



Ingram Micro Inc., a Fortune 100 company, is the world's largest wholesale technology distributor, by net sales, and a global leader in information technology (IT) supply-chain management and mobile device lifecycle services. As a vital link in the technology value chain, Ingram Micro creates sales and profitability opportunities for vendors, resellers and other customers through unique marketing programs, outsourced logistics and mobile device lifecycle solutions, technical support, financial services and product aggregation and distribution, solutions creation and cloud services models.

Since its beginnings in 1979, Ingram Micro has connected technology solution providers with vendors worldwide, identifying markets and technologies that shape the IT industry. Today, Ingram Micro remains at the forefront of the global technology marketplace, bringing the latest products and services to market and finding new ways to bring value to its customers.

The company supports global operations through an extensive sales and distribution network throughout North America, Europe, Asia-Pacific, Middle East and Africa and Latin America.

CORPORATE ADDRESS:

Ingram Micro Inc.
1600 E. Saint Andrew Place
Santa Ana, CA 92705
Phone: (714) 566-1000

KEY FACTS

- Ticker symbol: IM (NYSE)
- 2013 revenue: \$42.6 billion
- 2013 net income: \$310.6 million
- 2013 EPS: \$1.99
- 2013 Fortune 500 ranking: 76
- Employees: more than 21,800*
- Customers in approximately 170 countries*
- 132 distribution centers worldwide*
- Representing more than 1,400 suppliers*
- Serving over 200,000 customers*
- Only global broad-based IT distributor with significant Asia-Pacific presence
- 2014 second quarter ends on June 28, 2014

*As reported in the company's 2013 10-K

A HISTORY OF FIRSTS

Ingram Micro was the first broad-based IT distributor to:

- Reach \$1 billion in sales
- Establish fee-for-service logistics, high-end consumer electronics and comprehensive services businesses
- Offer vendors services using predictive analytics on our database
- Deliver social networking tools to customer communities
- Provide a VAR service network via Ingram Micro Services Network (IMSN)
- Host job fairs to help resellers interview and hire technical talent
- Introduce first online catalog with real-time price and availability
- Adopt UPC codes on IT products in the IT industry
- Deploy RF-based inventory transactions
- Use laser-printed packing slips and shipping labels

EXECUTIVE LEADERSHIP

Alain Monié
Chief Executive Officer

Paul Read
President and Chief Operating Officer

William D. Humes
Chief Financial Officer

Ali Baghdadi
Vice President and President, Middle East Africa, Distribution

Paul Bay
Senior Executive Vice President and President, North America, Distribution

Larry C. Boyd
Executive Vice President, Secretary and General Counsel

Jac Currie
Senior Vice President and President, Europe, Mobility

Nimesh Dave
Executive Vice President, Global Business Process & Cloud Computing

Robert Gifford
Senior Executive Vice President, Global Logistics

Shailendra Gupta
Senior Executive Vice President and President, Mobility

Lynn Jolliffe
Executive Vice President, Human Resources

G. Sam Kamel
Senior Vice President, Corporate Strategy

Alain Maquet
Senior Executive Vice President, Corporate

Gina Mastantuono
Executive Vice President, Finance

Bashar Nejdawi
Senior Vice President and President, North America, Mobility

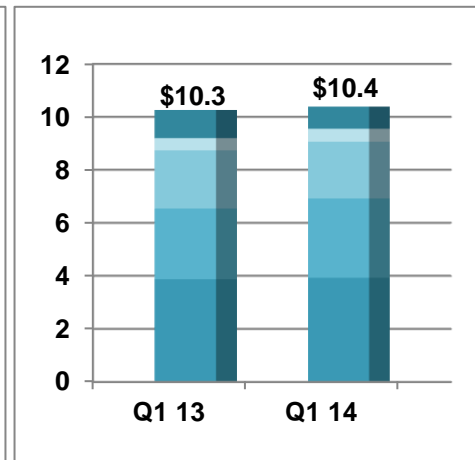
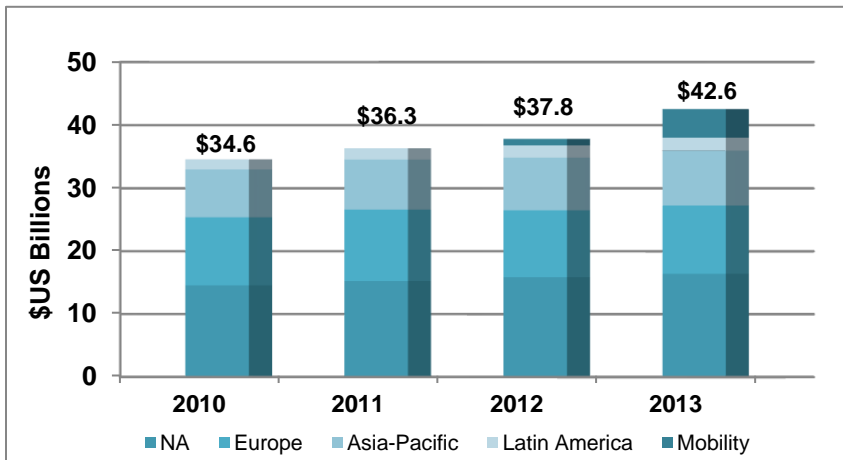
Ernie Park
Senior Executive Vice President and Chief Information Officer

Gerhard Schulz
Senior Executive Vice President and President, Europe, Distribution

John Soumbasakis
Senior Executive Vice President and President, Asia-Pacific, Distribution

Felix Wong
Senior Executive Vice President and President, Asia-Pacific, Mobility

Mike Zilis
Executive Vice President and President, Latin America, Distribution



Q1 2014 FINANCIAL PERFORMANCE

- **Record Q1 revenue of \$10.4 billion**
- **Strong gross margin performance of 5.88%**
 - Expanded 18bps year-over-year
 - Company continues to benefit from faster growth in higher margin businesses – including its mobility business - and its disciplined approach to sales, as well as from recent acquisitions
- **GAAP operating margin of 0.66%; non-GAAP operating margin of 1.18%** (Click [here](#) for GAAP to non-GAAP reconciliations)
 - 2014 first quarter operating margin was impacted by \$47.0 million pre-tax in reorganization, integration and transition costs primarily related to the company's organizational effectiveness programs and continued BrightPoint integration
- **GAAP net income of \$24.8 million, or \$0.16 per share; non-GAAP net income of \$67.9 million, or \$0.43 per share** (Click [here](#) for GAAP to non-GAAP reconciliations)
- **Solid balance sheet and flexible structure**
- **Announced start of execution on global organizational effectiveness programs expected to result in annual savings between \$80 and \$100 million, with similar one-time costs associated with the program**
 - Majority of costs are expected to be incurred in the first half of 2014, with majority of cost savings beginning to occur in the second half of 2014 and the full run rate of savings to be realized in 2015.

Corporate Website: www.ingrammicro.com (Locator to global country websites available)

CONTACTS:

Media: Danny Chung
danny.chung@ingrammicro.com
(714) 382-2378

Investor Relations: Damon Wright
damon.wright@ingrammicro.com
(714) 382-5013

Innovation • Accountability • Integrity • Teamwork and respect • Learning • Social Responsibility

**INGRAM
MICRO**
Partner Smart™