



DTE Energy®

2Q 2014

**Supplemental Financial
Information**



DTE Energy Debt/Equity Calculation
As of June 30, 2014
(\$ millions)

Short-term borrowings	\$	511
Current portion of long-term debt, including capital leases		229
Mortgage bonds, notes and other		7,329
Capital lease obligations		4
Other adjustments		256
less Securitization bonds, including current portion		(201)
50% Junior Subordinated Debentures		240
Total debt		8,368
50% Junior Subordinated Debentures		240
Common equity		8,026
Total adjusted equity		8,266
Total capitalization	\$	16,634
Debt		50.3%
Adjusted equity		49.7%
Total		100%



Sales Analysis - Q2 2014

Electric Sales - DTE Electric Service Area (GWh)

	Q2 2014	Q2 2013	% Change
Residential	3,452	3,345	3 %
Commercial	4,168	4,158	— %
Industrial	2,554	2,675	(5) %
Other	171	216	(21) %
	10,345	10,394	0 %
Choice	1,237	1,287	(4) %
TOTAL SALES	11,582	11,681	(1) %

Electric Billings - DTE Electric Service Area (000s)

	Q2 2014	Q2 2013	% Change
Residential	\$ 504,164	\$ 532,433	(5) %
Commercial	441,828	477,319	(7) %
Industrial	192,527	210,984	(9) %
Other	22,896	26,870	(15) %
	\$ 1,161,415	\$ 1,247,606	(7) %
Choice	23,079	24,222	(5) %
TOTAL BILLINGS	\$ 1,184,494	\$ 1,271,828	(7) %

Gas Sales - DTE Gas Service Area (MMcf)

	Q2 2014	Q2 2013	% Change
Residential	13,588	14,192	(4) %
Commercial	3,199	3,024	6 %
Industrial	145	85	71 %
	16,932	17,301	(2) %
End User Transportation*	31,523	32,043	(2) %
TOTAL SALES	48,455	49,344	(2) %

Gas Billings - DTE Gas Service Area (000s)

	Q2 2014	Q2 2013	% Change
Residential	\$ 127,152	\$ 137,548	(8) %
Commercial	28,046	28,406	(1) %
Industrial	1,028	637	61 %
	\$ 156,226	\$ 166,591	(6) %
End User Transportation*	43,495	44,637	(3) %
TOTAL BILLINGS	\$ 199,721	\$ 211,228	(5) %

* Includes choice customers

* Includes choice customers

Weather

Cooling Degree Days

DTE Electric service territory

	Q2 2014	Q2 2013	% Change
Actuals**	240	205	17%
Normal	215	215	—%
Deviation from normal	12%	(5)%	

Heating Degree Days

DTE Gas service territory

	Q2 2014	Q2 2013	% Change
Actuals	780	818	(5)%
Normal	774	757	2 %
Deviation from normal	1%	8%	

Earnings Impact of Weather

Variance from normal weather (\$ millions, after-tax)

	Q2 2014	Q2 2013
DTE Electric	\$ 3	\$ (2)
DTE Gas	1	4

**2013 CDDs adjusted/normalized to reflect actual customer response to weather; AMI usage data demonstrates non-linear response to weather variation



Sales Analysis - YTD June 30, 2014

Electric Sales - DTE Electric Service Area (GWh)

	YTD 2014	YTD 2013	% Change
Residential	7,430	7,199	3 %
Commercial	8,216	8,081	2 %
Industrial	5,055	5,111	(1)%
Other	376	468	(20)%
	21,077	20,859	1 %
Choice	2,504	2,547	(2)%
TOTAL SALES	23,581	23,406	1 %

Electric Billings - DTE Electric Service Area (000s)

	YTD 2014	YTD 2013	% Change
Residential	\$ 1,078,837	\$ 1,111,169	(3)%
Commercial	865,403	918,748	(6)%
Industrial	391,554	397,238	(1)%
Other	45,756	53,334	(14)%
	\$ 2,381,550	\$ 2,480,489	(4)%
Choice	46,498	47,242	(2)%
TOTAL BILLINGS	\$ 2,428,048	\$ 2,527,731	(4)%

Gas Sales - DTE Gas Service Area (MMcf)

	YTD 2014	YTD 2013	% Change
Residential	69,017	59,749	16 %
Commercial	16,450	13,683	20 %
Industrial	620	302	105 %
	86,087	73,734	17 %
End User Transportation*	93,986	87,607	7 %
TOTAL SALES	180,073	161,341	12 %

Gas Billings - DTE Gas Service Area (000s)

	YTD 2014	YTD 2013	% Change
Residential	\$ 565,162	\$ 507,531	11 %
Commercial	130,747	113,142	16 %
Industrial	7,089	2,274	212 %
	\$ 702,998	\$ 622,947	13 %
End User Transportation*	140,156	129,798	8 %
TOTAL BILLINGS	\$ 843,154	\$ 752,745	12 %

* Includes choice customers

* Includes choice customers

Weather

Cooling Degree Days

DTE Electric service territory

	YTD 2014	YTD 2013	% Change
Actuals	240	205	17%
Normal	215	215	—%
Deviation from normal	12%	(5)%	

Heating Degree Days

DTE Gas service territory

	YTD 2014	YTD 2013	% Change
Actuals	4,757	4,046	18%
Normal	3,949	3,898	1%
Deviation from normal	20%	4%	

Earnings Impact of Weather

Variance from normal weather (\$ millions, after-tax)

	YTD 2014	YTD 2013
DTE Electric	\$ 16	\$ (2)
DTE Gas	32	7

**2013 CDDs adjusted/normalized to reflect actual customer response to weather; AMI usage data demonstrates non-linear response to weather variation



DTE Electric Temperature Normal Sales Analysis - YTD June 30, 2014

Temperature Normal Electric Sales - DTE Electric Service Area (GWh)

	YTD 2014	YTD 2013	% Change
Residential	7,176	7,224	(1)%
Commercial	8,133	8,091	1 %
Industrial	5,053	5,111	(1)%
Other	377	469	(20)%
	20,739	20,895	(1)%
Choice	2,489	2,547	(2)%
TOTAL SALES	23,228	23,442	(1)%

Temperature Normal Electric Sales - DTE Electric Service Area (Includes Electric Choice) (GWh)

	YTD 2014	YTD 2013	% Change
Residential	7,176	7,224	(1)%
Commercial	9,618	9,576	— %
Industrial	6,057	6,173	(2)%
Other	377	469	(20)%
TOTAL SALES	23,228	23,442	(1)%