



A Company with a Smart Vision

FY 2013 First Quarter Financial Statistics

October 25, 2012

SAFE HARBOR STATEMENT

Our remarks today will be related to our expectations with regard to a number of activities in which the Company is engaged. Reliance should not be placed upon such forward-looking statements because they involve risks and uncertainties which may cause our actual results to differ materially from those which we are going to talk about or which we may imply. Those risks and uncertainties are discussed in our Forms 10-K and 10-Q filed with the Securities and Exchange Commission, (and in recent Press Releases which have been issued). We do not have any material non-public information that will be discussed today.

LSI Industries Inc.

Segment Net Sales

	1st Qtr. FY 13		1st Qtr. FY 12
Lighting	\$55,791		\$49,171
Graphics	\$10,745		\$10,488
Elec. Comp.	\$5,754		\$4,404
All Other	\$2,429		\$1,432
Total	\$74,719		\$65,495

\$ in thousands; unaudited.

LSI Industries Inc.

Segment Operating Income

	1st Qtr. FY 13		1st Qtr. FY 12
Lighting	\$4,513		\$3,304
Graphics	\$(355)		\$(581)
Elec. Comp.	\$786		\$1,065
All Other	\$(2)		\$(139)
Corp & Eliminations	\$(1,915)		\$(1,471)
Total	\$3,027		\$2,178

\$ in thousands; unaudited.

LSI Industries Inc.

BALANCE SHEET DATA

	9/30/12	6/30/12
Cash & Investments	\$15,871	\$15,255
Receivables, net	\$44,917	\$44,412
Inventories, net	\$44,263	\$41,276
Goodwill & Intangible Assets	\$23,306	\$23,995
Debt	\$ nil	\$ nil
Shareholders' Equity	\$150,226	\$149,368

\$ in thousands; unaudited.

LSI Industries Inc.

Capital Expenditures, Depreciation & Amortization

	FY 2013 1st Quarter	FY 2012 1 st Quarter
Capital Expenditures	\$1,336	\$ 792
Depreciation & Amortization	\$1,850	\$1,968

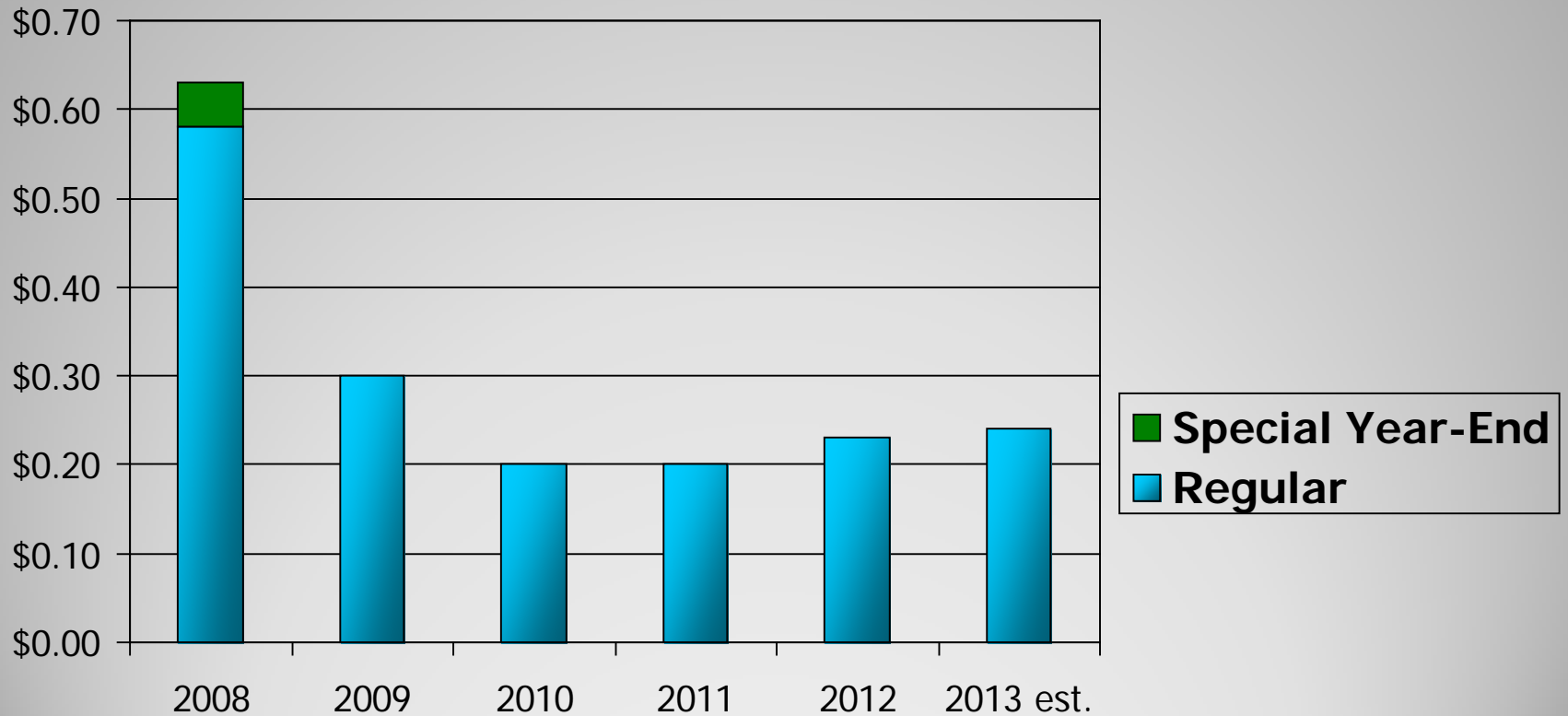
\$ in thousands; unaudited.

LSI Industries Inc.

CASH DIVIDEND ACTIONS

- **1st Quarter cash dividend of \$0.06 per share
Payable November 13th to shareholders of
record on November 6th**
- **The indicated annual cash dividend rate
is \$0.24 per share in fiscal 2013, the same
rate as in fiscal 2012**

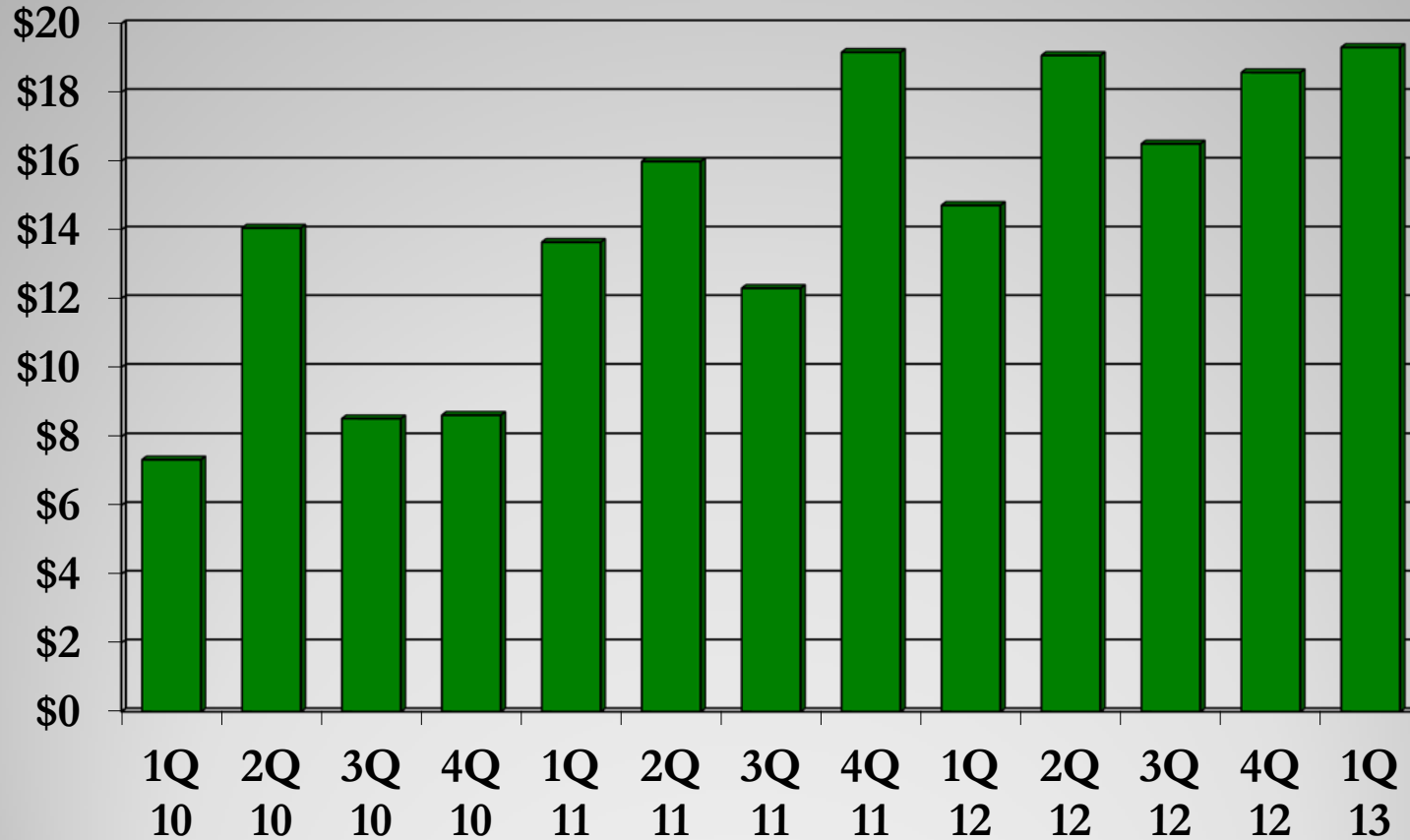
CASH DIVIDENDS PAID



\$ per share; dividends paid during the fiscal year; unaudited.

LSI Industries Inc.

LED Lighting Net Sales



\$ in millions; unaudited.

LSI Industries Inc.

Common Shares

The number of common shares outstanding as of the indicated balance sheet dates were:

September 30, 2012	24,020,656
June 30, 2012	24,035,564

The number of common shares used for the 1st Quarter and year-to-date diluted EPS calculations were as follows:

	<u>1st Quarter</u>	<u>1st Qtr. YTD</u>
FY 2013	24,373,000	24,373,000
FY 2012	24,360,000	24,360,000