WRECO Supplemental Financial Data Unaudited Dollars in thousands

The unaudited selected historical financial data for WRECO included in this presentation are summary only and are not necessarily indicative of the results or the financial condition to be expected for the remainder of the year or any future date or period. These data do not reflect the changes that WRECO expects to experience in the future as a result of the recently completed transactions with TRI Pointe, including, without limitation, the transfer of certain assets and liabilities of WRECO that were excluded from the WRECO transaction and changes in the financing, cost structure and personnel needs of the combined businesses. Further, the historical financial statements include allocations of certain Weyerhaeuser corporate general and administrative expenses and these allocations may not be indicative of the actual level of expense that would have been incurred by WRECO if it had operated as an independent company or of costs expected to be incurred in the future.

TRI Pointe's Proxy Statement for its 2014 Annual Meeting of Stockholders, filed with the Securities and Exchange Commission on May 20, 2014, includes: (i) the unaudited consolidated financial statements of WRECO as of and for the three months ended March 31, 2014 and for the three months ended March 31, 2013; (ii) the audited balance sheets of WRECO and its subsidiaries as of December 31, 2013 and 2012, and the related consolidated statements of operations, changes in equity, and cash flows for each of the years in the three-year period ended December 31, 2013; and (iii) and notes thereto. In addition, the Risk Factors section of the Proxy Statement includes a discussion of risks relating to TRI Pointe and WRECO's business and industry.

| | | | | | | | | | 1 | 12 Months | | | | | | | | | : | 12 Months | | | | | Six | Months |
|--|----|-----------|------|-----------|------|-------------|----|------------|----|-------------|----|-----------|------|-----------|------|-------------|----|------------|----|-------------|----|------------|------|-----------|------|-----------|
| | | | | Three n | nont | hs Ended | | | | Ended | | | | Three n | nont | ths Ended | | | | Ended | | Three Mon | ths | Ended | | Ended |
| | N | Narch 31, | J | lune 30, | Se | ptember 30, | De | cember 31, | De | ecember 31, | N | March 31, | J | une 30, | Se | ptember 30, | De | cember 31, | De | ecember 31, | N | /larch 31, | J | une 30, | J | une 30, |
| | | 2012 | | 2012 | | 2012 | | 2012 | | 2012 | | 2013 | | 2013 | | 2013 | | 2013 | | 2013 | | 2014 | | 2014 | | 2014 |
| Operating Data: | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Single-family home sales | \$ | 131,377 | \$ | 190,003 | \$ | 228,771 | \$ | 320,445 | \$ | 870,596 | \$ | 182,381 | \$ | 257,648 | \$ | 304,569 | \$ | 473,832 | \$ | 1,218,430 | \$ | 241,902 | \$ | 309,608 | \$ | 551,510 |
| Single-family gross margin | \$ | 22,584 | \$ | 36,634 | \$ | 53,308 | \$ | 64,173 | \$ | 176,699 | \$ | 35,473 | \$ | 55,640 | \$ | 67,880 | \$ | 109,157 | \$ | 268,150 | \$ | 50,633 | \$ | 66,898 | \$ | 117,531 |
| Single-family gross margin % | | 17.2% | | 19.3% | | 23.3% | | 20.0% | | 20.3% | | 19.4% | | 21.6% | | 22.3% | | 23.0% | | 22.0% | | 20.9% | | 21.6% | | 21.3% |
| SG&A expense | \$ | 32,119 | \$ | 33,986 | \$ | 35,752 | \$ | 51,748 | \$ | 153,605 | \$ | 36,658 | \$ | 41,559 | \$ | 44,230 | \$ | 46,318 | \$ | 168,765 | \$ | 38,910 | \$ | 41,983 | \$ | 80,893 |
| SG&A expense as a % of home sales | | 24.4% | | 17.9% | | 15.6% | | 16.1% | | 17.6% | | 20.1% | | 16.1% | | 14.5% | | 9.8% | | 13.9% | | 16.1% | | 13.6% | | 14.7% |
| Other Data: | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Net new home orders | | 697 | | 764 | | 637 | | 567 | | 2,665 | | 820 | | 947 | | 767 | | 521 | | 3,055 | | 667 | | 763 | | 1,430 |
| New homes delivered | | 349 | | 508 | | 615 | | 842 | | 2,314 | | 463 | | 636 | | 768 | | 1,072 | | 2,939 | | 508 | | 628 | | 1,136 |
| Average selling price of homes delivered | \$ | 376 | \$ | 374 | \$ | 372 | \$ | 381 | \$ | 376 | \$ | 394 | \$ | 405 | \$ | 397 | \$ | 442 | \$ | 415 | \$ | 476 | \$ | 493 | \$ | 485 |
| Average selling communities | | 73.3 | | 74.7 | | 71.3 | | 67.7 | | 71.8 | | 75.0 | | 85.0 | | 91.7 | | 89.0 | | 86.0 | | 90.7 | | 99.0 | | 94.8 |
| Selling communities at end of period | | 77.0 | | 74.0 | | 65.0 | | 68.0 | | 68.0 | | 80.0 | | 88.0 | | 93.0 | | 89.0 | | 89.0 | | 93.0 | | 100.0 | | 100.0 |
| Backlog (estimated dollar value) | \$ | 288,115 | \$ | 408,772 | \$ | 415,173 | \$ | 342,497 | \$ | 342,497 | \$ | 508,849 | \$ | 665,880 | \$ | 711,765 | \$ | 507,064 | \$ | 507,064 | \$ | 594,550 | \$ | 670,225 | \$ | 670,225 |
| Backlog (homes) | | 778 | | 1,034 | | 1,056 | | 781 | | 781 | | 1,138 | | 1,449 | | 1,448 | | 897 | | 897 | | 1,056 | | 1,191 | | 1,191 |
| Balance Sheet Data: | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Total Assets | \$ | 1,954,670 | \$: | 1,929,894 | \$ | 1,978,103 | \$ | 1,999,537 | \$ | 1,999,537 | \$ | 2,053,187 | \$ 2 | 2,129,795 | \$ | 2,186,059 | \$ | 1,910,464 | \$ | 1,910,464 | \$ | 1,941,998 | \$ 2 | 2,807,503 | \$ 2 | 2,807,503 |
| Inventory (1) | \$ | 1,549,246 | \$: | 1,543,431 | \$ | 1,589,321 | \$ | 1,609,485 | \$ | 1,609,485 | \$ | 1,653,817 | \$: | 1,722,987 | \$ | 1,782,548 | \$ | 1,421,986 | \$ | 1,421,986 | \$ | 1,500,608 | \$ 1 | ,546,100 | \$ 1 | L,546,100 |
| Shareholder interest | \$ | 885,803 | \$ | 895,293 | \$ | 904,130 | \$ | 953,779 | \$ | 953,779 | \$ | 951,769 | \$ | 954,952 | \$ | 974,557 | \$ | 797,096 | \$ | 797,096 | \$ | 806,415 | \$ | 840,216 | \$ | 840,216 |
| Lots Owned (1) | | 35,159 | | 34,765 | | 34,669 | | 34,207 | | 34,207 | | 34,252 | | 33,978 | | 32,786 | | 33,402 | | 33,402 | | 33,727 | | 22,686 | | 22,686 |
| Lots Controlled (1)(2) | | 63,675 | | 60,073 | | 59,913 | | 60,090 | | 60,090 | | 60,690 | | 61,096 | | 61,692 | | 61,310 | | 61,310 | | 60,760 | | 4,296 | | 4,296 |

⁽¹⁾ For the periods ending 3/31/2012 to 3/31/2014, this balance includes amounts that were transferred to Weyerhaeuser and therefore excluded from the transaction between WRECO and TRI Pointe.

⁽²⁾ Lots controlled include lots under purchase agreements or options contracts.

| Manager Duckest Table | | | | -f I 20, 201 | | June 30, | |
|---|----------|-----------|------------|------------------|----------|--------------------|-----------------------|
| Maracay Project Table | Vaar of | Total | | of June 30, 2014 | <u> </u> | 2014 | Calas Duiss |
| | Year of | Total | Cumulative | | | | Sales Price |
| Country Duplicat City | First | Number of | Homes | Lots Owned | Dooklog | Homes Delivered | Range (in |
| County, Project, City | Delivery | Homes | Delivered | Lots Owned | Backlog | Delivered | 000's) |
| Phoenix | | | | | | | |
| Maricopa County: | | | | | | | |
| Verrado, Buckeye | 2042 | 70 | 60 | _ | | | 4222 422 7 |
| Verrado | 2012 | 73 | 68 | 5 | 1 | 4 | \$222 - \$287 |
| Verrado Tilden | 2014 | 29 | - | 29 | 6 | - | \$239 - \$304 |
| Verrado Palisade | 2014 | 63 | - | 63 | - | - | \$305 - \$378 |
| Verrado Victory | 2015 | 98 | - | 98 | - | - | \$351 - \$403 |
| Artesian Ranch, Chandler | 2013 | 55 | 23 | 32 | 4 | 15 | \$348 - \$404 |
| Vaquero Ranch , Chandler | 2013 | 45 | 30 | 15 | 6 | 19 | \$309 - \$389 |
| Maracay at Layton Lakes, Chandler | 2015 | 47 | - | 47 | | | \$459 - \$499 |
| Lyon's Gate, Gilbert | 2013 | 46 | 43 | 3 | 2 | 14 | \$293 - \$373 |
| Bridges of Gilbert, Gilbert | | | | | | | |
| Arch Crossing at Bridges of Gilbert | 2014 | 40 | 11 | 29 | 9 | 11 | \$271 - \$336 |
| Trestle Place at Bridges of Gilbert | 2014 | 37 | 14 | 23 | 7 | 14 | \$338 - \$415 |
| Palm Valley, Goodyear | | | | | | | |
| Calderra at Palm Valley | 2013 | 59 | 46 | 13 | 4 | 15 | \$269 - \$346 |
| Los Vientos at Palm Valley | 2013 | 49 | 36 | 13 | 12 | 9 | \$331 - \$355 |
| Savannah, Litchfield Park | 2012 | 70 | 69 | 1 | | 3 | \$209 - \$330 |
| Eastmark, Mesa | | | | | | | |
| Kinetic Point at Eastmark | 2013 | 80 | 22 | 58 | 4 | 14 | \$274 - \$354 |
| Lumiere Garden at Eastmark | 2013 | 85 | 17 | 68 | 13 | 13 | \$313 - \$382 |
| The Reserve at Plaza Del Rio, Peoria | 2013 | 162 | 35 | 127 | 10 | 19 | \$203 - \$245 |
| Montelena, Queen Creek | 2013 | 59 | 40 | 19 | 7 | 8 | \$344 - \$447 |
| The Preserve at Hastings Farms, Queen Creek | 2014 | 89 | - | 89 | 14 | | \$283 - \$359 |
| Villagio, Queen Creek | 2013 | 135 | 44 | 91 | 8 | 14 | \$274 - \$332 |
| Maracay at Northlands, Peoria | 2014 | 10 | - | 10 | 4 | | \$312 - \$393 |
| Phoenix Total | | 1,331 | 498 | 833 | 111 | 172 | |
| | | | | | | | |
| Tucson | | | | | | | |
| Pima County: | | | | | | | |
| Deseo at Sabino Canyon, Tucson | 2014 | 39 | 7 | 32 | 17 | 7 | \$419 - \$505 |
| Dove Mountain Preserve, Marana | 2012 | 67 | 66 | 1 | 1 | 11 | \$198 - \$221 |
| Rancho Del Cobre, Tucson | 2014 | 68 | - | 68 | 12 | | \$374 - \$452 |
| Rancho Vistoso, Oro Valley | 2016 | 342 | - | 342 | | | \$254 - \$444 |
| Tortolita Vistas, Marana | 2014 | 13 | - | 13 | 8 | | \$439 - \$506 |
| Other: | | | | | | | |
| Closed Communities | | - | - | - | - | 2 | |
| Tucson Total | | 529 | 73 | 456 | 38 | 20 | |
| Grand Totals: | | 1,860 | 571 | 1,289 | 149 | 192 | |

June 30,
Quadrant Project Table As of June 30, 2014 2014

| County, Project, City | Year of First Delivery | Total Number of Homes | Cumulative Homes Delivered | Lots Owned | Backlog | Homes Delivered | Sales Price Range (in 000's) |
|---|------------------------------|-----------------------------|----------------------------------|------------|---------|--------------------|------------------------------------|
| Washington | Delivery | Homes | Delivered | Lots Owned | Баскіод | Denvereu | 000 37 |
| King County: | | | | | | | |
| Sonata Hill, Auburn | 2014 | 71 | - | 71 | 3 | - | \$320 - \$370 |
| Filbert Glen, Bothell | 2015 | 16 | - | 16 | _ | - | \$475 - \$560 |
| Hawthorne, Duvall | 2013 | 30 | 30 | - | _ | 13 | N/A |
| Wynstone, Federal Way | | | | | | | • |
| Wynstone East | 2013 | 57 | 40 | 17 | 9 | 18 | \$335 - \$423 |
| Wynstone Short Plat | TBD | 4 | - | 4 | _ | - | TBD |
| Garrison Glen, Kent | 2014 | 30 | 1 | 29 | 5 | 1 | \$380 - \$450 |
| Beclan Place, Renton | 2013 | 30 | 18 | 12 | 9 | 14 | \$593 - \$593 |
| Woodland, Woodinville | 2014 | 23 | - | 23 | 13 | - | \$556 - \$661 |
| Hedgewood, Redmond | 2015 | 12 | - | 12 | _ | - | \$649 - \$757 |
| Kirkmond, Redmond | 2015 | 41 | - | 41 | _ | - | \$469 - \$782 |
| Evoke Product Line, Various | 2013 | 50 | 2 | 48 | 23 | 1 | \$769 - \$1,600 |
| Urban Product Line, Various | 2015 | 79 | - | 79 | _ | - | \$333 - \$570 |
| Kitsap County: | | | | | | | |
| McCormick Meadows, Port Orchard | 2012 | 167 | 63 | 104 | 8 | 14 | \$264- \$341 |
| Mountain Aire, Poulsbo | 2015 | 145 | - | 145 | - | - | \$310- \$373 |
| Vinland Pointe, Poulsbo | 2013 | 90 | 25 | 65 | 10 | 8 | \$314 - \$355 |
| Pierce County: | | | | | | | |
| Tehaleh, Bonney Lake | 2013 | 80 | 37 | 43 | 14 | 10 | \$279 - \$330 |
| Ridge at Gig Harbor, Gig Harbor | 2008 | 120 | 120 | - | - | 3 | \$265 - \$295 |
| Harbor Hill S9 & S8, Gig Harbor | 2014 | 40 | - | 40 | 12 | - | \$356 - \$430 |
| Highlands Ridge, Puyallup | 2012 | 46 | 38 | 8 | 2 | 8 | \$290 - \$355 |
| Chambers Ridge, Tacoma | 2014 | 24 | - | 24 | 2 | - | \$480 - \$525 |
| Skagit County: | | | | | | | |
| Skagit Highlands, Mt Vernon | | | | | | | |
| Skagit Highlands East | 2007 | 423 | 342 | 81 | 8 | 14 | \$220 - \$264 |
| Skagit Pod D (lots held for sale) | TBD | 11 | - | 11 | - | - | TBD |
| Skagit Pod E | TBD | 4 | - | 4 | - | - | TBD |
| Snohomish County: | | | | | | | |
| King's Corner, Bothell | 2013 | 116 | 20 | 96 | 23 | 15 | \$440 - \$544 |
| King's Corner, Bothell (lots held for sale) | 2016 | 29 | - | 29 | - | - | \$306 - \$370 |
| Sonterra, Lake Stevens | 2013 | 44 | 28 | 16 | 12 | 17 | \$362 - \$480 |
| Thurston: | | | | | | | |
| Campus Willows, Lacey | 2012 | 50 | 43 | 7 | 2 | 9 | \$264 - \$280 |
| Grand Totals: | | 1,832 | 807 | 1,025 | 155 | 145 | |

| Trendmaker Project Table | | | As o | As of June 30, 2014 | | | |
|---------------------------------------|----------|-----------|------------|---------------------|---------|-----------|----------------|
| · | Year of | Total | Cumulative | · | | | Sales Price |
| | First | Number of | Homes | | | Homes | Range (in |
| County, Project, City | Delivery | Homes | Delivered | Lots Owned | Backlog | Delivered | 000's) |
| Texas | | | | | | | |
| Brazoria County: | | | | | | | |
| Sedona Lakes, Manvel | 2014 | 11 | - | 11 | 2 | - | \$446 - \$496 |
| Southern Trails, Pearland | 2014 | 16 | 3 | 13 | 10 | 3 | \$486 - \$596 |
| Fort Bend County: | | | | | | | |
| Cross Creek Ranch, Fulshear | 2013 | 293 | 114 | 179 | 55 | 93 | \$372 - \$835 |
| Cinco Ranch , Katy | 2012 | 63 | 46 | 17 | 14 | 23 | \$317 - \$368 |
| Sienna Plantation, Missouri City | 2013 | 57 | 13 | 44 | 10 | 7 | \$548 - \$656 |
| Lakes of Bella Terra, Richmond | 2013 | 72 | 36 | 36 | 6 | 8 | \$458 - \$611 |
| Villas at Aliana, Richmond | 2013 | 39 | 27 | 12 | 3 | 16 | \$394 - \$435 |
| Riverstone, Sugar Land | 2012 | 85 | 32 | 53 | 39 | 18 | \$357 - \$1022 |
| The Townhomes at Imperial, Sugar Land | 2014 | 27 | - | 27 | - | - | \$311 - \$408 |
| Galveston County: | | | | | | | |
| Harborwalk, Hitchcock | 2014 | 6 | - | 6 | 4 | - | \$552 - \$591 |
| Harris County: | | | | | | | |
| Bridgeland Living Views , Cypress | 2013 | 24 | 22 | 2 | 2 | 5 | \$638 - \$683 |
| Fairfield, Cypress | 2010 | 17 | 16 | 1 | - | 20 | \$411 - \$559 |
| Lakes of Fairhaven, Cypress | 2008 | 220 | 186 | 34 | 25 | 27 | \$510 - \$690 |
| Towne Lake Living Views, Cypress | 2010 | 25 | 4 | 21 | 2 | 5 | \$427 - \$522 |
| Calumet Townhomes, Houston | 2014 | 4 | - | 4 | - | - | \$650 - \$685 |
| Victory Lakes, League City | 2008 | - | - | - | - | 2 | N/A |
| Montgomery County: | | | | | | | |
| Barton Woods, Conroe | 2013 | 52 | 18 | 34 | 4 | 10 | \$377 - \$581 |
| Villas at Oakhurst, Porter | 2013 | 45 | 23 | 22 | 8 | 14 | \$367 - \$408 |
| Woodtrace, Woodtrace | 2014 | 4 | - | 4 | - | - | \$454 - \$520 |
| Bender's Landing Estates, Spring | 2014 | 104 | - | 104 | 2 | - | \$470 - \$613 |
| Other: | | | | | | | |
| Avanti Custom Homes | 2007 | 93 | 64 | 29 | 34 | 6 | \$410 - \$643 |
| Texas Casual Cottages | 2010 | 99 | 79 | 20 | 42 | 12 | \$190 - \$466 |
| Grand Totals: | | 1,356 | 683 | 673 | 262 | 269 | |

As of June 30, 2014

Winchester Project Table

| | Year of | Total | Cumulative | | | | |
|---|-------------------|-------------|--------------------|---------------|---------|--------------------|--------------------------|
| County Droject City | First Delivery | Number of | Homes Delivered | Lots Owned | Backlog | Homes Delivered | Sales Price |
| County, Project, City Maryland | Delivery | Homes | Delivered | Owned | Баскіод | Delivered | Range (in 000's) |
| Anne Arundel County: | | | | | | | |
| Hawthornes Grant, Arnold | 2014 | 15 | 5 | 10 | 2 | 5 | \$430 - \$435 |
| Hawthornes Grant, Arnold | N/A | - | - | 55 | - - | - | N/A |
| Watson's Glen, Millersville | ,,, | | | 33 | | | .,,,, |
| Watson's Glen I | 2015 | 48 | _ | 48 | _ | _ | \$396 - \$411 |
| Frederick County: | 2013 | 40 | | 40 | | | 7550 7411 |
| Landsdale, Monrovia | | _ | | | | | |
| Landsdale Village Singles | 2015 | 125 | _ | 125 | _ | _ | \$490 - \$600 |
| Landsdale Lifestyle Singles | 2015 | 97 | _ | 97 | 2 | _ | \$535 - \$635 |
| Landsdale Everson Townhomes | 2015 | 100 | _ | 100 | _ | _ | \$350 - \$375 |
| Landsdale TND Neo Everson SFD | 2015 | 77 | _ | 77 | _ | _ | \$480 - \$595 |
| Howard County: | 2013 | // | _ | ,, | _ | _ | 9 4 60 - 9333 |
| Walnut Creek, Ellicott City | 2014 | 11 | 3 | 8 | 7 | 3 | \$990 - \$1,268 |
| Montgomery County: | 2014 | 11 | 3 | 8 | , | 3 | 3330 - 31,200 |
| Cabin Branch, Clarksburg | | | | | | | |
| Cabin Branch SFD | 2014 | 252 | | 252 | 6 | | ¢E2E ¢6E0 |
| Cabin Branch Boulevard Townhomes | | 252 61 | - | 61 | 6 | - | \$535 - \$650 |
| | 2015 | | - | | - | - | TBD |
| Cabin Branch Everson SFD | 2014 | 107 | - | 107 | 3 | - | \$480 - \$510 |
| Cabin Branch Everson Townhomes | 2014 | 567 | - | 567 | 8 | - | \$360 - \$438 |
| Stoney Spring, Poolesville | 2009 | 98 | 97 | 1 | 1 | 11 | \$517 - \$767 |
| Preserve at Stoney Spring-Lots for Sale | N/A | - | - | 7 | | - | NA |
| Preserve at Rock Creek, Rockville | 2012 | 68 | 46 | 22 | 5 | 6 | \$685 - \$935 |
| Popular Run, Silver Spring | | | | | | | 4 |
| Poplar Run Everson Townhomes | 2013 | 136 | 34 | 102 | 13 | 15 | \$400 - \$478 |
| Poplar Run Lifestyle | 2010 | 202 | 92 | 110 | 10 | 14 | \$613 - \$691 |
| Poplar Run Lots for Sale | N/A | - | | 28 | - | - | NA |
| Poplar Run Village | 2010 | 172 | 58 | 114 | 9 | 8 | \$613 - \$662 |
| Other: | | | | | | | |
| Closed Communities | N/A | | | | | 10 | |
| Maryland Total | | 2,136 | 335 | 1,891 | 66 | 72 | |
| | | | | | | | |
| Virginia | | | | | | | |
| Chesterfield County: | | _ | | | | | 4 |
| Founders Bridge, Midlothian | 2014 | 2 | - | 2 | 1 | - | \$580 - \$685 |
| Fairfax County: | | | | | _ | _ | 4 4 |
| Reserve at Waples Mill, Oakton | 2013 | 28 | 12 | 16 | 7 | 6 | \$1,380 - \$1,530 |
| Vale Valley Farms, Oak Hill | 2016 | - | - | - | - | - | TBD |
| Stuart Mill & Timber Lake, Oakton | 2014 | 19 | - | 19 | 3 | - | \$1,600 - \$1,750 |
| Henrico County: | | | | | | | |
| Stable Hill, Glen Allen | 2013 | 31 | 30 | 1 | 12 | 5 | \$450 - \$464 |
| Loudoun County: | | | | | | | |
| Willowsford Greens, Aldie | 2014 | 20 | 1 | 19 | 9 | 1 | \$785 - \$805 |
| Brambleton, Ashburn | | | | - | | | |
| Brambleton Emerald Ridge | 2012 | 78 | 78 | - | - | 5 | \$406 - \$462 |
| English Manor Towns | 2014 | 14 | - | 14 | 3 | - | \$520 - \$560 |
| Glenmere at Brambleton SFD | 2014 | 18 | 1 | 17 | 20 | 1 | \$613 - \$698 |
| Glenmere at Brambleton Townhomes | 2014 | 28 | - | 28 | 25 | - | \$453 - \$457 |
| West Park @ Brambleton | 2013 | 32 | 23 | 9 | 14 | 15 | \$710 - \$791 |
| One Loudoun, Ashburn | | | | | | | |
| One Loudoun Chicago Series | 2012 | 43 | 37 | 6 | 4 | 3 | \$585 - \$668 |
| One Loudoun Brooklyn Series | 2014 | 17 | 8 | 9 | 7 | 8 | \$690 - \$715 |
| One Loudoun Manhattan Series | 2013 | 28 | 15 | 13 | 11 | 10 | \$685 - \$715 |
| One Loudoun Philadelphia Series | 2012 | 57 | 53 | 4 | 2 | 18 | \$565 - \$630 |
| Willowsford Grant, Leesburg | 2013 | 31 | 13 | 18 | 13 | 5 | \$890 - \$915 |
| Virginia Total | | 446 | 271 | 175 | 131 | 77 | |
| | | | | | | | |
| Grand Totals: | | 2,582 | 606 | 2,066 | 197 | 149 | |
| | | | | | | | |

| Pardee Project Table | | | Aso | of June 30, 2014 | 2014 | | |
|--|----------|-----------|------------|-------------------|---------|-----------|-------------------|
| randee riojest rable | Year of | Total | Cumulative | 51 Julie 30, 201- | • | | |
| | First | Number of | Homes | | | Homes | Sales Price |
| County, Project, City | Delivery | Homes | Delivered | Lots Owned | Backlog | Delivered | Range (in 000's) |
| California | Delivery | Homes | Denvereu | Lots Owned | Duckiog | Delivered | mange (m ooo s) |
| | | | | | | | |
| Inland Empire Region | | | | | | | |
| Riverside County: | | | | | | | |
| Canyon Hills, Lake Elsinore | | | | | | | |
| LivingSmart at Hillside | 2012 | 182 | 151 | 31 | 20 | 15 | \$254 - \$300 |
| Meadow Ridge at Canyon Hills | 2013 | 142 | 35 | 107 | 13 | 10 | \$337 - \$436 |
| LivingSmart at Parkside | 2012 | 151 | 142 | 9 | 9 | 23 | \$225 - \$267 |
| LivingSmart at Canyon Hills | 2010 | 231 | 231 | - | - | 2 | \$230 - \$332 |
| Amberleaf | 2014 | 216 | - | 216 | - | - | \$297 - \$338 |
| Meadow Glen | 2014 | 140 | - | 140 | 34 | - | \$317 - \$375 |
| Future | TBD | 578 | - | 578 | - | - | TBD |
| Tournament Hills, Beaumont | | | | | | | |
| LivingSmart at Tournament Hills | 2010 | 235 | 197 | 38 | 15 | 17 | \$260 - \$332 |
| LivingSmart at Lakeside | 2012 | 167 | 115 | 52 | 14 | 20 | \$230 - \$275 |
| Future | TBD | 268 | - | 268 | - | _ | TBD |
| Sundance, Beaumont | | | | | | | |
| LivingSmart at Sundance | 2013 | 141 | 85 | 56 | 8 | 20 | \$216 - \$324 |
| LivingSmart at Estrella | 2013 | 127 | 46 | 81 | 47 | 32 | \$213 - \$237 |
| Woodmont | 2013 | 50 | - | 50 | 7 | - | \$306 - \$370 |
| Cielo | 2014 | 92 | _ | 92 | - | - - | \$180 - \$193 |
| | | | | | | | |
| Future | TBD | 1,896 | - | 1,896 | - | - | TBD |
| Banning, Banning | TBD | 4,318 | | 4,318 | | | \$167 - \$250 |
| Inland Empire Total | | 8,934 | 1,002 | 7,932 | 167 | 139 | |
| | | | | | | | |
| LA/Ventura Region | | | | | | | |
| Los Angeles County: | | | | | | | |
| Fair Oaks Ranch, Santa Clarita | | | | | | | |
| LivingSmart at Fair Oaks Ranch | 2011 | 124 | 112 | 12 | 11 | 17 | \$483 - \$518 |
| Crestview | 2012 | 54 | 54 | - | - | 2 | \$515 - \$650 |
| Oak Crest | 2009 | 77 | 77 | - | - | 1 | \$515 - \$650 |
| Golden Valley Ranch, Santa Clarita | TBD | 498 | - | 498 | - | - | \$499 - \$807 |
| Skyline Ranch, Santa Clarita | TBD | 1,260 | - | 1,260 | - | - | \$510 - \$640 |
| Ventura County: | | | | | | | |
| Moorpark Highlands, Moorpark | 2013 | 133 | 38 | 95 | 38 | 28 | \$603 - \$607 |
| LA/Ventura Total | | 2,146 | 281 | 1,865 | 49 | 48 | |
| • | | - | - | · | | | |
| San Diego Region | | | | | | | |
| San Diego County: | | | | | | | |
| Alta Del Mar, San Diego | | | | | | | |
| Alta Del Mar Production | 2013 | 117 | 21 | 96 | 21 | 12 | \$1,770 - \$2,116 |
| Alta Del Mar Custom Lots (Resid Lot Sales) | 2013 | 12 | - | 12 | - | | \$740 - \$1950 |
| Sorrento Mesa, San Diego | 2013 | 12 | | 12 | | | γ/40 γ1330 |
| | 2012 | 113 | 99 | 14 | 14 | 29 | \$727 - \$754 |
| Sorrento Heights | | | | | | | |
| Sorrento Ridge | 2014 | 58 | 34 | 24 | 24 | 34 | \$378 - \$485 |
| Sorrento Terrace | 2012 | 71 | 62 | 9 | 6 | 1 | \$380 - \$491 |
| Sorrento Heights Prestige Collection | 2014 | 20 | - | 20 | 12 | - | \$850 - \$903 |
| Pacific Highlands Ranch, San Diego | | | | | | | 4 |
| Watermark | 2013 | 160 | 36 | 124 | 35 | 20 | \$1,152 - \$1,245 |
| Future | TBD | 1,348 | - | 1,348 | - | - | TBD |
| Olive Hill Estates, Bonsall | 2015 | 37 | - | 37 | - | - | \$603 - \$745 |
| Castlerock , San Diego | TBD | 430 | - | 430 | - | - | \$473 - \$708 |
| Meadowood, Fallbrook | TBD | 844 | - | 844 | - | - | \$290 - \$590 |
| Ocean View Hills, San Diego | | | | | | | |
| Sea View Terrace | 2015 | 40 | - | 40 | - | - | \$290 - \$300 |
| Future | TBD | 1,093 | - | 1,093 | - | - | TBD |
| South Otay Mesa, Otay Mesa | TBD | 893 | - | 893 | - | - | \$185 - \$530 |
| San Diego Total | | 5,236 | 252 | 4,984 | 112 | 96 | • |
| - | | | - | | | | |
| Northern California Region | | | | | | | |
| Sacramento County: | | | | | | | |
| Natomas, Sacramento | TBD | 120 | - | 120 | - | - | TBD |
| San Joaquin County: | | | | | | | |
| Bear Creek, Stockton | TBD | 1,252 | <u> </u> | 1,252 | | | TBD |
| Northern California Total | | 1,372 | - | 1,372 | | | |
| California Total | | 17 600 | 1 525 | 16 152 | 220 | 283 | |
| Camulina Tutal | | 17,688 | 1,535 | 16,153 | 328 | | |

| | | | _ | | _ | June 30, | |
|---------------------------------|----------|-----------|------------|------------------|---------|-----------|------------------|
| Pardee Project Table | _ | | | of June 30, 2014 | 4 | 2014 | |
| | Year of | Total | Cumulative | | | | |
| | First | Number of | Homes | | | Homes | Sales Price |
| County, Project, City | Delivery | Homes | Delivered | Lots Owned | Backlog | Delivered | Range (in 000's) |
| Nevada | | | | | | | |
| Clark County: | | | | | | | |
| Eldorado, N. Las Vegas | | | | | | | |
| LivingSmart at Eldorado Ridge | 2012 | 143 | 96 | 47 | 16 | 15 | \$252 - \$304 |
| LivingSmart at Eldorado Heights | 2013 | 115 | 62 | 53 | 12 | 23 | \$301 - \$391 |
| LivingSmart Sandstone | 2013 | 145 | 27 | 118 | 7 | 15 | \$254 - \$306 |
| Ridgeview | 2016 | 4 | - | 4 | - | - | \$227 - \$283 |
| Future | TBD | 425 | - | 425 | - | - | TBD |
| Pebble Estates, Las Vegas | | | | | | | |
| Durango Ranch | 2012 | 162 | 90 | 72 | 9 | 8 | \$489 - \$532 |
| Durango Trail | 2014 | 77 | 26 | 51 | 9 | 26 | \$398 - \$424 |
| Providence, Las Vegas | | | | | | | |
| LivingSmart at Providence | 2012 | 106 | 89 | 17 | 12 | 11 | \$257 - \$317 |
| Horizon Ridge, Henderson | | | | | | | |
| Horizon Terrace | 2014 | 136 | - | 136 | 20 | - | \$395- \$435 |
| Sunset / Fort Apache, Las Vegas | | | | | | | |
| Summerglen | 2014 | 104 | - | 104 | 15 | - | \$294 - \$304 |
| Inspirada, Henderson | | | | | | | |
| Solano | 2014 | 132 | - | 132 | - | - | \$280 - \$320 |
| Alterra | 2014 | 106 | - | 106 | - | - | \$405 - \$450 |
| Future | TBD | 215 | - | 215 | - | - | TBD |
| Nevada Total | | 1,870 | 390 | 1,480 | 100 | 98 | |
| Grand Totals: | | 19,558 | 1,925 | 17,633 | 428 | 381 | |