

# COMPANY OVERVIEW

Engility (NYSE: EGL) is engineered to make a difference. Built on six decades of heritage, Engility is a leading provider of integrated solutions and services, supporting U.S. government customers in the defense, federal civilian, intelligence and space communities. Our innovative, highly technical solutions and engineering capabilities address diverse client missions. We draw upon our team's intimate understanding of customer needs, deep domain expertise and technical skills to help solve our nation's toughest challenges. Headquartered in Chantilly, Virginia, and with offices around the world, Engility's array of specialized technical service offerings include high-performance computing, cybersecurity, enterprise modernization and systems engineering. To learn more about Engility, please visit [www.engilitycorp.com](http://www.engilitycorp.com) and connect with us on [Facebook](#), [LinkedIn](#) and [Twitter](#).

## Our Business Strategy

- Deliver our innovative solutions, differentiated capabilities and market expertise to solve our nation's toughest challenges
- Achieve organic growth by delivering best-value to our customers
- Attract, retain and develop the best talent in the industry
- Further strengthen our balance sheet
- Selectively pursue acquisition opportunities to expand into adjacent customer sets and extend our higher-end service offerings

## Portfolio of Service Offerings

- Enterprise Modernization and Sustainment
- Cyber Security
- High Performance Computing and Big Data Analytics
- Information Technology
- Engineering and Technology Lifecycle Support
- Specialized Technical Consulting
- Training and Learning Solutions
- Program and Business Support Services

## Major Customers

### Defense

- Navy
- Army
- Air Force
- Marine Corps
- OSD
- DTRA
- DISA
- MDA

### Federal Civilian

- DHS
- DOJ
- DOT/FAA
- VA
- NASA
- Treasury
- FDIC

### Intelligence Community

- Restricted
- NRO
- NGA
- DIA
- NSA
- ODNI
- FBI

## Our Strengths

- Experienced Workforce and Leadership Team with Deep Industry and Market Knowledge
- Proven Performance and Customer Trust
- Trusted Partner and Advisor for Customers
- Efficient Business Model
- Differentiated Service Offerings and Solutions
- Diverse Base of Business

## Our Values

- Determination and Grit
- Inspired Imagination
- Humble Service
- Uncompromising Integrity

## Executive Leadership

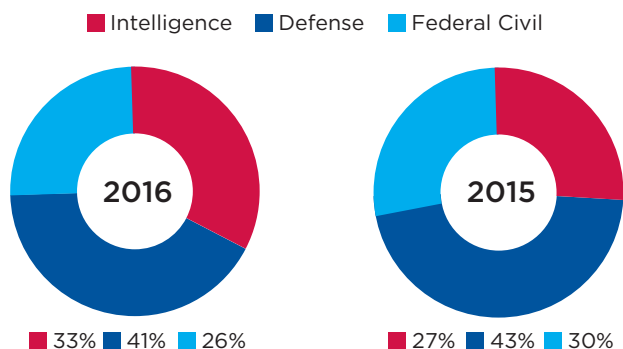
- **Lynn Dugle**, Chief Executive Officer
- **Wayne Rehberger**, SVP and Chief Financial Officer

## COMPANY OVERVIEW

### Investment Details

<b>Stock Exchange:</b>	NYSE
<b>Market Symbol:</b>	EGL
<b>FY 2015 Revenue:</b>	\$2.1 billion
<b>FY 2016 Revenue:</b>	\$2.1 billion
<b>Public Since:</b>	Spin-off in 2012
<b>Legacy Businesses:</b>	Spanning over 60 years
<b>Shares Outstanding:</b>	37.5 Million (12/31/16)
<b>Employees:</b>	Approximately 8,800 in nearly 50 countries
<b>Headquarters:</b>	Chantilly, Virginia

### Customer Mix



### Income Statement

(in thousands, except per share data)

	FY 2016	FY 2015
<b>Revenue</b>	\$2,076,423	\$2,085,623
<b>GAAP Net income attributable to Engility</b>	\$(10,807)	\$(235,352)
<b>Adjusted Net Income attributable to Engility</b>	\$60,322	\$76,418
<b>Diluted GAAP EPS</b>	\$(0.29)	\$(7.02)
<b>Diluted Adjusted EPS</b>	\$1.61	\$2.24
<b>Diluted Weighted average shares outstanding</b>	37,497	34,106

### Investor Relations Information

**Dave Spille**, Vice President, Investor Relations

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### Additional Information

- \$100 billion addressable market
- Approximately 1,500 active contracts and task orders
- No single contract accounted for more than 10% of our revenue
- Fiscal Year 2016 Cash Flow of \$94 million. Fiscal Year 2017 Cash Flow guidance of \$95 to \$105 million
- Strong reputation for customer success
- Completed the acquisition of Dynamics Research Corporation (DRC) in January 2014 and TASC in February 2015

### Balance Sheet (in thousands)

	FY 2016	FY 2015
<b>Cash and equivalents</b>	\$48,236	\$30,022
<b>Working capital</b>	\$122,291	\$127,979
<b>Total assets</b>	\$2,198,559	\$2,274,969
<b>Total liabilities</b>	\$1,493,754	\$1,568,836
<b>Total equity</b>	\$704,805	\$706,133

### Recent Developments

- Solid Q2 2017 results demonstrate continued improvement in operational performance and position in the market
  - Revenue of \$495M; 2% sequential increase and in-line with guidance of a slight sequential increase
  - Adjusted EBITDA of \$48 million (margin of 9.6%), and adjusted EPS of \$0.60
  - Q2 2017 book-to-bill ratio of 1.3x; trailing 12-month ratio of 1.4x
    - Positive trend in bookings success continues
    - 21% year-over-year increase in total backlog
- Benefitting from the change in our approach to the market and the key talent we have added to the organization
- Continue to win large deals on technical solutions
- Total debt payments of \$27 million in Q2 2017; \$59 million year-to-date