JDSU

Unaudited GAAP Income Statement	Q310 Mar-10	Q410 Jun-10	FY10 Jun-10	Q111 Sep-10	Q211 Dec-10	Q311 Mar-11	Q411 Jun-11	FY11 Jun-11	Q112 Sep-11	Q212 Dec-11	Q312 Mar-12
($ in millions, except per share amounts)											
Revenue	$ 332.3	$ 390.9	$ 1,363.9	$ 405.2	$ 473.5	$ 454.0	$ 471.8	$ 1,804.5	$ 420.8	$ 412.8	$ 409.2
Cost of sales	188.1	217.5	766.2	217.8	245.6	240.0	253.3	956.7	223.9	222.4	225.4
Amortization of acquired developed technology	12.3	13.5	50.6	14.1	14.1	14.3	14.4	56.9	14.3	15.4	14.1
Gross profit	131.9	159.9	547.1	173.3	213.8	199.7	204.1	790.9	182.6	175.0	169.7
Operating expenses:											
Research and development	42.2	51.4	174.9	56.4	60.2	60.6	62.7	239.9	59.8	59.4	62.5
Selling, general and administrative	92.3	103.7	382.9	107.2	109.5	110.7	109.7	437.1	110.7	105.8	105.1
Amortization of other intangibles	6.3	8.0	27.8	8.6	8.0	8.0	7.6	32.2	6.9	7.2	7.5
(Gain) Loss and impairment of long-lived assets	0.5	(3.5)	(2.0)	-	-	0.2	1.3	1.5	0.5	0.2	0.2
Restructuring charges	1.2	3.4	17.7	0.3	2.5	7.6	4.4	14.8	1.5	4.0	2.0
Total operating expenses	142.5	163.0	601.3	172.5	180.2	187.1	185.7	725.5	179.4	176.6	177.3
Income (loss) from operations	(10.6)	(3.1)	(54.2)	0.8	33.6	12.6	18.4	65.4	3.2	(1.6)	(7.6)
Interest/other income, net	(1.6)	(6.4)	(14.7)	(6.0)	(4.9)	(6.0)	(6.1)	(23.0)	(6.7)	(5.7)	(6.5)
Impairment of investments	(0.6)	(0.2)	(1.4)	-	-	(0.2)	-	(0.2)	-	-	(0.3)
Gain (loss) on sale of investments	(0.2)	13.2	13.1	3.2	0.1	0.1	-	3.4	1.1	0.1	0.1
Income (loss) before income taxes	(13.0)	3.5	(57.2)	(2.0)	28.8	6.5	12.3	45.6	(2.4)	(7.2)	(14.3)
Income tax expense (benefit)	(1.7)	1.8	2.5	(2.1)	5.2	(32.1)	3.0	(26.0)	3.4	3.0	3.1
Gain/(Loss) from continuing operations, net of taxes	(11.3)	1.7	(59.7)	0.1	23.6	38.6	9.3	71.6	(5.8)	(10.2)	(17.4)
Gain/(Loss) from discontinued operations, net of tax	(0.6)	(0.2)	(2.1)	-	-	-	-	-	-	-	-
Net (Loss)/Income	$ (11.9)	$ 1.5	$ (61.8)	$ 0.1	$ 23.6	$ 38.6	$ 9.3	$ 71.6	$ (5.8)	$ (10.2)	$ (17.4)
Net (loss)/gain per share - basic from:											
Continuing operations	$ (0.05)	$ 0.01	$ (0.27)	-	$ 0.11	$ 0.17	$ 0.04	$ 0.32	$ (0.03)	$ (0.04)	$ (0.08)
Discontinued operations	-	-	(0.01)	-	-	-	-	-	-	-	-
Net (loss)/gain	$ (0.05)	$ 0.01	$ (0.28)	$ 0.00	$ 0.11	$ 0.17	$ 0.04	$ 0.32	$ (0.03)	$ (0.04)	$ (0.08)
Net (loss)/gain per share - diluted from:											
Continuing operations	$ (0.05)	$ 0.01	$ (0.27)	-	$ 0.10	$ 0.16	$ 0.04	$ 0.31	$ (0.03)	$ (0.04)	$ (0.08)
Discontinued operations	-	-	(0.01)	-	-	-	-	-	-	-	-
Net (loss)/gain	$ (0.05)	$ 0.01	$ (0.28)	$ 0.00	$ 0.10	$ 0.16	$ 0.04	$ 0.31	$ (0.03)	$ (0.04)	$ (0.08)
Shares used in per-share calculation (basic)	219.4	220.4	218.9	221.8	222.9	225.6	227.2	224.4	228.4	229.4	230.6
Shares used in per-share calculation (diluted)	219.4	220.4	218.9	227.5	229.1	235.4	235.7	232.6	228.4	229.4	230.6

Unaudited % Total GAAP Revenue	Q310 Mar-10	Q410 Jun-10	FY10 Jun-10	Q111 Sep-10	Q211 Dec-10	Q311 Mar-11	Q411 Jun-11	FY11 Jun-11	Q112 Sep-11	Q212 Dec-11	Q312 Mar-12
Gross margin	39.7%	40.9%	40.1%	42.8%	45.2%	44.0%	43.3%	43.8%	43.4%	42.4%	41.5%
Research and development	12.7%	13.1%	12.8%	13.9%	12.7%	13.3%	13.3%	13.3%	14.2%	14.4%	15.3%
Selling, general and administrative	27.8%	26.5%	28.1%	26.5%	23.1%	24.4%	23.3%	24.2%	26.3%	25.6%	25.7%
Total operating expenses	42.9%	41.7%	44.1%	42.6%	38.1%	41.2%	39.4%	40.2%	42.6%	42.8%	43.3%
Operating margin	-3.2%	-0.8%	-4.0%	0.2%	7.1%	2.8%	3.9%	3.6%	0.8%	-0.4%	-1.9%

JDSU

Unaudited Non-GAAP Income Statement	Q310 Mar-10	Q410 Jun-10	FY10 Jun-10	Q111 Sep-10	Q211 Dec-10	Q311 Mar-11	Q411 Jun-11	FY11 Jun-11	Q112 Sep-11	Q212 Dec-11	Q312 Mar-12
($ in millions, except per share amounts)											
Revenue	$332.9	$398.1	$1,373.4	$411.3	$477.2	$455.4	$472.3	$1,816.2	$421.1	$413.1	$409.2
Cost of sales	186.2	217.0	760.8	216.2	244.3	238.5	251.8	950.8	222.1	219.7	223.2
Gross profit	146.7	181.1	612.6	195.1	232.9	216.9	220.5	865.4	199.0	193.4	186.0
Operating expenses:											
Research and development	40.0	49.6	166.3	54.4	58.1	58.2	60.3	231.0	57.2	56.3	59.4
Selling, general and administrative	84.6	94.5	348.9	96.3	101.7	103.7	102.0	403.7	95.7	97.6	96.7
Total operating expenses	124.6	144.1	515.2	150.7	159.8	161.9	162.3	634.7	152.9	153.9	156.1
Operating income (loss)	22.1	37.0	97.4	44.4	73.1	55.0	58.2	230.7	46.1	39.5	29.9
Interest/other income, net	(0.6)	(2.1)	(3.0)	(1.7)	(0.9)	(1.2)	(1.3)	(5.1)	(1.8)	(0.7)	(1.5)
Income (loss) before income taxes	21.5	34.9	94.4	42.7	72.2	53.8	56.9	225.6	44.3	38.8	28.4
Income tax expense (benefit)	(1.7)	1.8	2.5	(2.1)	5.2	2.8	3.0	8.9	3.4	3.0	3.1
Net income (loss)	$ 23.2	$ 33.1	$ 91.9	$ 44.8	$ 67.0	$ 51.0	$ 53.9	$ 216.7	$ 40.9	$ 35.8	$ 25.3
Earnings (loss) per share, basic	$ 0.11	$ 0.15	$ 0.41	$ 0.20	$ 0.30	$ 0.23	$ 0.24	$ 0.97	$ 0.18	$ 0.16	$ 0.11
Earnings (loss) per share, diluted	$ 0.10	$ 0.15	$ 0.40	$ 0.20	$ 0.29	$ 0.22	$ 0.23	$ 0.93	$ 0.18	$ 0.15	$ 0.11
Shares used in per-share calculation (basic)	219.4	220.4	221.8	221.8	222.9	225.6	227.2	224.4	228.4	229.4	230.6
Shares used in per-share calculation (diluted)	225.1	227.6	227.5	227.5	229.1	235.4	235.7	232.6	233.4	232.7	235.2

Unaudited % Total Non-GAAP Revenue	Q310 Mar-10	Q410 Jun-10	FY10 Jun-10	Q111 Sep-10	Q211 Dec-10	Q311 Mar-11	Q411 Jun-11	FY11 Jun-11	Q112 Sep-11	Q212 Dec-11	Q312 Mar-12
Gross margin	44.1%	45.5%	44.6%	47.4%	48.8%	47.6%	46.7%	47.6%	47.3%	46.8%	45.5%
Research and development	12.0%	12.5%	12.1%	13.2%	12.2%	12.8%	12.8%	12.7%	13.6%	13.6%	14.5%
Selling, general and administrative	25.4%	23.7%	25.4%	23.4%	21.3%	22.8%	21.6%	22.2%	22.7%	23.6%	23.6%
Total operating expenses	37.4%	36.2%	37.5%	36.6%	33.5%	35.6%	34.4%	34.9%	36.3%	37.3%	38.1%
Operating margin	6.6%	9.3%	7.1%	10.8%	15.3%	12.1%	12.3%	12.7%	10.9%	9.6%	7.3%

Unaudited GAAP to Non-GAAP Reconciliation	Q310 Mar-10	Q410 Jun-10	FY10 Jun-10	Q111 Sep-10	Q211 Dec-10	Q311 Mar-11	Q411 Jun-11	FY11 Jun-11	Q112 Sep-11	Q212 Dec-11	Q312 Mar-12
GAAP net income (loss)	$ (11.9)	$ 1.5	$ (61.8)	$ 0.1	$ 23.6	$ 38.6	$ 9.3	$ 71.6	$ (5.8)	$ (10.2)	$ (17.4)
Deferral of revenues related to acquisition activities	0.6	7.2	9.5	6.1	3.7	1.4	0.5	11.7	0.3	0.3	-
Other acquisition-related expenses	-	-	-	-	-	-	-	-	-	-	-
Stock-based compensation expenses	10.0	10.0	43.1	9.0	10.0	10.9	11.5	41.4	11.6	12.5	13.4
Other non-recurring charges	1.8	1.5	4.9	5.5	1.2	-	0.1	6.8	7.8	1.5	0.3
Acquired developed technologies impairment	-	-	-	-	-	-	-	-	-	-	-
Amortization of intangibles	18.6	21.5	78.4	22.7	22.1	22.3	22.0	89.1	21.2	22.6	21.6
Acquired in-process research and development	-	-	-	-	-	-	-	-	-	-	-
Impairment of goodwill	-	-	-	-	-	-	-	-	-	-	-
Loss and impairment of long-lived assets	0.5	(3.5)	(2.0)	-	-	0.2	1.3	1.5	0.5	0.2	0.2
Restructuring charges	1.2	3.4	17.7	0.3	2.5	7.6	4.4	14.8	1.5	4.0	2.0
Interest and other income	(3.4)	(0.1)	(5.5)	(0.2)	(0.7)	-	-	(0.9)	-	-	-
Non-cash interest expense	4.4	4.4	17.2	4.5	4.7	4.8	4.8	18.8	4.9	5.0	5.0
Gain (loss) on sale of subsidiary	-		-					-			
Tax expense	-	-	-	-	-	(34.9)	-	(34.9)	-	-	-
Gain, loss, or impairment of investments	0.8	(13.0)	(11.7)	(3.2)	(0.1)	0.1	-	(3.2)	(1.1)	(0.1)	0.2
Income tax expense (benefit)	-		-					-			
Cumulative effect of an accounting change	-		-					-			
Discontinued operation	0.6	0.2	2.1	-	-	-	-	-	-	-	-
Non-GAAP net income (loss)	$ 23.2	$ 33.1	$ 91.9	$ 44.8	$ 67.0	$ 51.0	$ 53.9	$ 216.7	$ 40.9	$ 35.8	$ 25.3

JDSU

Unaudited Segment	Q310 Mar-10	Q410 Jun-10	FY10 Jun-10	Q111 Sep-10	Q211 Dec-10	Q311 Mar-11	Q411 Jun-11	FY11 Jun-11	Q112 Sep-11	Q212 Dec-11	Q312 Mar-12
Net revenue:											
Communications Test & Measurement	$ 145.7	$ 186.2	$ 652.2	$ 182.8	$ 231.4	$ 189.2	$ 211.3	$ 814.7	$ 185.2	$ 196.2	$ 177.8
Communications and Commercial Optical Products	128.6	157.3	499.3	168.0	191.1	209.4	202.3	770.8	180.3	163.2	173.1
Advanced Optical Technologies	58.6	54.6	221.9	60.5	54.7	56.8	58.7	230.7	55.6	53.7	58.3
Deferred revenue related to purchase accounting adjustment	(0.6)	(7.2)	(9.5)	(6.1)	(3.7)	(1.4)	(0.5)	(11.7)	(0.3)	(0.3)	-
Net revenue	$ 332.3	$ 390.9	$ 1,363.9	$ 405.2	$ 473.5	$ 454.0	$ 471.8	$ 1,804.5	$ 420.8	$ 412.8	$ 409.2
			$ 1,373.4								
Operating income (loss)											
Communications Test & Measurement	$ 11.5	$ 20.5	$ 81.5	$ 21.7	$ 44.8	$ 22.6	$ 30.4	$ 119.4	$ 24.1	$ 28.0	$ 20.1
Communications and Commercial Optical Products	12.6	19.1	33.4	24.2	34.0	39.6	32.2	130.0	25.6	16.6	14.1
Advanced Optical Technologies	22.5	19.8	82.5	22.1	17.7	17.9	20.0	77.7	17.5	16.5	19.3
Corporate	(24.5)	(22.4)	(100.0)	(23.6)	(23.4)	(25.1)	(24.4)	(96.4)	(21.1)	(21.6)	(23.6)
Total segment operating income (loss)	$ 22.1	$ 37.0	$ 97.4	$ 44.4	$ 73.1	$ 55.0	$ 58.2	$ 230.7	$ 46.1	$ 39.5	$ 29.9
Unallocated amounts:											
Stock based compensation	(10.0)	(10.0)	(43.1)	(9.0)	(10.0)	(10.9)	(11.5)	(41.4)	(11.6)	(12.5)	(13.4)
Acquisition-related charges and amortization of intangibles	(19.2)	(28.8)	(88.0)	(28.9)	(25.9)	(23.7)	(22.5)	(100.9)	(21.5)	(22.9)	(21.6)
Reduction of other long-lived assets	(0.5)	3.5	2.0	-	-	(0.2)	(1.3)	(1.5)	(0.5)	(0.2)	(0.2)
Restructuring charges	(1.2)	(3.4)	(17.7)	(0.3)	(2.5)	(7.6)	(4.4)	(14.8)	(1.5)	(4.0)	(2.0)
Other realignment charges	(1.8)	(1.4)	(4.8)	(5.4)	(1.1)	-	(0.1)	(6.7)	(7.8)	(1.5)	(0.3)
Interest and other income (expense), net	4.3	(0.2)	9.6	0.3	1.5	0.2	0.4	2.4	(0.1)	0.9	0.4
Interest expense	(5.9)	(6.2)	(24.3)	(6.3)	(6.4)	(6.2)	(6.5)	(25.4)	(6.6)	(6.6)	(6.9)
Gain on sale of investments	(0.2)	13.2	13.1	3.2	0.1	0.1	-	3.4	1.1	0.1	0.1
Impairment of investment	(0.6)	(0.2)	(1.4)	-	-	(0.2)	-	(0.2)	-	-	(0.3)
Income (loss) before income taxes and discontinued operations	$ (13.0)	$ 3.5	$ (57.2)	$ (2.0)	$ 28.8	$ 6.5	$ 12.3	$ 45.6	$ (2.4)	$ (7.2)	$ (14.3)

Unaudited Non-GAAP Revenue by Segment *(%)*	Q310 Mar-10	Q410 Jun-10	FY10 Jun-10	Q111 Sep-10	Q211 Dec-10	Q311 Mar-11	Q411 Jun-11	FY11 Jun-11	Q112 Sep-11	Q212 Dec-11	Q312 Mar-12
Communications Test & Measurement		46.8%	47.5%	44.4%	48.5%	41.5%	44.8%	44.9%	44.0%	47.5%	43.5%
Communications and Commercial Optical Products	38.6%	39.5%	36.3%	40.9%	40.0%	46.0%	42.8%	42.4%	42.8%	39.5%	42.3%
Advanced Optical Technologies	17.6%	13.7%	16.2%	14.7%	11.5%	12.5%	12.4%	12.7%	13.2%	13.0%	14.2%

Unaudited Non-GAAP Revenue by Region *($ in millions)*	Q310 Mar-10	Q410 Jun-10	FY10 Jun-10	Q111 Sep-10	Q211 Dec-10	Q311 Mar-11	Q411 Jun-11	FY11 Jun-11	Q112 Sep-11	Q212 Dec-11	Q312 Mar-12
Americas	$ 151.7	$ 194.5	$ 671.5	$ 206.4	$ 243.9	$ 208.9	$ 230.1	$ 889.3	$ 212.4	$ 208.6	$ 191.2
EMEA	$ 95.8	$ 104.0	$ 374.5	$ 104.2	$ 121.5	$ 127.3	$ 122.5	$ 475.5	$ 101.0	$ 100.7	$ 102.2
Asia-Pacific	$ 85.4	$ 99.6	$ 327.3	$ 100.7	$ 111.8	$ 119.2	$ 119.7	$ 451.4	$ 107.7	$ 103.8	$ 115.8
Total	$ 332.9	$ 398.1	$ 1,373.4	$ 411.3	$ 477.2	$ 455.4	$ 472.3	$ 1,816.2	$ 421.1	$ 413.1	$ 409.2
(% of total Non-GAAP revenue)											
Americas	45.6%	48.9%	48.9%	50.2%	51.1%	45.9%	48.7%	49.0%	50.4%	50.5%	46.7%
EMEA	28.8%	26.1%	27.3%	25.3%	25.5%	27.9%	25.9%	26.2%	24.0%	24.4%	25.0%
Asia-Pacific	25.6%	25.0%	23.8%	24.5%	23.4%	26.2%	25.4%	24.8%	25.6%	25.1%	28.3%

Use of Non-GAAP (Adjusted) Financial Measures

The Company provides non-GAAP net revenue, non-GAAP net income (loss) and non-GAAP net income (loss) per share financial measures as supplemental information regarding the Company's operational performance. The Company evaluates Company-wide segment performance using, among other things, the measures disclosed in this release for the purposes of evaluating the Company's historical and prospective financial performance, as well as its performance relative to its competitors. Specifically, management uses these items to further its own understanding of the Company's core operating performance. The Company believes its "core operating performance" represents the Company's performance in the ordinary, ongoing and customary course of its operations. Accordingly, management excludes from "core operating performance" those items, such as those relating to restructuring, investing, stock-based compensation expense and non-cash activities that management does not believe are reflective of such ordinary, ongoing and customary course activities.

The Company believes that providing this information to its investors, in addition to the GAAP presentation, allows investors to see Company results "through the eyes" of management. The Company further believes that providing this information allows Company investors to both better understand the Company's financial performance and, importantly, to evaluate the efficacy of the methodology and information used by management to evaluate and measure such performance.

The non-GAAP adjustments described in this release have historically been excluded by the Company from its non-GAAP measures. The non-GAAP adjustments, and the basis for excluding them, are outlined below.

Revenue

Revenue from acquisition related deferred revenue: The Company excludes the fair value adjustment to acquisition related deferred revenue when calculating non-GAAP revenue. The Company believes that the non-GAAP revenue provides useful information for the investors as they review for underlying trends in the business and facilitate the investors' comparisons of the Company's revenue performance with prior and future periods and to the Company's peers.

Costs

Cost of sales, costs of research and development and costs of selling, general and administrative: The Company has incurred periodic expenses, included in its GAAP presentation of gross margin and operating expenses that may include (i) additional depreciation from changes in estimated useful life and the write-down of certain property and equipment that has been identified for disposal but remained in use until the date of disposal, (ii) workforce related charges such as severance, retention bonuses and employee relocation costs related to a formal restructuring plan, (iii) costs for facilities not required for ongoing operations, and costs related to the relocation of certain equipment from these facilities and/or contract manufacturer facilities, (iv) stock-based compensation under authoritative guidance, (v) other non-recurring charges comprising mainly of incremental costs as a result of flooding in Thailand at one of our manufacturing partners, Fabrinet, one-time acquisition, integration, litigation contingency and other costs. The Company excludes these items for the purposes of calculating non-GAAP net income (loss) and non-GAAP net income (loss) per share. The Company believes that the impact of these items does not reflect expected future gross profits or operating expenses nor does the Company believe that they provide a meaningful evaluation of current versus past core operational performance.

Investment Activities

Gain or loss on sale of available for-sale investments and impairment of investments: The Company has sold investments or adjusted the value of investments from time to time based on market conditions. The Company's activities in this respect are included in the Company's GAAP presentation of net income (loss) and net income (loss) per share. The Company's core business does not include making financial investments in third parties, and such investments do not constitute a material portion of the Company's assets. Moreover, the amount and timing of gains and losses and adjustments to the value of investments are unpredictable. Consequently, the Company believes that gains or losses on these sales and adjustments to the value of investments are not related to the ongoing core business and operating performance of the Company. The Company excludes these items for the purposes of calculating non-GAAP net income (loss) and non-GAAP net income (loss) per share. The Company believes this GAAP measure is not indicative of the Company's "core operating performance".

Amortization

Amortization of intangibles from acquisitions: The Company records amortization expense related to intangibles. These expenses are included in its GAAP presentation of cost of sales and operating expense, related to the various acquisitions it has made. The Company excludes these items for the purposes of calculating non-GAAP net income (loss) and non-GAAP net income (loss) per share. The Company believes that eliminating this expense from operating income is useful to investors because it believes the GAAP measure, alone, is not indicative of its "core operating performance" on cost of sales and operating expenses.

Non-cash interest expense

Non cash interest expense: The Company incurs non-cash interest expense accounted for under the authoritative guidance on convertible debt instruments, which requires to separately account for the liability (debt) and equity (conversion option) components of such instruments. The Company believes that eliminating this item for the purposes of calculating non-GAAP net income (loss) and non-GAAP net income (loss) per share, is useful to investors. The Company describes the impact of this guidance, in its fiscal 2011 annual report on Form 10-K. The Company believes this GAAP measure is not indicative of its “core operating performance”.

Non-GAAP financial measures are not in accordance with, or an alternative for, generally accepted accounting principles in the United States. The GAAP measure most directly comparable to non-GAAP net income (loss) is net income (loss). The GAAP measure most directly comparable to non-GAAP net income (loss) per share is net income (loss) per share. The Company believes that these GAAP measures alone are not indicative of its core operating expenses and performance.