

Applied Materials, Inc. is the global leader in providing innovative equipment, services and software to enable the manufacture of advanced semiconductor, flat panel display and solar photovoltaic (PV) products. Our technologies help make innovations like smartphones, flat screen TVs and solar panels more affordable and accessible to consumers and businesses around the world.



COMPANY PROFILE

Applied Materials supplies the manufacturing equipment and services to help produce virtually every advanced semiconductor chip and flat panel display in the world; its technologies are also accelerating the global adoption of PV solar energy. Applied is focused on delivering technologies that enable customers to solve their high-value problems better, faster and at lower cost; delivering the differentiated, valuable and sustainable solutions that provide them with a competitive advantage.



Stock Ticker	NASDAQ: AMAT
Fiscal 2013 Revenue	\$7.5 billion
Fiscal 2013 R&D	\$1.3 billion
Founded	Nov. 10, 1967
Headquarters	Santa Clara, California
Global Presence	84 locations in 18 countries
Principal Locations	United States, Israel, Singapore, Taiwan
Employees*	-13,700 worldwide
Patents	-10,400 issued

Data as of fiscal year end, October 27, 2013
* Headcount excludes temporary and interns

CORE COMPETENCIES

Precision Materials Engineering

We work at the frontiers of physics and materials science, designing systems with exacting precision and unparalleled production volume capacity. We make constant performance improvements to optimize the deposit, removal and modification of current materials while researching and developing the next radical materials advancement.

Customer Engagement

We are 100% committed to working closely with our customers from the early stages of the design process to identify and solve their high-value problems.

Providing Differentiated Device Performance and Yield Solutions

We develop differentiated products and solutions that improve our customers' device performance and yield. This allows them to better address the technology inflections in transistor, interconnect, memory and display that are being brought on by consumer demand for increased mobility.



REPORTING SEGMENTS

Silicon Systems

- Applied's innovative products are used in leading semiconductor factories to produce virtually every new microchip in the world
- Our technologies help increase processing speed and memory capacity
- We hold leading positions in a majority of advanced chip processes

Global Services

- We provide customers with solutions that lower cost and improve fab performance by maximizing output and efficiency
- Applied is the largest supplier of automation software for semiconductor and display factories

Display

- Applied is the world's leading display equipment manufacturer, helping to make thinner, lighter and higher resolution flat panel and mobile displays
- We deliver world-class thin-film transistor LCD equipment and services
- We helped drive down the cost of flat panel TVs 20X over the past 20 years

Energy and Environmental Solutions

- Applied is helping advance the crystalline-silicon roadmap by driving down the cost-per-watt for solar energy
- We contribute to the acceleration of global PV adoption by delivering cost-effective solutions to improve productivity and increase cell efficiency

FINANCIAL FUNDAMENTALS

Applied Materials has...

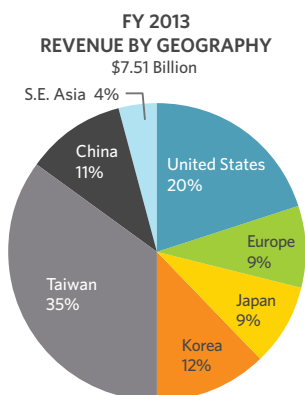
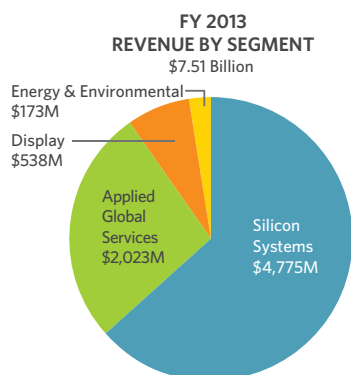
- Over 40 years of experience navigating market cycles to preserve capital while investing for the future, even during industry downturns
- A quarterly cash dividend and a flexible stock buyback program that returns excess cash to stockholders
- On September 24, 2013, announced a business combination with Tokyo Electron, Limited, which is expected to close mid to second half of 2014, subject to stockholder and regulatory approvals and other conditions

CONSOLIDATED FINANCIAL STATEMENT (\$ MILLIONS)*

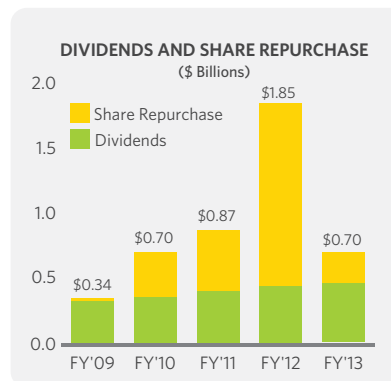
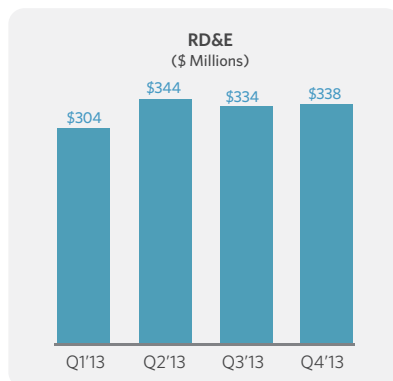
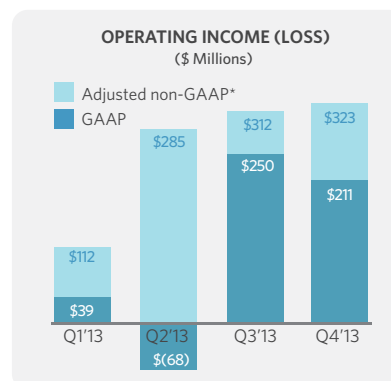
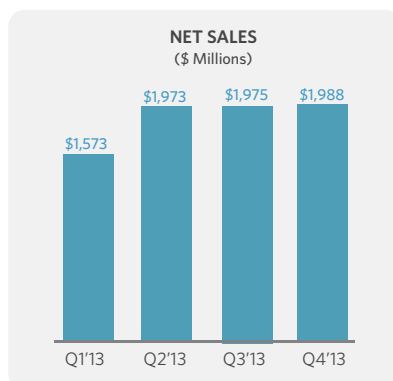
INCOME STATEMENT	2013	2012	2011	2010	2009
Net Sales	\$7,509	\$8,719	\$10,517	\$9,549	\$5,014
Gross Margin %	39.8	38.0	41.5	38.9	28.5
RD&E %	17.6	14.2	10.6	12.0	18.6
SG&A %	12.0	12.3	8.6	9.9	14.7

BALANCE SHEET	2013	2012	2011	2010	2009
Cash, Cash Equivalents & Investments	\$2,896	\$2,992	\$7,174	\$3,892	\$3,267
Accounts Receivable, Net	\$1,633	\$1,220	\$1,532	\$1,831	\$1,041
Inventories	\$1,413	\$1,272	\$1,701	\$1,547	\$1,627
Total Assets	\$12,043	\$12,102	\$13,861	\$10,943	\$9,574
Total Current Liabilities	\$2,443	\$2,265	\$2,794	\$2,888	\$1,939
Total Stockholders' Equity	\$7,088	\$7,235	\$8,800	\$7,536	\$7,095

*Fiscal year end: last Sunday in October



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Past performance does not guarantee future results.

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* Adjusted non-GAAP operating income (loss) excludes the following, where applicable: certain acquisition-related costs; restructuring charges and any associated adjustments; impairments of assets, goodwill or investments; gain or loss on sale of facilities; and certain tax items. Amounts excluded were \$73M in Q1'13, \$353M in Q2'13, \$62M in Q3'13 and \$112M in Q4'13. See reconciliations in the earnings release for the particular period, at www.appliedmaterials.com.

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