

LEIDOS 1Q FY15

Earnings Conference Call

June 4, 2014



Forward-Looking Statements

Certain statements in this presentation contain or are based on "forward-looking" information within the meaning of the Private Litigation Reform Act of 1995. In some cases, you can identify forward-looking statements by words such as "expects," "intends," "plans," "anticipates," "believes," "estimates" and similar words or phrases. Forward-looking statements in this presentation include, among others: estimates of future revenues, operating income, earnings per share, cash flow, growth and profitability as well as statements about future regular or special dividends, stock repurchases and other anticipated uses of capital. These statements reflect our belief and assumptions as to future events that may not prove to be accurate.

Actual performance and results may differ materially from the forward-looking statements made in these slides depending on a variety of factors, including: changes to our reputation and relationships with government agencies, developments in the U.S. Government defense budget, including budget reductions, implementation of spending cuts (sequestration) or changes in budgetary priorities; delays in the U.S. Government budget process; delays in the U.S. Government contract procurement process or the award of contracts; delays or loss of contracts as a result of competitor protests; changes in U.S. Government procurement rules, regulations and practices; our compliance with various U.S. Government and other government procurement rules and regulations; governmental reviews, audits and investigations of our company; our ability to effectively compete and win contracts with the U.S. Government and other customers; our ability to attract, train and retain skilled employees, including our management team, and to obtain security clearances for our employees; our ability to accurately estimate costs associated with our firm-fixed-price and other contracts; our ability to comply with certain agreements entered into in connection with the CityTime matter; cybersecurity, data security or other security threats, systems failures or other disruptions of our business; resolution of legal and other disputes with our customers and others or legal or regulatory compliance issues; our ability to effectively acquire businesses and make investments; our ability to maintain relationships with prime contractors, subcontractors and joint venture partners; our ability to manage performance and other risks related to customer contracts, including complex engineering or design build projects; our ability to profitably operate and recover our investment in the Plainfield Renewable Energy Project; the failure of our inspection or detection systems to detect threats; the adequacy of our insurance programs designed to protect us from significant product or other liability claims; our ability to manage risks associated with our international business; our ability to declare future dividends based on our earnings, financial condition, capital requirements and other factors, including compliance with applicable laws and contractual agreements; risks associated with the recently completed spin-off of our technical, engineering and enterprise information technology services business, such as disruption to business operations or a failure to realize the expected benefits of the spin-off; our ability to execute our business plan and long-term management initiatives effectively; and to overcome these and other known and unknown risks that we face. These are only some of the factors that may affect the forward-looking statements contained in these slides. For further information concerning risks and uncertainties associated with our business, please refer to the filings we make from time to time with the U.S. Securities and Exchange Commission.

All information in this presentation is as of June 4, 2014. The Company expressly disclaims any duty to update the forward-looking statements provided in this presentation to reflect subsequent events, actual results or changes in the Company's expectations. The Company also disclaims any duty to comment upon or correct information that may be contained in reports published by investment analysts or others.

Executive Summary

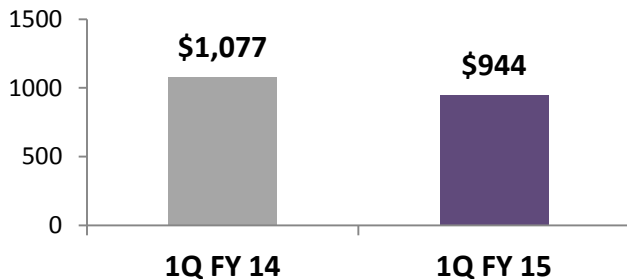
- ▶ Externally: Still soft
 - Difficult market conditions persist
 - Lack of long-term Federal budget clarity impacting new contract awards

- ▶ Internally: Taking action:
 - Driving organic growth
 - Capitalizing on new markets / no longer limited by Organizational Conflicts of Interest (OCI)
 - Increasing international focus
 - Improving margin profile
 - Lowering cost structure
 - Portfolio shaping
 - Returning excess cash to shareholders: \$200M ASR in March

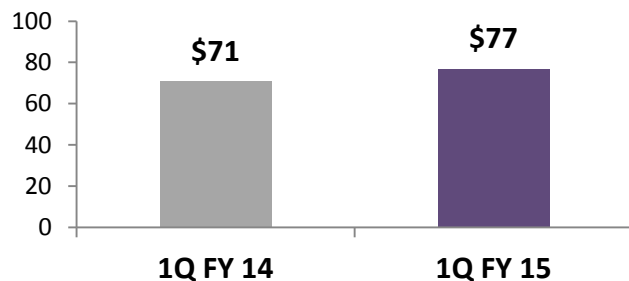
- ▶ Uncertainties exist, but closer to resolution:
 - CEO Search – excellent internal and external candidates
 - FY14 / FY15 budget agreement in place

National Security Solutions – Overview

Revenue (\$M)



Operating Income (\$M)



Revenue decline of \$133M, or 12% yoy, driven by:

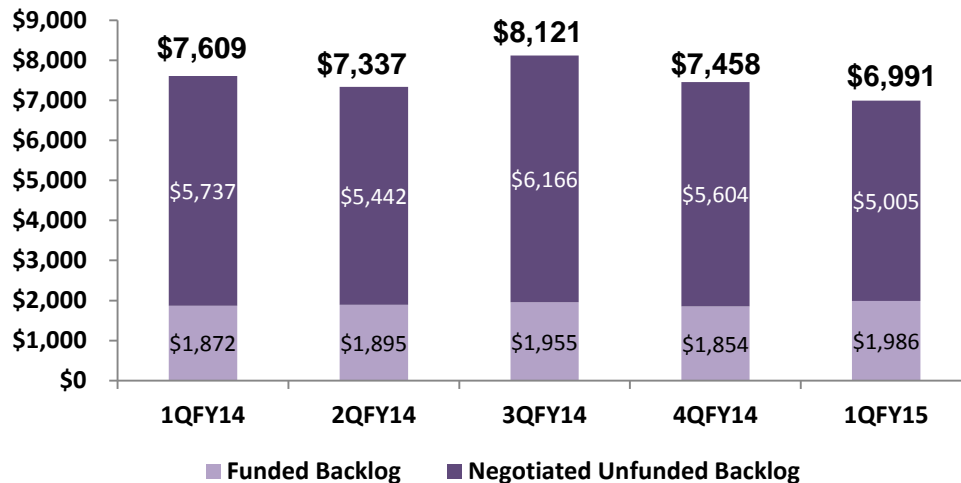
- ▶ Overseas drawdown (\$78M), including ramp down of JLI contract
- ▶ Funding reductions, partially offset by program wins

Managing the factors within our control - Operating income increased \$6M yoy

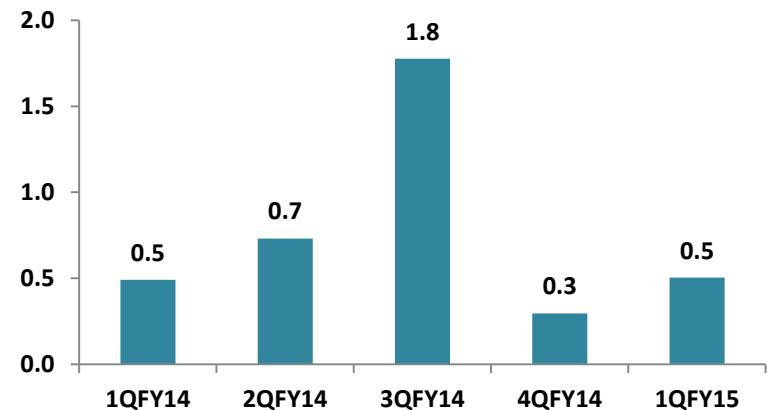
- ▶ Operating income margin increased from 6.6% in 1Q14 to 8.2% in 1Q15
 - 1Q15 OI benefited from \$9M of net favorable changes in contract estimates
 - 1Q14 OI includes a \$2M intangible impairment
- ▶ Cost reductions and portfolio shaping initiatives offsetting revenue declines

National Security Solutions – Awards & Backlog

Backlog (\$M)

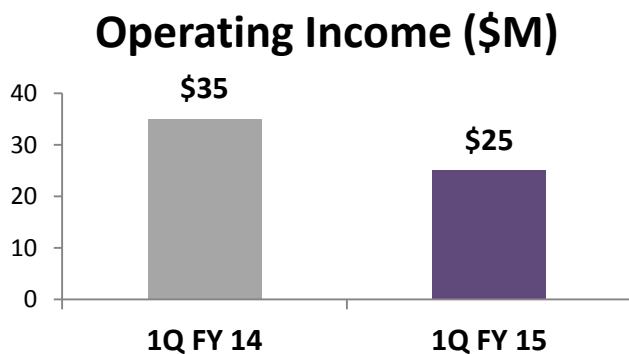
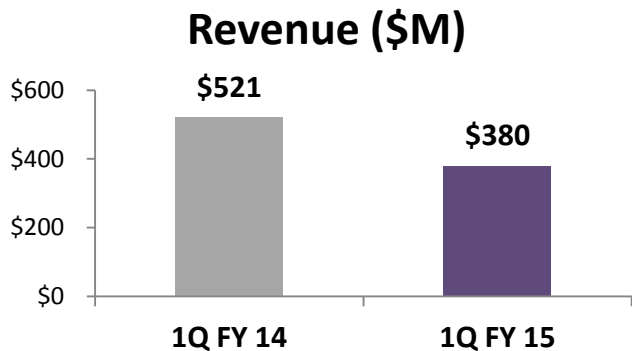


Book to Bill



- ▶ Book to bill 0.5x for 1Q15: trailing twelve month book to bill of 0.84x
 - U.S. Air Force - Defense Technical Information Center - \$900M IDIQ
 - Other contracts of \$101 million, by U.S. national security and intel clients
 - Combatant Craft Medium - \$87M subcontract award
 - Total bids outstanding of \$10.3B at end of 1Q15
 - Funded backlog up 6% yoy and up 7% on a sequential basis

Health and Engineering – Overview



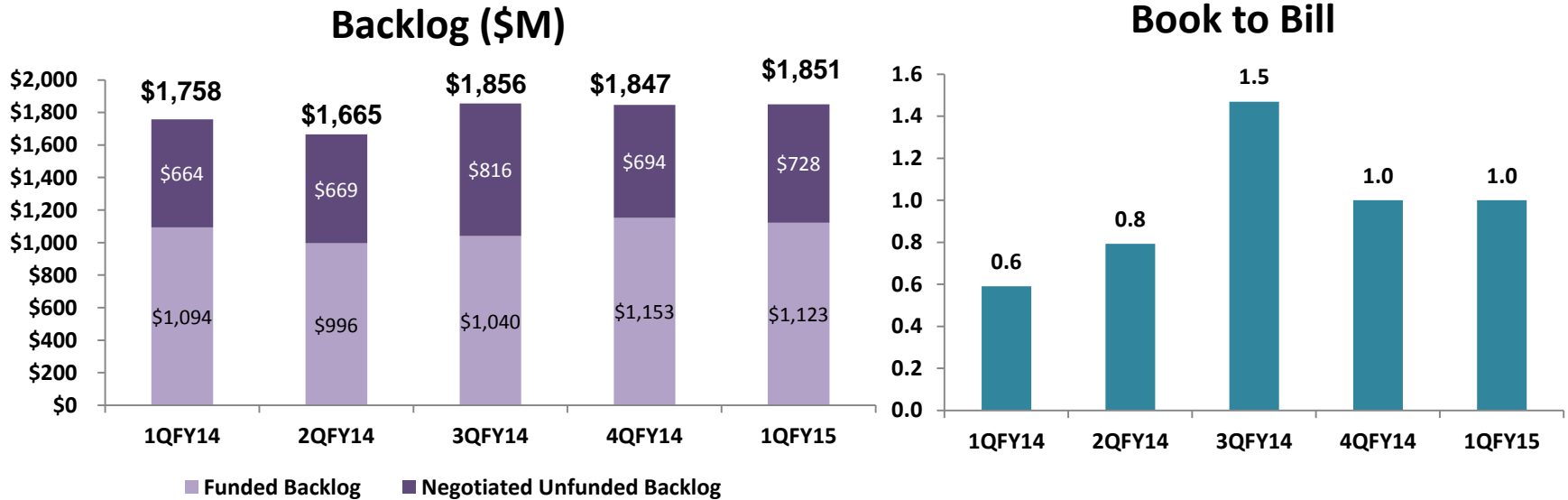
Revenue declined \$141M, or 27% yoy, driven by:

- ▶ Completion of 2 power plant projects (\$63M)
- ▶ Timing of security product deliveries (\$41M)
- ▶ Sequestration impact on commercial health & Fed. health (\$15M)
- ▶ Lower engineering & design build activity (\$22M)

Operating income down \$10M yoy, or 29%, driven by:

- ▶ Plainfield operating loss of \$8M
- ▶ Weaker margin mix due to security products timing
- ▶ Lower amortization of \$5M & release of legal reserve of \$5M

Health and Engineering – Awards & Backlog



- ▶ Book to bill 1.0 for 1Q15 – third consecutive quarter of Book to Bill $\geq 1x$
 - U.S. Navy Bureau of Medicine and Surgery, cost-plus fixed-fee contract \$15M
 - Department of Veterans Affairs – 2 year contract \$12M
 - Total bids outstanding of \$1.7B at end of 1Q15

Profit and Loss

\$ in millions, except for EPS

	1Q15	1Q14	<i>% chg.</i>
Revenues	1,320	1,597	-17%
Cost of revenues	1,147	1,377	-17%
Selling, general and administrative expenses	83	128	-35%
Intangible asset impairment charges	0	2	
Separation transaction and restructuring expenses	1	14	
Operating income	89	76	17%
<i>As a % of sales</i>	6.7%	4.8%	
Net interest	(20)	(16)	
Other income, net	2	1	
Income from continuing operations before income taxes	71	61	16%
Income tax expense	(25)	(21)	
Income from continuing operations	46	40	15%
Diluted EPS from continuing operations	\$ 0.59	\$ 0.43	37%

Affirm Leidos Fiscal Year 2015 Guidance

	FY15 Guidance
Revenue	\$4.9B to \$5.1B
Non-GAAP Diluted EPS*	\$2.35 to \$2.55
Cash Flow from Continuing Operations	At or above \$350M

* For a definition of Non-GAAP Diluted EPS please see slide 18

Appendix

Working Days per Quarter

	Q1	Q2	Q3	Q4	Year Total
FY15	64	63	64	60	251
FY14	65	63	64	60	252
Increase / (Decrease)	(1)	0	0	0	(1)

Non-GAAP Reconciliations

This presentation includes certain non-GAAP financial measures, such as operating income, operating margin, and earnings per share. These non-GAAP financial measures are not meant to be considered in isolation or as a substitute for results prepared in accordance with generally accepted accounting principles in the United States (GAAP). A reconciliation of non-GAAP financial measures included in this presentation to the most directly comparable financial measure calculated and presented in accordance with GAAP accompanies this presentation and is on our website at www.Leidos.com. Leidos management believes that these non-GAAP financial measures provide useful information to investors regarding the Company's financial condition and results of operations as they provide another measure of the Company's profitability, and are considered important measures by financial analysts covering Leidos and its peers.

Historical Financials – Income Statement

	1Q14	2Q14	3Q14	4Q14	FY14	1Q15
Revenue	\$ 1,597	\$ 1,462	\$ 1,418	\$ 1,295	\$ 5,772	\$ 1,320
Cost of revenue	1,377	1,296	1,223	1,110	5,006	1,147
Selling, general and administrative expenses	126	106	113	97	442	84
Bad debt expense	2	-	43	(1)	44	(1)
Intangible asset impairment charges	2	30	19	-	51	-
Separation transaction and restructuring expenses	14	19	25	7	65	1
Operating income (loss)	\$ 76	\$ 11	\$ (5)	\$ 82	\$ 164	\$ 89
Non-Operating income (expense):						
Interest income	4	6	5	-	15	-
Interest expense	(20)	(18)	(21)	(24)	(83)	(20)
Other income (expense), net	1	-	2	(11)	(8)	2
Income (loss) from continuing operations before income taxes	61	(1)	(19)	47	88	71
Income tax (expense) benefit	(21)	6	11	-	(4)	(25)
Income (loss) from continuing operations	\$ 40	\$ 5	\$ (8)	\$ 47	\$ 84	\$ 46
Diluted earnings (losses) per share from continuing operations	\$ 0.43	\$ 0.06	\$ (0.10)	\$ 0.56	\$ 0.98	\$ 0.59
Diluted weighted average number of share outstanding	84	84	84	84	83	78

Historical Financials – Segment Income Statement

	1Q14	2Q14	3Q14	4Q14	FY14	1Q15
Health & Engineering Segment						
Revenue	\$ 521	\$ 451	\$ 408	\$ 355	\$ 1,735	\$ 380
Operating income (loss)	\$ 35	\$ (3)	\$ (30)	\$ 19	\$ 21	\$ 25
National Security Segment						
Revenue	\$ 1,077	\$ 1,019	\$ 1,012	\$ 941	\$ 4,049	\$ 944
Operating income	\$ 71	\$ 72	\$ 66	\$ 83	\$ 292	\$ 77
Corporate						
Revenue	\$ -	\$ (7)	\$ (1)	\$ (1)	\$ (9)	\$ (4)
Operating (loss) income	\$ (30)	\$ (58)	\$ (41)	\$ (20)	\$ (149)	\$ (13)
Elimination						
Revenue	\$ (1)	\$ (1)	\$ (1)	\$ -	\$ (3)	\$ -
Operating Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Continuing Operations						
Revenue	\$ 1,597	\$ 1,462	\$ 1,418	\$ 1,295	\$ 5,772	\$ 1,320
Operating income (loss)	\$ 76	\$ 11	\$ (5)	\$ 82	\$ 164	\$ 89

Non-GAAP Operating Income Reconciliation

	1Q14	2Q14	3Q14	4Q14	FY14	1Q15
Revenue	\$ 1,597	\$ 1,462	\$ 1,418	\$ 1,295	\$ 5,772	\$ 1,320
Operating income (loss) from continuing operations	\$ 76	\$ 11	\$ (5)	\$ 82	\$ 164	\$ 89
Intangible asset impairment charges	2	30	19	-	51	-
Separation transaction and restructuring expense	14	19	25	7	65	1
Impact of Plainfield	3	14	32	-	49	-
Non-GAAP operating income from continuing operations	\$ 95	\$ 74	\$ 71	\$ 89	\$ 329	\$ 90

Note: Please see description of non-GAAP Operating Income on slide 17

Non-GAAP EPS Reconciliation

	1Q14	2Q14	3Q14	4Q14	FY14	1Q15
GAAP income (loss) from continuing operations	\$ 40	\$ 5	\$ (8)	\$ 47	\$ 84	\$ 46
Intangible asset impairment charges	2	30	19	-	51	-
Separation transaction and restructuring expenses	14	19	25	7	65	1
Impact of Plainfield	3	14	32	12	61	-
Total non-GAAP adjustments	\$ 19	\$ 63	\$ 76	\$ 19	\$ 177	\$ 1
Adjustment to the income tax provision to reflect non-GAAP adjustments ¹	(7)	(22)	(26)	(7)	(62)	-
Non-GAAP net income from continuing operations	\$ 52	\$ 46	\$ 42	\$ 59	\$ 199	\$ 47
GAAP diluted income (loss) per share from continuing operations²	\$ 0.43	\$ 0.06	\$(0.10)	\$ 0.56	\$ 0.98	\$ 0.59
Total adjustments from non-GAAP net income, above ^{2,3}	\$ 0.14	\$ 0.49	\$ 0.60	\$ 0.14	\$ 1.39	\$ 0.01
Non-GAAP diluted income per share from continuing operations²	\$ 0.57	\$ 0.55	\$ 0.50	\$ 0.70	\$ 2.37	\$ 0.60
Diluted Shares	84	84	84	84	83	78

¹ Calculation uses an effective tax rate of 35% on non-GAAP adjustments.

² Earnings per share are computed independently for each of the quarters presented and therefore may not sum to the total for the fiscal year.

³ Adjustments calculated by dividing non-GAAP net income from continuing operations by weighted average diluted shares. This calculation excludes the impact of the allocation of distributed and undistributed earnings to participating securities.

Note: Please see description of non-GAAP EPS on slide 18



Non-GAAP Reconciliations

Non-GAAP Operating Income is a non-GAAP financial measure that is reconciled to the most directly comparable GAAP financial measure, operating income. Non-GAAP operating income adjusts operating income for the following discrete items:

- ▶ **Intangible asset impairment charges** – This adjustment represents impairments of long-lived assets due to changes in actual performance against performance projected when the long lived assets were acquired.
- ▶ **Separation transaction and restructuring expenses** – This adjustment represents costs for strategic advisory services, legal and accounting services, lease termination and facility consolidation and severance costs associated with our recently-completed spin-off and headquarters relocation.
- ▶ **Impact of Plainfield** – This adjustment represents the write-down of \$32 million taken as part of cancelling our outstanding accounts receivable in exchange for the assets of the Plainfield Plant in 3Q14, and estimate-at-completion adjustments related to the Plainfield project taken in 1Q14 and 2Q14.

Non-GAAP Reconciliations (continued)

Non-GAAP Earnings Per Share From Continuing Operations is a non-GAAP financial measure that is reconciled to the most directly comparable GAAP financial measure, earnings per share. Non-GAAP earnings per share adjusts earnings per share for the following discrete items:

- ▶ **Intangible asset impairment charges** – This adjustment represents impairments of long-lived assets due to changes in actual performance against performance projected when the long lived assets were acquired.
- ▶ **Separation transaction and restructuring expenses** – This adjustment represents costs for strategic advisory services, legal and accounting services, lease termination and facility consolidation and severance costs associated with our recent spin-off and headquarter relocation.
- ▶ **Impact of Plainfield** – This adjustment represents the write-down taken as part of cancelling our outstanding accounts receivable in exchange for the assets of the Plainfield Plant, and estimate-at-completion adjustments related to the Plainfield project. Plainfield refinancing charges of \$12 million incurred in 4Q14 are included in this amount.