

Ingram Micro Fact Sheet Third Quarter 2012

Ingram Micro Inc., a Fortune 100 company, is the world's largest wholesale technology distributor and a global leader in IT supply-chain, mobile device lifecycle services and logistics solutions. As a vital link in the technology value chain, Ingram Micro creates sales and profitability opportunities for vendors and resellers through unique marketing programs, outsourced logistics and mobile solutions, technical support, financial services and product aggregation and distribution.

Since its beginnings in 1979, Ingram Micro has connected technology solution providers with vendors worldwide, identifying markets and technologies that shape the IT industry. Today, Ingram Micro remains at the forefront of the global technology marketplace, bringing the latest products and services to market and finding new ways to bring value to its customers.

The company supports global operations through an extensive sales and distribution network throughout North America, Europe, Middle East and Africa (EMEA), Asia-Pacific and Latin America.

CORPORATE ADDRESS:

Ingram Micro Inc. 1600 E. Saint Andrew Place Santa Ana, CA 92705 Phone: (714) 566-1000

A HISTORY OF FIRSTS

Ingram Micro was the first broad-based IT distributor to:

- Reach \$1 billion in sales
- Establish fee-for-service logistics, high-end consumer electronics and comprehensive services businesses
- Offer vendors services using predictive analytics on our database
- Deliver social networking tools to customer communities
- Provide a VAR service network with Ingram Micro Services Network (IMSN)
- Host job fairs to help resellers interview and hire technical talent
- Introduce first online catalog with real-time price and availability
- Adopt UPC codes on IT products in the IT industry
- Deploy RF-based inventory transactions
- Use laser-printed packing slips and shipping labels

KEY FACTS

Ticker Symbol: IM (NYSE)2011 Revenue: \$36.3 billion2011 Net Income: \$244.2 million

2011 EPS: \$1.53

2012 Fortune 500 Ranking: 81Employees: More than 19,000*

- Customers in more than 145 countries*
- 125 distribution centers worldwide*
- Representing more than 1,300 vendors*
- Serving over 200,000 resellers and B2B customers*
- Only global broad-based IT distributor with significant Asia-Pacific presence
- 2012 fourth quarter ends on December 31, 2012

*Combined Ingram Micro and Brightpoint Inc. as reported in 2011 10-Ks

CORPORATE LEADERS

Alain Monié, President and Chief Executive Officer

William D. Humes, Chief Operating and Financial Officer

Larry C. Boyd, Executive Vice President, Secretary and General Counsel

Robert Gifford, Executive Vice President, Global Logistics

Lynn Jolliffe, Executive Vice President, Human Resources

Mario Leone, Executive Vice President and Chief Information Officer

G. Sam Kamel, Senior Vice President, Corporate Strategy

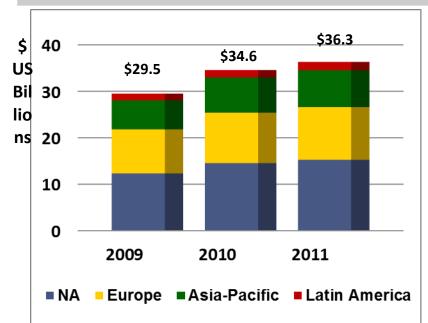
REGIONAL LEADERS

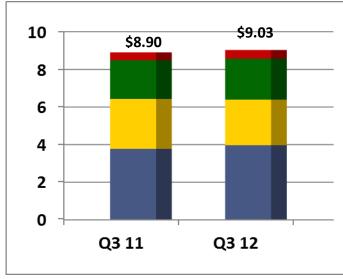
Paul Bay, Acting President, North America

Alain Maquet, Senior Executive Vice President and President, EMEA

Shailendra Gupta, Senior Executive Vice President and President, Asia-Pacific

John Soumbasakis, Executive Vice President and President, Latin America





Q3 2012 FINANCIAL PERFORMANCE

- Worldwide sales up 1% year-over-year at \$9.03 billion
 - All regions grew in local currency
 - Highest Q3 sales in Company's history
 - FX had a negative impact of 5% year-over-year
- Gross margin of 5.02%
 - Margin continues to be impacted by stronger sales of high velocity/lower cost to serve products and a greater mix of sales into lower margin customer segments
- Operating margin of 1.03 basis points
 - Strong operating leverage, with operating expense at 4.00% of sales
 - Demonstrating operating leverage as operating income increased 8%+ on sales growth of 1%
- Net income of \$53.3 million, or \$0.35 per share
 - Includes negative impact of items totaling \$10.4 million pretax, or \$0.05 per share
- Solid balance sheet and flexible structure

Corporate Website: www.ingrammicro.com (Locator to global country websites available)

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