



FY 2014 First Quarter Financial Statistics

October 24, 2013

SAFE HARBOR STATEMENT

Our remarks today will be related to our expectations with regard to a number of activities in which the Company is engaged. Reliance should not be placed upon such forward-looking statements because they involve risks and uncertainties which may cause our actual results to differ materially from those which we are going to talk about or which we may imply. Those risks and uncertainties are discussed in our Forms 10-K and 10-Q filed with the Securities and Exchange Commission, (and in recent Press Releases which have been issued). We do not have any material non-public information that will be discussed today.

LSI Industries Inc.

Segment Net Sales

	1st Qtr. FY 14		1st Qtr. FY 13
Lighting	\$59,471		\$55,791
Graphics	\$14,008		\$10,745
Elec. Comp.	\$5,080		\$5,754
All Other	\$1,927		\$2,429
Total	\$80,486		\$74,719

\$ in thousands; unaudited.

LSI Industries Inc.

Segment Operating Income

	1st Qtr. FY 14		1st Qtr. FY 13
Lighting	\$3,811		\$4,513
Graphics	\$163		\$(365)
Elec. Comp.	\$972		\$786
All Other	\$4		\$(2)
Corp & Eliminations	\$(2,111)		\$(1,915)
Total	\$2,839		\$3,027

\$ in thousands; unaudited.

LSI Industries Inc.

BALANCE SHEET DATA

	9/30/13	6/30/13
Cash & Investments	\$9,360	\$7,949
Receivables, net	\$46,929	\$45,991
Inventories, net	\$43,107	\$42,093
Goodwill & Intangible Assets	\$19,157	\$19,087
Debt	\$ nil	\$ nil
Shareholders' Equity	\$142,802	\$141,690

\$ in thousands; unaudited.

LSI Industries Inc.

Capital Expenditures, Depreciation & Amortization

	FY 2014 1st Quarter	FY 2013 1 st Quarter
Capital Expenditures	\$1,230	\$1,336
Depreciation & Amortization	\$1,408	\$1,850

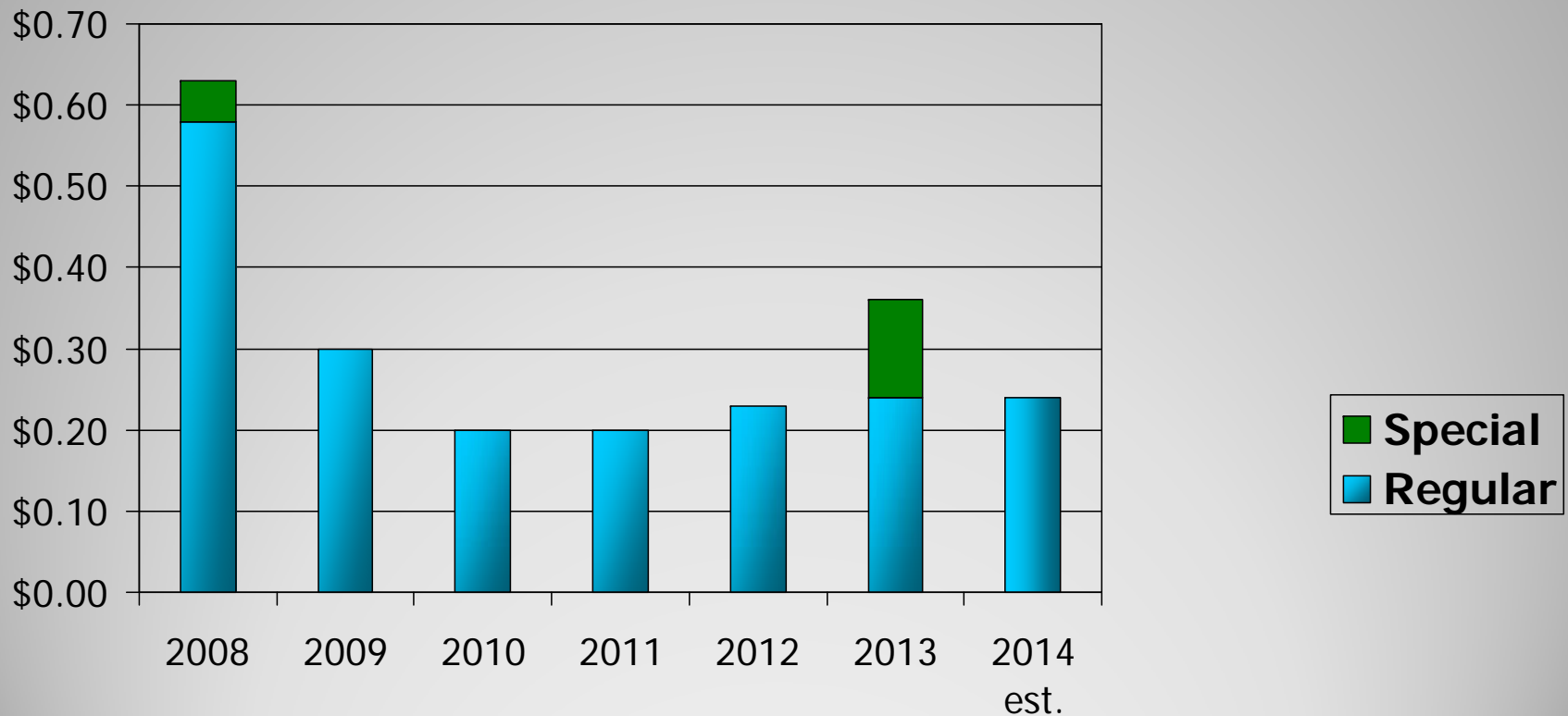
\$ in thousands; unaudited.

LSI Industries Inc.

CASH DIVIDEND ACTIONS

- **1st Quarter cash dividend of \$0.06 per share is payable on November 12th to shareholders of record on November 5th**
- **The indicated annual cash dividend rate is \$0.24 per share in fiscal 2014, the same rate as in fiscal 2013**

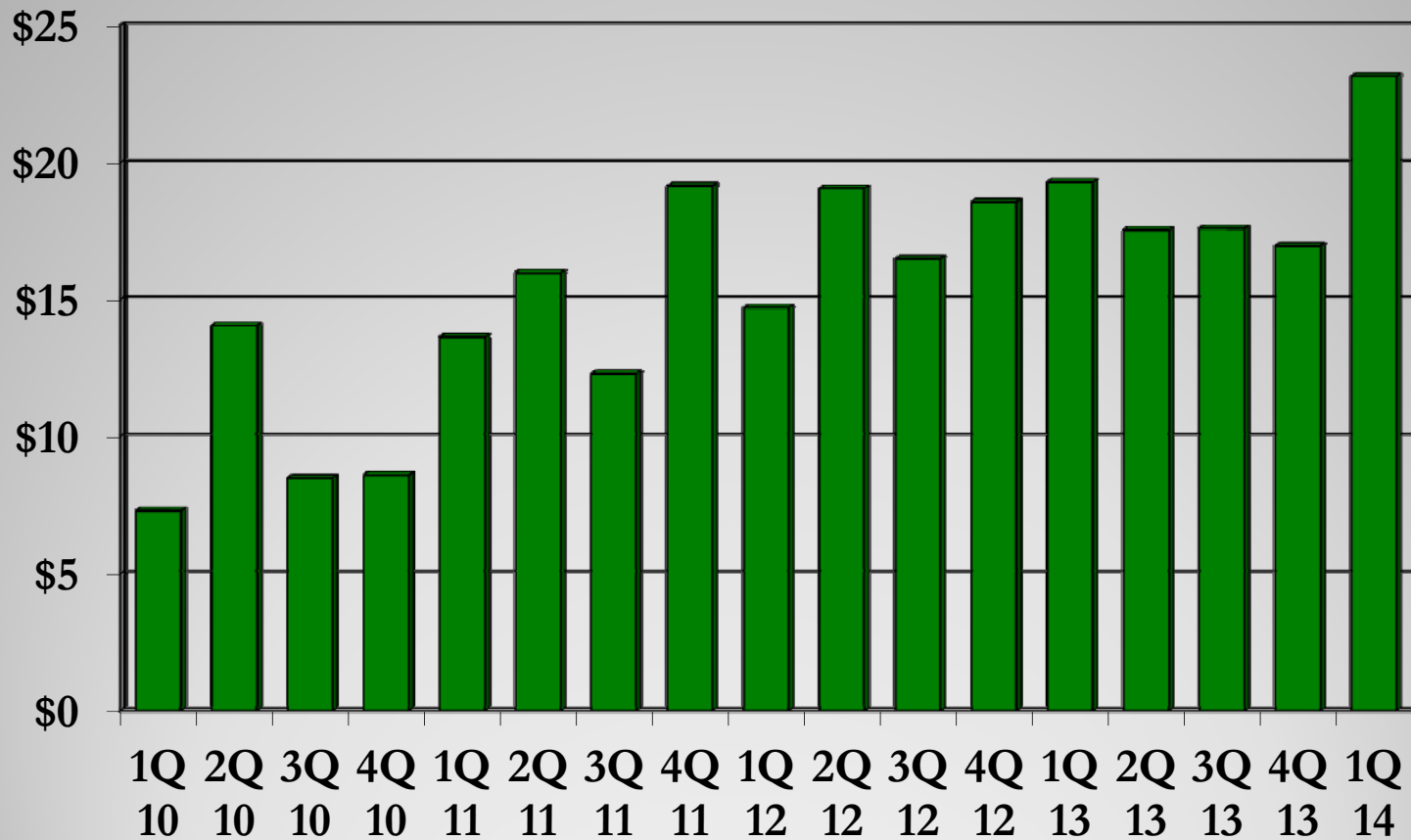
CASH DIVIDENDS PAID



\$ per share; dividends paid during the fiscal year; unaudited.

LSI Industries Inc.

LED Lighting Net Sales



\$ in millions; unaudited.

LSI Industries Inc.

Common Shares

The number of common shares outstanding as of the indicated balance sheet dates were:

September 30, 2013	24,047,904
June 30, 2013	24,057,266

The number of common shares used for the 1st Quarter and year-to-date diluted EPS calculations were as follows:

	<u>1st Quarter</u>	<u>1st Qtr. YTD</u>
FY 2014	24,487,000	24,487,000
FY 2013	24,373,000	24,373,000