



Third Quarter Financial Statistics

April 26, 2012

SAFE HARBOR STATEMENT

Our remarks today will be related to our expectations with regard to a number of activities in which the Company is engaged. Reliance should not be placed upon such forward-looking statements because they involve risks and uncertainties which may cause our actual results to differ materially from those which we are going to talk about or which we may imply. Those risks and uncertainties are discussed in our Forms 10-K and 10-Q filed with the Securities and Exchange Commission, (and in recent Press Releases which have been issued). We do not have any material non-public information that will be discussed today.

LSI Industries Inc.

Segment Net Sales

	3rd Qtr. FY 12		3rd Qtr. FY 11
Lighting	\$46,714		\$46,748
Graphics	\$8,940		\$10,500
Elec. Comp.	\$4,609		\$6,212
All Other	\$2,674		\$1,168
Total	\$62,937		\$64,628

\$ in thousands; unaudited.

LSI Industries Inc.

Segment Net Sales

	Nine Months FY 12		Nine Months FY 11
Lighting	\$149,411		\$142,700
Graphics	\$29,519		\$56,383
Elec. Comp.	\$13,228		\$16,053
All Other	\$5,048		\$4,148
Total	\$197,206		\$219,284

\$ in thousands; unaudited.

LSI Industries Inc.

Segment Operating Income

	3rd Qtr. FY 12		3rd Qtr. FY 11
Lighting	\$2,555		\$1,534
Graphics	\$(767)		\$581
Elec. Comp.	\$1,057		\$3,120
All Other	\$(680)		\$(522)
Corp & Eliminations	\$(2,071)		\$(2,230)
Total	\$94		\$2,483

\$ in thousands; unaudited.

LSI Industries Inc.

Segment Operating Income

	Nine Months FY 12		Nine Months FY 11
Lighting	\$8,691		\$7,150
Graphics	\$(2,216)		\$8,403
Elec. Comp.	\$2,811		\$5,963
All Other	\$(1,047)		\$(889)
Corp & Eliminations	\$(4,748)		\$(6,873)
Total	\$3,491		\$13,754

\$ in thousands; unaudited.

LSI Industries Inc.

BALANCE SHEET DATA

	3/31/12	6/30/11
Cash & Investments	\$18,547	\$ 4,056
Receivables, net	\$37,277	\$44,974
Inventories, net	\$42,205	\$50,298
Goodwill & Intangible Assets	\$24,192	\$23,280
Debt	\$ --	\$1,099
Shareholders' Equity	\$149,174	\$151,218

\$ in thousands; unaudited.

LSI Industries Inc.

Capital Expenditures, Depreciation & Amortization

	FY 2012 Nine Months	FY 2011 Nine Months
Capital Expenditures	\$2,546	\$4,001
Depreciation & Amortization	\$5,852	\$5,886

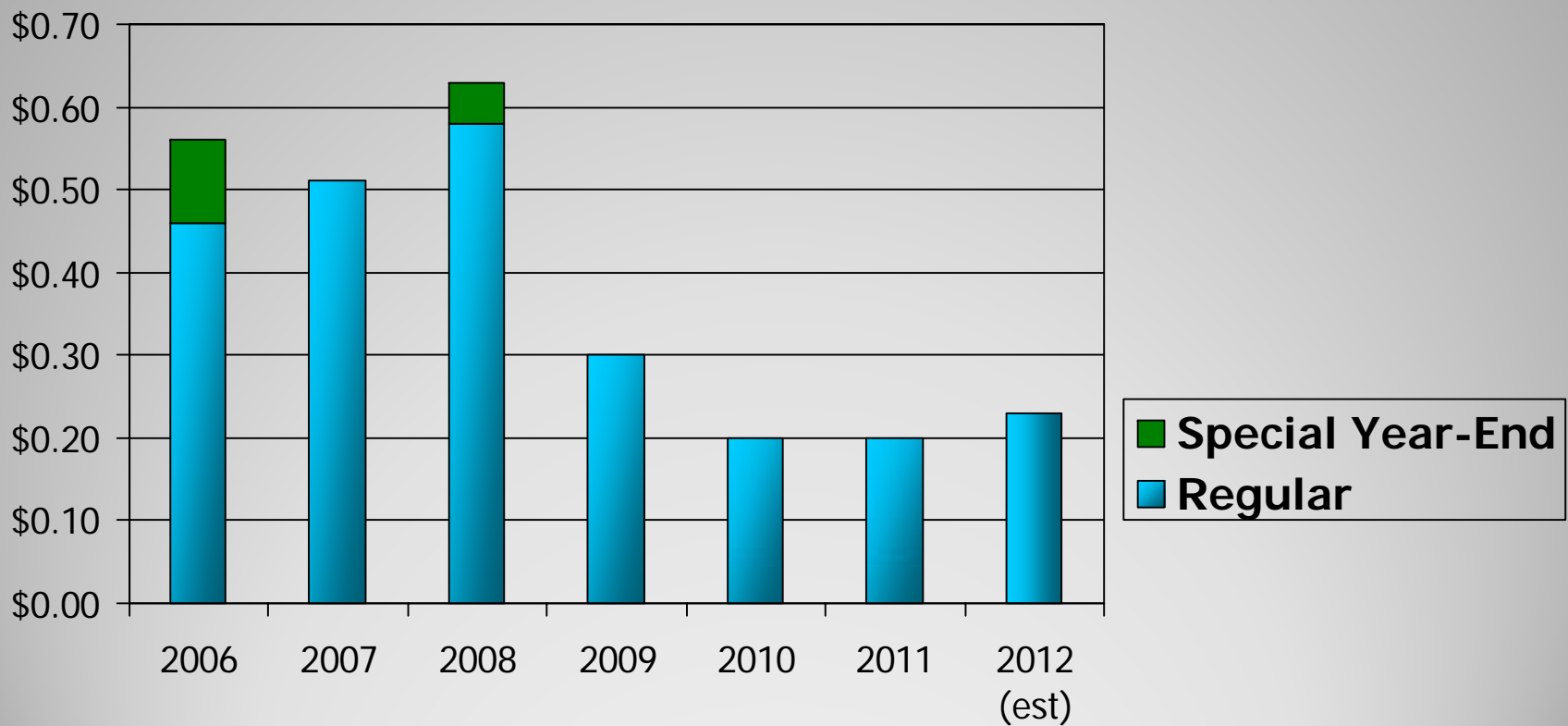
\$ in thousands; unaudited.

LSI Industries Inc.

CASH DIVIDEND ACTIONS

- **3rd Quarter cash dividend of \$0.06 per share
Payable May 15th to shareholders of
record on May 8th**
- **The indicated annual cash dividend rate
was increased from \$0.20 per share in fiscal
2011 to \$0.24 per share in fiscal 2012**

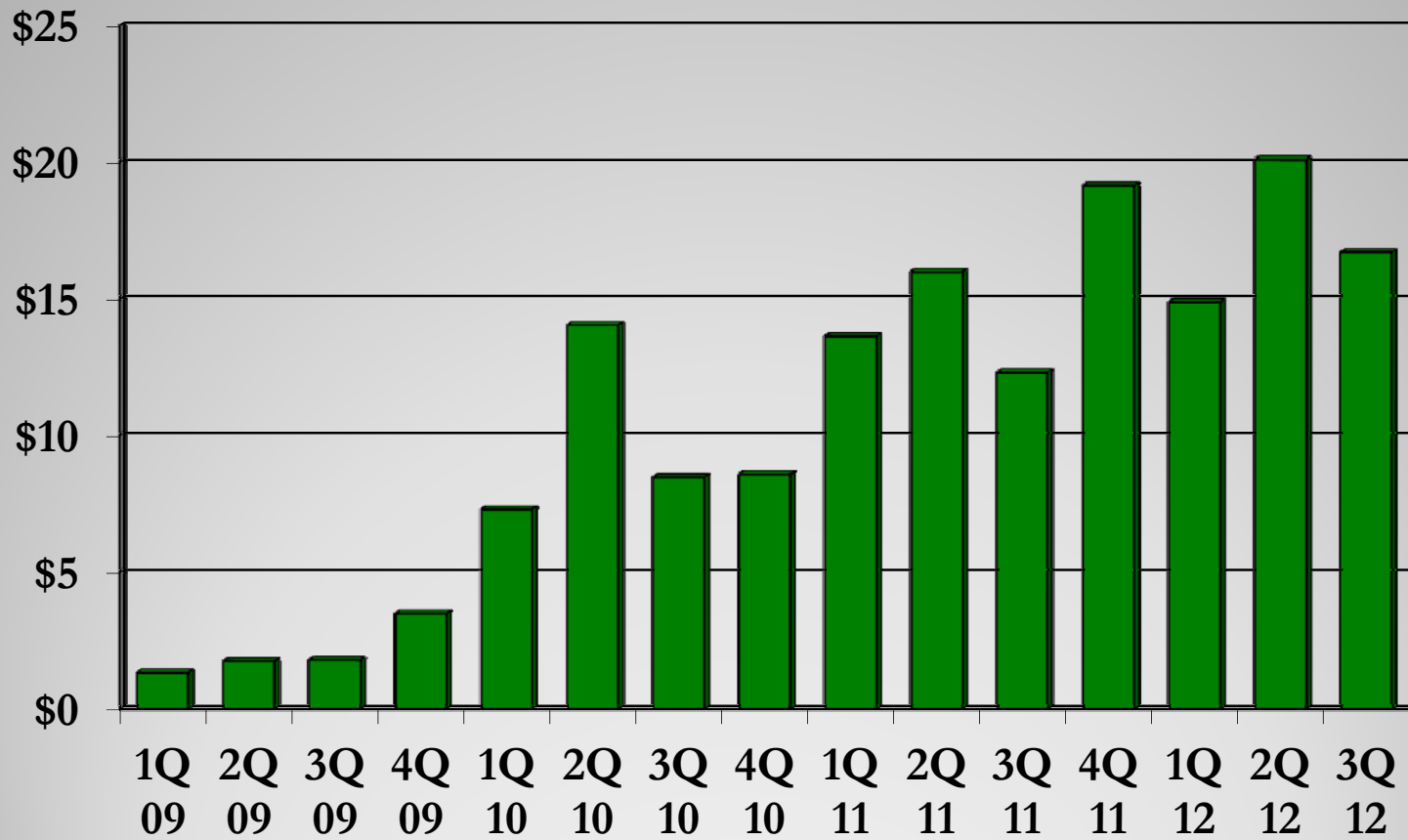
CASH DIVIDENDS PAID



\$ per share; dividends paid during the fiscal year; unaudited.

LSI Industries Inc.

LED Lighting Net Sales



\$ in millions; unaudited.

LSI Industries Inc.

Common Shares

The number of common shares outstanding as of the indicated balance sheet dates were:

March 31, 2012	24,034,551
June 30, 2011	24,047,485

The number of common shares used for the 3rd Quarter and Nine Month diluted EPS calculations were as follows:

	<u>3rd Quarter</u>	<u>Nine Month</u>
FY 2012	24,360,000	24,352,000
FY 2011	24,363,000	24,331,000