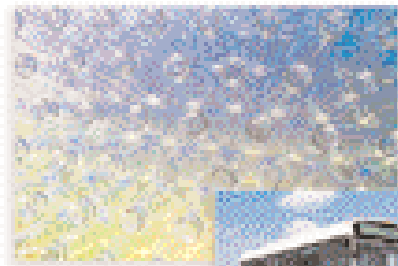
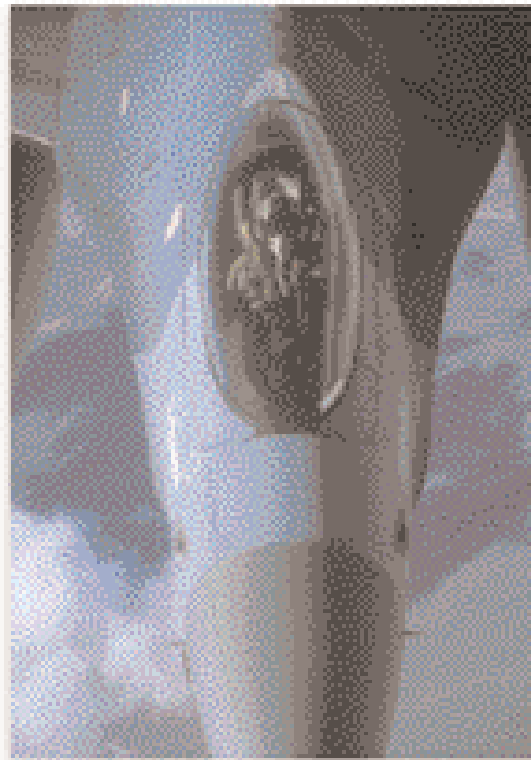


# American Capital



ANNUAL REPORT 2001

American Capital is a publicly traded buyout and mezzanine fund with capital resources exceeding \$1 billion. American Capital is an equity partner in management and employee buy-outs; invests in debt and equity of companies led by private equity firms, and provides capital directly to private and small public companies. American Capital funds growth, acquisitions and recapitalizations.

Nasdaq: ACAS

[www.AmericanCapital.com](http://www.AmericanCapital.com)

COVER

Upper right, descending: Numatics, Manufacturer of Pneumatic Valves, Motion Control Products; Roy F. Weston, Inc., Infrastructure Redevelopment Services; Aeriform Corporation, Independent Distributor of Specialty & Industrial Cylinder Gases.

Center: Textstars, Inc., Designer and Manufacturer of Aerospace & Mass Transit Components.

Lower right: Confluence Holdings, Inc., Manufacturer of Kayaks & Canoes.

Lower left, descending: Iowa Mold Tooling, Inc., Specialty Cranes, Service Vehicles & Material Handling Systems; Chromas Technologies Corporation, Manufacturer of Digital & Analog Printing Presses; The Lion Brewery, Inc.; Chance Coach, Inc., Bus Manufacturer.

## CONSOLIDATED FINANCIAL HIGHLIGHTS

(Dollars in thousands except per share data)	Year Ended December 31, 2001	Year Ended December 31, 2000	Year Ended December 31, 1999	Year Ended December 31, 1998	Three Months Ended December 31, 1997
<b>Per Share Data (2)</b>					
Net asset value at beginning of the period	\$ 15.90	\$ 17.08	\$ 13.80	\$ 13.61	\$ 13.60
Net operating income (1)	2.27	2.00	1.79	1.30	0.16
Realized gain on investments	0.17	0.21	0.20	—	—
(Decrease) increase in unrealized appreciation on investments (1)	(1.85)	(2.41)	5.08	0.23	0.06
Net increase (decrease) in shareholders' equity resulting from operations	\$ 0.59	\$ (0.20)	\$ 7.07	\$ 1.53	\$ 0.22
Issuance of common stock	1.79	0.70	0.71	—	—
Effect of antidilution (dilution)	0.86	0.49	(2.76)	—	—
Distribution of net investment income	(2.30)	(2.17)	(1.74)	(1.34)	(0.21)
Net asset value at end of period	\$ 16.84	\$ 15.90	\$ 17.08	\$ 13.80	\$ 13.61
Per share market value at end of period	\$ 28.35	\$ 25.19	\$ 22.75	\$ 17.25	\$ 18.13
Total return (3) (4)	22.33%	20.82%	44.36%	2.16%	22.23%
Shares outstanding at end of period	38,017	28,003	18,252	11,081	11,069
<b>Ratio/Supplemental Data</b>					
Net assets at end of period	\$640,265	\$445,167	\$311,745	\$152,723	\$150,652
Average net assets	\$542,716	\$378,456	\$232,234	\$151,688	\$150,596
Ratio of operating expenses, net of interest expense, to average net assets (5)	4.10%	4.68%	5.02%	5.34%	4.34%
Ratio of interest expense to average net assets	1.91%	2.56%	2.03%	0.04%	—
Ratio of operating expenses to average net assets (5)	6.01%	7.24%	7.05%	5.38%	4.34%
Ratio of net operating income to average net assets (5)	13.20%	11.80%	10.33%	9.43%	4.42%

(1) Adoption of the provisions in the AICPA Audit and Accounting Guide for Investment Companies effective for the year ended December 31, 2001 decreased net operating income per share \$0.03, and increased unrealized depreciation on investments \$0.03 per share for the year ended December 31, 2001.

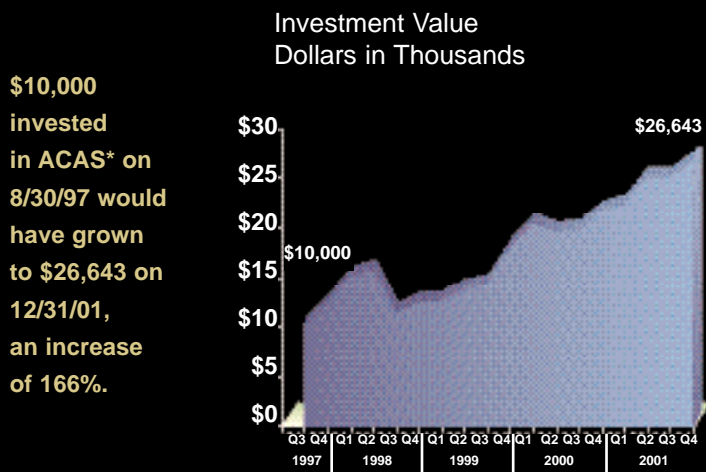
(2) Basic per share data.

(3) Total return equals the increase (decrease) of the ending market value over the beginning market value plus reinvested dividends, divided by the beginning market value.

(4) Amount was not annualized for the results of the three-month period ended December 31, 1997.

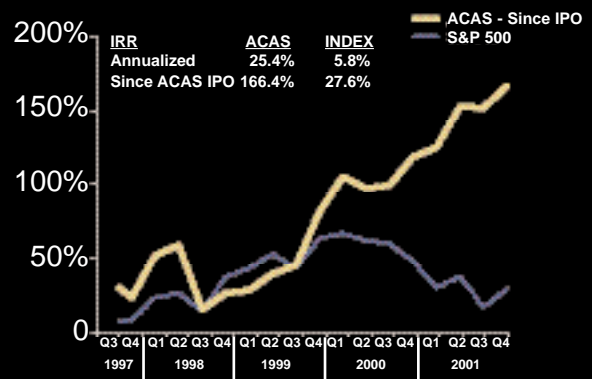
(5) Amount was annualized for the results of the three-month period ended December 31, 1997.

See accompanying notes.



**ACAS closed at \$28.35 on 12/21/01**  
\*Assumes Dividends are reinvested

**American Capital\* v. S&P 500\***  
Percent change in share price and index since 8/30/97



## FROM THE CHAIRMAN

Before we summarize the past year and look to the future, we want to pause and reflect on the tragic events in 2001. September 11th was a day that challenged us all as America suffered the worst foreign attack ever committed on our soil. None of us will forget that day or the innocent people lost. We are grateful no one at American Capital was hurt. We consider ourselves among the fortunate and appreciate your support during and since those tragic days.



## TO OUR SHAREHOLDERS

### Environment

During 2001, the value of American Capital's franchise grew as we proved the flexibility and strength of our business model. The difficult economic conditions put strains on businesses. Banks reeled in their lending, placing added pressures on their existing borrowers and creating a credit crunch for stable middle market businesses and corporate transactions. Many private equity and mezzanine funds found themselves enmeshed in the problems of the telecommunications and technology sectors. With these funds focused on their problem companies and their ability to raise new capital impaired, an important source of middle market liquidity became less active. Public market valuations remained low, so large public companies became less competitive acquirers of middle market companies, and companies large and small cut back on their expansion plans, thereby reducing their purchases of capital goods. Partially offsetting these negative developments was the dramatic decline in interest rates.

We see this investment environment continuing even through the early stages of an economic recovery. It is our view that banks are going to be slow to return to the cash flow oriented lending levels of the late 1990s, if at all. The reasons for this arise out of the structure of the banking industry. Banks are subject to heavy regulation of their portfolios. They generally lack experienced underwriters of mezzanine and equity risk, are constrained from owning equity

and thereby lack appropriate control features, and cut back their syndication business in response to regulatory pressures. And, bank consolidation has reduced the number of middle market lenders. While we are seeing other sources of capital develop to fill in where the banks have pulled back, we believe that this new capital is modest in size compared to the great void created by the pullback of the banks. We believe this new capital is rationally priced.

Our competition for mezzanine and equity capital for middle market companies typically comes from more than 1,000 private funds that usually have \$300 to \$500 million of capital. It is a highly fragmented industry. These funds have a generally high cost of capital. After investing the capital once, most must then return it to their partners upon exiting an investment. To invest again, they must undergo the arduous and expensive process of capital raising. Most of these funds have small staffs who are responsible for new investments; managing existing investments, including troubled companies; and all capital raising efforts. The idea underlying American Capital's business model is simple: gain market share by institutionalizing this industry with a more efficient and flexible vehicle. Gaining market share will result in American Capital seeing more opportunities, thereby improving our chances of finding more great businesses in which to invest.

In 2001, we demonstrated the power of our flexible capital.



**Adam Blumenthal**  
Vice Chairman

**Ira Wagner**  
Executive Vice President &  
Chief Operating Officer

**Malon Wilkus**  
Chairman, President &  
Chief Executive Officer

**John Erickson**  
Executive Vice President &  
Chief Financial Officer

This economic environment and the changes occurring in the capital markets provide the backdrop for a year that we believe is a turning point for American Capital. Our debt and equity investors developed a sense of how we perform during a recession. We demonstrated the power of our flexible capital in the marketplace. Our plan to rationalize our industry by institutionalizing the deployment of mezzanine and equity capital to the middle market began to take shape. And the franchise that is the result of these efforts continues to grow.

#### Results

American Capital continued to perform and deliver on expectations despite the tough economic environment. We increased our net operating income per share by 14% to \$2.24, and increased the regular quarterly dividend by 14% as well. We invested a record \$389 million, growing the portfolio to 56 companies with nearly \$6 billion of revenues and \$560 million of EBITDA. We continue to build our capital gains track record. We exited investments in four companies totaling \$60 million and realized IRRs ranging from 18% to 24%. We expect to continue to exit a modest level of our investments until the economy improves. In 2002, we forecast principal payments of \$70 to \$90 million, predominantly from exits. The flexibility of our capital allows us to be patient and not exit companies in periods when valuations are low.

**Tough environments create opportunities for those positioned to take advantage of them.**

American Capital also raised more than \$230 million of equity in three offerings. We believe that many of our shareholders and debt investors were watching to see how we would perform in a tough environment. Although we substantially depreciated certain of our assets, we were still able to continue delivering outstanding performance with respect to our net operating income, which, we believe, is attributable to the strength of our business model.

While we are pleased to report the positive business events of 2001, we must also report the results that were disappointments. As we shared our thoughts with you last year, we saw 2001 as a year of challenge, change and opportunity—and that is how it unfolded. The challenge for us was to steer our portfolio through a recession while continuing to develop our franchise. We went from not having any delinquent loans during the first three years of our public life, to having to deal with problems at portfolio companies that were generally the result of a declining economy. We had an average of \$21 million on non-accrual during the year, which was higher than the \$10 to \$18 million range we had forecast for the year. We also recorded net unrealized depreciation of \$54 million on our portfolio companies (excluding changes to interest rate swaps that serve to lock in our spreads). While our portfolio and business model are strong enough to absorb this, we've paid a great deal of attention to these difficul-

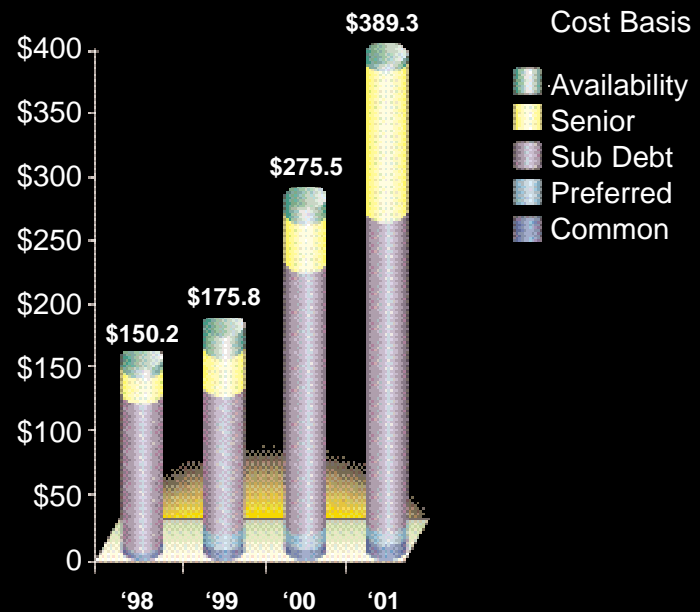
# 41%

## INCREASE

in new investments  
from 2000 to 2001;  
over \$1 billion invested  
since August 1997 IPO.

### Our New Investments

Dollars in Millions



ties, not only to turn them around, but so that we could learn from our mistakes, thereby improving future performance.

#### Examining Our Assumptions

In examining our performance we started by assessing our investment thesis. We invest in companies with operating histories of generating significant cash flow relative to our investment, proven management teams and strong market positions for their products or services. And we underwrite every investment as an equity sponsor regardless of whether we are investing subordinated debt or equity. Having not strayed from this thesis over the years, we were able to avoid the telecommunications and technology sectors that recently promised large returns yet disappointed so many investors. But we did invest in many old-line, cash flowing businesses, such as companies that manufacture automotive parts, machine tools, canoes and kayaks, food service equipment and so on. While we did not find fault with our investment thesis, we have to admit that we made several investments in which we underestimated the impact of a downturn in the economy.

We underwrite investments so that they have good cash flow coverage of their debt service requirements on day one. We test the capital structure by modeling the impact of a recession as well as other

possible negative events. In several of our companies in the capital goods and other sectors, we underestimated the loss of revenues during an economic downturn, one that was compounded by the events of September 11th. This caused the companies to perform more poorly than we had anticipated. We are resolved to avoid this mistake in the future.

Since 1998,  
we have enjoyed  
a 15% rate of  
growth to our net  
operating income.

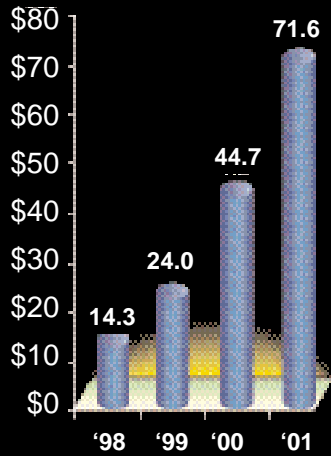
We began preparing our portfolio companies for a recession more than 15 months ago as they were developing their budgets for 2001. We encouraged them to think in terms of a recessionary environment and to develop plans for reducing costs in response to lower revenues. Some of our companies did a stellar job, while others lagged in their response. One of our most challenging jobs is to help those portfolio companies that have performed below expectations, whether it is due to inaction, or a steeper than anticipated decline in their markets. As you might imagine, this job has kept us busy.

Starting in 2000, we began to create a dedicated team of professionals to work on companies that are performing below expectations. This team of five professionals, led by one of our principals, is composed of two CEOs who have proven themselves from our portfolio companies, an additional principal with significant turnaround experience, and one vice president. They are supported by our portfolio monitoring staff, composed of 11 CPAs, and work closely with our prin-

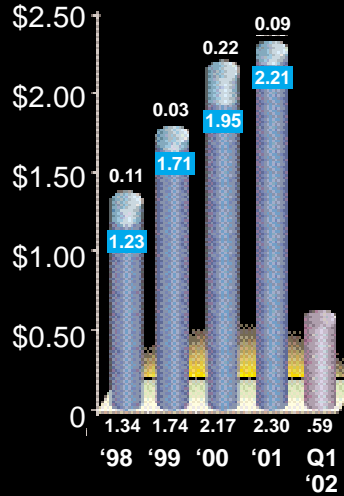
**60%**  
INCREASE

in NOI from  
2000 to 2001.

**Net Operating Income**  
Dollars in Millions



**Dividends Per Share**



**13%**  
INCREASE

in regular  
dividend from  
2000 to 2001.  
\$8.35 of  
dividends  
paid since IPO.

cipals, associates and analysts throughout our offices. They are working with some of our portfolio companies in an effort to improve their operations, or reduce debt by selling off non-critical assets. This team has demonstrated that they have the ability and experience to make the tough decisions required to fix problems.

### Seizing Opportunities

We are also being creative in adding value to the portfolio at a time when valuations are down as competitors suffer from the recession. A wonderful way to add value to a portfolio company is to help them acquire a competitor or a company that can strategically expand the portfolio company's product lines, distribution channels, or customer base. We have succeeded in helping five of our portfolio companies make strategic, accretive acquisitions and are working on more. We believe this will position them well for an economic recovery.

Tough environments create opportunities for those positioned to take advantage of them. Demand for our capital is at an all time high. We believe we are in the best market for investing in middle market companies since the last recession. Financial results, valuations and capital availability for middle market companies are all down. Banks and finance companies have significantly reduced their lending to middle market companies, providing tremendous opportuni-

**We invested  
a record \$389  
million, growing  
the portfolio to  
56 companies.**

ties to American Capital. While two years ago senior lenders were typically lending at 3.5 to 4.0 times EBITDA, today they are lending in the range of 2.0 to 2.5 times EBITDA. Many equity sponsors have pulled back because without sufficient senior debt, the equity required to purchase a company is often too large to achieve the returns that they promised to their partners. Each year we have discussed with you the fact that our ability to invest across the balance sheet in senior debt, subordinated debt and equity is an extremely powerful tool. This market has helped prove that capital flexibility is critical to investing in the middle market and validates our business plan.

We believe that we were the most active investor in our market during 2001.

Intermediaries that represent middle market companies recognize American Capital's ability to close transactions in a tough environment, resulting in the largest pipeline of quality opportunities in our history, adding to our value as a franchise.

We plan to continue to take advantage of the opportunities in the market and expect to invest between \$475 and \$550 million during 2002. We are increasing our volume of new investments when many equity and mezzanine funds are reporting low volumes. This anomaly is a direct result of the flexibility of our capital and having three product lines, unmatched by our competitors. The troubles faced by private equity and mezzanine funds have underlined

the advantages of being a public company. Our liquidity, transparency, and diversity of funding sources have been increasingly appealing to management teams of prospective portfolio companies, helping us find stronger investment opportunities. In addition, we believe that over time, we will prove that the risk-adjusted returns available today will be outstanding.

There are early signs that the economy is recovering and we are hopeful that by the second half of 2002 that will be evident in our portfolio companies. Nevertheless, we are also realists. We know that we could experience a double dip recession and are closely watching our portfolio companies' results. Additionally, the team we have built to work on difficult situations will help us react quickly if this occurs.

### Building the Franchise

American Capital is building a nationwide franchise by having flexible capital to invest in all market conditions. We are institutionalizing the investment process by centralizing capital raising, marketing and the ultimate investment decision; and by standardizing the financial modeling, due diligence upon which good investment decisions are based, and the closing documentation. By establishing seven offices across the country, we have proven that our strategy is scalable. Our offices are growing and have the capacity to manage far more portfolio companies and capital investments. We expect in the years ahead to open more

offices in other cities across the country. Moreover, we intend to staff these offices with the best principals and associates in our industry to match those working here today.

**We are centralizing capital raising, marketing and the ultimate investment decision; and standardizing the financial modeling, due diligence... and the closing documentation. And our 7 offices have proven our business model is scalable.**

In pursuing our strategy of rationalizing our industry, we have a significant edge over competing funds because of our lower cost of capital. Unlike the finite life capital comprising most funds, we raise permanent equity capital and are borrowing debt at investment grade costs. In 2001, we completed our first term securitization, on-balance sheet, which matched the life of our loans and cost us LIBOR plus 87 basis points. You will read more about our cost of capital and other market advantages as well as some of our portfolio companies in the following pages.

As we grow, we believe we can deliver net operating income that increases at an annual rate averaging 13% to 16%. This

year we forecast our net operating income to be between \$2.54 and \$2.62 per share on a diluted basis. We also believe that over time, we will accelerate our rate of exits, thereby enjoying capital gains far more frequently. Shareholders have received a 25% annualized return since our IPO and 22% return for 2001. American Capital is proving its ability to deliver for shareholders in difficult economic times as well as in times of prosperity. We are dedicated to building a major institution that plays an important role in the middle market and our economy.

We appreciate your continuing support.

Sincerely,



Malon Wilkus  
Chairman, President and Chief Executive Officer



Adam Blumenthal  
Vice Chairman

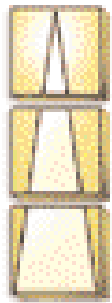


John Erickson  
Executive Vice President and Chief Financial Officer



Ira Wagner  
Executive Vice President and Chief Operating Officer





# American Capital



OUR PORTFOLIO COMPANIES

In the following pages, you'll be introduced to some of American Capital's portfolio companies. We have invested over \$1 billion in middle market companies in industrial manufacturing, consumer products, services, transportation, construction, wholesale, retail, and health care. The strength of our portfolio lies not only in its diversity across and within these sectors, but in the owners, managers and workers who report to work every day. With our shareholders and our portfolio companies, we are putting capital to work.

American Capital has a lower cost of capital relative to many funds.

- As a public company we can access a far greater pool of capital than these competitors, who must raise private capital.
- We can redeploy our principal and capital gains. Our competitors must distribute their capital to their investors upon exiting an investment.
- We can lever our equity capital. Up to half of our capital may be composed of debt, which cost us 5.9% during 2001. Many of our competitors ordinarily capitalize only with equity.

American Capital benefits from significant market advantages.

- We invest up to \$35 million. Our typical competitors are generally limited to no more than \$15 million.

In 2001, American Capital's portfolio companies earned over \$5.5 billion in revenues and over \$560 million in EBITDA.

- We can provide a one-stop source of senior debt, sub debt and equity. Most mezzanine and equity funds are restricted from investing across the balance sheet by their charters. We are often the only investors that can respond to the entire capital structure of a transaction.
- We are publicly traded, so our structure does not dictate our exit strategy. Private equity funds are virtually always finite-life companies, and commit to returning their capital after a fixed period. We are prepared to be a partner with our portfolio companies for as long as we can help them grow.
- We make a better partner with our portfolio companies than many other investors because we are prepared to make add-on investments in quality opportunities when our competitors would be compelled to pursue an exit strategy.
- Because a large portion of our return comes from interest, we need less equity to reap our required total return, leaving more of the equity for owners, managers and employees.
- We are virtually unique in using ESOPs to enhance the value of companies, making it an excellent counter cyclical tool.

With these advantages, American Capital is rationalizing the middle market portion of the private equity and mezzanine industry every quarter, gaining market share in this estimated \$20 billion market.

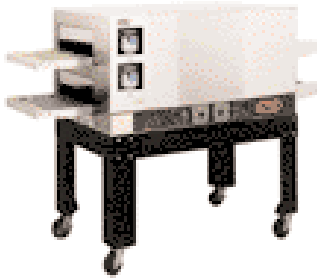
#### PRECEDING PAGE

Top right: Starcom Holdings designs, integrates and installs services for commercial electrical, telecommunications and computer networking systems.

Aeriform Corporation (upper right and upper left) is one of the largest specialty gas suppliers in Texas and the Gulf Coast. It operates fully staffed, on-site stores tailored to meet its customers' gas, equipment and service requirements.

Center: Texstars manufactures the canopy for the F-16, shown here flying in formation.

Lower left: Tensar products are used in many different projects conducted by state departments of transportation and environmental regulation, port authorities, original equipment manufacturers, and commercial and residential developers. These products strengthen, reinforce, and provide value enhancing alternatives to traditional construction materials such as aggregates, asphalt, concrete, earth fill, steel or timber.



### The Middleby Corporation

The Middleby Corporation (Nasdaq: MIDD) has been a leading designer, manufacturer, marketer and distributor of cooking and warming equipment to the institutional marketplace for over 100 years. American Capital funded Middleby's acquisition of G.S. Blodgett Corporation from Maytag Corporation (NYSE: MYG). Blodgett manufactures commercial cooking products under the Blodgett, Pitco Frialator, MagiKitch'n and Blodgett Combi brands. The acquisition approximately doubled Middleby's size and combined two strong brands.

### Marcal Paper Mills, Inc.

Marcal's branded tissue and paper products are sold throughout the northeast. The company has grown sales over the past several years through increased penetration of the metropolitan New York grocery market, including such well-known stores as Acme, Pathmark, Stop 'n Shop and Shop Rite. With its state-of-the-art plant, it also produces private label brands for many well-established chain supermarkets and drug retailers. Marcal also enjoys significant national market share in the office superstores market, selling to Staples, Office Max and Office Depot. Notably, Marcal has manufactured tissue with 100% recycled paper since the 1950s. We provided funding for Marcal's recapitalization.



### Numatics, Inc.

For more than half a century, Numatics, Inc. has been a leader in the development and manufacture of pneumatic components for automated machinery used by a wide range of industries. Numatics provides critical valve components to drive the ever increasing automation needs of machinery markets throughout the world. The company now has the largest U.S. market share in its core product of 4-way pneumatic directional control valves and globally ranks sixth among manufacturers of pneumatic components. We funded the refinancing of Numatics' senior debt.



### Iowa Mold Tooling, Inc.

Iowa Mold Tooling, Inc. is a leading manufacturer of service vehicles, material handling systems and specialty cranes serving the tire, mining, construction, material handling, equipment dealer, railroad and utility markets throughout the world. American Capital's buyout allows Iowa Mold to move forward with a sound foundation for continued growth and development.



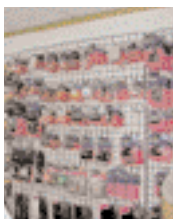
### Plastech Engineered Products, Inc.

Plastech Engineered Products, Inc. is a leading designer and manufacturer of interior and exterior automotive components and systems supplying original equipment manufacturers and tier one suppliers in the automotive industry. It is one of the largest minority-owned suppliers of automotive components in the United States. American Capital's investment funded, in part, a component sourcing agreement with Johnson Controls (NYSE: JCI), a manufacturer of automotive systems. The agreement should more than double Plastech's annual revenues.



### European Touch Ltd.

European Touch Ltd. is a premier designer, manufacturer and marketer of high-quality pedicure appliances and complementary salon furnishings, selling to professional beauty distributors as well as end-users in the United States and abroad. The company created the first product for this marketplace in the 1980's and has been enormously successful in developing innovative new products. European Touch remains the number one player in its market. American Capital was the equity sponsor of the transaction.



### ThreeSixty Sourcing Hong Kong Ltd.

ThreeSixty Sourcing is a leading global sourcing firm that manages the sourcing for primarily U.S.-based consumer products companies. The company handles over \$300 million of goods in such categories as sporting goods, luggage, books and housewares. This broad product range includes quality brands that are familiar to all Americans. American Capital's investment allows ThreeSixty to grow, building on its experience and solid customer base.



### Warner Power, LLC

Warner Power, LLC is a producer of highly customized industrial power conversion supplies and electronic ballasts. Warner makes high-quality power products to serve the needs of such prominent companies as Otis Elevator, Corning Glass, Amana and Teradyne. American Capital's buyout enabled Warner to enhance its position in the industries it serves and to continue providing innovative, cost-effective solutions to a wide variety of power conversion and ballast applications.



### BLI Holdings Corporation

BLI Holdings Corporation, a high value-added manufacturer and packager for the personal care products industry, produces a wide range of liquid products (including shampoos, body lotions, hair sprays and perfumes) for the personal care industry. The company is becoming the manufacturer of choice when leading market retailers seek an outside vendor to manufacture their products. With American Capital's help, BLI refinanced debt that was reaching maturity and solidified its strong financial base.

### Logex Corporation

Logex Corporation is the nation's largest contract carrier of industrial gases, accounting for approximately three quarters of all transportation contract services outsourced to third parties within the U.S. market. American Capital's buyout supports growth and enables Logex to maintain its dominance in the market.



### Roy F. Weston, Inc.

Roy F. Weston, Inc., is a leading infrastructure redevelopment services firm which delivers integrated environmental engineering solutions to industrial and government clients, providing services in site remediation, redevelopment, infrastructure operations and knowledge management. WESTON has been providing services to federal, state and local governments and industrial clients since 1957. Company clients include 200 of the Fortune 500 companies and various government agencies. We sponsored a going private ESOP transaction at WESTON in May 2001. Employees are expected to receive approximately 40% of the equity over a five-year period through the company's employee retirement savings and ESOP.



### New Piper Aircraft, Inc.

Our investment in Piper Aircraft helped fund the development of the Malibu Meridian. Piper offers eight models of piston powered aircraft that service the personal, business and flight training markets.



### Texstars, Inc.

Texas-based Texstars is the leading supplier of canopies for the F-16 fighter aircraft, the most widely used U.S. fighter aircraft. The canopy is the clear one-piece windshield that wraps around the pilot. Texstars is a leading supplier of polycarbonate canopies for many military aircraft applications. In addition, Texstars manufactures other components for both military and non-military aircraft, and for mass transit applications. American Capital led a buyout of the company.



### Kelly Aerospace, Inc.

Kelly Aerospace, Inc. is a designer, manufacturer and marketer of turbocharger system products and electrical and fuel system components for both the general aviation OEM airframe manufacturers and the general aviation aftermarket. American Capital's ability to provide capital is important for a middle market company like Kelly's continued growth. Kelly used the investment proceeds to recapitalize outstanding debt and to complete the acquisitions of the Garrett aviation turbocharger line from Honeywell International (NYSE: HON) and Spearco Performance Products, a leading producer of intercoolers for automotive turbocharger applications.



### CST Industries, Inc.

CST Industries, Inc. is the leading manufacturer in its market niche—bolted and factory-welded storage tanks for municipal, industrial and agricultural markets. American Capital provided acquisition financing to combine two leading companies, Columbian Steel Tank Company and Engineered Stored Products. Both companies have brand names that are respected around the world, and the combined businesses will benefit greatly from synergies and economies of scale.



### Chromas Technologies Corporation

Chromas Technologies manufactures digital and analog printing presses for the packaging and labeling industry. Together with the Digital Label Alliance, a research and development consortium of flexible packaging manufacturers it organized, Chromas introduced an innovative digital printing press that allows printers to economically produce short runs of high-resolution graphics. American Capital was the lead investor in this buyout transaction.



### Caswell-Massey Co., Ltd.

For more than two centuries, Caswell-Massey has been on the vanguard of retailing in the United States. Caswell is one of the oldest companies in the country and was among the pioneers of the mail order catalog. American Capital assisted in a management buyout, allowing Caswell to refocus its marketing on the upscale toiletries consumer market.

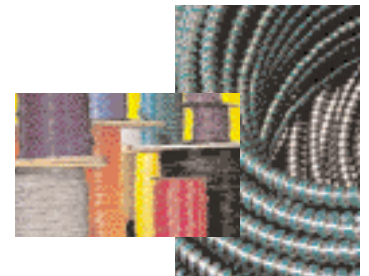
### Cycle Gear, Inc.

Cycle Gear, Inc. is an ESOP company that has grown into the largest multi-store retailer of general motorcycle parts and accessories in the U.S. The motorcycle parts industry is a \$1.7 billion market that is principally served by small, non-franchised single store operations. Cycle Gear has developed a model store that outperforms many of these small operations and intends to open new stores to increase its penetration in existing markets, as well as to move into strategically located new markets. American Capital has funded this strategy of growth and industry consolidation.



### Starcom Holdings

Starcom Holdings is a leading provider of design, integration and installation services for commercial electrical, telecommunications and computer networking systems. American Capital's investment financed Starcom's acquisition of two leading private companies in the electrical services industry.



### Chance Coach, Inc.

Chance Coach's product line consists of small buses under 30 feet in length and a heavy duty vintage streetcar replica, which are used for mass transit by municipalities, airports and private operators. The Opus, pictured here, provides municipalities with exceptional design, durability and value while meeting stringent safety and handicap accessibility requirements. Our investment supported the management and employee team in their new product development efforts.



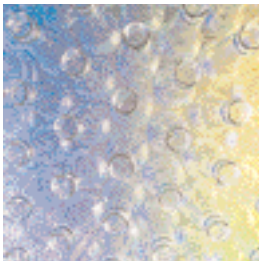
### Case Logic, Inc.

Case Logic, Inc. is a designer and marketer of storage products and accessories for the audio, computer, photo/video, DVD, automotive and recreational markets. American Capital provided subordinated debt as part of an acquisition financing.



### TransCore, Inc.

TransCore, Inc. is the leading system integrator and operator in the toll collection and intelligent transportation systems industry. American Capital's multiple investments have allowed TransCore to consolidate ownership with its employees, build its business through strategic acquisitions and to expand the services they offer in the transportation marketplace.



### The Lion Brewery, Inc.

The Lion Brewery produces several lines of soft drinks and non-alcoholic malt beverages as well as craft beers. American Capital teamed with the management of Lion in a going private transaction that replaced a public shareholder base with ownership by American Capital and key management.



### Erie County Plastics Corporation

Erie Plastics is a nationally recognized leader in the manufacture of custom injection molded plastic packaging components, serving some of the best known names in the consumer products industry including Procter & Gamble, Gillette, Colgate-Palmolive and Alcoa. American Capital's investment enabled Erie to consolidate and expand its manufacturing and warehousing facilities.



## SELECTED FINANCIAL DATA

(Dollars in thousands except per share data)

The selected financial data should be read in conjunction with the Company's financial statements and notes thereto. As discussed in Notes 1 and 2, the Company completed an initial public offering of its common stock on August 29, 1997 and on October 1, 1997 began to operate so as to qualify to be taxed as a RIC. As a result of the changes, the financial results of the Company for periods prior to October 1, 1997 are not comparable to periods commencing October 1, 1997 and are not expected

to be representative of the financial results of the Company in the future.

	Year Ended December 31, 2001	Year Ended December 31, 2000	Year Ended December 31, 1999	Year Ended December 31, 1998	Three Months Ended December 31, 1997	Nine Months Ended September 30, 1997
Total operating income	\$104,237	\$ 70,052	\$ 39,435	\$ 22,206	\$ 3,329	\$ 2,901
Total operating expenses	32,612	27,382	16,365	8,160	1,635	2,651
Operating income before income taxes	71,625	42,670	23,070	14,046	1,694	250
Income tax benefit (expense)	—	2,000	912	261	(29)	—
Net operating income	71,625	44,670	23,982	14,307	1,665	250
Net realized gain on investments	5,369	4,539	3,636	—	—	—
(Decrease) increase in unrealized appreciation on investments	(58,389)	(53,582)	69,583	2,608	772	5,321
Income (loss) before income taxes	18,605	(4,373)	97,201	16,915	2,437	5,571
Income tax expense	—	—	—	—	—	(2,128)
Net increase (decrease) in shareholders' equity resulting from operations	18,605	(4,373)	97,201	16,915	2,437	3,443
Per share data:						
Net operating income:						
Basic	\$ 2.27	\$ 2.00	\$ 1.75	\$ 1.29	\$ 0.15	
Diluted	\$ 2.24	\$ 1.96	\$ 1.68	\$ 1.25	\$ 0.15	
Net earnings (loss):						
Basic	\$ 0.59	\$ (0.20)	\$ 7.07	\$ 1.53	\$ 0.22	
Diluted	\$ 0.58	\$ (0.19)	\$ 6.80	\$ 1.48	\$ 0.21	
Cash dividends	\$ 2.30	\$ 2.17	\$ 1.74	\$ 1.34	\$ 0.21	
Balance Sheet Data:						
Total assets	\$904,184	\$613,999	\$398,430	\$275,051	\$162,057	\$154,322
Total shareholders' equity	640,265	445,167	311,745	152,723	150,652	150,539
Other Data:						
Number of portfolio companies						
at period end	55	46	36	15	3	
Principal amount of loan originations	\$331,300	\$257,509	\$139,433	\$116,864	\$ 16,817	
Principal amount of loan repayments	\$ 67,863	\$ 30,860	\$ 31,882	\$ 1,719	\$ 93	
NOI as % of average equity (1)	13.1%	13.6%	12.6%	9.9%	1.2%	
Return on equity (2) (3)	3.4%	(1.3)%	51.0%	11.7%	6.5%	
Weighted average yield on investments	13.9%	14.6%	13.9%	13.0%	12.2%	

(1) Calculated prior to effect of appreciation (depreciation).

(2) Amounts are annualized for the three months ended December 31, 1997.

(3) Return represents net increase (decrease) in shareholders' equity resulting from operations.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION

(Dollars in thousands except per share data)

All statements contained herein that are not historical facts including, but not limited to, statements regarding anticipated activity are forward-looking in nature and involve a number of risks and uncertainties. Actual results may differ materially. Among the factors that could cause actual results to differ materially are the following: changes in the economic conditions in which the Company operates negatively impacting the financial resources of the Company; certain of the Company's competitors with substantially greater financial resources than the Company reducing the number of suitable investment opportunities offered to the Company or reducing the yield necessary to consummate the investment; volatility in the value of equity investments; increased costs related to compliance with laws, including environmental laws; general business and economic conditions and other risk factors described in the Company's reports filed from time to time with the Securities and Exchange Commission. The Company cautions readers not to place undue reliance on any such forward-looking statements, which statements are made pursuant to the Private Securities Litigation Reform Act of 1995 and, as such, speak only as of the date made.

The following analysis of the financial condition and results of operations of the Company should be read in conjunction with the Company's consolidated financial statements and the notes thereto.

## Portfolio Composition

The Company's primary business is investing in and lending to businesses through investments in senior debt, subordinated debt generally with detachable equity warrants, preferred stock, and common stock. The total portfolio value of investments in publicly and non-publicly traded securities was \$858,266 and \$585,746 at December 31, 2001 and 2000, respectively. During the years ended December 31, 2001, 2000, 1999, the Company made investments totaling \$389,300, \$275,500, and \$175,800, including \$6,500, \$9,500, and \$13,500, in funds committed but undrawn under credit facilities, respectively. The weighted average effective interest rate on the debt securities was 13.9%, 14.6%, and 13.9% at December 31, 2001, 2000, and 1999, respectively.

The Company seeks to be a long-term partner with its portfolio companies. As a long-term partner, the Company will invest capital in a portfolio company subsequent to the initial investment if the Company believes that it can achieve appropriate returns for its investment. Add-on financings fund i) strategic acquisitions by the portfolio company of either a complete business or specific lines of a business that are

related to the portfolio company's business, ii) growth at the portfolio company such as product development or plant expansions, or iii) working capital for portfolio companies that need capital to fund operating costs, debt service or growth in receivables or inventory. The Company's investments during the years ended December 31, 2001, 2000 and 1999 were as follows:

Year Ended December 31,	2001	2000	1999
New Portfolio Companies	\$322,900	\$224,800	\$162,400
Add-On Financing for Acquisitions	28,400	25,400	11,400
Add-On Financing for Growth	15,200	10,500	2,000
Add-On Financing for Working Capital	22,800	14,800	—
Total	\$389,300	\$275,500	\$175,800

## Recent Accounting Pronouncements

The AICPA Audit and Accounting Guide for Investment Companies ("the Guide") was revised and its changes are effective for the Company's 2001 annual financial statements. Changes to the Guide affect the Company in two areas: (i) consolidation of operating subsidiaries and (ii) the accounting for loan discounts and premiums.

In implementing the provisions of the Guide, the Company has consolidated its investment in ACFS. Previously, the Company had accounted for its investment in ACFS under the equity method. This change had no effect on net operating income or net asset value. Prior year financial statements have been presented on a consolidated basis to conform to the current year's presentation.

Under the provisions of the Guide, premiums and discounts on debt securities, including loan origination fees, are required to be amortized or accreted over the life of the investment using the effective interest method. Pursuant to the prior Guide, the Company's previous policy was to recognize loan origination fees when they were collected.

In adopting this new requirement, the Company calculated the cumulative effect of the change in accounting for origination fees for all loans originated through December 31, 2000, and recorded a \$6,200 increase in the value of debt investments and a \$6,200 increase in the corresponding debt discount. In addition, the Company recorded an increase of \$6,200 in net unrealized appreciation and a \$6,200 decrease in distributions in excess of net realized earnings. The net impact of these changes results in the Company's net asset value remaining unchanged as specified in the guidance. For the year ended December 31, 2001, the Company has recog-

nized \$1,840 of origination fees as discounts and accreted \$941 of discounts into interest income using the effective interest method. The impact of this change was a decrease in 2001 net operating income of \$899. Upon early repayment of loans, collections of unamortized discounts are recognized as realized gains.

## Results of Operations

The Company's consolidated financial performance, as reflected in its Consolidated Statements of Operations, is composed of three primary elements. The first element is "Net operating income," which is primarily the interest and dividends earned from investing in debt and equity securities and financial advisory, transaction structuring and prepayment and other fees, less the operating expenses of the Company. The second element is "(Decrease) increase in net unrealized appreciation of investments," which is the net change in the estimated fair values of the Company's portfolio investments at the end of the period compared with their estimated fair values at the beginning of the period or their stated costs, as appropriate. The third element is "Net realized gain on investments," which reflects the difference between the proceeds from a sale or maturity of a portfolio investment and the cost at which the investment was carried on the Company's Consolidated Balance Sheets.

The consolidated operating results for the years ended December 31, 2001, 2000, and 1999 are as follows:

Year Ended December 31,	2001	2000	1999
Operating income	\$104,237	\$70,052	\$39,435
Operating expenses	32,612	27,382	16,365
Operating income before income taxes	71,625	42,670	23,070
Income tax benefit	—	2,000	912
Net operating income	71,625	44,670	23,982
Net realized gain on investments	5,369	4,539	3,636
(Decrease) increase in unrealized appreciation of investments	(58,389)	(53,582)	69,583
Net increase (decrease) in shareholders' equity resulting from operations	\$ 18,605	\$ (4,373)	\$97,201

## Operating Income and Expenses

Total operating income is comprised of two components: interest and dividend income and fees. For the year ended December 31, 2001 ("2001"), the Company recorded \$88,535 in interest and dividends on securities and \$1,599 in interest on bank deposits and shareholder loans, offset by \$1,848 of expense for payments on interest rate swaps agreements. For

2001, total operating income increased \$34,185, or 49%, over the year ended December 31, 2000 ("2000"). The increase in operating income for 2001 is a result of the increase in the Company's weighted average investments at cost from \$432,900 in 2000 to \$727,400 in 2001 resulting from closing 36 investments in 2001 totaling \$389,300 and net of the repayment in 2001 of four investments in 2001 totaling \$60,000, reduced by a decrease in the prime lending rate from 9.50% at December 31, 2000 to 4.75% at December 31, 2001. Interest and dividend income increased approximately \$29,553 compared to 2000 due to new investments in 2001, net of the decrease in the prime lending rate noted above. The decrease in the prime lending rate reduced interest income approximately \$4,713 for 2001 compared to 2000. As noted below, interest expense also decreased by \$1,458 as a result of the decrease in one-month London Interbank Offered Rate ("LIBOR"). See "Interest Rate Risk" for a discussion of the Company's use of interest rate swaps to mitigate the impact of interest rate changes on net operating income. For 2001, fees increased to \$15,951 from \$11,319 in 2000. Fees in 2001 were comprised of \$12,384 transaction structuring fees, \$1,950 financial advisory fees, and \$1,617 prepayment and other fees. In 2000, fees were comprised of \$6,457 transaction structuring fees, \$717 financial advisory fees, \$2,812 loan origination fees and \$1,333 prepayment and other fees. The increase in both transaction structuring and financial advisory fees was due to an increase in the amount of buyout transactions closed in 2001 over 2000, and an increase in the total dollar volume of new investments in 2001 over 2000.

For 2000, the Company recorded \$57,038 in interest and dividends on non-publicly traded securities, and \$1,695 in interest on bank deposits, repurchase agreements, and shareholder loans. For 2000, total operating income increased \$30,617, or 78%, over the same period in 1999. The increase in operating income for 2000 is a result of the increase in the Company's weighted average investments at cost from \$279,700 in 1999 to \$432,900 in 2000 resulting from closing 24 investments totaling \$172 and an increase in the prime lending rate from 8.50% at December 31, 1999 to 9.50% at December 31, 2000. Interest and dividend income increased approximately \$27,900 compared to the year ended December 31, 1999 ("1999") due to new investments in 2000 and the increase in the prime lending rate noted above. The increase in the prime lending rate increased interest income approximately \$1,495 for 2000 compared to 1999. For 2000, fees increased to \$11,319 from \$8,602 in 1999. In 2000, fees were comprised of \$6,457 transaction structuring fees, \$717 financial advisory fees, \$2,812 loan origination fees and \$1,333 of

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION

(Dollars in thousands except per share data) (Continued)

prepayment and other fees. In 1999, fees were comprised of \$5,739 transaction structuring fees, \$1,939 loan origination fees and \$924 prepayment and other fees. Fees increased primarily due to an increase in the amount of buyout transactions closed in 2000 over 1999, and the increase in the total dollar volume of new investments in 2000 over 1999.

Operating expenses for 2001 increased \$5,230, or 19%, over 2000. The increase is primarily due to an increase in salaries and benefits expense from \$11,259 in 2000 to \$14,571 in 2001 and an increase in general and administrative expenses from \$6,432 in 2000 to \$7,698 in 2001. Operating expenses for 2001 consisted of \$14,571 in salaries and benefits, \$7,698 in general and administrative expenses, and \$10,343 in interest expense. Interest expense increased due to an increase in the Company's weighted average borrowings from \$97,588 in 2000 to \$176,051 in 2001, net of a decrease in the weighted average interest rate on outstanding borrowings, including amortization of deferred finance costs, from 9.9% in 2000 to 5.9% in 2001. General and administrative expenses increased primarily due to higher facilities expenses, insurance, Board of Directors fees, and financial reporting expenses. Salaries and benefits expense increased due to an increase in employees from 58 at December 31, 2000 to 68 at December 31, 2001 and an increase in incentive compensation awarded from \$5,724 awarded during 2000 to \$6,181 awarded in 2001.

Operating expenses for 2000 increased \$11,017, or 67%, over 1999. The increase is primarily due to an increase in salaries and benefits expense from \$7,479 in 1999 to \$11,259 in 2000, and an increase in interest expense from \$4,716 in 1999 to \$9,691 in 2000. Operating expenses for 2000 consisted of \$11,259 in salaries and benefits, \$6,432 in general and administrative expenses, and \$9,691 in interest expense. Interest expense increased due to an increase in the Company's weighted average borrowings from \$48,608 in 1999 to \$97,588 in 2000. In addition, the weighted average interest rate on outstanding borrowings, including amortization of deferred finance costs, increased from 9.7% in 1999 to 9.9% in 2000. General and administrative expenses increased primarily due to an increase in marketing expenses incurred to support the Company's increased origination platform, increased professional and recruiting expenses to support the increase in the number of investment professionals at the Company, increased rent expense relating to the Company's move to a larger Bethesda corporate office during the fourth quarter of 1999, and higher public reporting expenses. Salaries and benefits increased due to an increase in employees from 39 at December 31, 1999 to 58 at December 31, 2000.

### Net Realized Gains

During 2001, the Company exited its investment in Cornell

Companies, Inc. ("Cornell") through a sale of its common stock warrants and the prepayment of its subordinated debt. The Company recognized a net realized gain of \$2,140. The realized gain was comprised of a \$967 realization of unamortized original issue discount ("OID") on the subordinated debt, \$883 of gain on the common stock warrants, and \$290 on the realization of unaccreted loan fees. In December 2001, the Company sold its investment in BIW Connector Systems, LLC ("BIW"). The Company's investment in BIW included senior debt and senior subordinated debt with common stock warrants. The Company recognized a net realized gain of \$1,823 which was comprised of a \$217 realization of OID on the subordinated debt, \$1,405 of gain on the common stock warrants, and \$201 on the realization of unaccreted loan fees. The Company converted its common stock investment in Mobile Tool, Inc. to subordinated debt by exercising its put rights and recognized a realized gain of \$2,452 on this conversion. The Company realized losses of \$500 and \$592 on the write-off of its common stock investments on the sale of Erie Forge, and on Biddeford Textile Corp., which filed for bankruptcy protection under Chapter 11. The Company sold its common stock warrants in The L.A. Studios, Inc. and recognized a net realized gain of \$24 which was comprised of a \$126 realization of unamortized OID, and a \$102 loss on the common stock warrants.

During 2000, one of the Company's portfolio companies, o2wireless Solutions, Inc. ("o2wireless"), completed an initial public offering. In conjunction with the offering, o2wireless repaid the Company's \$13,000 subordinated note. In addition, the Company exercised and sold 180 of the 2,737 common stock warrants it owns. As a result of these transactions, the Company recorded a realized gain of \$4,303 which was comprised of \$2,475 of previously unamortized OID and \$1,828 of gain on the sale of the exercised warrants. During 1999, the Company recorded realized gains on investments of \$2,395 from the prepayment of \$8,000 of subordinated debt by Specialty Transportation Services, Inc. ("STS"), and the sale of the Company's common stock and warrant investments in STS, and a realized gain of \$316 on the sale of its investment in Four-S Baking Company.

### Unrealized Appreciation and Depreciation of Investments

The Company values its investment portfolio each quarter. The portfolio analysts in the Company's finance department prepare the portfolio company valuations each quarter using the most recent portfolio company financial statements and forecasts. These analysts will also consult with the respective principal who is managing the portfolio investment relationship to obtain further updates on the portfolio company performance, including information such as industry trends, new product development, and other operational issues. The valuations are reviewed by the Company's senior management and pre-

sented to the Board of Directors, which reviews and approves the portfolio valuations in accordance with the following valuation policy.

Investments are carried at fair value, as determined by the Board of Directors. Securities that are publicly traded are valued at the closing price on the valuation date. Debt and equity securities that are not publicly traded, or for which the Company has various degrees of trading restrictions, are valued at fair value as determined in good faith by the Board of Directors. In making such determination, the Board of Directors will value non-convertible debt securities at cost plus amortized OID, if any, unless adverse factors lead to a determination of a lesser valuation. In valuing convertible debt, equity or other securities, the Board of Directors deter-

mines the fair value based on the collateral, the issuer's ability to make payments, the current and forecasted earnings of the issuer, sales to third parties of similar securities, the comparison to publicly traded securities and other pertinent factors. Due to the uncertainty inherent in the valuation process, such estimates of fair value may differ significantly from the values that would have been used had a ready market for the securities existed, and the differences could be material. Additionally, changes in the market environment and other events that may occur over the life of the investments may cause the gains or losses ultimately realized on these investments to be different than the valuations currently assigned.

The unrealized appreciation of investments is based on portfolio asset valuations determined by the Company's Board of Directors. The following table itemizes the change in unrealized appreciation of investments and the net realized gains for the three years ended December 31, 2001:

	Number of Companies	Year Ended December 31, 2001	Number of Companies	Year Ended December 31, 2000	Number of Companies	Year Ended December 31, 1999
Gross unrealized appreciation of investments, excluding Capital.com	8	\$ 8,347	17	\$ 34,401	9	\$ 7,357
Gross unrealized depreciation of investments, excluding Capital.com	38	(57,650)	8	(15,064)	8	(6,994)
Unrealized (depreciation) appreciation of Capital.com	1	(792)	1	(71,008)	1	71,008
Unrealized depreciation of interest rate swaps	—	(4,265)	—	(907)	—	(163)
Reversal of previously recorded unrealized appreciation upon a realization	7	(4,029)	—	(1,004)	2	(1,625)
Net (depreciation) appreciation of investments	54	\$(58,389)	26	\$(53,582)	20	\$69,583
Net realized gain	7	\$ 5,369	2	\$ 4,539	2	\$ 3,636

Capital.com, an Internet finance portal, was launched in July 1999 under the name AmericanCapitalOnline.com. In December 1999, the assets of AmericanCapitalOnline.com were contributed to Capital.com, Inc., a newly formed entity, and the site was renamed Capital.com. The total cost of the assets contributed to Capital.com by the Company was \$1,492. During December, 1999, a subsidiary of First Union Corporation ("First Union") invested \$15,000 in Capital.com in exchange for a 15% common equity stake and warrants to acquire up to an additional 5% of the common equity at a nominal price. The warrants were fully vested as of December 31, 2000.

In considering the appropriate valuation of this investment at December 31, 2001 and December 31, 2000, in addition to the value implied by First Union's investment for a 15% equity interest, the Board of Directors considered several factors including:

- The valuation of comparable public company entities;
- The very early development stage of Capital.com;
- An estimated value for the warrants issued to First Union and the uncertainty of a subsequent valuation of Capital.com affecting the number of shares for which such warrants could be exercised;
- The valuation implied by comparable private company transactions.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION

(Dollars in thousands except per share data) (Continued)

Based on all these factors and others that were considered, the Board of Directors valued the investment in Capital.com at \$700 at December 31, 2001.

## Financial Condition, Liquidity and Capital Resources

At December 31, 2001, the Company had \$18,889 in cash and cash equivalents. In addition, the Company had outstanding debt secured by assets of the Company of \$147,646 under a \$225,000 revolving debt funding facility and \$103,495 under an asset securitization. During the year ended December 31, 2001, the Company funded investments using draws on the revolving debt funding facility and proceeds from the asset securitization.

## Capital Raising Activities

On June 26, 2001, the Company completed a public offering of its common stock and received net proceeds of approximately \$109,100 in exchange for 4,500 common shares. On June 29, 2001, the Company sold 675 shares of its common stock pursuant to the underwriter's over-allotment option granted on June 26, 2001, and received net proceeds of approximately \$16,400. The proceeds from the offerings were used to repay borrowings outstanding under its revolving debt funding facility.

On September 12, 2001, the Company completed a public offering of its common stock and received net proceeds of approximately \$49,500 in exchange for 1,800 common shares. The proceeds from the offering were used to repay borrowings outstanding under its revolving debt funding facility.

On December 19, 2001, the Company completed a public offering of its common stock and received net proceeds of approximately \$44,800 in exchange for 1,700 common shares. On December 31, 2001 the Company sold 255 shares of its common stock pursuant to the underwriter's over-allotment option granted on December 19, 2001, and received net proceeds of approximately \$6,700. The proceeds from the offerings were used to repay borrowings outstanding under its revolving debt funding facility.

As a RIC, the Company is required to distribute annually 90% or more of its investment company taxable income and 98% of its net realized short-term capital gains to shareholders. The Company provides shareholders with the option of reinvesting their distributions in the Company. In 2001 and 2000, shareholders reinvested \$1,048 and \$742, respectively, in dividends. Since the IPO, shareholders have reinvested \$2,611 of

dividends in the Company. While the Company provides shareholders with the option of reinvesting their distributions in the Company, the Company has historically and anticipates having to issue debt or equity securities in addition to the above borrowings to expand its investments in middle market companies. The terms of the future debt and equity issuances can not be determined and there can be no assurances that the debt or equity markets will be available to the Company on terms it deems favorable. The Company expects to have to raise between \$475,000 and \$550,000 in debt or equity capital during the year ended December 31, 2002 to fund its operations. In March 2002, the Company completed a \$147,300 asset securitization.

As a BDC, the Company's asset coverage must be at least 200% after each issuance of Senior Securities. As of December 31, 2001 and 2000, the Company's asset coverage was approximately 360% and 400%, respectively.

## Portfolio Credit Quality

### Loan Grading and Performance

The Company grades all loans on a scale of 1 to 4. This system is intended to reflect the performance of the borrower's business, the collateral coverage of the loans and other factors considered relevant.

Under this system, loans with a grade of 4 involve the least amount of risk in the Company's portfolio. The borrower is performing above expectations and the trends and risk factors are generally favorable. Loans graded 3 involve a level of risk that is similar to the risk at the time of origination. The borrower is performing as expected and the risk factors are neutral to favorable. All new loans are initially graded 3. Loans graded 2 involve a borrower performing below expectations and indicates that the loan's risk has increased since origination. The borrower may be out of compliance with debt covenants, however, loan payments are generally not more than 120 days past due. For loans graded 2, the Company's management will increase procedures to monitor the borrower and the fair value generally will be lowered. A loan grade of 1 indicates that the borrower is performing materially below expectations and that the loan risk has substantially increased since origination. Some or all of the debt covenants are out of compliance and payments are delinquent. Loans graded 1 are not anticipated to be repaid in full and the Company will reduce the fair value of the loan to the amount it anticipates will be recovered.

To monitor and manage the investment portfolio risk, management tracks the weighted average investment grade. The weighted average investment grade was 2.9 and 3.2 as of December 31, 2001, and 2000, respectively. At December 31, 2001 and 2000, the Company's investment portfolio was graded as follows:

Grade	December 31, 2001		December 31, 2000	
	Investments at Fair Value	Percentage of Total Portfolio	Investments at Fair Value	Percentage of Total Portfolio
4	\$107,837	12.7%	\$182,964	32.4%
3	529,167	62.1%	355,015	62.9%
2	206,921	24.3%	18,971	3.4%
1	8,392	0.9%	7,432	1.3%
	\$852,317	100.0%	\$564,382	100.0%

The amounts at December 31, 2001, and 2000 do not include the Company's investments in Capital.com, Wrenhead.com, o2wireless, Electrolux, Westwind Group Holdings, Inc. and Gladstone Capital Corporation for which the Company has only invested in the equity securities of these companies. Additionally, the amounts at December 31, 2000, do not contain the Company's equity investment in Erie Forge and Steel, Inc.

The Company stops accruing interest on its investments when it is determined that interest is no longer collectible. The Company's valuation analysis serves as a critical piece of data in this determination. At December 31, 2001, four

loans with a face amount of \$49,900 were on non-accrual. Three of the four loans are grade 2 loans, and one of the loans is a grade 1 loan. Two of these loans totaling \$9,900 with PIK interest features were on non-accrual. At December 31, 2000, one grade 1 loan totaling \$3,214 was on non-accrual.

During December 2001, the Company recapitalized two portfolio companies by trading subordinated debt for preferred stock. \$4,600 of subordinated debt in Chance Coach, Inc. and \$5,600 of subordinated debt in EuroCaribe Packing Company, Inc. was swapped for preferred stock of the same face amount in each entity, respectively.

At December 31, 2001, and 2000, loans past due were as follows:

Days Past Due	December 31, 2001		December 31, 2000	
	Number of Loans		Number of Loans	
1-30	1	\$ 6,477	—	\$ —
31-60	1	\$22,152	—	\$ —
61-90	1	\$14,400	1	\$3,214
Greater than 90	3	\$40,119	—	\$ —

Of the loans past due, one loan totaling \$10,000 was on non-accrual at December 31, 2001, and one loan totaling \$3,214 was on non-accrual at December 31, 2000. Of the remaining past due loans, the Company believes that debt service collection is probable. Subsequent to December 31, 2001, the \$22,152 note between 31 and 60 days was brought current, and the \$14,400 note between 61 and 90 days past due was brought current.

#### Credit Statistics

The Company monitors several key credit statistics that provide information about credit quality and portfolio performance. These key statistics include:

- Debt to EBITDA Ratio—the sum of all debt with equal or senior security rights to the Company's debt investments divided by the total adjusted earnings before interest, taxes, depreciation and amortization ("EBITDA") of the most recent twelve months or, when appropriate, the forecasted twelve months.

- Interest Coverage Ratio—the total cash interest payments made by the portfolio company during the most recent twelve months divided by the total EBITDA over the same period.
- Debt Service Coverage Ratio—the total scheduled principal amortization and the total cash interest payments made during the most recent twelve-month period divided by the total EBITDA over the same period.

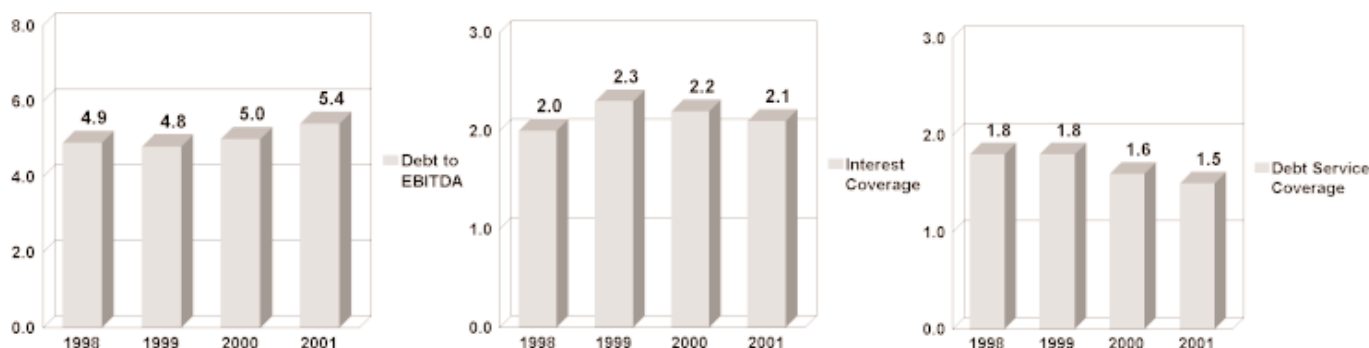
The Company requires portfolio companies to provide annual audited and monthly unaudited financial statements. Using these statements, the Company calculates the statistics described above. Buyout and mezzanine funds typically adjust EBITDA due to the nature of change of control transactions. Such adjustments are intended to normalize and restate EBITDA to reflect the pro forma results of a company in a change of control transaction. For purposes of analyzing the financial performance of the portfolio companies, the Company makes certain adjustments to EBITDA to reflect the pro forma results of a company consistent with a change of control transaction.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION

(Dollars in thousands except per share data) (Continued)

The Company evaluates portfolio companies using an adjusted EBITDA measurement. Adjustments to EBITDA may include anticipated cost savings resulting from a merger or restructuring, costs related to new product development, compensation to previous owners, and other acquisition or restructuring related items.

The statistics are weighted by the Company's investment value for each portfolio company and do not include investments in which the Company holds only equity securities. The following charts show the weighted average Debt to EBITDA, Interest Coverage and Total Debt Service Coverage for the aggregate investment portfolio as of the years ended December 31, 2001, 2000, 1999, and 1998.



In addition to these statistics, the Company tracks its portfolio investments on a static-pool basis. A static pool consists of the investments made during a given year ended. The Pre-1999 static pool consists of the investments made from the time of the Company's IPO through the year ended December 31, 1999. The following table contains a summary of portfolio statistics for the year ended December 31, 2001:

The following table contains a summary of portfolio statistics as of the year ended December 31, 2001:

## Portfolio Statistics

	Aggregate	2001 Static Pool	2000 Static Pool	1999 Static Pool	Pre-1999 Static Pool
On a Weighted Average Basis* (\$ in millions):					
Original Investments at Cost	\$1,012	\$ 389	\$275	\$ 177	\$171
Total Exits and Prepayments	\$ 110	\$ —	\$ 37	\$ 17	\$ 56
Realized Gain on Investments	\$ 12	\$ —	\$ 2	\$ 4	\$ 6
Current Cost of Original Investments	\$ 873	\$ 378	\$234	\$ 150	\$111
Fair Value of Investments	\$ 851	\$ 379	\$220	\$ 152	\$101
Non-Accruing Loans	\$ 50	\$ —	\$ 35	\$ 4	\$ 10
Interest Coverage	2.1	2.2	1.9	2.2	1.9
Debt Service Coverage	1.5	1.7	1.3	1.4	1.7
Debt to EBITDA	5.4	4.5	6.5	5.3	7.0
Investment Grade	2.9	3.0	2.7	3.1	2.4
Average Age of Companies**	44 years	43 years	46 years	49 years	38 years
Total Sales**	\$5,933	\$2,681	\$746	\$1,508	\$998
Average Sales**	\$ 129	\$ 168	\$102	\$ 92	\$104
Total EBITDA**	\$ 561	\$ 248	\$ 86	\$ 152	\$ 75
Average EBITDA**	\$ 14	\$ 19	\$ 14	\$ 10	\$ 9
Ownership Percentage**	36%	35%	39%	41%	30%
% with Senior Lien***	21%	29%	21%	8%	21%
% with Senior or Junior Lien***	83%	71%	90%	92%	87%

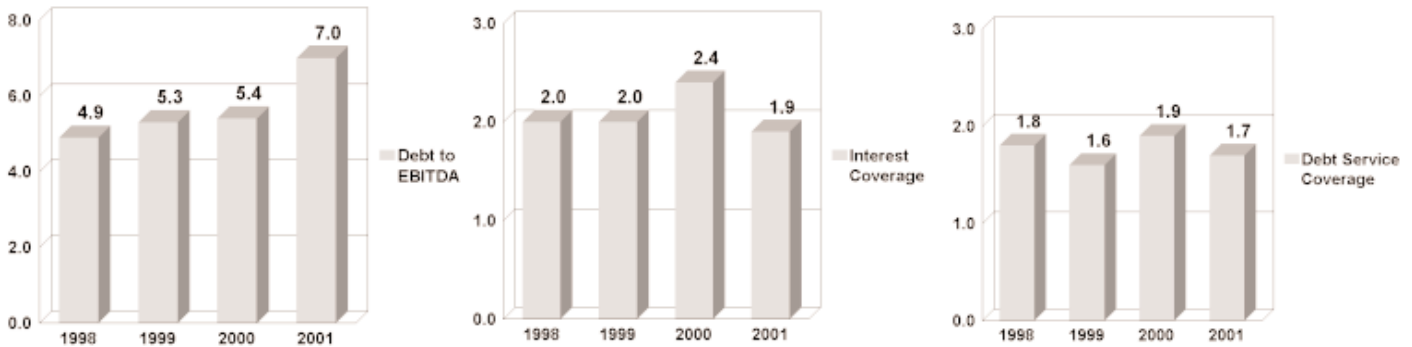
\* These amounts do not include investments in which the Company owns only equity.

\*\* Includes the Company's equity investment in Electrolux and o2wireless.

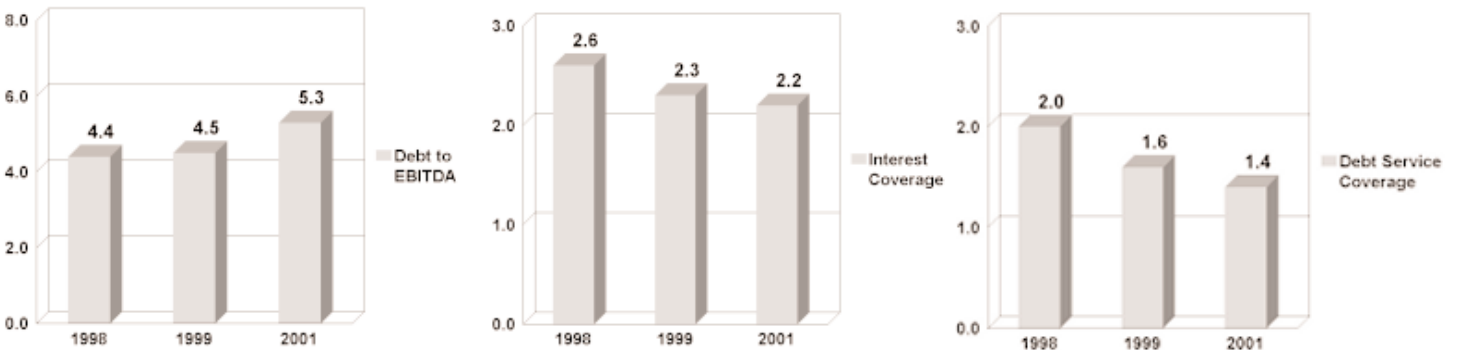
\*\*\* As a percentage of the Company's total debt investments.



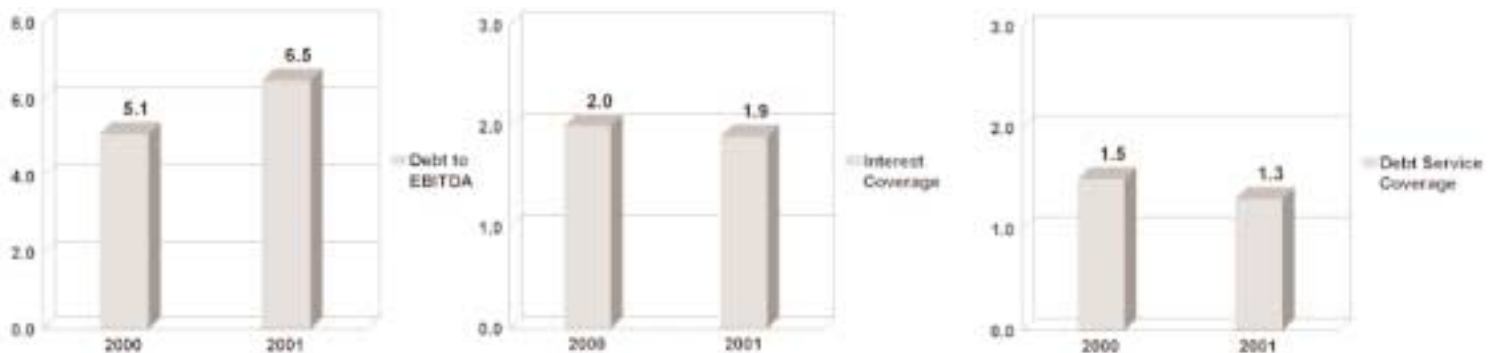
The following charts show the weighted average Debt to EBITDA, Interest Coverage and Total Debt Service Coverage for the Company's Pre-1999 Static Pool as of the years ended December 31, 2001, 2000, 1999, and 1998:



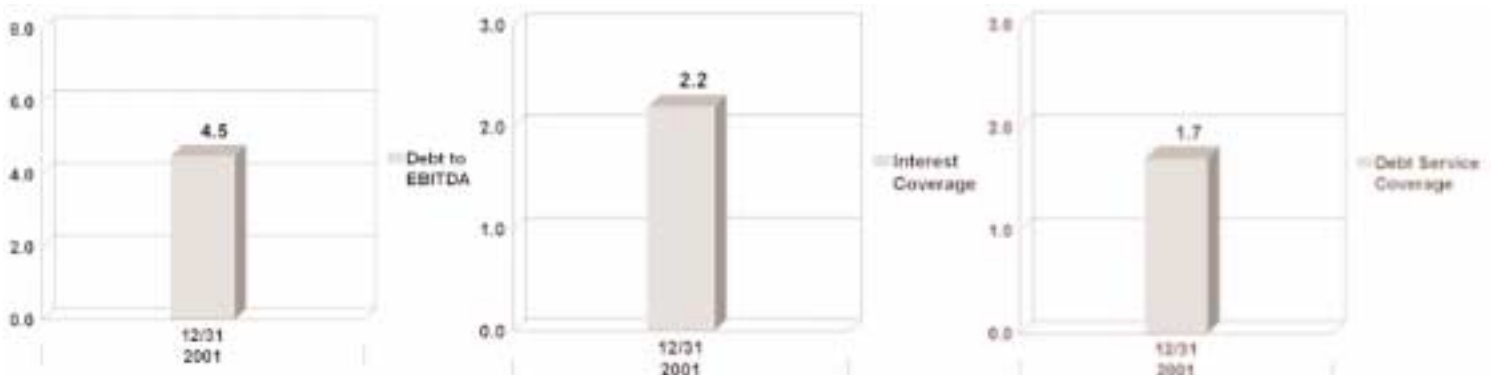
The following charts show the weighted average Debt to EBITDA, Interest Coverage and Total Debt Service Coverage for the Company's 1999 Static Pool as of the years ended December 31, 2001, 2000, and 1999:



The following charts show the weighted average Debt to EBITDA, Interest Coverage and Total Debt Service Coverage for the Company's 2000 Static Pool as of the years ended December 31, 2001 and 2000:



The following charts show the weighted average Debt to EBITDA, Interest Coverage and Total Debt Service Coverage for the Company's 2001 Static Pool as of December 31, 2001:



# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION

(Dollars in thousands except per share data) (Continued)

## Impact of Inflation

Management believes that inflation can influence the value of the Company's investments through the impact it may have on interest rates, the capital markets, the valuations of business enterprises and the relationship of the valuations to underlying earnings.

## Interest Rate Risk

Because the Company funds a portion of its investments with borrowings under its revolving debt funding facility and asset securitization, the Company's net operating income is affected by the spread between the rate at which it invests and the rate at which it borrows. The Company attempts to match fund its liabilities and assets by financing floating rate assets with floating rate liabilities and fixed rate assets with fixed rate liabilities or equity. The Company enters into interest rate basis swap agreements to match the interest rate basis of its assets and liabilities, thereby locking in the spread between its asset yield and the cost of its borrowings and to fulfill its obligations under the terms of its revolving debt funding facility and term securitization.

As a result of the Company's use of interest rate swaps, at December 31, 2001, approximately 57% of the Company's interest bearing assets provided fixed rate returns and approximately 43% of the Company's interest bearing assets provided floating rate returns. Adjusted for the effect of interest rate swaps, at December 31, 2001, the Company had floating rate investments, tied to one-month LIBOR or the prime lending rate, in debt securities with a face amount of \$302 million and had total borrowings outstanding of \$251 million. All of the Company's outstanding debt at December 31, 2001 has a variable rate of interest based on one-month LIBOR. Assuming no changes to the Company's consolidated balance sheet at December 31, 2001, a hypothetical increase in one-month LIBOR by 100 basis points would increase net operating income by \$500, or 1%, over the next twelve months compared to 2001 net operating income. A hypothetical 100 basis point decrease in one-month LIBOR would decrease net operating income \$500, or 1%, over the next twelve months compared to 2001 net operating income.

At December 31, 2001, the Company had entered into seventeen interest rate basis swap agreements with two large commercial banks under which the Company either pays a floating rate based on the prime rate and receives a floating interest rate based on one-month LIBOR, or pays a fixed rate and receives a floating interest rate based on one-month LIBOR. For those investments contributed to the term securitization, the interest swaps enable the Company to lock in the spread between the asset yield on the investments and the cost of the borrowings under the term securitization. In 2001, one-month LIBOR decreased from 6.57% at December 31, 2000 to 1.88% at December 31, 2001. Because the Company entered into interest rate swaps in which it receives one-month LIBOR, the decrease in interest rates in 2001 reduced interest income from the investments in the term securitization by \$1,458. However, as the interest on borrowings under the term securitization is based on one-month LIBOR, the decrease in interest rates also reduced interest expense by \$1,458, resulting in no impact on net operating income. At December 31, 2001 the total notional amount of the swap agreements was \$264 million and the agreements have a remaining term of approximately 4.6 years. The following table presents the notional principal amounts of interest rate swaps by class:

Type of Interest Rate Swap	Number of Contracts	Notional Value at December 31, 2001	Notional Value at December 31, 2000
Pay fixed, receive LIBOR floating	9	\$102,919	\$102,123
Pay prime floating, receive LIBOR floating	8	161,246	166,030
<b>Total</b>	<b>17</b>	<b>\$264,165</b>	<b>\$268,153</b>

CONSOLIDATED BALANCE SHEETS

(Dollars in thousands except share data)

December 31,	2001	2000
<b>Assets</b>		
Cash and cash equivalents	\$ 18,890	\$ 11,569
Investments at fair value (cost of \$882,731 and \$557,944, respectively)	858,266	585,746
Interest receivable	12,957	4,934
Other	14,071	11,750
<b>Total assets</b>	<b>\$904,184</b>	<b>\$613,999</b>
<b>Liabilities and Shareholders' Equity</b>		
Revolving credit facility	\$147,646	\$ 68,002
Notes payable	103,495	87,200
Accrued dividends payable	3,420	6,163
Other	9,358	7,467
<b>Total liabilities</b>	<b>263,919</b>	<b>168,832</b>
<b>Commitments and Contingencies</b>		
<b>Shareholders' equity:</b>		
Undesignated preferred stock, \$0.01 par value, 5,000 shares authorized, 0 issued and outstanding	—	—
Common stock, \$.01 par value, 70,000 shares authorized, and 38,017 and 28,003 issued and outstanding, respectively	380	280
Capital in excess of par value	699,291	448,587
Notes receivable from sale of common stock	(27,143)	(27,389)
Distributions in excess of net realized earnings	(3,823)	(95)
Net unrealized (depreciation) appreciation of investments	(28,440)	23,784
<b>Total shareholders' equity</b>	<b>640,265</b>	<b>445,167</b>
<b>Total liabilities and shareholders' equity</b>	<b>\$904,184</b>	<b>\$613,999</b>

See accompanying notes.

# CONSOLIDATED SCHEDULE OF INVESTMENTS—DECEMBER 31, 2001

(Dollars in thousands)

Company	Industry	Investment	Cost	Fair Value
A&M Cleaning Products, Inc.	Manufacturing— Household Cleaning Products	Subordinated Debt	\$ 5,070	\$ 5,167
		Common Stock Warrants, 18.4% of Co. (1)	1,643	2,237
		Redeemable Preferred Stock	532	532
			7,245	7,936
A.H. Harris & Sons, Inc.	Wholesale & Retail— Construction Material	Subordinated Debt	9,434	9,525
		Common Stock Warrants, 10.0% of Co. (1)	534	1,050
			9,968	10,575
Aeriform Corporation (2)	Manufacturing— Packaged Industrial Gas	Senior Debt	5,159	5,160
		Subordinated Debt	22,022	22,097
		Common Stock Warrants, 50.1% of Co. (1)	4,360	4,360
		Redeemable Preferred Stock	101	101
			31,642	31,718
Atlantech International	Manufacturing— Polymer-based Products	Subordinated Debt with Non-Detachable Warrants	13,094	13,188
		Common Stock Warrants, 6.5% of Co. (1)	6,007	5,675
		Redeemable Preferred stock with Non-Detachable Common Stock, 1.0% of Co.	1,027	701
			20,128	19,564
Auxi Health, Inc. (2)	Healthcare— Home Healthcare	Subordinated Debt	14,386	14,573
		Common Stock Warrants, 17.9% of Co. (1)	2,784	—
		Preferred Stock, 55.8% of Co. (1)	2,599	1,856
			19,769	16,429
Biddeford Textile Corp.	Manufacturing— Electronic Blankets	Senior Debt	2,746	2,772
		Common Stock Warrants, 10.0% of Co. (1)	1,100	—
			3,846	2,772
BLI Holdings Corp.	Manufacturing and Packaging— Personal Care Items	Subordinated Debt	12,153	12,153
Capital.com, Inc. (2)	Internet—Financial Portal	Preferred Stock, 85.0% of Co. (1)	1,492	700
Case Logic	Manufacturing—Storage Products Designer & Marketer	Subordinated Debt with Non-Detachable Warrants, 8.9% of Co. (1)	20,630	20,826
		Preferred Stock, less than 0.1% of Co.	134	134
			20,764	20,960

(1) Non-income producing.

(2) Affiliate, as defined by at least a 20% fully-diluted ownership of company.

See accompanying notes.

Company	Industry	Investment	Cost	Fair Value
Caswell-Massey Holdings Corp.	Wholesale & Retail—Toiletries	Senior Debt	\$ 1,065	\$ 1,065
		Subordinated Debt	1,803	1,836
		Common Stock Warrants, 24.0% of Co. (1)	552	581
			3,420	3,482
Chance Coach, Inc. (2)	Manufacturing—Buses	Senior Debt	9,615	9,655
		Subordinated Debt	8,583	9,174
		Common Stock Warrants, 43.0% of Co. (1)	4,041	3,469
		Redeemable Preferred Stock (1)	4,616	4,616
		Preferred Stock, Convertible into 20.0% of Co. (1)	2,080	2,080
		Common Stock, 20.4% of Co. (1)	1,896	1,645
			30,831	30,639
Chromas Technologies (2)	Manufacturing—Printing Presses	Senior Debt	11,703	11,703
		Subordinated Debt	9,789	9,990
		Common Stock, 35.0% of Co. (1)	1,500	—
		Common Stock Warrants, 25.0% of Co. (1)	1,071	987
		Redeemable Preferred Stock, 40.0% of Co. (1)	6,258	1,930
			30,321	24,610
CST Industries, Inc.	Manufacturing—Bolted Steel Tanks	Subordinated Debt	7,969	7,969
		Common Stock Warrants, 13.0% of Co. (1)	1,090	1,737
			9,059	9,706
Confluence Holdings Corp.	Manufacturing—Canoes & Kayaks	Subordinated Debt	12,596	12,823
		Common Stock, less than 0.1% of Co. (1)	537	—
		Common Stock Warrants, 0.4% of Co. (1)	2,163	1,564
	15,296	14,387		
Crosman Corporation	Manufacturing—Small Arms	Subordinated Debt	3,998	4,033
		Common Stock Warrants, 3.5% of Co. (1)	330	330
		4,328	4,363	
Cycle Gear, Inc. (2)	Wholesale & Retail— Motor Cycle Accessories	Senior Debt	750	750
		Subordinated Debt	5,557	5,675
		Common Stock Warrants, 41.6% of Co. (1)	434	1,664
		Redeemable Preferred Stock	1,549	1,549
		8,290	9,638	

(1) Non-income producing.

(2) Affiliate, as defined by at least a 20% fully-diluted ownership of company.

See accompanying notes.

# CONSOLIDATED SCHEDULE OF INVESTMENTS—DECEMBER 31, 2001

(Dollars in thousands) (Continued)

Company	Industry	Investment	Cost	Fair Value
Decorative Surfaces International, Inc. (2)	Manufacturing—Decorative Paper & Vinyl Products	Subordinated Debt	\$ 17,577	\$ 17,936
		Common Stock Warrants, 48.3% of Co. (1)	4,571	—
		Preferred Stock, Convertible into less than 0.1% of Co. (1)	803	—
			22,951	17,936
Dixie Trucking Company, Inc. (2)	Transportation—Overnight Shorthaul Delivery	Subordinated Debt	5,134	5,168
		Common Stock Warrants, 49.0% of Co. (1)	141	—
			5,275	5,168
Electrolux, LLC	Manufacturing—Vacuum Cleaners	Membership Interest, 2.5% of Co. (1)	246	1,219
Erie County Plastics Corporation	Manufacturing—Molded Plastics	Subordinated Debt	9,122	9,197
		Common Stock Warrants, 8.7% of Co. (1)	1,170	1,027
			10,292	10,224
EuroCaribe Packing Company, Inc. (2)	Manufacturing—Meat Processing	Senior Debt	8,674	8,749
		Subordinated Debt	5,379	3,672
		Common Stock Warrants, 37.1% of Co. (1)	1,110	—
		Redeemable Preferred Stock (1)	4,302	—
			19,465	12,421
European Touch LTD. II (2)	Manufacturing—Salon Appliances	Senior Debt	9,452	9,452
		Subordinated Debt	11,282	11,282
		Common Stock Warrants, 71.0% of Co. (1)	3,856	3,856
		Common Stock, 29.0% of Co. (1)	1,500	1,500
			26,090	26,090
Fulton Bellows & Components, Inc. (2)	Manufacturing—Bellows	Senior Debt	15,321	15,324
		Subordinated Debt	6,602	6,893
		Common Stock Warrants, 26.4% of Co. (1)	1,305	1,197
		Preferred Stock, Convertible into 48.6% of Co. (1)	5,734	2,617
			28,962	26,031
Gladstone Capital Corporation	Investment Company	Common Stock, 3.0% of Co.	3,600	4,440
Goldman Industrial Group	Manufacturing—Machine Tools, Metal Cutting Types	Subordinated Debt (1)	27,066	26,109
		Common Stock Warrants, 15.0% of Co. (1)	2,822	—
			29,888	26,109

(1) Non-income producing.

(2) Affiliate, as defined by at least a 20% fully-diluted ownership of company.

See accompanying notes.

Company	Industry	Investment	Cost	Fair Value
IGI, Inc.	Healthcare—Veterinary Vaccines	Subordinated Debt	\$ 5,564	\$ 5,627
		Common Stock Warrants, 17.0% of Co. (1)	2,003	1,725
			7,567	7,352
Iowa Molding Tool, Inc. (2)	Manufacturing— Specialty Equipment	Subordinated Debt	26,364	26,685
		Common Stock, 25.0% of Co. (1)	3,200	3,200
		Common Stock Warrants, 46.2% of Co. (1)	5,919	5,919
			35,483	35,804
JAAGIR, LLC	Service—IT Staffing & Consulting	Subordinated Debt	2,890	2,930
		Common Stock Warrants, 4.1% of Co. (1)	271	271
			3,161	3,201
JAG Industries, Inc. (2)	Manufacturing—Metal Fabrication & Tablet Manufacturing	Senior Debt	1,002	1,002
		Subordinated Debt	2,448	2,520
		Common Stock Warrants, 75.0% of Co. (1)	505	—
			3,955	3,522
Kelly Aerospace, Inc.	Manufacturing—General Aviation & Performance Automotive	Senior Debt	7,847	7,877
		Subordinated Debt	8,769	8,779
		Common Stock Warrants, 15.0% of Co. (1)	1,589	1,589
			18,205	18,245
Lion Brewery, Inc. (2)	Manufacturing—Malt Beverages	Subordinated Debt	5,955	6,039
		Common Stock Warrants, 54.0% of Co. (1)	675	7,145
			6,630	13,184
Logex Corporation (2)	Industrial Gases—Transportation	Subordinated Debt	15,942	15,947
		Common Stock Warrants, 85.2% of Co. (1)	5,825	5,825
		Preferred Stock	2,984	2,984
			24,751	24,756
Lubricating Specialties Co.	Manufacturing— Lubricant & Grease	Subordinated Debt	14,750	14,864
		Common Stock Warrants, 21.0% of Co. (1)	791	791
			15,541	15,655

(1) Non-income producing.

(2) Affiliate, as defined by at least a 20% fully-diluted ownership of company.

See accompanying notes.

# CONSOLIDATED SCHEDULE OF INVESTMENTS—DECEMBER 31, 2001

(Dollars in thousands) (Continued)

Company	Industry	Investment	Cost	Fair Value
MBT International, Inc. (2)	Wholesale & Retail—Musical Instrument Distributor	Senior Debt	\$ 3,300	\$ 3,300
		Subordinated Debt	7,000	7,134
		Common Stock Warrants, 30.6% of Co. (1)	1,214	991
		Preferred Stock, Convertible into 53.1% of Co. (1)	2,250	1,722
			<u>13,764</u>	<u>13,147</u>
Marcal Paper Mills, Inc. (2)	Manufacturing—Towel, Tissue & Napkin Products	Senior Debt	16,417	16,417
		Subordinated Debt	16,922	16,922
		Common Stock Warrants, 25.0% of Co. (1)	5,001	5,001
			<u>38,340</u>	<u>38,340</u>
Middleby Corporation	Manufacturing— Foodservice Equipment	Subordinated Debt	22,354	22,354
		Common Stock Warrants, 5.5% of Co. (1)	2,536	2,536
			<u>24,890</u>	<u>24,890</u>
Mobile Tool International, Inc.	Manufacturing—Aerial Lift Equipment	Subordinated Debt	2,699	2,699
New Piper Aircraft, Inc.	Manufacturing— Aircraft Manufacturing	Subordinated Debt	18,356	18,436
		Common Stock Warrants, 6.5% of Co. (1)	2,231	4,832
			<u>20,587</u>	<u>23,268</u>
Numatics, Inc.	Manufacturing—Pneumatic Valves	Senior Debt	31,197	31,197
o2wireless Solutions, Inc.	Telecommunications—Wireless Communications Network Services	Common Stock Warrants, 8.0% of Co. (1)	2,407	4,005
Omnova Solutions, Inc.	Manufacturing—Performance Chemicals and Decorative & Building Products	Subordinated Debt	5,663	5,663
Parts Plus Group	Wholesale & Retail— Auto Parts Distributor	Subordinated Debt (1)	4,681	2,706
		Common Stock Warrants, 5.0% of Co. (1)	333	—
		Preferred Stock, Convertible into 1.5% of Co. (1)	556	—
			<u>5,570</u>	<u>2,706</u>
Patriot Medical Technologies, Inc. (2)	Service—Repair Services	Senior Debt	2,315	2,315
		Subordinated Debt	2,758	2,825
		Common Stock Warrants, 15.1% of Co. (1)	612	510
		Preferred Stock, Convertible into 16.1% of Co.	1,195	283
			<u>6,880</u>	<u>5,933</u>

(1) Non-income producing.

(2) Affiliate, as defined by at least a 20% fully-diluted ownership of company.

See accompanying notes.



Company	Industry	Investment	Cost	Fair Value
Plastech Engineered Products, Inc.	Manufacturing—Automotive Component Systems	Subordinated Debt	\$ 27,290	\$ 27,290
		Common Stock Warrants, 2.1% of Co. (1)	2,577	2,577
			29,867	29,867
Starcom Holdings, Inc.	Construction—Electrical Contractor	Subordinated Debt	21,267	21,516
		Common Stock, 2.6% of Co. (1)	616	116
		Common Stock Warrants, 16.2% of Co. (1)	3,914	3,068
			25,797	24,700
Sunvest Industries, LLC (2)	Manufacturing—Contract Manufacturing	Senior Debt	4,287	4,287
		Subordinated Debt	5,263	5,323
		Common Stock Warrants, 73.0% of Co. (1)	1,518	1,518
		Redeemable Preferred Stock (1)	347	347
			11,415	11,475
The Inca Group (2)	Manufacturing—Steel Products	Subordinated Debt	16,754	16,960
		Common Stock, 60.1% of Co. (1)	5,100	3,967
		Common Stock Warrants, 24.9% of Co. (1)	3,060	2,065
			24,914	22,992
The L.A. Studios, Inc.	Wholesale & Retail— Audio Production	Subordinated Debt	2,118	2,138
Texstars, Inc. (2)	Manufacturing—Aviation and Transportation Accessories	Senior Debt	15,055	15,064
		Subordinated Debt	6,988	6,990
		Common Stock, 39.4% of Co. (1)	1,500	1,500
		Common Stock Warrants, 40.5% of Co. (1)	1,542	1,542
			25,085	25,096
ThreeSixty Sourcing, Ltd.	Provider of Outsourced Manufacturing—Management Services	Senior Debt	14,925	14,926
		Subordinated Debt	18,606	18,608
		Common Stock Warrants, 5.0% of Co. (1)	1,386	1,386
			34,917	34,920
TransCore Holdings, Inc.	Information Technology— Transportation Information Management Services	Subordinated Debt	23,636	23,977
		Common Stock Warrants, 6.4% of Co. (1)	4,368	7,783
		Convertible Preferred Stock, 0.9% of Co.	2,900	2,900
			30,904	34,660

(1) Non-income producing.

(2) Affiliate, as defined by at least a 20% fully-diluted ownership of company.

See accompanying notes.

# CONSOLIDATED SCHEDULE OF INVESTMENTS—DECEMBER 31, 2001

(Dollars in thousands) (Continued)

Company	Industry	Investment	Cost	Fair Value
Tube City, Inc.	Manufacturing—Mill Services	Subordinated Debt	\$ 11,687	\$ 11,933
		Common Stock Warrants, 23.5% of Co. (1)	3,498	5,767
			15,185	17,700
Warner Power, LLC (2)	Manufacturing—Power Systems & Electrical Ballasts	Senior Debt	572	583
		Subordinated Debt	4,007	4,070
		Common Stock Warrants, 53.1% of LLC (1)	1,629	1,458
			6,208	6,111
Weston ACAS Holdings, Inc. (2)	Service—Environmental Consulting Services	Subordinated Debt	21,844	21,850
		Common Stock, 10.0% of Co. (1)	1,932	1,932
		Common Stock Warrants, 27.6% of Co. (1)	5,246	5,246
		Redeemable Preferred Stock	1,158	1,158
		30,180	30,186	
Westwind Group Holdings, Inc.	Service—Restaurants	Preferred Stock, Convertible into less than 0.1% of Co.	3,530	1,117
		Common Stock, 10.0% of Co. (1)	—	—
			3,530	1,117
Interest Rate Basis Swap Agreements	Pay Fixed/Receive Floating	9 Contracts/Notional Amounts Totaling \$102,919	—	(5,218)
		Pay Floating/Receive Floating	—	(315)
			—	(5,533)
<b>Totals</b>			<b>\$882,731</b>	<b>\$858,266</b>

(1) Non-income producing.

(2) Affiliate, as defined by at least a 20% fully-diluted ownership of company.

See accompanying notes.

CONSOLIDATED SCHEDULE OF INVESTMENTS—DECEMBER 31, 2000  
(Dollars in thousands)

Company	Industry	Investment	Cost	Fair Value
A&M Cleaning Products, Inc.	Manufacturing—Household Cleaning Products	Subordinated Debt	\$ 5,045	\$ 5,045
		Common Stock Warrants, 21.9% of Co. (1)	1,643	2,237
		Redeemable Preferred Stock	447	447
			7,135	7,729
A.H. Harris & Sons, Inc.	Wholesale & Retail— Construction Material	Subordinated Debt	9,494	9,494
		Common Stock Warrants, 10.0% of Co. (1)	534	1,050
			10,028	10,544
Aeriform Corporation	Manufacturing— Packaged Industrial Gas	Subordinated Debt	8,346	8,346
Atlantech International	Manufacturing— Polymer-based Products	Subordinated Debt with Non-Detachable Warrants Redeemable Preferred Stock with Non-Detachable Common Stock, 1.3% of Co.	18,781	18,781
			1,007	1,007
			19,788	19,788
Auxi Health, Inc. (2)	Healthcare—Home Healthcare	Subordinated Debt	12,546	12,546
		Common Stock Warrants, 17.9% of Co. (1)	2,599	1,856
		Preferred Stock, Convertible into 55.8% of Co.	2,578	2,578
			17,723	16,980
Biddeford Textile Corp.	Manufacturing— Electronic Blankets	Senior Debt	1,552	1,552
		Common Stock Warrants, 10.0% of Co. (1)	1,100	942
		Common Stock, 17.8% of Co. (1)	592	1,470
			3,244	3,964
BIW Connector Systems, LLC	Manufacturing— Specialty Connectors	Senior Debt	2,553	2,553
		Subordinated Debt	4,940	4,940
		Common Stock Warrants, 8.0% of Co. (1)	652	2,068
			8,145	9,561
Capital.com, Inc. (2)	Internet—Financial Portal	Preferred Stock, 85.0% of Co. (1)	1,492	1,492
Case Logic	Manufacturing—Storage Products Designer and Marketer	Subordinated Debt with Non-Detachable Warrants, 9.6% of Co.	19,958	19,958

(1) Non-income producing.

(2) Affiliate, as defined by at least a 20% fully-diluted ownership of company.

See accompanying notes.

# CONSOLIDATED SCHEDULE OF INVESTMENTS—DECEMBER 31, 2000

(Dollars in thousands) (Continued)

Company	Industry	Investment	Cost	Fair Value
Caswell-Massey Holdings Corp.	Wholesale & Retail—Toiletries	Senior Debt	\$ 1,833	\$ 1,833
		Subordinated Debt	1,745	1,745
		Common Stock Warrants, 24.0% of Co. (1)	552	1,092
			4,130	4,670
Centennial Broadcasting, Inc.	Media—Radio Stations	Subordinated Debt	18,778	18,778
Chance Coach, Inc. (2)	Manufacturing—Buses	Senior Debt	2,411	2,411
		Subordinated Debt	8,147	8,147
		Common Stock, 20.4% of Co. (1)	1,896	2,793
		Common Stock Warrants, 43.0% of Co. (1)	4,041	5,950
		Preferred Stock, Convertible into 20.0% of Co.	2,000	2,793
			18,495	22,094
Chromas Technologies (2)	Manufacturing—Printing Presses	Senior Debt	10,452	10,452
		Subordinated Debt	4,447	4,447
		Common Stock, 35.0% of Co. (1)	1,500	1,500
		Common Stock Warrants, 25.0% of Co. (1)	1,071	1,071
		Redeemable Preferred Stock, 40.0% of Co.	4,080	4,080
			21,550	21,550
Confluence Holdings Corp. (2)	Manufacturing—Canoes & Kayaks	Subordinated Debt	10,648	10,648
		Common Stock, 6.0% of Co. (1)	537	37
		Common Stock Warrants, 20.4% of Co. (1)	1,630	1,352
			12,815	12,037
Cornell Companies, Inc.	Service—Private Corrections	Subordinated Debt	28,929	28,929
		Common Stock Warrants, 2.2% of Co. (1)	1,102	1,071
			30,031	30,000
Crosman Corporation	Manufacturing—Small Arms	Subordinated Debt	3,854	3,854
		Common Stock Warrants, 3.5% of Co. (1)	330	330
			4,184	4,184
Cycle Gear, Inc. (2)	Wholesale & Retail— Motor Cycle Accessories	Senior Debt	750	750
		Subordinated Debt	4,344	4,344
		Common Stock Warrants, 34.0% of Co. (1)	374	884
			5,468	5,978

(1) Non-income producing.

(2) Affiliate, as defined by at least a 20% fully-diluted ownership of company.

See accompanying notes.

Company	Industry	Investment	Cost	Fair Value
Decorative Surfaces International, Inc. (2)	Manufacturing—Decorative Paper & Vinyl Products	Subordinated Debt	\$ 12,878	\$ 12,878
		Common Stock Warrants, 42.3% of Co. (1)	4,571	—
		Preferred Stock, Convertible into 2.9% of Co.	803	—
			18,252	12,878
Dixie Trucking Company, Inc. (2)	Transportation—Overnight Shorthaul Delivery	Subordinated Debt	4,079	4,079
		Common Stock Warrants, 32.0% of Co. (1)	141	553
			4,220	4,632
Electrolux, LLC	Manufacturing—Vacuum Cleaners	Membership Interest, 2.5% of Co. (1)	246	2,000
Erie County Plastics Corporation	Manufacturing—Molded Plastics	Subordinated Debt	8,920	8,920
		Common Stock Warrants, 8.0% of Co. (1)	1,170	1,170
			10,090	10,090
Erie Forge and Steel, Inc.	Manufacturing—Steel Products	Common Stock, 18.6% of Co. (1)	500	—
EuroCaribe Packing Company, Inc. (2)	Manufacturing—Meat Processing	Senior Debt	7,959	7,959
		Subordinated Debt	9,048	7,048
		Common Stock Warrants, 37.1% of Co. (1)	1,110	—
			18,117	15,007
Fulton Bellows & Components, Inc. (2)	Manufacturing—Bellows	Senior Debt	13,100	13,100
		Subordinated Debt	6,771	6,771
		Common Stock Warrants, 20.0% of Co. (1)	1,305	1,305
		Preferred Stock, Convertible into 40.0% of Co.	3,191	3,191
			24,367	24,367
Goldman Industrial Group	Manufacturing—Machine Tools, Metal Cutting Types	Subordinated Debt	27,280	27,280
		Common Stock Warrants, 15.0% of Co. (1)	2,822	2,822
			30,102	30,102
IGI, Inc.	Healthcare—Veterinary Vaccines	Subordinated Debt	5,294	5,294
		Common Stock Warrants, 18.7% of Co. (1)	2,003	1,878
			7,297	7,172
Iowa Mold Tooling, Inc. (2)	Manufacturing—Specialty Equipment	Subordinated Debt	23,562	23,562
		Common Stock, 28.7% of Co. (1)	3,200	3,200
		Common Stock Warrants, 53.0% of Co. (1)	5,918	5,918
			32,680	32,680

(1) Non-income producing.

(2) Affiliate, as defined by at least a 20% fully-diluted ownership of company.

See accompanying notes.

# CONSOLIDATED SCHEDULE OF INVESTMENTS—DECEMBER 31, 2000

(Dollars in thousands) (Continued)

Company	Industry	Investment	Cost	Fair Value
JAAGIR, LLC	Service—IT Staffing & Consulting	Subordinated Debt	\$ 2,789	\$ 2,789
		Common Stock Warrants, 4.0% of Co. (1)	271	271
			3,060	3,060
JAG Industries, Inc. (2)	Manufacturing—Metal Fabrication & Tablet Manufacturing	Senior Debt	1,142	1,142
		Subordinated Debt	2,446	2,446
		Common Stock Warrants, 75.0% of Co. (1)	505	—
			4,093	3,588
Lion Brewery, Inc. (2)	Manufacturing—Malt Beverages	Subordinated Debt	5,996	5,996
		Common Stock Warrants, 54.0% of Co. (1)	675	7,688
			6,671	13,684
Lubricating Specialties Co.	Manufacturing— Lubricant & Grease	Senior Debt	7,206	7,206
		Subordinated Debt	14,718	14,718
		Common Stock Warrants, 21.0% of Co. (1)	791	791
			22,715	22,715
MBT International, Inc. (2)	Wholesale & Retail— Musical Instrument Distributor	Senior Debt	3,300	3,300
		Subordinated Debt	6,810	6,810
		Common Stock Warrants, 30.6% of Co. (1)	1,214	1,214
		Preferred Stock, Convertible into 53.1% of Co. (1)	2,250	2,250
			13,574	13,574
Mobile Tool International, Inc.	Manufacturing— Aerial Lift Equipment	Common Stock	246	2,168
New Piper Aircraft, Inc.	Manufacturing— Aircraft Manufacturing	Subordinated Debt	18,211	18,211
		Common Stock Warrants, 4.0% of Co. (1)	2,231	3,578
			20,442	21,789
o2wireless Solutions, Inc.	Telecommunications—Wireless Communications Network Services	Common Stock Warrants, 8.0% of Co. (1)	2,521	16,670
Parts Plus Group	Wholesale & Retail— Auto Parts Distributor	Subordinated Debt	4,329	4,329
		Common Stock Warrants, 3.6% of Co. (1)	333	333
		Preferred Stock, Convertible into 1.7% of Co. (1)	555	117
			5,217	4,779

(1) Non-income producing.

(2) Affiliate, as defined by at least a 20% fully-diluted ownership of company.

See accompanying notes.

Company	Industry	Investment	Cost	Fair Value
Patriot Medical Technologies, Inc. (2)	Service—Repair Services	Senior Debt	\$ 2,805	\$ 2,805
		Subordinated Debt	2,767	2,767
		Common Stock Warrants, 15.0% of Co. (1)	612	612
		Preferred Stock, Convertible into 16.0% of Co.	1,104	1,104
			7,288	7,288
Starcom Holdings, Inc.	Construction—Electrical Contractor	Subordinated Debt	19,199	19,199
		Common Stock, 2.8% of Co. (1)	616	866
		Common Stock Warrants, 17.5% of Co. (1)	3,914	5,415
			23,729	25,480
Sunvest Industries, LLC (2)	Manufacturing— Contract Manufacturing	Senior Debt	5,000	5,000
		Subordinated Debt	5,295	5,295
		Common Stock Warrants, 73.0% of Co. (1)	705	705
		Redeemable Preferred Stock (1)	1,000	1,000
			12,000	12,000
The Inca Group (2)	Manufacturing—Steel Products	Subordinated Debt	15,858	15,858
		Common Stock, 27.7% of Co. (1)	1,700	2,010
		Common Stock Warrants, 57.3% of Co. (1)	3,060	4,136
			20,618	22,004
The L.A. Studios, Inc.	Wholesale & Retail— Audio Production	Subordinated Debt	2,555	2,555
		Common Stock Warrants, 17.0% of Co. (1)	902	1,176
			3,457	3,731
TransCore Holdings, Inc.	Information Technology— Transportation Information Management Services	Subordinated Debt	22,908	22,908
		Common Stock Warrants, 10.2% of Co. (1)	4,686	5,369
		Redeemable Preferred Stock	571	571
			28,165	28,848
Tube City Olympic of Ohio, Inc.	Manufacturing—Mill Services	Senior Debt	7,909	7,909
Tube City, Inc.	Manufacturing—Mill Services	Subordinated Debt	6,460	6,460
		Common Stock Warrants, 14.8% of Co. (1)	2,523	3,040
			8,983	9,500

(1) Non-income producing.

(2) Affiliate, as defined by at least a 20% fully-diluted ownership of company.

See accompanying notes.

# CONSOLIDATED SCHEDULE OF INVESTMENTS—DECEMBER 31, 2000

(Dollars in thousands) (Continued)

Company	Industry	Investment	Cost	Fair Value
Warner Power, LLC (2)	Manufacturing—Power Systems & Electrical Ballasts	Senior Debt	\$ 1,125	\$ 1,125
		Subordinated Debt	3,959	3,959
		Common Stock Warrants, 53.1% of LLC (1)	1,629	4,587
			6,713	9,671
Westwind Group Holdings, Inc.	Service—Restaurants	Subordinated Debt	3,011	1,673
		Common Stock Warrants, 5.0% of Co. (1)	350	—
			3,361	1,673
Wrenchhead.com, Inc.	Internet—Auto Parts Distributor	Common Stock, 1.0% of Co. (1)	—	104
Interest Rate Basis Swap Agreements	Pay Fixed/Receive Floating	9 Contracts/Notional Amounts Totaling \$102,123	—	(582)
		Pay Floating/Receive Floating	8 Contracts/Notional Amounts Totaling \$166,030	—
			—	(1,070)
<b>Totals</b>			<b>\$557,944</b>	<b>\$585,746</b>

(1) Non-income producing.

(2) Affiliate, as defined by at least a 20% fully-diluted ownership of company.

See accompanying notes.



## CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands except per share data)

Year Ended December 31,	2001	2000	1999
Operating income:			
Interest and dividend income	\$ 88,286	\$ 58,733	\$30,833
Fees	15,951	11,319	8,602
Total operating income	104,237	70,052	39,435
Operating expenses:			
Interest	10,343	9,691	4,716
Salaries and benefits	14,571	11,259	7,479
General and administrative	7,698	6,432	4,170
Total operating expenses	32,612	27,382	16,365
Operating income before income taxes	71,625	42,670	23,070
Income tax benefit	—	2,000	912
Net operating income	71,625	44,670	23,982
Net realized gain on investments	5,369	4,539	3,636
(Decrease) increase in net unrealized appreciation of investments	(58,389)	(53,582)	69,583
Net increase (decrease) in shareholders' equity resulting from operations	\$ 18,605	\$ (4,373)	\$97,201
Net operating income per common share:			
Basic	\$ 2.27	\$ 2.00	\$ 1.75
Diluted	\$ 2.24	\$ 1.96	\$ 1.68
Earnings (loss) per common share:			
Basic	\$ 0.59	\$ (0.20)	\$ 7.07
Diluted	\$ 0.58	\$ (0.19)	\$ 6.80
Weighted average shares of common stock outstanding:			
Basic	31,487	22,323	13,744
Diluted	32,001	22,748	14,294

See accompanying notes.

# CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

(In thousands)

	Preferred Stock	Common Stock Shares	Common Stock Amount	Capital in Excess of Par Value	Notes Receivable From Sale of Common Stock	(Distributions in Excess of) Undistributed Net Realized Earnings	Unrealized Appreciation (Depreciation) of Investments	Total Shareholders' Equity
Balance at January 1, 1999	\$ —	11,081	\$111	\$145,245	\$ (300)	\$ (116)	\$ 7,783	\$152,723
Issuance of common stock	—	5,605	57	89,151	—	—	—	89,208
Issuance of common stock under stock option plans	—	1,520	15	22,832	(22,752)	—	—	95
Issuance of common stock under the Dividend Reinvestment Plan	—	36	—	693	—	—	—	693
Repurchase of common stock warrants	—	—	—	(2,165)	—	—	—	(2,165)
Issuance of restricted shares	—	10	—	166	—	—	—	166
Net increase in shareholders' equity resulting from operations	—	—	—	—	—	27,618	69,583	97,201
Distributions	—	—	—	—	—	(26,176)	—	(26,176)
Balance at December 31, 1999	\$ —	18,252	\$183	\$255,922	\$(23,052)	\$ 1,326	\$ 77,366	\$311,745
Issuance of common stock	—	9,430	94	185,224	—	—	—	185,318
Issuance of common stock under stock option plans	—	290	3	6,699	(6,702)	—	—	—
Issuance of common stock under the Dividend Reinvestment Plan	—	31	—	742	—	—	—	742
Repayments of notes receivable from sale of common stock	—	—	—	—	2,365	—	—	2,365
Net decrease in shareholders' equity resulting from operations	—	—	—	—	—	49,209	(53,582)	(4,373)
Distributions	—	—	—	—	—	(50,630)	—	(50,630)
Balance at December 31, 2000	\$ —	28,003	\$280	\$448,587	\$(27,389)	\$ (95)	\$ 23,784	\$445,167
Issuance of common stock	—	8,930	90	226,243	—	—	—	226,333
Issuance of common stock under stock option plans	—	1,045	10	23,413	(23,423)	—	—	—
Issuance of common stock under the Dividend Reinvestment Plan	—	39	—	1,048	—	—	—	1,048
Repayments of notes receivable from sale of common stock	—	—	—	—	23,669	—	—	23,669
Net increase in shareholders' equity resulting from operations	—	—	—	—	—	76,994	(58,389)	18,605
Cumulative effect of change in accounting principle	—	—	—	—	—	(6,165)	6,165	—
Distributions	—	—	—	—	—	(74,557)	—	(74,557)
Balance at December 31, 2001	\$ —	38,017	\$380	\$699,291	\$(27,143)	\$ (3,823)	\$(28,440)	\$640,265

See accompanying notes.

# CONSOLIDATED STATEMENTS OF CASH FLOWS

(Dollars in thousands)

Year Ended December 31,	2001	2000	1999
<b>Operating activities:</b>			
Net increase (decrease) in shareholders' equity resulting from operations	\$ 18,605	\$ (4,373)	\$ 97,201
Adjustments to reconcile net increase (decrease) in shareholders' equity resulting from operations to net cash provided by operating activities:			
Unrealized depreciation (appreciation) of investments	58,389	53,582	(69,583)
Net realized gain on investments	(5,369)	(4,538)	(3,636)
Accretion of loan discounts	(9,090)	(4,317)	(2,049)
Increase in accrued payment-in-kind dividends and interest	(15,713)	(5,550)	(3,038)
Collection of loan origination fees	1,840	—	—
Amortization of deferred finance costs	718	1,187	854
Increase in interest receivable	(8,022)	(2,518)	(856)
Receipt of note for prepayment penalty	—	(884)	—
Increase in other assets	(2,721)	(2,790)	(5,798)
(Decrease) increase in other liabilities	(2,374)	2,946	6,090
Net cash provided by operating activities	36,263	32,745	19,185
<b>Investing activities:</b>			
Proceeds from sale of investments	9,952	2,004	27,823
Collection of payment-in-kind notes	5,008	1,261	—
Collection of accreted loan discounts	623	257	208
Principal repayments	67,863	30,603	31,674
Purchases of investments	(381,758)	(276,138)	(171,595)
Purchases of securities	—	—	(12,900)
Repayments of notes receivable issued in exchange for common stock	23,669	2,365	—
Net cash used in investing activities	(274,643)	(239,648)	(124,790)
<b>Financing activities:</b>			
Repayments of short-term notes payable, net	—	—	(5,000)
Proceeds from asset securitization	28,214	87,200	—
Drawings on (repayments of) revolving credit facilities, net	79,644	(10,543)	48,545
Repayments of notes payable	(11,919)	—	—
Increase in deferred financing costs	(319)	(2,243)	(2,427)
Issuance of common stock	227,381	185,318	89,451
Repurchase of common stock warrants	—	—	(2,165)
Distributions paid	(77,300)	(44,050)	(26,158)
Net cash provided by financing activities	245,701	215,682	102,246
Net increase (decrease) in cash and cash equivalents	7,321	8,779	(3,359)
Cash and cash equivalents at beginning of period	11,569	2,790	6,149
Cash and cash equivalents at end of period	\$ 18,890	\$ 11,569	\$ 2,790
<b>Supplemental Disclosures:</b>			
Cash paid for interest	\$ 10,047	\$ 7,830	\$ 4,385
<b>Non-cash financing activities:</b>			
Issuance of common stock in conjunction with dividend reinvestment	\$ 1,048	\$ 742	\$ 693
Notes receivable issued in exchange for common stock associated with the exercise of employee stock options	\$ 23,423	\$ 6,702	\$ 22,752
Net repayment of short-term notes payable	\$ —	\$ —	\$ 80,948
Receipt of short-term note in exchange for principal repayment of long-term note	\$ —	\$ 8,424	\$ 22,752

See accompanying notes.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(In thousands except per share data)

## Note 1. Organization

American Capital Strategies, Ltd., a Delaware corporation (the "Company"), was incorporated in 1986 to provide financial advisory services to and invest in middle market companies. On August 29, 1997, the Company completed an initial public offering ("IPO") of 10,382 shares of common stock ("Common Stock"), and became a non-diversified closed end investment company that has elected to be regulated as a business development company ("BDC") under the Investment Company Act of 1940, as amended ("1940 Act"). On October 1, 1997, the Company began operations so as to qualify to be taxed as a regulated investment company ("RIC") as defined in Subtitle A, Chapter 1, under Subchapter M of the Internal Revenue Code of 1986 as amended (the "Code"). As contemplated by these transactions, the Company materially changed its business plan and format from structuring and arranging financing for buyout transactions on a fee for services basis to primarily being a lender to and investor in middle market companies. As a result of the changes, the Company is operating as a holding company whose predominant source of operating income has changed from financial performance and advisory fees to interest and dividends earned from investing the Company's assets in debt and equity of businesses. The Company's investment objectives are to achieve current income from the collection of interest and dividends, as well as long-term growth in its shareholders' equity through appreciation in value of the Company's equity interests.

The Company is the parent of American Capital Financial Services ("ACFS") and through ACFS continues to provide financial advisory services to businesses, principally the Company's portfolio companies. The Company is headquartered in Bethesda, Maryland, and has offices in New York, San Francisco, Los Angeles, Philadelphia, Chicago, and Dallas. The Company's reportable segments are its investing operations as a business development company and the financial advisory operations of its wholly-owned subsidiary, ACFS (see Note 13). The Company has no foreign operations.

## Note 2. Summary of Significant Accounting Policies

### Basis of Presentation

The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States and Article 6 of Regulation S-X of the Code of Federal Regulations. The Company

consolidates its investment in ACFS.

### Valuation of Investments

Investments are carried at fair value, as determined in good faith by the Board of Directors. Securities that are publicly traded are valued at the closing price on the valuation date. For debt and equity securities of companies that are not publicly traded, or for which the Company has various degrees of trading restrictions, the Company prepares an analysis consisting of traditional valuation methodologies to estimate the enterprise value of the portfolio company issuing the securities. The methodologies consist of valuation estimates based on; valuations of comparable public companies, recent sales of comparable companies, discounting the forecasted cash flows of the portfolio company and the liquidation value of the company's assets. The Company will use weighting of some or all of the above valuation methods. In valuing convertible debt, equity or other securities the Company will value its equity investment based on its pro rata share of the residual equity value available after deducting all outstanding debt from the estimated enterprise value. The Board of Directors will value non-convertible debt securities at cost plus amortized original issue discount ("OID") to the extent that the estimated enterprise value of the portfolio company exceeds the outstanding debt of the company. If the estimated enterprise value is less than the outstanding debt of the company, the Board of Directors will reduce the value of the Company's debt investment beginning with the junior most debt such that the enterprise value less the value of the outstanding debt is zero. Due to the uncertainty inherent in the valuation process, such estimates of fair value may differ significantly from the values that would have been used had a ready market for the securities existed, and the differences could be material. Additionally, changes in the market environment and other events that may occur over the life of the investments may cause the gains or losses ultimately realized on these investments to be different than the valuations currently assigned (see Note 3).

### Cash and Cash Equivalents

Cash and cash equivalents consist of demand deposits and highly liquid investments with original maturities of three months or less. Cash and cash equivalents are carried at cost which approximates fair value.

### Interest and Dividend Income Recognition

Interest income is recorded on the accrual basis to the extent that such amounts are expected to be collected. OID is accreted into interest income using the effective interest

method. OID initially represents the value of equity warrants obtained in conjunction with the acquisition of debt securities. Loan origination fees collected upon the funding of a loan are deferred and accreted into interest income over the life of the loan using the effective interest method. Dividend income is recognized on the ex-dividend date. The Company stops accruing interest on its investments when it is determined that interest is no longer collectible. For loans with payment-in-kind ("PIK") interest features, the Company bases income accruals on the valuation of the PIK notes received from the borrower. If the portfolio company valuation indicates a value of the PIK notes that is not sufficient to cover the contractual interest, the Company will not accrue interest income on the notes.

#### Fee Income Recognition

Fees primarily include financial advisory, transaction structuring and prepayment premiums. Financial advisory fees represent amounts received for providing advice and analysis to middle market companies and are recognized as earned based on services provided. Transaction structuring fees represent amounts received for structuring, financing, and executing transactions and are generally payable only if the transaction closes and are recognized as earned when the transaction is completed. Prepayment premiums are recognized as they are received.

#### Realized Gain or Loss and Unrealized Appreciation or Depreciation of Investments

Realized gain or loss is recorded at the disposition of an investment and is the difference between the net proceeds from the sale and the cost basis of the investment using the specific identification method. Unrealized appreciation or depreciation reflects the difference between the Board of Directors' valuation of the investments and the cost basis of the investments.

#### Distributions to Shareholders

Distributions to shareholders are recorded on the ex-dividend date.

#### Federal Income Taxes

The Company operates to qualify to be taxed as a RIC under the Internal Revenue Code. Generally, a RIC is entitled to deduct dividends it pays to its shareholders from its income to determine "taxable income." The Company has distributed and currently intends to distribute sufficient dividends to eliminate taxable income; therefore, the statement of operations contains no provision for income taxes for the years ended December 31, 2001, 2000, and 1999.

#### Use of Estimates in Preparation of Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities at the date of the financial statements, and revenues and expenses during the period reported. Actual results could differ from those estimates.

#### Property and Equipment

Property and equipment are carried at cost and are depreciated using the straight-line method over the estimated useful lives of the related assets ranging from three to seven years.

#### Management Fees

The Company is self-managed and therefore does not incur management fees payable to third parties.

#### Reclassifications

Certain previously reported amounts have been reclassified to conform to the current financial statement presentation.

#### Concentration of Credit Risk

The Company places its cash and cash equivalents with financial institutions and, at times, cash held in checking accounts may exceed the Federal Deposit Insurance Corporation insured limit.

#### Recent Accounting Pronouncements

The AICPA Audit and Accounting Guide for Investment Companies ("the Guide") was revised and its changes are effective for the Company's 2001 annual financial statements. Changes to the Guide affect the Company in two areas: 1) consolidation of operating subsidiaries and 2) the accounting for loan discounts and premiums.

In implementing the provisions of the Guide, the Company has consolidated its investment in ACFS. Previously, the Company had accounted for its investment in ACFS under the equity method. This change had no effect on net operating income or net asset value. Prior year financial statements have been presented on a consolidated basis to conform to the current year's presentation.

Under the provisions of the Guide, premiums and discounts on debt securities, including loan origination fees, are required to be amortized or accreted over the life of the investment using the effective interest method. Pursuant to the prior Guide, the Company's previous policy was to recognize loan origination fees when they were collected.

In adopting this new requirement, the Company calculated the cumulative effect of the change in accounting for origination fees for all loans originated through December 31, 2000, and recorded a \$6,200 increase in the value of debt investments and a \$6,200 increase in the corresponding debt discount. In addition, the Company recorded an increase of \$6,200 in net unrealized appreciation and a \$6,200 decrease in distributions in excess of net realized earnings. The net impact of these changes results in the Company's net asset value remaining unchanged as specified in the guidance. For the year ended December 31, 2001, the Company has recorded \$1,840 of origination fees as discounts and accreted \$941 of discounts into interest income using the effective interest method. The impact of this change was a decrease in 2001 net operating income of \$899, an increase in unrealized depreciation of \$1,334, and an increase in net realized gains of \$517. Upon early repayment of loans, collections of unamortized discounts are recognized as realized gains.

### Note 3. Investments

Investments consist of securities issued by publicly- and privately-held companies, which have been valued at \$863,799 as of December 31, 2001. These securities consist of senior debt, subordinated debt with equity warrants, preferred stock and common stock. The debt securities have effective interest rates ranging from 5.3% to 32.4% and are payable in installments with final maturities generally from 5 to 10 years and are generally collateralized by assets of the borrower. The Company's investments in equity warrants, common stock, and certain investments in preferred stock do not produce current income. The net unrealized appreciation in investments for Federal income tax purposes is the same as for book purposes. At December 31, 2001, one loan with a principal balance of \$6,477 was 0-30 days past due, one loan with a principal balance of \$22,152 was 31-60 days past due, one loan with a principal balance of \$14,400 was 61-90 days past due, and three loans with a total principal balance of \$40,119 were greater than 90 days past due. In addition, four of the Company's investments with a total principal balance of \$49,900 are on non-accrual status.

Summaries of the composition of the Company's portfolio of publicly and non-publicly traded securities as of December 31, 2001 and 2000 at cost and fair value are shown in the following table:

December 31,	2001	2000
<b>Cost</b>		
Senior debt	18.3%	12.4%
Subordinated debt	57.7%	61.8%
Subordinated debt with non-detachable warrants	4.5%	6.9%
Preferred stock	4.9%	3.5%
Common stock warrants	12.0%	13.1%
Common stock	2.6%	2.3%
<b>Fair Value</b>		
Senior debt	18.7%	11.8%
Subordinated debt	58.7%	58.2%
Subordinated debt with non-detachable warrants	4.6%	6.6%
Preferred stock	2.9%	3.3%
Common stock warrants	12.8%	17.1%
Common stock	2.3%	3.0%

The following table shows the portfolio composition by industry grouping at cost and at fair value:

December 31,	2001	2000
<b>Cost</b>		
Manufacturing	72.1%	66.0%
Wholesale & Retail	9.1%	7.5%
Service	5.0%	7.8%
Information Technology	3.5%	5.0%
Transportation	3.4%	0.8%
Healthcare	3.1%	4.5%
Construction	2.9%	4.3%
Financial Services	0.4%	0.0%
Telecommunications	0.3%	0.4%
Internet	0.2%	0.3%
Media	0.0%	3.4%
<b>Fair Value</b>		
Manufacturing	71.8%	65.0%
Wholesale & Retail	9.2%	7.4%
Service	4.7%	7.2%
Information Technology	4.0%	4.9%
Transportation	3.5%	0.8%
Construction	2.9%	4.3%
Healthcare	2.8%	4.1%
Financial Services	0.5%	0.0%
Telecommunications	0.5%	2.8%
Internet	0.1%	0.3%
Media	0.0%	3.2%

Management expects that the largest percentage of its investments will continue to be in manufacturing companies, but diversified into different sectors as defined by Standardized Industrial Classification ("SIC") codes. The current investment composition within the manufacturing segment includes investments in 33 different manufacturing SIC codes, with the largest percentages being 5.9% in SIC code 2600 ("Paper and Allied Products"), and 9.1% in SIC code 3531 ("Construction Machinery and Equipment") as of December 31, 2001 and 2000, respectively.

The following table shows the portfolio composition by geographic location at cost and at fair value:

December 31,	2001	2000
<b>Cost</b>		
Northeast	22.8%	18.1%
Mid-Atlantic	22.5%	27.0%
Southeast	16.0%	21.1%
Southwest	14.6%	13.5%
North-Central	14.5%	9.2%
South-Central	9.6%	11.1%
<b>Fair Value</b>		
Northeast	27.1%	18.2%
Mid-Atlantic	17.4%	25.9%
Southeast	16.2%	22.5%
Southwest	14.9%	13.3%
North-Central	14.8%	9.3%
South-Central	9.6%	10.8%

#### Note 4. Commitments and Obligations

##### Borrowings

As of December 31, 2001 and 2000, the Company, through ACAS Funding Trust I ("Trust I"), an affiliated business trust, had \$147,600 and \$68,000, respectively, in borrowings outstanding under a \$225,000 revolving debt funding facility. The facility expires during April 2003. Trust I is collateralized by \$494,900 of the Company's loans. The full amount of principal will be amortized over a 24-month period at the end of the term and interest is payable monthly. Interest on borrowings under this facility is charged at one month LIBOR (1.88% at December 31, 2001) plus 125 basis points. During the years ended December 31, 2001 and 2000, the Company had weighted average outstanding borrowings under this facility of \$66,600 and \$94,700, respectively.

On December 20, 2000, the Company completed a \$115,400 asset securitization. In conjunction with the transaction, the Company established ACAS Business Loan Trust 2000-1 ("Trust II"), an affiliated business trust, and contributed to Trust II \$153,700 in loans. Subject to certain conditions precedent, the Company will remain servicer of the loans.

Simultaneously with the initial contribution, Trust II was authorized to issue \$69,200 Class A notes and \$46,200 Class B notes to institutional investors and \$38,300 of Class C notes were retained by an affiliate of Trust II. The Class A notes carry an interest rate of one-month LIBOR plus 45 basis points, the Class B notes carry an interest rate of one-month LIBOR plus 150 basis points. As of December 31, 2000, Trust II had issued all \$69,200 of Class A notes, and \$18,000 of Class B notes; in January 2001, Trust II issued the remaining \$28,200 of the Class B notes. The notes are backed by loans to 29 of the Company's portfolio companies. The Class A notes mature on March 20, 2006, and the Class B notes mature on August 20, 2007. The transfer of the assets to Trust II and the related sale of notes by Trust II have been treated as a financing arrangement by the Company under Statement of Financial Accounting Standards No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities." Repayments received on the loans are first applied to the Class A notes, and then to the Class B notes. As required by the terms of Trust II, the Company has entered into interest rate swaps to mitigate the related interest rate risk (see Note 8). During the years ended December 31, 2001 and 2000, the weighted average outstanding balance of the Class A and B notes was \$109,448 and \$2,859, respectively. At December 31, 2001 and 2000 total borrowings outstanding under the asset securitization was \$103,495 and \$87,200, respectively.

The weighted average interest rates on all of the Company's borrowings, including amortization of deferred finance costs, for the years ended December 31, 2001, 2000, and 1999 were 5.88%, 9.93%, and 9.70%, respectively.

For the above borrowings, the fair value of the borrowings approximates cost.

##### Commitments

The Company has non-cancelable operating leases for office space and office equipment. The leases expire over the next eight years and contain provisions for certain annual rental escalations. Rent expense for operating leases for the years ended December 31, 2001, 2000, and 1999 was approximately \$1,507, \$797, and \$643, respectively.

Future minimum lease payments under non-cancelable operating leases at December 31, 2001 were as follows:

2002	\$1,398
2003	1,382
2004	1,310
2005	532
2006 and thereafter	2,126
<b>Total</b>	<b>\$6,748</b>

In addition, at December 31, 2001, the Company had commitments under loan agreements to fund up to \$8,609 to three portfolio companies. These commitments are composed of two working capital credit facilities and one acquisition credit facility. The commitments are subject to the borrowers meeting certain criteria. The terms of the borrowings subject to commitment are comparable to the terms of other debt securities in the Company's portfolio. The contractual payment terms of the Company's borrowings and operating lease obligations at December 31, 2001 are as follows:

Contractual Obligations	Payments Due by Period				
	Total	Less than 1 year	1–3 years	4–5 years	After 5 years
Revolving Debt Funding Facility	\$147,646	\$ —	\$147,646	\$ —	\$ —
Notes Payable	103,495	6,534	84,396	12,565	—
Operating Leases	6,748	1,398	3,224	1,060	1,066

**Note 5. Stock Option Plan**

The Company applies APB No. 25, "Accounting for Stock Issued to Employees" (APB 25), and related interpretations in accounting for its stock-based compensation plan. In accordance with SFAS 123, "Accounting for Stock-Based Compensation" (SFAS 123), the Company elected to continue to apply the provisions of APB 25 and provide pro forma disclosure of the Company's consolidated net operating income and net increase (decrease) in shareholders' equity resulting from operations calculated as if compensation costs were computed in accordance with SFAS 123. The 1997 Stock Option Plan (the "1997 Plan") provided for the granting of options to purchase up to 1,328 shares of common stock at a price of not less than the fair market value of the common stock on the date of grant to employees of the Company. In May 1998, the Company authorized 500 additional shares to be granted under the 1997 Plan. During May 2000, shareholders approved the 2000 Stock Option Plan (the "2000 Plan") which provided for the granting of options to purchase 2,000 shares of common stock. In May 2001, the Company authorized 1,800 additional shares to be granted under the 2000 plan. As of December 31, 2001, there are 94 and 181 shares available to be granted under the 1997 and 2000 Plans, respectively.

On November 6, 1997, the Board of Directors authorized the establishment of a stock option plan for the non-employee directors (the "Director Plan"). Shareholders at the annual meeting held on May 14, 1998 approved the Director Plan. The Company received approval of the plan from the Securities and Exchange Commission on May 14, 1999. The Company has issued from 15 to 20 options to each of the non-employee directors for a total grant of 125 options. At December 31, 2001, there are 25 shares available for grant under the Director Plan.

Options granted under the 1997 and 2000 Plans may be either incentive stock options within the meaning of Section 422 of the Code or nonstatutory stock options; options granted

under the Director Plan are nonstatutory stock options. Only employees of the Company and its subsidiaries are eligible to receive incentive stock options under the 1997 and 2000 Plans. Options under both the 1997 and 2000 Plans and the Director Plan generally vest over a three-year period. Incentive stock options must have a per share exercise price of no less than the fair market value on the date of the grant. Nonstatutory stock options granted under the 1997 and 2000 Plans and the Director Plan must have a per share exercise price of no less than the fair market value on the date of the grant. Options granted under both plans may be exercised for a period of no more than ten years from the date of grant. The following table summarizes the effect of incentive stock options on consolidated net operating income and the increase (decrease) in shareholders' equity resulting from operations:

Year Ended December 31,	2001	2000	1999
Net operating income			
As reported	\$71,625	\$ 44,670	\$23,982
Pro forma	\$59,786	\$ 37,477	\$21,964
Net increase (decrease) in shareholders' equity resulting from operations			
As reported	\$18,605	\$ (4,373)	\$97,201
Pro forma	\$ 6,766	\$(11,566)	\$95,183

The effects of applying SFAS 123 for pro forma disclosures are not likely to be representative of the effects on reported consolidated net operating income and net increase (decrease) in shareholders' equity resulting from operations for future years.

For options granted during the year ended December 31, 2001, the Company estimated a fair value per option on the date of grant of \$5.07 using a Black-Scholes option-pricing model and the following assumptions: dividend yield 8.1%, risk-free interest rate 4.3%, expected volatility factor .41, and expected lives of the options of 5 years.



For options granted during the year ended December 31, 2000, the Company estimated a fair value per option on the date of grant of \$4.72 using a Black-Scholes option-pricing model and the following assumptions: dividend yield 8.6%, risk-free interest rate 5.0%, expected volatility factor .43, and expected lives of the options of 5 years.

For options granted during the year ended December 31, 1999, the Company estimated a fair value per option on the date of grant of \$6.12 using a Black-Scholes option-pricing model and the following assumptions: dividend yield 7.7%, risk-free interest rate 6.4%, expected volatility factor .32, and expected lives of the options of 7 years.

A summary of the status of the Company's stock option plans as of and for the years ended December 31, 2001 and 2000 is as follows:

Year Ended December 31,	2001		2000	
	Shares	Weighted Average Exercise Price	Shares	Weighted Average Exercise Price
Options outstanding, beginning of year	1,504	\$21.97	354	\$17.60
Granted	2,335	\$26.42	1,529	\$22.81
Exercised	(1,045)	\$22.84	(290)	\$21.53
Canceled	(154)	\$22.62	(89)	\$20.47
Options outstanding, end of year	2,640	\$25.52	1,504	\$21.97
Options exercisable at year end	2,616		1,459	

The following table summarizes information about stock options outstanding at December 31, 2001:

Range of Exercise Prices	Options Outstanding			Options Exercisable	
	Number Outstanding at December 31, 2001	Weighted Average Remaining Contractual Life	Weighted Average Exercise Price	Number Exercisable at December 31, 2001	Weighted Average Exercise Price
\$15.00 to \$21.99	101	6.9 Years	\$18.86	88	\$18.45
\$22.00 to \$22.99	529	8.4 Years	\$22.83	519	\$22.83
\$23.00 to \$25.99	478	9.2 Years	\$25.18	478	\$25.18
\$26.00 to \$27.99	1,085	9.4 Years	\$26.23	1,084	\$26.23
\$28.00 to \$28.88	447	9.9 Years	\$28.87	447	\$28.87
\$15.00 to \$28.88	2,640	9.2 Years	\$25.52	2,616	\$25.55

During 2001 and 2000, the Company issued 1,045 and 290 shares, respectively, of common stock to employees of the Company, pursuant to option exercises, in exchange for notes receivable totaling \$23,423 and \$6,702, respectively. These transactions were executed pursuant to the 2000 and the 1997 Plans, which allow the Company to lend to its employees funds to pay for the exercise of stock options. All loans made under this arrangement are fully secured by the value of the common stock purchased and are otherwise full recourse loans. Certain of the loans are also secured by pledges of life insurance policies. Interest is charged and paid on such loans at a market rate of interest.

#### Note 6. Capital Stock

In June, September, and December 2001, the Company sold 5,175, 1,800, and 1,955 shares of common stock, respectively, in three follow-on equity offerings. The net proceeds of the offerings of approximately \$226,333 were used to repay outstanding borrowings under the revolving debt funding facility and to fund investments.

In May and November 2000, the Company sold 6,325 and 3,105 shares of common stock, respectively, in two follow-on equity offerings. The net proceeds of the offerings of approximately \$185,318 were used to repay outstanding borrowings under the revolving debt funding facility and to fund investments.

In August 1999, the Company sold 5,605 shares of common stock. The net proceeds of the offering of approximately \$89,208 were used to repay outstanding borrowings under the revolving debt funding facility and to fund investments.

The Company declared dividends of \$74,557, \$50,630, and \$26,176, or \$2.30, \$2.17, and \$1.74 per share for the years ended December 31, 2001, 2000, and 1999, respectively.

On August 29, 1997, the Company completed its IPO and sold 10,382 shares of its common stock at a price of \$15.00 per share. Pursuant to the terms of the Company's agreement with the underwriter of the offering, the Company issued 443 common stock warrants ("Warrants") to the underwriter. The Warrants have a term of five years from the date of issuance and may be exercised at a price of \$15.00 per share. During August and December 2001, the underwriter exercised 15 of these warrants. During December 1999, the Company repurchased 394 of these Warrants at a price of \$5.50 per warrant. As of December 31, 2001, there are 34 Warrants outstanding.

#### Note 7. Realized Gain on Investments

During August and December 2001, the Company exited its investment in Cornell Companies, Inc. ("Cornell") through a sale of its common stock warrants and the prepayment of its subordinated debt. The Company received \$31,669 in total proceeds from the sale and recognized a net realized gain of \$2,140. The realized gain was comprised of \$1,257 of unamortized OID on the subordinated debt and \$883 of gain on the common stock warrants. In conjunction with the sale, the Company also recorded \$751 of unrealized depreciation to reverse previously recorded unrealized appreciation.

During December 2001, the Company sold its investment in BIW Connector Systems, LLC ("BIW"). The Company's investment in BIW included senior debt and senior subordinated debt with common stock warrants. The Company received \$8,380 in total proceeds from the sale and recognized a net realized gain of \$1,823. The realized gain was comprised of \$418 of unamortized OID on the subordinated debt and \$1,405 of gain on the common stock warrants. In conjunction with the sale, the Company also recorded \$1,416 of unrealized depreciation to reverse previously recorded unrealized appreciation.

During April 2001, the Company converted its common stock investment in Mobile Tool, Inc. to subordinated debt by exercising its put rights. The Company realized a gain of \$2,452 on this conversion. In conjunction with the sale, the Company also recorded \$1,738 of unrealized depreciation to reverse previously recorded unrealized appreciation.

In addition, during 2001, the Company realized losses of \$500 and \$592 on the write-off of its common stock investments on the sale of Erie Forge & Steel, and on Biddeford Textile Corp., which filed for bankruptcy protection under Chapter 11. The Company also recorded unrealized appreciation of \$500 and \$592, respectively, to reverse previously recorded unrealized depreciation.

During January and September 2001, the Company sold its common stock warrants in The L.A. Studios, Inc. The Company received net proceeds of \$950 from the sale and realized a gain of \$24. The realized gain was comprised of \$126 of unamortized OID, net of a \$102 loss on the common stock warrants. In conjunction with the sale, the Company also recorded \$24 of unrealized depreciation to reverse previously recorded unrealized appreciation.

During 2000, one of the Company's portfolio companies, o2wireless, completed an initial public offering. In conjunction with the offering, o2wireless repaid the Company's \$13,000 subordinated note. In addition, the Company exercised and sold 180 of the 2,737 common stock warrants it owns. Because of these transactions, the Company realized a gain of \$4,303 which was comprised of \$2,475 of unamortized OID and \$1,828 of gain on the sale of the exercised warrants.

During March 1999, the Company sold its investment in Four-S Baking Company ("Four-S"). The Company's investment included senior debt, subordinated debt, preferred stock, common stock and common stock warrants. The Company received \$7,200 in total proceeds from the sale and realized a gain of \$316. The realized gain was comprised of \$331 of unamortized OID on the subordinated debt and a net loss of \$15 on the common stock and warrants. In addition, the Company earned prepayment fees of \$87 from the early repayment of the senior and subordinated debt. In conjunction with the sale, the Company also recorded \$177 of unrealized depreciation to reverse previously recorded unrealized appreciation.

During June 1999, the Company received a prepayment of subordinated debt from Specialty Transportation Services, Inc. ("STS") in the amount of \$7,500. In conjunction with the repayment, the Company received prepayment fees of \$225 and realized a gain of \$551 from unamortized OID. In October 1999, the Company received a prepayment of the remaining balance of its subordinated debt investment in STS of \$515, including prepayment penalties. In addition, STS repurchased from the Company the common stock and common stock purchase warrants owned by the Company for total consideration of \$3,000. The Company recorded \$1,844 of realized gains and reversed \$1,806 of previously unrealized appreciation on the sale of the subordinated debt, common stock and common stock purchase warrants. In addition, STS paid a \$1,000 fee to cancel an investment-banking contract between ACFS and STS.

#### Note 8. Interest Rate Risk Management

The Company has entered into interest rate swap agreements with two large commercial banks as part of its strategy to manage interest rate risks and to fulfill its obligation under the terms of its revolving debt funding facility and asset securitization. The Company uses interest rate swap agreements for hedging and risk management only and not for speculative purposes. During the year ended December 31, 2001, the Company entered into 17 interest rate swap agreements with an aggregate notional amount of \$264,165. Pursuant to these swap agreements, the Company pays either a variable rate equal to the prime lending rate (4.75% and 9.50% at December 31, 2001 and 2000, respectively) and receives a floating rate of the one-month LIBOR (1.88% and 6.57% at December 31, 2001 and 2000, respectively), or pays a fixed rate and receives a floating rate of the one-month LIBOR. At December 31, 2001 and 2000, the swaps had a remaining weighted average maturity of approximately 4.6 and 5.6 years, respectively. At December 31, 2001 and 2000, the fair value of the interest rate swap agreements represented a liability of \$5,533 and \$1,070,

respectively. The following table presents the notional principal amounts of interest rate swaps by class:

Type of Interest Rate Swap	Number of Contracts	Notional Value at December 31, 2001	Notional Value at December 31, 2000
Pay fixed, receive LIBOR floating	9	\$102,919	\$102,123
Pay prime floating, receive LIBOR floating	8	161,246	166,030
<b>Total</b>	<b>17</b>	<b>\$264,165</b>	<b>\$268,153</b>

#### Note 9. Income Taxes

The Company operates to qualify to be taxed as a RIC under the Internal Revenue Code. Generally, a RIC is entitled to deduct dividends it pays to its shareholders from its income to determine taxable income. The Company has distributed and currently intends to distribute sufficient dividends to eliminate taxable income. Therefore, the statement of operations contains no provision for income taxes for the years ended December 31, 2001, 2000, and 1999. The Company's consolidated operating subsidiary, ACFS, is subject to federal income tax, but operated at a loss during the years ended December 31, 2001, 2000, and 1999. An income tax benefit of \$2,000 and \$912 was recorded during the years ended December 31, 2000 and 1999, respectively. At December 31, 2001 and 2000, ACFS had a deferred tax asset of \$3,938 and \$3,131, respectively, that has been fully reserved, and is comprised primarily of net operating loss carryforwards.

The aggregate gross unrealized appreciation of the Company's investments over cost for Federal income tax purposes was \$23,199 and \$42,164 as of December 31, 2001 and 2000, respectively. The aggregate gross unrealized depreciation of the Company's investments under cost for Federal income tax purposes was \$42,131 and \$13,292 at December 31, 2001,

and 2000, respectively. The net unrealized depreciation under cost was \$18,932 at December 31, 2001, and the net unrealized appreciation over cost was \$28,872 at December 31, 2000. The aggregate cost of securities for Federal income tax purposes was \$882,731 and \$557,944 as of December 31, 2001 and 2000, respectively.

The Company obtained a ruling in April 1998 from the IRS which the Company had requested to clarify the tax consequences of the conversion from taxation under subchapter C to subchapter M in order for the Company to avoid incurring a tax liability associated with the unrealized appreciation of assets whose fair market value exceeded their basis immediately prior to conversion. Under the terms of the ruling the Company elected to be subject to rules similar to the rules of Section 1374 of the Internal Revenue Code with respect to any unrealized gain inherent in its assets, upon its conversion to RIC status (built-in gain). Generally, this treatment allows deferring recognition of the built-in gain. If the Company were to divest itself of any assets in which it had built-in gains before the end of a ten-year recognition period, the Company would then be subject to tax on its built-in gain.

During 2001, 2000 and 1999, the Company paid Federal income taxes of \$0, \$759 and \$309, respectively, on retained realized gains recorded during the tax years ended September 30, 2001, 2000 and 1999. The payments were treated as deemed distributions because taxes were paid on behalf of the shareholders. As a result, the Company did not record income tax expense.

#### Note 10. Employee Stock Ownership Plan

The Company maintains an Employee Stock Ownership Plan ("ESOP"), which includes all employees and is fully funded on a pro rata basis by the Company. Contributions are made at the Company's discretion up to the lesser of \$30 or 25% of annual compensation expense for each employee. Employees are not fully vested until completing five years of service. For the years ended December 31, 2001, 2000, and 1999, the Company contributed \$187, \$179, and \$88 to the ESOP, respectively, or 3% of total eligible employee compensation.

The Company sponsors an employee stock ownership trust to act as the depository of employer contributions to the ESOP as well as to administer and manage the actual trust assets that are deposited into the ESOP.

#### Note 11. Earnings Per Share

The following table sets forth the computation of basic and diluted earnings per share for the years ended December 31, 2001, 2000, and 1999:

Year Ended December 31,	2001	2000	1999
Numerator for basic and diluted earnings (loss) per share	\$18,605	\$ (4,373)	\$97,201
Denominator for basic weighted average shares	31,487	22,323	13,744
Employee stock options	217	80	167
Contingently issuable shares*	282	328	303
Warrants	15	17	80
Dilutive potential shares	514	425	550
Denominator for diluted weighted average shares	32,001	22,748	14,294
Basic earnings (loss) per share	\$ 0.59	\$ (0.20)	\$ 7.07
Diluted earnings (loss) per share	\$ 0.58	\$ (0.19)	\$ 6.80

\*Contingently issuable shares are unvested shares outstanding that secure employee stock option loans.

#### Note 12. Related Party Transactions

The Company has provided loans to employees for the exercise of options under the 1997 and 2000 Stock Option Plans. The loans require the current payment of interest at a market rate, have varying terms not exceeding nine years and have been recorded as a reduction of shareholders' equity. The loans are evidenced by full recourse notes that are due upon maturity or 60 days following termination of employment, and the shares of common stock purchased with the proceeds of the loan are posted as collateral. During the year ended December 31, 2001, the Company issued \$23,423 in loans to 33 employees for the exercise of options and related taxes. During the year ended December 31, 2000, the Company issued \$6,702 in loans to 21 employees for the exercise of options and related taxes. The Company recognized interest income from these loans of \$1,331 and \$1,340 during the years ended December 31, 2001 and 2000, respectively.

In connection with the issuance of the notes in 1999, the Company entered into agreements to purchase split dollar life insurance for three executive officers. The aggregate cost of the split dollar life insurance of \$2,811 is being amortized over a

ten-year period as long as each executive officer continues employment. During the period the loans are outstanding, the Company will have a collateral interest in the cash value and death benefit of these policies as additional security for the loans. Additionally, as long as the policy premium is not fully amortized, the Company will have a collateral interest in such items generally equal to the unamortized cost of the policies. In the event of an individual's termination of employment with

the Company before the end of such ten-year period, or, his election not to be bound by non-compete agreements, such individual must reimburse the Company the unamortized cost of his policy. As of December 31, 2001, one employee has left the Company, but is bound by a non-compete agreement. For the years ended December 31, 2001 and 2000, the Company recorded \$284 and \$282 of amortization expense on the insurance policies, respectively.

### Note 13. Segment Data

The Company's reportable segments are its investing operations as a business development company ("ACAS") and the financial advisory operations of its wholly-owned subsidiary, ACFS. The Company's accounting policies for segments are the same as those described in the "Summary of Significant Accounting Policies". The following table presents segment data for the year ended December 31, 2001:

	ACAS	ACFS	Consolidated
Interest and dividend income	\$ 88,286	\$ —	\$ 88,286
Fee income	1,395	14,556	15,951
Total operating income	89,681	14,556	104,237
Interest	10,343	—	10,343
Salaries and benefits	2,357	12,214	14,571
General and administrative	3,050	4,648	7,698
Total operating expenses	15,750	16,862	32,612
Net operating income (loss)	73,931	(2,306)	71,625
Net realized gain on investments	5,369	—	5,369
Decrease in unrealized appreciation of investments	(58,389)	—	(58,389)
Net increase (decrease) in shareholders' equity resulting from operations	\$ 20,911	\$ (2,306)	\$ 18,605
Total assets	\$887,242	\$16,942	\$904,184

The following table presents segment data for the year ended December 31, 2000:

	ACAS	ACFS	Consolidated
Interest and dividend income	\$ 58,733	\$ —	\$ 58,733
Fee income	3,995	7,324	11,319
Total operating income	62,728	7,324	70,052
Interest	9,691	—	9,691
Salaries and benefits	2,179	9,080	11,259
General and administrative	2,414	4,018	6,432
Total operating expenses	14,284	13,098	27,382
Operating income (loss) before income taxes	48,444	(5,774)	42,670
Income tax benefit	—	2,000	2,000
Net operating income (loss)	48,444	(3,774)	44,670
Realized gain on investments	4,538	1	4,539
Decrease in unrealized appreciation of investments	(53,582)	—	(53,582)
Net decrease in shareholders' equity resulting from operations	\$ (600)	\$ (3,773)	\$ (4,373)
Total assets	\$599,364	\$14,635	\$613,999

**Note 14. Selected Quarterly Data (Unaudited)**

The impact of the adoption of the accounting change, as discussed in Note 2, is illustrated by the following tables. The first table presents the Company's quarterly consolidated operating results after adoption of the Guide. The second table presents the Company's quarterly consolidated operating results using the Company's accounting policies prior to the adoption of the Guide.

	Three Months Ended March 31, 2001	Three Months Ended June 30, 2001	Three Months Ended September 30, 2001	Three Months Ended December 31, 2001	Year Ended December 31, 2001
(Unaudited)					
Total operating income	\$22,693	\$25,876	\$25,439	\$30,229	\$104,237
Net operating income (NOI)	15,052	16,033	19,112	21,428	71,625
Net (decrease) increase in shareholders' equity resulting from operations	\$ (9,902)	\$11,251	\$ (1,661)	\$18,917	\$ 18,605
NOI per common share, basic	\$ 0.54	\$ 0.57	\$ 0.56	\$ 0.60	\$ 2.27
NOI per common share, diluted	\$ 0.53	\$ 0.56	\$ 0.55	\$ 0.59	\$ 2.24
(Loss) earnings per common share, basic	\$ (0.35)	\$ 0.39	\$ (0.05)	\$ 0.52	\$ 0.59
(Loss) earnings per common share, diluted	\$ (0.35)	\$ 0.39	\$ (0.05)	\$ 0.52	\$ 0.58
Weighted average shares outstanding, basic	27,856	28,331	33,965	35,684	31,487
Weighted average shares outstanding, diluted	28,278	28,883	34,524	36,254	32,001

	Three Months Ended March 31, 2001	Three Months Ended June 30, 2001	Three Months Ended September 30, 2001	Three Months Ended December 31, 2001	Year Ended December 31, 2001
(Unaudited)					
Total operating income	\$22,792	\$26,020	\$25,589	\$30,735	\$105,136
Net operating income	15,151	16,177	19,262	21,934	72,524
Net (decrease) increase in shareholders' equity resulting from operations	\$ (9,601)	\$11,594	\$ (1,302)	\$19,630	\$ 20,321
NOI per common share, basic	\$ 0.54	\$ 0.57	\$ 0.57	\$ 0.61	\$ 2.30
NOI per common share, diluted	\$ 0.54	\$ 0.56	\$ 0.56	\$ 0.61	\$ 2.27
(Loss) earnings per common share, basic	\$ (0.34)	\$ 0.41	\$ (0.04)	\$ 0.55	\$ 0.65
(Loss) earnings per common share, diluted	\$ (0.34)	\$ 0.40	\$ (0.04)	\$ 0.54	\$ 0.64
Weighted average shares outstanding, basic	27,856	28,331	33,965	35,684	31,487
Weighted average shares outstanding, diluted	28,278	28,883	34,524	36,254	32,001

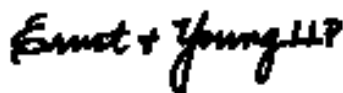
Board of Directors  
American Capital Strategies, Ltd.

We have audited the accompanying consolidated balance sheets of American Capital Strategies, Ltd., including the consolidated schedules of investments, as of December 31, 2001 and 2000, and the related consolidated statements of operations, shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2001 and the consolidated financial highlights for each of the four years in the period then ended, and the three-months ended December 31, 1997. These financial statements and the financial highlights (on page 1) are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and financial highlights based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements and financial highlights are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements and financial highlights. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements and financial highlights referred to above present fairly, in all material respects, the consolidated financial position of American Capital Strategies, Ltd. at December 31, 2001 and 2000, and the consolidated results of its operations, and its cash flows for each of the three years in the period ended December 31, 2001, and its consolidated financial highlights for each of the four years in the period then ended, and the three months ended December 31, 1997 in conformity with accounting principles generally accepted in the United States.

As discussed in Note 2 to the consolidated financial statements, effective for its 2001 annual financial statements, the Company adopted the provisions of the revised AICPA Audit and Accounting Guide, Audits of Investment Companies, requiring amortization and accretion of premiums and discounts on debt securities using the effective interest method.

The logo for Emmet + Young LLP is written in a stylized, cursive script. The word "Emmet" is followed by a plus sign and the word "Young", with "LLP" in a smaller font size at the end.

McLean, Virginia  
February 5, 2002

## MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED SHAREHOLDER MATTERS

Since the IPO, the Company has distributed, and currently intends to continue to distribute in the form of dividends, a minimum of 90% of its investment company taxable income on a quarterly basis to its shareholders. Net realized long-term capital gains may be retained to supplement the Company's equity capital and support growth in its portfolio, unless the Board of Directors determines in certain cases to make a distribution. There is no assurance that the Company will achieve investment results or maintain a tax status that will permit any specified level of cash distributions or year-to-year increases in cash distributions.

The Company's Common Stock is quoted on The Nasdaq Stock Market under the symbol ACAS. As of March 20, 2002, the Company had 383 shareholders of record and approximately 30,000 beneficial owners. The following table sets forth the range of high and low sales prices of the Company's Common Stock as reported on The Nasdaq Stock Market and the dividends declared by the Company for the period from January 1, 1998 through March 20, 2002.

	Sale Price		Declared Dividend
	High	Low	
1998			
First Quarter	\$22.50	\$17.25	\$0.25
Second Quarter	\$24.63	\$21.25	\$0.29
Third Quarter	\$24.25	\$10.13	\$0.32
Fourth Quarter	\$18.44	\$ 9.19	\$0.48
(1)			
1999			
First Quarter	\$19.00	\$14.00	\$0.41
Second Quarter	\$21.25	\$16.00	\$0.43
Third Quarter	\$20.00	\$16.25	\$0.43
Fourth Quarter	\$23.13	\$17.88	\$0.47
(2)			
2000			
First Quarter	\$26.81	\$20.88	\$0.45
Second Quarter	\$27.75	\$19.81	\$0.49
Third Quarter	\$26.00	\$21.75	\$0.49
Fourth Quarter	\$26.00	\$20.25	\$0.74
(3)			
2001			
First Quarter	\$27.88	\$21.88	\$0.53
Second Quarter	\$28.10	\$24.25	\$0.55
Third Quarter	\$29.50	\$24.14	\$0.56
Fourth Quarter	\$29.89	\$24.48	\$0.66
(4)			
2002			
First Quarter			
(through March 20, 2002)	\$31.66	\$26.45	\$0.59

(1) Includes extra dividend of \$0.11.

(2) Includes extra dividend of \$0.03.

(3) Includes extra dividend of \$0.22.

(4) Includes extra dividend of \$0.09.



## Corporate Officers

**Malon Wilkus**  
Chairman, President, Chief Executive Officer

**Adam Blumenthal**  
Vice Chairman

**John Erickson**  
Executive Vice President, Chief Financial Officer

**Ira Wagner**  
Executive Vice President, Chief Operating Officer

## Board of Directors

**Molly Baskin**  
Managing Director,  
The Ansley Consulting Group

**Adam Blumenthal**  
Vice Chairman, American Capital

**Neil Hahl**  
Consultant

**Philip Harper**  
President, Chief Executive Officer,  
US Investigations Services, Inc.

**Stan Lundine**  
Of Counsel, Sotir & Goldman

**Kenneth D. Peterson, Jr.**  
Chief Executive Officer,  
Columbia Ventures Corporation

**Eugene L. Podsiadlo**  
Managing Partner,  
Financial Foundry, LLC

**Alvin Puryear**  
Lawrence N. Field Professor of  
Entrepreneurship, Baruch College, City  
University of New York

**Malon Wilkus**  
Chairman, President, Chief Executive Officer,  
American Capital

## Stock Exchange Listing

American Capital Strategies common stock trades on The Nasdaq Stock Market under the symbol ACAS. Price information for the common stock appears daily in major newspapers.

## Transfer Agent and Registrar

EquiServe Trust Company, N.A.  
P.O. Box 43010  
Providence, RI 02940-3010  
(800) 733-5001  
www.equiserve.com

## Financial Publications

Shareholders may receive a copy of the 2001 Form 10-K, annual report and quarterly reports filed with the Securities and Exchange Commission in Washington, DC by writing to:

American Capital Strategies Ltd.  
Investor Relations Office  
Two Bethesda Metro Center  
14th Floor  
Bethesda, MD 20814

## Dividend Reinvestment and Stock Purchase Plan

The Company offers a dividend reinvestment plan to its shareholders. Shareholders whose shares are held in their names should contact the transfer agent to enroll in the plan. Shareholders whose shares are held by a nominee or in "street name" must contact their brokers in order to participate in the plan.

## Investor Inquiries

Securities analysts, portfolio managers and others seeking information about the Company's business operations and financial performance are invited to contact the Investor Relations Office at (301) 951-6122.

## Auditors

Ernst & Young LLP  
McLean, VA

## Legal Counsel

Arnold & Porter  
Washington, DC

## Price Range of Common Stock & Dividends

The Company's common stock is quoted on The Nasdaq Stock Market under the symbol ACAS. As of February 27, 2002, the Company had 366 stockholders of record and approximately 30,000 beneficial owners. The following table sets forth the range of high and low sales prices of the Company's Common Stock as reported on The Nasdaq Stock Market and the dividends declared by the Company for the period of August 29, 1997 through December 31, 2001.

	High	Low	Dividends Declared
<b>2001</b>			
Bonus Dividend	—	—	\$0.09
Fourth Quarter	\$29.89	\$24.48	\$0.57
Third Quarter	\$29.50	\$24.14	\$0.56
Second Quarter	\$28.10	\$24.25	\$0.55
First Quarter	\$27.88	\$21.88	\$0.53
<b>2000</b>			
Bonus Dividend	—	—	\$0.22
Fourth Quarter	\$26.00	\$20.25	\$0.52
Third Quarter	\$26.00	\$21.75	\$0.49
Second Quarter	\$27.75	\$19.81	\$0.49
First Quarter	\$26.81	\$20.88	\$0.45
<b>1999</b>			
Bonus Dividend	—	—	\$0.03
Fourth Quarter	\$23.13	\$17.88	\$0.44
Third Quarter	\$20.00	\$16.25	\$0.43
Second Quarter	\$21.25	\$16.00	\$0.43
First Quarter	\$19.00	\$14.00	\$0.41
<b>1998</b>			
Bonus Dividend	—	—	\$0.11
Fourth Quarter	\$18.44	\$ 9.19	\$0.37
Third Quarter	\$24.25	\$10.13	\$0.32
Second Quarter	\$24.63	\$21.25	\$0.29
First Quarter	\$22.50	\$17.25	\$0.25
<b>1997</b>			
Fourth Quarter	\$20.75	\$16.50	\$0.21
Third Quarter	\$20.25	\$18.50	—
(beginning August 29, 1997)			

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