

### HEWLETT-PACKARD COMPANY AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENTS OF EARNINGS (Unaudited)

	Three months ended						
	_	April 30, 2012	January 31, 2012			April 30, 2011	
Net revenue	\$	30,693	\$	30,036	\$	31,632	
Costs and expenses: (a)							
Cost of sales		23,541		23,313		23,832	
Research and development		850		786		815	
Selling, general and administrative		3,540		3,367		3,425	
Amortization of purchased intangible assets		470		466		413	
Restructuring charges		53		40		158	
Acquisition-related charges		17		22		21	
Total costs and expenses	_	28,471		27,994		28,664	
Earnings from operations		2,222		2,042		2,968	
Interest and other, net	_	(243)	_	(221)	_	(76)	
Earnings before taxes		1,979		1,821		2,892	
Provision for taxes	_	386		353		588	
Net earnings	\$	1,593	\$	1,468	\$	2,304	
Net earnings per share:							
Basic	\$	0.80	\$	0.74	\$	1.07	
Diluted	\$	0.80	\$	0.73	\$	1.05	
Cash dividends declared per share	\$	-	\$	0.24	\$	-	
Weighted-average shares used to compute net earnings per share:							
Basic		1,979		1,981		2,150	
Diluted		1,987		1,998		2,184	

<sup>(</sup>a) In connection with organizational realignments implemented in the first quarter of fiscal year 2012, certain costs previously reported as Cost of Sales have been reclassified as Selling, General and Administrative expenses to better align those costs with the functional areas that benefit from those expenditures.



### HEWLETT-PACKARD COMPANY AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENTS OF EARNINGS (Unaudited)

	Six mo	Six months ended April 3				
	2012	2	2011			
Net revenue	\$ 60	,729 \$	63,934			
Costs and expenses: (a)						
Cost of sales	46	,854	48,213			
Research and development	1	,636	1,613			
Selling, general and administrative	6	,907	6,542			
Amortization of purchased intangible assets		936	838			
Restructuring charges		93	316			
Acquisition-related charges		39	50			
Total costs and expenses	56	,465	57,572			
Earnings from operations	1	,264	6,362			
Earnings from operations	4	,204	0,302			
Interest and other, net		(464)	<u>(173</u> )			
Earnings before taxes	3	,800	6,189			
Provision for taxes		739	1,280			
Net earnings	<u>\$ 3</u>	<u>,061</u> \$	4,909			
Net earnings per share:						
Basic	\$	1.55 \$	2.27			
Diluted	\$	1.53 \$	2.23			
Cash dividends declared per share	\$	0.24 \$	0.16			
	,					
Weighted-average shares used to compute net earnings per share:  Basic	1	,980	2,166			
Diluted		,995	2,100			

<sup>(</sup>a) In connection with organizational realignments implemented in the first quarter of fiscal year 2012, certain costs previously reported as Cost of Sales have been reclassified as Selling, General and Administrative expenses to better align those costs with the functional areas that benefit from those expenditures.



## HEWLETT-PACKARD COMPANY AND SUBSIDIARIES ADJUSTMENTS TO GAAP NET EARNINGS, EARNINGS FROM OPERATIONS, OPERATING MARGIN AND EARNINGS PER SHARE

(Unaudited)

	TI	nree months ended April 30, 2012	ea	iluted rnings share		hree months ended January 31, 2012	ea	iluted rnings share	Т	hree months ended April 30, 2011	ea	iluted rnings share
GAAP net earnings	\$	1,593	\$	0.80	\$	1,468	\$	0.73	\$	2,304	\$	1.05
Non-GAAP adjustments:												
Amortization of purchased intangible assets		470		0.23		466		0.24		413		0.19
Restructuring charges		53		0.03		40		0.02		158		0.07
Acquisition-related charges		17		0.01		22		0.01		21		0.01
Wind down of the webOS device business (a)		(36)		(0.02)		-		-		-		-
Adjustments for taxes		(148)		(0.07)		(164)		(0.08)		(179)		(0.08)
Non-GAAP net earnings	\$	1,949	\$	0.98	\$	1,832	\$	0.92	\$	2,717	\$	1.24
										_		
CAAD comings from an exetions	¢.	2 222			Φ	2.042			Φ.	0.000		
GAAP earnings from operations	\$	2,222			\$	2,042			\$	2,968		
Non-GAAP adjustments:												
Amortization of purchased intangible assets		470				466				413		
Restructuring charges		53				40				158		
Acquisition-related charges		17				22				21		
Wind down of the webOS device business (a)		(36)				-				-		
Non-GAAP earnings from operations	\$	2,726			\$	2,570			\$	3,560		
GAAP operating margin		7%				7%				9%		
Non-GAAP adjustments	_	2%				2%			_	2%		
Non-GAAP operating margin		9%				9%				11%		
Non-GAAF operating margin	_	970			_	970			_	1170		

<sup>(</sup>a) Primarily includes adjustments to expenses for supplier-related obligations related to winding down the webOS device business.



## HEWLETT-PACKARD COMPANY AND SUBSIDIARIES ADJUSTMENTS TO GAAP NET EARNINGS, EARNINGS FROM OPERATIONS, OPERATING MARGIN AND EARNINGS PER SHARE

(Unaudited)

		x months ended April 30, 2012	ended Diluted oril 30, earnings			Six months ended April 30, 2011		Diluted arnings er share
GAAP net earnings	\$	3,061	\$	1.53	\$	4,909	\$	2.23
Non-GAAP adjustments:								
Amortization of purchased intangible assets		936		0.47		838		0.39
Restructuring charges		93		0.05		316		0.14
Acquisition-related charges		39		0.02		50		0.02
Wind down of the webOS device business (a)		(36)		(0.02)		-		-
Adjustments for taxes		(312)		(0.15)		(366)		(0.17)
Non-GAAP net earnings	\$	3,781	\$	1.90	\$	5,747	\$	2.61
GAAP earnings from operations	\$	4,264			\$	6,362		
Non-GAAP adjustments:		000				000		
Amortization of purchased intangible assets		936				838		
Restructuring charges		93				316		
Acquisition-related charges Wind down of the webOS device business (a)		39				50		
	Φ.	(36)			Φ.	7.500		
Non-GAAP earnings from operations	Ф	5,296			\$	7,566		
GAAP operating margin		7%				10%		
		7 % 2%				2%		
Non-GAAP adjustments					_			
Non-GAAP operating margin		9%				12%		

<sup>(</sup>a) Primarily includes adjustments to expenses for supplier-related obligations related to winding down the webOS device business.



## HEWLETT-PACKARD COMPANY AND SUBSIDIARIES CONSOLIDATED CONDENSED BALANCE SHEETS (In millions)

	April 30, 2012	Od	ctober 31, 2011
	(unaudited)		
ASSETS			
Current assets:			
Cash and cash equivalents	\$ 8,311	\$	8,043
Accounts receivable	16,609		18,224
Financing receivables	3,139		3,162
Inventory	7,306		7,490
Other current assets	14,324		14,102
Total current assets	49,689		51,021
Property, plant and equipment	12,236		12,292
Long-term financing receivables and other assets	11,018		10,755
Goodwill and purchased intangible assets	54,746		55,449
Total assets	<u>\$ 127,689</u>	\$	129,517
LIABILITIES AND STOCKHOLDERS' EQUITY			
Current liabilities:			
Current liabilities:  Notes payable and short-term borrowings	\$ 4,252	\$	
Current liabilities:  Notes payable and short-term borrowings  Accounts payable	12,900	\$	14,750
Current liabilities:  Notes payable and short-term borrowings  Accounts payable  Employee compensation and benefits	12,900 3,609	\$	14,750 3,999
Current liabilities:  Notes payable and short-term borrowings Accounts payable Employee compensation and benefits Taxes on earnings	12,900 3,609 871	\$	14,750 3,999 1,048
Current liabilities:  Notes payable and short-term borrowings Accounts payable Employee compensation and benefits Taxes on earnings Deferred revenue	12,900 3,609 871 7,582	\$	14,750 3,999 1,048 7,449
Current liabilities:  Notes payable and short-term borrowings Accounts payable Employee compensation and benefits Taxes on earnings	12,900 3,609 871	\$	14,750 3,999 1,048 7,449
Current liabilities:  Notes payable and short-term borrowings Accounts payable Employee compensation and benefits Taxes on earnings Deferred revenue	12,900 3,609 871 7,582	\$	14,750 3,999 1,048 7,449 15,113
Current liabilities:  Notes payable and short-term borrowings Accounts payable Employee compensation and benefits Taxes on earnings Deferred revenue Other accrued liabilities  Total current liabilities	12,900 3,609 871 7,582 13,585	\$	14,750 3,999 1,048 7,449 15,113
Current liabilities:  Notes payable and short-term borrowings Accounts payable Employee compensation and benefits Taxes on earnings Deferred revenue Other accrued liabilities  Total current liabilities  Long-term debt	12,900 3,609 871 7,582 13,585 42,799	\$	14,750 3,999 1,048 7,449 15,113 50,442
Current liabilities:  Notes payable and short-term borrowings Accounts payable Employee compensation and benefits Taxes on earnings Deferred revenue Other accrued liabilities  Total current liabilities  Long-term debt  Other liabilities	12,900 3,609 871 7,582 13,585 42,799	\$	14,750 3,999 1,048 7,449 15,113 50,442
Current liabilities:  Notes payable and short-term borrowings Accounts payable Employee compensation and benefits Taxes on earnings Deferred revenue Other accrued liabilities  Total current liabilities  Long-term debt Other liabilities  Stockholders' equity:	12,900 3,609 871 7,582 13,585 42,799 25,825	\$	14,750 3,999 1,048 7,449 15,113 50,442 22,551 17,520
Current liabilities:  Notes payable and short-term borrowings Accounts payable Employee compensation and benefits Taxes on earnings Deferred revenue Other accrued liabilities  Total current liabilities  Long-term debt  Other liabilities	12,900 3,609 871 7,582 13,585 42,799	\$	14,750 3,999 1,048 7,449 15,113 50,442 22,551 17,520 38,625
Current liabilities:  Notes payable and short-term borrowings  Accounts payable  Employee compensation and benefits  Taxes on earnings  Deferred revenue  Other accrued liabilities  Total current liabilities  Long-term debt  Other liabilities  Stockholders' equity:  HP stockholders' equity	12,900 3,609 871 7,582 13,585 42,799 25,825 17,368	\$	8,083 14,750 3,999 1,048 7,449 15,113 50,442 22,551 17,520 38,625 379 39,004



# HEWLETT-PACKARD COMPANY AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS (Unaudited) (In millions)

	Three months ended April 30, 2012		x months ended April 30, 2012
Cash flows from operating activities:			
Net earnings	\$	1,593	\$ 3,061
Adjustments to reconcile net earnings to net cash provided by operating activities:			
Depreciation and amortization		1,285	2,588
Stock-based compensation expense		169	344
Provision for bad debt and inventory		95	147
Restructuring charges		53	93
Deferred taxes on earnings		(45)	(155)
Excess tax benefit from stock-based compensation		(1)	(12)
Other, net		196	240
Changes in operating assets and liabilities:		(2.2.2)	
Accounts and financing receivables		(832)	1,479
Inventory		(91)	89
Accounts payable		525	(1,851)
Taxes on earnings		(42)	(54)
Restructuring		(100)	(274)
Other assets and liabilities		(332)	(2,029)
Net cash provided by operating activities		2,473	 3,666
Cash flows from investing activities:			
Investment in property, plant and equipment		(1,080)	(1,963)
Proceeds from sale of property, plant and equipment		128	224
Purchases of available-for-sale securities and other investments		(565)	(565)
Maturities and sales of available-for-sale securities and other investments		250	346
Payments made in connection with business acquisitions, net of cash acquired		-	(141)
Proceeds from business divestiture, net		<del>-</del> _	 81
Net cash used in investing activities		(1,267)	(2,018)
Cash flows from financing activities:			
Repayment of commercial paper and notes payable, net		(185)	(2,792)
Issuance of debt		2,017	5,052
Payment of debt		(2,561)	(2,661)
Issuance of common stock under employee stock plans		321	634
Repurchase of common stock		(350)	(1,130)
Excess tax benefit from stock-based compensation		1	12
Cash dividends paid		(251)	(495)
Net cash used in financing activities		(1,008)	(1,380)
Increase in cash and cash equivalents		198	268
Cash and cash equivalents at beginning of period		8,113	8,043
Cash and cash equivalents at end of period	\$	8,311	\$ 8,311



## HEWLETT-PACKARD COMPANY AND SUBSIDIARIES SEGMENT INFORMATION (Unaudited) (In millions)

	Three months ended						
	,	April 30, 2012	Já	January 31, 2012		April 30, 2011	
Net revenue: (a)							
Personal Systems Group	\$	9,452	\$	8,873	\$	9,415	
Services		8,831		8,626		8,916	
Imaging and Printing Group		6,132		6,258		6,843	
Enterprise Servers, Storage and Networking		5,211		5,018		5,516	
Software		970		946		797	
HP Financial Services		968		950		885	
Corporate Investments		18		58		42	
Total segments		31,582		30,729		32,414	
Eliminations of intersegment net revenue and other		(889)		(693)		(782)	
·		,		•		,	
Total HP consolidated net revenue	\$	30,693	\$	30,036	\$	31,632	
Fornings before toyon (2)							
Earnings before taxes: (a)							
Personal Systems Group	\$	524	\$	464	\$	533	
Services	<u> </u>	997	Ť	905	Ť	1,372	
Imaging and Printing Group		808		761		1,136	
Enterprise Servers, Storage and Networking		585		562		760	
Software		172		162		158	
HP Financial Services		96		91		83	
Corporate Investments		(49)		(48)		(199)	
Total segment earnings from operations		3,133		2,897		3,843	
Total doginant danning from operations		0,100		2,001		0,010	
Corporate and unallocated costs and eliminations		(203)		(153)		(153)	
Unallocated costs related to stock-based compensation expense		(168)		(174)		(130)	
Amortization of purchased intangible assets		(470)		(466)		(413)	
Restructuring charges		(53)		(40)		(158)	
Acquisition-related charges		(17)		(22)		(21)	
Interest and other, net		(243)		<u>(221</u> )		(76)	
Total HP consolidated earnings before taxes	\$	1,979	\$	1,821	\$	2,892	
<b>3</b>		,	<u> </u>		÷	1	

<sup>(</sup>a) Certain fiscal 2012 organizational reclassifications have been reflected retroactively to provide improved visibility and comparability. For each of the quarters in fiscal year 2011, the reclassifications resulted in the transfer of revenue and operating profit among the Services, Imaging and Printing Group, Enterprise Servers, Storage and Networking, Software and Corporate Investments financial reporting segments. Reclassifications between segments included the transfer of the Indigo Scitex support and the LaserJet and enterprise solutions trade support businesses from Services to the Imaging and Printing Group, the transfer of the business intelligence services business from Corporate Investments to Services, the transfer of the information management services business from Software to Services, and the transfer of the TippingPoint business from Enterprise Servers, Storage and Networking to Software. There was no impact on the previously reported financial results for the Personal Systems Group and HP Financial Services segments.



## HEWLETT-PACKARD COMPANY AND SUBSIDIARIES SEGMENT INFORMATION (Unaudited) (In millions)

	Six months ended April 30,			
	2012		2011	
Net revenue: (a)				
Personal Systems Group	\$ 18,325	\$	19,864	
Services	17,457		17,445	
Imaging and Printing Group	12,390		13,574	
Enterprise Servers, Storage and Networking	10,229		11,115	
Software	1,916		1,522	
HP Financial Services	1,918		1,712	
Corporate Investments	76		104	
Total Segments	62,311		65,336	
Eliminations of intersegment net revenue and other	 (1,582)		(1,402)	
Total HP consolidated net revenue	\$ 60,729	\$	63,934	
Earnings before taxes: (a)				
Personal Systems Group	\$ 988	\$	1,205	
Services	1,902		2,753	
Imaging and Printing Group	1,569		2,255	
Enterprise Servers, Storage and Networking	1,147		1,590	
Software	334		278	
HP Financial Services	187		162	
Corporate Investments	 (97)		(377)	
Total segment earnings from operations	6,030		7,866	
Corporate and unallocated costs and eliminations	(356)		(4)	
Unallocated costs related to stock-based compensation expense	(342)		(296)	
Amortization of purchased intangible assets	(936)		(838)	
Restructuring charges	(93)		(316)	
Acquisition-related charges	(39)		(50)	
Interest and other, net	 (464 <sup>°</sup> )		(173 <sup>°</sup> )	
Total HP consolidated earnings before taxes	\$ 3,800	\$	6,189	

(a) Certain fiscal 2012 organizational reclassifications have been reflected retroactively to provide improved visibility and comparability. For each of the quarters in fiscal year 2011, the reclassifications resulted in the transfer of revenue and operating profit among the Services, Imaging and Printing Group, Enterprise Servers, Storage and Networking, Software and Corporate Investments financial reporting segments. Reclassifications between segments included the transfer of the Indigo Scitex support and the LaserJet and enterprise solutions trade support businesses from Services to the Imaging and Printing Group, the transfer of the business intelligence services business from Corporate Investments to Services, the transfer of the information management services business from Software to Services, and the transfer of the TippingPoint business from Enterprise Servers, Storage and Networking to Software. There was no impact on the previously reported financial results for the Personal Systems Group and HP Financial Services segments.



#### HEWLETT-PACKARD COMPANY AND SUBSIDIARIES SEGMENT / BUSINESS UNIT INFORMATION (Unaudited) (In millions)

		Т	hree		Growth rate (%)			
		April 30, 2012	J	anuary 31, 2012		April 30, 2011	Q/Q	Y/Y
Net revenue: (a)								
Personal Systems Group								
Notebooks	\$	4,900	\$	4,942	\$	5,039	(1%)	(3%)
Desktops		3,827		3,206		3,641	19%	5%
Workstations		537		535		541	0%	(1%)
Other		188		190		194	(1%)	(3%)
Total Personal Systems Group		9,452		8,873		9,415	7%	0%
Services								
Infrastructure Technology Outsourcing		3,669		3,701		3,786	(1%)	(3%)
Technology Services		2,638		2,562		2,629	3%	0%
Application and Business Services (b)		2,524		2,363		2,501	7%	1%
Total Services		8,831		8,626		8,916	2%	(1%)
Imaging and Printing Group								
Supplies		4,060		4,079		4,612	0%	(12%)
Commercial Hardware		1,479		1,489		1,536	(1%)	(4%)
Consumer Hardware		593		690		695	(14%)	(15%)
Total Imaging and Printing Group		6,132		6,258		6,843	(2%)	(10%)
Enterprise Servers, Storage and Networking								
Industry Standard Servers		3,186		3,072		3,387	4%	(6%)
Storage		990		955		980	4%	1%
Business Critical Systems		421		405		546	4%	(23%)
Networking		614		586		603	5%	2%
Total Enterprise Servers, Storage and Networking		5,211		5,018		5,516	4%	(6%)
Software		970		946		797	3%	22%
HP Financial Services		968		950		885	2%	9%
	_				_	,		
Corporate Investments		18		58		42	(69%)	(57%)
Total segments		31,582	_	30,729	_	32,414	3%	(3%)
Elimination of intersegment net revenue and other		(889)		(693)		(782)	28%	14%
Total HP consolidated net revenue	\$	30,693	\$	30,036	\$	31,632	2%	(3%)

- (a) Certain fiscal 2012 organizational reclassifications have been reflected retroactively to provide improved visibility and comparability. For each of the quarters in fiscal year 2011, the reclassifications resulted in the transfer of revenue among the Services, Imaging and Printing Group, Enterprise Servers, Storage and Networking, Software and Corporate Investments financial reporting segments. Reclassifications between segments included the transfer of Indigo Scitex support and the LaserJet and enterprise solutions trade support businesses from Services to the Imaging and Printing Group, the transfer of the business intelligence services business from Corporate Investments to Services, the transfer of the information management services business from Software to Services, and the transfer of the TippingPoint business from Enterprise Servers, Storage and Networking to Software. In addition, revenue was transferred among the business units within the Services segment. There was no impact on the previously reported financial results for the Personal Systems Group and HP Financial Services segments.
- (b) The former Application Services, Business Process Outsourcing and Other Services business units were consolidated into a new Application and Business Services business unit in fiscal 2012.



#### HEWLETT-PACKARD COMPANY AND SUBSIDIARIES SEGMENT / BUSINESS UNIT INFORMATION (Unaudited) (In millions)

Six months ended April 30, 2012 2011 Net revenue: (a) Personal Systems Group Notebooks \$ 9,842 \$ 10,847 Desktops 7,033 7,537 Workstations 1.072 1.076 Other 378 404 Total Personal Systems Group 18,325 19,864 Services Infrastructure Technology Outsourcing 7.370 7.430 **Technology Services** 5.200 5.143 Application and Business Services (b) 4,887 4,872 **Total Services** 17,457 17,445 Imaging and Printing Group Supplies 8,139 8,970 Commercial Hardware 2,968 3,101 Consumer Hardware 1,283 1,503 Total Imaging and Printing Group 12,390 13,574 Enterprise Servers, Storage and Networking **Industry Standard Servers** 6,258 6,835 Storage 1,945 1,992 **Business Critical Systems** 826 1,101 Networking 1,200 1,187 10,229 Total Enterprise Servers, Storage and Networking 11,115 Software 1,916 1,522 **HP Financial Services** 1,918 1,712 Corporate Investments 104 76 Total segments 62,311 65,336 Elimination of intersegment net revenue and other (1,582)(1,402)

(a) Certain fiscal 2012 organizational reclassifications have been reflected retroactively to provide improved visibility and comparability. For each of the quarters in fiscal year 2011, the reclassifications resulted in the transfer of revenue among the Services, Imaging and Printing Group, Enterprise Servers, Storage and Networking, Software and Corporate Investments financial reporting segments. Reclassifications between segments included the transfer of Indigo Scitex support and the LaserJet and enterprise solutions trade support businesses from Services to the Imaging and Printing Group, the transfer of the business intelligence services business from Corporate Investments to Services, the transfer of the information management services business from Software to Services, and the transfer of the TippingPoint business from Enterprise Servers, Storage and Networking to Software. In addition, revenue was transferred among the business units within the Services segment. There was no impact on the previously reported financial results for the Personal Systems Group and HP Financial Services segments.

60,729

63,934

Total HP consolidated net revenue

(b) The former Application Services, Business Process Outsourcing and Other Services business units were consolidated into a new Application and Business Services business unit in fiscal 2012.



#### HEWLETT-PACKARD COMPANY AND SUBSIDIARIES SEGMENT NON-GAAP OPERATING MARGIN SUMMARY DATA (Unaudited) (In millions)

	Three months ended April 30, 2012	Change in Operatir	ng Margin (pts)	
	. ,	Q/Q	Y/Y	
Non-GAAP operating margin: (a)				
Personal Systems Group	5.5%	0.3 pts	(0.2 pts)	
Services	11.3%	0.8 pts	(4.1 pts)	
Imaging and Printing Group	13.2%	1.0 pts	(3.4 pts)	
Enterprise Servers, Storage and Networking	11.2%	0.0 pts	(2.6 pts)	
Software	17.7%	0.6 pts	(2.1 pts)	
HP Financial Services	9.9%	0.3 pts	0.5 pts	
Corporate Investments	(472.2%)	(389.4 pts)	1.6 pts	
Total segments	9.8%	0.4 pts	(2.1 pts)	
Total HP consolidated non-GAAP operating margin	8.9%	0.3 pts	(2.4 pts)	

(a) Certain fiscal 2012 organizational reclassifications have been reflected retroactively to provide improved visibility and comparability. For each of the quarters in fiscal year 2011, the reclassifications resulted in the transfer of revenue and operating profit among the Services, Imaging and Printing Group, Enterprise Servers, Storage and Networking, Software and Corporate Investments financial reporting segments. Reclassifications between segments included the transfer of Indigo Scitex support and the LaserJet and enterprise solutions trade support businesses from Services to the Imaging and Printing Group, the transfer of the business intelligence services business from Corporate Investments to Services, the transfer of the information management services business from Software to Services, and the transfer of the TippingPoint business from Enterprise Servers, Storage and Networking to Software. There was no impact on the previously reported financial results for the Personal Systems Group and HP Financial Services segments.



### HEWLETT-PACKARD COMPANY AND SUBSIDIARIES CALCULATION OF NET EARNINGS PER SHARE (Unaudited)

	Three months ended						
		pril 30, 2012	Ja	January 31, 2012		April 30, 2011	
Numerator:							
GAAP net earnings	\$	1,593	\$	1,468	\$	2,304	
	_						
Non-GAAP net earnings	\$	1,949	\$	1,832	\$	2,717	
Denominator:							
Weighted-average shares used to compute basic EPS		1,979		1,981		2,150	
Dilutive effect of employee stock plans		8		17		34	
Weighted-average shares used to compute diluted EPS		1,987		1,998		2,184	
GAAP net earnings per share:							
Basic (a)	\$	0.80	\$	0.74	\$	1.07	
Diluted (c)	\$	0.80	\$	0.73	\$	1.05	
Non-GAAP net earnings per share:							
Basic (b)	\$	0.98	\$	0.92	\$	1.26	
Diluted (c)	\$	0.98	\$	0.92	\$	1.24	

- (a) GAAP basic earnings per share were calculated based on GAAP net earnings and the weighted-average number of shares outstanding during the reporting period.
- (b) Non-GAAP basic earnings per share were calculated based on non-GAAP net earnings and the weighted-average number of shares outstanding during the reporting period.
- (c) Diluted net earnings per share included any dilutive effect of outstanding stock options, performance-based restricted units, restricted stock units and restricted stock.



### HEWLETT-PACKARD COMPANY AND SUBSIDIARIES CALCULATION OF NET EARNINGS PER SHARE (Unaudited)

		Six mon Apr	ths er il 30,	nded
		2012		2011
Numerator:				
GAAP net earnings	\$	3,061	\$	4,909
Non-GAAP net earnings	\$	3,781	\$	5,747
Denominator:				
Weighted-average shares used to compute basic EPS		1,980		2,166
Dilutive effect of employee stock plans		15		37
Weighted-average shares used to compute diluted EPS	· ·	1,995		2,203
GAAP net earnings per share:				
Basic (a)	\$	1.55	\$	2.27
Diluted (c)	\$	1.53	\$	2.23
Non-GAAP net earnings per share:				
Basic (b)	\$	1.91	\$	2.65
Diluted (c)	\$	1.90	\$	2.61

- (a) GAAP basic earnings per share were calculated based on GAAP net earnings and the weighted-average number of shares outstanding during the reporting period.
- (b) Non-GAAP basic earnings per share were calculated based on non-GAAP net earnings and the weighted-average number of shares outstanding during the reporting period.
- (c) Diluted net earnings per share included any dilutive effect of outstanding stock options, performance-based restricted units, restricted stock units and restricted stock.