



Half-year Financial Report  
for the period ended 30<sup>th</sup> June 2014

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This interim report is available on the Company's website:

[www.safilo.com](http://www.safilo.com)

**SAFILO GROUP S.p.A.**

Settima Strada, 15

35129 Padua - Italy

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## Board of Directors, committees and auditors

### Board of Directors

<i>Chairman</i>	Robert Polet
<i>Chief Executive Officer</i>	Luisa Deplazes de Andrade Delgado
<i>Director</i>	Giovanni Ciserani
<i>Director</i>	Jeffrey A. Cole
<i>Director</i>	Melchert Frans Groot
<i>Director</i>	Marco Jesi
<i>Director</i>	Eugenio Razelli
<i>Director</i>	Massimiliano Tabacchi

### Board of Statutory Auditors

<i>Chairman</i>	Paolo Nicolai
<i>Regular Auditor</i>	Franco Corgnati
<i>Regular Auditor</i>	Bettina Solimando
<i>Alternate Auditor</i>	Marzia Reginato
<i>Alternate Auditor</i>	Gianfranco Gaudioso

### Corporate Governance Committee

Franco Corgnati  
Eugenio Razelli  
Carlo Bonini

### Control and Risk Committee

<i>Chairman</i>	Eugenio Razelli Marco Jesi Melchert Frans Groot (*)
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### Remuneration and Nomination Committee

<i>Chairman</i>	Jeffrey A. Cole Massimiliano Tabacchi (*) Marco Jesi
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### Related Parties Transactions Committee

Eugenio Razelli  
Marco Jesi  
Giovanni Ciserani

### Independent Auditors

Deloitte & Touche S.p.A. (\*\*)

(\*) In charge from 29<sup>th</sup> April 2014

(\*\*) Appointed, as proposed by the Board of Statutory Auditors, by the Shareholders' Meeting of April 15<sup>th</sup> 2014, for the financial years from 2014 to 2022.

## **REPORT ON OPERATIONS**

### **General information and activities of the Group**

Safilo Group S.p.A., the holding company, is a limited liability company registered in Italy. The registered office is located in Pieve di Cadore (BL), whilst the administrative headquarters are located in Padua at offices of the subsidiary Safilo S.p.A..

Companies included in the consolidation area are reported in paragraph 1.3 “Consolidation method and consolidation area”.

Safilo Group has been in the eyewear market for 80 years and is the second worldwide producer of sunglasses and prescription frames. Safilo is active in the design, manufacture and wholesale and retail distribution of eyewear products. Safilo is the global leader in the high-end eyewear segment of the market and also one of the top three sports eyewear producers and distributors worldwide.

Safilo designs, produces and distributes high quality optical eyewear, sunglasses, sports goggles and accessories. Distribution is through specialised outlets and retail distribution chains.

The entire production-distribution chain is directly supervised and is divided into the following phases: research and technological innovation, design and product development, planning, programming and purchasing, production, quality control, marketing and communication, sales, distribution and logistics. Safilo is strongly oriented towards the development and design of the product, carried out by a team of designers who ensure continued technical and stylistic innovation, which has always been one of the company's key strengths.

The Group manages a brand portfolio of both licensed and proprietary brands, selected according to competitive positioning and international prestige criteria and in order to implement a clear segmentation strategy of customers. Safilo has extensively integrated its proprietary brand portfolio with numerous brands from the luxury and fashion industry, building long-term relationships with the licensors through license agreements, most of which are repeatedly renewed.

The Group's brands include Carrera, Oxydo, Polaroid, Safilo, Smith Optics – and the licensed brands Alexander McQueen, Banana Republic, Bobbi Brown, BOSS, BOSS Orange, Bottega Veneta, Céline, Dior, Fendi, Fossil, Gucci, HUGO, J.Lo by Jennifer Lopez, Jack Spade, Jimmy Choo, Juicy Couture, Kate Spade, Liz Claiborne, Marc Jacobs, Marc by Marc Jacobs, Max Mara, Max&Co., Pierre Cardin, Saint Laurent, Saks Fifth Avenue e Tommy Hilfiger.

## Key consolidated performance indicators

Economic data (Euro in millions)	First semester 2014		First semester 2013	
		%		%
Net sales	606.3	100.0	598.4	100.0
Cost of sales	(222.8)	(36.7)	(226.3)	(37.8)
Gross profit	383.5	63.3	372.1	62.2
Ebitda	68.7	11.3	65.0	10.9
Ebitda pre non-recurring items	71.7	11.8	72.4	12.1
Operating profit	51.5	8.5	47.3	7.9
Operating profit pre non-recurring items	54.5	9.0	54.7	9.1
Group profit before taxes	46.1	7.6	32.3	5.4
Profit attributable to the Group	29.3	4.8	20.1	3.4
Profit attributable to the Group pre non-recurring items	31.5	5.2	25.6	4.3

Economic data (Euro in millions)	Second quarter 2014 (unaudited)		Second quarter 2013 (unaudited)	
		%		%
Net sales	313.1	100.0	301.4	100.0
Cost of sales	(113.6)	(36.3)	(109.0)	(36.2)
Gross profit	199.5	63.7	192.4	63.8
Ebitda	33.3	10.6	30.3	10.1
Ebitda pre non-recurring items	36.3	11.6	37.7	12.5
Operating profit	24.7	7.9	21.6	7.1
Operating profit pre non-recurring items	27.7	8.8	29.0	9.6
Group profit before taxes	21.7	6.9	12.1	4.0
Profit (loss) attributable to the Group	12.9	4.1	6.7	2.2
Profit attributable to the Group pre non-recurring items	15.0	4.8	12.2	4.0

Balance sheet data (Euro in millions)	June 30, 2014		December 31, 2013	
		%		%
Total assets	1,534.8	100.0	1,465.6	100.0
Total non-current assets	877.5	57.2	871.5	59.5
Capital expenditure	17.2	1.1	36.7	2.5
Net invested capital	1,050.2	68.4	1,028.6	70.2
Net working capital	294.9	19.2	246.9	16.8
Net financial position	(166.1)	10.8	(182.5)	12.5
Group Shareholders' equity	881.9	57.5	843.1	57.5

Financial data (Euro in millions)	First semester 2014		First semester 2013	
Cash flow from operating activity	11.7		26.0	
Cash flow to investing activity	(18.1)		(14.5)	
Cash flow to financing activity	(13.4)		(1.6)	
Closing net financial indebtedness (short-term)	47.4		58.2	

Earnings per share (in Euro)	First semester 2014		First semester 2013	
Earnings per share - basic	0.471		0.325	
Earnings per share - diluted	0.468		0.323	
No. shares in share capital as at June 30	62,394,965		61,739,965	

Group personnel	June 30, 2014		June 30, 2013	
Punctual	7,626		7,734	

It should be noted that:

- certain figures in the Report on operations have been subject to rounding adjustments. Accordingly, figures shown for the same category presented in different tables may vary slightly and figures shown as totals in certain tables may not be algebraic sums of the figures which precede them;
- the percentage variations and incidences in the table have been calculated on the basis of data expressed in thousands and not those which are shown, rounded to the nearest million.

Certain “alternative performance indicators”, which are not foreseen in the IFRS accounting principles have been used in this interim Report. Their meaning and content is given below:

- “EBITDA” stands for Earnings Before Interest, Taxes, Depreciation and Amortisation and is also stated before impairment losses to intangible assets such as goodwill;
- “EBITDA LTM adjusted” stands for EBITDA calculated for the prior 12 consecutive months ending on the date of measurement before non-recurring items amounting in the first semester 2014 to Euro 3.0 million (Euro 7.4 million in the first semester 2013);
- “Capital expenditure” refers to purchases of tangible and intangible fixed assets;
- “Net invested capital” refers to the algebraic sum of shareholders’ equity of the Group and minority interests and the “Net financial position” (see below);
- “Free Cash Flow” means the algebraic sum of cash flow from/(for) operating activities and the cash flow from/(for) investing activities;
- “Net working capital” means the algebraic sum of inventories, trade receivables and trade payables.
- “Net financial position” means the sum of bank borrowings, short, medium and long-term borrowings, net of cash held in hand and at bank. Such indicator does not include the valuation at the reporting date of derivative financial instruments.
- “Non-recurring items” refers to charges not related to the ordinary operations. The table below summarizes the reconciliation between the economic indicators and their adjusted value per non-recurring items:

(Euro in million)	First semester 2014			First semester 2013		
	Ebitda	Operating profit	Profit attributable to the Group	Ebitda	Operating profit	Profit attributable to the Group
<b>Economic indicators</b>	<b>68.7</b>	<b>51.5</b>	<b>29.3</b>	<b>65.0</b>	<b>47.3</b>	<b>20.1</b>
CEO succession plan	-	-	-	6.0	6.0	6.0
Commercial restructuring costs EMEA region	-	-	-	1.4	1.4	1.4
Other non recurring costs	3.0	3.0	3.0	-	-	-
Tax effect on non recurring items	-	-	(0.8)	-	-	(1.9)
<b>Economic indicators pre non recurring items</b>	<b>71.7</b>	<b>54.5</b>	<b>31.5</b>	<b>72.4</b>	<b>54.7</b>	<b>25.6</b>

(Euro in million)	Second quarter 2014 (unaudited)			Second quarter 2013 (unaudited)		
	Ebitda	Operating profit	Profit attributable to the Group	Ebitda	Operating profit	Profit attributable to the Group
<b>Economic indicators</b>	<b>33.3</b>	<b>24.7</b>	<b>12.9</b>	<b>30.3</b>	<b>21.6</b>	<b>6.7</b>
CEO succession plan	-	-	-	6.0	6.0	6.0
Commercial restructuring costs EMEA region	-	-	-	1.4	1.4	1.4
Other non recurring costs	3.0	3.0	3.0	-	-	-
Tax effect on non recurring items	-	-	(0.8)	-	-	(1.9)
<b>Economic indicators pre non recurring items</b>	<b>36.3</b>	<b>27.7</b>	<b>15.0</b>	<b>37.7</b>	<b>29.0</b>	<b>12.2</b>

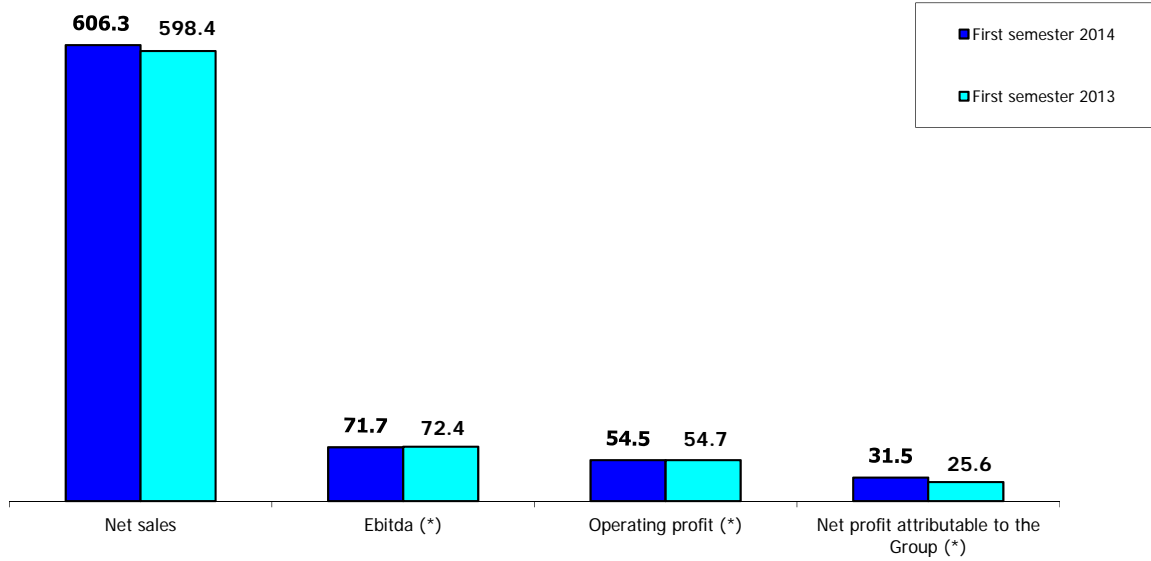
During the second quarter of 2014 the Group has incurred non-recurring items related to employees due to both reorganization costs and the voluntary exit agreements for some employees of the Italian plants. The operating profit for the same period of 2013 was affected by non-recurring items related to the CEO succession plan for Euro 6.0 million and to other restructuring costs in the European market for Euro 1.4 million.

Disclaimer

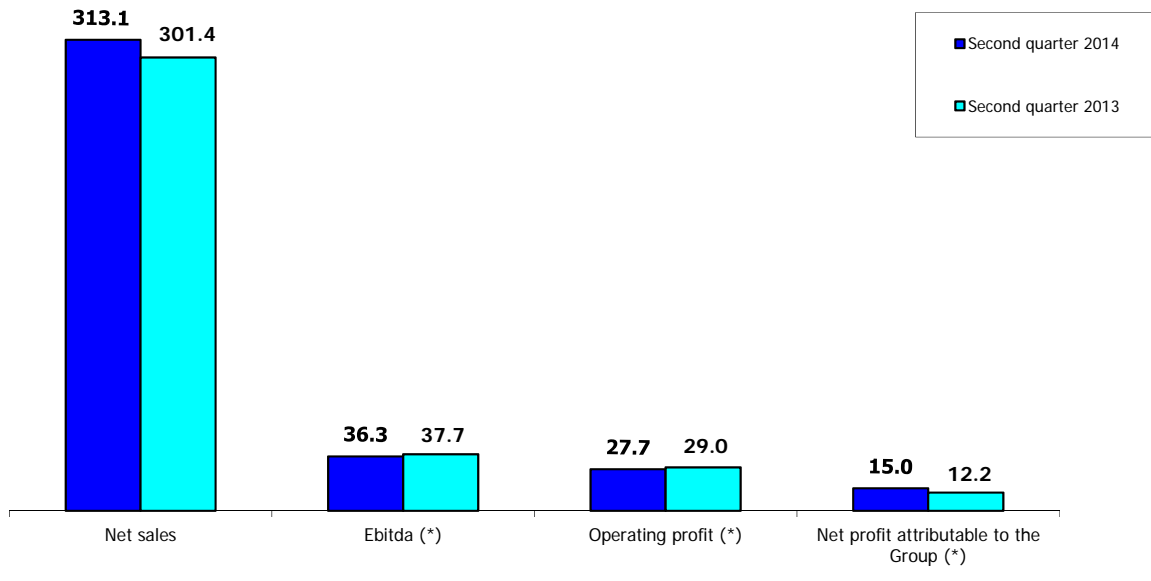
This interim report and, in particular, the section entitled “Subsequent events and Outlook” contains forward looking statements based on current expectations and projects of the Group in relation to future events. Due to their specific nature, these statements are subject to inherent risks and uncertainties, as they depend on certain circumstances and facts, most of which being beyond the control of the Group. Therefore actual results could differ, even to a significant extent, with respect to those reported in the statements.



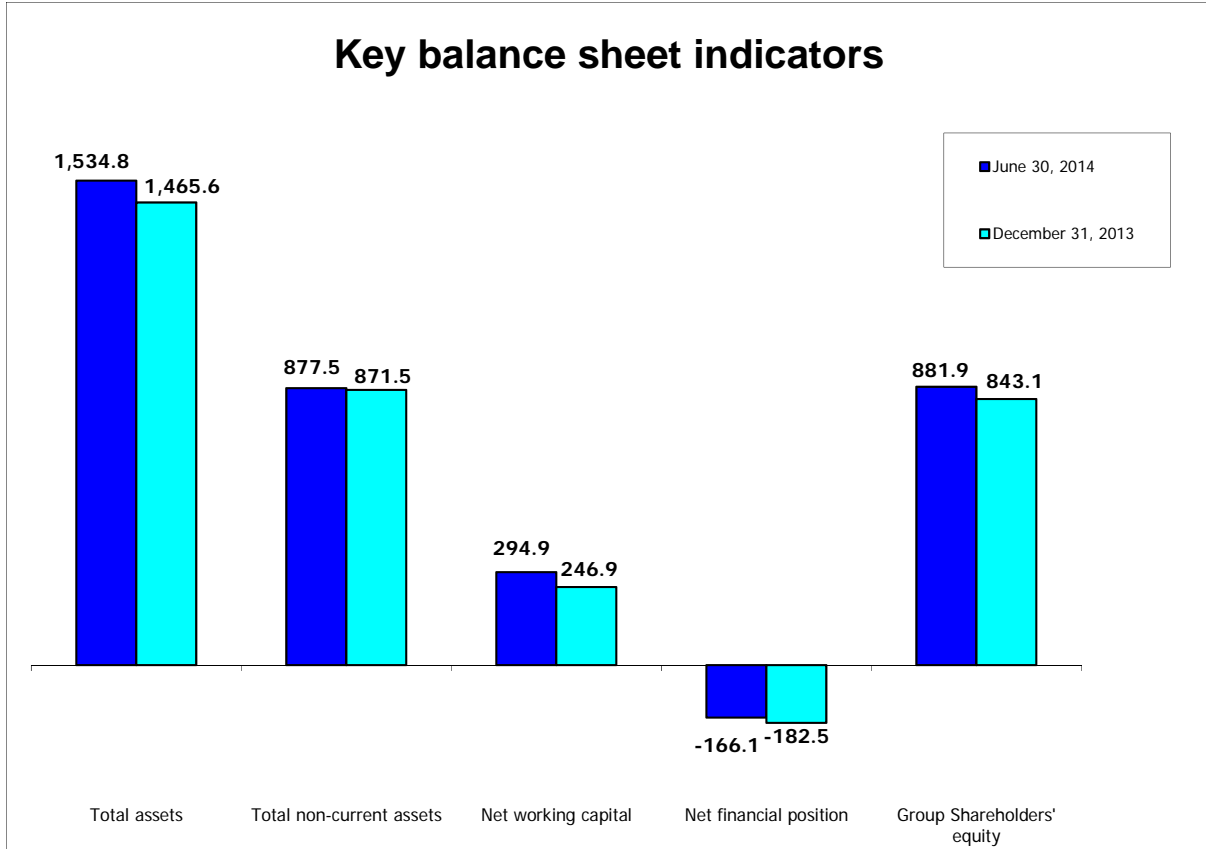
### Key economic indicators - 1<sup>st</sup> semester



### Key economic indicators - 2<sup>nd</sup> quarter



(\*) pre non-recurring items



## **Information on Group economic results**

The Safilo Group's operating performance in the first half of 2014 marks growth of the business and improved profitability in the various economic indicators. These results have been achieved against a backdrop marked by general uncertainty in the global economy and an unstable currency market, in which the Safilo Group has followed a strategy aimed at achieving sustainable growth over the medium to long term.

The Group's net sales for the first six months of 2014 total Euro 606.3 million, up 4.7% at constant exchange rates on the same period of the previous year (+1.3% at current exchange rates), when net sales amounted to Euro 598.4 million. EBITDA is up from Euro 65.0 million in the first half of 2013 to Euro 68.7 million, resulting in an EBITDA margin up from 10.9% to 11.3%. Without considering non-recurring expenses, EBITDA for the first half is Euro 71.7 million, compared with Euro 72.4 million in the previous first half.

Financial items show a significant improvement. Net financial expenses amount to Euro 5.4 million for the first half of 2014, compared with the 15.0 million of the same period of the previous year, benefitting from the impact of the redemption of High Yield bond in May 2013 and of exchange rate fluctuations. Furthermore, in May 2014, the Safilo Group issued "equity-linked" bond with a par value of Euro 150 million, maturing on 22 May 2019. This has improved the mix of funding in particular in terms of average maturity.

Group net profit amounts to Euro 29.3 million for the six months ended 30 June 2014, significantly up on the same period of the previous year (Euro 20.1 million). In addition to the effects of the above factors, the result has benefitted from the reduced impact of non-recurring expenses net of taxes, amounting to Euro 2.2 million in the first half of 2014, compared with Euro 5.5 million in the same period of the previous year.

In terms of financial position, the Group has ended the period with net debt of Euro 166.1 million, compared with Euro 182.5 million at the end of the previous financial year.

## Group economic results

Consolidated statement of operations (Euro in millions)		First semester 2014		First semester 2013		Change
		%		%		%
Net sales	606.3	100.0	598.4	100.0	1.3%	
Cost of sales	(222.8)	(36.7)	(226.3)	(37.8)	-1.6%	
<b>Gross profit</b>	<b>383.5</b>	<b>63.3</b>	<b>372.1</b>	<b>62.2</b>	<b>3.1%</b>	
Selling and marketing expenses	(250.8)	(41.4)	(242.1)	(40.5)	3.6%	
General and administrative expenses	(78.5)	(12.9)	(75.0)	(12.5)	4.6%	
Other operating income/(expenses)	(2.8)	(0.5)	(7.7)	(1.3)	-63.5%	
<b>Operating profit</b>	<b>51.5</b>	<b>8.5</b>	<b>47.3</b>	<b>7.9</b>	<b>9.0%</b>	
Financial charges, net	(5.4)	(0.9)	(15.0)	(2.5)	-64.3%	
<b>Profit before taxation</b>	<b>46.1</b>	<b>7.6</b>	<b>32.3</b>	<b>5.4</b>	<b>43.1%</b>	
Income taxes	(16.7)	(2.7)	(11.9)	(2.0)	40.0%	
<b>Net profit</b>	<b>29.5</b>	<b>4.9</b>	<b>20.4</b>	<b>3.4</b>	<b>44.9%</b>	
Net profit attributable to minority interests	0.2	0.0	0.3	0.0	-38.5%	
<b>Net profit attributable to the Group</b>	<b>29.3</b>	<b>4.8</b>	<b>20.1</b>	<b>3.4</b>	<b>46.0%</b>	
<b>EBITDA</b>	<b>68.7</b>	<b>11.3</b>	<b>65.0</b>	<b>10.9</b>	<b>5.7%</b>	

Economic indicators pre non-recurring items	First semester 2014	%	First semester 2013	%	Change %
<b>EBIT pre non-recurring items</b>	<b>54.5</b>	<b>9.0</b>	<b>54.7</b>	<b>9.1</b>	<b>-0.2%</b>
<b>EBITDA pre non-recurring items</b>	<b>71.7</b>	<b>11.8</b>	<b>72.4</b>	<b>12.1</b>	<b>-0.9%</b>
<b>Net profit attributable to the Group pre non-recurring items</b>	<b>31.5</b>	<b>5.2</b>	<b>25.6</b>	<b>4.3</b>	<b>23.1%</b>

Percentage impacts and changes have been calculated on figures in thousand.

Consolidated statement of operations (Euro in millions)	Second quarter 2014 (unaudited)		Second quarter 2013 (unaudited)		Change
		%		%	%
Net sales	313.1	100.0	301.4	100.0	3.9%
Cost of sales	(113.6)	(36.3)	(109.0)	(36.2)	4.2%
<b>Gross profit</b>	<b>199.5</b>	<b>63.7</b>	<b>192.4</b>	<b>63.8</b>	<b>3.7%</b>
Selling and marketing expenses	(131.2)	(41.9)	(123.7)	(41.1)	6.0%
General and administrative expenses	(40.8)	(13.0)	(39.6)	(13.1)	2.9%
Other operating income/(expenses)	(2.8)	(0.9)	(7.5)	(2.5)	-62.1%
<b>Operating profit</b>	<b>24.7</b>	<b>7.9</b>	<b>21.6</b>	<b>7.1</b>	<b>14.7%</b>
Financial charges, net	(3.0)	(1.0)	(9.5)	(3.1)	-68.0%
<b>Profit before taxation</b>	<b>21.7</b>	<b>6.9</b>	<b>12.1</b>	<b>4.0</b>	<b>79.2%</b>
Income taxes	(8.7)	(2.8)	(5.3)	(1.8)	63.6%
<b>Net profit</b>	<b>12.9</b>	<b>4.1</b>	<b>6.8</b>	<b>2.2</b>	<b>91.5%</b>
Net profit attributable to minority interests	0.1	0.0	0.1	0.0	23.7%
<b>Net profit attributable to the Group</b>	<b>12.9</b>	<b>4.1</b>	<b>6.7</b>	<b>2.2</b>	<b>92.1%</b>
<b>EBITDA</b>	<b>33.3</b>	<b>10.6</b>	<b>30.3</b>	<b>10.1</b>	<b>9.6%</b>

Economic indicators pre non-recurring items	Second quarter 2014 (unaudited)		Second quarter 2013 (unaudited)		Change %
		%		%	
<b>EBIT pre non-recurring items</b>	<b>27.7</b>	<b>8.8</b>	<b>29.0</b>	<b>9.6</b>	<b>-4.2%</b>
<b>EBITDA pre non-recurring items</b>	<b>36.3</b>	<b>11.6</b>	<b>37.7</b>	<b>12.5</b>	<b>-3.9%</b>
<b>Net profit attributable to the Group pre non-recurring items</b>	<b>15.0</b>	<b>4.8</b>	<b>12.2</b>	<b>4.0</b>	<b>23.3%</b>

Percentage impacts and changes have been calculated on figures in thousand.

An analysis of sales in the first half of 2014 in terms of geographical area shows continuing revenue growth in Europe, with sales of Euro 269.6 million compared with the Euro 254.9 million of the same period of 2013. This marks an increase of 5.8% (up 6.3% at constant exchange rates). The improvement on the previous year can be seen above all in the UK, the Iberian peninsula and in Germany.

The improvement in sales was even more significant in the second quarter of 2014, which registered growth of 9.2% compared with the same period of the previous year (up 9.5% at constant exchange rates), driven by the performances in Germany and France.

In the American market, total sales for the first half of 2014 amount to Euro 235.9 million, compared with Euro 239.8 million for the same period of 2013. This reflects the strengthening of the euro against the US dollar and the other major currencies in the area where, at constant exchange rates, sales are up 4.0%. This area also saw sales growth during the second quarter, with sales up from the Euro 121.2 million of 2013 to Euro 123.0 million

in the same period of the current year, an increase of 7.7% at constant exchange rates.

Asian sales for the first half of 2014 amount to Euro 92.4 million, compared with Euro 96.3 million for the same period of 2013, marking a reduction of 4.1% (up 0.3% at constant exchange rates). The Chinese business saw particularly strong growth during the period. This performance continued in the second quarter, with sales of Euro 47.3 million in 2014 compared with the Euro 50.3 million of the same period of 2013.

Net sales by geographical area (Euro in millions)	First semester					
	2014	%	2013	%	Change %	Change % (*)
Europe	269.6	44.5	254.9	42.6	+5.8	+6.3
Americas	235.9	38.9	239.8	40.1	-1.6	+4.0
Asia	92.4	15.2	96.3	16.1	-4.1	+0.3
Rest of the world	8.4	1.4	7.4	1.2	+13.3	+27.3
<b>Total</b>	<b>606.3</b>	<b>100.0</b>	<b>598.4</b>	<b>100.0</b>	<b>+1.3</b>	<b>+4.7</b>

Net sales by geographical area (Euro in millions)	Second quarter (unaudited)					
	2014	%	2013	%	Change %	Change % (*)
Europe	138.3	44.2	126.7	42.0	+9.2	+9.5
Americas	123.0	39.3	121.2	40.2	+1.5	+7.7
Asia	47.4	15.1	50.3	16.7	-5.7	-1.1
Rest of the world	4.4	1.4	3.2	1.1	+35.1	+47.9
<b>Total</b>	<b>313.1</b>	<b>100.0</b>	<b>301.4</b>	<b>100.0</b>	<b>+3.9</b>	<b>+7.4</b>

(\*) at constant exchange rates

In terms of product category, sales of prescription frames in the first half of 2014 amount to Euro 217.3 million (Euro 214.9 million in the same period of 2013), marking an increase of 4.7% at constant exchange rates. The second quarter confirmed the sales growth from the Euro 105.7 million of 2013 to Euro 107.2 million in the same period of the current year, an increase of 5.2% at constant exchange rates.

Sales of sunglasses in the first six months of 2014 amount to Euro 355.9 million (Euro 352.4 million in the same period of 2013), up 4.1% at constant exchange rates.

The second quarter of 2014 saw strong growth compared with the same period of 2013, recording an increase at constant exchange rates of 7.9% (up from Euro 182.2 million to Euro 190.6 million).

Net sales by product (Euro in millions)	First semester					
	2014	%	2013	%	Change %	Change % (*)
Prescription frames	217.3	35.8	214.9	35.9	+1.1	+4.7
Sunglasses	355.9	58.7	352.4	58.9	+1.0	+4.1
Sport products	28.8	4.8	26.7	4.5	+8.0	+12.3
Other	4.3	0.7	4.4	0.7	-2.4	-1.0
<b>Total</b>	<b>606.3</b>	<b>100.0</b>	<b>598.4</b>	<b>100.0</b>	<b>+1.3</b>	<b>+4.7</b>

Net sales by product (Euro in millions)	Second quarter (unaudited)					
	2014	%	2013	%	Change %	Change % (*)
Prescription frames	107.2	34.2	105.7	35.1	+1.5	+5.2
Sunglasses	190.6	60.9	182.2	60.5	+4.6	+7.9
Sport products	12.7	4.1	10.8	3.6	+18.5	+24.2
Other	2.5	0.8	2.7	0.9	-8.3	+5.2
<b>Total</b>	<b>313.1</b>	<b>100.0</b>	<b>301.4</b>	<b>100.0</b>	<b>+3.9</b>	<b>+7.4</b>

(\*) at constant exchange rates

Continuing with our analysis of the income statement for the first six months of 2014, **gross profit** amount to Euro 383.5 million up from Euro 372.1 million on the same period of 2013, with a significant improvement in the gross profit margin to 63.3% (62.2% in the first half of 2013). This result reflects an improved sales mix, together with an increase in sales of "Made in Italy" branded products. In the second quarter of 2014, the gross profit margin was 63.7% (63.8% in the second quarter of 2013). The margin performance confirm the Group's commitment to achieving sustainable growth over the medium to long term.

**Selling and marketing expenses** have risen as a proportion of sales compared with the same period of 2013, rising from 40.5% to 41.4% as a result of investment in initiatives of growth and expansion of the brand portfolio. This trend was repeated in the second quarter of 2014, with marketing expenses accounting for 41.9% of sales, compared with the 41.1% of the same period of the previous year.

**EBITDA** for the first six months of 2014 amounts to Euro 68.7 million, up on the same period of the previous year when the figure was Euro 65.0 million. This represents an EBITDA margin of 11.3%, compared with 10.9% in the first six months of 2013. EBITDA for the second quarter of 2014 is Euro 33.3 million, representing a margin of 10.6% (Euro 30.3 million and a margin of 10.1% in the same period of 2013). Without considering non-recurring expenses, EBITDA for the first half of 2014 is Euro 71.7 million, resulting in an EBITDA margin of 11.8%, compared with the figure of Euro 72.4 million and a margin of 12.1% for the same period of 2013.

**Net financial expenses** improved benefitting from a lower average debt on the period and the redemption, in May 2013, of High Yield bonds, replaced by lower cost sources of funding.

The tax rate for the first six months of 2014 is equal to the 36.1% (40.3% in the second quarter) of profit before

taxes, substantially in line with the 36.9% of the same period of the previous year (44.2% in the second quarter of 2013).

The Group thus reports **net profit** of Euro 29.3 million, marking a significant improvement on the Euro 20.1 million of the same period of 2013 and an increase in the net profit margin from 3.4% to 4.8%. The improvement was even more significant in the second quarter of 2014, with net profit of Euro 12.9 million, compared with Euro 6.7 million in the second quarter of 2013. Without considering non-recurring expenses, net profit for the first half of 2014 is Euro 31.5 million, compared with Euro 25.6 million for the same period of the previous year.



## Analysis by distribution channel – Wholesale/Retail

The following table shows key data for each operating segment:

(Euro in millions)	WHOLESALE				RETAIL			
	First semester 2014	First semester 2013	Change	Change %	First semester 2014	First semester 2013	Change	Change %
Net sales to 3rd parties	566.6	557.6	9.0	1.6%	39.7	40.8	(1.1)	-2.7%
EBITDA (*)	66.4	66.3	0.1	0.3%	5.3	6.1	(0.8)	-13.8%
%	11.7%	11.9%			13.3%	15.0%		

(Euro in millions)	WHOLESALE				RETAIL			
	Second quarter 2014 (unaudited)	Second quarter 2013 (unaudited)	Change	Change %	Second quarter 2014 (unaudited)	Second quarter 2013 (unaudited)	Change	Change %
Net sales to 3rd parties	289.9	277.9	12.0	4.3%	23.2	23.5	(0.3)	-0.9%
EBITDA (*)	32.0	33.3	(1.3)	-4.3%	4.3	4.4	(0.1)	-0.7%
%	11.0%	12.0%			18.6%	18.6%		

(\*) pre non recurring items in the second quarter of 2013 in wholesale segment for 7.4 million Euro and in the second quarter of 2014 in wholesale segment for 3 million Euro.

Turnover for the wholesale segment in the first six months of 2014 amounts to Euro 566.6 million, compared with Euro 557.6 million for the same period of 2013.

Before non-recurring expenses, the EBITDA margin for the first six months of the year is 11.7%, in line with the 11.9% of the same period of 2013.

The second quarter of 2014 saw a particularly significant improvement on the same period of 2013, with sales rising from Euro 277.9 million to Euro 289.9 million.

The Solstice retail chain, which currently numbers 130 stores, recorded sales of Euro 39.7 million in the first six months of 2014, compared with Euro 40.8 million in the same period of the previous year. This represents a decline of 2.7% at current exchange rates, but growth of 1.5% at constant exchange rates. The second quarter of 2014 recorded a better performance at constant exchange rates compared with the same period of the previous year (+3.8% with respect to a reduction of 0.9% at current exchange rates), with sales moving from Euro 23.5 million to Euro 23.2 million.

## Balance sheet reclassified

Balance sheet (Euro in millions)	June 30, 2014	December 31, 2013	Change
Trade receivables	280.5	239.0	41.5
Inventory, net	230.6	212.8	17.8
Trade payables	(216.2)	(204.9)	(11.3)
<b>Net working capital</b>	<b>294.9</b>	<b>246.9</b>	<b>48.0</b>
Tangible assets	195.0	198.2	(3.2)
Intangible assets and goodwill	592.1	584.8	7.3
Financial assets	7.7	8.4	(0.7)
<b>Net fixed assets</b>	<b>794.8</b>	<b>791.4</b>	<b>3.4</b>
Employee benefit liability	(30.1)	(34.9)	4.8
Other assets / (liabilities), net	(9.4)	25.2	(34.6)
<b>NET INVESTED CAPITAL</b>	<b>1,050.2</b>	<b>1,028.6</b>	<b>21.6</b>
Cash in hand and at bank	90.7	82.6	8.1
Short term borrowings	(129.9)	(73.9)	(56.0)
Long term borrowings	(126.9)	(191.2)	64.3
<b>NET FINANCIAL POSITION</b>	<b>(166.1)</b>	<b>(182.5)</b>	<b>16.4</b>
Group Shareholders' equity	(881.9)	(843.1)	(38.8)
Non-controlling interests	(2.3)	(3.0)	0.8
<b>TOTAL SHAREHOLDERS' EQUITY</b>	<b>(884.1)</b>	<b>(846.1)</b>	<b>(38.0)</b>

## Cash flow

The summary statement of cash flows for the six months ended 30 June 2014, with comparatives for the same period of the previous year, is provided below:

Free cash flow (Euro in millions)	First semester 2014	First semester 2013	Change
Cash flow operating activities	11.7	26.0	(14.3)
Cash flow investing activities	(18.1)	(14.5)	(3.6)
<b>Free cash flow</b>	<b>(6.4)</b>	<b>11.5</b>	<b>(17.9)</b>

The cash outflow recorded in the first six months of 2014 was negative for Euro 6.4 million (a cash inflow of Euro 11.5 million in the first semester of 2013). This reflects the different dynamics of working capital and the increased resources dedicated to investing activities.

## Net working capital

Net working capital (Euro in millions)	June 30, 2014	June 30, 2013	Change June 14 / June 13	December 31, 2013
Trade receivables, net	280.5	275.0	5.5	239.0
Inventories	230.6	193.4	37.2	212.8
Trade payables	(216.2)	(183.4)	(32.8)	(204.9)
<b>Net working capital</b>	<b>294.9</b>	<b>285.0</b>	<b>9.9</b>	<b>246.9</b>
<i>% on net sales rolling LTM</i>	<i>26.1%</i>	<i>24.6%</i>		<i>22.0%</i>

Net working capital at 30 June 2014 amount to Euro 294.9 million compared with Euro 285.0 million of the same period of 2013 and it is influenced by the movements in inventories reflecting the increase of volumes and sales mix and the normalisation of operational dynamics consequent the phase-out of license contracts terminated in the first semester 2013.

The ratio of working capital to sales rolling LTM at 30 June 2014 is equal to 26.1% compared with 24.6% at 30 June 2013.

## Investments in tangible and intangible fixed assets

The Group's capital expenditure breaks down as follows:

(Euro in millions)	First semester 2014	First semester 2013	Change
Padua headquarters	6.2	0.8	5.4
Production factories	7.8	6.7	1.1
Europe	0.5	0.2	0.3
Americas	2.4	3.1	(0.7)
Far East	0.3	0.4	(0.1)
<b>Total</b>	<b>17.2</b>	<b>11.2</b>	<b>6.0</b>

In the first semester of 2014 capital expenditure amounted to Euro 17.2 million, compared with the Euro 11.2 million of the same period of the previous year. The increase in expenditure on the Group's headquarters includes the cost of the transformation of the Group's operating systems.

## Net financial position

Net financial position (Euro in millions)	June 30, 2014	March 31, 2014 (unaudited)	Change Jun/Mar	December 31, 2013	Change Jun/Dec
Current portion of long-term borrowings	(59.6)	(25.0)	(34.6)	(25.0)	(34.6)
Bank overdrafts and short term bank borrowings	(43.3)	(27.2)	(16.1)	(12.9)	(30.4)
Other short-term borrowings	(27.0)	(34.2)	7.2	(36.0)	9.0
Cash and cash equivalent	90.7	79.8	10.9	82.6	8.1
<b>Short-term net financial position</b>	<b>(39.2)</b>	<b>(6.5)</b>	<b>(32.7)</b>	<b>8.7</b>	<b>(47.9)</b>
Bonds	(125.6)	-	(125.6)	-	(125.6)
Long-term borrowings	(1.3)	(201.1)	199.8	(191.2)	189.9
<b>Long-term net financial position</b>	<b>(126.9)</b>	<b>(201.1)</b>	<b>74.2</b>	<b>(191.2)</b>	<b>64.3</b>
<b>NET FINANCIAL POSITION</b>	<b>(166.1)</b>	<b>(207.5)</b>	<b>41.4</b>	<b>(182.5)</b>	<b>16.4</b>

The Group's net debt at 30 June 2014 amounts to Euro 166.1 million compared with Euro 182.5 million at 31 December 2013. Such item, which is subject to ordinary operational dynamics, does not include the optional component embedded in the "equity-linked" bond estimated to approximately Euro 22.5 million at 30 June 2014, recognized under "derivative financial instruments" and the fair value of the other derivatives financial instruments, equal to a net liability of approximately Euro 1 million (a negative amount of Euro 1.5 million at 31 December 2013).

The ratio of net debt to EBITDA LTM adjusted is 1.4 times, an improvement on the end of the first semester of the previous year (1.7 times).

## Personnel

The Group's total workforce at 30 June 2014, 31 December 2013 and 30 June 2013 is summarized below:

	June 30, 2014	December 31, 2013	June 30, 2013
Padua headquarters	1,021	991	962
Production factories	4,310	4,753	4,386
Trading companies	1,438	1,402	1,564
Retail	857	907	822
<b>Total</b>	<b>7,626</b>	<b>8,053</b>	<b>7,734</b>

The change in the workforce at the Group's manufacturing facilities reflects the union agreement signed in February 2014, covering over 500 workers employed at the Group's plants in the Friuli Venezia Giulia region. The agreement marks the end of a process that has witnessed the use of various forms of income support for the workers involved in the restructuring that began in 2009.

## Subsequent events and Outlook

On July 10, 2014 the Extraordinary Shareholders' Meeting of Safilo Group S.p.A. authorized the convertibility of the equity-linked bond named "Safilo Group S.p.A. Euro 150 million, 1.25 per cent Guaranteed Equity-Linked Bonds due 2019", and the capital increase, payable and in a divisible form, with the exclusion of pre-emption rights pursuant to article 2441, paragraph 5 of the Italian Civil Code, by serving the conversion of the above mentioned bond by a maximum amount of Euro 150 million, inclusive of any possible share premium, by issuing ordinary shares of Safilo Group S.p.A. with a nominal value of Euro 5.00 each, having the same characteristics of the outstanding shares. The capital increase, reserved to qualified investors, will have as last possible due date for the underwriting the 30 June 2019.

On July 18, 2014, the Company delivered a physical settlement notice to the bondholders of the equity-linked bond, as a result of which, and effective on August 1, 2014, the bondholders have been granted the right to convert the abovementioned bonds into existing or newly issued ordinary shares of the Company.

On July 22, 2014, it was announced that starting from July 23, 2014, the Bonds will be traded on the "Third Market" (MTF), non-regulated market of Vienna Stock Exchange.

On July 18, 2014 the Group announced that it will not proceed to the renewal of its solidarity contracts previously activated in some of Italian plants and that it has signed voluntary exit agreements for approximately 100 employees.

On July 31, 2014 Safilo announced a five-year renewal of the global eyewear licensing agreement for the exclusive design, development, production and distribution of the Tommy Hilfiger ophthalmic and sunglass collections. The agreement will run until December 31, 2020, with an optional five-year extension thereafter.

No other events have taken place after 30 June 2014 that could have a material impact on the results published in this report.

In light of the results obtained in the first half of 2014, Safilo continues its commitment to strengthening its main areas of business, so as to guarantee the Group lasting and profitable growth, working on programs dedicated to the improvement of business processes and related information systems.

Half-year Condensed Financial Statements  
and Notes  
at June 30<sup>th</sup>, 2014

## Consolidated balance sheet

<i>(Euro/000)</i>	<i>Notes</i>	June 30, 2014	of which related parties	December 31, 2013	of which related parties
<b>ASSETS</b>					
<b>Current assets</b>					
Cash and cash equivalents	<i>2.1</i>	90,729		82,608	
Trade receivables	<i>2.2</i>	280,498	19,956	238,979	8,367
Inventory	<i>2.3</i>	230,586		212,780	
Derivative financial instruments	<i>2.4</i>	29		54	
Other current assets	<i>2.5</i>	55,441		59,760	
<b>Total current assets</b>		<b>657,283</b>		<b>594,181</b>	
<b>Non-current assets</b>					
Tangible assets	<i>2.6</i>	195,023		198,176	
Intangible assets	<i>2.7</i>	51,226		48,703	
Goodwill	<i>2.8</i>	540,898		536,075	
Investments in associates	<i>2.9</i>	7,679		8,432	
Available-for-sale financial assets	<i>2.10</i>	222		237	
Deferred tax assets	<i>2.11</i>	79,750		77,168	
Derivative financial instruments	<i>2.4</i>	-		34	
Other non-current assets	<i>2.12</i>	2,704		2,631	
<b>Total non-current assets</b>		<b>877,502</b>		<b>871,456</b>	
<b>TOTAL ASSETS</b>		<b>1,534,785</b>		<b>1,465,637</b>	



<i>(Euro/000)</i>	<i>Notes</i>	June 30, 2014	of which related parties	December 31, 2013	of which related parties
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>					
<b>Current liabilities</b>					
Short-term borrowings	<i>2.13</i>	129,871		73,874	
Trade payables	<i>2.14</i>	216,209	5,542	204,934	6,733
Tax payables	<i>2.15</i>	34,064		18,210	
Derivative financial instruments	<i>2.4</i>	1,052		1,673	
Other current liabilities	<i>2.16</i>	50,506		43,518	
Provisions for risks and charges	<i>2.17</i>	3,173		3,325	
<b>Total current liabilities</b>		<b>434,875</b>		<b>345,534</b>	
<b>Non-current liabilities</b>					
Long-term borrowings	<i>2.13</i>	126,926		191,230	
Employees benefits liability	<i>2.18</i>	30,099		34,879	
Provisions for risks and charges	<i>2.17</i>	14,554		34,593	
Deferred tax liabilities	<i>2.11</i>	8,350		8,061	
Derivative financial instruments	<i>2.4</i>	22,455		24	
Other non-current liabilities	<i>2.19</i>	13,332		5,254	
<b>Total non-current liabilities</b>		<b>215,716</b>		<b>274,041</b>	
<b>TOTAL LIABILITIES</b>		<b>650,591</b>		<b>619,575</b>	
<b>Shareholders' equity</b>					
Share capital	<i>2.20</i>	311,975		311,000	
Share premium reserve	<i>2.21</i>	483,632		482,565	
Retained earnings and other reserves	<i>2.22</i>	57,222		34,526	
Cash flow reserves	<i>2.23</i>	(206)		(490)	
Income attributable to the Group		29,322		15,521	
<b>Total shareholders' equity attributable to the Group</b>		<b>881,945</b>		<b>843,122</b>	
<b>Non-controlling interests</b>		<b>2,249</b>		<b>2,940</b>	
<b>TOTAL SHAREHOLDERS' EQUITY</b>		<b>884,194</b>		<b>846,062</b>	
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>		<b>1,534,785</b>		<b>1,465,637</b>	

## Consolidated income statement

(Euro/000)	Notes	First semester 2014	of which related parties	First semester 2013	of which related parties	Second quarter 2014 (unaudited)	of which related parties	Second quarter 2013 (unaudited)	of which related parties
Net sales	3.1	606,286	42,369	598,361	34,116	313,083	22,610	301,343	16,976
Cost of sales	3.2	(222,747)	(4,498)	(226,333)	(4,729)	(113,593)	(2,654)	(109,010)	(1,950)
<b>Gross profit</b>		<b>383,539</b>		<b>372,028</b>		<b>199,490</b>		<b>192,333</b>	
Selling and marketing expenses	3.3	(250,768)	(1,316)	(242,135)	(331)	(131,238)	(1,085)	(123,760)	(262)
General and administrative expenses	3.4	(78,475)		(74,993)		(40,741)		(39,592)	
Other operating income/(expenses)	3.5	(2,790)		(7,650)		(2,823)		(7,454)	
<b>Operating profit</b>		<b>51,506</b>		<b>47,250</b>		<b>24,688</b>		<b>21,527</b>	
Share of income/(loss) of associates	3.6	(839)		(1,202)		(839)		(1,202)	
Financial charges, net	3.7	(4,519)		(13,798)	(2,447)	(2,179)		(8,231)	(803)
<b>Profit before taxation</b>		<b>46,148</b>		<b>32,250</b>		<b>21,670</b>		<b>12,094</b>	
Income taxes	3.8	(16,668)		(11,904)		(8,737)		(5,340)	
<b>Profit of the period</b>		<b>29,480</b>		<b>20,346</b>		<b>12,933</b>		<b>6,754</b>	
<b>Profit attributable to:</b>									
Owners of the parent		29,322		20,089		12,860		6,695	
Non-controlling interests		158		257		73		59	
<b>Earnings per share - basic (Euro)</b>	3.9	0.471		0.325		0.207		0.108	
<b>Earnings per share - diluted (Euro)</b>	3.9	0.468		0.323		0.206		0.107	

**Consolidated statement of comprehensive income**

<i>(Euro/000)</i>	<i>Notes</i>	First semester 2014	First semester 2013	Second quarter (unaudited)	
				2014	2013
<b>Net profit for the period (A)</b>		<b>29,480</b>	<b>20,346</b>	<b>12,933</b>	<b>6,754</b>
Gains/(Losses) that will not be reclassified subsequently to profit or loss:					
- Remeasurements of post employment benefit obligations		-	-	-	-
- Other gains/(losses)		-	-	-	-
Total gains/(Losses) that will not be reclassified subsequently to profit or loss:		-	-	-	-
Gains/(Losses) that will be reclassified subsequently to profit or loss:					
- Gains/(Losses) on cash flow hedges	<i>2.23</i>	284	790	65	529
- Gains/(Losses) on exchange differences on translating foreign operations	<i>2.22</i>	5,922	1,009	7,932	(19,136)
Total gains/(losses) that will be reclassified subsequently to profit or loss:		<b>6,206</b>	<b>1,799</b>	<b>7,997</b>	<b>(18,607)</b>
<b>Other comprehensive income/(loss), net of tax (B)</b>		<b>6,206</b>	<b>1,799</b>	<b>7,997</b>	<b>(18,607)</b>
<b>TOTAL COMPREHENSIVE INCOME/(LOSS) (A) + (B)</b>		<b>35,686</b>	<b>22,145</b>	<b>20,930</b>	<b>(11,853)</b>
<b>Attributable to:</b>					
Owners of the parent		35,530	21,870	20,839	(11,778)
Non-controlling interests		156	275	91	(75)
<b>TOTAL COMPREHENSIVE INCOME/(LOSS)</b>		<b>35,686</b>	<b>22,145</b>	<b>20,930</b>	<b>(11,853)</b>

## Consolidated statement of cash flows

(Euro/000)	Notes	First semester 2014	First semester 2013
<b>A - Opening net cash and cash equivalents (net financial indebtedness - short term)</b>			
	2.1	69,669	45,623
<b>B - Cash flow from (for) operating activities</b>			
Net profit for the period (including minority interests)		29,480	20,346
Depreciation and amortization	2.6-2.7	17,212	17,768
Other non-monetary P&L items		(3,487)	6,909
Interest expenses, net	3.7	3,967	7,743
Income tax expenses	3.8	16,668	11,904
<b>Income from operating activities prior to movements in working capital</b>		<b>63,840</b>	<b>64,670</b>
(Increase) Decrease in trade receivables		(38,800)	2,715
(Increase) Decrease in inventory, net		(17,129)	14,616
Increase (Decrease) in trade payables		10,567	(26,731)
(Increase) Decrease in other current receivables		2,986	(10,193)
Increase (Decrease) in other current payables		4,550	2,661
Interest expenses paid		(2,991)	(8,636)
Income taxes paid		(11,314)	(13,120)
<b>Total (B)</b>		<b>11,709</b>	<b>25,982</b>
<b>C - Cash flow from (for) investing activities</b>			
Investments in property, plant and equipment		(12,217)	(10,639)
Net disposals of property, plant and equipment		637	371
Acquisition of subsidiary (net of cash acquired)		-	-
Acquisition of minorities (in subsidiaries)		(1,554)	(3,750)
(Acquisition) Disposal of investments and bonds		-	-
Purchase of intangible assets		(4,970)	(524)
<b>Total (C)</b>		<b>(18,104)</b>	<b>(14,542)</b>
<b>D - Cash flow from (for) financing activities</b>			
Proceeds from borrowings		150,000	127,020
Repayment of borrowings		(167,230)	(128,635)
Share capital and reserves increase		3,799	-
Dividends paid		-	-
<b>Total (D)</b>		<b>(13,431)</b>	<b>(1,615)</b>
<b>E - Cash flow for the period (B+C+D)</b>		<b>(19,826)</b>	<b>9,825</b>
Translation exchange differences		(2,420)	2,705
<b>Total (F)</b>		<b>(2,420)</b>	<b>2,705</b>
<b>G - Closing net cash and cash equivalents (net financial indebtedness - short term) (A+E+F)</b>			
	2.1	47,423	58,154

## Statement of changes in shareholders' equity

(Euro/000)	Share capital	Share premium reserve	Translation diff. reserve	Cash flow reserves	Retained earnings and other reserves	Total	Non-controlling interests	Total equity
<b>Consolidated net equity at January 1, 2014</b>	<b>311,000</b>	<b>482,565</b>	<b>(35,172)</b>	<b>(490)</b>	<b>85,219</b>	<b>843,122</b>	<b>2,940</b>	<b>846,062</b>
Profit for the period	-	-	-	-	29,322	29,322	158	<b>29,480</b>
Other comprehensive income (loss) for the period	-	-	5,924	284	-	6,208	(2)	<b>6,206</b>
<b>Total comprehensive income (loss) for the period</b>	<b>-</b>	<b>-</b>	<b>5,924</b>	<b>284</b>	<b>29,322</b>	<b>35,530</b>	<b>156</b>	<b>35,686</b>
Increase in share capital due to the exercising of stock option	975	1,067	-	-	1,757	3,799	-	<b>3,799</b>
Dividends distribution	-	-	-	-	-	-	-	-
Purchase of shares in subsidiaries from non-controlling interests	-	-	-	-	(707)	(707)	(847)	<b>(1,554)</b>
Net increase in the Reserve for share-based payments	-	-	-	-	201	201	-	<b>201</b>
Changes in other reserves	-	-	-	-	-	-	-	-
<b>Consolidated net equity at June 30, 2014</b>	<b>311,975</b>	<b>483,632</b>	<b>(29,248)</b>	<b>(206)</b>	<b>115,792</b>	<b>881,945</b>	<b>2,249</b>	<b>884,194</b>

(Euro/000)	Share capital	Share premium reserve	Translation diff. reserve	Cash flow reserves	Retained earnings and other reserves	Total	Non-controlling interests	Total equity
<b>Consolidated net equity at January 1, 2013</b>	<b>308,700</b>	<b>481,163</b>	<b>494</b>	<b>(1,555)</b>	<b>68,934</b>	<b>857,736</b>	<b>5,110</b>	<b>862,846</b>
Profit for the period	-	-	-	-	20,089	20,089	257	<b>20,346</b>
Other comprehensive income (loss) for the period	-	-	993	789	-	1,782	18	<b>1,800</b>
<b>Total comprehensive income (loss) for the period</b>	<b>-</b>	<b>-</b>	<b>993</b>	<b>789</b>	<b>20,089</b>	<b>21,871</b>	<b>275</b>	<b>22,146</b>
Increase in share capital	-	-	-	-	-	-	-	-
Dividends distribution	-	-	-	-	-	-	-	-
Purchase of shares in subsidiaries from non-controlling interests	-	-	-	-	(1,391)	(1,391)	(2,359)	<b>(3,750)</b>
Net increase in the Reserve for share-based payments	-	-	-	-	481	481	-	<b>481</b>
Changes in other reserves	-	-	-	-	-	-	-	-
<b>Consolidated net equity at June 30, 2013</b>	<b>308,700</b>	<b>481,163</b>	<b>1,487</b>	<b>(766)</b>	<b>88,113</b>	<b>878,697</b>	<b>3,026</b>	<b>881,723</b>

## **NOTES**

### **1. Basis of preparation**

#### **1.1 General information**

These half-year condensed consolidated financial statements refer to the financial period from January 1<sup>st</sup> 2014 to June 30<sup>th</sup> 2014. Economic and financial information are provided with reference to the first semester of 2014 and 2013 whilst balance sheet information are provided with reference to June 30<sup>th</sup> 2014 and December 31<sup>st</sup> 2013.

Half-year consolidated financial report of Safilo Group at June 30<sup>th</sup> 2014, including condensed consolidated financial statements and interim management report is prepared in accordance with provisions of art. 154 ter of Legislative Decree No. c.2 58/98 - T.U.F. - and subsequent amendments and additions. This interim financial report is prepared in accordance with IAS 34 "Interim Financial Reporting", issued by the International Accounting Standards Board (IASB). The notes, in accordance with IAS 34, are presented in summary form and do not include all information requested in the annual budget, they refer only to those components that, in amount, composition or variations, are essential for understanding the economic situation and financial position of the Group. Therefore, this interim financial report must be read in conjunction with the consolidated financial statements for the financial year ended 31<sup>st</sup> December 2013.

All values are shown in thousands of Euro unless otherwise indicated.

These financial statements were approved by the Board of Directors on 31<sup>st</sup> July 2014.

#### **1.2 Accounting standards, amendments and interpretations applied from 1<sup>st</sup> January 2014**

In preparing these half-year consolidated financial reports the same accounting principles and criteria of the consolidated balance sheet as at 31<sup>st</sup> December 2013 have been applied.

Here follow we report the new standards or amendments, effective from 1 January 2014, that are applicable to the Group.

On 12 May 2011, the IASB issued IFRS 10 – Consolidated Financial Statements replacing SIC-12 – Consolidation - Special Purpose Entities and parts of IAS 27 – Consolidated and Separate Financial Statements (subsequently reissued as IAS 27 - Separate Financial Statements which addresses the accounting treatment of investments in separate financial statements). The new standard builds on existing principles by identifying the concept of control as the determining factor in whether an entity should be included in the consolidated financial statements of the parent company. The standard provides additional guidance to assist in the determination of control where this is difficult to assess. On 28 June 2012, the IASB published the document Consolidated Financial Statements, Joint Arrangements and Disclosure of Interests in Other Entities: Transition Guidance (Amendments to IFRS 10, IFRS 11 and IFRS 12). The document clarifies the transition rules of IFRS 10 Consolidated Financial Statements, IFRS 11 Joint Arrangements and IFRS 12 Disclosure of Interests in Other Entities. The standard is applicable

retrospectively from 1 January 2014. The adoption of this new standard had no impact on the group consolidation area.

On 12 May 2011, the IASB issued IFRS 11 – Joint Arrangements superseding IAS 31 – Interests in Joint Ventures and SIC-13 – Jointly-controlled Entities - Non-Monetary Contributions by Venturers. The new standard provides the criteria for identifying joint arrangements by focusing on the rights and obligations of the arrangement rather than its legal form and requires a single method to account for interests in jointly controlled entities, the equity method. Following the issue of the new standard, IAS 28 – Investments in Associates has been amended to include accounting for investments in jointly-controlled entities in its scope of application (from the effective date of the standard). The application of this standard had no effect on the disclosures presented in this report.

On 12 May 2011, the IASB issued IFRS 12 – Disclosure of Interests in Other Entities, a new and comprehensive standard on disclosure requirements for all forms of interests in other entities, including subsidiaries, joint arrangements, associates, special purpose vehicles and other unconsolidated vehicles.

On 16 December 2011, the IASB issued certain amendments to IAS 32 – Financial Instruments: Presentation to clarify the application of certain offsetting criteria for financial assets and financial liabilities in IAS 32. The amendments are effective for annual periods beginning on or after 1 January 2014 and are required to be applied retrospectively. No significant effect has occurred from the first time adoption of the standard.

On 29 May 2013, the IASB issued an amendment to IAS 36 – Recoverable Amount Disclosures for Non-Financial Assets addressing the disclosure of information about the recoverable amount of impaired assets if that amount is based on fair value less cost of disposal. The amendments are effective retrospectively for annual periods beginning on or after 1 January 2014. Earlier application is permitted for periods when the entity has already applied IFRS 13. No significant effect has occurred from the first time adoption of this amendment.

On 27 June 2013, the IASB issued narrow scope amendments to IAS 39 – Financial Instruments: Recognition and Measurement entitled “Novation of Derivatives and Continuation of Hedge Accounting”. The amendments will allow hedge accounting to continue in a situation where a derivative, which has been designated as a hedging instrument, is novated to effect clearing with a central counterparty as a result of laws or regulation, if specific conditions are met. Similar relief will be included in IFRS 9 - Financial Instruments. The amendments are effective retrospectively for annual periods beginning on or after 1 January 2014. No significant effect has occurred from the first time adoption of these amendments.

#### [Accounting standards, amendments and interpretations not yet applicable starting from 1st January, 2014](#)

In addition, the European Union had not yet completed its endorsement process for these standards and amendments at the date of this interim report.

On 12 November 2009, the IASB issued IFRS 9 – Financial Instruments. The new standard was reissued in October 2010 and subsequently amended in November 2013. The standard addresses the classification, measurement and recognition of financial assets and financial liabilities and hedge accounting. It replaces the

relevant parts of IAS 39 – Financial Instruments: recognition and measurement. As part of the November 2013 amendments, among other, the IASB removed the standard's mandatory effective date, previously set on 1 January 2015. This date will be added to the standard when all phases of the IFRS 9 project are completed and a final complete version of the standard is issued.

On 20 May 2013, the IASB issued the IFRIC Interpretation 21 - Levies, an interpretation of IAS 37 - Provisions, Contingent Liabilities and Contingent Assets. The interpretation sets out the accounting for an obligation to pay a levy that is not income tax.

On 21 November 2013, the IASB published narrow scope amendments to IAS 19 – Employee benefits entitled “Defined Benefit Plans: Employee Contributions”. These amendments apply to contributions from employees or third parties to defined benefit plans in order to simplify their accounting in specific cases. The amendments are effective, retrospectively, for annual periods beginning on or after 1 July 2014 with earlier application permitted.

On 12 December 2013 the IASB issued the Annual Improvements to IFRSs 2010–2012 Cycle and Annual Improvements to IFRSs 2011–2013 Cycle. The most important topics addressed in these amendments are, among others, the definition of vesting conditions in IFRS 2 – Share based payment, the aggregation of operating segments in IFRS 8 – Operating Segments, the definition of key management personnel in IAS 24 – Related Party disclosures, the extension of the exclusion from the scope of IFRS 3 – Business Combinations to all types of joint arrangements (as defined in IFRS 11 – Joint arrangements) and to clarify the application of certain exceptions in IFRS 13 – Fair value Measurement.

The Group will comply with these new standards and amendments based on their relevant effective dates when endorsed by the European Union and it will evaluate their potential impacts on the Consolidated financial statements.



### 1.3 Consolidation method and consolidation area

During the first semester 2014, the Group's consolidation area changed as follows:

- On 8<sup>th</sup> June 2014 has been incorporated the trading company Safilo Middle East FZE in Dubai;
- On 16<sup>th</sup> June 2014 the subsidiary, Safilo Far East Ltd., acquired a further 10% interest in the company Safilo Hong Kong Ltd., a trading company registered in Hong Kong, and already 80% owned. As a result of the acquisition, the Group has increased its interest to 90%.

Starting from 1<sup>st</sup> April 2014 the Italian trading company Polaroid Eyewear S.r.l. has been merged into Safilo S.p.A..

The direct and indirect holdings, included in the consolidation scope under the line-by-line method, and other than the holding company Safilo Group S.p.A., are the following:

	Currency	Share capital	% interest held
<b>ITALIAN COMPANIES</b>			
Safilo S.p.A. – Pieve di Cadore (BL)	EUR	66,176,000	100.0
Lenti S.r.l. – Bergamo	EUR	500,000	75.6
<b>FOREIGN COMPANIES</b>			
Safilo International B.V. - Rotterdam (NL)	EUR	24,165,700	100.0
Safint B.V. - Rotterdam (NL)	EUR	18,200	100.0
Safilo Capital Int. S.A. - Luxembourg (L)	EUR	31,000	100.0
Luxury Trade S.A - Luxembourg (L)	EUR	1,650,000	100.0
Safilo Benelux S.A. - Zaventem (B)	EUR	560,000	100.0
Safilo Espana S.L. - Madrid (E)	EUR	3,896,370	100.0
Safilo France S.a.r.l. - Paris (F)	EUR	960,000	100.0
Safilo Gmbh - Cologne (D)	EUR	511,300	100.0
Safilo Nordic AB - Taby (S)	SEK	500,000	100.0
Safilo CIS - LLC - Moscow (Russia)	RUB	10,000,000	100.0
Safilo Far East Ltd. - Hong Kong (RC)	HKD	49,700,000	100.0
Safint Optical Investment Ltd - Hong Kong (RC)	HKD	10,000	97.0
Safilo Hong-Kong Ltd – Hong Kong (RC)	HKD	100,000	90.0
Safilo Singapore Pte Ltd - Singapore (SGP)	SGD	400,000	100.0
Safilo Optical Sdn Bhd – Kuala Lumpur (MAL)	MYR	100,000	100.0
Safilo Trading Shenzhen Limited- Shenzhen (RC)	CNY	2,481,000	97.0
Safilo Eyewear (Shenzhen) Company Limited - (RC)	USD	6,700,000	97.0
Safilo Eyewear (Suzhou) Industries Limited - (RC)	USD	18,300,000	100.0
Safilo Korea Ltd – Seoul (K)	KRW	300,000,000	100.0
Safilo Hellas Ottica S.a. – Athens (GR)	EUR	489,990	100.0
Safilo Nederland B.V. - Bilthoven (NL)	EUR	18,200	100.0
Safilo South Africa (Pty) Ltd. – Bryanston (ZA)	ZAR	3,583	100.0
Safilo Austria Gmbh -Traun (A)	EUR	217,582	100.0
Carrera Optyl D.o.o. - Ormoz (SLO)	EUR	563,767	100.0
Safilo Japan Co Ltd - Tokyo (J)	JPY	100,000,000	100.0
Safilo Do Brasil Ltda – Sao Paulo (BR)	BRL	8,077,500	100.0
Safilo Portugal Lda – Lisbon (P)	EUR	500,000	100.0
Safilo Switzerland AG – Zurich (CH)	CHF	1,000,000	100.0
Safilo India Pvt. Ltd - Bombay (IND)	INR	42,000,000	88.5
Safilo Australia Pty Ltd.- Sydney (AUS)	AUD	3,000,000	100.0
Optifashion Hong Kong Ltd (in liquidation) - Hong Kong (RC)	HKD	300,000	100.0
Safint Optical UK Ltd. - London (GB)	GBP	21,139,001	100.0
Safilo UK Ltd. - London (GB)	GBP	250	100.0
Safilo America Inc. - Delaware (USA)	USD	8,430	100.0
Safilo USA Inc. - New Jersey (USA)	USD	23,289	100.0
Safilo Realty Corp. - Delaware (USA)	USD	10,000	100.0
Safilo Services LLC - New Jersey (USA)	USD	-	100.0
Smith Sport Optics Inc. - Idaho (USA)	USD	12,087	100.0
Solstice Marketing Corp. – Delaware (USA)	USD	1,000	100.0
Solstice Marketing Concepts LLC – Delaware (USA)	USD	-	100.0
Safilo de Mexico S.A. de C.V. - Distrito Federal (MEX)	MXP	10,035,575	100.0
2844-2580 Quebec Inc. – Montreal (CAN)	CAD	100,000	100.0
Safilo Canada Inc. - Montreal (CAN)	CAD	2,470,425	100.0
Canam Sport Eyewear Inc. - Montreal (CAN)	CAD	300,011	100.0
Polaroid Eyewear Holding BV - Amsterdam (NL)	EUR	18,000	100.0
Polaroid Eyewear BV - Amsterdam (NL)	EUR	5,961,418	100.0
Polaroid Eyewear Ltd - Dumbarton (UK)	GBP	1	100.0
Polaroid Eyewear AB - Stockholm-Globen (S)	SEK	100,000	100.0
Polaroid Eyewear GMBH - Zurig (CH)	CHF	20,000	100.0
Safilo Middle East FZE - Dubai (UAE)	AED	3,570,000	100.0

#### 1.4 Translation of financial statement in currencies other than Euro

The exchange rates applied in the conversion of subsidiaries' financial statements prepared in currencies other than the Euro are given in the following table; appreciation (figures with a minus sign in the table below) indicates as increase in the value of the currency against the Euro.

Currency	Code	As of		(Appreciation)/ Depreciation	Average for		(Appreciation)/ Depreciation
		June 30, 2014	December 31, 2013	%	2014	2013	%
US Dollar	USD	1.3658	1.3791	-1.0%	1.3703	1.3134	4.3%
Hong-Kong Dollar	HKD	10.5858	10.6933	-1.0%	10.6292	10.1901	4.3%
Swiss Franc	CHF	1.2156	1.2276	-1.0%	1.2215	1.2299	-0.7%
Canadian Dollar	CAD	1.4589	1.4671	-0.6%	1.5029	1.3341	12.7%
Japanese Yen	YEN	138.4400	144.7200	-4.3%	140.4028	125.4591	11.9%
British Pound	GBP	0.8015	0.8337	-3.9%	0.8213	0.8508	-3.5%
Swedish Krown	SEK	9.1762	8.8591	3.6%	8.9535	8.5311	5.0%
Australian Dollar	AUD	1.4537	1.5423	-5.7%	1.4989	1.2961	15.6%
South-African Rand	ZAR	14.4597	14.5660	-0.7%	14.6758	12.1153	21.1%
Russian Ruble	RUB	46.3779	45.3246	2.3%	47.9924	40.7539	17.8%
Brasilian Real	BRL	3.0002	3.2576	-7.9%	3.1499	2.6683	18.0%
Indian Rupee	INR	82.2023	85.3660	-3.7%	83.2889	72.2776	15.2%
Singapore Dollar	SGD	1.7047	1.7414	-2.1%	1.7279	1.6328	5.8%
Malaysian Ringgit	MYR	4.3856	4.5221	-3.0%	4.4771	4.0391	10.8%
Chinese Renminbi	CNY	8.4722	8.3491	1.5%	8.4500	8.1285	4.0%
Korean Won	KRW	1,382.0400	1,450.9300	-4.7%	1,438.2898	1,450.2198	-0.8%
Mexican Peso	MXN	17.7124	18.0731	-2.0%	17.9747	16.4982	8.9%
Dirham United Emirates	AED	5.0164	n.a.	n.a.	4.9894	n.a.	n.a.

Foreign currency transactions are converted into the currency using the exchange rate at the transaction date. The foreign exchange gains and losses resulting from the settlement of transactions and from the translation at the balance sheet date of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement.

#### 1.5 Use of estimates

The preparation of the consolidated financial statements requires the Directors to apply accounting principles and methods that, in some circumstances, are based on difficult and subjective valuations and estimates based on historical experience and assumptions which are from time to time considered reasonable and realistic according to the prevailing circumstances. The application of these estimates and assumptions impact upon the amounts reported in the financial statements such as the balance sheet, the income statement and the cash flow statement and on the disclosures in the notes to the accounts. The final outcome of the various accounts in the financial statements, which uses the above-mentioned estimates and assumptions, may differ from those reported in the financial statements due to the uncertainty which characterises the assumptions and the conditions upon which the estimates are based.

Some valuation processes, in particular the most complex such as the calculation of permanent impairments in values for fixed assets, are only made in full for the preparation of the Annual financial statements when all the necessary information is available, unless “impairment” indicators exist that require an immediate valuation of a potential loss in value.

## 2. Notes on the consolidated balance sheet

### 2.1 Cash and cash equivalents

This account totals Euro 90,729 thousand, compared to Euro 82,608 thousand at 31<sup>st</sup> December 2013 and represents the momentary availability of cash invested at market rates. The book value of the available liquidity is aligned with its fair value at the reporting date. The related credit risk is very limited as the counterparties are leading banks.

The following table shows the reconciliation of the entry “Cash and cash equivalents” with the cash balance presented on the cash flow statement:

<i>(Euro/000)</i>	June 30, 2014	December 31, 2013	June 30, 2013
Cash and cash equivalents	90,729	82,608	70,221
Bank overdrafts	(7,079)	(1,380)	(1,179)
Current bank borrowings	(36,227)	(11,559)	(10,888)
<b>Net cash and cash equivalents</b>	<b>47,423</b>	<b>69,669</b>	<b>58,154</b>

### 2.2 Trade receivables, net

This item breaks down as follows:

<i>(Euro/000)</i>	June 30, 2014	December 31, 2013
Gross value receivables	316,049	271,336
Allowance for doubtful accounts and sales returns	(35,551)	(32,357)
<b>Net value</b>	<b>280,498</b>	<b>238,979</b>

The Group's credit risk is not significantly concentrated since credit exposure is spread over a large number of customers.

The movements of the credit risk and sales return provisions over the first semester are shown below:

<i>(Euro/000)</i>	Balance at January 1, 2014	Posted to income statement	Use (-)	Transl. Diff.	Balance at June 30, 2014
Allowance for bad debts	26,300	1,516	(1,744)	142	26,213
Allowance for sales returns	6,057	4,174	(935)	41	9,338
<b>Total</b>	<b>32,357</b>	<b>5,690</b>	<b>(2,679)</b>	<b>183</b>	<b>35,551</b>

The allowance for bad and doubtful debts includes the provision for insolvency posted on the income statement under the item "general and administrative expenses" (note 3.4).

The allowance for sales returns includes the provision for products which, in accordance with specific contractual clauses, may not be sold to final consumers and therefore may be returned in the future. This provision is accounted for in the income statement as a direct reduction of sales.

### 2.3 Inventory, net

This item breaks down as follows:

<i>(Euro/000)</i>	June 30, 2014	December 31, 2013
Raw materials	99,324	91,701
Work in progress	8,853	8,492
Finished products	229,178	200,354
<b>Gross</b>	<b>337,355</b>	<b>300,547</b>
Obsolescence provision (-)	(106,769)	(87,767)
<b>Total</b>	<b>230,586</b>	<b>212,780</b>

In order to deal with obsolete or slow-moving stock, a specific provision has been allocated, calculated on the basis of the possibility for future sale or use. The change to the income statement is posted under the item "cost of sales" (note 3.2).

The movements in the period are shown below:

<i>(Euro/000)</i>	Balance at January 1, 2014	Posted to income statement	Transl. Diff.	Balance at June 30, 2014
Inventory gross value	300,547	35,766	1,042	337,355
Obsolescence provision	(87,767)	(18,640)	(362)	(106,769)
<b>Total net</b>	<b>212,780</b>	<b>17,126</b>	<b>680</b>	<b>230,586</b>

## 2.4 Derivative financial instruments

The following table summarises the total amount of derivative financial instruments on the balance sheet:

<i>(Euro/000)</i>	June 30, 2014	December 31, 2013
<b>Current assets:</b>		
- Foreign currency contracts - Fair value through P&L	13	43
- Foreign currency contracts - cash flow hedge	16	11
<b>Total</b>	<b>29</b>	<b>54</b>
<b>Non-current assets:</b>		
- Interest rate swaps - cash flow hedge	-	34
<b>Total</b>	<b>-</b>	<b>34</b>

<i>(Euro/000)</i>	June 30, 2014	December 31, 2013
<b>Current liabilities:</b>		
- Foreign currency contracts - Fair value through P&L	785	1,163
- Foreign currency contracts - cash flow hedge	131	-
- Interest rate swaps - cash flow hedge	136	510
<b>Total</b>	<b>1,052</b>	<b>1,673</b>
<b>Non-current liabilities:</b>		
- Fair value cash settlement option convertible Bond	22,455	-
- Interest rate swaps - cash flow hedge	-	24
<b>Total</b>	<b>22,455</b>	<b>24</b>

The increase for the portion relating to non-current liabilities is mainly due to the recognition of the component relating to the conversion option embedded in the “equity-linked” bond placed on 15 May 2014 which, given the presence of a “cash settlement option”, represents a derivative financial instrument booked at fair value under non-current liabilities. The fair value changes of this instrument are immediately charged to income statement, at the balance sheet date, the fair value of the option amounts to Euro 22,455 thousand.

The market value of the interest rate swap contracts appearing in the financial statements at 30<sup>th</sup> June 2014 was negative for 136 thousand of Euro and was estimated based on normal market conditions. The Group interest rate risk policy usually provides for the hedging of future financial flows that will appear in the accounts in subsequent years, and the related hedging effect must be suspended in the cash flow reserve and posted to the income statement in subsequent years as the expected flows appear.

The market value of the forward hedge contracts is calculated using the present value of the differences between the contractual forward exchange rate and the market forward exchange rate. At the reporting date, the Group had outstanding contracts for the hedging against exchange rate fluctuations for a negative net market value of Euro 887 thousand.

The following table shows the characteristics and the fair value of the interest rate swap (IRS) contracts in force at 30<sup>th</sup> June 2014 and at 31<sup>st</sup> December 2013:

<i>(Euro/000)</i>	June 30, 2014			December 31, 2013		
	Contractual value		Fair value	Contractual value		Fair value
	<i>(USD/000)</i>	<i>(Euro/000)</i>	<i>(Euro/000)</i>	<i>(USD/000)</i>	<i>(Euro/000)</i>	<i>(Euro/000)</i>
Expiry year 2014	-	30,000	(47)	-	55,000	(510)
Expiry year 2015	-	70,000	(89)	-	70,000	10
<b>Total</b>	<b>-</b>	<b>100,000</b>	<b>(136)</b>	<b>-</b>	<b>125,000</b>	<b>(500)</b>

## 2.5 Other current assets

This item breaks down as follows:

<i>(Euro/000)</i>	June 30, 2014	December 31, 2013
VAT receivable	14,561	16,898
Tax credits and payments on account	11,417	11,696
Prepayments and accrued income	21,824	21,611
Receivables from agents	247	381
Other current receivables	7,392	9,174
<b>Total</b>	<b>55,441</b>	<b>59,760</b>

“Tax credits and payments on account” mainly refer to tax prepayments and credits for higher taxes paid which will be offset against the relative tax payable.

Prepayments and accrued income at 30<sup>th</sup> June 2014 include:

- prepaid royalty costs of 13,877 thousand Euro;
- prepaid rent and operating leases of 3,052 thousand Euro;
- prepaid advertising costs of 1,266 thousand Euro;
- prepaid insurance costs of 848 thousand Euro;
- other prepaid costs, mainly of commercial nature, for the remainder.

The receivables from agents mainly refer to receivables deriving from the sale of samples.

Other short-term receivables amount to Euro 7,392 thousand and mainly refer to:

- receivables reported in the balance sheet of the subsidiary Safilo S.p.A. for 1,964 thousand Euro, referring to receivables due from bankrupt customers for the amount of credit relating to VAT which, pursuant to Italian tax legislation, can only be recovered when the distribution plan of the bankruptcy procedure is executed;
- amounts receivable for insurance refunds totalling 905 thousand Euro;
- deposit payments for 1,038 thousand Euro;
- receivables from social security institutions for 1,425 thousand Euro for benefits resulting from the application of social welfare measures in the subsidiary Safilo S.p.A.;



- other receivables of 2,061 thousand Euro.

## 2.6 Property, plant and equipment, net

Changes in tangible assets in the first semester of 2014 are shown below:

<i>(Euro/000)</i>	Balance at January 1, 2014	Increase	Decrease	Reclass.	Transl. diff.	Balance at June 30, 2014
<b>Gross value</b>						
Land and buildings	142,220	334	-	36	(22)	142,568
Plant and machinery	190,925	631	(2,091)	1,723	(4)	191,184
Equipment and other assets	224,344	3,635	(3,557)	3,264	819	228,505
Assets under constructions	6,185	7,617	(325)	(5,023)	(14)	8,440
<b>Total</b>	<b>563,674</b>	<b>12,217</b>	<b>(5,972)</b>	<b>-</b>	<b>779</b>	<b>570,698</b>
<b>Accumulated depreciation</b>						
Land and buildings	44,534	1,900	-	-	74	46,508
Plant and machinery	137,836	4,258	(1,884)	-	52	140,261
Equipment and other assets	183,128	8,601	(3,451)	-	628	188,906
<b>Total</b>	<b>365,498</b>	<b>14,758</b>	<b>(5,335)</b>	<b>-</b>	<b>754</b>	<b>375,675</b>
<b>Net value</b>	<b>198,176</b>	<b>(2,541)</b>	<b>(637)</b>	<b>-</b>	<b>25</b>	<b>195,023</b>

Investments in tangible assets in the first semester of 2014 totalled Euro 12,217 thousand and mainly comprised:

- Euro 7,779 thousand in production facilities, mainly to renovate plants and to acquire and produce equipment for new models;
- Euro 1,846 thousand in the US retail company;
- for the remaining amount in other Group's companies.

## 2.7 Intangible assets

Changes in intangible assets in the first semester of 2014 are shown below:

<i>(Euro/000)</i>	Balance at January 1, 2014	Increase	Decrease	Reclass.	Transl. diff.	Balance at June 30, 2014
<b>Gross value</b>						
Software	29,453	800	(16)	176	108	30,521
Trademarks and licenses	54,030	117	-	-	6	54,153
Other intangible assets	8,168	-	(12)	(84)	(3)	8,069
Intangible assets in progress	5,484	4,053	-	(92)	3	9,448
<b>Total</b>	<b>97,136</b>	<b>4,970</b>	<b>(28)</b>	<b>-</b>	<b>114</b>	<b>102,191</b>
<b>Accumulated depreciation</b>						
Software	23,272	1,335	(16)	58	88	24,737
Trademarks and licenses	18,083	1,088	-	-	5	19,176
Other intangible assets	7,078	32	(12)	(58)	13	7,052
<b>Total</b>	<b>48,433</b>	<b>2,455</b>	<b>(28)</b>	<b>-</b>	<b>106</b>	<b>50,966</b>
<b>Net value</b>	<b>48,703</b>	<b>2,515</b>	<b>-</b>	<b>-</b>	<b>8</b>	<b>51,226</b>

The increase in investments reported under the construction in progress is mainly due to the start of the project to implement the new integrated information system (ERP) of the Group.

The table below shows depreciation and amortisation expenses related to tangible and intangible assets, recorded under the following items on the income statement:

<i>(Euro/000)</i>	<i>Notes</i>	First semester 2014	First semester 2013
Cost of sales	3.2	9,367	9,276
Selling and marketing expenses	3.3	2,300	2,132
General and administrative expenses	3.4	5,545	6,360
<b>Total</b>		<b>17,212</b>	<b>17,768</b>

## 2.8 Goodwill

The change in goodwill in the first semester of 2014 is shown in the table below:

<i>(Euro/000)</i>	Balance at January 1, 2014	Increase	Decrease	Transl. diff.	Balance at June 30, 2014
Goodwill	536,075	-	-	4,823	540,898
<b>Net value</b>	<b>536,075</b>	<b>-</b>	<b>-</b>	<b>4,823</b>	<b>540,898</b>

The value of goodwill broken down by the geographical regions of the CGUs to which it is allocated is as follows:

<i>(Euro/000)</i>	Italy and Europe	Americas	Asia	Total
June 30, 2014	159,793	194,234	186,872	540,898
December 31, 2013	159,816	191,440	184,819	536,075

The impairment test of goodwill was carried out during the preparation of the annual financial statements 2013, during the semester there were no indicators that require an immediate valuation of a potential loss in value.

## 2.9 Investments in associates

Investments in associates refer to the following companies:

Company	Registered office or headquarters	% of share capital	Type of investment	Main activity
Elegance Optical Int. Holdings Ltd	Hong Kong	23.05%	Associated company	Trading
Optifashion A.s. (in liquidation)	Turkey	50.0%	Non-consolidated subsidiary	Trading

The movements of shareholdings in associated companies in the first semester 2014 are shown below:

<i>(Euro/000)</i>	Gross value	Revaluation / (write-down)	Movements of the period				Value at June 30, 2014
			Value at January 1, 2014	Share of period results and write-down of dividends	Impairment	Transl. diff.	
Elegance Optical Int. Holdings Ltd	5,298	3,134	8,432	(839)	-	86	7,679
Optifashion A.s. (in liquidation)	353	(353)	-	-	-	-	-
<b>Total</b>	<b>5,651</b>	<b>2,781</b>	<b>8,432</b>	<b>(839)</b>	<b>-</b>	<b>86</b>	<b>7,679</b>

The valuation with the equity method of the investment in the associate Elegance Optical International Holding Ltd has led to the recognition of a loss of Euro 839 thousand relating to the portion of the loss of the period made by the company. The portion of the value of this investment, expressed by the closing market price at 30<sup>th</sup> June 2014, amounted to approximately 3.1 million Euro, compared to 3.2 million Euro at 31<sup>st</sup> December 2013. The amount reported on the audited financial statements of the associate is deemed to be the most appropriate accounting value of the investment.

Optifashion A.s. with registered office in Istanbul (Turkey), a 50% held subsidiary of the Group, is not included in the consolidation perimeter, since the amounts are considered not significant for the purpose of representing a true and fair view of the Group's financial position and result. Following his liquidation its carrying value has been fully impaired as it was no longer considered recoverable.

## 2.10 Financial assets available for sale

This item includes financial assets that may be sold. The value of the stakes in Gruppo Banco Popolare and Unicredit S.p.A. was determined with reference to the prices quoted on the official markets at the balance sheet date.

Changes in the item in the first semester of 2014 are shown in the table below:

<i>(Euro/000)</i>	Gross value	Revaluation/ (write-down)	Movements for the year			Value at June 30, 2014
			Value at January 1, 2014	Increase/ (Decrease)	Revaluation/ (write-down)	
Gruppo Banco Popolare	228	(49)	179	-	(24)	155
Unicredit S.p.A.	61	(6)	55	-	9	64
Other	46	(43)	3	-	-	3
<b>Total</b>	<b>335</b>	<b>(98)</b>	<b>237</b>	<b>-</b>	<b>(15)</b>	<b>222</b>

## 2.11 Deferred tax assets and deferred tax liabilities

### *Deferred tax assets*

These assets refer to the taxes calculated on tax losses that may be recovered in future financial years and temporary differences between the carrying value of assets and liabilities and their tax value. Deferred taxes on tax losses accumulated by the Group are only booked on the companies' balance sheets if it is considered probable that they may be recovered through future taxable income.

### *Deferred tax liabilities*

This provision refers to taxes calculated on temporary differences between the carrying value of assets and liabilities and their tax value. The most significant items for which deferred tax liabilities have been calculated concern tangible assets and goodwill amortisation, calculated for tax purposes only.

*Allowance for deferred tax assets*

Deferred tax assets, net (where applicable) of deferred tax liabilities, in the financial statements of some companies of the Group, have been written down through a provision, in order to take into account the expectations of future recoverability.

The table below shows the values of deferred tax assets and of deferred tax liabilities, net of the allowance made:

<i>(Euro/000)</i>	June 30, 2014	December 31, 2013
Deferred tax assets	79,750	77,168
Deferred tax liabilities	(8,350)	(8,061)
<b>Total</b>	<b>71,400</b>	<b>69,107</b>

**2.12 Other non-current assets**

This item totals 2,704 thousand Euro, compared to 2,631 thousand Euro as at 31<sup>st</sup> December 2013; of this sum, Euro 2,524 refers to security deposits for leasing contracts related to buildings used by some of the Group's companies.

It is considered that the book value of the "other non-current assets" approximates their fair value.

## 2.13 Bank loans and borrowings

Borrowings break down as follows:

<i>(Euro/000)</i>	June 30, 2014	December 31, 2013
Bank overdrafts	7,079	1,380
Short-term bank loans	36,227	11,559
Short-term portion of long-term bank loans	59,554	24,959
Short-term portion of financial leasing	1,195	1,181
Debt to the factoring company	25,459	34,320
Other short-term loans	-	118
Other debts for purchase of minority interests	357	357
<b>Short-term borrowings</b>	<b>129,871</b>	<b>73,874</b>
Medium long-term loans	-	189,333
Equity-linked Bonds	125,598	-
Medium long-term portion of financial leasing	1,328	1,897
Other medium long-term loans	-	-
<b>Long-term borrowings</b>	<b>126,926</b>	<b>191,230</b>
<b>TOTAL</b>	<b>256,797</b>	<b>265,104</b>

In the context of the refinancing of the Group's outstanding financial liabilities which took place in the second quarter, the item "Bank loans and borrowings" recorded the following main changes.

On 15 May 2014, the Group has completed the placement of unsecured, unsubordinated equity-linked bonds, guaranteed by Safilo S.p.A., maturing on 22 May 2019 with an aggregate principal amount of Euro 150 million. The income earned by the issuance of such Bonds allowed to proceed to the following repayments of the Senior loan and in particular:

- to the full redemption of the Facility A1 – Tranche 2, amounting to Euro 25 million, expiring on 30 June 2014;
- to the significant reduction of the use of the revolving line called "Facility B", expiring on 30 June 2015, totalling Euro 60 million at 30 June 2014 (Euro 190 million at 31 December 2013) and reclassified under the item "Short-term portion of long-term bank loans".

Following is a summary of the main features of the "equity-linked" bond placed by the Group on 15 May 2014.

The Bonds have been issued by the Group parent company Safilo Group S.p.A. at par in the nominal amount of EUR 100,000 per Bond and will pay a coupon of 1.25% per annum, payable semi-annually in arrears on 22 November and 22 May of each year.

The Bonds became convertible into ordinary shares of Safilo Group S.p.A. following the approval on 10 July 2014 of the extraordinary general meeting of the Company of a capital increase to be solely reserved for the purposes of the conversion of such Bonds.

The initial conversion price has been set at EUR 21.8623, representing a premium of 40.0% above the volume weighted average price of the ordinary shares of the Company on Borsa Italiana between launch and pricing. The Company will have the right to elect to settle any exercise of conversion rights in shares, cash or combinations of shares and cash.

The Issuer will have the option to redeem any outstanding Bonds at their principal amount (plus accrued but unpaid interest to (but excluding) the redemption date) on or after 6 June 2017 if the volume weighted average price of a share for a specified period is at least 130% of the conversion price in effect on each relevant dealing day. The Issuer may also redeem the Bonds at any time at their principal amount (plus accrued but unpaid interest to (but excluding) the redemption date) if less than 15% of the Bonds originally issued remain outstanding.

At final maturity, on 22 May 2019, the Bonds will be redeemed at their principal amount unless previously redeemed, converted, or purchased and cancelled.

The offer is made solely to qualified investors, the Bonds, starting from July 23, 2014, has been admitted to be traded on the “Third Market” (MTF), non-regulated market of Vienna Stock Exchange.

Such bond is carried at amortised cost, through the use of an effective interest rate deemed to be appropriate for the risk profile of an equivalent financial instrument without the conversion component. Given the presence of a “cash settlement option”, the conversion option component represents an embedded derivative financial instrument booked in the corresponding balance sheet item under liabilities. The fair value changes of this instrument are immediately charged to income statement. At the balance sheet date, the fair value of the option amounts to Euro 22,455 thousand (see note 2.4).

During the semester, the Senior Loan contract has seen the full redemption of the Facility A1 – Tranche 2, amounting to Euro 25 million and the significant reduction of the use of the revolving line called “Facility B”, expiring on 30 June 2015, to Euro 60 million at 30 June 2014. Such loan is subject to the respect of financial commitments. The main covenants are calculated as a ratio between net financial position and EBITDA and EBITDA and interest expenses and are respected at 30 June 2014. The collateral for the above loan is composed mainly of pledges on Safilo S.p.A. shares and personal guarantees supplied by the companies directly financed.

The payables for financial leasing refer mainly to tangible assets owned under lease contracts by some Group's companies. The lease contracts will expire in less than 2 years. All the lease contracts in force involve repayments at constant instalments and no restructuring of the original plans is envisaged.

The following table illustrates the short term and medium/long term portions relating to lease contracts at 30<sup>th</sup> June 2014:

<i>(Euro/000)</i>	June 30, 2014	December 31, 2013
Short-term portion of financial leasing	1,195	1,181
Long-term portion of financial leasing	1,328	1,897
<b>Total debt</b>	<b>2,523</b>	<b>3,078</b>

The short-term payables towards factoring companies are for contracts stipulated with leading factoring companies by the subsidiary Safilo S.p.A. for Euro 25,459 thousand.

The expiry dates of medium- and long-term loans are the following:

<i>(Euro/000)</i>	June 30, 2014	December 31, 2013
From 1 to 2 years	1,328	191,230
From 2 to 3 years	-	-
From 3 to 4 years	-	-
From 4 to 5 years	125,598	-
Beyond 5 years	-	-
<b>Total</b>	<b>126,926</b>	<b>191,230</b>

The following table shows borrowings divided by currency:

<i>(Euro/000)</i>	June 30, 2014	December 31, 2013
<b>Short-term</b>		
Euro	118,577	62,242
Chinese Renminbi	9,325	9,462
Brasilian Real	455	2,097
Japanese Yen	1,445	-
Swedish Kronor	69	73
<b>Total</b>	<b>129,871</b>	<b>73,874</b>
<b>Medium long-term</b>		
Euro	126,901	191,204
Swedish Kronor	25	26
<b>Total</b>	<b>126,926</b>	<b>191,230</b>
<b>Total borrowings</b>	<b>256,797</b>	<b>265,104</b>

The following table details the credit lines granted to the Group, the uses and the lines available at June 30<sup>th</sup> 2014:

June 30, 2014 <i>(Euro/000)</i>	Credit lines granted	Uses	Credit lines available
Credit lines on bank accounts and short-term bank loans	102,133	43,298	58,835
Credit lines on long-term loans	300,000	60,000	240,000
<b>Total</b>	<b>402,133</b>	<b>103,298</b>	<b>298,835</b>

The credit lines available on long-term loans are related to the following financing transactions for a total amount of Euro 300 million:



- a revolving credit facility (part of the existing Senior Loan), for a total amount of Euro 60 million, maturing June 30<sup>th</sup> 2015, underwritten by Intesa Sanpaolo, Unicredit and BNP Paribas;
- a revolving line called “Facility B”, totalling a maximum of Euro 200 million, expiring 30<sup>th</sup> June 2015, comprising two tranches, also payable in USD, at 30<sup>th</sup> June 2013 used for Euro 60 million;
- a revolving financing, for a total amount of Euro 40 million, maturing June 30<sup>th</sup> 2015, underwritten by Multibrands Italy B.V., a company controlled by HAL Holding N.V..

The net financial position of the Group at June 30<sup>th</sup> 2014 compared to the same as of December 31<sup>st</sup>, 2013 is as follows:

Net financial position (Euro/000)	June 30, 2014	December 31, 2013	Change
A Cash and cash equivalents	90,729	82,608	8,121
B Cash and cash equivalents included as Assets held for sale	-	-	-
C Current securities (securities held for trading)	-	-	-
<b>D Liquidity (A+B+C)</b>	<b>90,729</b>	<b>82,608</b>	<b>8,121</b>
<b>E Receivables from financing activities</b>	<b>-</b>	<b>-</b>	<b>-</b>
F Bank overdrafts and short-t. bank borrowings	(43,306)	(12,939)	(30,367)
G Current portion of long-term borrowings	(59,554)	(24,959)	(34,595)
H Other short-term borrowings	(27,011)	(35,976)	8,965
<b>I Debts and other current financial liabilities (F+G+H)</b>	<b>(129,871)</b>	<b>(73,874)</b>	<b>(55,997)</b>
<b>J Current financial position, net (D)+(E)+(I)</b>	<b>(39,142)</b>	<b>8,734</b>	<b>(47,876)</b>
K Long-term bank borrowings	-	(189,333)	189,333
L Bonds	(125,598)	-	(125,598)
M Other long-term borrowings	(1,327)	(1,897)	570
<b>N Debts and other non current financial liabilities (K+L+M)</b>	<b>(126,925)</b>	<b>(191,230)</b>	<b>64,305</b>
<b>I Net financial position (J)+(N)</b>	<b>(166,068)</b>	<b>(182,496)</b>	<b>16,428</b>

The above table does not include the valuation of derivative financial instruments described in note 2.4 of this report.

## 2.14 Trade payables

This item breaks down as follows:

<i>(Euro/000)</i>	June 30, 2014	December 31, 2013
<b>Trade payables for:</b>		
Purchase of raw materials	42,668	43,544
Purchase of finished goods	59,058	59,033
Suppliers from subcontractors	4,057	5,058
Tangible and intangible assets	2,958	10,786
Commissions	3,590	2,708
Royalties	26,997	24,711
Advertising and marketing costs	39,912	28,739
Services	36,969	30,355
<b>Total</b>	<b>216,209</b>	<b>204,934</b>

## 2.15 Tax payables

At 30<sup>th</sup> June 2014, tax payables total Euro 34,064 thousand, compared to Euro 18,210 thousand at 31<sup>st</sup> December 2013. Euro 22,573 thousand related to income tax payables, Euro 7,356 thousand to VAT payables and the remainder to withholding and local taxes different from those on income.

The increase in the income tax payables is related, besides current taxes, to the reclassification of the current portion of the provision related to the tax disputes accrued at 31<sup>st</sup> December 2013 under “Other provisions for risk and charges” defined on February 27, 2014. The definition have determined the settlement of the liability for a total of Euro 21 million to be paid in 12 quarterly instalments starting in February 2014, the current portion of such debt at 30<sup>th</sup> June 2014 totalled approximately Euro 7.9 million.

## 2.16 Other current liabilities

This item breaks down as follows:

<i>(Euro/000)</i>	June 30, 2014	December 31, 2013
Payables to personnel and social security institutions	41,854	33,567
Agent fee payables	1,437	1,523
Payables to pension funds	579	1,131
Accrued advertising and sponsorship costs	1,249	497
Accrued interests on long-term loans	520	411
Other accruals and deferred income	3,316	3,815
Other current liabilities	1,551	2,574
<b>Total</b>	<b>50,506</b>	<b>43,518</b>

Payables to personnel and social security institutions mainly refer to salaries and wages for June, which are paid during the following month, accrued thirteenth month's pay and holidays accrued but not taken.

It is considered that the book value of the "other current liabilities" approximates their fair value.

## 2.17 Provision for risks and charges

This item breaks down as follows:

<i>(Euro/000)</i>	Balance at January 1, 2014	Increase	Decrease	Transl. diff.	Balance at June 30, 2014
Product warranty provision	5,375	361	(193)	2	5,545
Agents' severance indemnity	3,557	287	(165)	-	3,679
Provision for corporate restructuring	1,018	1,394	(1,018)	-	1,394
Other provisions for risks and charges	24,643	850	(21,559)	1	3,935
<b>Provisions for risks - long term</b>	<b>34,593</b>	<b>2,892</b>	<b>(22,935)</b>	<b>3</b>	<b>14,553</b>
<b>Provisions for risks - short term</b>	<b>3,325</b>	<b>299</b>	<b>(467)</b>	<b>17</b>	<b>3,174</b>
<b>Total</b>	<b>37,918</b>	<b>3,191</b>	<b>(23,402)</b>	<b>20</b>	<b>17,727</b>

The product warranty provision was recorded against the costs to be incurred for the replacement of products sold.

The agents' severance indemnity was created against the risk deriving from the payment of indemnities in case of termination of the agency agreement. This provision has been calculated based on the in force laws.

Provision for corporate restructuring includes the estimated liabilities arising from agreements being finalized with the employees of the Italian plants of the Group.

The decrease in item "Other risks and charges" is related to the reclassification under "tax payables" of the provision accrued at 31<sup>st</sup> December 2013 to cover tax disputes defined on February 27, 2014.

Provisions for other risks and charges refer to the best estimate made by the management of the liabilities to be recognized in relation to proceedings arisen against suppliers, tax authorities and other counterparts.

Their estimate takes into account, where applicable, the opinion of legal consultants and other experts, past company's experience and others' in similar situations, as well as the intention of the company to take further actions in each case. The provision in the consolidated financial statements is the sum of the individual accruals made by each company of the Group.

It is considered that the above-mentioned allowances are sufficient to cover the existing risks.

## 2.18 Employees benefits liability

The table below shows the movement in this item during the period:

<i>(Euro/000)</i>	Balance at January 1, 2014	Posted to income statement	Actuarial gains/(losses)	Uses	Transl. diff.	Balance at June 30, 2014
Defined contribution plan	373	1,758	-	-	23	2,154
Defined benefit plan	34,506	(1,437)	-	(5,165)	41	27,945
<b>Totale</b>	<b>34,879</b>	<b>321</b>	<b>-</b>	<b>(5,165)</b>	<b>64</b>	<b>30,099</b>

This item refers to different forms of defined benefit and defined contribution pension plans, in line with the local conditions and practices in the countries in which the Group carries out its business.

## 2.19 Other non-current liabilities

At 30<sup>th</sup> June 2014 other non-current liabilities totalled Euro 13,332 thousand, compared to Euro 5,254 thousand at 31<sup>st</sup> December 2013, and comprised Euro 8,406 thousand mainly related to the reclassification of the non-current portion of the provision related to the tax disputes accrued at 31<sup>st</sup> December 2013 under "Other provisions for risk and charges" defined on February 27, 2014, Euro 3,596 thousand for long-term debt under leases of stores of the U.S. subsidiary Solstice and the remaining portion for non-current liabilities recorded by some Group's companies.

## SHAREHOLDERS' EQUITY

Shareholders' equity is the value contributed by the shareholders of Safilo Group S.p.A. (the share capital and the share premium reserve), plus the value generated by the Group in terms of profit gained from its operations (profit carried forward and other reserves). At 30<sup>th</sup> June 2014, shareholders' equity amounted to Euro 884,104 thousand (of which Euro 2,249 thousand represent minority interests), against Euro 846,062 thousand at 31<sup>st</sup> December 2013 (of which 2,940 thousand represent minority interests).

In managing its capital, the Group's aim is to create value for its shareholders, developing its business and thus guarantee the company's continuity.

The Group constantly monitors the ratio between indebtedness and shareholders' equity, for the purpose of maintaining a balance, also in respect of the long-term loans currently outstanding.

### 2.20 Share capital

During the semester, it should be noted that some beneficiaries of the Stock Option Plan 2010-2013, exercised options for the first and second tranches for a total amount of 335,000 options exercised at an average exercise price equal to Euro 11.34 per share. This exercise resulted in the issuance of 195,000 shares with a nominal value of 5.00 euros, an increase of the share capital of Euro 975,000 and increase in the share premium reserve of 1,066,980. The remaining 140,000 options exercised close to 30 June 2014, pending the issue of the relevant shares, have been recognized as a reserve for future capital increase for a total amount of Euro 1,757,000 and shown under the item "Other reserves".

Following the above-mentioned capital increase, at 30<sup>th</sup> June 2014 the share capital of the Parent Company, Safilo Group S.p.A., amounts to Euro 311,974,825 consisting of no. 62,394,965 ordinary shares with a par value of Euro 5.00 each.

### 2.21 Share premium reserves

The share premium reserve represents:

- the higher value attributed on the conferment of shares by the subsidiary Safilo S.p.A. compared to the par value of the corresponding increase in share capital;
- the higher price paid compared to the par value of the shares, at the time the shares were placed on the Electronic Stock Market (MTA), net of listing costs;
- the premium resulting from conversion of convertible bonds;
- the premium received from the exercise of stock options by their holders and following the capital increases.

The share premium reserve of the parent company totalled Euro 483,631,914 at 30<sup>th</sup> June 2014.

## 2.22 Retained earnings and other reserves

This item includes both the reserves of the subsidiary companies generated after their inclusion in the consolidation area and the translation differences deriving from the translation into Euro of the financial statements of consolidated companies denominated in other currencies.

## 2.23 Cash flow reserve

The cash flow reserve mainly refers to the current value of interest rate swaps and currency forwards contracts.

## 2.24 Stock options plans

The extraordinary general meeting held on 15 April 2014, as proposed by the Board of Directors held on 5 March 2014, have approved the capital increase up to a nominal value of Euro 7,500,000.00 by means of the issuance of up to a maximum of 1,500,000 ordinary shares, with the par value equal to 5.00 Euro, for the purpose of the 2014-2016 Stock Option Plan in favour of directors and/or employees of Safilo Group S.p.A. and of its subsidiaries.

Such Plan, aimed at the retention and motivation of directors and/or employees, by means of granting in tranches and free of charge a maximum of 1,500,000 options which give the beneficiaries the right to subscribe newly issued ordinary shares of the Company, par value of Euro 5.00 each, arising from the paid and separable capital increase, with exclusion of the option rights according to article 2441, paragraph 4 second part of the Civil Code, at the rate of no. 1 share for each Option.

The Plan has a total duration of approximately 10 years (from 2014 to 2024). The options granted to beneficiaries are exercisable after a minimum of two years from the last possible granting date of each tranche.

In particular, there are three different granting dates:

- the first tranche can be granted starting from the Board of Directors held on 29 April 2014 until 31 December 2014;
- the second tranche will be granted by the Board of Directors which approves the financial statements of the Company for the year ended 31.12.2014 until 31 December 2015;
- the third tranche will be granted by the Board of Directors which approves the financial statements of the Company for the year ended 31.12.2015 until 31 December 2016.

The options granted shall vest upon the occurrence of the following performance conditions (vesting conditions) represented by the permanence of the relationship at the vesting date of the options and by the achievement of performance target differentiated by three-year period of each tranche commensurate with the consolidated operating result (EBIT).

For more detailed information about the Plan, reference should be made to the disclosure prepared pursuant to article 84-bis of the Regulation on Issuers, as subsequently supplemented, as well as to all the documents related

to the above Plan, prepared in accordance with the applicable laws, which are available on the Company's web site in the Investors Relations – Corporate Governance section.

The table below shows the changes in the stock option plans occurred during the relevant period:

	No. of options	Average exercise price in Euro
<b>Outstanding at the beginning of the period</b>	<b>1,105,000</b>	<b>8.884</b>
Granted	325.000	15.050
Forfeited	(40.000)	7.005
Exercised	(335.000)	11.340
Expired	(20.000)	12.550
<b>Outstanding at period-end</b>	<b>1,035,000</b>	<b>10.281</b>

During the semester 335,000 options have been exercised of which 90.000 options belonging to the first tranche of the Plan and 245.000 options to the second tranche at an exercise price of 11.34 Euro equal to a total value of 3,798,980 Euro.

In the same period 325,000 options have been granted related to the first tranche of the new Plan 2014-2016.

The adoption of these plans has affected the income statement for the period for Euro 201 thousand (Euro 481 thousand at 30 June 2013).

### 3. Notes on the consolidated income statement

#### 3.1 Net sales

For details concerning the sales performance in the first semester of 2014 compared to the same period of the previous year, please refer to the section “Report on Operations”.

#### 3.2 Cost of sales

This item breaks down as follows:

	First semester 2014	First semester 2013	Second quarter 2014 (unaudited)	Second quarter 2013 (unaudited)
Purchase of raw materials and finished goods	169,053	153,855	91,754	80,838
Capitalisation of costs for increase in tangible assets (-)	(4,122)	(3,773)	(2,058)	(2,040)
Change in inventories	(17,126)	14,618	(15,948)	(617)
Wages and social security contributions	48,878	40,454	25,884	19,881
Subcontracting costs	9,846	5,282	5,736	2,547
Depreciation	9,367	9,276	4,743	4,750
Rental and operating leases	409	356	232	153
Other industrial costs	6,442	6,265	3,250	3,498
<b>Total</b>	<b>222,747</b>	<b>226,333</b>	<b>113,593</b>	<b>109,010</b>

The change in inventories can be broken down as follows:

(Euro/000)	First semester 2014	First semester 2013	Second quarter 2014 (unaudited)	Second quarter 2013 (unaudited)
Finished products	(12,334)	8,710	(9,769)	3,501
Work-in-progress	(394)	(373)	(612)	(315)
Raw materials	(4,398)	6,281	(5,567)	(3,803)
<b>Total</b>	<b>(17,126)</b>	<b>14,618</b>	<b>(15,948)</b>	<b>(617)</b>

The average number of Group employees in the first semester of 2014 and 2013 can be summarised as follows:

	First semester 2014	First semester 2013
Padua Headquarters	1,010	963
Production facilities	4,386	4,446
Trading companies	1,434	1,518
Retail companies	824	808
<b>Total</b>	<b>7,656</b>	<b>7,735</b>



### 3.3 Selling and marketing expenses

This item breaks down as follows:

<i>(Euro/000)</i>	First semester 2014	First semester 2013	Second quarter 2014 (unaudited)	Second quarter 2013 (unaudited)
Payroll and social security contributions	59,319	61,151	29,904	30,360
Sales commissions	34,492	32,238	17,567	16,446
Royalty expenses	51,610	49,633	26,874	25,189
Advertising and promotional costs	72,987	66,580	39,804	34,782
Amortization and depreciation	2,300	2,132	1,092	1,014
Logistic costs	9,720	9,546	5,477	5,041
Consultants fees	719	352	540	281
Rental and operating leases	7,297	7,299	3,619	3,715
Utilities	418	437	199	240
Provision for risks	443	644	232	434
Other sales and marketing expenses	11,463	12,123	5,930	6,258
<b>Total</b>	<b>250,768</b>	<b>242,135</b>	<b>131,238</b>	<b>123,760</b>

### 3.4 General and administrative expenses

This item breaks down as follows:

<i>(Euro/000)</i>	First semester 2014	First semester 2013	Second quarter 2014 (unaudited)	Second quarter 2013 (unaudited)
Payroll and social security contributions	40,490	37,028	21,527	19,637
Allowance and write off of doubtful accounts	1,613	3,270	859	2,208
Amortization and depreciation	5,545	6,360	2,751	3,066
Consultants fees	7,522	6,720	3,731	3,175
Rental and operating leases	4,302	4,208	2,159	2,031
EDP costs	4,133	2,757	2,369	1,761
Insurance costs	1,252	1,373	621	689
Utilities, security and cleaning	3,650	3,262	1,878	1,489
Taxes (other than on income)	2,530	2,452	1,427	1,422
Other general and administrative expenses	7,438	7,563	3,419	4,114
<b>Total</b>	<b>78,475</b>	<b>74,993</b>	<b>40,741</b>	<b>39,592</b>

### 3.5 Other income (expenses)

This item breaks down as follows:

<i>(Euro/000)</i>	First semester 2014	First semester 2013	Second quarter 2014 (unaudited)	Second quarter 2013 (unaudited)
Losses on disposal of assets	(35)	(235)	(26)	(155)
Other operating expenses	(3,324)	(7,734)	(3,207)	(7,400)
Gains on disposal of assets	61	44	53	29
Other operating incomes	508	275	357	72
<b>Total</b>	<b>(2,790)</b>	<b>(7,650)</b>	<b>(2,823)</b>	<b>(7,454)</b>

Other operating expenses and income comprise cost and revenue components either not related to the Group's ordinary operations or that are of non-recurring nature.

During the second quarter of 2014 non-recurring costs of Euro 3,009 thousand were accounted for relating to reorganization costs. In the same period of the last year non-recurring costs of Euro 7,385 thousand were accounted for, of which Euro 6,000 thousand relating to the CEO succession plan and Euro 1,385 thousand for other restructuring costs.

### 3.6 Share of income (loss) of associates

This item shows gains/losses deriving from the valuation at equity of shareholdings in associates.

### 3.7 Interest expenses and other financial charges, net

This item breaks down as follows:

	First semester 2014	First semester 2013	Second quarter 2014 (unaudited)	Second quarter 2013 (unaudited)
Interest expenses on loans	3,502	3,144	1,643	1,750
Interest expenses and charges on Bond	669	4,902	669	1,610
Bank commissions	2,850	2,675	1,601	1,459
Negative exchange rate differences	2,032	7,748	(437)	3,502
Financial discounts	685	452	388	243
Fair value charges on the equity-linked bond embedded derivative	285	-	285	-
Other financial charges	217	410	144	191
<b>Total financial charges</b>	<b>10,240</b>	<b>19,331</b>	<b>4,293</b>	<b>8,755</b>
Interest income	204	303	103	186
Positive exchange rate differences	5,432	5,130	2,004	304
Other financial income	85	100	7	34
<b>Total financial income</b>	<b>5,721</b>	<b>5,533</b>	<b>2,114</b>	<b>524</b>
<b>Total financial charges, net</b>	<b>4,519</b>	<b>13,798</b>	<b>2,179</b>	<b>8,231</b>

Fair value charges are related to the valuation at mark-to-market of the derivative embedded in the equity-linked Bond.

### 3.8 Income tax expenses

This item breaks down as follows:

<i>(Euro/000)</i>	First semester 2014	First semester 2013	Second quarter 2014 (unaudited)	Second quarter 2013 (unaudited)
Current taxes	(18,171)	(15,356)	(9,424)	(7,061)
Deferred taxes	1,503	3,452	687	1,721
<b>Total</b>	<b>(16,668)</b>	<b>(11,904)</b>	<b>(8,737)</b>	<b>(5,340)</b>

### 3.9 Earning (Loss) per Share

The calculation of basic and diluted earnings (losses) per share is shown in the tables below:

#### *Basic*

	First semester 2014	First semester 2013
Profit for ordinary shares (in Euro/000)	29,322	20,089
Average number of ordinary shares (in thousands)	62,318	61,740
<b>Earnings per share - basic (in Euro)</b>	<b>0.471</b>	<b>0.325</b>

#### *Diluted*

	First semester 2014	First semester 2013
Profit for ordinary shares (in Euro/000)	29,322	20,089
Profit for preferred shares	-	-
<b>Profit in income statement</b>	<b>29,322</b>	<b>20,089</b>
Average number of ordinary shares (in thousands)	62,318	61,740
<i>Dilution effects:</i>		
- stock option (in thousands)	384	430
<b>Total</b>	<b>62,701</b>	<b>62,170</b>
<b>Earnings per share - diluted (in Euro)</b>	<b>0.468</b>	<b>0.323</b>

As for the bond “Safilo Group S.p.A. Euro 150 million, 1.25 per cent Guaranteed Equity-Linked Bond due 2019”, being the conversion option effective from 1 August 2014 there were no dilution effects on the date of this report.

### 3.10 Seasonality

Group revenues are partially affected by seasonal factors, as demand is higher in the first half of the year as a result of sunglasses sales ahead of the summer. Revenues are historically at their lowest in the third quarter of the year, since the sales campaign for the second half is launched in autumn.

### 3.11 Significant non-recurring transactions and atypical and/or unusual operations

In the first semester of 2014, the Group did not engage in significant non-recurring transactions or atypical and/or unusual operations pursuant to the CONSOB communication of 28<sup>th</sup> July 2006.

### 3.12 Dividends

In the first semester of 2014, the parent company Safilo Group S.p.A. did not pay any dividends to its shareholders.

### 3.13 Segment reporting

The operating segments (Wholesale and Retail) were identified by the management in line with the management and control model used for the Group. In particular, the criteria applied for the identification of these segments was based on the ways in which the management manages the Group and attributes operational responsibilities.

Information by segment relating to the period ending 30<sup>th</sup> June 2014 and 30<sup>th</sup> June 2013 as well as second quarter 2014 and second quarter 2013 is shown in the tables below:

<b>June 30, 2014</b>				
<i>(Euro/000)</i>	<b>WHOLESALE</b>	<b>RETAIL</b>	<b>Eliminat.</b>	<b>Total</b>
<b>Net sales</b>				
- to other segment	6,525	-	(6,525)	-
- to third parties	566,571	39,715	-	606,286
<b>Total net sales</b>	<b>573,096</b>	<b>39,715</b>	<b>(6,525)</b>	<b>606,286</b>
<b>Gross profit</b>	<b>358,075</b>	<b>25,464</b>	<b>-</b>	<b>383,539</b>
<b>Operating profit</b>	<b>48,085</b>	<b>3,421</b>	<b>-</b>	<b>51,506</b>
Share of income of associates	(839)	-		(839)
Financial charges, net				(4,518)
Income taxes				(16,668)
<b>Net profit</b>				<b>29,480</b>
<b>Other information</b>				
Capital expenditure	16,775	411		17,187
Depreciation & amortization	15,346	1,866		17,212

<b>June 30, 2013</b>				
<i>(Euro/000)</i>	<b>WHOLESALE</b>	<b>RETAIL</b>	<b>Eliminat.</b>	<b>Total</b>
<b>Net sales</b>				
- to other segment	8,207	-	(8,207)	-
- to third parties	557,534	40,827	-	598,361
<b>Total net sales</b>	<b>565,741</b>	<b>40,827</b>	<b>(8,207)</b>	<b>598,361</b>
<b>Gross profit</b>	<b>344,960</b>	<b>27,068</b>	<b>-</b>	<b>372,028</b>
<b>Operating profit</b>	<b>43,063</b>	<b>4,187</b>	<b>-</b>	<b>47,250</b>
Share of income of associates	(1,202)	-	-	(1,202)
Financial charges, net	-	-	-	(13,798)
Income taxes	-	-	-	(11,904)
<b>Net profit</b>				<b>20,346</b>
<b>Other information</b>				
Capital expenditure	10,345	818	-	11,163
Depreciation & amortization	15,822	1,946	-	17,768

<b>Second quarter 2014 (unaudited)</b>				
<i>(Euro/000)</i>	<b>WHOLESALE</b>	<b>RETAIL</b>	<b>Eliminat.</b>	<b>Total</b>
<b>Net sales</b>				
- to other segment	3,524	-	(3,524)	-
- to third parties	289,846	23,237	-	313,083
<b>Total net sales</b>	<b>293,370</b>	<b>23,237</b>	<b>(3,524)</b>	<b>313,083</b>
<b>Gross profit</b>	<b>184,957</b>	<b>14,533</b>	<b>-</b>	<b>199,490</b>
<b>Operating profit</b>	<b>21,235</b>	<b>3,453</b>	<b>-</b>	<b>24,688</b>
Share of income of associates	(839)	-	-	(839)
Financial charges, net	-	-	-	(2,178)
Income taxes	-	-	-	(8,737)
<b>Net profit</b>				<b>12,934</b>
<b>Other information</b>				
Capital expenditure	10,845	148	-	10,994
Depreciation & amortization	7,714	872	-	8,586

<b>Second quarter 2013 (unaudited)</b>				
<i>(Euro/000)</i>	<b>WHOLESALE</b>	<b>RETAIL</b>	<b>Eliminat.</b>	<b>Total</b>
<b>Net sales</b>				
- to other segment	3,994	-	(3,994)	-
- to third parties	277,891	23,452	-	301,343
<b>Total net sales</b>	<b>281,885</b>	<b>23,452</b>	<b>(3,994)</b>	<b>301,343</b>
<b>Gross profit</b>	<b>177,029</b>	<b>15,304</b>	<b>-</b>	<b>192,333</b>
<b>Operating profit</b>	<b>18,144</b>	<b>3,383</b>	<b>-</b>	<b>21,527</b>
Share of income of associates	(1,202)	-		(1,202)
Financial charges, net				(8,231)
Income taxes				(5,340)
<b>Net profit</b>				<b>6,754</b>
<b>Other information</b>				
Capital expenditure	5,721	496		6,217
Depreciation & amortization	7,853	977		8,830

## RELATED PARTIES TRANSACTIONS

The nature of transactions with related parties is set out in the following table:

Related parties transactions (Euro/000)	Relationship	June 30 2014	December 31 2013
<i>Receivables</i>			
Companies controlled by HAL Holding N.V.	(b)	19,956	8,367
<b>Total</b>		<b>19,956</b>	<b>8,367</b>
<i>Payables</i>			
Elegance Optical International Holdings Ltd	(a)	1,982	2,726
Companies controlled by HAL Holding N.V.	(b)	3,560	4,007
<b>Total</b>		<b>5,542</b>	<b>6,733</b>
Related parties transactions (Euro/000)	Relationship	June 30 2014	June 30 2013
<i>Revenues</i>			
Elegance International Holdings Ltd	(b)	24	-
Companies controlled by HAL Holding N.V.	(b)	42,345	34,116
<b>Total</b>		<b>42,369</b>	<b>34,116</b>
<i>Operating expenses</i>			
Elegance Optical International Holdings Ltd	(a)	4,498	4,729
Companies controlled by HAL Holding N.V.	(b)	1,316	331
<i>Financial expenses</i>			
HAL International Investments N.V.	(b)	-	2,447
<b>Total</b>		<b>5,814</b>	<b>7,507</b>

(a) Associated company

(b) Companies controlled by Group's reference Shareholder



Transactions with related parties, including intercompany transactions, involve the purchase and sale of products and provision of services on an arm's length basis, similarly to what is done in transactions with third parties.

In regard to the table illustrated above, note that:

- Elegance Optical International Holdings Limited (“Elegance”), a company listed on the Hong Kong stock exchange, is 23.05% owned by Safilo Far East Limited (an indirect subsidiary) and produces optical products for the Group in Asia. The price and other conditions of the production agreement between Safilo Far East Limited and Elegance are in line with those applied by Elegance to its other customers;
- The companies of HAL Holding N.V., primary shareholder of Safilo Group, mainly refer to the retail companies belonging to the GrandVision B.V. Group, with which Safilo carries out commercial transactions in line with market conditions;
- HAL International Investments N.V. during the restructuring process of the Group acquired from third parties 50,99% of Safilo Capital International Senior Notes (High Yield), expired and fully reimbursed during the second quarter of 2013.

## **CONTINGENT LIABILITIES**

The Group does not have any significant contingent liabilities not covered by appropriate provisions. Nevertheless, as of the balance sheet date, various legal actions involving the parent company and certain Group companies were pending. These proceedings remained broadly unchanged as of 31<sup>st</sup> December 2013, and, although these actions are considered to be groundless, a negative outcome beyond estimates could have adverse effects on the financial results of the Group.

## **COMMITMENTS**

At the balance sheet date, the Group had no significant purchase commitments. At the balance sheet date, however, the Group had contracts in force with licensor for the production and sale of sunglasses and frames bearing their signatures. The contracts not only establish minimum guarantees, but also a commitment for advertising investments.

For the Board of Directors  
The Chief Executive Officer  
Luisa Deplazes de Andrade Delgado

**Attestation in respect of the Half-year condensed financial statements under Article 154-bis of Legislative Decree 58/98**

The undersigned Luisa Deplazes de Andrade Delgado, as the Chief Executive Officer, and Vincenzo Giannelli, as the officer responsible for the preparation of Safilo Group S.p.A. financial statements, hereby attest, pursuant to the provisions of Article 154-bis, clauses 3 and 4, of Legislative Decree February 24<sup>th</sup> 1998, no. 58, the adequacy of the administrative and accounting procedures with respect to the Company structure and their effective application in the preparation of the 2014 half-year condensed financial statements.

Administrative and accounting procedures used for the preparation of the condensed financial statements as of June 30<sup>th</sup>, 2014 were based and the evaluation of their adequacy has been made on a process defined by Safilo Group S.p.A. in accordance with the Internal Control – Integrated Framework model issued by the Committee of Sponsoring Organizations of the Trade way Commission an internationally-accepted reference framework.

Furthermore, the undersigned attest that the half-year condensed financial statements have been prepared in accordance with the international financial standards as endorsed by the European Union through Regulation (EC) no. 1606/2002 of the European Parliament and Counsel, dated 19<sup>th</sup> July 2002 and in particular IAS 34 – Interim Financial Reporting. This half-year report corresponds to the amounts shown in the Company's books and records and provides a fair and correct representation of the financial conditions, results of operations and cash flows of the Company and its consolidated subsidiaries.

Finally, the interim management report contains references to the important events occurred in the first six months of the financial year and their impact on the half-year condensed financial statements and a description of the principal risks and uncertainties for the remaining six months of the year, along with a description of the transactions with related parties.

Padua, 31<sup>st</sup> July 2014

Luisa Deplazes de Andrade Delgado  
Chief Executive Officer

Vincenzo Giannelli  
Manager responsible for the preparation of  
the company's financial documents

**REPORT OF INDEPENDENT AUDITORS ON  
HALF-YEAR CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**AUDITORS' REVIEW REPORT ON THE INTERIM CONDENSED CONSOLIDATED  
FINANCIAL STATEMENTS  
(Translation from the original Italian text)**

**To the Shareholders of  
SAFILO GROUP S.p.A.**

1. We have reviewed the interim condensed consolidated financial statements, comprising the consolidated statement of financial position, the consolidated income statement, the consolidated statement of comprehensive income, the consolidated statement of changes in equity, the consolidated statement of cash flows and the related explanatory notes, of Safilo Group S.p.A. and its subsidiaries (the "Safilo Group") as of June 30, 2014. Directors of Safilo Group S.p.A. are responsible for the preparation of the interim condensed consolidated financial statements in conformity with the International Financial Reporting Standards applicable to interim financial reporting (IAS 34) as adopted by the European Union. Our responsibility is to issue this review report based on our review.
2. We conducted our review in accordance with review standards recommended by CONSOB (the Italian Stock Exchange Regulatory Agency) in its Resolution no. 10867 of July 31, 1997. Our review consisted mainly of obtaining information on the accounts included in the interim condensed consolidated financial statements and the consistency of the accounting principles applied, through discussions with management, and of applying analytical procedures to the financial data presented in these consolidated financial statements. Our review did not include the application of audit procedures such as tests of compliance and substantive procedures on assets and liabilities and was substantially less in scope than an audit conducted in accordance with generally accepted auditing standards. Accordingly, we do not express an audit opinion on the interim condensed consolidated financial statements as we expressed on the annual consolidated financial statements.

With respect to the consolidated financial statements of the prior year and the interim condensed consolidated financial statements of the corresponding period of the prior year, presented for comparative purposes, reference should be made to reports of other auditor issued on March 19, 2014 and on August 2, 2013, respectively.

3. Based on our review, nothing has come to our attention that causes us to believe that the interim condensed consolidated financial statements of Safilo Group as of June 30, 2014 are not prepared, in all material respects, in conformity with the International Financial Reporting Standards applicable to interim financial reporting (IAS 34) as adopted by the European Union.

DELOITTE & TOUCHE S.p.A.

Signed by  
Giorgio Moretto  
Partner

Treviso, Italy  
August 4, 2014

This report has been translated into the English language solely for the convenience of the international readers.

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