGEMENT

As of December 31, unless otherwise noted (\$ in billions)

FGAUM has grown every year since our founding (with the exception of a 0.3% decrease in 2012)



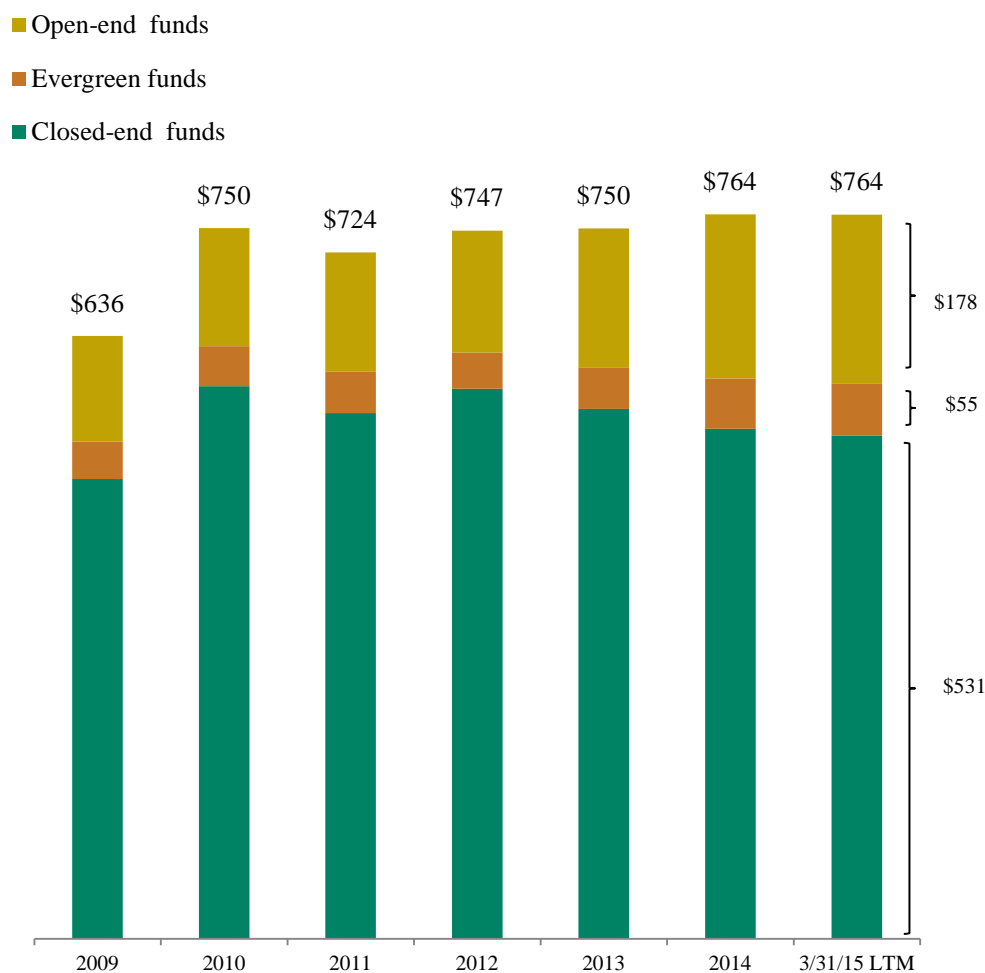
Distributed \$50bn from closed-end funds

■ Closed-end
 ■ Open-end
 ■ Evergreen
 ■ Management fee-generating AUM ("FGAUM")

Benefits of Locked-in Capital

MANAGEMENT FEES

For the year ended December 31, unless otherwise indicated (\$ in millions)



- **Management fees have remained stable despite:**

- Significant closed-end fund distributions (\$50 billion since January 2010)
- \$13.2 billion of AUM not yet generating management fees at 3/31/15
- Current fundraising cycle not yet reflected in management fees

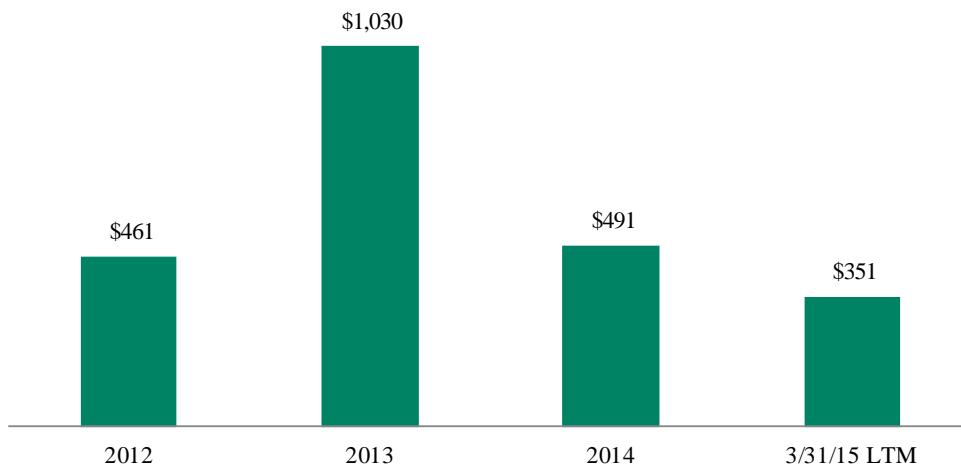
- **The stability of management fees can be attributed to:**

- Locked-up capital: 69% of management fees from closed-end funds
- Pro- and counter-cyclical investment strategies

Incentive Income Pipeline

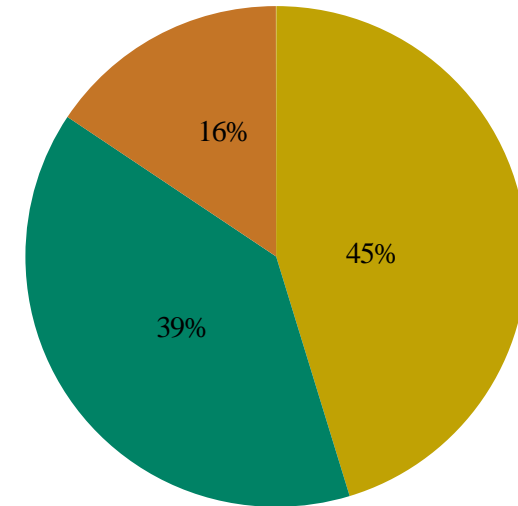
INCENTIVE INCOME RECOGNIZED

Gross (\$ in millions)



While incentive income has fallen from robust levels in 2013...

TOTAL ACCRUED INCENTIVES, NET: \$1.1 BILLION



■ Liquidating Funds (Not Yet Paying)
 ■ Liquidating Funds (Paying)¹
■ Investing Funds

We continue to have over \$1 billion in net accrued incentives.

¹ Funds paying include all incentive-creating evergreen funds and closed-end funds that have reached the stage of their distribution waterfall where the drawn capital and preferred return have been distributed to investors and, therefore, incremental distributions thereafter generate incentive income for the Company. Funds paying does not reflect funds that may pay incentive income related to tax distributions only.

Substantial Asset Value with Significant Upside

BOOK VALUE

\$11.56¹

Includes:

- \$1.5 billion Investments
- \$0.2 billion Net Cash

+

+

ACCRUED INCENTIVES
(FUND LEVEL), NET

\$6.98¹

- 84% in liquidating or evergreen funds

TOTAL

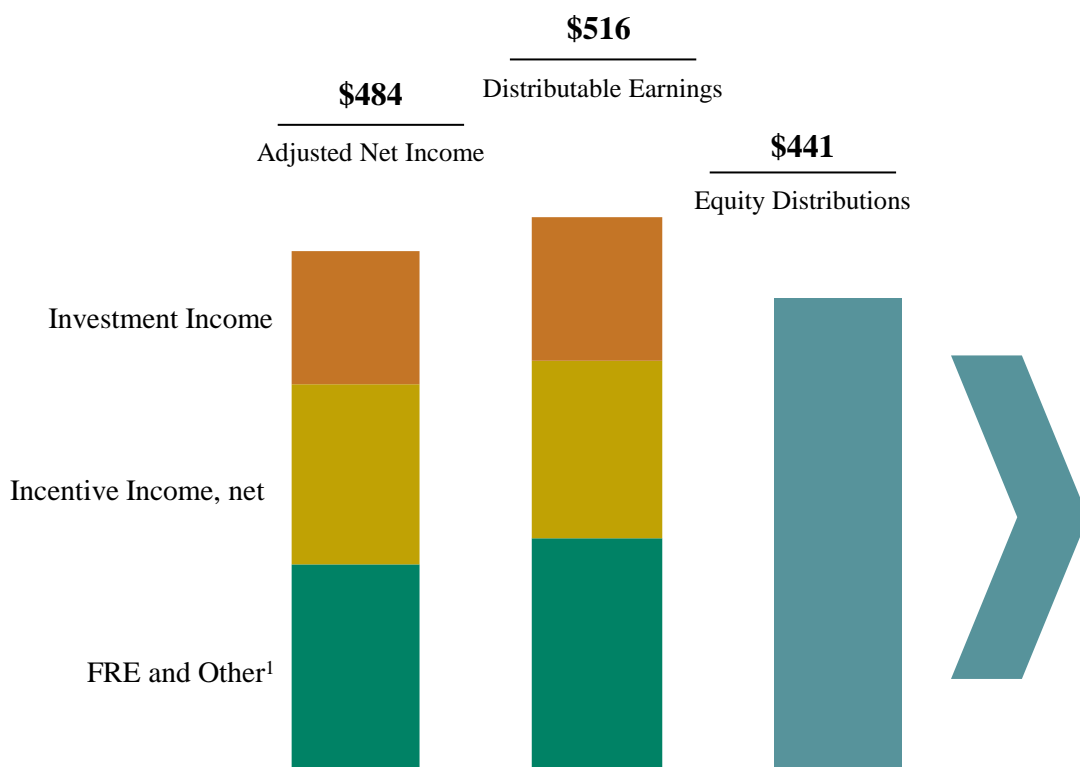
\$18.54¹ + DOUBLELINE

- DoubleLine carrying value of ~\$20 million is significantly below FMV

¹ Per Operating Group unit. Accrued incentives (fund level), net is presented before income taxes.

1Q15 LTM Equity Distributions

(\$ in millions)



- Since our IPO through 1Q15, we paid out approximately 81% of our distributable earnings to investors; in 2Q14, we increased our target payout ratio to 85% and maintained that level in 1Q15
- 76 consecutive quarters of equity distributions

\$2.37 per Class A unit
86% payout ratio

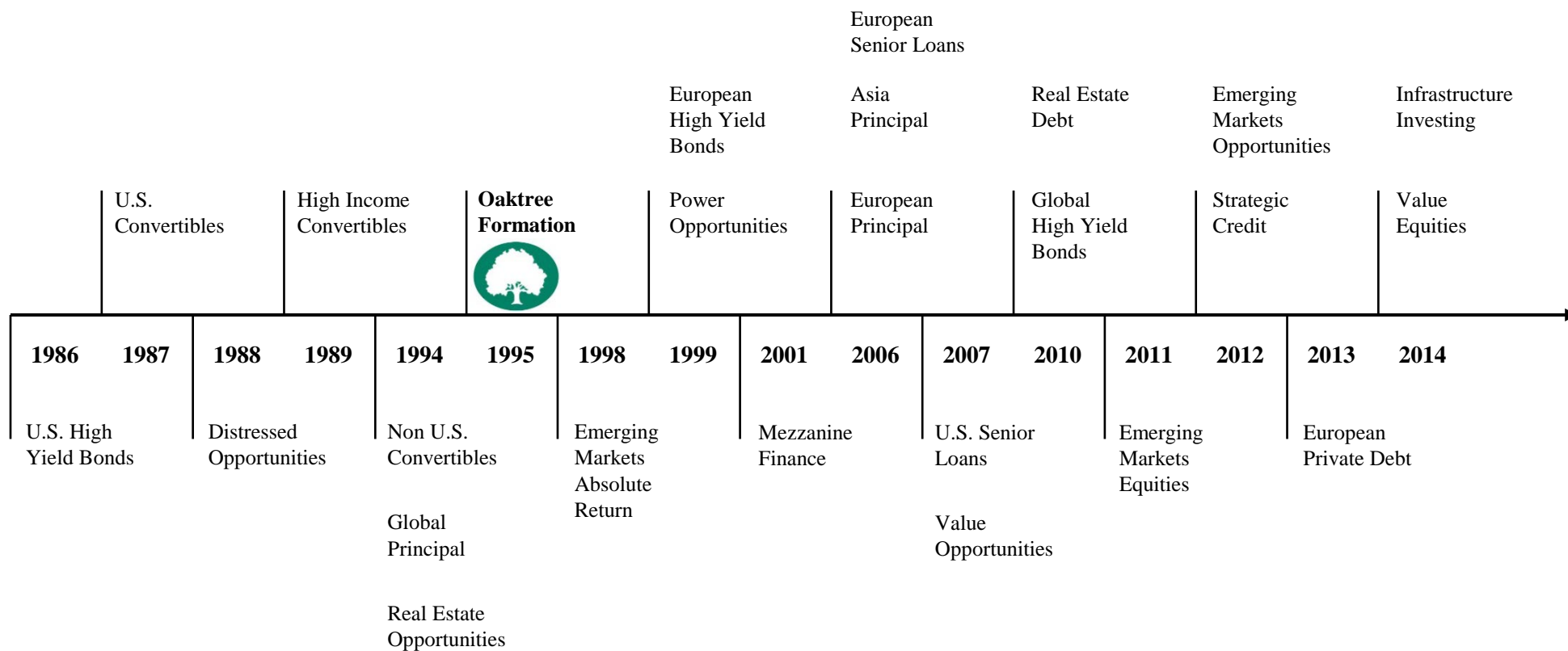
¹ "Other" includes net interest expense, other income and expense, and the amortization of equity-based compensation (DE excepted).

Appendix



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Strategy Initiation



Preponderance of Capital in Long-Term Closed-End Funds

	% of AUM	% Management Fees¹	Lockup	Incentive Income
CLOSED-END <ul style="list-style-type: none"> • Distressed debt • Control investing • Real estate • Mezzanine finance 	56%	69%	10-11 year fund term	20% of LP profits after return of capital, subject to preferred return hurdle
OPEN-END <ul style="list-style-type: none"> • High yield bonds • Convertible securities • Senior loans 	39%	24%	mostly 30 days	
EVERGREEN <ul style="list-style-type: none"> • Value opportunities • Emerging markets • Strategic credit 	5%	7%	90 days to 3 years	10-20% of annual LP profits, subject to high-water mark or preferred return hurdle

Note: The above represents the general characteristics of the fund structures, but specific terms may vary depending on the strategy.

¹ For the first quarter of 2015.

Primary Earnings Measure: Adjusted Net Income

Fee-related Earnings

- Equity-based Compensation
- Interest Expense, net
- + Other Income (Expense)

Fee-related Earnings & Other

- + Investment Income from Funds
- + Doubleline & Other

Investment Income

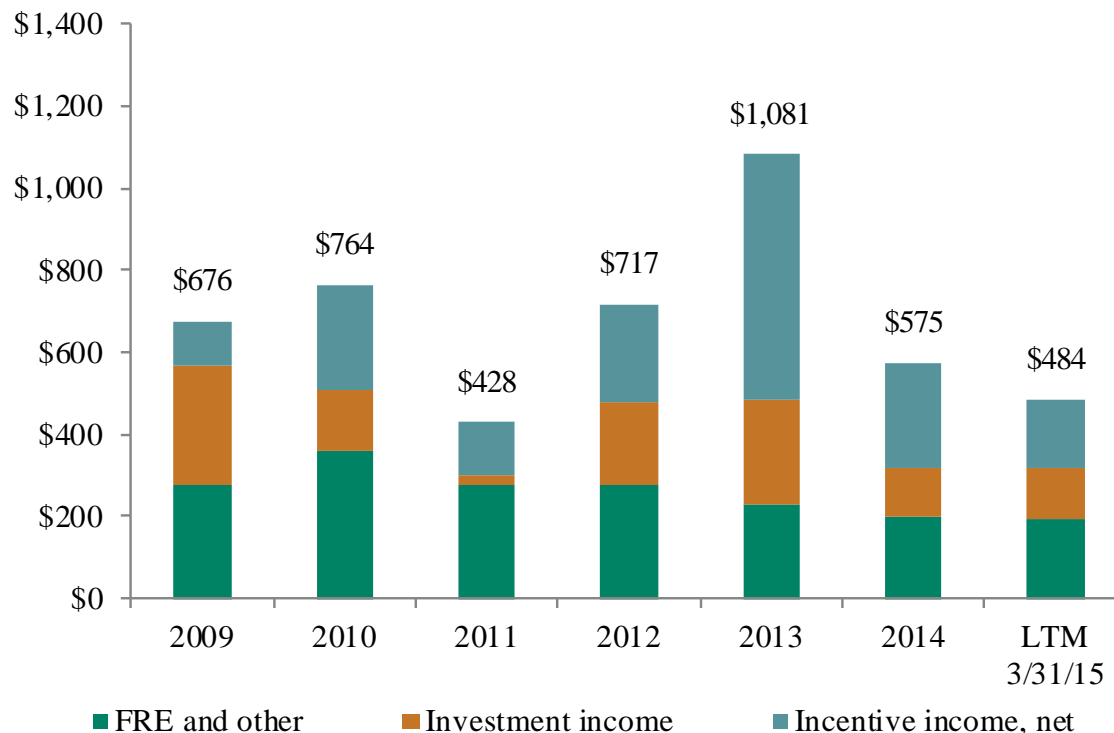
- + Incentive Income
- Incentive Income Comp

Incentive Income, net

ADJUSTED NET INCOME (ANI)

COMPONENTS OF ADJUSTED NET INCOME

(\$ in millions)



Adjusted net income (“ANI”) is a measure of profitability for the Company’s investment management segment. The components of revenues (“segment revenues”) and expenses used in the determination of ANI do not give effect to the consolidation of the funds that the Company manages. Segment revenues include investment income (loss) that is classified in other income (loss) in the GAAP-basis statements of operations. Segment revenues and expenses also reflect Oaktree’s proportionate economic interest in Highstar, whereby amounts received for contractually reimbursable costs are included with segment expenses, as compared to being recorded as other income under GAAP. In addition, ANI excludes the effect of (a) non-cash equity-based compensation charges related to unit grants made before the Company’s initial public offering, (b) acquisition-related items including amortization of intangibles and changes in the contingent consideration liability, (c) differences arising from equity value units (“EVUs”) that are classified as liability awards under GAAP, but classified as equity awards for segment reporting purposes, (d) income taxes, (e) other income or expenses applicable to OCG or its Intermediate Holding Companies and (f) the adjustment for the OCGH non-controlling interest. Incentive income and incentive income compensation expense are included in ANI when the underlying fund distributions are known or knowable as of the respective quarter end, which may be later than the time at which the same revenue or expense is included in the GAAP-basis statements of operations, for which the revenue standard is fixed or determinable and the expense standard is probable and reasonably estimable. ANI is calculated at the Operating Group level.

Economic Net Income

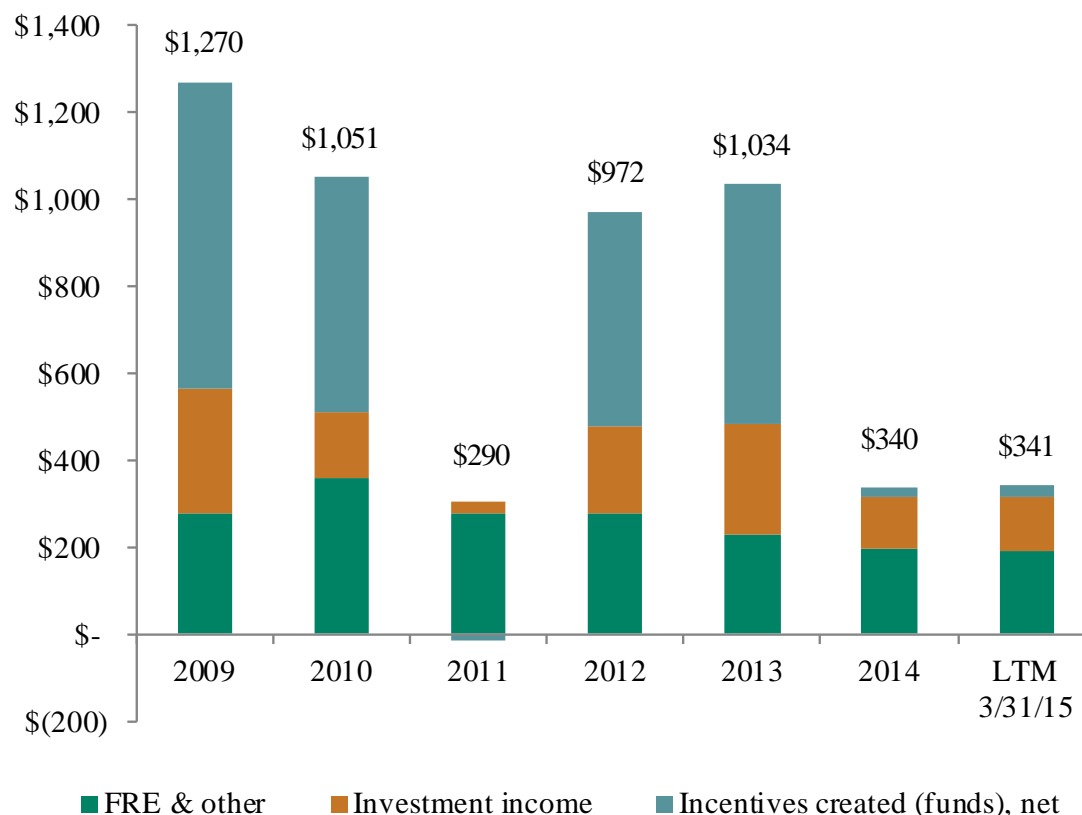
ADJUSTED NET INCOME

+ Accrued Incentives (Fund), net¹ (EOP)
 - Accrued Incentives (Fund), net¹ (BOP)
Δ in Accrued Incentives (Fund), net

ECONOMIC NET INCOME (ENI)

COMPONENTS OF ECONOMIC NET INCOME

(\$ in millions)



Economic net income (loss) (“ENI”) is a non-GAAP measure that the Company uses to evaluate the financial performance of the Company’s segment by applying the “Method 2,” instead of the “Method 1,” revenue recognition approach to accounting for incentive income. ANI follows Method 1, except incentive income is recognized when the underlying fund distributions are known or knowable as of the respective quarter end, as opposed to the fixed or determinable standard of Method 1. The Method 2 approach followed by ENI recognizes incentive income as if the funds were liquidated at their reported values as of the date of the financial statements. ENI is computed by adjusting ANI for the change in accrued incentives (fund level), net of associated incentive income compensation expense, during the period.

¹ Net of associated incentive income compensation expense.

Distributable Earnings

ADJUSTED NET INCOME

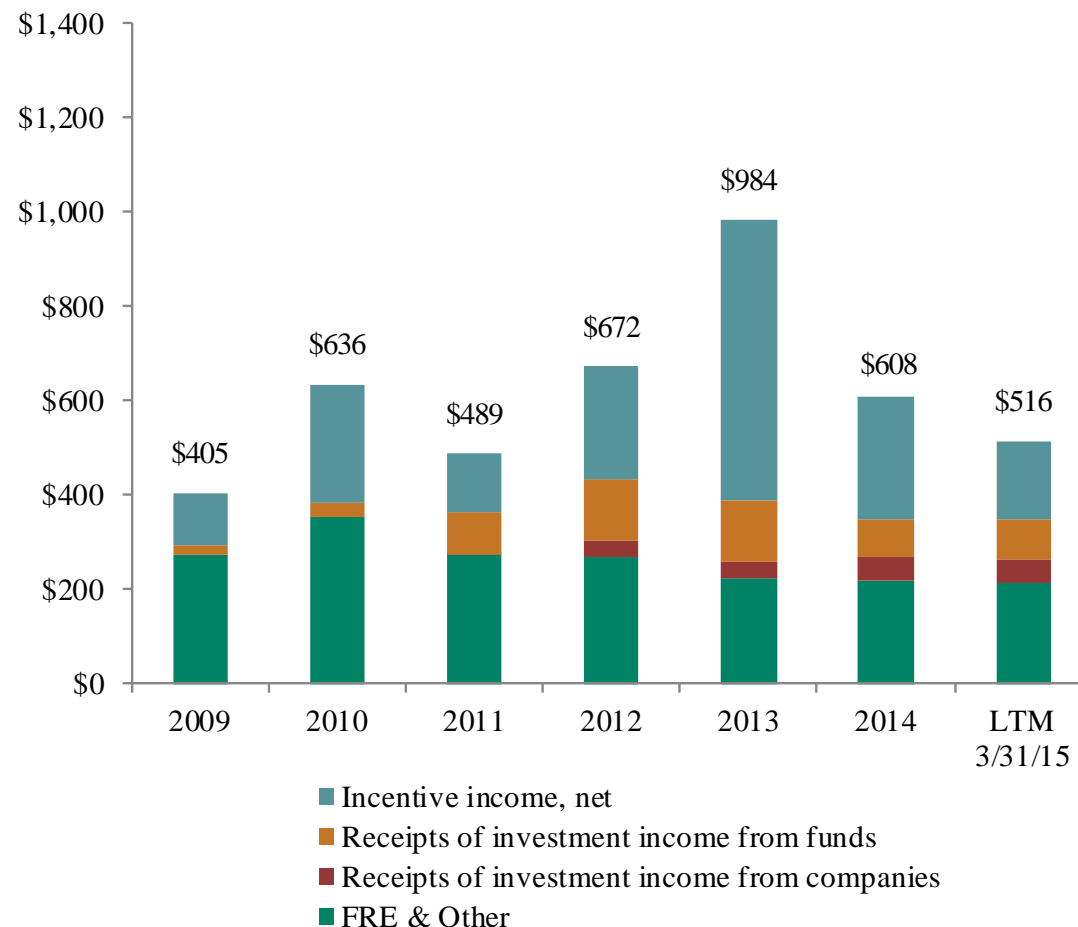
- Investment Income (MTM basis)
- + Receipts Of Investment Income – Funds
- + Receipts Of Investment Income – Companies

- + Equity-based Compensation
- Operating Group Income Taxes

DISTRIBUTABLE EARNINGS (DE)

COMPONENTS OF DISTRIBUTABLE EARNINGS

(\$ in millions)



Distributable earnings is a non-GAAP performance measure derived from the Company's segment results that the Company uses to measure earnings at the Operating Group level without the effects of the consolidated funds for the purpose of, among other things, assisting in the determination of equity distributions from the Operating Group. However, the declaration, payment and determination of the amount of equity distributions, if any, is at the sole discretion of the Company's board of directors, which may change the Company's distribution policy at any time.

Distributable earnings and distributable earnings revenues differ from ANI in that they exclude segment investment income or loss and include the receipt of investment income or loss from distributions by the Company's investments in funds and companies. In addition, distributable earnings differs from ANI in that it is net of Operating Group income taxes and excludes non-cash equity-based compensation charges related to unit grants made after the Company's initial public offering in April 2012. In contrast to the GAAP measure of net income or loss attributable to OCG, distributable earnings also excludes the effect of (a) non-cash equity-based compensation charges related to unit grants made before the Company's initial public offering, (b) income taxes and expenses that OCG or its Intermediate Holding Companies bear directly and (c) the adjustment for the OCGH non-controlling interest.

Disclosures: Fund Table Provides Meaningful Insights

Shows when management fee basis changes from committed capital to the lower of contributed capital or cost

Incentive income recognized in ANI to date

Incentive income that would be recognized if fund was liquidated at its current NAV

Reflects the amount of distributions required for fund to start recognizing incentive income¹

Investment Period		Total Committed Capital	Drawn Capital	Fund Net Income Since Inception	Distributions Since Inception	Net Asset Value	Management Fee-generating AUM	Segment Incentive Income Recognized	Accrued Incentives (Fund Level)	Drawn Capital Plus Accrued Preferred Return	IRR Since Inception		Multiple of Drawn Capital	
Start Date	End Date										Gross	Net		
(in millions)														
Distressed Debt														
Oaktree Opportunities Fund Xb	TBD	—	\$ 4,718	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	N/A	N/A	N/A
Oaktree Opportunities Fund X	TBD	—	2,415	—	—	—	—	—	—	—	—	N/A	N/A	N/A
Oaktree Opportunities Fund IX	Jan. 2014	Jan. 2017	5,066	4,559	62	2	4,619	4,966	—	—	4,944	5.4 %	1.3 %	1.1x
Oaktree Opportunities Fund VIIIb	Aug. 2011	Aug. 2014	2,692	2,692	658	625	2,725	2,462	44	7	2,702	11.7 %	8.2 %	1.3
Special Account B	Nov. 2009	Nov. 2012	1,031	1,089	593	908	774	772	15	16	575	16.6 %	13.9 %	1.6
Oaktree Opportunities Fund VIII	Oct. 2009	Oct. 2012	4,507	4,507	2,404	3,749	3,162	2,401	140	329	2,250	15.3 %	10.8 %	1.6
Special Account A	Nov. 2008	Oct. 2012	253	253	308	462	99	75	41	20	—	29.8 %	24.3 %	2.2
OCM Opportunities Fund VIIIb	May 2008	May 2011	10,940	9,844	9,221	17,027	2,038	1,463	1,394	398	—	22.8 %	17.4 %	2.0
OCM Opportunities Fund VII	Mar. 2007	Mar. 2010	3,598	3,598	1,528	4,431	695	888	81	—	693	10.7 %	8.1 %	1.5
OCM Opportunities Fund VI	Jul. 2005	Jul. 2008	1,773	1,773	1,335	2,833	275	380	134	127	—	12.2 %	9.0 %	1.9
OCM Opportunities Fund V	Jun. 2004	Jun. 2007	1,179	1,179	974	2,042	111	123	168	22	—	18.6 %	14.3 %	1.9
Legacy funds	Various	Various	9,543	9,543	8,193	17,695	41	—	1,113	8	—	24.2 %	19.3 %	1.9
												22.5 %	17.0 %	

Drawn capital relative to total committed reflects how invested the fund is and, therefore, provides an indication of when we might raise a successor fund

Indicator for generating incentives (must cross net return threshold, generally 8%, before generating incentives)

Note: There are some exceptions to the statements above (e.g. some closed-end funds charge fees on contributed capital or NAV during the investment period).

¹ Additionally, tax distributions impact the timing of incentive income recognition.

Reconciliations of Non-GAAP Metrics

(\$ in thousands)

	2009	2010	2011	2012	2013	2014	Last 12 mos. Ended March 31,	
							2014	2015
Reconciliation of Net Income (Loss) Attributable to Oaktree Capital Group, LLC to Distributable Earnings:								
Net income (loss) attributable to Oaktree Capital Group, LLC.....	\$ (57,058)	\$ (49,455)	\$ (95,972)	\$ 107,810	\$ 221,998	\$ 126,283	\$ 216,226	\$ 112,742
Incentive income ¹	-	-	-	-	(64,460)	28,813	-	(18,269)
Incentive income compensation ¹	-	-	-	-	46,334	(10,677)	-	12,447
Equity-based compensation ²	940,683	949,376	948,746	36,024	24,613	21,690	24,012	21,174
Acquisition-related items ³	-	-	-	-	-	2,442	-	4,249
Income taxes ⁴	18,267	26,399	21,088	30,858	26,232	18,536	24,061	18,425
Non-Operating Group other income ⁵	-	-	-	(6,260)	-	-	-	-
Non-Operating Group expenses ⁵	1,008	1,113	768	553	1,195	1,645	1,267	1,697
OCGH non-controlling interest ⁵	(227,313)	(163,555)	(446,246)	548,265	824,795	386,398	726,336	331,058
Adjusted Net Income.....	675,587	763,878	428,384	717,250	1,080,707	575,130	991,902	483,523
Investment income ⁶	(289,001)	(149,449)	(23,763)	(202,392)	(258,654)	(117,662)	(223,084)	(124,640)
Receipts of investment income from funds ⁷	22,591	28,891	88,693	129,621	128,896	81,438	116,528	83,741
Receipts of investment income from companies.....	-	-	1,496	33,838	35,664	49,546	36,066	48,927
Equity-based compensation ⁸	-	-	-	-	3,828	19,705	7,159	22,745
Operating group income taxes.....	(4,031)	(7,640)	(6,275)	(6,136)	(6,175)	(18)	(6,191)	1,210
Distributable Earnings.....	<u>\$ 405,146</u>	<u>\$ 635,680</u>	<u>\$ 488,535</u>	<u>\$ 672,181</u>	<u>\$ 984,266</u>	<u>\$ 608,139</u>	<u>\$ 922,380</u>	<u>\$ 515,506</u>

¹ This adjustment adds back the effect of timing differences associated with the recognition of incentive income and incentive income compensation expense between adjusted net income and net income attributable to OCG.

² This adjustment adds back the effect of (a) equity-based compensation charges related to unit grants made before our initial public offering, which is excluded from adjusted net income because it does not affect our financial position and from distributable earnings because it is non-cash in nature and does not impact our ability to fund operations or make equity distributions, and (b) differences arising from EVUs that are classified as liability awards under GAAP, but classified as equity awards for segment reporting purposes.

³ This adjustment adds back the effect of acquisition-related items associated with the amortization of intangibles and changes in the contingent consideration liability.

⁴ Because adjusted net income and distributable earnings are pre-tax measures, this adjustment eliminates the effect of income tax expense.

⁵ Because adjusted net income and distributable earnings are calculated at the Operating Group level, this adjustment eliminates the effect of items applicable to OCG, its Intermediate Holding Companies or the OCGH non-controlling interest.

⁶ This adjustment eliminates our segment investment income, which with respect to investments in funds is initially largely non-cash in nature and is thus not available to fund our operations or make equity distributions.

⁷ This adjustment characterizes the portion of the distributions received from funds as receipts of investment income or loss. In general, the income or loss component of a distribution from a fund is calculated by multiplying the amount of the distribution by the ratio of our investment's undistributed income or loss to our remaining investment balance. In addition, if the distribution is made during the investment period, it is generally not reflected in distributable earnings until after the investment period ends.

⁸ This adjustment eliminates the effect of equity-based compensation charges related to unit grants made after our initial public offering, which is excluded from distributable earnings because it is non-cash in nature and does not impact our ability to fund our operations or make equity distributions.

Reconciliations of Non-GAAP Metrics

(\$ in thousands)

	2009	2010	2011	2012	2013	2014	Last 12 mos. Ended March 31,	
							2014	2015
Reconciliation of Fee-Related Earnings (FRE) to Economic Net Income (ENI):								
FRE ¹	\$ 290,231	\$ 375,362	\$ 314,968	\$ 307,617	\$ 260,115	\$ 253,133	\$ 253,624	\$ 251,365
Incentive income.....	175,065	413,240	303,963	461,116	1,030,195	491,402	995,887	351,405
Incentive income compensation.....	(65,639)	(159,243)	(179,234)	(222,594)	(436,217)	(231,871)	(443,774)	(184,145)
Investment income.....	289,001	149,449	23,763	202,392	258,654	117,662	223,084	124,640
Equity-based compensation ²	-	-	-	(318)	(3,828)	(19,705)	(7,811)	(22,745)
Interest expense, net of interest income.....	(13,071)	(26,173)	(33,867)	(31,730)	(28,621)	(30,190)	(27,839)	(32,498)
Other income (expense), net.....	-	11,243	(1,209)	767	409	(5,301)	(1,269)	(4,499)
ANI.....	675,587	763,878	428,384	717,250	1,080,707	575,130	991,902	483,523
Change in accrued incentives (fund level), net of associated incentive income compensation ³	594,600	286,704	(138,872)	254,483	(46,968)	(235,303)	(131,495)	(142,078)
ENI.....	<u>\$ 1,270,187</u>	<u>\$ 1,050,582</u>	<u>\$ 289,512</u>	<u>\$ 971,733</u>	<u>\$ 1,033,739</u>	<u>\$ 339,827</u>	<u>\$ 860,407</u>	<u>\$ 341,445</u>
Reconciliation of Segment Management fees to Consolidated Management fees:								
Management fees - Segment.....	\$ 636,260	\$ 750,031	\$ 724,321	\$ 747,440	\$ 749,901	\$ 764,492	\$ 938,301	\$ 764,142
Adjustments ⁴	(520,421)	(587,980)	(583,606)	(612,872)	(557,296)	(572,437)	(705,265)	(561,699)
Management fees - Consolidated.....	<u>\$ 115,839</u>	<u>\$ 162,051</u>	<u>\$ 140,715</u>	<u>\$ 134,568</u>	<u>\$ 192,605</u>	<u>\$ 192,055</u>	<u>\$ 233,036</u>	<u>\$ 202,443</u>

¹ Fee-related earnings is a component of adjusted net income and is comprised of segment management fees less segment operating expenses other than incentive income compensation expense and non-cash equity-based compensation charges related to unit grants made after our initial public offering.

² This adjustment adds back the effect of equity-based compensation charges related to unit grants made after our initial public offering, which is excluded from fee-related earnings because it is non-cash in nature and does not impact our ability to fund our operations or make equity distributions.

³ The change in accrued incentives (fund level), net of associated incentive income compensation expense, represents the difference between (a) our recognition of net incentive income and (b) the incentive income generated by the funds during the period that would be due to us if the funds were liquidated at their reported values as of that date, net of associated incentive income compensation expense.

⁴ This adjustment primarily represents the elimination of amounts attributable to the Company's consolidated funds.

Benchmark Disclosures

BENCHMARK DETAIL

U.S. High Yield Bonds:

Citigroup U.S. High Yield Cash-Pay Capped Index

U.S. Convertibles:

Oaktree custom convertible index that represents the Credit Suisse Convertible Securities Index from inception through December 31, 1999, the Goldman Sachs/Bloomberg Convertible 100 Index from January 1, 2000 through September 30, 2004 and the BofA Merrill Lynch All U.S. Convertibles Index thereafter