



**Media Contact:**

Sarah Barr, 203-578-2287  
[sbarr@websterbank.com](mailto:sbarr@websterbank.com)

**Investor Contact:**

Terry Mangan, 203-578-2318  
[tmangan@websterbank.com](mailto:tmangan@websterbank.com)

## Webster Capital Finance Appoints National Sales Director

**WATERBURY, Conn., December 3, 2013** – Webster Bank is pleased to welcome R. Blair McBeth, Jr., as senior vice president, National Sales Director at Webster Capital Finance. McBeth will lead a team of sales professionals delivering equipment finance solutions to small, mid-size, and large businesses.

McBeth joins Webster from NewStar Financial, Inc., based in Boston, Mass., where he focused on equipment financing for middle market companies. Prior to that, he held senior level positions for U.S. Bank Equipment Finance including executive vice president and general manager of the Capital Equipment Group and director of Specialized Industries. He was responsible for growing the leasing division and establishing an East Coast presence. In addition, McBeth held senior level sales management positions with both CIT Group and CitiCapital.

“Blair has a long and distinguished career within the equipment finance industry. His expansive knowledge and management background will strengthen our already successful team,” said Samuel Hanna, senior vice president, Director, Webster Capital Finance.

McBeth is a resident of Old Lyme, Conn. He earned his Bachelors in Political Science, with a minor in Economics from Dickinson College in Carlisle, Penn., and his Master of International Management, Marketing/Finance from the Thunderbird School of Global Management in Phoenix, Ariz.

Webster Bank is a leading regional bank serving businesses and consumers from metro New York to Boston, Mass. Webster Capital Finance is the equipment financing division providing capital to facilitate the growth of both small and large companies in a wide range of industries.

**About Webster**

Webster Financial Corporation is the holding company for Webster Bank, N.A. With \$21 billion in assets, Webster provides business and consumer banking, mortgages, financial planning, trust and investment services through 169 banking offices; 309 ATMs; telephone banking; mobile banking; and the Internet. Webster Bank owns the asset based lending firm Webster Business Credit Corporation; the equipment finance firm Webster Capital Finance Corporation; and provides health savings account trustee and administrative services through HSA Bank, a division of Webster Bank. Member FDIC and equal housing lender. For more information about Webster, including past press releases and the latest annual report, visit the Webster website at [www.websterbank.com](http://www.websterbank.com) or follow us on LinkedIn <https://linkedin.com/company/webster-bank> and Twitter <https://twitter.com/WebsterBank>.