# Third Quarter Fiscal 2015 Earnings Conference Call January 29, 2014



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# **Forward-Looking Statements**

Parts of this presentation contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements involve known and unknown risks, uncertainties, and other factors which may cause Triumph's actual results, performance, or achievements to be materially different from any expected future results, performance, or achievements. For more information, see the risk factors described in Triumph's current Form 10-K and other SEC filings.

# Q3 in Review

### Third Quarter Results – Generated Strong Cash Flow

### Aerostructures

- Revenues impacted by decreased C-17 production and lower non-recurring revenue
- Operating results included one-time \$152.0 million forward loss charge on the 747-8 program
  - Reflects future rate variability and revised cost estimates due to higher actual and forecasted costs through the end of the contract
  - Continue to take actions to reduce costs and improve performance
- \$13.9 million of charges related to lower than expected performance at Triumph Structures - International
- Red Oak transition to pre- move performance levels on target for end of fiscal year

### Aerospace Systems

- Positive organic revenue growth with sustainable strong operating margins
- Integration of GE Aviation Hydraulic Actuation business continues to progress well

### Aftermarket Services

Positive organic revenue growth with sustained strong operating margins



# **Q3 in Review - Continued**

- Successfully Completed Assumption of Gulfstream G650 and G280 Wing Programs from Spirit
  - Transition progressing well
- Awarded Multi Year Work Packages with Combined Value in Excess of \$50 million from Spirit for Metallic Machined Parts and Subassemblies
- Executed 336,271 Share Buyback for Approximately \$21.6 Million



# Financial Performance: Quarterly Comparison

(\$ in millions except per share data)

### **Sales**

Operating (Loss) Income, before Red Oak Facility Transition Costs

Operating Margin, before Red Oak Facility Transition Costs

Red Oak Facility Transition Costs Operating (Loss) Income

**Adjusted EBITDA** 

Adjusted EBITDA Margin

Net (Loss) Income Red Oak Facility Transition Costs, after tax Net (Loss) Income, before Red Oak Facility Transition Costs

Other adjustments ^
Net Income excluding other adjustments

**Earnings per Share (Diluted):** 

Before adjustments

**Adjustments** 

**Net Income** 

	Q3	
2015	2014	Change
\$917.4	\$915.8	—%
(58.0)	98.1	(159)%
(6.3)%	10.7%	
(3.3)	(13.3)	
(61.3)	84.8	(172)%
(37.0)	116.2	(132)%
(4.1)%	12.9%	
(39.8)	35.4	(212)%
2.1	8.6	(= : = // :
(\$37.7)	\$44.0	(186)%
109.8	8.2	
\$72.1	\$52.2	38 %
	** **	
(\$0.79)	\$0.67	
2.20	(0.32)	
\$1.42 *	\$0.99	44 %



<sup>\*</sup> Difference due to rounding

# **Segment Performance: Aerostructures**

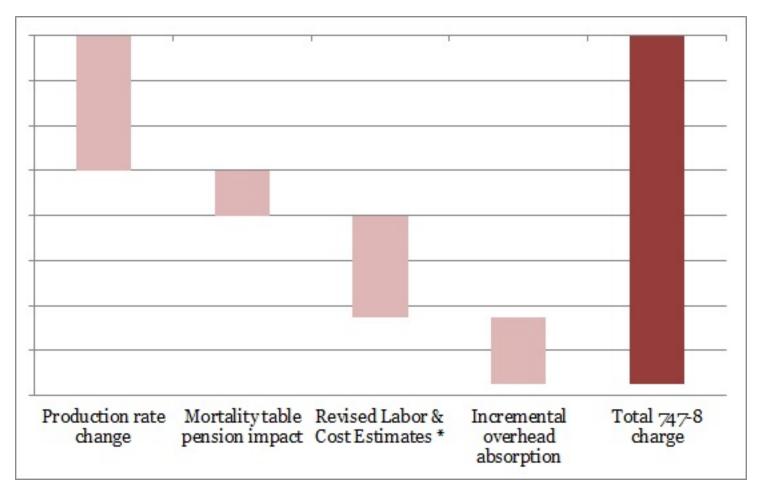
(\$ in millions)

			Q3	
ဟ		2015	2014	Change
Aerostructures	Sales	\$ 559.5 \$	637.2	(12)%
itru	Operating (Loss) Income	\$ (102.5) \$	54.0	(290)%
Veros	Operating Margin	(18.3)%	8.5%	
4	Adjusted Operating Income	\$ 69.8 \$	79.2	(12)%
	Adjusted Operating Margin *	15.6 %	14.7%	
	EBITDA	\$ (81.9) \$	75.8	(208)%
	EBITDA Margin	(14.8)%	12.1%	



<sup>\*</sup> Excludes 747-8 program revenues and charges, Structures-International charges and Red Oak Facility Transition Costs

# **Build up of 747-8 Charges**



<sup>\*</sup> Includes \$3.0 million in unfavorable cumulative catch-up adjustments on 747-8 during Q3 FY 15



# **Segment Performance: Aerospace Systems**

(\$ in millions)

Ø			Q3	
Ë		2015	2014	Change
Systems	Sales	\$279.2	\$211.4	32%
ce	Operating Income	\$41.9	\$32.5	29%
Aerospace	Operating Margin	15.0%	15.4%	
Aei	EBITDA	\$42.1	\$37.4	13%
	EBITDA Margin	15.7%	18.2%	

# **Segment Performance: Aftermarket Services**

(\$ in millions)

ý			Q3	
vices		2015	2014	Change
Serv	Sales	\$ 80.7 \$	69.6	16%
ket	Operating Income	12.5	9.3	34%
mar	Operating Margin	15.5%	13.4%	
Aftermarket	EBITDA	14.8	11.2	33%
	EBITDA Margin	18.4%	16.0%	

# **Share Repurchase Activity Update**

Timing	Shares Repurchased	Total Cost (\$mm)	Avg. Cost Per Share
F Q4 2014	300,000	\$19	~\$64
F Q1 2015	750,000	\$19	~\$68
F Q2 2015	636,740	\$42	~\$66
F Q3 2015	336,271	\$22	~\$64
Subtotal / Avg.	2,023,011	\$134	~\$66
F Q1 2015	284,000 <sup>(i)</sup>	\$19	~\$68
Total / Avg.	2,307,000	<b>\$153</b>	~\$66

The company remains able to purchase 3,477,789 shares under the existing stock repurchase program

### Triumph will continue to tactically repurchase shares

Note: Based on activity to date, diluted weighted average shares outstanding at year end FY2015 projected to be 51.6 million.

1. Represents approximate number of shares underlying convertible notes effectively repurchased in FQ1 2015.

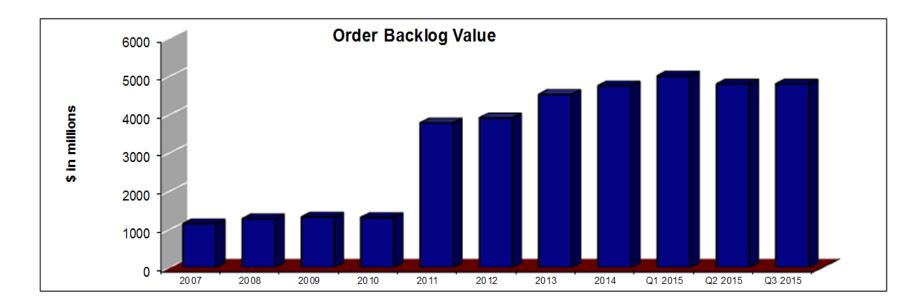


# Pension / OPEB Analysis Triumph Aerostructures-Vought Aircraft Division

Pension / OPEB Analysis	Fiscal Year 2014 *	Fiscal Year 2015
Pension Expense (Income)	≈ (\$35) million	≈ (\$52) million
Cash Pension Contribution	≈ \$46 million	≈ \$110 million
OPEB Expense	≈ \$11 million	≈ \$11 million
Cash OPEB Contribution	≈ \$30 million	≈ \$27 million

<sup>\*</sup> Excluding settlements, curtailments and special termination benefits

# **Backlog**



- Order backlog at quarter-end was \$4.80 billion, an increase of 1% year-over -year.
- Military represents approximately 23% of backlog.



# **Top 10 Programs**

### Aerostructures Group

- 1. Gulfstream
- 2. Boeing 747
- 3. Boeing 777
- 4. Airbus A330, 340
- 5. Boeing C-17
- 6. Boeing 737
- 7. Boeing 787
- 8. Boeing V-22
- 9. Bombardier Global 7000/8000
- 10. Boeing 767, Tanker

Represents 87% of Aerostructures Group backlog

### **Aerospace Systems Group**

- 1. Airbus A320, A321
- 2. Boeing 787
- 3. Boeing 737
- 4. Airbus A380
- 5. Boeing V-22
- 6. Boeing 777
- 7. Boeing CH-47
- 8. Bell Helicopter 429
- 9. Sikorsky UH60
- 10. Lockheed Martin C-130

Represents 56% of Aerospace Systems Group backlog

**Boeing Represented 42.8% of Q3FY15 Total Sales** 



# **Cash Flow**

### (\$ in millions)

Cash Flow from Operations
Before Pension Contributions

Pension Contributions - Triumph Aerostructures

**Cash Flow from Operations** 

**CAPEX** 

	Q3	
2015		2014
\$ 365.9	\$	79.1
55.9		45.8
\$ 310.0	\$	33.3
\$ 85.2	\$	161.8

# **Current Capitalization**

(\$ in millions)	12/31/2014					
Cash	(\$34.2)					
Revolver & Term Loan	<b>573.0</b>					
Securitized Debt (Accounts Receivables & Capital Leases)	186.7					
2013 Senior Notes Due 2021	375.0					
2014 Senior Notes Due 2022	300.0					
Other Debt	8.0					
Net Debt	\$1,408.5					
Shareholders' Equity	2,270.5					
Total Book Capitalization	\$3,679.0					
Net Debt-to-Capitalization	38.3%					
Total Debt to TTM* Adjusted EBITDA	3.48x					



<sup>\*</sup> TTM=Trailing Twelve Months

### Fiscal 2015 Outlook

- Strong Backlog
- Remain Focused on Execution, Increasing Profitability, Expanding Margins and Generating Strong Cash Flow
- Financial Guidance, Based on Current Projected Aircraft Production Rates
  - Revenue for FY 2015 of Approximately \$3.9 Billion
  - Q4 FY 2015 EPS of Approximately \$1.70 per Diluted Share, Excluding Red Oak Facility Transition Costs, Based on Weighted Average Share Count of 50.6 Million Shares
  - Q4 FY 2015 Adjusted EBITDA of Approximately \$165 Million, Excluding Red Oak Facility Transition Costs
  - Cash Available for Debt Reduction, Acquisitions, and Share Repurchases After Pension Contributions for FY 2015 of Approximately \$300 Million
- Committed to Leveraging the Strength of Our Portfolio to Drive Growth



# **Appendix**



# **Sales by Market**

(\$ in Millions)	Q3	FY 2015		Q3 F	Y 2014	,			
	Sales	% of Total	S	Sales	% of Total	\$ Change*		% Change*	
Commercial	<b>\$</b> 561	61%	\$	529	58%	\$	32	6%	
Military	225			<b>255</b>	28%	'	(32)	(13)%	
<b>Business Jets</b>	90			100	11%		(10)	(10)%	
<b>Regional Jets</b>	18	2%		15	1%		3	20%	
Non-Aviation	26	3%		17	2%		9	53%	
<b>Total Sales</b>	\$ 918	100%	\$	916	100%	\$	2	-%	
OEM		81%			84%				
Aftermarket		17%			14%				
Other		<u>2</u> %			<u>2</u> %				
Total		100%			100%				



<sup>\*</sup> Difference due to rounding

# **Sales Trends**

Sa	ame Stor	re Sales		
(in millions)			Q3	
		2015	2014	Change
Aerostructures	\$	559.5	\$ 628.8	(11)%
Aerospace Systems		215.5	211.4	2%
Aftermarket Services		74.8	69.6	7%
Total Same Store Sales	\$	849.8	\$ 909.8	(7)%
	Export	Sales		
(in millions)			Q3	
		2015	2014	Change
Export Sales	\$	183.0	\$ 160.8	14 %

#### FINANCIAL DATA (UNAUDITED)

### TRIUMPH GROUP, INC. AND SUBSIDIARIES (dollars in thousands)

#### Non-GAAP Financial Measures Disclosures

We prepare and publicly release quarterly unaudited financial statements prepared in accordance with GAAP. In accordance with Securities and Exchange Commission (the "SEC") guidance on Compliance and Disclosure Interpretations, we also disclose and discuss certain, non-GAAP financial measures in our public releases. Currently, the non-GAAP financial measures that we disclose is Adjusted EBITDA, which is our net income before interest, income taxes, amortization of acquired contract liabilities, curtailments, settlements and early retirement incentives, legal settlements, deprecation and amortization. We disclose Adjusted EBITDA on a consolidated and an operating segment basis in our earnings relases, investor conference calls and filings with the SEC. The non-GAAP financial measures that we use may not be comparable to similarly titled measures reported by other companies. Also, in the future, we may disclose different non-GAAP financial measures in order to help our investors more meaningfully evaluate and compare our future results of operations to our previously reported results of operations.

We view Adjusted EBITDA as an operating performance measure and as such we believe that the GAAP financial measure most directly comparable to it is net income. In calculating Adjusted EBITDA, we exclude from net income the financial items that we believe should be separately identified to provide additional analysis of the financial components of the day-to-day operation of our business. We have outlined below the type and scope of these exclusions and the material limitations on the use of these non-GAAP financial measures as a result of these exclusions. Adjusted EBITDA is not a measurement of inancial performance under GAAP and should not be considered as a measure of liquidity, as an alternative to net income (loss), income from continuing operations, or as an indicator of any other measure of performance derived in accordance with GAAP. Investors and potential investors in our securities to land the order of the properties of the properties of the order of the properties of the pro

Adjusted EBITDA is used by management to internally measure our operating and management performance and by investors as a supplemental financial measure to evaluate the performance of our business that, when viewed with our GAAP results and the accompanying reconciliation, we believe provides additional information that is useful to gain an understanding of the factors and trends affecting our business. We have spent more than 15 years expanding our product and service capabilities partially through acquisitions of complementary businesses. Due to the expansion of our operations, which included acquisitions, our net income has included significant charges for depreciation and amortization. Adjusted EBITDA excludes these charges and provides meaningful information about the operating performance of our business, apart from charges for depreciation and amortization. We believe the disclosure of Adjusted EBITDA helps investors meaningfully evaluate and compare our performance from quarter to quarter and from year to year. We also believe Adjusted EBITDA is a measure of our ongoing operating performance because the isolation of non-cash income and expenses, such as amortization of acquired contract liabilities, depreciation and amortization, and non-operating items, such as interest and income taxes, provides additional information about our cost structure, and, overtime, helps track our operating performance against that of other companies in our industry.

Adjusted EBITDA to provide a financial measure by which to compare our operating performance against that of other companies in our industry.

Set forth below are descriptions of the financial items that have been excluded from our net income to calculate Adjusted EBITDA and the material limitations associated with using this non-GAAP financial measure as compared to net income:

- Legal settlements may be useful to investors to consider because they reflect gains or losses from disputes with third parties. We do not believe that
  these earnings necessarily reflect the current and ongoing cash earnings related to our operations.
- Curtailments, settlements and early retirement incentives may be useful to investors to consider because it represents the current period impact of the
  change in defined benefit obligation due to the reduction in future service costs. We do not believe these charges (gains) necessarily reflect the
  current and onesing each earnines related to our operations.
- Amortization of acquired contract liabilities may be useful for investors to consider because it represents the non-cash earnings on the fair value of below market contracts acquired through acquisitions. We do not believe these earnings necessarily reflect the current and ongoing cash earnings related to our operations.
- Amortization expenses may be useful for investors to consider because it represents the estimated attrition of our acquired customer base and the
  diminishing value of product rights and licenses. We do not believe these charges necessarily reflect the current and ongoing cash charges related to
  our operating cost structure.
- Deprecation may be useful for investors to consider because they generally represent the wear and tear on our property and equipment used in our
  operations. We do not believe these changes necessarily reflect the current and ongoing cash charges related to our operating cost structure.
- The amount of interest expense and other we incur may be useful for investors to consider and may result in current cash inflows or outflows. However, we do not consider the amount of interest expense and other to be a representative component of the day-to-day operating performance of our business.



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#### FINANCIAL DATA (UNAUDITED)

### TRIUMPH GROUP, INC. AND SUBSIDIARIES

(dollars in thousands)

#### Non-GAAP Financial Measures Disclosures (continued)

Income tax expense may be useful for investors to consider because it generally represents the taxes which may be payable for the period and the change in deferred income taxes during the period and may reduce the amount of funds otherwise available for use in our business. However, we do not consider the amount of income tax expense to be a representative component of the day-to-day operating performance of our business.

Management compensates for the above-described limitations of using non-GAAP measures by using a non-GAAP measure only to supplement our GAAP results and to provide additional information that is useful to gain an understanding of the factors and trends affecting our business.

Modified Adjusted EBITDA is included to adjust for the impacts of our recent relocation from our Jefferson Street Facility and our provision for forward losses on our 747-8 long term contact, in order to show the more comparable results period to period.

The following table shows our Adjusted EBITDA and Modified Adjusted EBITDA reconciled to our net income for the indicated periods (in thousands):

	Three Months Ended December 31,					Nine Mon Decem			
Adjusted Earnings before Interest, Taxes, Depreciation and Amortization (EBITDA):		2014		2013		2014	2013		
Net Income	\$	(39,832)	\$	35,393	\$	155,858	\$	163,952	
Add-back:									
Income Tax Expense		(35,007)		19,271		66,778		84,998	
Interest Expense and Other		13,573		30,115		71,320		70,146	
Cutailments, Settlements and Early Retirement Incentives		_		1,561		_		1,561	
Gain on Legal Settlement, net		_		_		(134,693)		_	
Amortization of Acquired Contract Liabilities		(15,501)		(14,258)		(39,332)		(34,373)	
Depreciation and Amortization		39,808		44,103		116,373		120,281	
Adjusted Earnings before Interest, Taxes, Depreciation and Amortization ("Adjusted EBITDA")	\$	(36,959)	\$	116,185	\$	236,304	\$	406,565	
747-8 forward loss	\$	151,992	\$	_	\$	151,992	\$	_	
Jefferson Street Move costs		2,124		9,925		14,058		14,198	
Modified Adjusted EBITDA	\$	117,157	\$	126,110	\$	402,354	\$	420,763	
Net Sales	\$	917,417	\$	915,816	\$	2,808,444	\$	2,826,844	
Adjusted EBITDA Margin		(4.1)%		12.9%		8.5%		14.6%	
Modified Adjusted EBITDA Margin		13.0 %		14.0%		14.5%		15.1%	
	-More	-							



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#### FINANCIAL DATA (UNAUDITED)

### TRIUMPH GROUP, INC. AND SUBSIDIARIES (dollars in thousands)

#### **Non-GAAP Financial Measures Disclosures (continued)**

For the Three Months Ended December 31, 2014 Adjusted Earnings before Interest, Taxes, Depreciation and Amortization (EBITDA): Segment Data Aerospace Systems  $\frac{Aftermarket}{\underline{Services}}$ Corporate/ Eliminations <u>Total</u> Aerostructures Net Loss (39,832) Add-back: Income Tax Expense (35,007)Interest Expense and Other 13,573 Operating (Loss) Income (61,266) \$ (102,461) \$ 41,863 \$ 12,490 \$ (13,158)Amortization of Acquired Contract Liabilities (15,501) (4,411) (11,090)24,947 11,363 2,334 1,164 Depreciation and Amortization 39,808 Adjusted Earnings (Losses before Interest, Taxes, Depreciation and Amortization ("Adjusted EBITDA") (36,959)(81,925) \$ 42,136 14,824 (11,994)747-8 forward loss \$ 151,992 151,992 \$ \$ Jefferson Street Move Costs 2,124 2,124 Modified Adjusted EBITDA 117,157 72,191 42,136 14,824 (11,994) 559,465 279,198 (1,936) Net Sales 917,417 80,690 Adjusted EBITDA Margin (4.1)% (14.8)% 15.7% 18.4% n/a Modified Adjusted EBITDA Margin 13.0% 13.0% 15.7% 18.4%  $\underline{n/a}$ 



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# FINANCIAL DATA (UNAUDITED) TRIUMPH GROUP, INC. AND SUBSIDIARIES (dollars in thousands)

### **Non-GAAP Financial Measures Disclosures (continued)**

Adjusted Earnings before Interest, Taxes,	For the Nine Months Ended December 31, 2014										
Depreciation and Amortization (EBITDA):			Segment Data								
		<u>Total</u>		Aerostructures		Aerospace Systems		Aftermarket Services		Corporate/ Eliminations	
Net Income	\$	155,858									
Add-back:											
Income Tax Expense		66,778									
Interest Expense and Other		71,320									
Operating Income (Loss)	\$	293,956	\$	40,634	\$	125,430	\$	34,614	\$	93,278	
Gain on Legal Settlement		(134,693)		_		_		_		(134,693)	
Amortization of Acquired Contract Liabilities		(39,332)		(14,311)		(25,021)		_		_	
Depreciation and Amortization		116,373		74,692	_	32,027		6,137	_	3,517	
Adjusted Earnings (Losses before Interest, Taxes, Depreciation and Amortization ("Adjusted EBITDA")	\$	236,304	\$	101,015	\$	132,436	\$	40,751	\$	(37,898)	
747-8 forward loss	\$	151,992	\$	151,992	\$	_	\$	_	\$	_	
Jefferson Street Move Costs		14,058		14,058							
Modified Adjusted EBITDA	\$	402,354	\$	267,065	\$	132,436	\$	40,751	\$	(37,898)	
Net Sales	\$	2,808,444	s	1,803,400	\$	787,951	\$	222,641	s	(5,548)	
Adjusted EBITDA Margin		8.5%		5.6%	17.4%		18.3%		n/a		
Modified Adjusted EBITDA Margin		14.5%		14.9%		17.4%	18.3%		n/a		

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# FINANCIAL DATA (UNAUDITED) TRIUMPH GROUP, INC. AND SUBSIDIARIES (dollars in thousands)

### Non-GAAP Financial Measures Disclosures (continued)

Adjusted Earnings before Interest, Taxes,	For the Three Months Ended December 31, 2013											
Depreciation and Amortization (EBITDA):	Segment Data											
	<u>Total</u>		Total Aerostructures		Aerospace Systems		Aftermarket Services			Corporate/ liminations		
Net Income	\$	35,393										
Add-back:												
Income Tax Expense		19,271										
Interest Expense and Other		30,115										
Operating Income (Loss)	\$	84,779	\$	53,973	\$	32,504	\$	9,297	\$	(10,995)		
Pension Settlement Charge		1,561		_		_		_		1,561		
Amortization of Acquired Contract Liabilities		(14,258)		(8,380)		(5,878)		_		_		
Depreciation and Amortization		44,103		30,207	_	10,823	_	1,862		1,211		
Adjusted Earnings (Losses before Interest, Taxes,	_		_									
Depreciation and Amortization ("Adjusted EBITDA")	\$	116,185	\$	75,800	\$	37,449	\$	11,159	\$	(8,223)		
Jefferson Street Move costs	\$	9,925	\$	9,925	\$		\$		\$	<u> </u>		
Modified Adjusted EBITDA	\$	126,110	\$	85,725	S	37,449	\$	11,159	\$	(8,223)		
Net Sales	\$	915,816	\$	637,202	\$	211,402	\$	69,556	\$	(2,344)		
Adjusted EBITDA Margin		12.9%	12.1%		18.2%		16.0%		<u>n/a</u>			
Modified Adjusted EBITDA Margin		14.0%		13.6%		18.2%		16.0%		<u>n/a</u>		

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### FINANCIAL DATA (UNAUDITED)

### TRIUMPH GROUP, INC. AND SUBSIDIARIES (dollars in thousands)

### Non-GAAP Financial Measures Disclosures (continued)

Adjusted Earnings before Interest, Taxes,	For the Nine Months Ended December 31, 2013									
Depreciation and Amortization (EBITDA):		_	Segment Data							
	<u>Total</u>		Aerostructures		Aerospace Systems		Aftermarket Services			Corporate/ Eliminations
Net Income	\$	163,952								
Add-back:										
Income Tax Expense		84,998								
Interest Expense and Other		70,146								
Operating Income (Loss)	\$	319,096	\$	218,784	\$	106,887	\$	30,678	\$	(37,253)
Pension Settlement Charge		1,561		_		_		_		1,561
Amortization of Acquired Contract Liabilities		(34,373)		(20,135)		(14,238)		_		_
Depreciation and Amortization		120,281		83,002	_	27,911	_	5,603		3,765
Adjusted Earnings (Losses before Interest, Taxes, Depreciation and Amortization ("Adjusted EBITDA")	_	406,565		281,651		120,560		36,281		(31,927)
Jefferson Street Move costs	\$	14,198	\$	14,198	\$	<u> </u>	\$	<u> </u>	\$	<u> </u>
Modified Adjusted EBITDA		420,763	_	295,849	_	120,560	_	36,281	_	(31,927)
Net Sales	\$	2,826,844	\$	1,979,839	\$	636,411	\$	216,880	\$	(6,286)
Adjusted EBITDA Margin		14.6%	14.4%		19.4%		16.7%		n/a	
Modified Adjusted EBITDA Margin		15.1%		15.1%		19.4%		16.7%		<u>n/a</u>



(Continued)

### FINANCIAL DATA (UNAUDITED)

### TRIUMPH GROUP, INC. AND SUBSIDIARIES (dollars in thousands)

#### Non-GAAP Financial Measures Disclosures (continued)

Adjusted income from continuing operations, before income taxes, adjusted income from continuing operations and adjusted income from continuing operations per diluted share, before non-recurring costs has been provided for consistency and comparability. These measures should not be considered in isolation or as alternatives to income from continuing operations before income from continuing operations per diluted share presented in accordance with GAAP. The following tables reconcile income from continuing operations before income taxes, income from continuing operations, and income from continuing operations per diluted share, before non-recurring costs.

### Three Months Ended December 31, 2014

	Pre-Tax		After-Tax		After-Tax D		iluted EPS	Location on Financial Statements
Loss from Continuing Operations - GAAP  Adjustments:	\$ (74,839)	\$	(39,832)	\$	(0.79)			
747-8 forward loss	151,992		98,491		1.94	Aerostructures (EAC) **		
Structures- International	13,919		9,020		0.18	Aerostructures		
Transaction fees - Tulsa Acquisition	3,507		2,273		0.04	Corporate		
Jefferson Street Move:								
Disruption	2,124		1,376		0.03	Aerostructures (EAC) **		
Accelerated Depreciation	1.174		761		0.01	Aerostructures (EAC) **		
Adjusted Income from continuing operations - non-GAAP	\$ 97.877	\$	72,089	\$	1.42 *			

#### Nine Months Ended

#### December 31, 2014

	<u>Pre-Tax</u> <u>After-Ta</u>		After-Tax	Dilu	ted EPS	Location on Financial Statements		
Income from Continuing Operations - GAAP	\$	222,636	\$	155,858	\$	3.05		
Adjustments:								
Gain on legal settlement, net of expenses		(134,693)		(87,281)		(1.70)	Corporate	
Refinancing costs		22,615		14,655		0.29		
Transaction fees - Tulsa Acquisition		4,606		2,985		0.06	Corporate	
747-8 forward loss		151,992		98,491		1.92	Aerostructures (EAC) **	
Structures - International		13,919		9,020		0.18	Aerostructures	
Relocation costs		3,193		2,069		0.04	Corporate	
Jefferson Street Move:								
Disruption		10,865		7,041		0.14	Aerostructures (EAC) **	
Accelerated Depreciation		5.801		3.759		0.07	Aerostructures (EAC) **	
Adjusted Income from continuing operations - non-GAAP	\$	300,934	\$	206,597		4.02	*	

<sup>\*</sup> Difference due to rounding.



<sup>\*\*</sup> EAC - estimated costs at completion with respect to contracts within the scope of Accounting Standards Codification 605-35, "Revenue-Construction-Type and Production-Type Contracts"

(Continued)

# FINANCIAL DATA (UNAUDITED) TRIUMPH GROUP, INC. AND SUBSIDIARIES (dollars in thousands)

Non-GAAP Financial Measures Disclosures (continued)

#### Three Months Ended

#### December 31, 2013

	<u>P</u>	re-Tax	After-Tax		<u>Diluted EPS</u>		Location on Financial Statements
Income from Continuing Operations - GAAP  Adjustments:	\$	54,664	\$	35,393	\$	0.68	
Pension settlement charge		1,561		1,008		0.02	Corporate
Refinancing fees		11,069		7,151		0.14	
Relocation costs (including interest)		5,041		3,256		0.06	Aerostructures (Primarily)
Jefferson Street Move:							
Disruption		5,084		3,284		0.06	Aerostructures (EAC) **
Accelerated Depreciation		3,224		2,083		0.04	Aerostructures (EAC) **
Adjusted Income from continuing operations - non-GAAP	\$	80,643	\$	52,175		0.99	*

<sup>\*</sup> Difference due to rounding.

#### Nine Months Ended

	Pre-Tax	Tax After-Tax Diluted EPS		<u>Diluted EPS</u>		Location on Financial Statements
Income from Continuing Operations - GAAP	\$ 248,950	\$	163,952	\$	3.18	
Adjustments:						
Pension settlement charge	1,561		1,008		0.02	Corporate
Refinancing fees	11,069		7,151		0.14	
Relocation costs (including interest)	7,786		5,030		0.10	Aerostructures (Primarily)
Jefferson Street Move:						
Disruption	6,913		4,466		0.08	Aerostructures (EAC) **
Accelerated Depreciation	 8,033		5,189		0.10	Aerostructures (EAC) **
Adjusted Income from continuing operations - non-GAAP	\$ 284,312	\$	186,796		3.54	*

<sup>\*</sup> Difference due to rounding.



<sup>\*\*</sup> EAC - estimated costs at completion with respect to contracts within the scope of Accounting Standards Codification 605-35, "Revenue-Construction-Type and Production-Type Contracts"

<sup>\*\*</sup> EAC - estimated costs at completion with respect to contracts within the scope of Accounting Standards Codification 605-35, "Revenue-Construction-Type and Production-Type Contracts"

(Continued)

### FINANCIAL DATA (UNAUDITED)

### TRIUMPH GROUP, INC. AND SUBSIDIARIES (dollars in thousands)

#### **Non-GAAP Financial Measures Disclosures (continued)**

Cash provided by operations, before pension contributions has been provided for consistency and comparability. We also use free cash flow available for debt reduction as a key factor in planning for and consideration of strategic acquisitions, stock repurchases and the repayment of debt. This measure should not be considered in isolation, as a measure of residual cash flow available for discretionary purposes, or as an alternative to operating results presented in accordance with GAAP. The following table reconciles cash provided by operations, before pension contributions to cash provided by operations, as well as cash provided by operations to free cash flow available for debt reduction.

	Nine Months Ended December 31,					
		2014	2013			
Cash provided by operations, before pension contributions	\$	365,919	\$	79,142		
Pension contributions		55,955		45,800		
Cash provided by operations		309,964		33,342		
Less:						
Capital expenditures		85,170		161,797		
Dividends		6,122		6,246		
Free cash flow available for debt reduction, acquisitions and share repurchases	\$	218,672	\$	(134,701)		

We use "Net Debt to Capital" as a measure of financial leverage. The following table sets forth the computation of Net Debt to Capital:

	Do	March 31, 2014		
Calculation of Net Debt				
Current portion	\$	40,877	\$	49,575
Long-term debt		1,401,803		1,500,808
Total debt		1,442,680		1,550,383
Less: Cash		34,181		28,998
Net debt	\$	1,408,499	\$	1,521,385
Calculation of Capital				
Net debt	\$	1,408,499	\$	1,521,385
Stockholders' equity		2,270,452		2,283,911
Total capital	\$	3,678,951	\$	3,805,296
Percent of net debt to capital		38.3%		40.0%

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